## LEGISLATIVE HISTORY CHECKLIST

17:9A-53 et al; 17:10-14; 17:11A-44, 17:12B-160; 17:32-27, 17:13-42; 17:16C-40.1 et al; NJSA 17:16D-10; 31:1-1; 17:1-9.1; 46:10B-11.1			(Loans rates, of repa	other charg	on interest ges & terms
LAWS 1981	СНАРТЕ	R	103		
Bill NoS3005					
Sponsor(s) Weiss, Merlino and D	Parker				
Date Introduced Jan. 13, 1981					
Committee: Assembly					in the same of the same
Senate Labor, Indu	ustry and Pro	fessions			
Amended during passage	les .	Из		nts during	
Date of Passage: Assembly Feb. 2	23, 1981	<del>North a</del>	denoted	. by asteris	sks
Senate Feb.	19, 1981		Ó	***	
Date of approval March	31, 1981	<del></del>	0	E + 182	
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Committee Statement: Assembly	Xes	No	Ö	\$15.50 mar : 	
Senate	Yes	No 2-2	2-8 <b>17D</b> 2	-9481	
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Message on signing	Yes	Næ	morrae &	Market State	
Following were printed:				Market State Comments	
Reports	Zez	No		Palacing	
Hearings	<u>አ</u> ፍଛ	No			$\approx$
Similar legislation enacted in other	er states:				7
Delaware - (attached) $\rho$					
Pennsylvania - proposed legislation (attached)		·P			
NY - P.L. 1980, c.883					
6/22 <b>FE</b> 1 (over	r)				

Also attached:

Forrey, Robert C., "Legislature Acts to Lift Fixed Interest Ceilings", 46 New Jersey Banker 8

1941 163 Land 10 81

## [THIRD OFFICIAL COPY REPRINT] **SENATE, No. 3005**

## STATE OF NEW JERSEY

## INTRODUCED JANUARY 13, 1981

By Senators WEISS, MERLINO and PARKER

Referred to Committee on Labor, Industry and Professions

An Acr concerning the manner and terms of repayment of, and the rate of interest and other charges on, loans and other transactions which create a contractual debtor-creditor relationship,

\*\*\*[and]\*\*\* revising parts of the statutory law \*\*\*and supplementing P. L. 1968, c. 54\*\*\*.

- 1 Be it enacted by the Senate and General Assembly of the State
- 2 of New Jersey:
- 1 1. Section 53 of P. L. 1948, c. 67 (C. 17:9A-53) is amended to
- 2 read as follows:
- 3 53. Scope of article: definitions; interest.
- 4 A. In addition to such other loans which banks are authorized to
- 5 make, a bank may make secured and unsecured installment loans
- 6 upon the terms and conditions prescribed by this article, but this
- 7 article shall not be construed as prescribing an exclusive method
- 8 for the making of loans which are payable in installments.
- 9 B. As used in this article:
- 10 (1) "Bank" means a banking institution as defined in section 1
- 11 (C. 17:9A-1) of this act;
- 12 (2) "Installment loan" means a loan (1) which is required by its
- 13 terms to be repaid in two or more installments; (2) upon which
- 14 interest is contracted for at a rate in excess of that authorized
- 15 pursuant to R. S. 31:1-1; (3) the amount of which does not exceed
- 16 [\$10,000.00] the amounts authorized by subsection D. of section
- 17 54 of this act (C. 17:9A-54D.) and (4) the final installment of which
- 18 is payable not more than \*[7] \* \*12\* years and 3 months subsequent
- 19 to the date upon which such loan is made. The terms "installment
- 20 loan" and "installment loans" as used in this article include both

  EXPLANATION—Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and is intended to be omitted in the law.

- 21 precomputed and nonprecomputed installment loans unless other-
- 22 wise expressly stated;
- 23 (3) (Deleted by amendment.)
- 24 (4) (Deleted by amendment.)
- 25 (5) "Person" means an individual, a partnership and an 26 association;
- 27 (6) (Deleted by amendment.)
- 28 (7) (Deleted by amendment.)
- 29 (8) (Deleted by amendment.)
- 30 (9) "Actuarial method" means the method of applying payments
- 31 made on a loan between principal and interest pursuant to which
- 32 a payment is applied first to accumulated interest on the principal
- 33 amount of the loan and the remainder is applied to the unpaid
- 34 principal balance of the loan in reduction thereof;
- 35 (10) "Precomputed interest" means an amount equal to the
- 36 whole amount of interest payable on an installment loan for the
- 37 period from the making of the loan to the date scheduled by the
- 38 terms of the loan for the payment of the final installment;
- 39 (11) "Precomputed loan" means an installment loan which is
- 40 evidenced by a note the face amount of which consists of the aggre-
- 41 gate of the principal amount of the loan so evidenced, and the
- 42 precomputed interest thereon;
- 43 (12) "Nonprecomputed loan" means an installment loan which
- 44 is evidenced by a note the face amount of which consists solely of
- 45 the principal amount of the loan so evidenced;
- 46 (13) "Unpaid balance" of an installment loan means the aggre-
- 47 gate of the following:
- 48 (i) The face amount of the note evidencing such loan;
- 49 (ii) All amounts paid by the bank and added to such loan 50 as provided in paragraph (2) of subsection A of section 55;
- 51 (iii) All interest accrued and unpaid;
- 52 (iv) Such further charges as the bank may make pursuant
- to law in protecting or enforcing a security interest in any
- property securing the payment of such loan or otherwise;
- 55 (v) In the case of precomputed loans, the amount of all late charges imposed pursuant to section 55;
- 56A less the aggregate of the following:
- 57 (vi) All installment payments made in the case of a pre-
- computed loan, or all payments made in reduction of principal
- in the case of a nonprecomputed loan;
- 60 (vii) All payments made on account of or in payment in full
- of any charges or amounts referred to in subparagraphs (ii),
- 62 (iii), (iv) and (v) of this paragraph (13); and

(viii) In the case of a precomputed loan, the amount of the credit to which the borrower is entitled pursuant to section 56; (14) "Class I installment loan" means an installment loan which is unsecured, and also means an installment loan which is secured by an interest in tangible or intangible personal property; (15) "Class II installment loan" means an installment loan which is secured by an interest in real property.

69 70 C. [A] Notwithstanding the provisions of R. S. 31:1-1 or any 71 other law to the contrary, a bank may contract for and receive in-**7**2 terest on installment loans calculated according to the actuarial 73 method, at a rate Inot exceeding 12% per annum on the unpaid balances of the principal, except that the commissioner may, with 74 the advice of the special advisory board created pursuant to P. L. 75 1970, c. 205, section 11 (C. 17:11A-44) by regulation adopted, 76 amended and rescinded from time to time, provide that the rate 77 78 of interest which may be contracted for and received on Class II 79 installment loans may be more than 12% per annum but not more 80 than 15% per annum as shall be established by such regulation. For the purpose of establishing rates as provided by this subsec-81 82 tion, the commissioner may, with the advice of the special advisory 83 board referred to above, classify installment loans into two categories, one of which shall consist of Class I installment loans and 84 85 the other of which shall consist of Class II installment loans. In 86 adopting, amending, and rescinding regulations pursuant to this subsection, the commissioner and the special advisory board shall 87 consider the general state of the economy, the discount rates pre-88 scribed by the Federal Reserve Bank of New York and the Federal 89 Reserve Bank of Philadelphia, the advance rate as prescribed by 90 the Federal Home Loan Bank of New York, the availability of 91 funds for loans, studies and statistics published by the Federal 92 Home Loan Bank Board and other agencies of the United States 93 and of this State, and such other factors and bases for determina-94 tion as the commissioner and the board may deem pertinent. The 95 rate established by any such regulation shall reasonably reflect 96 prevailing market conditions, regionally and nationally, based upon 97 the studies, statistics and factors considered, and shall remain in 98 force until such time as such regulation is rescinded or such rate 100 is increased or decreased by a subsequent regulation. Any such 101 regulation shall have prospective effect only or rates agreed to by 102 the bank and the borrower. This subsection shall not limit or re-103 strict the manner of contracting for the interest charge, whether 104 by way of add-on, discount or otherwise, so long as the interest 105 rate does not exceed that permitted by this subsection. In the 106 case of a precomputed loan, the interest may be computed on the 107 assumption that all scheduled payments will be made when due, 108 and all scheduled installment payments made on a precomputed 109 loan may be applied as if they were received on their scheduled 110 due dates. In the case of nonprecomputed loans, all installment 111 payments shall be applied no later than the next day, other than 112 a public holiday, after the date of receipt, and a day shall be 113 counted as one-three-hundred-sixty-fifth of a year.

- 114 D. (Deleted by amendment.)
- 115 E. (Deleted by amendment.)
- 116 F. (Deleted by amendment.)
- 117 G. The commissioner may prepare and distribute to such banks
  118 as shall make a request therefor, a schedule or schedules to be
  119 used in ascertaining precomputed interest, or he may approve a
  120 subsisting schedule or schedules, and interest taken pursuant to
  121 such schedule or schedules shall constitute a complete compliance
  122 with this section. A copy of such schedule or schedules, certified
  123 by the commissioner, shall be evidence in all courts and places.
- 2. Section 54 of P. L. 1948, c. 67 (C. 17:9A-54) is amended to 2 read as follows:
- 3 54. Limitations and conditions.
- A. Every installment loan shall be evidenced by a note the face 4 value of which shall be in an amount determined pursuant to paragraph (11) or (12) of subsection B. of section 53, as the case may 7 require, and which shall provide for payments to be made at monthly intervals on the corresponding date in each month. [Sched-8 uled installment payments shall be in substantially equal amounts. except that the final installment scheduled may be in an amount 10A twice the amount of a preceding installment, plus \$1.00 \*The note 10B may provide for an increase, or may provide for a decrease, or 10c both, in the rate of interest applicable to such installment loan. 10D \*\*\*No increase during the entire loan term shall result in an 10x interest rate of more than 6% per annum over the rate applicable 10F initially, nor shall the rate be raised more than 3% per annum 10g during any 12 month period. The lender shall not be obligated to 10H decrease the interest rate more than 6% over the term of the loan, 101 nor more than 3% per annum during any 12-month period. If a rate 10s increase is applied to the loan, the lender shall also be obligated to 10x adopt and implement uniform standards for decreasing the rate.\*\*\* 10L \*\*If the note provides for the possibility of an increase or decrease. 11 or both, in the rate, that fact shall be clearly described in plain lan-

11A guage, in at least 8-point bold face type on the face of the note.\*\* 11B \*\* [In the event that there is an increase in the rate, no such] \*\* 11c \*\*No rate\*\* increase shall take effect \*\* Lunless (a) the increased 11D rate is not effective \*\*\* \*\*\* \*\*\* during the first 3 years of 11E the term of the loan, \*\*\*[(b)]\*\*\* \*\*\*or thereafter, (a)\*\*\* 11F \*\*unless\*\* at least 90 days prior to the effective date of the first 11g such increase, or 30 days prior to the effective date of any subse-11H quent increase, a written notice has been mailed or delivered to the 111 borrower that clearly and conspicuously describes such increase, 11J and \*\*\*[(c)]\*\*\* \*\*\*(b)\*\*\* \*\*unless\*\* at least \*\*\*[90]\*\*\* 11x \*\*\* 365\*\*\* days have elapsed without any increase in the rate. 11L \*\*\* In the event of a decrease in the rate the restrictions of this 11M subsection do not apply. \*\*\* \*\*\* No increase during the entire loan 11n term shall result in an interest rate of more than 6% per annum 110 over the rate applicable initially, nor shall the rate be raised more 11P than 3% per annum during any 12-month period.\*\*\* If the note 11Q does provide that the interest rate may be increased then, not-11R withstanding the provisions of section 56 of P. L. 1948, c. 67 (C. 11s 17:9A-56), when the unpaid balance owing upon a precomputed 11T loan is repaid in full or the maturity of the unpaid balance of such 110 loan is accelerated before the date scheduled for the payment of the 11v final installment, the bank shall allow a credit on account of the 11w precomputed interest, calcuated according to the actuarial refund 11x method, \*\* [assuming that] \*\* \*\* as if \*\* all payments were made as 11x scheduled, or if deferred, as deferred; provided, however, that if the 11z loan is prepaid within 12 months after the first payment is due, a 11AA bank may charge a prepayment penalty of not more than \*\*(a)\*\* 11BB \$20.00 on any loan up to and including \$2,000.00\*\*[, \$50.00]\*\* \*\* 11cc (b) an amount equal to 1% of the loan\*\* on any loan greater than 11DD \$2,000.00 and up to and including \$5,000.00\*\*;\*\* and \*\*(c)\*\* 11EE \$100.00 on any loan exceeding \$5,000.00. 11FF Effective on the first day of the twelfth month following the effec-

11 Effective on the first day of the twelfth month following the effec12 tive date of this act, notwithstanding the provisions of section 56
12 of P. L. 1948, c. 67 (C. 17:9A-56) on all loans, when the unpaid
12 balance owing upon a precomputed loan is repaid in full or the
12 maturity of the unpaid balance of such loan is accelerated before
12 the date scheduled for the payment of the final installment, the bank
12 shall allow a credit on account of the precomputed interest, calcu12 lated according to the actuarial refund method, \*\*[assuming
12 that]\*\* \*\*as if\*\* all payments were made as scheduled, or if de12 ferred, as deferred; provided, however, that if the loan is prepaid
12 within 12 months after the first payment is due, a bank may charge
12 a prepayment penalty of not more than \*\*(a)\*\* \$20.00 on any loan

12k up to and including \$2,000.00\*\*[,\$50.00]\*\* \*\*; (b) an amount equal
12k to 1% of the loan\*\* on any loan greater than \$2,000.00 and up to
12m and including \$5,000.00\*\*; \*\* and \*\*(c)\*\* \$100.00 on any loan ex12n ceeding \$5,000.00.\* Such note may further provide that up to 3
13 months may elapse between the date of the loan and the date sched14 uled for the payment of the first installment, or between the dates
15 scheduled for the payment of subsequent installments, provided
16 that in any 12-month period there shall be not more than 3 months
17 during which no installment is scheduled to be paid.

- B. No installment loan shall be made the final installment of which is scheduled to be paid more than \*[7]\* \*12\* years and 3 months subsequent to the date upon which such loan is made.
- C. No bank shall make any further interest or other charge or demand in connection with such loan, other than those expressly authorized by this article.
- 24 D. No bank shall make a Class I installment loan for the 25 payment of which any person shall be liable to the bank in any 26capacity, if the amount of such Class I installment loan, and the 27 amounts of the unpaid balances owing to the bank on all other 28 Class I installment loans for the payment of which such person 29 is liable to the bank, will in the aggregate exceed [\$10,000.00] \$20,000.00 exclusive of interest and other charges nor shall any 30 31 bank make a Class II installment loan for the payment of which 32 any person shall be liable to the bank in any capacity, if the amount of such Class II installment loan, and the amounts of the unpaid 33 balances owing to the bank on all other Class II installment loans 34 35 for the payment of which such person is liable to the bank, will in the aggregate exceed [\$10,000.00] \$25,000.00 exclusive of interest 36 37 and other charges.
- 38 E. [No bank which holds a mortgage which is a first lien on real property shall make a Class II installment loan secured by a mort-**3**9 gage on such real property within 3 years from the time when such **4**0 first mortgage was recorded, but this prohibition shall not apply 41 **4**2 to any Class II installment loan the purpose of which, as repre-43 sented to the bank by the borrower, is to enable the borrower to pay the cost, in whole or in part, of modernizing, altering, repair-44 ing, improving or rehabilitating such real property. Deleted by 45 amendment (P. L. , c. 46
- F. Nothing in this section or elsewhere in this article contained shall prevent a bank from making an installment loan, the proceeds of which will be applied in whole or in part to the repayment at or before final maturity of a loan theretofore made under the provisions of this article or otherwise.

3. Section 3 of P. L. 1975, c. 287 (C. 17:9A-53.4) is amended to 2 read as follows:

3 3. [A] Notwithstanding the provisions of R. S. 31:1-1 or any other law to the contrary, a banking institution may make educa-4 cational loans and may charge and collect interest thereon at a rate 5 Inot in excess of 1% per month on the first \$10,000.00 of the princi-6 pal sum owing on all such loans for the payment of which a person 7 is liable to the banking institution in any capacity, and 34 of 1% 8 on the excess over \$10,000.00 owing on all such loans for the pay-9 10 ment of which a person is so liable to the banking institution or rates agreed to by the banking institution and the borrower. 11 Interest shall be calculated according to the actuarial method, 12 pursuant to which payments made on the loan are applied first to 13 accumulated interest on the principal amount of the loan and the 14 remainder applied to the unpaid principal balance of the loan in 15 reduction thereof. All payments shall be applied no later than the 16 next day, other than a Sunday or a public holiday, after the date 17 of receipt, and a day shall be counted as one-three hundred sixty-18 fifth of a year. \*The note or other evidence of the loan may provide 19 for an increase, or may provide for a decrease, or both, in the rate 20 of interest applicable to the loan. \*\*\*No increase during the entire 21loan term shall result in an interest rate of more than 6% per 2223 annum over the rate applicable initially, nor shall the rate be raised more than 3% per annum during any 12-month period. The 24lender shall not be obligated to decrease the interest rate more 25 than 6% over the term of the loan, nor more than 3% per annum 26during any 12-month period. If a rate increase is applied to the 27 loan, the lender shall also be obligated to adopt and implement 28 uniform standards for decreasing the rate.\*\*\* \*\*If the note pro-29 vides for the possibility of an increase or decrease, or both, in the 30 rate, that fact shall be clearly described in plain language, in at 31 least 8-point bold face type on the face of the note.\*\* \*\* In the 32event that there is an increase in the rate, no such 1 \*\* \*\*No rate \*\* 33 increase shall take effect \*\* Tunless (a) the increased rate is not 34 effective \*\*\* \*\*\* [\*\*(a)\*\*]\*\*\* during the first 3 years of the term 35 of the loan, \*\*\* $\mathbf{L}(b)$ \*\*\* \*\*\*or thereafter, (a)\*\*\* \*\*unless\*\* at 36 least 90 days prior to the effective date of the first such increase, 37 or 30 days prior to the effective date of any subsequent increase, a 38 written notice has been mailed or delivered to the borrower that 39 clearly and conspicuously describes such increase, and \*\*\* $\mathbb{L}(c)$ ]\*\*\* 40 \*\*\*(b)\*\*\* \*\*unless\*\* at least \*\*\* [90]\*\*\* \*\*\*365\*\*\* days have 41 elapsed without any increase in the rate. \*\*\* In the event of a 42 decrease in the rate, the restrictions of this subsection do not

44 apply.\*\*\*\*\*\*No increase during the entire loan term shall result

45 in an interest rate of more than 6% per annum over the rate appli-

46 cable initially, nor shall the rate be raised more than 3% per annum

47 during any 12-month period.\*\*\*

4. Section 6 of P. L. 1959, c. 91 (C. 17:9A-59.6) is amended to 2 read as follows:

3 6. A. The Notwithstanding the provisions of R. S. 31:1-1 or any

4 other law to the contrary, the rate of interest contracted for or

5 received by a bank or rates on advance loans shall not exceed

6 1% per month on the daily principal balances owing on all advance

7 loans outstanding in respect to a be as agreed to by the bank and

8 the borrower. Interest may be reckoned according to any method

9 authorized by [section] R. S. 31:1-1 [of the Revised Statutes].

\*The contract may provide that the interest rate may be in- $9_{A}$ 9B creased, or may be decreased, or both, from time to time; provided, 90 however, that no increase in interest shall be effective unless: (a) 9D at least 90 days prior to the effective date of the first such increase, 9E or 30 days prior to the effective date of any subsequent increase, a 9x written notice has been mailed or delivered to the borrower that 9g clearly and conspicuously describes such change and the indebt-9H edness to which it applies and states that the incurrence by the 91 borrower or another person authorized by him of any further in-95 debtedness under the plan to which the agreement relates on or 9k after the effective date of the increase specified in the notice shall 9L constitute acceptance of the increase and (b) either the borrower 9m agrees in writing to the increase or the borrower or another person 9x authorized by him incurs such further indebtedness on or after the 90 effective date of the increase stated in the notice. The provisions 9P of this paragraph permitting an increase in a rate of interest shall 9Q not apply in the case of an agreement which expressly prohibits 9R changing of interest rates or which provides limitations on changing 9s of interest rates which are more restrictive than the requirements 9r of this paragraph.\* \*\*If the contract provides for the possibility 90 of an increase or decrease, or both, in the rate, that fact shall be 9v clearly described in plain language, in at least 8-point bold face 9w type on the face of the contract.\*\*

10 B. For the purposes of this section, charges for premiums ad-

11 vanced by the bank for credit life insurance, or credit accident and

12 health insurance, or both, shall be treated as part of the principal

13 balance owing on an advance loan, but no such charge shall be

14 included in determining the maximum permissible indebtedness as

15 limited by section 11 of this act.

16 C. Notwithstanding the provisions of any other law to the con-17 trary, a bank which issues a credit card in connection with an 18 advance loan contract in effect between the bank and the borrower 19 as authorized by this act may charge the borrower a fee \*not 20 exceeding \$15.00 per annum\* on an annual or monthly basis \*[not 2122The charge so made may (1) be collected in advance, (2) shall be in addition to and not in substitution of any other fee or charge au-23 24 thorized by this act, and (3) shall not be deemed to be an interest 25 charge. 1

5. Section 3 of P. L. 1964, c. 162 (C. 17:9A-59.27) is amended to 2 read as follows:

3 3. (a) [A] Notwithstanding the provisions of R. S. 31:1-1 or any other law to the contrary, a bank may contract for and receive interest on a small business loan calculated according to the 5 6 actuarial method, at a rate Inot exceeding 12% per annum on the unpaid balances of the principal; except that the Commissioner of 7 8 Banking may, with advice of the special advisory board created 9 pursuant to P. L. 1970, c. 205, section 11 (C. 17:11A-44) by regulation adopted, amended and rescinded from time to time, provide 10 that the rate of interest which may be contracted for and received 11 12 on any such loan may be more than 12% per annum but not more than 15% per annum as shall be established by such regulation. In 13 adopting, amending, and rescinding regulations pursuant to this 14 subsection, the commissioner and the special advisory board shall 15 consider the general state of the economy, the discount rates pre-1617 scribed by the Federal Reserve Bank of New York and the Federal Reserve Bank of Philadelphia, the advance rate as prescribed by 18 the Federal Home Loan Bank of New York, the availability of 19 funds for loans, studies and statistics published by the Federal 20Home Loan Bank Board and other agencies of the United States 2122 and of this State, and such other factors and bases for determination as the commissioner and the board may deem pertinent. The 23 rate established by any such regulation shall reasonably reflect 24prevailing market conditions, regionally and nationally, based 25 upon the studies, statistics and factors considered, and shall remain 26 27 in force until such time as such regulation is rescinded or such rate is increased or decreased by a subsequent regulation. Any such 28 regulation shall have prospetive effect only or rates agreed on by 29 the bank and the borrower. This subsection shall not limit or 30 restrict the manner of contracting for the interest charge, whether 31 by way of add-on, discount or otherwise, so long as such charge 32

33 does not exceed the limitation imposed by this section. In the case of a precomputed loan, the interest charge may be computed on 34 the assumption that all scheduled payments will be made when 35 due, and all scheduled installment payments made on a precom-36 37 puted loan may be applied as if they were received on their 38

- scheduled due dates. In the case of nonprecomputed loans, all
- installment payments shall be applied no later than the next day, 39
- other than a public holiday, after the date of receipt, and a day 40
- shall be counted as one-three-hundred-sixty-fifth of a year. 41
- (b) (Deleted by amendment.) 42
- \*6. Section 4 of P. L. 1964, c. 162 (C. 17:9A-59.28) is amended to 1 2read as follows:
- 4. (a) Every small business loan shall be evidenced by a note 3
- which shall be dated the day of the making of such loan, and the 4
- face amount of which shall be in an amount determined pursuant 5
- 6 to paragraph (h) or (i) of section 1, of this act as the case may
- 7 require.
- (b) Each such note shall provide that the amount thereof shall 8
- be payable in installments on dates separated by payment-periods 9
- of equal duration measured in terms of months. Any such note 10
- may provide for the omission of installments, including the first 11
- 12 installment, during any period not exceeding 93 days in any one
- 13 12-month period. Except as herein otherwise provided, no note
- shall provide for payment-periods shorter than 1 month or longer 14
- than 3 months. [Each such note shall provide for installment pay-15
- 16 ments in equal amounts, except that the final installment may be not
- more than \$1.00 more or less than any previous installment, and no 17
- No such note shall provide that the final installment shall be pay-18
- able more than 7 years and 3 months from the date of such note. 19
- 20 (c) Effective on the first day of the twelfth month following the
- effective date of this act, notwithstanding the provisions of section 21
- 11 of P. L. 1964, c. 162 (C. 17:9A-59.35), when the unpaid balance 22
- 23owing upon a precomputed loan is repaid in full or the maturity of
- the unpaid balance of such loan is accelerated before the date 24
- 25 scheduled for the payment of the final installment, the bank shall
- 26 allow a credit on account of the precomputed interest, calculated
- 27 according to the actuarial refund method, \*\* [assuming that] \*\*
- 28 \*\*as if\*\* all payments were made as scheduled, or if deferred, as
- deferred; provided, however, that if the loan is prepaid within 12 29
- 30 months after the first payment is due, a bank may charge a prepay-
- ment penalty of not more than \*\*(1)\*\* \$20.00 on any loan greater 31
- 32 than \$2,000,00\*\*[, \$50.00]\*\* \*\*: (2) an amount equal to 1% of

33 the loan\*\* on any loan greater than \$2,000.00 and up to and includ-

34 ing \$5,000.00\*\*;\*\* and \*\*(3)\*\* \$100.00 on any loan exceeding 35 \$5,000.00.\*

- 1 \*[6.]\* \*7.\* R. S. 17:10-14 is amended to read as follows:
- 2 17:10-14. [Every] Notwithstanding the provisions of R. S.
- 3 31:1-1 or any other law to the contrary, every licensee hereunder
- 4 may loan any sum of money not exceeding \$5,000.00, repayable in
- 5 installments, and may charge, contract for and receive thereon
- 6 interest at an annual percentage rate Inot exceeding 24% on that
- 7 part of the unpaid principal balance not exceeding \$500.00, and
- 8 22% on that part of the unpaid balance in excess of \$500.00 but not
- 84 in excess of \$1,500.00, and 13% on any remainder of such unpaid
- 8B principal balance] or rates agreed to by the licensee and the
- 8c borrower.

\*A loan contract other than an open-end loan contract may pro-8E vide for an increase, or may provide for a decrease, or both, in the 8x rate of interest applicable to the loan. \*\*\*No increase during the 8g entire loan term shall result in an interest rate of more than 6% 8H per annum over the rate applicable initially, nor shall the rate be 81 raised more than 3% per annum during any 12-month period. The 81 lender shall not be obligated to decrease the interest rate more 8k than 6% over the term of the loan, nor more than 3% per annum 8L during any 12-month period. If a rate increase is applied to the 8M loan, the lender shall also be obligated to adopt and implement 8n uniform standards for decreasing the rate.\*\*\* \*\*If the contract pro-80 vides for the possibility of an increase or decrease, or both in the 8P rate, that fact shall be clearly described in plain language, in at least 8Q 8-point bold face type on the face of the contract.\*\* \*\* In the event 8R that there is an increase in the rate, no such \*\* \*\*No rate\*\* 9 increase shall take effect \*\* Lunless (a) the increased rate is not 9A effective \*\*\* \*\*\* \*\*\* \*\* \* during the first 3 years of the term of 9B the loan, \*\*\* $\mathbf{I}(b)\mathbf{I}^{***}$  \*\*\*or thereafter, (a)\*\*\* \*\*unless\*\* at least 9c 90 days prior to the effective date of the first such increase, or 9D 30 days prior to the effective date of any subsequent increase, a 9E written notice has been mailed or delivered to the borrower that  $9_{\mathrm{F}}$  cleary and conspicuously describes such increase, and \*\*\* $\mathbf{L}(c)$  $9_{G}$  \*\*\*(b)\*\*\* \*\*unless\*\* at least \*\*\*[90]\*\*\* \*\*\*365\*\*\* days have 9H elapsed without any increase in the rate. \*\*\* In the event of a 91 decrease in the rate, the restrictions of this subsection do not 91 apply. 1 \*\*\* \*\*\* No increase during the entire loan shall result in an 9K interest rate of more than 6% per annum over the rate applicable 9L initially, nor shall the rate be raised more than 3% per annum

9M during any 12-month period.\*\*\* Where the loan contract so pro-9N-0 vides for an increase or decrease in the rate of interest, the pro-9P vision of R. S. 17:10-13 requiring that no installment be sub-9Q stantially greater in amount than any preceding installment shall 9R not apply.

An open-end loan contract may provide that the interest rate may 9s9x be increased or may be decreased, or both, from time to time pro-9v vided, however, that no increase in interest shall be effective unless: 9v (a) at least 90 days prior to the effective date of the first such in-9w crease, or 30 days prior to the effective date of any subsequent in-9x crease, a written notice has been mailed or delivered to the borrower 9x that clearly and conspicuously describes such change and the in-9z debtedness to which it applies and states that the incurrence by the 10 borrower or another person authorized by him of any further in-10A debtedness under the plan to which the agreement relates on or 10s after the effective date of the increase specified in the notice shall 10c constitute acceptance of the increase and (b) either the borrower 10D agrees in writing to the increase or the borrower or another person 10E authorized by him incurs such further indebtedness on or after the 10r effective date of the increase stated in such notice. The provisions 10g of this paragraph permitting an increase in a rate of interest shall 10н not apply in the case of an agreement which expressly prohibits 101 changing of interest rates or which provides limitations on chang-105 ing of interest rates which are more restrictive than the require-10k ments of this paragraph.\* \*\*If the contract provides for the possi-10L bility of an increase or decrease, or both, in the rate, that fact shall 10m be clearly described in plain language, in at least 8-point bold face 10n type on the face of the written notice.\*\*

10o The interest and periodic payments for loans at these \*[maxinium]\* rates shall be computed from standard tables based on the actuarial or annuity method which conforms to the so-called "United 12 States Rule of Partial Payments," which provides that interest shall 13 be calculated whenever a payment is made and the payment shall be 14 first applied to the payment of interest and if it exceeds the interest 15 due, the balance is to be applied to diminish principal. If the pay-16 17 ment is insufficient to pay the entire amount of interest the balance 18 of interest due shall not be added to principal, so as to produce 19 interest thereon.

interest thereon.

No interest shall be paid, deducted, or received in advance.

Interest shall not be compounded and shall be computed only on unpaid principal balances. For the purpose of computing interest,

\*[whether at the maximum rate or less,]\* all installment payments

24 shall be applied no later than the next day, other than a public

25 holiday, after the date of receipt, and interest shall be charged for

26 the actual number of days elapsed at the daily rate of 1/365th of

27 the yearly rate.

No licensee shall induce or permit any person nor any husband and wife, jointly or severally, to become obligated, directly or contingently or both, under more than one contract of loan at the same time for the purpose of obtaining a higher rate of interest than would otherwise be permitted by this section. This prohibition shall not apply to any loan made pursuant to any other law of this

34-35 State.

36 In addition to the interest herein provided for no further or other charge, or amount whatsoever for any examination, service, broker-37 age, commission, expense, fee, or bonus or other thing or otherwise 38 39 shall be directly or indirectly charged, contracted for, or received, 40 except (1) amounts for insurance obtained or provided by the licensee in accordance with the provisions of this chapter; and (2) **4**1 on actual sale of the security in foreclosure proceedings or upon **4**2 **4**3 the entry of judgment. If any interest, consideration or charges in excess of those permitted by this chapter are charged, contracted 44for, or received, except as the result of a good faith error, the 45contract of loan shall be void and the licensee shall have no right 46 to collect or receive any principal, interest, or charges whatsoever, 47 and the borrower shall be entitled to recover from the lender any 48 such sums paid or returned to the lender by the borrower on account 49of or in connection with the loan. 50

\*[7.]\* \*8.\* Section 11 of P. L. 1970, c. 205 (C. 17:11A-44) is amended to read as follows:

11. \*[a.]\* [A] Notwithstanding the provisions of R. S. 31:1-1 or 3 any other law to the contrary, a licensee shall have authority to make a secondary mortgage loan, repayable in installments, and 6 may charge, contract for and receive thereon interest at an annual percentage rate Inot exceeding 15%, computed by the actuarial 7 method (United States rule) and; provided further, the Commis-8 sioner of Banking, with the advice of a special advisory board con-9 stituted as hereinafter provided, may by regulation adopted, 10 amended and rescinded from time to time, provide that the interest 11 which may be taken for any such loan shall be more than 15% per 12annum but not more than 18% per annum, as shall be prescribed in 13 such regulation or rates agreed to by the licensee and the 14A borrower.

14B \*The note evidencing the loan may provide for an increase, or 14C may provide for a decrease, or both, in the rate of interest appli-

14D cable to the loan. \*\*\*No increase during the entire loan term shall 14E result in an interest rate of more than 6% per annum over the rate 14F applicable initially, nor shall the rate be raised more than 3% 14g per annum during any 12-month period. The lender shall not be 14H obligated to decrease the interest rate more than 6% over the term 141 of the loan, nor more than 3% per annum during any 12-month 14s period. If a rate increase is applied to the loan, the lender shall 14x also be obligated to adopt and implement uniform standards for 14L decreasing the rate.\*\*\* \*\*If the note provides for the possibility of 14M an increase or decrease, or both, in the rate, that fact shall be clearly 14N described in plain language, in at least 8-point bold face type on 140 the face of the note.\*\* \*\* In the event that there is an increase in 14P the rate, no such \*\* \*\*No rate \*\* \*\*increase shall take effect \*\* un-14Q less (a) the increased rate is not effective  $\mathbf{l}^{**}$  \*\*\*  $\mathbf{l}^{**}$  (a) \*\*  $\mathbf{l}^{***}$ 14R during the first 3 years of the term of the loan, \*\*\* [(b)] \*\*\* \*\*\* or 14s thereafter, (a)\*\*\* \*\*unless\*\* at least 90 days prior to the effective 14T date of the first such increase, or 30 days prior to the effective date 14v of any subsequent increase, a written notice has been mailed or 14v delivered to the borrower that clearly and conspicuously describes 14w such increase, and \*\*\*[(c)]\*\*\* \*\*\*(b)\*\*\* \*\*unless\*\* at least 14x \*\*\* [90] \*\*\* \*\*\* 365 \*\*\* days have elapsed without any increase in 14y the rate. \*\*\* In the event of a decrease in the rate, the restrictions 14z of this subsection do not apply. \*\*\* \*\*\* No increase during the 15 entire loan term shall result in an interest rate of more than 6% 15A per annum over the rate applicable initially, nor shall the rate be 15B raised more than 3% per annum during any 12-month period.\*\*\* 15c Where the note evidencing the loan so provides for an increase or 15D decrease in the rate of interest, the provision of subsection b. of 15E section 18 of P. L. 1970, c. 205 (C. 17:11A-51b.) requiring that pay-15F ment be made in substantially equal installment payment amounts 15g shall not apply.\*

\*[(1)]\* No interest shall be paid, deducted, or received in advance. Interest shall not be compounded and shall be computed only on unpaid principal balances. For the purposes of computing interest, \*[whether at the maximum rate or less,]\* a month shall be considered a calendar month and where a fraction of a month is involved a day shall be considered 1/30 of a month.

\*[b. In making, amending, and rescinding regulations pursuant to the preceding provision, the] The Commissioner of Banking I and the with the advice of a special advisory board constituted as hereinafter provided, shall consider the general state of the economy, I the discount rates prescribed by the Federal Reserve

26 Bank of New York and the Federal Reserve Bank of Philadelphia, the advance rate as prescribed by the Federal Home Loan Bank of 27 28 New York, the availability of funds for loans, studies and statistics 29 published by the Federal Home Loan Bank Board and other agen-30 cies of the United States and of this State, and such other factors and bases for determination as the commissioner and the board 31 32 may deem pertinent to an analysis of whether the purposes of this 33 act are being met, and secondary mortgage loans are available to 34 consumers. [The rate established by any such regulation shall reasonably reflect prevailing market conditions, regionally and 35 36 nationally, based upon the studies, statistics and factors considered, 37 and shall remain in force until such time as such regulation is rescinded or such rate is increased or decreased by a subsequent 38 regulation. Any such regulation shall have prospective effect only.] 39c. The special advisory board herein provided for shall consist 40 of the Commissioner of Banking, who shall be ex-officio chairman 41 of the board, and 5 members appointed by the Governor with the 4243 advice and consent of the Senate. Any appointed member of the board may be removed from office by the Governor whenever, in his 44 judgment, the public interest may so require. Each of the 5 ap-45 pointed members shall have had, at the time of his appointment, 46 practical experience in consumer financing or fields so related 47 thereto as to qualify each as an authority for the purpose of advis-48 ing the Commissioner of Banking regarding the interest which may 49 50 be taken for any secondary mortgage loan. At no time shall there be more than a single representative on the board from any one 51institution or group of institutions. 5253

d. Each member of the board shall hold office for a term of 2 years, and thereafter until his successor is appointed and has qualified, subject to removal by the Governor pursuant to the preceding provision. Members of the board shall be eligible for reappointment in the same manner as the initial appointment of members of the board as provided for heretofore. Any vacancies in the board shall be filled for the unexpired portion of the term in the same manner as for a full term.

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e. The members of the special advisory board shall serve without compensation, but shall be reimbursed for their actual and necessary expenses in attending meetings of the board. All claims for reimbursement shall be submitted in the form and manner prescribed for like claims of the Commissioner of Banking.

f. The board shall meet at least semiannually, at such times and places in the State as it may determine. The commissioner may call such other meetings as he may deem necessary, and he shall

- 69 call a meeting when requested by 2 or more members of the board.
- 70 At least 3 days notice of every meeting shall be given to each mem-
- 71 ber of the board personally, or by mail, telephone, or telegraph.
- 72 Four members of the board shall constitute a quorum.
- 73 g. The special advisory board shall elect a secretary who may be
- 74 an employee of the Department of Banking but who shall receive
- 75 no extra compensation for serving as secretary. The secretary shall
- 76 keep an accurate record of all meetings of the board and shall per-
- 77 form such other duties as may be prescribed by the board.
- 78 h. For the purpose of discharging its duties, the board shall
- 79 have access to all relevant records in the Deartment of Banking,
- 80 including reports and confidential communications, but each
- 81 member of the board shall treat all information so obtained as con-
- 82 fidential and shall not reveal any such information to any person
- 83 other than another member of the board.
- 84 i. No member of the board, including the Commissioner of
- 85 Banking, shall be personally liable for any act done or omitted in
- 86 connection with the performance of his duties under this act.
- 37 j. At the initial meeting of the special advisory board, the mem-
- 88 bers shall agree, by majority vote, to the procedure by which rec-
- 89 ommendations will be made to the commissioner concerning [the
- 90 interest rate to be established pursuant to this act. \*\*
- 1 \*[8.]\* \*9.\* Section 160 of P. L. 1963, c. 144 (C. 17:12B-160) is
- 2 amended to read as follows:
- 3 160. Charges on such loans.
- 4 \*[(1)]\* [The] Notwithstanding the provisions of R. S. 31:1-1 or
- 5 any other law to the contrary, the maximum charge which an associ-
- 6 ation may contract for and receive on loans as defined in section 158
- 7 of P. L. 1963, c. 144 (C. 17:12B-158) shall not exceed an amount
- 8 calculated according to the actuarial method at a rate Inot exceed-
- 9 ing 12% per annum on the unpaid balance of the principal; pro-
- 10 vided however, that the Commissioner of Banking, with the advice
- 11 of the special advisory board created pursuant to P. L. 1970, c. 205,
- 12 s. 11 (C. 17:11A-44), may, by regulation adopted, amended and
- 13 rescinded from time to time, provide that the rate of interest which
- 14 may be contracted for and received on any such loan may be more
- 15 than the rate above set forth but not more than 15% per annum, as
- 16 shall be established by such regulation. For the purpose of establish-
- 17 ing rates as provided by this subsection, the commissioner may,
- 18 with the advice of the special advisory board referred to above and
- 19 within the limits prescribed by this subsection, establish the rate
- 20 applicable to such loans. In adopting, amending and rescinding
- 21 regulations pursuant to this subsection, the commissioner and the

special advisory board shall consider the general state of the 22 economy, the discount rates prescribed by the Federal Reserve 23Bank of New York and the Federal Reserve Bank of Philadelphia, 24 25 the advance rate as prescribed by the Federal Home Loan Bank 26 of New York, the availability of funds for loans, studies and 27 statistics published by the Federal Home Loan Bank Board and 28 other agencies of the United States and of this State, and such 29 other factors and bases for determination as the commissioner and the board may deem pertinent. The rate established by any such 30 regulation shall reasonably reflect pervailing market conditions, 31 32regionally and nationally, based upon the studies, statistics and 33 factors considered, and shall remain in force until such time 34 as such regulation is rescinded or such rate is increased or de-35 creased by a subsequent regulation. Any such regulation shall have prospective effect only or rates agreed to by the association and 36 the borrower. \*The evidence of indebtedness may provide for an 37 38 increase, or may provide for a decrease, or obth, in the rate of interest applicable to the loan. \*\*\*No increase during the entire loan 39 39A term shall result in an interest rate of more than 6% per annum 39B over the rate applicable initially, nor shall the rate be raised more 39c than 3% per annum during any 12 month period. The lender shall 39D not be obligated to decrease the interest rate more than 6% over 39E the term of the loan, nor more than 3% per annum during any 39F 12-month period. If a rate increase is applied to the loan, the lender 39g shall also be obligated to adopt and implement uniform standards 39н for decreasing the rate.\*\*\* \*\*If the evidence of indebtedness provides for the possibility of an increase or decrease, or both, in the rate, that fact shall be clearly described in plain language, in at 41 42 least 8-point bold face type on the face of the evidence of indebted-43 ness.\*\* \*\* [In the event that there is an increase in the rate, no such \*\* \*\* No rate \*\* increase shall take effect \*\* [unless (a) the in-44 creased rate is not effective \*\*\* \*\*\* [\*\*(a)\*\*] \*\*\* during the first 45 3 years of the term of the loan, \*\*\* [(b)]\*\*\* \*\*\*or thereafter, 45a 46 (a)\*\*\* \*\*unless\*\* at least 90 days prior to the effective date 47 of the first such increase, or 30 days prior to the effective date of any subsequent increase, a written notice has been mailed or 48 delivered to the borrower that clearly and conspicuously describes 49such increase, and \*\*\*[(c)]\*\*\* \*\*\*(b)\*\*\* \*\*unless\*\* at least \*\*\* [90] \*\*\* \*\*\* 365\*\*\* days have elapsed without any increase in 51 the rate. \*\*\* [In the event of a decrease in the rate, the restrictions 5252A of this subsection do not apply. \*\*\* \*\*\*No increase during the 52B entire loan term shall result in an interest rate of more than 6% 52c per annum over the rate applicable initially, nor shall the rate be 52D raised more than 3% per annum during any 12-month period.\*\*\*

Where the evidence of indebtedness provides for an increase or decrease in the rate of interest, the provision of subsection (4) of 54 section 159 of P. L. 1963, c. 144 (C. 17:12B-159(4)) requiring that 55 56 the amount of any installment shall not be greater or less than any other installment shall not apply. If the evidence of indebtedness 57 does provide that the interest rate may be increased then, notwith-58 standing the provisions of section 163 of P. L. 1963, c. 144 (C. 59 17:12B-163), when the unpaid balance owing upon a precomputed 60 loan is repaid in full or the maturity of the unpaid balance of such 6162loan is accelerated before the date scheduled for the payment of the final installment, the association shall allow a credit on account of the 63 64precomputed interest, calculated according to the actuarial refund method, \*\* [assuming that] \*\* \*\* as if \*\* all payments were made as 65 scheduled, or if deferred, as deferred; provided, however, that if 66 the loan is prepaid within 12 months after the first payment is due, 67 an association may charge a prepayment penalty of not more than 68 \*\*(a)\*\* \$20.00 on any loan up to and including \$2,000.00\*\*[, 69 \$50.00 \*\* \*\*; (b) an amount equal to 1% of the loan \*\* on any loan 70 greater than \$2,000.00 and up to and including \$5,000.00\*\*; \*\* and 7172 \*\*(c)\*\* \$100.00 on any loan exceeding \$5,000.00. Effective on the 73 first day of the twelfth month following the effective date of this act, 74notwithstanding the provisions of section 163 of P. L. 1963, c. 144 75 (C. 17:12B-163), when the unpaid balance owing upon a precomputed loan is repaid in full or the maturity of the unpaid balance 76 of such loan is accelerated before the date scheduled for the pay-77 ment of the final installment, the association shall allow a credit 78 on account of the precomputed interest, calculated according to the 79 actuarial refund method, \*\* [assuming that] \*\* \*\* as if \*\* all pay-80 81 ments were made as scheduled, or if deferred, as deferred; provided, however, that if the loan is prepaid within 12 months after 82 the first payment is due, an association may charge a prepayment 83 penalty of not more than \*\*(a)\*\* \$20.00 on any loan up to and in-84 cluding \$2,000.00\*\*[, \$50.00]\*\* \*\*; (b) an amount equal to 1% of 85 the loan\*\* on any loan greater than \$2,000.00 and up to and includ-86 ing \$5,000.00\*\*;\*\* and \*\*(c)\*\* \$100.00 on any loan exceeding 87 \$5,000.00.\* In the case of a precomputed loan, the interest may 88 89 be computed on the assumption that all scheduled payments will 90 be made when due, and all scheduled installment payments made on a precomputed loan may be applied as if they were received on their 9192scheduled due dates. In the case of nonprecomputed loans, all 93 installment payments shall be applied no later than the next day, 94 other than a public holiday, after the date of receipt, and a day shall be counted as one-three-hundred-sixty-fifth of a year. 95

- 1 \*[9.]\* \*10.\* Section 2 of P. L. 1938, c. 293 (C. 17:13-27) is 2 amended to read as follows:
- 3 2. Upon executing, recording and filing a certificate of incorpora-
- tion as hereinafter provided and upon compliance with the pro-4
- visions of this act and upon approval of the Commissioner of 5
- 6 Banking as hereinafter provided, any seven or more natural per-
- 7 sons citizens of this State, may become a credit union and shall be
- 8 a corporation by the name set forth in its certificate of incorpora-
- 9 tion with the following powers:
- 10 (a) To receive the savings of its members as payments on shares, including the right to conduct Christmas accounts, vacation ac-11
- 12 counts, and other such thrift accounts within the membership;
- 13 (b) To make loans to its members for provident or productive 14 purposes;
- 15 (c) To make loans to any other credit union operating under the
- provisions of this act or of the Federal Credit Union Act; provided, 16
- however, that the aggregate of all loans to other credit unions shall 17
- not exceed 25% of its share liability, and no credit union shall loan 18
- to any other credit union more than 25% of the share liability of **1**9
- 20 such other credit union;
- 21 (d) To invest in or purchase any security in which savings banks
- 22 of this State are authorized by law to invest, including those in-
- 23 vestments which are restricted by law to savings banks alone; and
- 24shares, certificates and accounts of savings and loan associations
- organized under the laws of the State of New Jersey and Federal 25
- Savings and Loan Associations, provided all such shares, cer-26
- 27 tificates and accounts are insured by an agency or instrumentality
- 28 of the United States Government, in an amount not to exceed the
- amount of the insurance; provided, that no such credit union shall invest in securities not permitted under the terms of this act; and 30
- provided, that investments, other than in loans to members, shall be 31
- made only from funds not needed for loans to members except when 32
- the board of directors of any such credit union deems it advisable 33
- to invest in other securities for the purpose of maintaining the 34
- liquidity of such credit union or maintaining a proper balance in 35
- its investment portfolio; 36

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- (e) To Notwithstanding the provisions of R. S. 31:1-1 or any 37
- 38 other law to the contrary, to charge, contract for and receive inter-
- est on loans at a rate [not to exceed 1% per month] or rates agreed 39
- to by the credit union and the member; and such interest shall not 40
- 41 be payable in advance, or compounded, and shall be computed on
- unpaid balances; provided, that no further or other charge or 42
- amount whatsoever for examination, service, brokerage, commis-43

- 44 sion or otherwise shall be directly or indirectly charged, contracted
- 45 for or received on loans, in addition to the interest herein provided
- 46 for, except the lawful fees, if any, actually and necessarily paid
- 47 out on any such transaction to any public officer for filing or record-
- 48 ing or releasing in any public office any instrument securing the
- 49 loan, which fees may be collected when the loan is made, or at any
- 50 time thereafter, and except on actual sale of the security in fore-
- 51 closure proceedings or upon entry of judgment; and attorneys'
- 52 fees not to exceed 20% but with a minimum fee of \$10.00, may be
- 53 added to the principal amount of any loan of any such credit union
- 54 resolved into judgment or placed in the hands of any attorney for
- 55 collection after default thereon and such addition to the principal
- 56 amount shall be collectible in any court of competent jurisdiction
- 57 in addition to the court costs;
- 58 (f) To deposit its funds in national banks, banks, savings and
- 59 loan associations organized under the laws of the State of New
- 60 Jersey and Federal savings and loan associations, or savings
- 61 banks of this State, central funds of credit unions or central credit
- 62 unions organized under the laws of this State or of the Federal
- 63 Government;
- 64 (g) To have and exercise all the powers of corporations orga-
- 65 nized under Title 14A of the New Jersey Statutes not inconsistent
- 66 with this act;
- 67 (h) To act as the fiscal agent for the Federal Government, the
- 68 State of New Jersey, or any of the subdivisions thereof;
- 69 (i) To sell to members negotiable checks, drafts, money orders
- 70 and travelers checks, for a reasonable fee, and to cash checks and
- 71 money orders for members, for a reasonable fee; but credit unions
- 72 operating under the provisions of this act are not required to be
- 73 licensed under the provisions of P. L. 1951, c. 187 (C. 17:15A-1
- 74 et seq.) and P. L. 1964, c. 273 (C. 17:15B-1 et seq.);
- 75 (j) To purchase land and building for the purpose of providing
- 76 adequate facilities for the transaction of its business at a cost not
- 77 to exceed 50% of the amount of its reserves, with the prior approval
- 78 of the Commissioner of Banking;
- 79 (k) The Department of Banking of the State of New Jersey, or
- 80 what every agency may in the future be charged with the operation
- 81 of State chartered credit unions, shall have the power in relation
- 82 to loans or investments authorized under this act, to promulgate
- 83 rules and regulations in substantial conformity with similar rules
- 84 and regulations under the Federal Credit Union Act and under the
- 85 regulations promulgated by the administrator of the National
- 86 Credit Union Association.

\*11. Section 17 of P. L. 1938, c. 293 (C. 17:13-42) is amended to 2 read as follows:

3 17. Loans to members of any such credit union shall be subject to4 the following conditions:

(a) All member loans shall be evidenced by note. Loans may be 5 made to members for provident or productive purposes and upon 6 7 such security and terms as the bylaws may provide and the credit committee shall approve at rates of interest not to exceed [1% per 8 month on the unpaid balances the rate permitted by subsection \*\*[(c)]\*\* \*\*(e)\*\* of section 2 of P. L. 1938, c. 293 \*\*[(C. 17:13-27)]10 (c)) \*\* \*\*(C. 17:13-27e) \*\*, such rate to include the credit 11 union's total income on a loan. The note may provide for an in-12crease, or may provide for a decrease, or both, in the rate of interest applicable to the loan. \*\*\*No increase during the entire loan term 14A shall result in an interest rate of more than 6% per annum over 14B the rate applicable initially, nor shall the rate be raised more than 14c 3% per annum during any 12-month period. The lender shall not 14D be obligated to decrease the interest rate more than 6% over the 14E term of the loan, nor more than 3% per annum during any 12-month 14F period. If a rate increase is applied to the loan, the lender shall 14g also be obligated to adopt and implement uniform standards for 14н decreasing the rate.\*\*\* \*\*If the note provides for the possibility of an increase or decrease, or both, in the rate, that fact shall be clearly described in plain language, in at least 8-point bold face type on the face of the note.\*\* \*\* In the event that there is an in-17 crease in the rate, no such \*\* \*\*No rate \*\* increase shall take effect 18 \*\*[unless (a) the increased rate is not effective] \*\* \*\*\*[\*\*(a) \*\*] \*\*\* 19 during the first 3 years of the term of the loan, \*\*\*\*[(b)]\*\*\* \*\*\*or 20 thereafter, (a)\*\*\* \*\*unless\*\* at least 90 days prior to the effective 21date of the first such increase, or 30 days prior to the effective date 22A of any subsequent increase, a written notice has been mailed or 22B delivered to the borrower that clearly and conspicuously describes 22c such increase, and \*\*\* $\mathbf{L}(c)$ \black\*\* \*\*\*(b)\*\*\* \*\*unless\*\* at least 22D \*\*\* [90] \*\*\* \*\*\* 365\*\*\* days have elapsed without any increase in 22E the rate. \*\*\*\* In the event of a decrease in the rate, the restrictions 22F of this subsection do not apply. \*\*\* \*\*\*No increase during the 22g entire loan term shall result in an interest rate of more than 6% 22H per annum over the rate applicable initially, nor shall the rate be 221 raised more than 3% per annum during any 12-month period.\*\*\*

23 (b) Applications for loans shall be made on forms prescribed by 24 the credit committee, which shall set forth the purpose for which 25 the loan is desired, the security, if any, offered, and such other data 26 as may be required. Every loan shall be evidenced by a written 27 instrument.

- (c) No loan shall be made to any member which causes such 28 member to become indebted to the credit union in an aggregate 29amount, upon loans made to such member which is in excess of 30 \$250.00 or 5% of the credit union's shares and reserves, whichever 31 is greater, and no loan shall be made to any member which would 32 exceed 2½% of the credit union's shares and reserves, or \$3,500.00, 33 whichever is less, unless such excess over 21/2% or \$3,500.00 is 34 adequately secured. In addition to generally accepted types of 35 security, the endorsement of a note by a comaker or assignment of 36 37 shares or of wages, in manner consistent with the laws of this State, shall be deemed security within the meaning of this act. The 38 adequacy of all securities shall be within the determination of the 39 credit committee or loan officer subject to the provisions of this act 40 41 and of the credit union's bylaws.
- (d) No loan shall be made to a director, officer or member of the credit committee which exceeds the amount of his shares unless the loan shall have been approved by a majority vote of a joint meeting at which a majority of the members of the credit committee and a majority of the members of the board of directors are present. No director or member of the credit or examining committee may endorse for borrowers from the credit union.
- 49 (e) A member may receive a loan in one sum, or in fixed install-50 ments and may pay the whole or any part of the loan on any day 51 on which the office of the credit union is open for business.\*
- 1 \*[10.]\* \*12.\* Section 1 of P. L. 1961, c. 95 (C. 17:16C-40.1) is 2 amended to read as follows:
- 3 1. A sales finance company licensed under the provisions of the "Retail Installment Sales Act" of 1960 (P. L. 1960, c. 40), as 5 amended and supplemented, or any act replacing or succeeding thereto which regulates "retail installment sales," may loan to 6 7 any one person any sum of money up to a maximum of \$10,000.00 8 secured by a purchase money security interest to finance the pur-9 chase of a passenger motor vehicle not intended to be used for the transportation of passengers for hire or upon a contract basis. 10 The principal amount of such loan may be repaid in not more 11 12 than 48 substantially equal monthly installments. The Notwithstanding the provisions of R. S. 31:1-1 or any other law to the 13 contrary, the sales finance company may charge interest at a rate 14 Inot exceeding \$8.00 per \$100.00 per year or rates agreed to by 15 the sales finance company and the borrower. Such interest shall 16 be computed on the full amount of such loan for the period from

18 the making of the loan to the date of maturity of the final install-

19 ment, and shall be added to the principal amount of the loan. For

20 the purpose of this act, a purchase money security interest is

hereby defined to be a security interest taken by a sales finance 21

22company, pursuant to the provisions of chapter 9 of Title 12A

23of the New Jersey Statutes, in connection with and as security for

2**4** an advance of money on behalf of a retail buyer of a motor vehicle

25 of the motor vehicle dealer in payment of the unpaid balance of

the cash price. 26

27 \*Effective on the first day of the twelfth month following the effective date of this act, when the unpaid balance owing upon a 28precomputed loan is repaid in full or the maturity of the unpaid 29 30 balance of such loan is accelerated before the date scheduled for the payment of the final installment, the association shall allow a 3132credit on account of the precomputed interest, calculated according 33to the actuarial refund method, \*\*\* [assuming that] \*\* \*\*as if \*\* all payments were made as scheduled, or if deferred, as deferred; pro-35vided, however, that if the loan is prepaid within 12 months after 36the first payment is due, an association may charge a prepayment 37penalty of not more than \*\*(a)\*\* \$20.00 on any loan up to and in-

38 cluding \$2,000.00\*\*[, \$50.00]\*\* \*\*; (b) an amount equal to 1% of

39the loan\*\* on any loan greater than \$2,000.00 and up to and in-

cluding \$5,000.00\*\*;\*\* and \*\*(c)\*\* \$100.00 on any loan exceeding **4**0

\$5,000.00.\* 41

\*[11.]\* \*13.\* Section 41 of P. L. 1960, c. 40 (C. 17:16C-41) is 1 amended to read as follows:

41. A retail seller and a motor vehicle installment seller, under 3

the provisions of this act, shall have authority to charge, contract 4

for, receive or collect a time price differential as defined in this act,

on any retail installment contract evidencing the sale of goods or

services [which shall not exceed the rates for the respective classi-7

fications as follows: 8

9 Class I. New motor vehicles, an amount not to exceed \$9.00 per

10 \$100.00 per year;

Class II. Used motor vehicles of a model designated by the 11

manufacturer by a year not more than 2 years prior to the year

in which the sale is made, an amount not to exceed \$11.00 per 13

14 \$100.00 per year;

Class III. Older used motor vehicles of a model designated by the 15

manufacturer by a year more than 2 years prior to the year in 16

which the sale is made, an amount not to exceed \$13.00 per \$100.00 17

18 per year; 19 Class IV. On all other goods or services, an amount not to exceed 20 \$10.00 per \$100.00 per year in an amount or amounts as agreed to 21 by the retail seller or motor vehicle installment seller and the buyer 22 on motor vehicles and on all other goods or services.

23 \*The retail installment contract may provide for an increase, or 24 may provide for a decrease, or both, in the time price differential 25applicable to the contract. \*\*\*No increase during the entire loan 25A term shall result in an interest rate of more than 6% per annum 25B over the rate applicable initially, nor shall the rate be raised more 25c than 3% per annum during any 12-month period. The lender shall 25d not be obligated to decrease the interest rate more than 6% over 25E the term of the loan, nor more than 3% per annum during any 25f 12-month period. If a rate increase is applied to the loan, the lender 25g shall also be obligated to adopt and implement uniform standards 25H for decreasing the rate.\*\*\* \*\*If the contract provides for the possibility of an increase or decrease, or both, in the rate, that fact shall 27 be clearly described in plain language, in at least 8-point bold face type on the face of the contract.\*\* \*\*\*\*[In the event that there is an 28 increase, no such \*\* \*\*No rate \*\* increase shall take effect \*\* un-29 less (a) the increased rate is not effective \*\*\* \*\*\* [\*\*(a)\*\*]\*\*\* dur-30 ing the first 3 years of the term of the contract, \*\*\* [(b)]\*\*\* \*\*\*or 31 thereafter, (a)\*\*\* \*\*unless\*\* at least 90 days prior to the effective 3232A date of the first such increase, or 30 days prior to the effective date 32B of any subsequent increase, a written notice has been mailed or 32c delivered to the retail buyer that clearly and conspicuously de-32D scribes such increase, and \*\*\*[(c)]\*\*\* \*\*\*(b)\*\*\* \*\*unless\*\* at least 32E \*\*\* [90] \*\*\* \*\*\* 365\*\*\* days have elapsed without any increase. 32F \*\*\* In the event of a decrease the restrictions of this subsection do 32g not apply.]\*\*\* \*\*\*No increase during the entire contract term shall 32H result in an interest rate of more than 6% per annum over the rate 321 applicable initially, nor shall the rate be raised more than 3% per annum during any 12-month period.\*\*\* \*\* If the the retail 33 installment contract does provide that the time price differ-34 ential may be increased then, notwithstanding the provisions of 35 section 43 of P. L. 1960, c. 40 (C. 17:16C-43), when the unpaid 36 37 balance owing upon a contract is paid in full or the maturity of the unpaid balance of such contract is accelerated before the date 38 scheduled for the payment of the final installment, the holder of the 39 contract shall allow a credit on account of the precomputed time 40 price differential, calculated according to the actuarial refund 41 method; provided however, that if the contract is prepaid within 42 12 months after the first payment is due, a holder may charge a prepayment penalty of not more than \$20.00 on any contract up to and including \$2,000.00, \$50.00 on any contract greater than \$2,000.00 and up to and including \$5,000.00 and \$100.00 on any contract exceeding \$5,000.00.]\*\*

If the retail installment contract does provide that the time price **4**8 differential may be increased then, notwithstanding the provisions 49of section 43 of P. L. 1960, c. 40 (C. 17:16C-43), when the unpaid 50 51 balance owing upon a contract is paid in full or the maturity of the unpaid balance of such contract is accelerated before the date 52 scheduled for the payment of the final installment, the holder of the 53 contract shall allow a credit on account of the precomputed time 54 price differential calculated according to the actuarial refund 55 method, \*\* [assuming that] \*\* \*\* as if \*\* all payments were made 56as scheduled, or if deferred, as deferred; provided, however, that 57if the contract is prepaid within 12 months after the first payment 58 is due, a holder may charge a prepayment penalty of not more than **5**9 \*\*(a)\*\* \$20.00 on any contract up to and including \$2,000.00\*\* $\mathbb{L}$ , 60\$50.00 \[ \display \quad \quad \quad \quad to 1\% of the loan \quad \quad on any con-61 tract greater than \$2,000.00 and up to and including \$5,000.00\*\*;\*\* 62and \*\*(c)\*\* \$100.00 on any contract exceeding \$5,000.00. Effective 63 on the first day of the twelfth month following the effective date 64 of this act, if the retail installment contract does provide for a time 65 price differential, then, notwithstanding the provisions of section 66 43 of P. L. 1960, c. 40 (C. 17:16C-43), when the unpaid balance owing 67 upon a contract is paid in full or the maturity of the unpaid balance 68 of such contract is accelerated before the date scheduled for the pay-69ment of the final installment, the holder of the contract shall allow 70a credit on account of the precomputed time price differential 71 calculated according to the actuarial refund method, \*\* [assuming 72that \*\* \*\* as if \*\* all payments were made as scheduled, or if de-73 ferred, as deferred; provided, however, that if the contract is pre-74paid within 12 months after the first payment is due, a holder may 75 charge a prepayment penalty of not more than \*\*(a) \*\* \$20.00 on any 76contract up to and including \$2,000.00 \*\* [and \$50.00] \*\* \*\*; (b) an 77 amount equal to 1% of the loan\*\* on any contract greater than 78 \$2,000.00 and up to and including \$5,000.00\*\*[,]\*\* \*\*; \*\* and \*\*(c)\*\* \$100.00 on any contract exceeding \$5,000.00.\* 78<sub>B</sub>

The time price differential shall be computed on the amount of the principal balance as determined in section 27(f), from the date of the contract to the due date of the final installment, notwith-standing the fact that the contract is to be repaid in installments.

83 If the time price differential so computed is less than \$12.00, and 84 if the due date of the last installment of the contract is more than

85 8 months after the date of the contract, a charge of not more than \$12.00 may be made in lieu of the time price differential. If the time price differential so computed is less than \$10.00, and if the due date of the last installment of the contract is 8 months or less after the date of contract, a charge of not more than \$10.00 may be made in lieu of the time price differential.

- \*[12.]\* \*14.\* Section 17 of P. L. 1971, c. 409 (C. 17:16C-44.1) is amended to read as follows:
- 3 17. (a) Except as provided in subsection (d) of this section, a 4 \*[A]\* \*Notwithstanding any other law to the contrary, a\* retail seller, sales finance company, banking institution or other holder 5 may charge, receive and collect a time price differential in each 6a billing period on obligations incurred pursuant to any retail 7 charge account, which shall be determined as specified in the terms of the account, subject to the limitations provided herein. Such 8 time price differential for each monthly billing period shall not 9 exceed the amount resulting from applying the periodic rates 10provided herein to the greater of the following amounts (including 11 12unpaid time price differentials):

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- (i) The average daily balance of the account for such billing period, or
- (ii) The balance of the account at the beginning or end of such billing period.

The periodic rate or rates shall not exceed \[ \bigcup\_{1\frac{1}{2}}\% \) on the first \$700.00 of any of the above amounts and 1% on the excess thereof \[ \bigcup\_{an}\) an amount agreed to by the retail seller, sales finance company, banking institution, or other holder and the retail buyer.

21A \*The terms of the retail charge account may provide that the time
21B price differential may be increased or may be decreased or both
21c from time to time provided, however, that no increase shall be effec21D tive unless: (1) at least 90 days prior to the effective date of the
21E first such increase, or 30 days prior to the effective date of any
21F subsequent increase, a written notice has been mailed or delivered
21G to the retail buyer that clearly and conspicuously describes such
21E change and the indebtedness to which it applies and states that the
21I incurrence by the retail buyer or another person authorized by him
21J of any further indebtedness under the plan to which the agreement
21E relates on or after the effective date of the increase specified in the
21L notice shall constitute acceptance of the increase and (b) either the
21N retail buyer agrees in writing to the increase or the retail buyer or

210 on or after the effective date of the increase stated in the notice.
21P The provisions of this paragraph permitting an increase in the
21Q time price differential shall not apply in the case of an agreement
21R which expressly prohibits changing of the time price differential or
21S which provides limitations on changing of the time price differential
21T which are more restrictive than the requirements of this para21U graph.\* \*\*If the terms of the retail charge account provide for the
21V possibility of an increase or decrease, or both, in the time price
21W differential, that fact shall be clearly described in plain language, in
21X at least 8-point bold face type on the face of the written notice.\*\*

22 Notwithstanding the foregoing limitation, if the terms of the account so provide, the time price differential may be computed on 2324the median amount within a specified range. Such time price differential for each monthly billing period shall not exceed the amount 25 resulting from applying the respective periodic rates specified 26 27 above to the median amount within the specified range in which the greater of the amounts specified in (i) and (ii) is included; pro-28vided, subject to the classifications and differentiations as may 29 reasonably be established by the retail seller, sales finance company, 30 banking institution or other holder, the same time price differential 31 is charged on all balances within the specified range and provided 32further that the time price differential determined by applying the 33 respective periodic rates specified above to the median amount 34 within the range does not exceed by more than 8% the amount of 35 the time price differential determined by applying the respective 36 periodic rates specified above to the lowest amount in the range. 37

(b) If the billing period is not monthly, the maximum periodic rate shall be that rate which bears the same relation to the respective periodic rates per month specified above as the number of days in the billing period bears to 30.

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- 42 (c) Notwithstanding the limitation provided in (a) above, for any monthly billing period in which a time price differential may be charged pursuant to the terms of the account a minimum time price differential of not more than \$0.50 may be charged; if the billing period is not monthly, a minimum time price differential may be charged in such amount which bears the same relation to \$0.50 as the number of days in the billing period bears to 30.
- ENotwithstanding the provisions of this section, the time price differential which a banking institution shall be entitled to charge, collect or receive in each billing period on obligations incurred pursuant to a retail charge account entered into between such banking institution and a retail buyer shall not exceed 1½% on the first

\$700 of the amounts in (a) (i) and (ii) of this section and 1% on the 55 excess thereof. 1 \*[13.]\* \*15.\* Section 8 of P. L. 1960, c. 41 (C. 17:16C-69) is  $^2$ amended as follows: 3 A home repair contractor may impose and receive a credit service charge Inot exceeding 15% per annum in amount or amounts 4 5 agreed to by the home repair contractor and the owner on the 6 amount owing on the unpaid principal balance of the contract, or 7 \$12.00, whichever is greater, except that the commissioner may, by regulation provide that the credit service charge which may 8 9 be contracted for and received shall be more than 12% per annum, 10 but not more than 18% per annum as shall be established by such regulation. In adopting regulations pursuant to this section, the 11 12commissioner shall consider the general state of the economy, the discount rates prescribed by the Federal Reserve Bank of New 13 14 York and the Federal Reserve Bank of Philadelphia, the availability 15of funds for loans, studies and statistics published by the Federal 16 Reserve Bank system and other agencies of the United States and of 17 this State, and such other factors and bases for determination as 18 the commissioner and the board may deem pertinent. The charge established by any such regulation shall reasonably reflect prevail-19 20ing market conditions, regionally and nationally, based upon the studies, statistics and factors considered, and shall remain in 21 22force until the regulation is rescinded or the rate is increased 23 or decreased by a subsequent regulation, Regulation shall have prospective effect only]. This section shall not limit or restrict 24 the manner of contracting for the credit service charge, whether 25 by way of add-on, discount or otherwise, so long as the charge 26does not exceed that permitted by this section. In the case of a 27precomputed contract, the charge may be computed on the as-28sumption that all scheduled payments will be made when due, and 2930 all scheduled installment payments made on a precomputed con-31 tract may be applied as if they were received on their scheduled 32 due dates. In the case of nonprecomputed loans, all installment 33 payments shall be applied no later than the next day, other than a public holiday, after the date of receipt, and a day shall be counted 34 35 as 1/365 of a year. 36 \*Effective on the first day of the twelfth month following the effective date of this act, notwithstanding the provisions of section 37 73 of P. L. 1960, c. 41 (C. 17:16C-73), when the unpaid balance 38 owing upon a contract is paid in full or the maturity of the unpaid 39 balance of such contract is accelerated, before the date scheduled

- 41 for the payment of the final installment, the holder of the contract
- 42 shall allow a credit on account of the credit service charge, calcu-
- 43 lated according to the actuarial refund method, \*\* [assuming
- 44 that \*\* \*\* as if \*\* all payments were made as scheduled, or if de-
- 45 ferred, as deferred; provided, however, that if the contract is pre-
- 46 paid within 12 months after the first payment is due, a holder may
- 47 charge a prepayment penalty of not more than \*\*(a)\*\* \$20.00 on
- 48 any contract up to and including \$2,000.00\*\*[, \$50.00]\*\* \*\*; (b) an
- 49 amount equal to 1% of the loan\*\* on any contract greater than
- 50 \$2,000.00 and up to and including \$5,000.00\*\*; \*\* and \*\*(c)\*\* \$100.00
- 50A on any contract exceeding \$5,000.00.\*
- 1 \*[14.]\* \*16.\* Section 10 of P. L. 1968, c. 221 (C. 17:16D-10) is
- 2 amended to read as follows:
- 3 10. Maximum finance charge. A premium finance company shall
- 4 not charge, contract for, receive, or collect a finance charge other
- 5 than as permitted by this act.
- 6 The finance charge shall be computed, using the actuarial method
- 7 on the balance of the premiums due (after subtracting the down
- 8 payment made by the insured in accordance with the premium
- 9 finance agreement) from the effective date of the insurance cover-
- 10 age, for which the premiums are being advanced, to and including
- 11 the date when the final installment of the premium finance agree-
- 12 ment is payable.
- 13 The Notwithstanding the provisions of R. S. 31:1-1 or any
- 14 other law to the contrary, the finance charge shall be computed at a
- 15 [maximum] rate [of 12% per annum] or rates agreed to by the
- 16 premium finance company and the insured plus an additional charge
- 17 of \$12.00 per premium finance agreement which additional charge
- 18 need not be refunded upon prepayment. However, any insured
- 19 may prepay his premium finance agreement in full at any time
- 20 before due date of the final installment and in such event the un-
- 21 earned finance charge shall be refunded. \*\*\* The amount of any
- 22 such refund shall be calculated in accordance with the rule com-
- 23 monly known as the "Rule of 78" and shall represent at least as
- 24 great a proportion of the finance charge, if any, as the sum of the
- 25 periodic balances after the month in which prepayment is made
- bears to the sum of all periodic balances under the schedule of
- 27 installments in the agreement.]\*\*\*
- \*Effective on the first day of the twelfth month following the 27B effective date of this act, when the unpaid balance of a premium
- 27c finance agreement is paid in full, or the maturity of the unpaid
- 27D balance of each agreement is accelerated before the date scheduled

27E for the payment of the final installment, the holder of the agreement 27F shall allow a credit on account of the finance charge, calculated 27G according to the actuarial refund method, \*\*[assuming that]\*\* 27H \*\*as if\*\* all payments were made as scheduled, or if deferred, as 27I deferred; provided, however, that if the contract is prepaid within 27J 12 months after the first payment is due, a holder may charge a 27K prepayment penalty of not more than \*\*(a)\*\* \$20.00 on any 27L contract up to and including \$2,000.00\*\*[, \$50.00]\*\* \*\*; (b) an 27M amount equal to 1% of the loan\*\* on any contract greater than 27N \$2,000.00 and up to and including \$5,000.00\*;\*\* and \*\*(c)\*\* 270 \$100.00 on any contract exceeding \$5,000.00.\*

The Commissioner of Banking may by regulation adopted, 28 amended and rescinded from time to time, provide that the finance 29 30 charge which may be charged, contracted for, received or collected shall be more than 12% per annum but not more than 18% per 31 annum, as shall be prescribed in such regulation. In making, 32 amending and rescinding regulations pursuant to the preceding 33 34 provision, the Commissioner of Banking shall consider the general 35 state of the economy, the discount rates prescribed by the Federal 36 Reserve Bank of New York and the Federal Reserve Bank of Philadelphia, the availability of funds for loans and such other 37 38 factors and bases for determination as the commissioner may deem pertinent. The rate established by any such regulation shall reason-39 ably reflect prevailing market conditions, regionally and nationally. 40 based upon studies, statistics and factors considered, and shall 41 42remain in force until such time as such regulation is rescinded or such rate is increased or decreased by a subsequent regulation. Any **4**3 such regulation shall have prospective effect only.] 44

1 \*[15.]\* \*17.\* R. S. 31:1-1 is amended to read as follows:

31:1-1. (a) Except as herein and otherwise provided by law, no person shall, upon contract, take, directly or indirectly for loan of any money, wares, merchandise, goods and chattels, above the value of \$6.00 for the forebearance of \$100.00 for a year, or when there is a written contract specifying a rate of interest, no person shall take above the value of \$16.00 for the forbearance of \$100.00 for a year.

9 (b) [The] Notwithstanding the limitations of subsection (a) of this section, the Commissioner of Banking may by regulations adopted, amended and rescinded from time to time, provide that the value which may be taken for any [such loans] loan secured by a first lien on real property as described in paragraph (1) of this subsection shall be a value more than \$6.00 but not more than the

- 15 Monthly Index of Long Term United States Government Bond
- 16 Yields, compiled by the Board of Governors of the Federal Reserve
- 17 System and as published by said Board of Governors in the monthly
- 18 Federal Reserve Bulletin, for the second preceding calendar month
- 19 plus an additional 8% per annum rounded off to the nearest quarter
- 20 of 1% per annum. Within the limits as provided by this subsection,
- 21 and if he finds it to be in the best interests of the citizens and econ-
- 21A omy of this State, the commissioner may establish:
- 22 (1) A rate of interest on loans secured by a first lien on real
- 23 property on which there is erected or to be erected a structure
- 24 containing one, two, three, four, five or six dwelling units, a portion
- 25 of which structure may be used for nonresidential purposes. The
- 26 commissioner may establish different rates for such loans based
- 27 upon the ratio of the loan to the appraised value of the real prop-
- 28 erty. With respect to loans covered by this subsection, the com-
- 29 missioner may by regulation provide that any mortgage commit-
- 30 ment outstanding as of the date of an increase in the rate set by
- 31 the commissioner shall be extended from that date for a period not
- 32 to exceed 60 days, provided that such extension shall not apply to
- 33 any commitment which expires beyond the extension period so
- 34 established.

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- (2) [A rate of interest on all loans not included within paragraph
- 36 (1) of this subsection, except as otherwise provided by law.
- 37 If for any reason no such index of long term bonds is compiled
- or published for any 1 or more months, the commissioner shall determine and publish such an index based upon available statistics.
- 40 In the case of a loan secured by a first lien on real property [as
- 41 described in subsection (1) of this section made under the pro-
- 42 visions of paragraph (1) of this subsection, beginning in the cal-
- 43 endar year following the date of the mortgage loan, and annually
- 44 thereafter, the mortgagee shall notify the mortgagor of the interest
- 45 rate ceilings established by the commissioner as of the fifteenth day
- 46 of the month preceding. Such notification shall be given at the
- 47 same time as the mortgagee gives notice to the mortgagor for
- 48 Federal Income Tax purposes of the interest paid on the loan in
- 49 the preceding calendar year.
- 50 (c) When, however, pursuant to any such contract, interest or
- 51 discount is taken or reserved for a period of less than 1 year, or
- 52 when interest is required to be paid at intervals of less than 1 year
- 53 such interest or discount may be computed on a daily basis, or on a
- 54 monthly basis, or on a combination of both such bases when the
- 55 period for which interest or discount is taken or reserved contains
- 56 1 or more months and 1 or more days; and, in any such case, a day

shall be deemed to be a 1/360 part of a year, and a month shall be deemed to be a 1/12 part of a year, regardless of the number of days contained in such month. Any computation of interest or discount made on any such basis shall constitute a compliance with this section, and any such basis may be applied regardless whether the principal debt is payable in more than or less than 1 year from the time of making the loan.

- 64 (d) In making, amending and rescinding regulations pursuant to subsection (b) of this section, the Commissioner of Banking 6566 shall consider the general state of the economy, the discount rates prescribed by the Federal Reserve Bank of New York and the 67 68 Federal Reserve Bank of Philadelphia, the advance rate as pres-69 cribed by the Federal Home Loan Bank of New York, the availability of funds for loans, studies and statistics published by the 70 71 Federal Home Loan Bank Board and other agencies of the United 72 States and of this State, and such other factors and bases for determination as the commissioner may deem pertinent. The rate 73 established by any such regulations shall reasonably reflect pre-74 75 vailing market conditions, regionally and nationally, based upon **7**6 the studies, statistics and factors considered, and shall remain 77 in force until such time as such regulation is rescinded or such 78 rate is increased or decreased by a subsequent regulation. Any such regulation shall have prospective effect only, and any rate 79 80 established in excess of 8% shall apply only to loans secured by real estate on which there is erected or to be erected a structure contain-81 ing one, two, three, four, five or six dwelling units, a portion of 81<sub>A</sub> which structure may also be used for nonresidential purposes. 82
  - (e) Notwithstanding the provisions of paragraph (a) or (b) of this section, contracts for the following classes or types of loans may provide for any rate of interest which the parties agree upon, and interest at any such rate may be taken, notwithstanding that it exceeds a rate limited by paragraph (a) or (b) of this section:

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- (1) Loans in the amount of \$50,000.00 or more, except loans where the security given is a first lien on real property on which there is erected or to be erected a structure containing one, two, three, four, five or six dwelling units, a portion of which structure may be used for nonresidential purposes. The rate of interest stated in such contract upon the origination of such loans may be taken notwithstanding that payments thereon reduce the amount outstanding to less than \$50,000.00;
- 96 (2) Loans or advances of credit made by savings and loan 97 association, banking institutions, or any Department of Housing

- 98 and Urban Affairs or Federal Housing Administration approved
- 99 mortgagees which are subsequently purchased, in whole or in part,
- 100 by the Federal Housing Administration, Veteraus Administration,
- 101 Farmers Home Administration, Federal National Mortgage As-
- 102 sociation, Government National Mortgage Association, Federal
- 103 Home Loan Mortgage Corporation, and any successor thereof or
- 104 by any organization authorized by the Emergency Home Finance
- 105 Act of 1970 to purchase such loans or by any State or Federal
- 106 governmental or quasi-governmental organizations.
- 107 If such loan is not purchased within 395 days from the date the
- 108 loan instruments are executed, the maximum rate of interest which
- 109 may be charged on such loan shall not be in excess of that autho-
- 110 rized by the commissioner under the provisions of this section and
- 111 such rate of interest, if in excess of that rate, shall be reduced to
- 112 the rate in effect at the date of the execution of the loan instru-
- 113 ments. No such reduction shall change the maturity date of the
- 114 loan without the written consent of the borrower nor shall such
- 115 reduction affect the lien of the mortgage which secures the loan.
- (f) Any provision in a mortgage commitment contracted prior to
- 117 the effective date of this act providing for an increase in interest
- 118 rates to be charged based on the highest lawful interest rate shall
- 119 be null and void.
- 120 (g) Notwithstanding any other provisions of this section, if the
- 121 applicable rate prescribed in this subsection exceeds the rate a
- 122 person would be permitted to charge in the absence of this subsec-
- 123 tion, the rate of interest which may be taken on a loan for a business
- 124 or agricultural purpose in the amount of \$1,000.00 or more may not
- 125 exceed 5% in excess of the discount rate, including any surcharge
- 126 thereon, or any 90-day commercial paper in effect at the Federal
- 127 Reserve Bank of New York on the day when such loan is made.
- 1 \*[16.]\* \*18.\* The Commissioner of Banking shall monitor the
- 2 interest rates being charged on the loans affected by "Ithis act]"
- 3 \*P. L. ...., c. .... (now pending before the Legislature as Senate
- 4 Bill No. 3005 of 1981)\* and shall report to the Legislature no later
- than 9 months after the enactment of this \*[legislation]\* \*act, and annually thereafter\* whether or not the elimination of statutory
- o withward the out of microscopy
- 7 interest rate ceilings as provided herein shall continue or whether
- 7A or not, with respect to individual types of loans affected by \*[this
- 7B act \*P. L. ..., c. ... (now pending before the Legislature as
- 7c Senate Bill No. 3005 of 1981)\*, interest rate ceilings shall be 7p reimposed.
- 8 In making his recommendation, the commissioner shall consider
- 9 whether: a. a substantial degree of competition exists among len-

- 10 ders with respect to the making of the loans; b. the interest rates
- 11 being charged on the loans reasonably reflect market conditions;
- 12 and c. the elimination of the interest rate ceilings has served to
- 13 increase the availability of consumer loans in this State.
- 1 \*\*\*19. P. L. 1968, c. 54 (C. 46:10B-1 et seq.) is supplemented to
- 2 read as follows:
- 3 Discount points paid by the buyer or seller in connection with a
- 4 mortgage loan on a one-to-six family dwelling, occupied or to be
- 5 occupied by the owner shall be deemed to be interest charged on
- 6 the loan. For the purposes of this section, "discount point" shall
- 7 mean an amount of money equal to 1% of the principal amount of
- 8 the loan and payable at closing.\*\*\*
- 1 \*[17.]\* \*\*\*[\*19.\*]\*\*\* \*\*\*20.\*\*\* This act shall take effect
- 2 immediately.

such rate of interest, if in excess of that rate, shall be reduced to the rate in effect at the date of the execution of the loan instruments. No such reduction shall change the maturity date of the loan without the written consent of the borrower nor shall such reduction affect the lien of the mortgage which secures the loan.

(f) Any provision in a mortgage commitment contracted prior to the effective date of this act providing for an increase in interest rates to be charged based on the highest lawful interest rate shall be null and void.

(g) Notwithstanding any other provisions of this section, if the applicable rate prescribed in this subsection exceeds the rate a person would be permitted to charge in the absence of this subsection, the rate of interest which may be taken on a loan for a business 124 or agricultural purpose in the amount of \$1,000.00 or more may not exceed 5% in excess of the discount rate, including any surcharge thereon, or any 90-day commercial paper in effect at the Federal Reserve Bank of New York on the day when such loan is made.

16. The Commissioner of Banking shall monitor the interest rates being charged on the loans affected by this act and shall report to the Legislature no later than 9 months after the enactment of this legislation whether or not the elimination of statutory interest rate ceilings as provided herein shall continue or whether or not, with respect to individual types of loans affected by this act, interest rate ceilings shall be reimposed.

In making his recommendation, the commissioner shall consider whether: a. a substantial degree of competition exists among lenders with respect to the making of the loans; b. the interest rates being charged on the loans reasonably reflect market conditions; and c. the elimination of the interest rate ceilings has served to increase the availability of consumer loans in this State.

1 17. This act shall take effect immediately.

# STATEMENT

The purpose of this bill is to permit the competitive free enterprise market to set the rates for borrowing by New Jersey consumers. The plethora of separate laws and interest rate ceilings have impeded the ability of New Jersey citizens to obtain necessary credit for many major periods over the past decade.

The New York State Legislature, in Extraordinary Session in November 1980, enacted a law eliminating all legislatively imposed interest rate ceilings on loans and retail installment sales by

53005 (1981)

licensed and supervised financial institutions and sellers, and setting a realistic rate maximum on all others. This bill does the same for New Jersey, mirroring the New York law. Without it, New Jersey consumers, businesses, institutions and the economy generally will suffer, as business and commerce flow to New York and its free market economy.

A similar bill is before the Pennsylvania Legislature, which is addressing the same problem.

In modern times, money market rates are set on a world-wide basis. This, combined with an increasing volatility of rates, United States inflation rates at historic highs, and high international money market levels, requires that New Jersey's laws on rates be modernized to permit New Jerseyans to obtain capital, credit, and consumer goods. Arbitrary restrictions will only retard New Jersey's growth in comparison with other states.

# SENATE LABOR, INDUSTRY AND PROFESSIONS COMMITTEE

STATEMENT TO

# SENATE, No. 3005

with Senate committee amendments

# STATE OF NEW JERSEY

DATED: FEBRUARY 2, 1981

This legislation removes the usury ceilings from consumer loans, permitting any rate to be charged which is agreed to by the lender and the borrower. The basic State usury ceiling is raised to 16%; this rate covers all loans in which the rate is not otherwise specified by statute. The Senate Labor, Industry and Professions Committee has amended the legislation to permit lenders to vary the rates on loans in certain cases, provided that rate increases on fixed term loans may not be raised more frequently than every 90 days; on revolving credit the rate may be varied every 30 days after an initial rate increase is made under the provisions of the act. The committee has also amended the bill to require lenders to rebate interest according to the actuarial method on the consumer loans covered by the legislation, rather than the rule of 78's, which is presently provided for in the law. The committee amendments also provide a ceiling of \$15.00 on charges for credit cards issued by banks, savings banks, and savings and loan associations.

# STATEMENT TO

# SENATE, No. 3005

with Senate amendments

# STATE OF NEW JERSEY

DATED: FEBRUARY 9, 1981

In addition to technical changes, these amendments would provide for disclosure of the fact that a debtor-creditor contract permits a variable rate.

The amendments permit a maximum prepayment penalty, on loans over \$2,000.00 and up to and including \$5,000.00, of an amount equal to 1% of the loan, rather than a fixed fee of \$50.00.

#### FROM THE OFFICE OF THE GOVERNOR

FOR IMMEDIATE RELEASE MARCH 31, 1981

FOR FURTHER INFORMATION
KATHRYN FORSYTH

Governor Brendan Byrne today signed <u>S-3005</u>, which repeals interest ceilings on many types of credit in New Jersey, and <u>S-3101</u>, which lowers the definition of criminal usury for loans to individuals from 50 percent per annum to 30 percent per annum.

Both measures were sponsored by Senator Lawrence S. Weiss (D-Middlesex). An explanation of S-3005 follows and a statement from Governor Byrne on the signing of both bills is attached to this release.

S-3005 deregulates the following types of credit: installment loans; educational loans, advance loans (overdraft accounts and credit cards); small business loans (through which the borrower grosses less than \$1 million); small loans of less than \$5,000; second mortgages; loans made by savings and loan associations; credit union loans; retail installment loans (car loans); retail charge accounts; home repair loans and insurance premium financing.

Residential first mortgages are not affected.

In addition to permitting the borrower and the lender to agree on an interest rate, the bill permits variable interest charges on all of the above loans, except small business loans, home repair credit and premium financing. The loan note or instrument must advise the borrower of this provision in eight point type.

Because a lender may change the rate of interest, the borrower must be given 90 days notice of the first change. Any subsequent changes must be preceded by 30 days notice, but the lender can only hike the interest once every 365 days and by no more than three percent.

The bill prohibits interest from rising by more than six percentage points from the initial rate and interest must remain stable for the first three years of the loan.

There are exceptions under the bill concerning floating credit charges for three types of loans: advance loans (overdraft accounts and credit cards), open-end small loans and retail charge accounts.

For these types of loans, there is no three-year freeze and no limit to the amount on timing of interest increases, although the creditor must still give 90 days advance notice of the first interest increase and 30 days advance notice for any subsequent increase.

The borrower also has the right to resist an increased interest charge in these types of loan relationships. Upon receipt of a 90 days increase notice, he can either agree in writing to the increase or continue to incur indebtedness after the effective date. If the borrower incurs no more debt after the effective date, then the interest accrues at the old rate.

In addition, the bill permits a bank or other credit card issuer to charge a fee of up to \$15 for credit cards.

Other provisions of the bill change the manner in which precomputed interest is rebated when installment loans, small business loans, loans by savings and loan associations, retail and car loans, home repair credit and insurance premium financing loans are repaid.

Beginning the twelfth month after this bill becomes law, precomputed interest must be rebated according to the acturial method when the borrower prepays or when the loan is accelerated. If the loan is paid off during the first year that the bill is effective, there are certain minimum pre-payment charges.

Under the bill, discount points charged by mortgage lenders are deemed interest, thereby making them tax deductable by the borrower.

Finally, the measure requires the Commissioner of Banking to report to the Legislature nine months after enactment and annually thereafter of the effects of interest rate deregulation.

# STATEMENT OF GOVERNOR BRENDAN BYRNE IN SIGNING S-3005 AND S-3101

Senate Bill No. 3005, which I am signing today, removes State mandated ceilings on interest rates on a wide variety of loans. Additionally, lenders will be able to offer porrowers variable interest rate loans. I am also signing S-3101 which lowers the definition of criminal usury for loans to individuals from 50 percent per annum to 30 percent per annum.

Under this bill, interest rates for loans such as installment credit, retail credit, education loans, credit cards, second mortgages, overdraft accounts, car loans and others may be set according to market conditions. Interest rates may fluctuate provided the lender gives full disclosure to the borrower and advance notice in writing of any change. On most loans, the change in interest may not be more than three percent in any year and no more than six percent from the original rate.

Interest on credit cards and retail charge accounts could vary immediately for new indebtedness provided there is both adequate notice to the borrower and agreement by the borrower to the new rate. There is no limit on the amount or timing of rate increases.

On the other hand, a lender may not alter the interest rate during the first three years of the loan. Although the language in the bill could be clearer, I read it to restrict a lender's right to alter interest rates until the loan is at least three years old.

Credit has become a commodity in our society. At the same time, continued inflation has made credit more expensive like other items. Recently, as inflation has driven up the cost of credit, yesterday's interest ceilings have dried up credit, thereby quieting significant sectors of our economy. I believe that market forces and not the State should regulate the cost and availability of credit. Other states have already moved in this direction.

Some believe that this bill will ruin many consumers. I disagree. I expect that our banks and other lenders will behave responsibly; competitive pressures should prevent lenders from setting artifically high interest rates. Similary, I believe that most New Jarson consumers will avoid excessive indebtedness. I share the concerns of the Public

Advocate about possible overreaching by second morgage lenders. The concern he voiced was the principal reason why I would not sign S-3005 without the lowering of the criminal usury rate to 30 percent. Strict adherence to that law will be demanded.

The Commissioner of Banking and I will be watching the effects of this bill closely. If lenders abuse their new freedom of fixing unrealistic interest rates or by taking advantage of the disadvantaged, I shall adress them swiftly.

# # #



#### HOUSE OF REPRESENTATIVES

#### 131ST GENERAL ASSEMBLY

HOUSE BILL NO. 28

FEB 18 1981

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#### AS AMENDED BY

#### HOUSE AMENDMENT NOS. I AND 2

AN ACT TO AMEND TITLE 5 AND TITLE 6 OF THE DELAWARE CODE BY PROVIDING FOR THE ACQUISITION OF STOCK IN DELAWARE BANKS BY OUT-OF-STATE BANK HOLDING COMPANIES; BY PROVIDING FOR THE REGULATION OF BANK REVOLVING CREDIT AND CLOSED END CREDIT; BY PROVIDING RULES FOR THE TAXATION OF INCOME OF NON-UNITED STATES BRANCH OFFICES OF DELAWARE BANKS; BY ADOPTING NEW RATES FOR THE TAXATION OF NET INCOME OF BANKS IN EXCESS OF \$20 MILLION DOLLARS; BY ELIMINATING CEILINGS ON INTEREST RATES WHICH MAY BE CHARGED IN RESPECT OF SMALL LOANS, SECONDARY MORTGAGE LOANS, MOTOR VEHICLE LOANS AND RETAIL INSTALLMENT SALES; BY PROVIDING FOR REFUNDS OF PRECOMPUTED INTEREST CHARGES IN ACCORDANCE WITH THE ACTUARIAL METHOD; BY PROVIDING FOR THE ISSUANCE OF REGULATIONS BY THE BANK COMMISSIONER ESTABLISHING REASONABLE TIMES FOR THE OPENING OF A BRANCH OF A SAVINGS BANK; BY REGULATING THE MAKING OF LOANS DIRECTLY OR INDIRECTLY TO DIRECTORS AND EXECUTIVE OFFICERS OF BANKS; AND BY DELETING FROM THE CODE PREVIOUSLY REPEALED PROVISIONS RELATING TO THE COLLECTION, PAYMENT AND DISHONOR OF DEMAND ITEMS AND REVOCATION OF LETTERS OF CREDIT; AND TO AMEND TITLE 30 TO PROVIDE FOR THE TAXATION OF AFFILIATED FINANCE COMPANIES.

BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF DELAWARE:

Section 1. This Act may be referred to as "The Financial Center Development Act".

Section 2. Amend Title 5, Delaware Code, by adding a new Chapter 8 as follows:

"CHAPTER 8. ACQUISITION OF STOCK IN BANKS LOCATED IN THE STATE OF DELAWARE BY OUT-OF-STATE BANK HOLDING COMPANIES.

#### \$801. <u>Definitions</u>

As used in this chapter:

(a) 'Bank' means a bank or trust company created under this title or a national banking association created under the National Bank Act, 12, U.S.C.\$\$21, et seq., after the effective date of this chapter.

- (b) 'Out-of-state bank holding company' means a bank holding company as defined in the Bank Holding Company Act of 1956, as amended (12 U.S.C. \$\$1481 et seq.), with banking subsidiaries whose operations are principally conducted in a state other than Delaware. For the purposes of this chapter, the state in which the operations of a bank holding company's bank subsidiaries are principally conducted is that state in which the total deposits of all such banking subsidiaries are greatest.
- (c) 'Commissioner' means the State Bank Commissioner of the State of Delaware.
- (d) 'Divest' means to transfer all interest, legal or equitable, to a person or other entity in which the transferor has no interest, direct or indirect, or which has no interest, direct or indirect, in the transferor.
- (e) 'Located in this State' means, with respect to state-chartered banks, banks created under the law of this State and, with respect to national banking associations, banks whose organization certificate identifies an address in this State as the place at which its discount and deposit operations are to be carried out.
- (f) 'Subsidiary' means, with respect to an out-of-state bank holding company, (1) any company 25% or more of whose voting shares is directly or indirectly owned or controlled by such bank holding company, or is held by it with power to vote; or (2) any company the election of a majority of whose directors is controlled in any manner by such bank holding company.

#### \$802. Purpose

This chapter deals with conditions under which out-of-state bank holding companies or subsidiaries thereof may acquire and hold shares of voting stock in banks located in this State; it shall not be construed to limit the powers granted to any bank in this State to conduct its business.

#### \$803. Acquisitions

Except as provided in \$1842 of Title 12 of the United States Code and as provided herein, no out-of-state bank holding company or any subsidiary thereof may acquire or hold, directly or indirectly, more than 5% of any voting shares of, interest in, or all or substantially all of the assets of any bank located in this State. Notwithstanding the foregoing, an out-of-state bank holding company or any subsidiary thereof may acquire and hold all or substantially all of the voting shares

of a single bank located in this State when and for so long as the following conditions are satisfied:

- (a) The bank whose stock is to be acquired is a newly established bank that has or will have when chartered no more than a single office located in this State open to the public for the conduct of banking business;
- (b) The bank whose stock is to be acquired has or will have on the date of commencement of banking business in this State a minimum capital stock and paid-in surplus of 10 million dollars and will have within one year of the date of its commencement of banking business in this State a minimum capital stock and paid-in surplus of 25 million dollars;
- (c) The bank whose stock is to be acquired employs on the date of commencement of its banking business in this State or will employ within one year of such date not less than 100 persons in this State in its business;
- (d) The bank whose stock is to be acquired is operated in a manner and at a location that is not likely to attract customers from the general public in this State to the substantial detriment of existing banking institutions located in this State; provided that such bank may be operated in a manner likely to attract and retain customers with whom that bank, the out-of-state holding company or such holding company's bank or non-banking subsidiaries have or have had business relations; and
  - (e) Such acquisition has received the prior approval of the Commissioner.

#### \$804. Approval by the Commissioner

- (a) Any out-of-state bank holding company or subsidiary thereof proposing an acquisition pursuant to \$803 of this chapter shall file an application with the Commissioner for approval to make such acquisition. Such application shall contain such information as the Commissioner may by regulation require, and shall specifically acknowledge applicant's agreement to be bound by the conditions set forth in \$803 of this chapter. In addition, such application shall designate a resident of this State as applicant's agent for the service of any paper, notice or legal process upon applicant in connection with matters arising out of this chapter and shall be accompanied by a filing fee in the amount of five thousand dollars for the use of the State.
- (b) In determining whether to approve an acquisition by an out-of-state bank holding company or any subsidiary thereof of any voting stock of a bank located in this State, the Commissioner shall consider:

- (1) The financial and managerial resources of the out-of-state bank holding company or its subsidiary;
- (2) The future prospects of the out-of-state bank holding company and the bank whose assets or shares it will acquire or its subsidiary;
- (3) The financial history of the out-of-state bank holding company or its subsidiary;
- (4) Whether such acquisition or holding may result in undue concentration of resources or substantial lessening of competition in this State; and
  - (5) The convenience and needs of the public of this State.

#### \$805. Required Reports

An out-of-state bank holding company that directly or indirectly through any subsidiary, acquires voting stock of a bank pursuant to this chapter shall file with the Commissioner copies of all regular and periodic reports which such bank holding company is required to file under \$\$13 or 15(d) of the Securities and Exchange Act of 1934, as amended, but excluding any portions not available to the public.

# \$806. Rules, Regulations and Orders

The Commissioner may adopt rules and regulations and issue Orders under this chapter for the following purposes:

- (a) To prescribe information or forms required in connection with an application pursuant to \$804(a);
- (b) To establish procedures in connection with approvals pursuant to \$804(b) and the filing of required reports pursuant to \$805;
- (c) To issue orders under \$807 and establish procedures governing such issuances.

# \$807. <u>Divestiture</u>

- (a) Upon his determination that any out-of-state bank holding company or subsidiary thereof is holding stock in a bank located in this State in violation of the conditions set forth in \$803 or of its agreement pursuant to \$804(a) of this chapter the Commissioner may order such out-of-state holding company or subsidiary thereof to take steps to remedy such violation by a date certain.
- (b) The Commissioner shall have the authority to order an out-of-state bank holding company or subsidiary thereof to divest any shares of a bank that it has acquired under the provisions of this chapter upon his determination that such

holding company or subsidiary continues to own shares of stock of a bank located in this State in violation of the conditions contained in \$803 or of its agreement pursuant to \$804(a) of this chapter after the date fixed for compliance by any Order issued under subparagraph (a) of this \$807.

(c) An out-of-state bank holding company or subsidiary thereof shall divest any shares of a bank that it has acquired under the provisions of this chapter within two years of the date an Order issued under subparagraph (b) of this \$807 becomes final and subject to no further judicial review; provided that the Commissioner may extend such two-year period for a further period or periods upon his determination that such an extension would not be detrimental to the public interest.

(d) The Court of Chancery of the State of Delaware will have exclusive original jurisdiction of any judicial review of an Order issued under subsection (b) of this section, any other provision of law notwithstanding. Such review may be sought by the out-of-state bank holding company or subsidiary thereof that is the subject of such divestiture order at any time within one year of the date of such Order. Review of a divestiture order shall be de novo and such order will be specifically enforced by the Court of Chancery upon a final determination that at the time of its issuance, the divestiture order was valid in all respects. An Order issued under subsection (a) of this section shall not be subject to judicial review.

#### \$808. Severability

If any provision of this chapter is held invalid, such invalidity shall not affect any other provisions or applications of this chapter which can be given effect without the invalid provision, except that if any two provisions of \$803 are for any reason held invalid as conditions of the statutory grant contemplated by this chapter and unenforceable as terms of an agreement under \$804(a) of this chapter, in final orders subject to no further judicial review, entered by Courts of competent jurisdiction of this State or of the United States, no out-of-state bank holding company or any subsidiary thereof may thereafter acquire shares of a bank located in this State pursuant to this chapter."

Section 3. Amend Title 5, Delaware Code, by redesignating the existing Chapter 9 as Subchapter I of Chapter 9 entitled "General Provisions".

Section 4. Amend Title 5, Delaware Code, by adding to Chapter 9 a new Subchapter II as follows:

"Subchapter II. Bank Revolving Credit

# \$941. Definitions

As used in this subchapter:

- (a) 'Bank' means any bank or bank and trust company organized under this Code or any other law or laws of this State and any such depository institution organized under the authority of the United States and having its principal place of business in this State.
- (b) 'Borrower' means any corporation, partnership, association, government or governmental subdivision or agency, trust, individual or other entity.
- (c) Individual borrower' means a borrower who is a natural person borrowing for personal, household or family purposes.
- (d) 'Revolving credit plan' or 'plan' means a plan contemplating the extension of credit under an account governed by an agreement between a bank and a borrower pursuant to which:
  - (1) The bank permits the borrower and, if the agreement governing the plan so provides, persons acting on behalf of or with authorization from the borrower, from time to time to make purchases and/or to obtain loans by use of a credit device;
  - (2) 'The amounts of such purchases and loans are charged to the borrower's account under the revolving credit plan;
  - (3) The borrower is required to pay the bank the amounts of all purchases and loans charged to such borrower's account under the plan but has the privilege of paying such amounts outstanding from time to time in full or in installments; and
  - (4) Interest may be charged and collected by the bank from time to time on the outstanding unpaid indebtedness under such plan.
- (e) 'Purchases' mean payments for property of whatever nature, real or personal, tangible or intangible, and payments for services, licenses, taxes, official fees, fines, private or governmental obligations, or any other thing of value.
- (f) 'Loans' mean cash advances or loans to be paid to or for the account of the borrower.

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- (g) 'Credit device' means any card, check, identification code or other means of identification contemplated by the agreement governing the plan.
- (h) 'Outstanding unpaid indebtedness' means on any day an amount not in excess of the total amount of purchases and loans charged to the borrower's account under the plan which is outstanding and unpaid at the end of the day, after adding the aggregate amount of any new purchases and loans charged to the account as of that day and deducting the aggregate amount of any payments and credits applied to that indebtedness as of that day and, if the agreement governing the plan so provides, may include the amount of any interest and additional charges, including late or delinquency charges, which have accrued in the account and which are unpaid at the end of the day.

# \$942. Extension of Credit under Revolving Credit Plan

Any bank may, subject to any limitations on lending authority contained in its charter or otherwise imposed by law and subject to the other provisions of this subchapter, offer and extend credit under a revolving credit plan to a borrower and in connection therewith may charge and collect the interest and other charges permitted by this subchapter and may take such security as collateral in connection therewith as may be acceptable to the bank. Without limitation of the foregoing, credit may be extended under a revolving credit plan by a bank's acquistion of obligations arising out of the honoring by a merchant, a bank or other financial institution (whether chartered or organized under the laws of this or any other state, the District of Columbia, the United States or any district, territory or possession of the United States, or any foreign country), or a government or governmental subdivision or agency of a credit device made available to a borrower under a plan, whether directly or indirectly by means of telephone, point of sale terminal, automated teller machine or other electronic or similar device or through the mails.

# \$943. Interest

A bank may charge and collect interest under a revolving credit plan on outstanding unpaid indebtedness in the borrower's account under the plan at such daily, weekly, monthly, annual or other periodic percentage rate or rates as the agreement governing the plan provides or as established in the manner provided in the agreement governing the plan. If the applicable periodic percentage rate under the agreement governing the plan is other than daily, interest may be calculated on an amount not in excess of the average of outstanding unpaid indebtedness for the

applicable billing period, determined by dividing the total of the amounts of outstanding unpaid indebtedness for each day in the applicable billing period by the number of days in the billing period. If the applicable periodic percentage rate under the agreement governing the plan is monthly, a billing period shall be deemed to be a month or monthly if the last day of each billing period is on the same day of each month or does not vary by more than four days therefrom.

#### \$944. Variable Rates

If the agreement governing the revolving credit plan so provides, the periodic percentage rate or rates of interest under such plan may vary in accordance with a schedule or formula. Such periodic percentage rate or rates may vary from time to time as the rate determined in accordance with such schedule or formula varies and such periodic percentage rate or rates, as so varied, may be made applicable to all outstanding unpaid indebtedness under the plan on or after the effective date of such variation including any such indebtedness arising out of purchases made or loans obtained prior to such variation in the periodic percentage rate or rates.

#### \$945. Additional Charges

In addition to or in lieu of interest at a periodic percentage rate or rates as provided in \$\$943 and 944 of this subchapter, a bank may, if the agreement governing the revolving credit plan so provides, charge and collect one or more of the following:

- (1) A daily, weekly, monthly, annual or other periodic charge in such amount or amounts as the agreement may provide for the privileges made available to the borrower under the plan;
- (2) A transaction charge or charges in such amount or amounts as the agreement may provide for each separate purchase or loan under the plan; and
- (3) A minimum charge for each daily, weekly, monthly, annual or other scheduled billing period under the plan during any portion of which there is an outstanding unpaid indebtedness under the plan.

# \$946. Purchases and Loans - Differing Terms

A bank may, if the agreement governing a revolving credit plan so provides, impose different terms (including, without limitation, the terms governing the periodic percentage rate or rates used to calculate interest, the method of computing the outstanding unpaid indebtedness to which such rate or rates are applied, the amounts of other charges and the applicable installment repayment

schedule) in respect of indebtedness arising out of purchases and indebtedness arising out of loans made under the plan.

#### \$947. Overdraft Accounts

If credit under a revolving credit plan is offered and extended in connection with a demand deposit account or other transaction account maintained by the borrower with the bank pursuant to an agreement or arrangement whereby the bank agrees to honor checks, drafts or other debits to such account, which if paid would create or increase a negative balance in such account, by making extensions of credit to such borrower under such revolving credit plan, any charges customarily imposed by the bank under the terms governing such demand deposit or other transaction account in the absence of any associated revolving credit plan (including, without limitation, check charges, monthly maintenance charges, checkbook charges, charges for checks drawn on funds in excess of an available line of credit and other similar charges) may continue to be imposed on such account without specific reference thereto or incorporation thereof by reference in the agreement governing the revolving credit plan and the amount of any such charge, to the extent the balance in such demand deposit or other transaction account is insufficient to pay such a charge, may be charged to the borrower's account under the plan as a loan thereunder and may be included in outstanding unpaid indebtedness in accordance with the terms of the agreement governing such revolving credit plan.

#### \$948. Omitted installments.

A bank may at any time and from time to time unilaterally extend to a borrower under a revolving credit plan the option of omitting monthly installments.

#### \$949. Insurance.

(a) A bank may request but not require an individual borrower to be insured in respect of a revolving credit plan under a life, health, accident, health and accident or other credit or other permissible insurance policy, whether group or individual, and in the event that an individual borrower's outstanding unpaid indebtedness under the plan is secured by an interest in real or personal property, a bank may require the borrower to obtain insurance, from an insurer acceptable to the bank, against loss of or damage to such property, or against the liability arising out of the ownership or use of the property and may finance the premiums for such insurance.

- (b) In the case of a borrower borrowing under a revolving credit plan for other than personal, household or family purposes, a bank may require the borrower to obtain insurance, from an insurer acceptable to the bank, under a life, health, accident, health and accident or other credit or other permissible insurance policy, whether group or individual, and in the event that the borrower's outstanding unpaid indebtedness under the plan is secured by an interest in real or personal property, the bank may require the borrower to obtain insurance, from an insurer acceptable to the bank, against loss of or damage to such property, or against the liability arising out of the ownership or use of the property and may finance the premiums for such insurance.
- (c) The offer and placement of insurance under this section shall be subject in all respects to the applicable provisions of Title 18 of this Code.

# \$950. Delinquent installments.

If the agreement governing a revolving credit plan so provides, a bank may, in the case of a non-individual borrower, charge a higher periodic percentage rate or rates of interest on outstanding unpaid installment payments or portions thereof under the plan which are in default, and, in the case of any borrower, impose a late or delinquency charge upon such installment payments or portions thereof; provided, however, that no more than one such late or delinquency charge may be imposed in respect of any single such installment payment or portion thereof regardless of the period during which it remains in default and provided further, however, that for the purpose only of the preceding proviso all payments by the borrower shall be deemed to be applied to satisfaction of installment payments in the order in which they become due.

# 5951. Attorney's fees; collection costs.

In the event a borrower defaults under the terms of a plan and the bank refers the borrower's account to an attorney (not a regularly salaried employee of the bank) for collection, the bank may, if the agreement governing the revolving credit plan so provides, charge and collect from the borrower a reasonable attorney's fee and, in addition, if the agreement governing the revolving credit plan so provides, the bank may recover from the borrower all court or other collection costs actually incurred by the bank in connection with a collection proceeding.

# \$952. Changes in terms.

(a) A bank may, if the agreement governing a revolving credit plan so provides, at any time or from time to time amend the terms of such agreement

(including, without limitation, the terms governing the periodic percentage rate or rates used to calculate interest, the method of computing the outstanding unpaid indebtedness to which such rate or rates are applied, the amounts of other charges and the applicable installment repayment schedule) in accordance with the further provisions of this section.

(b) The bank shall notify each affected borrower of the amendment in the manner set forth in the agreement governing the plan and in compliance with the requirements of the Truth-In-Lending Act [15 U.S.C. \$1601 et seq.], and regulations promulgated thereunder, as in effect from time to time, if applicable; provided, however, that if such amendment has the effect of increasing the interest or other charges to be paid by the borrower, the bank shall mail or deliver to the borrower, at least 15 days before the effective date of the amendment, a clear and conspicuous written notice which shall describe the amendment and the existing term or terms of the agreement affected by the amendment and shall also set forth the effective date of the amendment and the pertinent information contemplated by the following provisions of this section. If the amendment has the effect of increasing the interest or other charges to be paid by the borrower, such amendment shall become effective only if the borrower uses the plan after a date specified in the notice which is at least 15 days after the giving of the notice (but which need not be the date the amendment becomes effective) by making a purchase or obtaining a loan, or if the borrower indicates to the bank in writing such borrower's express agreement to the amendment. Any such amendment may become effective as to a particular borrower as of the first day of the billing period during which such borrower so used such borrower's account or so indicated agreement to the amendment. Any borrower who fails to use such borrower's account or so to indicate agreement to an amendment shall be permitted to pay the outstanding unpaid indebtedness in such borrower's account under the plan in accordance with the terms of the agreement governing the plan without giving effect to the amendment.

(c) If the terms of the agreement governing the plan, as originally drawn or as amended pursuant to this section, so provide, any amendment may, on and after the date upon which it becomes effective as to a particular borrower, apply to all then outstanding unpaid indebtedness in the borrower's account under the plan, including any such indebtedness which shall have arisen out of purchases made or loans obtained prior to the effective date of the amendment.

- (d) For the purposes of this section, a decrease in the required amount of periodic installment payments shall not be deemed an amendment which has the effect of increasing the interest to be paid by the borrower.
- (e) The procedures for amendment by a bank of the terms of a plan to which a borrower other than an individual borrower is a party may, in lieu of the foregoing provisions of this \$952, be as the agreement governing the plan may otherwise provide.

# \$953. Application of other statutes.

The provisions of any other law of this State limiting the rate or amount of interest, discount, points, finance charges, service charges, or other charges which may be charged, taken, collected, received, or reserved shall not apply to extensions of credit under a revolving credit plan operated in accordance with this subchapter.

# \$954. Non-exclusivity; severability; captions.

- (a) The provisions of this subchapter are not exclusive and a bank may at its option elect to extend credit either pursuant to this subchapter or as otherwise permitted by applicable law.
- (b) If any provision of this subchapter is held invalid, such invalidity shall not affect any other provisions or applications of this subchapter which can be given effect without the invalid provision.
- (c) Section headings and captions contained in this subchapter are inserted only as a matter of convenience and for reference and do not, and shall not be construed to, define, limit, extend or describe the scope of the provisions of this subchapter or the meaning or intent of any section hereof."

Section 5. Amend Title 5, Delaware Code, by adding to Chapter 9 a new Subchapter III as follows:

## "Subchapter III. Bank Closed End Credit.

# \$961. Definitions.

As used in this subchapter:

- (a) 'Bank', 'borrower' and 'individual borrower' have the meanings given in subchapter II of this chapter.
- (b) 'Closed End Credit' means the extension of credit by a bank to a borrower pursuant to an arrangement or agreement which is not a revolving credit plan as defined in subchapter II of this chapter.
  - (c) 'Loan' means any single extension of closed end credit.

#### 5962. Extension of closed end credit.

Any bank may, subject to any limitations on lending authority contained in its charter or otherwise imposed by law and subject to the other provisions of this subchapter, offer and extend closed end credit to a borrower and in connection therewith may charge and collect the interest and other charges permitted by this subchapter and may take such security as collateral in connection therewith as may be acceptable to the bank.

#### **5963.** Interest.

A bank may charge and collect interest in respect of a loan at such daily, weekly, monthly, annual or other periodic percentage rate or rates as the agreement governing, or the bond, note or other evidence of, the loan provides or as established in the manner provided in such agreement, bond, note or other evidence of the loan and may calculate such interest by way of simple interest or such other method as the agreement governing, or the bond, note or other evidence of, the loan provides. If the interest is precomputed it may be calculated on the assumption that all scheduled payments will be made when due. For purposes hereof, a year may but need not be a calendar year and may be such period of from 360 to 366 days, including or disregarding leap year, as the bank may determine.

# \$964. Variable rates.

If the agreement governing, or the bond, note or other evidence of, the loan so provides, the periodic percentage rate or rates of interest charged and collected in respect of the loan may, if the interest is not precomputed and taken in advance, vary in accordance with a schedule or formula. Such periodic percentage rate or rates may vary from time to time as the rate determined in accordance with such schedule or formula varies and such periodic percentage rate or rates, as so varied, may be made applicable to any or all outstanding and unpaid amounts of such loan on and after the effective date of such variation. This section shall not be construed to limit the authority of a bank to charge and collect interest in respect of a loan in the manner and at the rate or rates authorized in any other section of this subchapter.

# \$965. Additional charges.

In addition to or in lieu of interest at a periodic percentage rate or rates permitted by \$ \$ 963 and 964 of this subchapter, a bank may charge and collect, in respect of a loan:

- (1) Loan fees, points, finders fees and other front-end and periodic charges; provided, however, that in the case of a loan to an individual borrower, no such front-end or periodic charge may be charged and collected unless the agreement governing, or the bond, note or other evidence of, the loan so provides:
- (2) Reasonable fees for services rendered or for reimbursement of expenses incurred in good faith by the bank or its agents in connection with such loan, including, without limitation, commitment fees, official fees and taxes, premiums or other charges for any guarantee or insurance protecting the bank against the borrower's default or other credit loss, or costs incurred by reason of examination of title, inspection, recording and other formal acts necessary or appropriate to the security of the loan, filing fees, attorneys' fees, and travel expenses; provided, however, that in the case of a loan to an individual borrower, no such fee may be charged and collected unless the agreement governing, or the bond, note or other evidence of, the loan so provides.

# \$966. Deferred installments.

A bank may at any time or from time to time permit a borrower to defer installment payments of a loan and may, in connection with such deferral, charge and collect deferral charges and may also require payment by such borrower of the additional cost to the bank of premiums for continuing in force, until the end of such period of deferral, any insurance coverage provided in connection with the loan pursuant to \$967 of this subchapter.

#### \$967. Insurance.

- (a) A bank may request but not require an individual borrower to be insured in respect of a loan under a life, health, accident, health and accident or other credit or other permissible insurance policy, whether group or individual, and in the event that a loan to an individual borrower is secured by an interest in real or personal property, the bank may require the borrower to obtain insurance, from an insurer acceptable to the bank, against loss of or damage to such property, or against the liability arising out of the ownership or use of the property and may finance the premiums for such insurance.
- (b) In the case of a borrower borrowing for other than personal, household or family purposes, a bank may require the borrower to obtain insurance, from an insurer acceptable to the bank, under a life, health, accident, health and accident or other credit or other permissible insurance policy, whether group or individual,

and in the event that the borrower's loan is secured by an interest in real or personal property, the bank may require the borrower to obtain insurance, from an insurer acceptable to the bank, against loss of or damage to such property, or against the liability arising out of the ownership or use of the property and may finance the premiums for such insurance.

(c) The offer and placement of insurance under this section shall be subject in all respects to the applicable provisions of Title 18 of this Code.

#### \$968. Delinquent installments.

If the agreement governing a loan so provides, a bank may, in the case of a non-individual borrower, charge a higher periodic percentage rate or rates of interest on outstanding unpaid installment payments or portions thereof under the loan which are in default, and, in the case of any borrower, impose a late or delinquency charge upon such installment payment or portion thereof; provided, however, that in the case of a loan to an individual borrower, no such late or delinquency charge may be charged or imposed unless the agreement governing, or the bond, note or other evidence of, the loan so provides and that no more than one such late or delinquency charge may be imposed in respect of any single such installment payment or portion thereof regardless of the period during which it remains in default, and provided further, however, that for the purpose only of the proceeding proviso all payments by the borrower shall be deemed to be applied to satisfaction of installment payments in the order in which they become due.

#### \$969. Prepayment.

- (a) An individual borrower may prepay a loan in full at any time.
- (b) If interest charged pursuant to \$963 of this subchapter in respect of a loan to an individual borrower has been precomputed and taken in advance, then, in the event of prepayment of the entire indebtedness, the bank shall refund to such borrower the unearned portion of the precomputed interest charge. This refund shall be in an amount not less than the amount which would be refunded if the unearned precomputed interest charge were calculated in accordance with the actuarial method, except that the borrower shall not be entitled to a refund which is less than five dollars. The unearned portion of the precomputed interest charge is, at the option of the bank, either:
  - (1) That portion of the precomputed interest charge which is allocable to

all originally scheduled or, if deferred, all deferred payment periods, or portions thereof, ending subsequent to the date of prepayment. The unearned precomputed interest charge is the total of that which would have been earned for each such period, or portion thereof, had the loan not been precomputed, by applying to unpaid balances of principal, according to the actuarial method, an annual percentage rate based on the precomputed interest charges, assuming that all payments were made as scheduled, or as deferred, if deffered. The bank, at its option, may round this annual percentage rate to the nearest one-quarter of one percent; or

- (2) The total precomputed interest charge less the earned precomputed interest charge. The earned precomputed interest charge shall be determined by applying an annual percentage rate based on the total precomputed interest charge, under the actuarial method, to the unpaid balances for the actual time those balances were unpaid up to the date of prepayment.
  - (c) As used in subsection (b) of this section:
- (1) 'Actuarial method' means the method of allocating payments made on a loan between the outstanding balance of the loan and interest pursuant to which a payment is applied first to the accumulated interest and any remainder is subtracted from the outstanding balance of the loan.
- (2) 'Precomputed interest charge' means interest as computed by the add-on, discount or other similar method.
- (3) 'Payment period' means the time period within which periodic installment payments of a loan are due as provided in the agreement governing, or the bond, note or other evidence of, the loan.
- (d) If a charge was made to an individual borrower for premiums for insuring such borrower under an insurance policy pursuant to \$967 of this subchapter, then, in the event of prepayment, the bank shall refund to such borrower the excess of the charge to such borrower therefor over the premiums paid or payable to the bank, if such premiums were paid or payable by the bank periodically, or the refund for such insurance premium received or receivable by the bank, if such premium was paid or payable in a lump sum by the bank, provided that no such refund shall be required if it amounts to less than five dollars.
- (e) In connection with any prepayment of any loan by an individual borrower, the bank may not impose any prepayment charge, except that in the case of a residential mortgage loan, the bank may charge and collect any prepayment

penalty or charge specified in the agreement governing, or the bond, note or other evidence of, the loan.

(f) The terms of prepayment of any loan made to a borrower other than an individual borrower shall be as the bank and the borrower may agree.

## \$970. Refinancing.

- (a) An individual borrower may, with the consent of the bank, refinance the entire outstanding and unpaid amount of a loan, and the bank may charge and collect a refinancing charge in connection with any such refinancing.
- (b) For the purposes of this section, the entire outstanding and unpaid amount of a loan shall be deemed to be:
- (1) If the interest and charges in respect of the loan were not taken in advance, the total of the unpaid balance and the accrued and unpaid interest and charges on the date of refinancing; or
- (2) If the interest and charges on the loan were precomputed and taken in advance, the amount which the borrower would have been required to pay upon prepayment on the date of refinancing pursuant to \$969 of this subchapter governing refund upon prepayment.

# \$971. Attorneys fees; collection costs

(a) In the event an individual borrower defaults under the terms of a loan and the bank refers such borrower's account to an attorney (not a regularly salaried employee of the bank) for collection, the bank may, if the agreement governing, or the bond, note, or other evidence of, the loan so provides, charge and collect from the borrower a reasonable attorney's fee and, in addition, if the agreement governing, or the bond, note or other evidence of, the loan so provides, the bank may recover from the borrower all court and other collection costs actually incurred by the bank in connection with a collection proceeding.

# \$972. Loans to non-individual borrowers

This subchapter shall not be deemed to prohibit a bank, in connection with a loan to other than an individual borrower, from:

- (1) Extending or deferring the scheduled payment of all or any portion of any installment or installments payable under such loan;
- (2) Permitting prepayment or refinancing of such loan in whole or in part:

- (3) Charging and collecting any charges in connection with the matters referred to in paragraphs (1) and (2) of this section; or
- (4) Charging and collecting late or delinquency charges, attorneys' fees or collection charges.

## \$973. Applicability of other statutes

The provisions of any other law of this State limiting the rate or amount of interest, discount, points, finance charges, service charges or other charges which may be charged, taken, collected, received or reserved shall not apply to extensions of credit made in accordance with this subchapter.

#### \$974. Non-exclusivity; severability; captions

- (a) The provisions of this subchapter are not exclusive and a bank may at its option elect to extend credit either pursuant to this subchapter or as otherwise permitted by applicable law.
- (b) If any provision of this subchapter is held invalid, such invalidity shall not affect any other provisions or applications of this subchapter which can be given effect without the invalid provision.
- (c) Section headings and captions contained in this subchapter are inserted only as a matter of convenience and for reference and do not, and shall not be construed to, define, limit, extend or describe the scope of the provisions of this subchapter or the meaning or intent of any section hereof."
- Section 6. Amend Section 1101, Title 5, Delaware Code, by striking the period at the end thereof and adding the following:

"and by the net income shown on the books of account of any non-United States branch office established pursuant to Section 771 of this chapter in the case of a bank or trust company or established pursuant to federal law in the case of a national bank, provided that at least 80 percent of the gross income of such non-United States branch office constitutes 'income from sources without the United States' as defined under Section 862(a) of the Internal Revenue Code of 1954 as amended or any successor provisions thereto."

Section 7. Amend Section 1105, Title 5, Delaware Code, by striking such section in its entirety and substituting in lieu thereof the following:

### "\$1105. Rate of taxation

The rate of tax upon the net income as defined in this chapter of banks, trust companies and national banks shall be as follows: 8.7% of the amount of

net income not in excess of \$20,000,000; 6.7% of the amount of net income in excess of \$20,000,000 but not in excess of \$25,000,000; 4.7% of the amount of net income in excess of \$25,000,000 but not in excess of \$30,000,000; 2.7% of the amount of net income in excess of \$30,000,000."

Section 8. Amend Section 2108, Title 5, Delaware Code, by deleting such section in its entirety and substituting in lieu thereof the following:

# "\$2108. Requirements as to Loans, Interest and other Charges and Terms; Deferements, Prepayments and Refinancing

(a) The holder of any certificate of registration from the State Bank Commissioner, granted pursuant to this chapter, and any state bank or trust company organized under this Code or any other laws of this State, or any national bank (without obtaining such certificate of registration) may lend money to any person, firm or corporation in any sum not exceeding \$500, to be repaid in periodic installments, taking the obligation of the borrower therefore, with any security that may be acceptable to the lender. Any such association, firm, partnership or corporation having a paid-in capital which is not subject to withdrawal and which shall exceed \$10,000, may make such loans in amounts to any one borrower in excess of \$500, but not exceeding 10% of the paid-in capital stock and surplus of such lender. Loan repayments may be in weekly, monthly or other periodic installments, with the right of the lender to declare the entire unpaid balance due and payable in the event of default in the payment of any installment for a period of 30 days. On any loan made pursuant to this section, the lender may charge and collect interest in respect thereof at such daily, weekly, monthly, annual or other periodic percentage rate or rates and may calculate such interest by way of simple interest or such other method as the agreement governing the loan provides. No charge in addition to such interest may be imposed except as hereinafter in this section provided.

(b) On any loan made pursuant to this section, the lender may at any time or from time to time permit a borrower to defer installment payments of the loan and may, in connection with such deferral, charge and collect deferral charges and may also require payment by such borrower of the additional cost to the lender of premiums for continuing in force, until the end of such period of deferral, any insurance coverage provided in connection with the loan pursuant to subsection (d) of this section.

- (c) A lender may impose a delinquency charge upon all or any portion of any installment or installments payable under a loan made pursuant to this section which is or are in default for a period not less than 10 days; provided, however, that no such delinquency charge may be charged or imposed unless the agreement governing the loan so provides and that no more than one such delinquency charge may be imposed in respect of any single such installment payment or portion thereof regardless of the period during which it remains in default, and provided further, that no such delinquency charge may exceed 5% of the amount of any such installment or portion thereof in default.
- (d) A borrower may prepay a loan made pursuant to this section in full at any time. If interest in respect of such a loan has been precomputed and taken in advance, then, in the event of prepayment of the entire indebtedness, the lender shall refund to the borrower the unearned portion of the precomputed interest charge. This refund shall be in an amount not less than the amount which would be refunded if the unearned precomputed interest charge were calculated in accordance with the actuarial method, except that the borrower shall not be entitled to a refund which is equal to or less than one dollar. The unearned portion of the precomputed interest charge is, at the option of the lender, either:
  - (1) That portion of the precomputed interest charge which is allocable to all originally scheduled or, if deferred, all deferred payment period, or portions thereof, ending subsequent to the date of prepayment. The unearned precomputed interest charge is the total of that which would have been earned for each of such period, or portion thereof, had the loan not been precomputed, by applying to unpaid balances of principal, according to the actuarial method, an annual percentage rate based on the precomputed interest charges, assuming that all payments were made as scheduled, or as deferred, if deferred. The lender, at its option, may round this annual percentage rate to the nearest one-quarter of one percent; or
  - (2) The total precomputed interest charge less the earned precomputed interest charge. The earned precomputed interest charge shall be determined by applying an annual percentage rate based on the total precomputed interest charge, under the actuarial method, to the

unpaid balances for the actual time those balances were unpaid up to the date of propayment.

- (e) As used in subsection (d) of this section:
- (I) 'Actuarial method' means the method of allocating payments made on a loan between the outstanding balance of the loan and interest pursuant to which a payment is applied first to the accumulated interest and any remainder is subtracted from the outstanding balance of the loan.
- (2) 'Precomputed interest charge' means interest as computed by the add-on, discount or other similar method.
- (3) 'Payment period' means the time period within which periodic installment payments of a loan are due as provided in the agreement governing the loan.
- (f) In connection with any prepayment of a loan made pursuant to this section, the lender may not impose any prepayment charge.
- (g) Borrower may, with the commsent of the lender, refinance the entire outstanding and unpaid amount of a loan made pursuant to this section, and the lender may charge and collect a refinancing charge in connection with any such refinancing. For the purposes of this section, the entire outstanding and unpaid amount of a loan shall be deemed to be:
  - (I) If the interest in respect of the loan was not taken in advance, the total of the unpaid balance and the accrued and unpaid interest and charges on the date of refinancing; or
  - (2) If the interest on the loan was precomputed and taken in advance, the amount which the borrower would have been required to pay, disregarding any prepayment charge, upon prepayment on the date of refinancing pursuant to subsection (d) of this section governing refund upon prepayment.
- (h) In the event a borrower defaults under the terms of a loan made pursuant to this section and the lender refers such borrower's account to an attorney (not regularly salaried employee of the lender) for collection, the lender may, if the agreement governing the loan so provides, charge and collect from the borrower a reasonable attorney's fee and, in addition, if the agreement governing the loan so provides, the lender may recover all court and other collection costs actually incurred by the lender in connection with a collection proceeding."

Section 9. Amend Section 2109, Title 5, Delaware Code, by deleting such section in its entirety.

Section 10. Amend Section 2111, Title 5, Delaware Code, by deleting subsection (c) thereof in its entirety and substituting in lieu thereof the following:

"(c) In any action for the recovery or repayment of the amount loaned under this chapter the lender shall be entitled to recover the unpaid principal amount of the loan together with pre-judgment and post-judgment interest at the rate or rates specified in the agreement governing the loan."

Section 11. Amend Section 2906(h), Title 5, Delaware Code, by deleting the word "\$5" in the first sentence thereof and substituting in lieu thereof "\$15".

Section 12. Amend Section 2907, Title 5, Delaware Code, by deleting such section in its entirety and substituting in lieu thereof the following:

#### "\$2907. Finance Charge

- (a) A retail seller or the holder of a retail installment contract may charge and collect a finance charge in respect of a retail installment transaction and may calculate such finance charge in the manner and at the rate or rates specified in the contract governing the retail installment transaction.
- (b) Any sales finance company may purchase or acquire or agree to purchase or acquire from any seller any contract on such terms and conditions as may be agreed upon between them. Filing of the assignment, notice to the buyer of the assignment, and any requirement that the holder maintain dominion over the payments or the motor vehicle if repossessed shall not be necessary to the validity of a written assignment of a contract as against creditors, subsequent purchasers, pledgees, mortgagees and lien claimants of the seller. Unless the buyer has notice of the assignment of his contract, payment thereunder made by the buyer to the last known holder of such contract shall be binding upon all subsequent holders."

Section 13. Amend Sections 2908 and 2909, Title 5, Delaware Code, by deleting such sections in their entirety and substituting in lieu thereof the following:

# "\$2908. Prepayment

- (a) A buyer may prepay the debt due under a retail installment contract in full at any time.
- (b) If the finance charge imposed pursuant to \$2907 of this chapter in respect of a retail installment transaction has been precomputed and taken in advance, then, in the event of prepayment of the entire indebtedness, the holder shall refund

to the buyer the unearned portion of the precomputed finance charge. This refund shall be in an amount not less than the amount which would be refunded if the unearned precomputed finance charge were calculated in accordance with the actuarial method, provided that the buyer shall not be entitled to a refund which results in a net minimum finance charge of less than \$25, and provided further that the holder shall not be required to refund the unearned portion of the finance charge if such amount is less than one dollar. The unearned portion of the precomputed finance charge is, at the option of the holder, either:

(I) That portion of the precomputed finance charge which is allocable to all originally scheduled or, if deferred, all deferred payment periods, or portions thereof, ending subsequent to the date of prepayment. The unearned precomputed finance charge is the total of that which would have been earned for each such period, or portion thereof, had the debt due under the contract not been precomputed, by applying to unpaid balances of principal, according to the actuarial method, an annual percentage rate based on the precomputed finance charge, assuming that all payments were made as scheduled, or as deferred, if deferred. The holder, at its option, may round this annual percentage rate to the nearest one-quarter of one percent; or

(2) The total precomputed finance charge less the earned precomputed finance charge. The earned precomputed finance charge shall be determined by applying an annual percentage rate based on the total precomputed finance charge, under the actuarial method, to the unpaid balances for the actual time those balances were unpaid up to the date of prepayment.

# (c) As used in subsection (b) of this section:

(I) 'Actuarial method' means the method of allocating payments made on a debt due under a retail installment contract between the outstanding balance of the indebtedness and the finance charge pursuant to which a payment is applied first to the accumulated finance charge and any remainder is subtracted from the outstanding balance of the indebtedness.

- (2) 'Payment period' means the time period within which periodic installment payments of the indebtedness are due under the terms of a retail installment contract.
- (d) If a charge was made to buyer for premiums for insurance in respect of a retail installment transaction, then, in the event of prepayment, the holder shall

refund to such buyer the excess of the charge to such buyer therefor over the premiums paid or payable to the holder, if such premiums were paid or payable by the holder periodically, or the refund for such insurance premium received or receivable by the holder, if such premium was paid or payable in a lump sum by the holder, provided that no such refund shall be required if it amounts to less than one dollar.

(e) In connection with any prepayment of a debt due under a retail installment contract by a buyer, the holder may not impose any prepayment charge.

#### \$2909. Deffered installments

A holder may at any time or from time to time permit a buyer to defer installment payments due under the terms of a retail installment contract and may, in connection with such deferral, charge and collect deferral charges and may also require payment by such buyer of the additional cost to the holder of premiums for continuing in force, until the end of such period of deferral, any insurance coverage provided in connection with the contract."

Section 14. Amend Section 3121, Title 5, Delaware Code, by deleting such section in its entirety and substituting in lieu thereof the following:

#### "\$3121. <u>Interest</u>

A licensee may charge and collect interest in respect of a secondary mortgage loan at such daily, weekly, monthly, annual or other periodic percentae rate or rates and may calculate such interest by way of simple interest or such other method as the agreement governing the loan provides."

Section 15. Amend Section 3125, Title 5, Delaware Code, by deleting such section in its entirety and substituting in lieu thereof the following:

# "3125. Prepayment

- (a) A borrower may prepay a secondary mortgage loan in full at any time.
- (b) If interest charged pursuant of \$3121 of this chapter in respect of a secondary mortgage loan has been precomputed and taken in advance, then in the event of prepayment of the entire indebtedness, the licensee shall refund to such borrower the unearned portion of the precomputed interest charge. This refund shall be in a amount not less than the amount which would be refunded if the unearned precomputed interest charge were calculated in accordance with the actuarial method, except that the borrower shall not be entitled to a refund which is less than one dollar. The unearned portion of the precomputed interest charge is, at the option of the licensee, either:

- (1) That portion of the precomputed interest charge which is allocable to all originally scheduled or, if deferred, all deferred payment periods, or portion thereof, ending subsequent to the date of prepayment. The unearned precomputed interest charge is the total of that which would have been earned for each such period, or portion thereof, had the loan not been precomputed, by applying to unpaid balances of principal, according to the actuarial method, an annual percentage rate based on the precomputed interest charges, assuming that all payments were made as scheduled, or as deferred, if deferred. The licensee, at its option, may round this annual percentage rate to the nearest one-quarter of one percent; or
- (2) The total precomputed interest charge less the earned precomputed interest charge. The earned precomputed interest charge shall be determined by applying an annual percentage rate based on the total precomputed interest charge, under the actuarial method, to the unpaid balances for the actual time those balances were unpaid up to the date of prepayment.
- (c) As used in subsection (b) of this section:
- (1) 'Actuarial method' means the method of allocating payments made on a secondary mortgage loan netween the outstanding balance of the loan and interest prusuant to which a payment is applied first to the accumulated interest and any remainder is subtracted from the outstanding balance of the loan.
- (2) 'Precomputed interest charge' means interest as computed by the add-on, discount or other similar method.
- (3) 'Payment period' means the time period within which periodic installment payments of a loan are due as provided in the agreement governing the loan.
- (d) In connection with any prepayment of a secondary mortgage loan, the licensee may not impose any prepayment charge.

Section 16. Amend Subchapter IV, Chapter 43, Title 6, Delaware Code, by striking Sections 4315, 4317, and 4319, by renumbering Section 4318 as Section 4317, and by inserting a new Section 4315 as follows:

#### "4315. Service Charges Authorized

A retail seller or the holder of a retail installment contract may charge and collect a service charge in respect of a retail installment sale and may calculate such service charge in the manner and at the rate or rates specified in the contract governing the sale."

Section 17. Amend Section 4322, Title 6, Delaware Code, by deleting such section in its entirety and substituting in lieu thereof the following:

#### "4322. Prepayment

- (a) A buyer may prepay the debt due under a reatil installment contract in full at any time.
- (b) If the service charge imposed pursuant to \$4315 of this subchapter in respect of a retail installment sale has been precomputed and taken in advance, then, in the event of prepayment of the entire indebtedness, the holder shall refund to such buyer the unearned portion of the precomputed service charge. This refund shall be in an amount not less than the amount which would be refunded if the unearned precomputed service charge were calculated in accordance with the actuarial method, except that the buyer shall not be entitled to a refund which is less than one dollar. The unearned protion of the precomputed service charge is, at the option of the holder, either:
  - (1) That protion of the precomputed service charge which is allocable to all originally scheduled or, if deferred, all deferred payment periods, or portions thereof, ending subsequent to the date of prepayment. The unearned precomputed service charge is the total of that which would have been earned for each such period, or portion thereof, had the debt due under the retail installment contract not been precomputed, by applying to unpaid balances, according to the actuarial method, an annual percentage rate based on the precomputed service charge, assuming that all payments were made as scheduled, or as deferred, if deferred. The holder, at its option, may round this annual percentage rate to the to the nearest one-quarter of one percent; or
  - (2) The total precomputed service charge less the earned precomputed service charge. The earned precomputed service charge shall be determined by applying an annual percentage rate based on the

total precomputed service charge, under the actuarial method, to the unpaid balances for the actual time those balances were unpaid up to the date of prepayment.

- (c) As used in subsection (b) of this section:
- (1) 'Actuarial method' means the method of allocating payments made on a debt due under a retail installment contract between the outstanding balance of the indebtedness and the service charge pursuant to which a payment is applied first to the accumulated service charge and any remainder is subtracted from the outstanding balance of the indebtedness.
- (2) 'Payment period' means the time period within which periodic installment payments of the indebtedness are due under the terms of a retail installment contract.
- (d) If a charge was made to a buyer for premiums for insuring such buyer in respect of a retail installment contract, then, in the event of prepayment, the holder shall refund to such buyer the excess of the charge to such buyer therefor over the premiums paid or payable to the holder, if such premiums were paid or payable by the holder periodically, or the refund for such insurance premium received or receivable by the holder if such premium was paid or payable in a lump sum by the holder, provided that no such refund shall be required if it amounts to less than one dollar.
- (e) In connection with any prepayment of a debt due under a retail installment contract, a holder may not impose any prepayment charge.

Section 18. Amend Section 4324, Title 5, Delaware Code, by deleting such section in its entirety and substituting in line thereof the following:

# \$4324. Defered Installments

A holder may at any time or from time to time permit a buyer to defer installment payments due under the terms of a retail installment contract and may, in connection with such deferral, charge and collect deferral charges and may also require payment by such buyer of the additional cost to the holder of premiums for continuing in force, until the end of such period of deferral, any insurance coverage provided in connection with the contract."

Section 19. Amend Section 4337, Title 6, Delaware Code, by deleting such section in its entirety and substituting in lieu thereof the following:

#### \$4337. Service Charge

Subject to the other provisions of this subchapter a retail seller or the holder of a retail installment account may charge and collect a service charge computed on the outstanding unpaid indebtedness in a buyer's retail installment account and may calculate such service charge in the manner and at such daily, weekly, monthly, annual or other periodic percentage rate or rates as the agreement governing retail installment account provides; provided, however, that if the service charge as so computed is less than one dollar for any month, the holder may charge one dollar as a service charge for such month. If the applicable periodic percentage rate under the agreement governing a retail installment account is other than daily, the service charge may be calculated on an amount not in excess of the average of outstanding unpaid indebtedness for the applicable billing period, determined by dividing the total of the amounts of outstanding unpaid indebtedness for each day in the applicable billing period by the number of days in the billing period. If the applicable periodic percetage rate under the agreement governing the retail installment account is monthly, a billing period shall be deemed to be a month or monthly if the last day of each billing period is on the same day of each month or does not vary by more than four days therefrom."

Section 20. Amend Section 933, Title 5, Delaware Code, by deleting the last two sentences of subsection (a) thereof and substituting in lieu thereof the following:

- (a) "Any certificate of authority issued by the Commissioner shall be void and of no effect if after the expiration of a reasonable period of time, as determined by the State Bank Commissioner, such branch is not actually opened for business. The Commissioner shall by regulations prescribe the criteria to be applied in determining what constitutes a reasonable period of time."
- Section 21. Amend Section 909, Title 5, Delaware Code, by deleting the words "officers or employees" in subsection (d) thereof, and substituting in lieu thereof the words "executive officers."
  - Section 22. Delete Section 925, Title 5, Delaware Code, in its entirety.
- Section 23. Amend Title 30 of the Delaware Code by adding a new Part VI to read as follows:

#### "PART VI

## Miscellaneous Taxes

## \$6301. Definitions

As used in this chapter:

- (a) 'Affiliated finance company' means a corporation substantially all of whose activity within this State is limited to the issuance of commercial paper or other debt obligations and use of the proceeds to make loans to one or more of its affiliated corporations or to purchase receivables from one or more of its affiliated corporations.
- (b) 'Affiliated corporations' means two or more corporations which are members of a controlled group of corporations as defined in Section 1563 of the Internal Revenue Code of 1954.

#### \$6302. License Requirement

No corporation shall carry on business as an affiliated finance company after May I, 1981 without an unexpired license issued by the Secretary of Finance authorizing the conduct of such business. The license shall be issued by the Secretary of Finance for each calendar year. Upon payment of the tax imposed by \$6303 of this Title, the Secretary shall issue the license with respect to each calendar year.

## \$6303. Imposition of Tax

The tax payable by an affiliated finance company shall be in accordance with the following table:

If the capital base is:	The annual license fee shall be:
\$0 to \$99,999,999.99	\$10,000
\$100,000,000 to \$224,999,999.99	\$15,000
\$225,000,000 to \$749,999,999.99	<b>\$25,00</b> 0
Over \$750,000,000	\$50,000

The 'capital base' of an affiliated finance company shall consist of its capital, surplus, and retained earings, or equivalent accounting terms, as set forth in the company's certified financial statements.

### \$6304. Time of payment of Tax

The tax imposed by \$6303 shall be due and payable in a single installment on or before April 30 of the calendar year with respect to which the license is issued or as soon thereafter as the corporation shall commence operations as an affiliated

finance company as shown on its certified financial statements for its fiscal year ending with or within the immediately preceding calendar year.

#### \$6305. Other State taxes, exemption

Notwithstanding Title 30, all affiliated finance companies being taxed in accordance with this chapter shall be exempt from any occupational license taxes imposed by Part III of his Title.

### \$6306. Administrative Provisions

- (a) The Secretary of Finance may publish license and tax forms required in furtherance of this chapter.
- (b) As soon as practical after a license application in connection with any license under this chapter is filed, the Department of Finance shall examine the same and verify the correctness of the computation of the fee payable thereon and ascertain whether or not the amount submitted is the proper fee.
- (c) If the Department of Finance discovers from the examination of the license application or otherwise that the license fee is not correct, it may at any time within three years from the expiration date of the license to which the license application relates, assess the amount due on the same and give notice to the person to which the license relates of such assessment; and at the termination of 30 days from the date of such notice, the additional amount due, as determined by the Department of Finance, shall be due and payable unless the person so notified or his agent or attorney shall have, within the aforesaid 30 days, filed with the Secretary of Finance, a protest in writing over his signature from the assessment setting forth the reason for the action. If a written protest is filed, the Secretary or his delegate shall notify the taxpayer of his determination with respect thereto, and such determination shall become final upon the expiration of 30 days from the date such notice is mailed unless the taxpayer, within such 30 day period, files a petition for review with the Tax Appeal Board. if the Secretary or his delegate fails to act on any protest within 90 days from the date such protest was filed, the taxpayer may consider the protest disallowed for purposes of filing a petition with the Tax Appeal Board. The limitation of 3 years to the assessment of such additional amount due shall not apply to the assessment of such additional amounts due upon returns, license applications which are fraudulent, or where no such returns or license applications have been filed.

(d) Any person may submit to the Secretary of Pinance a claim for refund of any tax or license fee imposed by this chapter alleged to have been erroneously or illegally assessed or paid or of any interest or penalty alleged to have been collected without authority or of any sum alleged to have been excessive or in any manner wrongfully collected from such person at any time within 3 years from the expiration date of the license to which such payment relates or 30 days from the date of payment of any such amount, whichever is later. If the Secretary of Finance or his delegate disallows a claim for refund, in whole or in part, he shall notify the taxpayer of such disallowance. Such determination shall become final upon the expiration of 30 days from the date such notice was mailed unless within such 30 day period the taxpayer files a written protest with the Secretary of Finance or his delegate stating the reasons for his objection to the determination. If a written protest is filed, the Secretary or his delegate shall notify the taxpayer of his determination with respect thereto, and such determination shall become final upon the expiration of 30 days from the date such notice is mailed unless the taxpayer, within such 30 day period, files a petition for review with the Tax Appeal Board. If the Secretary or his delegate fails to act on any claim for refund within 90 days from the date such claim was filed, the taxpayer may consider the claim disallowed for purposes of filing a petition with the Tax Appeal Board.

(e) Failure to pay the taxes required under this chapter when due shall subject the taxpayer to a liability for interest at the rate of one percent per month on the principal amount due and, unless abated by the Secretary of Fianance, a civil penalty of five percent per month upon the principal amount due up to a maximum total penalty of one hundred percent of the principal amount due and payable. Interest on overpayments of such taxes shall accrue at the rate of one percent per month or fraction thereof, such accrual commencing with the 46th day after the taxpayer files a claim for refund of such overpaid taxes.

Section 24. If any provision of this Act or the application thereof to any person or circumstance is held invalid, such invalidity shall not affect other provisions or applications of the Act which can be given effect without the invalid provision or application, and to that end the provisions of this Act are declared to be severable, except that the severability provision set forth in \$808 of Chapter 8 of Title 5 of the Delaware Code as set forth in Section 2 of this Act shall control as to the severability and continued effectiveness of the provisions of said Chapter 8 of Title 5 of the Delaware Code.

Section 25. Sections 1 through 7, inclusive, and 20 through 24, inclusive, of this Act shall take effect immediately upon its adoption. Sections 8 through 19, inclusive of this Act shall become effective on June 1, 1981.

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Representative Derrickson Senator Cordrey; Reps. Powell, Sincock, Petrilli, Burris, Fallon, Edwards, Coxozzk, Cathcart, Harrington, Spence, Barnes, Buckworth, Ennis, Roy, Plant, George, Bennett, Anderson, Dixon, Jonkiert, Soles, Jester, SPONSORHolloway; Sens. Berndt, Tair, Cook, Hughes, Weal, Holloway, Murphy, Knox, Arnold, Citro, Littleton, Adams

#### HOUSE OF REPRESENTATIVES

#### 131ST GENERAL ASSEMBLY

HOUSE BILL NO.

FEB 18 1981

63

AN ACT TO AMEND CHAPTER 7 OF TITLE 5 OF THE DELAWARE CODE BY ESTABLISHING THE NUMBER AND QUALIFICATIONS OF PERSONS REQUIRED TO FORM A BANK OR TRUST COMPANY CONTROLLED BY AN OUT-OF-STATE BANK HOLDING COMPANY; BY PROVIDING FOR THE ISSUANCE OF REGULATIONS BY THE BANK COMMISSIONER ESTABLISHING REASONABLE TIMES FOR THE STARTUP OF A BANK OR TRUST COMPANY OR THE OPENING OF A BRANCH; BY AMENDING THE REQUIREMENTS REGULATING THE PERCENTAGE OF A BANK'S CAPITAL, SURPLUS AND UNDIVIDED PROFITS WHICH MAY BE INVESTED IN REAL ESTATE; BY DELETING FROM SECTION 764 (b) A REFERENCE WHICH IS NO LONGER APPLICABLE; BY PROVIDING THAT NO LETTER OF CREDIT SHALL BE CONSTRUED AS A GUARANTEE; AND BY AUTHORIZING THE ESTABLISHMENT OF BRANCH OFFICES WITHOUT THE STATE OF DELAWARE.

BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF DELAWARE, TWO-THIRDS OF ALL MEMBERS ELECTED TO EACH HOUSE THEREOF CONCURRING HEREIN:

Section 1. Amend Section 722, Title 5, Delaware Code,
by deleting such section in its entirety and substituting in lieu
thereof the following:

"\$722. Incorporators; number and qualifications.

Fifteen or more persons being citizens of this

State and of lawful age who associate themselves by a written agreement, hereinafter called 'articles of association,' for the purpose of forming a bank or trust company may, upon compliance with the provisions of this

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1 of 6

chapter, become a corporation, with the powers conferred by this chapter and subject to the regulations prescribed by this chapter and subject also to the regulations prescribed for banks and trust companies by any general statute of this State; provided, however, that the articles of association of any bank or trust company that, in the opinion of the Commissioner, is hereafter formed as a part of a planned acquisition of stock in a bank located in this State by an out-of-state bank holding company as defined in \$801 of this title shall require the association of only three persons, two of whom must be citizens and residents of this State."

Section 2. Amend Section 734, Title 5, Delaware Code, by deleting such section in its entirety and substituting in lieu thereof the following:

## "\$734. Revocation of Charter for Failure to Commence Business within a Reasonable Time.

Every corporation created under this chapter shall, after the expiration of a reasonable time from the date of its incorporation, so determined by the State Bank Commissioner, be actively engaged in the business for which it was created or its certificate of incorporation and corporate franchise shall be deemed and held to be revoked. The Commissioner shall by regulations prescribe the criteria to be applied in determining what constitutes a reasonable period of time."

- 1 Section 3. Amend Section 762, Title 5, Delaware
- 2 Code, by deleting the words "25 percent of its capital actu-
- 3 ally paid in and its surplus account" and substituting therefor
- 4 the words "50 percent of its capital, surplus and undivided
- 5 profit accounts" in the first sentence thereof and by deleting
- 6 the words, "The amount of any mortgage on real estate owned by
- 7 the corporation directly or indirectly and in whole or in part
- 8 used by it in the transaction of its business, and" from the
- 9 second sentence thereof.
- 10 Section 4. Amend Section 764(b), Title 5, Delaware
- 11 Code, by deleting the words "or to the Reconstruction Finance
- 12 Corporation" therefrom.
- 13 Section 5. Amend Section 767, Title 5, Delaware
- 14 Code, by deleting the period at the end of paragraph (1) of
- 15 that section, and adding the following:
- 16 ", provided that no letter of credit as defined in section
- 17 5-103(1)(a) of title 6 and no standby letter of credit as
- 18 defined herein shall be construed to fall within the prohi-
- 19 bition of this section. As used herein, the term 'standby
- 20 letter of credit' includes every letter of credit (or simi-
- 21 lar arrangement however named or designated) which represents
- 22 an obligation to the beneficiary on the part of the issuer
- 23 (i) to repay money borrowed by or advanced to or for the
- 24 account of the customer or, (ii) to make payment on account
- 25 of any evidence of indebtedness undertaken by the customer,
- $26\,$  or (iii) to make payment on account of any default by the
- 27 customer in performance of an obligation. The term 'benefi-
- 28 ciary, 'issuer' and 'customer' as used herein have the same
- 29 meaning as in section 5-103(a) of title 6."

- Section 6. Amend Section 770(a), Title 5, Delaware
- 2 Code, by deleting the last two sentences thereof and substi-
- 3 tuting in lieu thereof the following: "Any certificate of
- 4 authority issued by the Commissioner shall be void and of no
- 5 effect if after the expiration of a reasonable period of time,
- 6 as determined by the State Bank Commissioner, such branch is
- 7 not actually opened for business. The Commissioner shall by
- 8 regulations prescribe the criteria to be applied in deter-
- 9 mining what constitutes a reasonable period of time."
- 10 Section 7. Amend Chapter 7 of Title 5, Delaware
- 11 Code, by inserting a new Section 771 as follows:

## 12 "§771. Foreign Branch Offices.

- 13 (a) Any bank or trust company having a paid-in capital
- 14 and surplus exceeding One Million Dollars (\$1,000,000) or
- 15 more may open branch offices or places of business without
- 16 the State of Delaware, in the United States of America, or
- 17 its possessions or in foreign countries upon issuance of a
- 18 certificate of authority by the State Bank Commissioner and
- 19 upon such conditions and under such regulations as he may
- 20 prescribe.
- 21 (b) If any bank or trust company has opened and occu-
- 22 pied a branch office in a foreign country pursuant to the
- 23 provisions of paragraph (a) of this section, it may, unless
- 24 otherwise advised by the State Bank Commissioner, open and
- 25 occupy an additional branch office or branch offices in such
- 26 country without having to apply for the approval of the
- ${\bf 27}$  Commissioner provided that it gives the Commissioner notice
- 28 of at least thirty (30) days (or such shorter period as he
- 29 in individual cases may approve) before opening and occupying
- 30 any such additional branch office.

- 1 (c) A fee of Five Hundred Dollars (\$500) for the
- 2 issuance of each certificate contemplated by subsection (a)
- 3 of this section shall be required by the State Bank Commis-
- 4 sioner before issuance of such a certificate."
- 5 Section 8. If any provision of this Act or the
- 6 application thereof to any person or circumstance is held
- 7 invalid, such invalidity shall not affect other provisions
- 8 or applications of the Act which can be given effect without
- 9 the invalid provision or application, and to that end the
- 10 provisions of this Act are declared to be severable.
- 11 Section 9. This Act shall take effect immediately
- 12 upon its adoption.

#### SYNOPSIS

## 1. Number and Qualifications of Incorporators

Section 1 of the Bill amends present Section 722 of Title 5 of the Delaware Code by reducing to three the number of persons required to establish a bank or trust company which, in the opinion of the State Bank Commissioner, is formed after the effective date of this Bill as a part of a planned acquisition of stock in a Delaware bank by an out-of-state bank holding company.

2. Reasonable Time for Startup of a Bank or Trust Company or the Opening of a Branch

Sections 2 and 6 together provide that a bank or trust company shall be allowed a "reasonable time," as determined by the State Bank Commissioner, for the startup of business or for the opening of a branch, in lieu of the 6 month period under present law, which time period may be extended by the Commissioner. The Commissioner shall by regulations prescribe the criteria for determining a reasonable time.

## 3. Real Estate Owned by Banks

Section 3 of the Bill provides that the percentage of capital which a bank or trust company may invest in real estate suitable for the conduct of its business is increased from 25 percent of its capital and surplus to 50 percent of its capital, surplus and undivided profit, and that mortgages on real estate owned by a bank shall not be included in computing this percentage.

## 4. Deadwood Amendment

Section 4 of the Bill removes an obsolete reference to the "Reconstruction Finance Corporation" contained in Section 764(b) of Title 5.

#### 5. Letters of Credit not to be Construed as Guarantees

Section 5 of the Bill provides that letters of credit and standby letters of credit issued by banks or trust companies shall not be construed as guarantees.

## 6. Foreign Branch Offices of Banks

Section 7 of the Bill permits any bank or trust company to open branch offices outside the State of Delaware upon issuance of a certificate of authority by the State Bank Commissioner.

Authors: Morris, Nichols, Arsht & Tunnell

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## THE GENERAL ASSEMBLY OF PENNSYLVANIA

# SENATE BILL

No.

409

Session of 1981

INTRODUCED BY JUBELIRER, ZEMPRELLI, STAUFFER, MOORE, HELFRICK, FISHER, LYNCH, ROSS AND KUSSE, FEBRUARY 24, 1981

AS REPORTED FROM COMMITTEE ON BUSINESS COMMERCE, HOUSE OF REPRESENTATIVES, AS AMENDED, JUNE 17, 1981

#### AN ACT

- 1 Permitting for a limited time amounts in addition to the
- 2 statutory limits imposed upon certain interest rates, service
- 3 charges and finance charges upon loans and extensions of
- 4 credit.
- 5 The General Assembly of the Commonwealth of Pennsylvania
- 6 hereby enacts as follows:
- 7 Section 1. This act shall be known and may be cited as the
- 8 "Consumer Access to Credit Act."
- 9 Section 2. Notwithstanding the provisions of any act to the
- 10 contrary, including but not limited to the act of January 30,
- 11 1974 (P.L.13, No.6), referred to as the Loan Interest and
- 12 Protection Law and the limits heretofore imposed by the
- 13 following statutes or sections of statutes upon the maximum
- 14 rates OR AMOUNTS of interest, service charges and finance
- 15 charges permitted to be charged upon loans and extensions of
- 16 credit, a creditor or seller is permitted to impose and collect
- 17 the additional amounts described in section 3 of this act for
- 18 loans and extensions of credit made during the period commencing

```
1 with the effective date of this act and ending November 30,
 2
    1984:
           (1) Sections 13 and 17.1 of the act of April 8, 1937
 3
       (P.L.262, No.66), known as the "Consumer Discount Company
       Act."
 5
               Section 19 of the act of September 20, 1961
 6
           (2)
 7
       (P.L.1548, No.658), known as the "Credit Union Act."
           (3) Sections 301 and 307 of the act of August 14, 1963
8
 9
       (P.L. 1082, No. 464), known as the "Home Improvement Finance
       Act."
10
               Sections 309, 316, 317, 318 and 506 of the act of
11
       November 30, 1965 (P.L.847, No.356), known as the "Banking
12
       Code of 1965."
13
           (5) Sections 303(h), 501, and 904 AND 906 of the act <---
14
       of October 28, 1966 (1st Sp.Sess., P.L.55, No.7), known as
15
16
       the "Goods and Services Installment Sales Act."
           (6) Sections 918, 919 and 920 of the act of December 14,
17
18
       1967 (P.L.746, No.345), known as the "Savings Association
19
       Code of 1967."
           (7) Sections 9 and 15 of the act of December 12, 1980
20
21
       (P.L. 1179, No. 219), known as the "Secondary Mortgage Loan
22
       Act."
           (8) Section 19 of the act of June 28, 1947 (P.L.1110,
23
24
       No. 476), known as the "Motor Vehicle Sales Finance Act."
           (9) Section 12 of the act of April 6, 1937 (P.L.200,
25
       No. 51), known as the "Pawnbrokers License Act."
26
       Section 3. In transactions entered after the effective date
27
   of this act and prior to its termination, a creditor or seller,
28
   who is authorized to make loans and extend credit under the
29
```

30 statutes-listed-in-section-2, may charge interest and service

'1 'and finance charges in addition to those permitted by the 2 statutes or sections of statutes listed in CLAUSES (1) THROUGH <---3 (9) OF section 2 at an annual rate not in excess of 60% 80% of **<---**4 the average of the daily market yields on ADJUSTED TO CONSTANT <---5 MATURITIES FOR three-year United States Treasury securities 6 determined as follows: On or before the 15th day of the month 7 following the date of approval of this act and the 15th day of 8 each third month thereafter, the Secretary of Banking shall 9 announce and promptly thereafter publish in the Pennsylvania 10 Bulletin the average of the daily market yields and the 60% 80% limit on ADJUSTED TO CONSTANT MATURITIES FOR the average on 11 <---12 three-year United States Treasury securities, determined by him 13 through publications of Federal agencies or any other method he deems reliable, in the three calendar months last preceding the date of the announcement. SUCH AVERAGE SHALL BE THE MAXIMUM 15 <---ANNUAL RATE OF THE ADDITIONAL INTEREST, SERVICE OR FINANCE 16 CHARGE WHICH A CREDITOR OR SELLER MAY COLLECT, SUBJECT TO 17 18 SECTION 4, FOR INDEBTEDNESS OUTSTANDING IN A PERIODIC BILLING CYCLE OF A REVOLVING CREDIT ACCOUNT WHICH BEGINS, OR FOR 19 INDEBTEDNESS INCURRED AS TO ANY OTHER TYPE OF CREDIT, DURING THE 20 21 THREE CALENDAR MONTHS NEXT FOLLOWING THE DATE OF EACH QUARTERLY ANNOUNCEMENT. 22 Section 4. (a) This act shall not authorize a creditor or 23 24 seller to increase the interest rate, service charge or finance charges or to increase the minimum periodic installment payments applicable to indebtedness incurred before the effective date of 26 this act AND SHALL NOT AUTHORIZE AN ISSUER OF A CREDIT CARD 27 WHICH IS PRIMARILY ENGAGED AS A SELLER OR DISTRIBUTOR OF

- 3 -

29 GASOLINE TO CHARGE ANY AMOUNT OTHER THAN AS PROVIDED BY LAW

BEFORE THE EFFECTIVE DATE OF THIS ACT.

30

(b) A creditor OR SELLER may, at any time and from time to time, change the interest rate, service charge or finance charge or the minimum periodic installment payments governing a credit card or other revolving credit plan as provided in sections 2 and 3. If the interest rate, service charge or finance charge will decrease as a result of the publication of the three-month publication of the 60% limit on the average of the daily market 7 yield on three-year United States Treasury securities, the creditor or seller shall automatically decrease his interest <--rate, service charge or finance charge BEGINNING WITH THE NEXT 10 <---PERIODIC BILLING CYCLE to a limit no greater than the published 11 limit for that particular three-month period. Any decrease shall 12 apply to all indebtedness incurred from the effective date of 13 this act to the effective date of the decrease, and shall remain 14 so until such decrease is amended by a newly published limit by 16 the Secretary of Banking. If the amendment will increase the interest rate, service charge or finance charge, or the minimum 17 amount of periodic installment payments, to be paid by the customer, the amendment shall be made (AND ANY OTHER AMENDMENT 19 <-MAY BE MADE) in compliance with the following conditions: 20 21 (1) The creditor or seller shall mail OR DELIVER to the customer a written notice which shall describe the amendment 22 and the existing terms of the agreement affected by the 23 24 amendment and specify the effective date of the amendment which shall be not less than 30 days after the date of the 25 notice and not less than 120 days after the effective date of 26 a prior amendment made pursuant to this section by which the 27 interest rate, service charge or finance charge was 28 29 increased.

(2) The amendment shall become effective, and the notice

- 4 -

30

shall so state, only if the customer, or person authorized by the customer, uses the plan by incurring indebtedness after 3 the date specified in the notice or otherwise agrees to the 4 amendment but in no event shall such amendment take effect with respect to that portion of the outstanding indebtedness 5 from billing period to billing period which represents 6 7 indebtedness incurred prior to the first day of the billing period in which the customer, or person authorized by the 8 9 customer, uses the plan after the date specified in the 10 notice of amendment mailed FIRST NOTICE MAILED OR DELIVERED <--pursuant to this section or otherwise agrees to the 11 12 amendment. 13 (3) The notice shall state that a customer to whom an 14 amendment does not become applicable under this section may pay all outstanding amounts under the terms of the agreement, 15 16 including times and amounts of payments, without the amendment. 17 (4) Payments and other credits applied to a revolving 18 credit account after an amendment has become effective shall 19 be applied in the manner set forth in the agreement. 20 (c) Any creditor or seller may apply an amended interest

21 22 rate, service charge or finance charge to any indebtedness incurred after the effective date of this act as long as the 23 24 following condition is followed: an irrevocable notice must be filed with the Secretary of the Department of Banking stating 25 that the creditor or seller shall apply all outstanding 26 27 indebtedness incurred after the effective date to the new 28 interest rate, service charge or finance charge whether it be

29 increased or decreased. Otherwise, a creditor or seller shall 30 maintain any indebtedness incurred after the effective date of

- 1 this act at each newly amended interest rate, service charge or
- 2 finance charge established, and no amended rate shall apply to .
- 3 indebtedness incurred before the effective date of the
- 4 amendment.
- 5 Section 5. Nothing in this act shall be construed as:
- 6 (1) affecting any power or authority of any regulatory
- 7 agency under the laws of the Commonwealth or as repealing or
- 8 affecting the requirements or conditions of existing laws for
- 9 licenses, permits, authorizations or regulatory approvals to
- 10 engage in extending credit or granting loans; or
- 11 (2) granting to any institution, creditor or other
- 12 person any power or authority to make any loan or extension
- of credit which it is not otherwise authorized to make under
- 14 the laws of the Commonwealth.
- 15 Section 6. This act shall not affect existing Federal and
- 16 State laws relating to loans for the first mortgage for the
- 17 purchase of the borrower's principal residence.
- 18 Section 7. (a) The maximum interest rates, service charges
- 19 or tinance charges for any indebtedness incurred subsequent to
- 20 the termination of this act whether made through a loan or a
- 21 credit extension shall be the maximum rates of interest, service
- 22 charges or finance charges imposed heretofore by the acts and
- 23 sections of the acts referred to in section 2.
- 24 (b) The interest rate, service charges or finance charges
- 25 established for any loan or extension of credit made under the
- 26 provisions of this act shall remain in force and effect until
- 27 satisfied in full for any balance on such loan or extension of
- 28 credit remaining upon the termination of the act unless altered
- 29 by the creditor or seller with proper disclosure for the debtor.
- 30 Section 8. Compliance with the Federal Truth-in-Lending Act

- 1, and regulations thereunder shall constitute compliance with all 2 disclosure requirements under Pennsylvania law in transactions
- 3 within the coverage of this act.
- 4 Section 9. The Secretary of Banking shall monitor the
- 5 interest rates, service charges and finance charges imposed upon
- 6 loans and extension of credit affected by this act. The
- 7 Secretary of Banking shall report to the Legislature no later
- 8 than January 1, 1983 as to:
- 9 (1) the degree of competition among the sellers and
- 10 creditors in making loans and extending credit;
- 11 (2) the interest rates, service charges and finance
- 12 charges being assessed on loans and extensions of credit and
- 13 their reflection upon the market conditions; and
- 14 (3) the access to credit for consumers as affected by
- 15 the interest rate, service charge and finance charge ceilings
- 16 herein.
- 17 The Secretary of Banking shall make a second report to the
- 18 Legislature no later than March 31, 1984 as to whether or not
- 19 the interest rate, service charge and finance charge ceilings as
- 20 provided herein shall continue or whether, with respect to
- 21 individual types of loans or extensions of credit affected by
- 22 this act, the statutory ceilings in existence before the
- 23 effective date of this act shall be reimposed. This report shall
- 24 also contain the same information required in the first report
- 25 as delineated above in this section.
- 26 Section 10. Notwithstanding the definition of "racketeering
- 27 activity" contained in 18 Pa.C.S. § 911(h)(1)(iv) and the
- 28 provisions of 18 Pa.C.S. § 911(b) (relating to corrupt
- 29 organizations), any institution or creditor operating under
- 30 authority of this act may charge such interest rates, service

- 1 charges or finance charges on loans and extensions of credit as
- 2 may be authorized under this act.
- 3 Section 11. This act shall take effect in 30 days. This act
- 4 shall terminate on November 30, 1984.