

# 26:2H-12.80 to 26:2H-12.83

## LEGISLATIVE HISTORY CHECKLIST

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**LAWS OF:** 2017                      **CHAPTER:** 46

**NJSA:** 26:2H-12.80 to 26:2H-12.83 (Permits hospitals to establish system for making performance-based incentive payments to physicians)

**BILL NO:** S913 (Substituted for A3404)

**SPONSOR(S)** Codey and others

**DATE INTRODUCED:** 2-4-2016

**COMMITTEE:**                      **ASSEMBLY:** ---

**SENATE:** Health, Human Services & Senior Citizens

**AMENDED DURING PASSAGE:** Yes

**DATE OF PASSAGE:**                      **ASSEMBLY:** 3-16-2017

**SENATE:** 12-19-2016

**DATE OF APPROVAL:** 5-1-2017

### FOLLOWING ARE ATTACHED IF AVAILABLE:

**FINAL TEXT OF BILL** (First Reprint enacted)                      Yes

#### S913

**SPONSOR'S STATEMENT:** (Begins on page 5 of introduced bill)                      Yes

**COMMITTEE STATEMENT:**                      **ASSEMBLY:** No

**SENATE:** Yes

(Audio archived recordings of the committee meetings, corresponding to the date of the committee statement, *may possibly* be found at [www.njleg.state.nj.us](http://www.njleg.state.nj.us))

**FLOOR AMENDMENT STATEMENT:** No

**LEGISLATIVE FISCAL ESTIMATE:** No

#### A3404

**SPONSOR'S STATEMENT:** (Begins on page 5 of introduced bill) Yes

**COMMITTEE STATEMENT:**                      **ASSEMBLY:** Yes

**SENATE:** No

(Audio archived recordings of the committee meetings, corresponding to the date of the committee statement, *may possibly* be found at [www.njleg.state.nj.us](http://www.njleg.state.nj.us))

**FLOOR AMENDMENT STATEMENT:** No

**LEGISLATIVE FISCAL ESTIMATE:** No

(continued)

**VETO MESSAGE:** No

**GOVERNOR'S PRESS RELEASE ON SIGNING:** Yes

**FOLLOWING WERE PRINTED:**

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**REPORTS:** No

**HEARINGS:** No

**NEWSPAPER ARTICLES:** No

RWH/JA

(CORRECTED COPY)  
P.L.2017, CHAPTER 46, *approved May 1, 2017*  
Senate, No. 913 (*First Reprint*)

1 AN ACT concerning performance-based incentive payments for  
2 physicians, amending P.L.1989, c.19, and supplementing Title 26  
3 of the Revised Statutes.

4  
5 **BE IT ENACTED** by the Senate and General Assembly of the State  
6 of New Jersey:

7  
8 1. Section 1 of P.L.1989, c.19 (C.45:9-22.4) is amended to read  
9 as follows:

10 For the purposes of this act:

11 "Health care service" means a business entity which provides on  
12 an inpatient or outpatient basis: testing for or diagnosis or treatment  
13 of human disease or dysfunction; or dispensing of drugs or medical  
14 devices for the treatment of human disease or dysfunction. Health  
15 care service includes, but is not limited to, a bioanalytical  
16 laboratory, pharmacy, home health care agency, rehabilitation  
17 facility, nursing home, hospital, or a facility which provides  
18 radiological or other diagnostic imagery services, physical therapy,  
19 ambulatory surgery, or ophthalmic services.

20 "Hospital and physician incentive plan" means a compensation  
21 arrangement established pursuant to sections 2 through 4 of P.L. ,  
22 c. (C. ) (pending before the legislature as this bill) between a  
23 general acute care hospital licensed pursuant to P.L.1971, c.136  
24 (C.26:2H-1 et seq.) and a physician or physician group.

25 "Immediate family" means the practitioner's spouse and children,  
26 the practitioner's siblings and parents, the practitioner's spouse's  
27 siblings and parents, and the spouses of the practitioner's children.

28 "Practitioner" means a physician, chiropractor, or podiatrist  
29 licensed pursuant to Title 45 of the Revised Statutes.

30 "Significant beneficial interest" means any financial interest; but  
31 does not include ownership of a building wherein the space is  
32 leased to a person at the prevailing rate under a straight lease  
33 agreement, payments made by a hospital to a physician pursuant to  
34 a hospital and physician incentive plan, or any interest held in  
35 publicly traded securities.

36 (cf: P.L.1991, c.187, s.83)

**EXPLANATION** – Matter enclosed in bold-faced brackets **[thus]** in the above bill is not enacted and is intended to be omitted in the law.

Matter underlined thus is new matter.

Matter enclosed in superscript numerals has been adopted as follows:

<sup>1</sup>Senate SHH committee amendments adopted November 3, 2016.

1       2. (New section) a. A hospital may establish a hospital and  
2 physician incentive plan, which shall meet the requirements set  
3 forth in sections 2, 3, and 4 of this act.

4       b. A hospital that establishes a hospital and physician incentive  
5 plan shall contract, directly or indirectly, with an independent third  
6 party to administer the plan, including applying the plan's incentive  
7 methodology and calculating direct payments of incentives from the  
8 hospital to physicians, which shall be based on the physician's  
9 performance in meeting the hospital's institutional and specialty-  
10 specific goals as determined using an incentive payment  
11 methodology that meets the requirements set forth in section 4 of  
12 this act.

13       c. A hospital that establishes a hospital and physician incentive  
14 plan shall establish a hospital steering committee, which shall meet  
15 the requirements set forth in section 4 of this act.

16       d. If a hospital and physician incentive plan includes multiple  
17 hospital participants, the plan shall utilize a facilitator-convener to  
18 provide for efficient implementation and operation of the plan. For  
19 each hospital, the facilitator-convener shall coordinate with the  
20 independent third party administering the plan and with the hospital  
21 steering committee to facilitate plan administration, disseminate  
22 information concerning best practices, and serve as the point of  
23 contact for the Department of Health.

24  
25       3. (New section) a. Except for plans limited to specific  
26 clinical specialties or diagnosis related groups, a hospital and  
27 physician incentive plan shall apply to all admissions and all  
28 inpatient costs related to those admissions in a given program.  
29 Plans shall be open to all surgeons and attending physicians of  
30 record and may, at the discretion of a participating hospital, include  
31 other physicians involved in the provision of inpatient care. A  
32 physician shall not be eligible to participate in a plan unless the  
33 physician has been on the medical staff of the hospital for at least  
34 one year, except that these restrictions shall not apply to hospitalists  
35 and physicians who are new to the participating hospital's  
36 geographic area. Each plan shall include a mechanism to limit  
37 incentives attributable to year-to-year increases in patient volume  
38 for physicians on staff with multiple admitting privileges.

39       b. (1) A hospital and physician incentive plan shall be filed  
40 with the Department of Health by the hospital or facilitator-  
41 convener prior to the anticipated start date of the plan. The plan  
42 shall set forth the physician incentive methodology, institutional  
43 and specialty-specific goals, quality and cost performance  
44 standards, and any standards, programs, or protocols designed to  
45 ensure the plan meets the requirements of this act. Hospitals that  
46 have implemented a hospital and physician incentive plan shall  
47 submit an annual report to the department setting forth the  
48 distributions made to physicians, quality and cost performance

1 standards, proposed revisions to the plan, if any, and such other  
2 information as the department may require.

3 (2) The department shall review plans submitted pursuant to  
4 paragraph (1) of this subsection, and shall notify the hospital if its  
5 plan does not meet the requirements of this act. The department  
6 shall provide the hospital with a reasonable opportunity to remedy  
7 any deficiencies in the plan, and may terminate a plan that  
8 continues to fail to meet the requirements of this act.

9 c. (1) A participating physician may withdraw from a plan  
10 upon reasonable notice to the hospital.

11 (2) A hospital may terminate a plan upon reasonable notice to  
12 the department and to physicians participating in the plan.

13 d. Patients shall be notified of the hospital and physician  
14 incentive plan in advance of admission to the hospital.

15

16 4. (New section) a. A hospital steering committee shall  
17 establish institutional and specialty-specific goals related to patient  
18 safety, quality of care, and operational performance, which may  
19 incorporate specific patient management tasks, care redesign  
20 initiatives, and patient safety and quality of care objectives. In  
21 establishing these goals, the committee shall prioritize institution-  
22 specific quality commitments and shall condition incentive  
23 payments, as well as physician participation, upon the successful  
24 response to these goals. In addition, the committee shall ensure  
25 that:

26 (1) no payments may be made for reducing or limiting medically  
27 necessary care;

28 (2) the appropriate course of treatment for each patient is  
29 determined, in consultation with the patient or the patient's  
30 representative, by the attending physician or surgeon of record;

31 (3) adequate safeguards are in place to ensure that there are no  
32 incentives to avoid difficult or complex medical cases, or to  
33 withhold, reduce, or limit quality care;

34 (4) no incentive payment may be made in any individual case  
35 for exceeding best practice standards established under the plan;  
36 and

37 (5) overall payments to individual physicians under a plan shall  
38 not exceed 50 percent of the total professional payments for  
39 services related to the cases for which that physician receives  
40 incentive payments under the plan.

41 b. The steering committee shall establish an incentive payment  
42 methodology, which shall be internally consistent and shall ensure  
43 that:

44 (1) individual physician performance is objectively measured,  
45 taking into account the severity of the medical issues presented by  
46 an individual patient;

1 (2) incentive payments objectively correlate with physician  
2 performance and are applied in a consistent manner to all  
3 physicians participating in the plan;

4 (3) participating physicians are treated uniformly relative to  
5 their respective individual contributions to institutional efficiency  
6 and quality of patient care;

7 (4) performance and best practice standards established under  
8 the plan are based primarily on local and regional data;

9 (5) the methodology recognizes both individual physician  
10 performance, including a physician's utilization of inpatient  
11 resources compared to the physician's peers, and improvements in  
12 individual physician performance, including a physician's  
13 utilization of inpatient resources compared with the physician's  
14 own performance over time; and

15 (6) the elements of the methodology are properly balanced to  
16 meet the needs of physicians, hospitals, and patients.

17 c. The steering committee shall adopt a mechanism to protect  
18 the financial health of the hospital.

19 d. At least half of the members of the steering committee shall  
20 be physicians.

21

22 <sup>1</sup>5. (New section) a. The Department of Health shall review  
23 each hospital and physician incentive plan filed with the department  
24 at least once every six years to determine whether the plan is  
25 operated in compliance with this act and other relevant State and  
26 federal laws and regulations, and whether the hospital and physician  
27 incentive plan has resulted in a degradation of quality of health care  
28 provided to patients attributable to the hospital and physician  
29 incentive plan.

30 b. The department shall have authority to terminate a hospital  
31 and physician incentive plan if the department's review finds that  
32 the hospital and physician incentive plan fails to comply with State  
33 or federal law, or if it results in a degradation of quality of patient  
34 care.

35 c. A hospital and physician incentive plan shall not expire or  
36 otherwise be terminated solely as a result of the department's  
37 failure to conduct a review required pursuant to subsection a. of this  
38 section.<sup>1</sup>

39

40 <sup>1</sup>**[5.] 6.**<sup>1</sup> This act shall take effect immediately.

41

42

43

44

45 Permits hospitals to establish system for making performance-  
46 based incentive payments to physicians.

# SENATE, No. 913

## STATE OF NEW JERSEY 217th LEGISLATURE

INTRODUCED FEBRUARY 4, 2016

**Sponsored by:**

**Senator RICHARD J. CODEY**

**District 27 (Essex and Morris)**

**Senator JOSEPH F. VITALE**

**District 19 (Middlesex)**

**SYNOPSIS**

Permits hospitals to establish system for making performance-based incentive payments to physicians.

**CURRENT VERSION OF TEXT**

As introduced.



**(Sponsorship Updated As Of: 11/4/2016)**

S913 CODEY, VITALE

2

1 AN ACT concerning performance-based incentive payments for  
2 physicians, amending P.L.1989, c.19, and supplementing Title 26  
3 of the Revised Statutes.

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5 **BE IT ENACTED** by the Senate and General Assembly of the State  
6 of New Jersey:

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8 1. Section 1 of P.L.1989, c.19 (C.45:9-22.4) is amended to read  
9 as follows:

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12 an inpatient or outpatient basis: testing for or diagnosis or treatment  
13 of human disease or dysfunction; or dispensing of drugs or medical  
14 devices for the treatment of human disease or dysfunction. Health  
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16 laboratory, pharmacy, home health care agency, rehabilitation  
17 facility, nursing home, hospital, or a facility which provides  
18 radiological or other diagnostic imagery services, physical therapy,  
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21 arrangement established pursuant to sections 2 through 4 of P.L.     ,  
22 c. (C.     ) (pending before the legislature as this bill) between a  
23 general acute care hospital licensed pursuant to P.L.1971, c.136  
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26 the practitioner's siblings and parents, the practitioner's spouse's  
27 siblings and parents, and the spouses of the practitioner's children.

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29 licensed pursuant to Title 45 of the Revised Statutes.

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33 agreement, payments made by a hospital to a physician pursuant to  
34 a hospital and physician incentive plan, or any interest held in  
35 publicly traded securities.

36 (cf: P.L.1991, c.187, s.83)

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39 physician incentive plan, which shall meet the requirements set  
40 forth in sections 2, 3, and 4 of this act.

41 b. A hospital that establishes a hospital and physician incentive  
42 plan shall contract, directly or indirectly, with an independent third  
43 party to administer the plan, including applying the plan's incentive  
44 methodology and calculating direct payments of incentives from the  
45 hospital to physicians, which shall be based on the physician's

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1 performance in meeting the hospital's institutional and specialty-  
2 specific goals as determined using an incentive payment  
3 methodology that meets the requirements set forth in section 4 of  
4 this act.

5 c. A hospital that establishes a hospital and physician incentive  
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7 the requirements set forth in section 4 of this act.

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9 hospital participants, the plan shall utilize a facilitator-convener to  
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11 each hospital, the facilitator-convener shall coordinate with the  
12 independent third party administering the plan and with the hospital  
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14 information concerning best practices, and serve as the point of  
15 contact for the Department of Health.

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18 clinical specialties or diagnosis related groups, a hospital and  
19 physician incentive plan shall apply to all admissions and all  
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26 one year, except that these restrictions shall not apply to hospitalists  
27 and physicians who are new to the participating hospital's  
28 geographic area. Each plan shall include a mechanism to limit  
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30 for physicians on staff with multiple admitting privileges.

31 b. (1) A hospital and physician incentive plan shall be filed  
32 with the Department of Health by the hospital or facilitator-  
33 convener prior to the anticipated start date of the plan. The plan  
34 shall set forth the physician incentive methodology, institutional  
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36 standards, and any standards, programs, or protocols designed to  
37 ensure the plan meets the requirements of this act. Hospitals that  
38 have implemented a hospital and physician incentive plan shall  
39 submit an annual report to the department setting forth the  
40 distributions made to physicians, quality and cost performance  
41 standards, proposed revisions to the plan, if any, and such other  
42 information as the department may require.

43 (2) The department shall review plans submitted pursuant to  
44 paragraph (1) of this subsection, and shall notify the hospital if its  
45 plan does not meet the requirements of this act. The department  
46 shall provide the hospital with a reasonable opportunity to remedy  
47 any deficiencies in the plan, and may terminate a plan that  
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15 payments, as well as physician participation, upon the successful  
16 response to these goals. In addition, the committee shall ensure  
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19 necessary care;

20 (2) the appropriate course of treatment for each patient is  
21 determined, in consultation with the patient or the patient's  
22 representative, by the attending physician or surgeon of record;

23 (3) adequate safeguards are in place to ensure that there are no  
24 incentives to avoid difficult or complex medical cases, or to  
25 withhold, reduce, or limit quality care;

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27 for exceeding best practice standards established under the plan;  
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33 b. The steering committee shall establish an incentive payment  
34 methodology, which shall be internally consistent and shall ensure  
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39 (2) incentive payments objectively correlate with physician  
40 performance and are applied in a consistent manner to all  
41 physicians participating in the plan;

42 (3) participating physicians are treated uniformly relative to  
43 their respective individual contributions to institutional efficiency  
44 and quality of patient care;

45 (4) performance and best practice standards established under  
46 the plan are based primarily on local and regional data;

47 (5) the methodology recognizes both individual physician  
48 performance, including a physician's utilization of inpatient

1 resources compared to the physician's peers, and improvements in  
2 individual physician performance, including a physician's  
3 utilization of inpatient resources compared with the physician's  
4 own performance over time; and

5 (6) the elements of the methodology are properly balanced to  
6 meet the needs of physicians, hospitals, and patients.

7 c. The steering committee shall adopt a mechanism to protect  
8 the financial health of the hospital.

9 d. At least half of the members of the steering committee shall  
10 be physicians.

11

12 5. This act shall take effect immediately.

13

14

15

STATEMENT

16

17 This bill permits hospitals to implement hospital and physician  
18 incentive plans to provide physicians with performance-based  
19 incentive payments to increase quality of care and reduce costs.

20 A hospital that seeks to implement a plan will be required to  
21 establish a steering committee to: develop institutional and  
22 specialty-specific goals related to patient safety, quality of care, and  
23 operational performance; implement an incentive payment  
24 methodology that ensures fair and consistent payments that  
25 correlate with individual and collective physician performance; and  
26 adopt a mechanism to protect the financial health of the hospital.  
27 The plan may additionally include specific patient management  
28 tasks, care redesign initiatives, and patient safety and quality of care  
29 objectives. At least half of the members of the committee are to be  
30 physicians.

31 In developing the goals for a plan, steering committees will be  
32 required to ensure that there exist no incentives to reduce the  
33 quality or provision of medically-necessary care or to exceed best  
34 practice standards. In developing the payment methodology for a  
35 plan, steering committees will be required to ensure that physician  
36 performances are objectively measured in light of each physician's  
37 own performance, the nature of the care provided, improvements in  
38 the physician's performance over time, and local and regional  
39 standards. Additionally, the methodology is to ensure that  
40 payments objectively correlate with physician performances and are  
41 uniformly applied with regard to all physicians participating in the  
42 plan. Overall payments to individual physicians under a plan will  
43 be limited to 50 percent of the total professional payments for  
44 services related to the cases for which that physician receives  
45 incentive payments under the plan.

46 Hospital and physician incentive plans will be administered by  
47 an independent third party, which will be responsible for applying  
48 the plan's incentive methodology and calculating direct incentive

1 payments to physicians based on the physician's performance in  
2 meeting the hospital's institutional and specialty-specific goals, as  
3 determined using an incentive payment methodology that meets the  
4 requirements set forth in the bill. If the plan includes multiple  
5 hospitals, the hospitals will utilize a facilitator-convener to  
6 coordinate with each hospital's independent third party  
7 administrator and steering committee to facilitate plan  
8 administration, disseminate best practices information, and serve as  
9 the point of contact with the Department of Health (DOH).

10 Except for plans limited to specific clinical specialties or  
11 diagnosis related groups, hospital and physician incentive plans will  
12 apply to all admissions and all inpatient costs related to those  
13 admissions in a given program. Plans will be open to all surgeons  
14 and attending physicians of record who have been on the medical  
15 staff of the hospital for at least one year, except that this restriction  
16 will not apply to hospitalists and physicians who are new to the  
17 participating hospital's geographic area. Hospitals will have the  
18 discretion to additionally open their plans to other physicians  
19 involved in the provision of inpatient care. Each plan is to include  
20 a mechanism to limit incentives attributable to year-to-year  
21 increases in patient volume for physicians on staff with multiple  
22 admitting privileges. Patients are to be notified of a hospital and  
23 physician incentive plan in advance of admission.

24 A hospital or facilitator-convener will be required to file a  
25 prospective plan with DOH prior to the anticipated start date of the  
26 plan, and will be required to submit an annual report to DOH  
27 detailing distributions to physicians, the plan's quality and cost  
28 performance standards, proposed revisions to the plan, and such  
29 other information as the department may require. DOH will be  
30 required to notify a hospital if its plan does not meet the  
31 requirements established under the bill, and provide the hospital  
32 with a reasonable opportunity to remedy any deficiencies in the  
33 plan. If a hospital does not bring its plan into compliance with the  
34 requirements of the bill, DOH will be permitted to terminate the  
35 plan. Physicians will be permitted to withdraw from a plan upon  
36 reasonable notice to the hospital, and hospitals may terminate a plan  
37 upon reasonable notice to DOH and to participating physicians.

38 The bill amends P.L.1989, c.19 (C.45:9-22.4 et seq.) to provide  
39 that payments made to a physician under a hospital and physician  
40 incentive plan do not violate the statutory prohibition against  
41 physician self-referrals.

SENATE HEALTH, HUMAN SERVICES AND SENIOR  
CITIZENS COMMITTEE

STATEMENT TO

**SENATE, No. 913**

with committee amendments

**STATE OF NEW JERSEY**

DATED: NOVEMBER 3, 2016

The Senate Health, Human Services and Senior Citizens Committee reports favorably and with committee amendments Senate Bill No. 913.

As amended by the committee, this bill permits hospitals to implement hospital and physician incentive plans to provide physicians with performance-based incentive payments to increase quality of care and reduce costs.

A hospital that seeks to implement a plan will be required to establish a steering committee to: develop institutional and specialty-specific goals related to patient safety, quality of care, and operational performance; implement an incentive payment methodology that ensures fair and consistent payments that correlate with individual and collective physician performance; and adopt a mechanism to protect the financial health of the hospital. The plan may additionally include specific patient management tasks, care redesign initiatives, and patient safety and quality of care objectives. At least half of the members of the committee are to be physicians.

In developing the goals for a plan, steering committees will be required to ensure that there exist no incentives to reduce the quality or provision of medically-necessary care or to exceed best practice standards. In developing the payment methodology for a plan, steering committees will be required to ensure that physician performances are objectively measured in light of each physician's own performance, the nature of the care provided, improvements in the physician's performance over time, and local and regional standards. Additionally, the methodology is to ensure that payments objectively correlate with physician performances and are uniformly applied with regard to all physicians participating in the plan. Overall payments to individual physicians under a plan will be limited to 50 percent of the total professional payments for services related to the cases for which that physician receives incentive payments under the plan.

Hospital and physician incentive plans will be administered by an independent third party, which will be responsible for applying the

plan's incentive methodology and calculating direct incentive payments to physicians based on the physician's performance in meeting the hospital's institutional and specialty-specific goals, as determined using an incentive payment methodology that meets the requirements set forth in the bill. If the plan includes multiple hospitals, the hospitals will utilize a facilitator-convener to coordinate with each hospital's independent third party administrator and steering committee to facilitate plan administration, disseminate best practices information, and serve as the point of contact with the Department of Health (DOH).

Except for plans limited to specific clinical specialties or diagnosis related groups, hospital and physician incentive plans will apply to all admissions and all inpatient costs related to those admissions in a given program. Plans will be open to all surgeons and attending physicians of record who have been on the medical staff of the hospital for at least one year, except that this restriction will not apply to hospitalists and physicians who are new to the participating hospital's geographic area. Hospitals will have the discretion to additionally open their plans to other physicians involved in the provision of inpatient care. Each plan is to include a mechanism to limit incentives attributable to year-to-year increases in patient volume for physicians on staff with multiple admitting privileges. Patients are to be notified of a hospital and physician incentive plan in advance of admission.

A hospital or facilitator-convener will be required to file a prospective plan with DOH prior to the anticipated start date of the plan, and will be required to submit an annual report to DOH detailing distributions to physicians, the plan's quality and cost performance standards, proposed revisions to the plan, and such other information as the department may require. DOH will be required to notify a hospital if its plan does not meet the requirements established under the bill, and provide the hospital with a reasonable opportunity to remedy any deficiencies in the plan. If a hospital does not bring its plan into compliance with the requirements of the bill, DOH will be permitted to terminate the plan. Physicians will be permitted to withdraw from a plan upon reasonable notice to the hospital, and hospitals may terminate a plan upon reasonable notice to DOH and to participating physicians.

The DOH will review each hospital and physician incentive plan at least once every six years to determine whether the plan is operated in compliance with this act and other relevant State and federal laws and regulations, and whether the hospital and physician incentive plan has resulted in a degradation of quality of health care provided to patients attributable to the hospital and physician incentive plan. The department will have authority to terminate a hospital and physician incentive plan if the department's review finds that the hospital and physician incentive plan fails to comply with State or federal law, or if it results in a degradation of quality of patient care. A hospital and

physician incentive plan would not expire or otherwise be terminated solely as a result of the department's failure to conduct such a review.

The bill amends P.L.1989, c.19 (C.45:9-22.4 et seq.) to provide that payments made to a physician under a hospital and physician incentive plan do not violate the statutory prohibition against physician self-referrals.

The committee amended the bill to add the requirement that the DOH review, and potentially terminate, hospital and physician incentive plans every six years.

# ASSEMBLY, No. 3404

## STATE OF NEW JERSEY 217th LEGISLATURE

INTRODUCED MARCH 3, 2016

**Sponsored by:**

Assemblyman **JOHN J. BURZICHELLI**  
District 3 (Cumberland, Gloucester and Salem)  
Assemblyman **CRAIG J. COUGHLIN**  
District 19 (Middlesex)

**Co-Sponsored by:**

Assemblywoman Pinkin

**SYNOPSIS**

Permits hospitals to establish system for making performance-based incentive payments to physicians.

**CURRENT VERSION OF TEXT**

As introduced.



(Sponsorship Updated As Of: 3/15/2016)



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2 physicians, amending P.L.1989, c.19, and supplementing Title 26  
3 of the Revised Statutes.

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11 "Health care service" means a business entity which provides on  
12 an inpatient or outpatient basis: testing for or diagnosis or treatment  
13 of human disease or dysfunction; or dispensing of drugs or medical  
14 devices for the treatment of human disease or dysfunction. Health  
15 care service includes, but is not limited to, a bioanalytical  
16 laboratory, pharmacy, home health care agency, rehabilitation  
17 facility, nursing home, hospital, or a facility which provides  
18 radiological or other diagnostic imagery services, physical therapy,  
19 ambulatory surgery, or ophthalmic services.

20 "Hospital and physician incentive plan" means a compensation  
21 arrangement established pursuant to sections 2 through 4 of P.L. \_\_\_\_,  
22 c. \_\_\_\_ (C. \_\_\_\_ ) (pending before the Legislature as this bill) between  
23 a general acute care hospital licensed pursuant to P.L.1971, c.136  
24 (C.26:2H-1 et seq.) and a physician or physician group.

25 "Immediate family" means the practitioner's spouse and children,  
26 the practitioner's siblings and parents, the practitioner's spouse's  
27 siblings and parents, and the spouses of the practitioner's children.

28 "Practitioner" means a physician, chiropractor, or podiatrist  
29 licensed pursuant to Title 45 of the Revised Statutes.

30 "Significant beneficial interest" means any financial interest; but  
31 does not include ownership of a building wherein the space is  
32 leased to a person at the prevailing rate under a straight lease  
33 agreement, payments made by a hospital to a physician pursuant to  
34 a hospital and physician incentive plan, or any interest held in  
35 publicly traded securities.

36 (cf: P.L.1991, c.187, s.83)

37

38 2. (New section) a. A hospital may establish a hospital and  
39 physician incentive plan, which shall meet the requirements set  
40 forth in sections 2, 3, and 4 of this act.

41 b. A hospital that establishes a hospital and physician incentive  
42 plan shall contract, directly or indirectly, with an independent third  
43 party to administer the plan, including applying the plan's incentive  
44 methodology and calculating direct payments of incentives from the  
45 hospital to physicians, which shall be based on the physician's

**EXPLANATION – Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and is intended to be omitted in the law.**

**Matter underlined thus is new matter.**

1 performance in meeting the hospital's institutional and specialty-  
2 specific goals as determined using an incentive payment  
3 methodology that meets the requirements set forth in section 4 of  
4 this act.

5 c. A hospital that establishes a hospital and physician incentive  
6 plan shall establish a hospital steering committee, which shall meet  
7 the requirements set forth in section 4 of this act.

8 d. If a hospital and physician incentive plan includes multiple  
9 hospital participants, the plan shall utilize a facilitator-convener to  
10 provide for efficient implementation and operation of the plan. For  
11 each hospital, the facilitator-convener shall coordinate with the  
12 independent third party administering the plan and with the hospital  
13 steering committee to facilitate plan administration, disseminate  
14 information concerning best practices, and serve as the point of  
15 contact for the Department of Health.

16  
17 3. (New section) a. Except for plans limited to specific  
18 clinical specialties or diagnosis related groups, a hospital and  
19 physician incentive plan shall apply to all admissions and all  
20 inpatient costs related to those admissions in a given program.  
21 Plans shall be open to all surgeons and attending physicians of  
22 record and may, at the discretion of a participating hospital, include  
23 other physicians involved in the provision of inpatient care. A  
24 physician shall not be eligible to participate in a plan unless the  
25 physician has been on the medical staff of the hospital for at least  
26 one year, except that these restrictions shall not apply to hospitalists  
27 and physicians who are new to the participating hospital's  
28 geographic area. Each plan shall include a mechanism to limit  
29 incentives attributable to year-to-year increases in patient volume  
30 for physicians on staff with multiple admitting privileges.

31 b. (1) A hospital and physician incentive plan shall be filed  
32 with the Department of Health by the hospital or facilitator-  
33 convener prior to the anticipated start date of the plan. The plan  
34 shall set forth the physician incentive methodology, institutional  
35 and specialty-specific goals, quality and cost performance  
36 standards, and any standards, programs, or protocols designed to  
37 ensure the plan meets the requirements of this act. Hospitals that  
38 have implemented a hospital and physician incentive plan shall  
39 submit an annual report to the department setting forth the  
40 distributions made to physicians, quality and cost performance  
41 standards, proposed revisions to the plan, if any, and such other  
42 information as the department may require.

43 (2) The department shall review plans submitted pursuant to  
44 paragraph (1) of this subsection, and shall notify the hospital if its  
45 plan does not meet the requirements of this act. The department  
46 shall provide the hospital with a reasonable opportunity to remedy  
47 any deficiencies in the plan, and may terminate a plan that  
48 continues to fail to meet the requirements of this act.

1 c. (1) A participating physician may withdraw from a plan  
2 upon reasonable notice to the hospital.

3 (2) A hospital may terminate a plan upon reasonable notice to  
4 the department and to physicians participating in the plan.

5 d. Patients shall be notified of the hospital and physician  
6 incentive plan in advance of admission to the hospital.

7

8 4. (New section) a. A hospital steering committee shall  
9 establish institutional and specialty-specific goals related to patient  
10 safety, quality of care, and operational performance, which may  
11 incorporate specific patient management tasks, care redesign  
12 initiatives, and patient safety and quality of care objectives. In  
13 establishing these goals, the committee shall prioritize institution-  
14 specific quality commitments and shall condition incentive  
15 payments, as well as physician participation, upon the successful  
16 response to these goals. In addition, the committee shall ensure  
17 that:

18 (1) no payments may be made for reducing or limiting medically  
19 necessary care;

20 (2) the appropriate course of treatment for each patient is  
21 determined, in consultation with the patient or the patient's  
22 representative, by the attending physician or surgeon of record;

23 (3) adequate safeguards are in place to ensure that there are no  
24 incentives to avoid difficult or complex medical cases, or to  
25 withhold, reduce, or limit quality care;

26 (4) no incentive payment may be made in any individual case  
27 for exceeding best practice standards established under the plan;  
28 and

29 (5) overall payments to individual physicians under a plan shall  
30 not exceed 50 percent of the total professional payments for  
31 services related to the cases for which that physician receives  
32 incentive payments under the plan.

33 b. The steering committee shall establish an incentive payment  
34 methodology, which shall be internally consistent and shall ensure  
35 that:

36 (1) individual physician performance is objectively measured,  
37 taking into account the severity of the medical issues presented by  
38 an individual patient;

39 (2) incentive payments objectively correlate with physician  
40 performance and are applied in a consistent manner to all  
41 physicians participating in the plan;

42 (3) participating physicians are treated uniformly relative to  
43 their respective individual contributions to institutional efficiency  
44 and quality of patient care;

45 (4) performance and best practice standards established under  
46 the plan are based primarily on local and regional data;

47 (5) the methodology recognizes both individual physician  
48 performance, including a physician's utilization of inpatient

1 resources compared to the physician's peers, and improvements in  
2 individual physician performance, including a physician's  
3 utilization of inpatient resources compared with the physician's  
4 own performance over time; and

5 (6) the elements of the methodology are properly balanced to  
6 meet the needs of physicians, hospitals, and patients.

7 c. The steering committee shall adopt a mechanism to protect  
8 the financial health of the hospital.

9 d. At least half of the members of the steering committee shall  
10 be physicians.

11

12 5. This act shall take effect immediately.

13

14

15

STATEMENT

16

17 This bill permits hospitals to implement hospital and physician  
18 incentive plans to provide physicians with performance-based  
19 incentive payments to increase quality of care and reduce costs.

20 A hospital that seeks to implement a plan will be required to  
21 establish a steering committee to: develop institutional and  
22 specialty-specific goals related to patient safety, quality of care, and  
23 operational performance; implement an incentive payment  
24 methodology that ensures fair and consistent payments that  
25 correlate with individual and collective physician performance; and  
26 adopt a mechanism to protect the financial health of the hospital.  
27 The plan may additionally include specific patient management  
28 tasks, care redesign initiatives, and patient safety and quality of care  
29 objectives. At least half of the members of the committee are to be  
30 physicians.

31 In developing the goals for a plan, steering committees will be  
32 required to ensure that there exist no incentives to reduce the  
33 quality or provision of medically-necessary care or to exceed best  
34 practice standards. In developing the payment methodology for a  
35 plan, steering committees will be required to ensure that physician  
36 performances are objectively measured in light of each physician's  
37 own performance, the nature of the care provided, improvements in  
38 the physician's performance over time, and local and regional  
39 standards. Additionally, the methodology is to ensure that payments  
40 objectively correlate with physician performances and are  
41 uniformly applied with regard to all physicians participating in the  
42 plan. Overall payments to individual physicians under a plan will  
43 be limited to 50 percent of the total professional payments for  
44 services related to the cases for which that physician receives  
45 incentive payments under the plan.

46 Hospital and physician incentive plans will be administered by  
47 an independent third party, which will be responsible for applying  
48 the plan's incentive methodology and calculating direct incentive

1 payments to physicians based on the physician's performance in  
2 meeting the hospital's institutional and specialty-specific goals, as  
3 determined using an incentive payment methodology that meets the  
4 requirements set forth in the bill. If the plan includes multiple  
5 hospitals, the hospitals will utilize a facilitator-convener to  
6 coordinate with each hospital's independent third party  
7 administrator and steering committee to facilitate plan  
8 administration, disseminate best practices information, and serve as  
9 the point of contact with the Department of Health (DOH).

10 Except for plans limited to specific clinical specialties or  
11 diagnosis related groups, hospital and physician incentive plans will  
12 apply to all admissions and all inpatient costs related to those  
13 admissions in a given program. Plans will be open to all surgeons  
14 and attending physicians of record who have been on the medical  
15 staff of the hospital for at least one year, except that this restriction  
16 will not apply to hospitalists and physicians who are new to the  
17 participating hospital's geographic area. Hospitals will have the  
18 discretion to additionally open their plans to other physicians  
19 involved in the provision of inpatient care. Each plan is to include  
20 a mechanism to limit incentives attributable to year-to-year  
21 increases in patient volume for physicians on staff with multiple  
22 admitting privileges. Patients are to be notified of a hospital and  
23 physician incentive plan in advance of admission.

24 A hospital or facilitator-convener will be required to file a  
25 prospective plan with DOH prior to the anticipated start date of the  
26 plan, and will be required to submit an annual report to DOH  
27 detailing distributions to physicians, the plan's quality and cost  
28 performance standards, proposed revisions to the plan, and such  
29 other information as the department may require. DOH will be  
30 required to notify a hospital if its plan does not meet the  
31 requirements established under the bill, and provide the hospital  
32 with a reasonable opportunity to remedy any deficiencies in the  
33 plan. If a hospital does not bring its plan into compliance with the  
34 requirements of the bill, DOH will be permitted to terminate the  
35 plan. Physicians will be permitted to withdraw from a plan upon  
36 reasonable notice to the hospital, and hospitals may terminate a plan  
37 upon reasonable notice to DOH and to participating physicians.

38 The bill amends P.L.1989, c.19 (C.45:9-22.4 et seq.) to provide  
39 that payments made to a physician under a hospital and physician  
40 incentive plan do not violate the statutory prohibition against  
41 physician self-referrals.

# ASSEMBLY HEALTH AND SENIOR SERVICES COMMITTEE

## STATEMENT TO

### **ASSEMBLY, No. 3404**

with committee amendments

# **STATE OF NEW JERSEY**

DATED: DECEMBER 5, 2016

The Assembly Health and Senior Services Committee reports favorably and with committee amendments Assembly Bill No. 3404.

As amended, this bill permits hospitals to implement hospital and physician incentive plans to provide physicians with performance-based incentive payments to increase quality of care and reduce costs.

A hospital that seeks to implement a plan will be required to establish a steering committee to: develop institutional and specialty-specific goals related to patient safety, quality of care, and operational performance; implement an incentive payment methodology that ensures fair and consistent payments that correlate with individual and collective physician performance; and adopt a mechanism to protect the financial health of the hospital. The plan may additionally include specific patient management tasks, care redesign initiatives, and patient safety and quality of care objectives. At least half of the members of the committee are to be physicians.

In developing the goals for a plan, steering committees will be required to ensure that there exist no incentives to reduce the quality or provision of medically-necessary care or to exceed best practice standards. In developing the payment methodology for a plan, steering committees will be required to ensure that physician performances are objectively measured in light of each physician's own performance, the nature of the care provided, improvements in the physician's performance over time, and local and regional standards. Additionally, the methodology is to ensure that payments objectively correlate with physician performances and are uniformly applied with regard to all physicians participating in the plan. Overall payments to individual physicians under a plan will be limited to 50 percent of the total professional payments for services related to the cases for which that physician receives incentive payments under the plan.

Hospital and physician incentive plans will be administered by an independent third party, which will be responsible for applying the plan's incentive methodology and calculating direct incentive

payments to physicians based on the physician's performance in meeting the hospital's institutional and specialty-specific goals, as determined using an incentive payment methodology that meets the requirements set forth in the bill. If the plan includes multiple hospitals, the hospitals will utilize a facilitator-convener to coordinate with each hospital's independent third party administrator and steering committee to facilitate plan administration, disseminate best practices information, and serve as the point of contact with the Department of Health (DOH).

Except for plans limited to specific clinical specialties or diagnosis related groups, hospital and physician incentive plans will apply to all admissions and all inpatient costs related to those admissions in a given program. Plans will be open to all surgeons and attending physicians of record who have been on the medical staff of the hospital for at least one year, except that this restriction will not apply to hospitalists and physicians who are new to the participating hospital's geographic area. Hospitals will have the discretion to additionally open their plans to other physicians involved in the provision of inpatient care. Each plan is to include a mechanism to limit incentives attributable to year-to-year increases in patient volume for physicians on staff with multiple admitting privileges. Patients are to be notified of a hospital and physician incentive plan in advance of admission.

A hospital or facilitator-convener will be required to file a prospective plan with DOH prior to the anticipated start date of the plan, and will be required to submit an annual report to DOH detailing distributions to physicians, the plan's quality and cost performance standards, proposed revisions to the plan, and such other information as the department may require. DOH will be required to notify a hospital if its plan does not meet the requirements established under the bill, and provide the hospital with a reasonable opportunity to remedy any deficiencies in the plan. If a hospital does not bring its plan into compliance with the requirements of the bill, DOH will be permitted to terminate the plan. Physicians will be permitted to withdraw from a plan upon reasonable notice to the hospital, and hospitals may terminate a plan upon reasonable notice to DOH and to participating physicians.

As amended, the bill requires DOH to review each hospital and physician incentive plan at least once every six years to determine whether the plan is operated in compliance with the bill and other relevant State and federal laws and regulations, and whether the hospital and physician incentive plan has resulted in a degradation of quality of health care provided to patients attributable to the hospital and physician incentive plan. DOH will have the authority to terminate a hospital and physician incentive plan if its review finds that the hospital and physician incentive plan fails to comply with State or federal law, or if the plan results in a degradation of quality of

patient care. A hospital and physician incentive plan will not expire or otherwise be terminated solely as a result of DOH's failure to conduct this review.

As amended, the bill amends P.L.1989, c.19 (C.45:9-22.4 et seq.) to provide that payments made to a physician under a hospital and physician incentive plan do not violate the statutory prohibition against physician self-referrals.

COMMITTEE AMENDMENTS:

The committee amended the bill to add a requirement for the Department of Health to review, and potentially terminate, hospital and physician incentive plans every six years.



## Governor Christie Takes Action On Pending Legislation

Monday, May 1, 2017

Tags: [Addiction Taskforce](#)

**Trenton, NJ** - Governor Chris Christie signed into law today several bills to empower New Jersey's military members and veterans, including a bipartisan initiative to create the "Veterans Diversion Program."

The new law, S-307/A-4362 (Van Drew, Allen/Andrzejczak, Mazzeo, Land, Tucker, Benson, Bramnick), requires the New Jersey Department of Military and Veterans Affairs to collaborate with its federal counterpart and develop a statewide program providing appropriate case management and mental health services to eligible military service members who have committed nonviolent offenses. The department will publicize a directory of existing federal and State case management and mental health program locations, which will serve as points of entry to facilitate support and services.

"It is impossible to imagine the courage, sacrifices and experiences of the men and women who put their lives on the line to protect the American people and our freedom," Governor Christie said. "This critical legislation gives back by supporting New Jersey's military service members when they need it most and when their lives depend on it. This new program will strengthen families and communities, by empowering veterans with individualized, holistic care and steering them clear of the criminal justice system."

Other military and veterans' bills signed by Governor Christie today require the Department of Military and Veterans Affairs (DMAVA) to develop an informational website for Gold Star families; require DMAVA to notify local county veterans' affairs offices and State veterans service offices of the death of a New Jersey or other service member whose surviving beneficiary resides in the State in order to inform the beneficiaries of federal and state benefits and creates a designated Gold Star family member liaison for each county veterans' office; and, retains eligibility for New Jersey National Guard members or reserve components of the U.S. Armed Forces called to active federal military service who met maximum age requirements at the closing date of civil service examinations.

**Governor Christie also took action on the following bills:**

### BILL SIGNINGS:

**S-158/A-3631 (Madden, Cruz-Perez/Quijano, Schaer, Vainieri Huttler, Zwicker, Mukherji, Daniels)** - Permits holding companies of eligible New Jersey emerging technology companies to receive investments under "New Jersey Angel Investor Tax Credit Act"

**S-227/A-963 (Holzapfel, Allen/Wolfe, McGuckin, Dancer)** - Requires DOT, NJTA, and SJTA to use only native vegetation for landscaping, land management, reforestation, or habitat restoration

**S-518/A-4452 (Beck/Downey, Houghtaling, Benson, Mukherji, Vainieri Huttler)** - Requires sanitation vehicles display flashing lights in certain circumstances and imposes conditions on drivers approaching sanitation vehicles displaying flashing lights; designated as "Michael Massey's Law"

**S-724/A-3604 (Cruz-Perez, Allen/Eustace, Wolfe, Mukherji)** - Establishes "Integrated Roadside Vegetation Management Program"

**S-792/A-1271 (Sarlo/ Caride, Schaer, Pintor Marin)** - Permits newly created regional school districts or enlarging regional school districts to determine apportionment methodology for their boards of education on basis other than population

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**S-913/A-3404 (Codey, Vitale/Burzichelli, Coughlin, Schaer, Singleton)** - Permits hospitals to establish system for making performance-based incentive payments to physicians

**S-1059/A-4462 (Diegnan/Lagana, Vainieri Huttie, Mukherji)** - Permits amusement games license to be issued to holder of alcoholic beverage special concessionaire permit at certain airports; allows licensees to offer electronic amusements under certain circumstances

**S-1398/A-1447 (Weinberg, Gill/Lampitt, Spencer, Vainieri Huttie, McKeon, Mukherji, Holley, Caride, Downey)** - Expands infertility coverage under certain health insurance plans

**S-1404/A-4423 (Weinberg/Johnson, Benson, Mukherji, Handlin)** - Requires governmental affairs agents to disclose on notice of representation form compensation amount received from State or local government entities; requires notice to be posted on Internet site of Election Law Enforcement Commission

**S-1475/A-3304 (Ruiz, Vitale/Vainieri Huttie, Mukherji, Holley, Jimenez)** - Establishes three-year Medicaid home visitation demonstration project

**S-1634/A-3991 (Turner, Stack/Muoio, Wimberly, Johnson, Pintor Marin, Mukherji)** - Requires housing authority to advertise when applications are being accepted for housing assistance waiting lists online

**S-1761/A-4473 (Rice, Cunningham, Pou/Johnson, Wimberly, Pintor Marin)** - Directs Community College Consortium for Workforce and Economic Development to promote basic skills training through organizations dedicated to the economic empowerment of specific segments of society, such as the African American Chamber of Commerce

**S-1825/A-3432 (Sarlo, Cruz-Perez, Gordon/Greenwald, Lampitt, Benson, Caride, Chiaravalloti)** - Establishes task force to study and make recommendations concerning mobility and support services needs of NJ adults with autism spectrum disorder

**S-1856/A-3846 (Pou, Allen/Phoebus, Tucker, Space)** - Provides for retained eligibility for members of NJ National Guard or reserve component of US Armed Forces called to active federal military service who met maximum age requirement at closing date of civil service examination

**S-2286/A-3083 (Weinberg, Gordon/Vainieri Huttie, Eustace, Johnson)** - Establishes Mike Adler Aphasia Task Force to assess needs of persons with aphasia, and their families, and ensure adequate provision of support services and information thereto

**S-2414/A-4056 (Scutari/Jimenez, Eustace, Giblin, McKnight)** - Requires "Massage and Bodywork Therapist Licensing Act" to require certain class study and examination requirements

**S-2856/A-4402 (Beach, Madden/Greenwald, Andrzejczak, Johnson, Rible, Jones, Land, Houghtaling, Benson)** - Requires DMVA to notify county veterans' affairs office of death of certain military service members; requires office to have Gold Star liaisons

**S-2857/A-4403 (Beach, Madden/Greenwald, Rible, Land, Johnson, Mazzeo, Andrzejczak, Houghtaling, Benson)** - Requires Adjutant General to create informational webpage for Gold Star families

**S-2868/A-4501 (Pou, Sarlo/Sumter, Wimberly)** - Increases value of Economic Redevelopment and Growth Grant program residential tax credits to \$823 million; restricts \$105 million of tax credits to qualified residential projects and mixed use parking projects

**S-3015/A-4623 (Rice, Ruiz/Sumter, Oliver, Schaer, Pintor Marin)** - Requires study of program allowing community service in lieu of paying motor vehicle surcharges

**SJR-49/AJR-106 (Ruiz, Oroho/Phoebus, Pintor Marin, Space, McKnight, Schepisi)** - Designates third week in September of each year as Go Gold for Kids with Cancer Awareness Week"

**SJR-75/AJR- 122 (Rice, Codey/Oliver, Giblin, Chiaravalloti, Sumter, Quijano, McKnight)** - Establishes "Disparity in State Procurement Study Commission"

#### **BILLS VETOED:**

**S-596/A-3422 (Cunningham, Greenstein, Sweeney/Benson, Mukherji, Muoio, Holley, Sumter, Downey, Lampitt, Oliver, Danielsen, Wimberly)** - **CONDITIONAL** - Establishes compensation program for law enforcement officers and certain other employees injured while performing official duties

**S-690/A-2921 (Gordon, Beach, Eustace, Houghtaling, Pinkin, Mazzeo)** - **CONDITIONAL** - Increases flexibility, clarity, and available tools of optional municipal consolidation process

**SCS for S-895/ACS for A-2182 (Lesniak, Beck, Cunningham/Sumter, Holley, Oliver, Jones, Wimberly)** - **CONDITIONAL** - "Earn Your Way Out Act"; requires DOC to develop inmate reentry plan; establishes administrative parole release for certain inmates; requires study and report by DOC on fiscal impact

**S-956/A-2202 (Gordon, Bateman/Eustace, Zwicker, O'Scanlon, Downey, Wisniewski, Pinkin)** - **CONDITIONAL** - Authorizes special emergency appropriations for the payment of certain expenses incurred by municipalities to implement a municipal consolidation

**S-2844/A-4425 (Vitale, Codey/Vainieri Huttie, Muoio, Eustace, Space, Benson)** - **CONDITIONAL** - Eliminates certificate of need requirement for inpatient hospital beds for treatment of psychiatric and substance use disorder dual

diagnosis

**S-3041/ACS for A-2338 (Lesniak/Benson, Vainieri Huttle, Eustace, Gusciora, Mukherji, Jimenez) -  
CONDITIONAL** - Revises "Pet Purchase Protection Act" to establish new requirements for pet dealers and pet shops

**S-3048/A-4520 (Weinberg, Turner, Greenstein/McKeon, Singleton, Moriarty, Quijano, Johnson, Benson) -  
CONDITIONAL** - Requires candidates for President and Vice-President of United States to disclose federal income tax returns to appear on ballot; prohibits Electoral College electors from voting for candidates who fail to file income tax returns

###

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