54:10A-5.39b, 54A:4-12b and 34:1B-362 LEGISLATIVE HISTORY CHECKLIST

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- LAWS OF: 2021 CHAPTER: 367
- NJSA: 54:10A-5.39b, 54A:4-12b and 34:1B-362 (Makes changes to film and digital media content production tax credit program.)
- BILL NO: S4094 (Substituted for A6070 (2R))
- **SPONSOR(S)** Weinberg, Loretta and others
- **DATE INTRODUCED:** 11/12/2021
- COMMITTEE: ASSEMBLY: ---
 - **SENATE:** Budget & Appropriations
- AMENDED DURING PASSAGE: Yes
- DATE OF PASSAGE: ASSEMBLY: 1/10/2022
 - **SENATE:** 1/10/2022
- **DATE OF APPROVAL:** 1/12/2022

FOLLOWING ARE ATTACHED IF AVAILABLE:

FINAL TEXT OF BILL (Second Reprint enacted)		Yes	
S4094		Mara	
INTRODUCED BILL (INCLUDES SPONSOR'S STATEMENT):		Yes	
COMMITTEE STATEMENT:	ASSEMBLY:	No	
	SENATE:	Yes	Budget & Appropriations

(Audio archived recordings of the committee meetings, corresponding to the date of the committee statement, *may possibly* be found at www.njleg.state.nj.us)

FLOOR AMENDMENT STATEMENT:		Yes	1/10/2022	
LEGISLATIVE FISCAL ESTIMATE:	Yes	12/13	/2021 12/22/2021	

A6070 (2R)

INTRODUCED BILL (INCLUDES SPONSOR'S STATEMENT):		Yes	
COMMITTEE STATEMENT:	ASSEMBLY:	Yes	Commerce & Econ. Devel. Appropriations
	SENATE:	No	

(Audio archived recordings of the committee meetings, corresponding to the date of the committee statement, *may possibly* be found at www.njleg.state.nj.us)

FLOOR AMENDMENT STATEMENT:		Yes	12/202/2021			
LEGISLATIVE FISCAL ESTIMATE:	Yes	12/14/	/2021 12/17/2021 1/10/2022			
VETO MESSAGE:		No				
GOVERNOR'S PRESS RELEASE ON SIGNING:		Yes				
FOLLOWING WERE PRINTED: To check for circulating copies, contact New Jersey State Government Publications at the State Library (609) 278-2640 ext.103 or <u>mailto:refdesk@njstatelib.org</u>						
REPORTS:		No				
HEARINGS:		No				
NEWSPAPER ARTICLES:	No					

RWH/JA

P.L. 2021, CHAPTER 367, approved January 12, 2022 Senate, No. 4094 (Second Reprint)

1 AN ACT concerning gross income and corporation business tax 2 credits for qualified film and digital media content production 3 expenses and amending P.L.2018, c.56. 4 5 **BE IT ENACTED** by the Senate and General Assembly of the State 6 of New Jersey: 7 8 1. Section 1 of P.L.2018, c.56 (C.54:10A-5.39b) is amended to 9 read as follows: 10 1. a. (1) A taxpayer, upon approval of an application to the 11 authority and the director, shall be allowed a credit against the tax 12 imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) in 13 an amount equal to 35 percent of the qualified film production 14 expenses of the taxpayer during a privilege period commencing on or after July 1, 2018 but before July 1, 2034, provided that: 15 16 (a) at least 60 percent of the total film production expenses, 17 exclusive of post-production costs, of the taxpayer are incurred for 18 services performed, and goods purchased through vendors authorized to do business, in New Jersey, or the qualified film 19 20 production expenses of the taxpayer during the privilege period for 21 services performed, and goods purchased, through vendors 22 authorized to do business in New Jersey, exceed \$1,000,000 per 23 production; 24 (b) principal photography of the film commences within 180 25 days from the date of the original application for the tax credit; 26 (c) the film includes, when determined to be appropriate by the 27 commission, at no cost to the State, marketing materials promoting 28 this State as a film and entertainment production destination, which 29 materials shall include placement of a "Filmed in New Jersey" or 30 "Produced in New Jersey" statement, or an approved logo approved 31 by the commission, in the end credits of the film; (d) the taxpayer submits a tax credit verification report prepared 32 33 by an independent certified public accountant licensed in this State 34 in accordance with subsection f. of this section; and 35 (e) the taxpayer complies with the withholding requirements provided for payments to loan out companies and independent 36 37 contractors in accordance with subsection g. of this section.

EXPLANATION – Matter enclosed in **bold-faced** brackets [thus] in the above bill is not enacted and is intended to be omitted in the law.

Matter underlined thus is new matter.

Matter enclosed in superscript numerals has been adopted as follows:

¹Senate SBA committee amendments adopted December 16, 2021.

²Assembly floor amendments adopted January 10, 2022.

1 (2) Notwithstanding the provisions of paragraph (1) of 2 subsection a. of this section to the contrary, the tax credit allowed 3 pursuant to this subsection against the tax imposed pursuant to 4 section 5 of P.L.1945, c.162 (C.54:10A-5) shall be in an amount 5 equal to 30 percent of the qualified film production expenses of the taxpayer during a privilege period that are incurred for services 6 7 performed and tangible personal property purchased for use at a 8 sound stage or other location that is located in the State within a 30-9 mile radius of the intersection of Eighth Avenue/Central Park West, 10 Broadway, and West 59th Street/Central Park South, New York, New York. 11

12 b. (1) A taxpayer, upon approval of an application to the 13 authority and the director, shall be allowed a credit against the tax 14 imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) in an amount equal to: [20] <u>30</u> percent of the qualified digital media 15 16 content production expenses of the taxpayer during a privilege 17 period commencing on or after July 1, 2018 but before July 1, 2034, 18 provided that:

19 (a) at least \$2,000,000 of the total digital media content 20 production expenses of the taxpayer are incurred for services 21 performed, and goods purchased through vendors authorized to do 22 business, in New Jersey;

23 (b) at least 50 percent of the qualified digital media content 24 production expenses of the taxpayer are for wages and salaries paid 25 to full-time or full-time equivalent employees in New Jersey;

26 (c) the taxpayer submits a tax credit verification report prepared 27 by an independent certified public accountant licensed in this State 28 in accordance with subsection f. of this section; and

29 (d) the taxpayer complies with the withholding requirements 30 provided for payments to loan out companies and independent 31 contractors in accordance with subsection g. of this section.

32 (2) Notwithstanding the provisions of paragraph (1) of 33 subsection b. of this section to the contrary, the tax credit allowed 34 pursuant to this subsection against the tax imposed pursuant to 35 section 5 of P.L.1945, c.162 (C.54:10A-5) shall be in an amount 36 equal to [25] <u>35</u> percent of the qualified digital media content 37 production expenses of the taxpayer during a privilege period that 38 are incurred for services performed and tangible personal property 39 purchased through vendors whose primary place of business is 40 located in Atlantic, Burlington, Camden, Cape May, Cumberland, 41 Gloucester, Mercer, or Salem County.

42 c. No tax credit shall be allowed pursuant to this section for 43 any costs or expenses included in the calculation of any other tax 44 credit or exemption granted pursuant to a claim made on a tax 45 return filed with the director, or included in the calculation of an 46 award of business assistance or incentive, for a period of time that 47 coincides with the privilege period for which a tax credit authorized

1 pursuant to this section is allowed. The order of priority in which 2 the tax credit allowed pursuant to this section and any other tax 3 credits allowed by law may be taken shall be as prescribed by the 4 director. The amount of the tax credit applied under this section 5 against the tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5), for a privilege period, when taken together with any 6 7 other payments, credits, deductions, and adjustments allowed by 8 law shall not reduce the tax liability of the taxpayer to an amount 9 less than the statutory minimum provided in subsection (e) of 10 section 5 of P.L.1945, c.162 (C.54:10A-5). The amount of the tax 11 credit otherwise allowable under this section which cannot be 12 applied for the privilege period due to the limitations of this subsection or under other provisions of P.L.1945, c.162 (C.54:10A-13 14 1 et seq.) may be carried forward, if necessary, to the seven 15 privilege periods following the privilege period for which the tax 16 credit was allowed.

17 d. A taxpayer, with an application for a tax credit provided for 18 in subsection a. or subsection b. of this section, may apply to the 19 authority and the director for a tax credit transfer certificate in lieu 20 of the taxpayer being allowed any amount of the tax credit against 21 the tax liability of the taxpayer. The tax credit transfer certificate, 22 upon receipt thereof by the taxpayer from the authority and the 23 director, may be sold or assigned, in full or in part, to any other 24 taxpayer that may have a tax liability under the "Corporation 25 Business Tax Act (1945)," P.L.1945, c.162 (C.54:10A-1 et seq.), or 26 the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., in 27 exchange for private financial assistance to be provided by the 28 purchaser or assignee to the taxpayer that has applied for and been 29 granted the tax credit. The tax credit transfer certificate provided to 30 the taxpayer shall include a statement waiving the taxpayer's right 31 to claim that amount of the tax credit against the tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) that the 32 33 taxpayer has elected to sell or assign. The sale or assignment of any 34 amount of a tax credit transfer certificate allowed under this section 35 shall not be exchanged for consideration received by the taxpayer of 36 less than 75 percent of the transferred tax credit amount. Any 37 amount of a tax credit transfer certificate used by a purchaser or 38 assignee against a tax liability under P.L.1945, c.162 (C.54:10A-1 39 et seq.) shall be subject to the same limitations and conditions that 40 apply to the use of a tax credit pursuant to subsection c. of this 41 section. Any amount of a tax credit transfer certificate obtained by 42 a purchaser or assignee under subsection a. or subsection b. of this 43 section may be applied against the purchaser's or assignee's tax 44 liability under N.J.S.54A:1-1 et seq. and shall be subject to the 45 same limitations and conditions that apply to the use of a credit 46 pursuant to subsections c. and d. of section 2 of P.L.2018, c.56 47 (C.54A:4-12b).

1 (1) The value of tax credits, including tax credits allowed e. 2 through the granting of tax credit transfer certificates, approved by 3 the director and the authority pursuant to subsection a. of this 4 section and pursuant to subsection a. of section 2 of P.L.2018, c.56 5 (C.54A:4-12b) to taxpayers, other than New Jersey studio partners and New Jersey film-lease partners, shall not exceed a cumulative 6 7 total of \$100,000,000 in fiscal year 2019 and in each fiscal year 8 thereafter prior to fiscal year 2035 to apply against the tax imposed 9 pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) and the tax 10 imposed pursuant to the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. In addition to the \$100,000,000 limitation on 11 12 the value of tax credits approved by the director for New Jersey 13 film-lease partners and the \$100,000,000 limitation on the value of 14 tax credits approved by the director for other taxpayers imposed by 15 this paragraph, the value of tax credits, including tax credits 16 allowed through the granting of tax credit transfer certificates, 17 approved by the director and the authority pursuant to subsection a. 18 of this section and pursuant to subsection a. of section 2 of 19 P.L.2018, c.56 (C.54A:4-12b) to New Jersey studio partners shall 20 not exceed a cumulative total of \$100,000,000 in fiscal year 2021 21 and in each fiscal year thereafter prior to fiscal year 2034 to apply 22 against the tax imposed pursuant to section 5 of P.L.1945, c.162 23 (C.54:10A-5) and the tax imposed pursuant to the "New Jersey 24 Gross Income Tax Act," N.J.S.54A:1-1 et seq. Beginning in fiscal 25 year 2025, in addition to the \$100,000,000 made available for New 26 Jersey studio partners pursuant to this paragraph, up to an additional 27 \$350,000,000 may be made available annually, in the discretion of 28 the authority, to New Jersey studio partners for the award of tax 29 credits, including tax credits allowed through the granting of tax 30 credit transfer certificates, pursuant to subsection a. of this section 31 and subsection a. of section 2 of P.L.2018, c.56 (C.54A:4-12b), 32 from the funds made available pursuant to subparagraph (i) of 33 paragraph (1) of subsection b. of section 98 of P.L.2020, c.156 34 (C.34:1B-362). In addition to the \$100,000,000 limitation on the 35 value of tax credits approved by the director for New Jersey studio 36 partners and the \$100,000,000 limitation on the value of tax credits 37 approved by the director for other taxpayers imposed by this 38 paragraph, the value of tax credits, including tax credits allowed 39 through the granting of tax credit transfer certificates, approved by 40 the director and the authority pursuant to subsection a. of this 41 section and pursuant to subsection a. of section 2 of P.L.2018, c.56 42 (C.54A:4-12b) to New Jersey film-lease partners shall not exceed a 43 cumulative total of \$100,000,000 in fiscal year 2021 and in each 44 fiscal year thereafter prior to fiscal year 2034 to apply against the 45 tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) 46 and the tax imposed pursuant to the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. ¹Beginning in fiscal year 2025, in 47

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1 addition to the \$100,000,000 made available for New Jersey filmlease partners pursuant to this paragraph, up to an additional 2 3 \$100,000,000 may be made available annually, in the discretion of 4 the authority, to New Jersey film-lease partners for the award of tax 5 credits, including tax credits allowed through the granting of tax 6 credit transfer certificates, pursuant to subsection a. of this section 7 and subsection a. of section 2 of P.L.2018, c.56 (C.54A:4-12b), 8 from the funds made available pursuant to subparagraph (i) of 9 paragraph (1) of subsection b. of section 98 of P.L.2020, c.156 (C.34:1B-362).¹ Approvals made to New Jersey studio partners and 10 New Jersey film-lease partners shall be subject to award agreements 11 12 with the authority detailing obligations of the awardee and 13 outcomes relating to events of default, including, but not limited to, 14 recapture, forfeiture, and termination. If in any privilege period, 15 beginning following a date determined by the authority, a New 16 Jersey film-lease partner's annual average of qualified film 17 production expenses falls below \$50,000,000, the authority shall 18 reduce by 20 percent any tax credit award for a film for which final 19 documentation ¹[pursuant to N.J.A.C.19:31-21.7(c)]¹ has been submitted, until a privilege period when the annual average of 20 21 qualified film production expenses has been restored to 22 \$50,000,000. The authority shall establish a non-binding, 23 administrative pre-certification process for potentially eligible 24 projects.

25 If the cumulative total amount of tax credits, and tax credit 26 transfer certificates, allowed to taxpayers for privilege periods or 27 taxable years commencing during a single fiscal year under 28 subsection a. of this section and subsection a. of section 2 of 29 P.L.2018, c.56 (C.54A:4-12b) exceeds the amount of tax credits 30 available in that fiscal year, then taxpayers who have first applied 31 for and have not been allowed a tax credit or tax credit transfer 32 certificate amount for that reason shall be allowed, in the order in 33 which they have submitted an application, the amount of tax credit 34 or tax credit transfer certificate on the first day of the next 35 succeeding fiscal year in which tax credits and tax credit transfer certificates under subsection a. of this section and subsection a. of 36 37 section 2 of P.L.2018, c.56 (C.54A:4-12b) are not in excess of the 38 amount of credits ¹[Notwithstanding the limitations set forth in 39 this paragraph, if in any fiscal year the authority receives 40 applications for tax credits under subsection a. of this section and 41 subsection a. of section 2 of P.L.2018, c.56 (C.54A:4-12.b) in 42 amounts exceeding the total amount of tax credits available for the 43 fiscal year, then the authority may approve applications, in the order 44 in which such applications were submitted, for excess tax credits 45 during the year in which the application was submitted, provided 46 that the amount of excess credits shall be subtracted from the total

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1 amounts allowed for the next following fiscal year in which credits 2 are available, and provided further that the taxpayer shall not claim 3 the excess tax credit or tax credit transfer certificate until the first 4 day of the fiscal year from which the credits were made] If the cumulative total amount of tax credits, and tax credit transfer 5 6 certificates, allowed to taxpayers for privilege periods or taxable 7 years commencing during a single fiscal year under subsection a. of 8 this section and subsection a. of section 2 of P.L.2018, c.56 9 (C.54A:4-12b) exceeds the amount of tax credits available in that 10 fiscal year, then taxpayers who have first applied for and have not 11 been allowed a tax credit or tax credit transfer certificate amount for that reason shall be allowed, in the order in which they have 12 13 submitted an application, the amount of tax credit or tax credit 14 transfer certificate on the first day of the next succeeding fiscal year 15 in which tax credits and tax credit transfer certificates under 16 subsection a. of this section and subsection a. of section 2 of 17 P.L.2018, c.56 (C.54A:4-12b) are not in excess of the amount of 18 <u>credits</u>¹ available. Notwithstanding any provision of ${}^{1}\underline{\text{this}}{}^{1}$ paragraph ${}^{1}\underline{\Gamma}(1)$ of this 19 subsection]¹ to the contrary, for any fiscal year in which the 20 amount of tax credits approved ¹to New Jersey studio partners, New 21 22 Jersey film-lease partners, or taxpayers other than New Jersey studio partners and New Jersey film-lease partners¹ pursuant to this 23 paragraph is less than the cumulative total amount of tax credits 24 permitted to be approved ¹to each such category,¹ in that fiscal 25 year, the authority shall certify the amount of the remaining tax 26 credits available for approval $\frac{1}{10}$ each such category $\frac{1}{10}$ in that fiscal 27 28 year, and shall increase the cumulative total amount of tax credits 29 permitted to be approved for New Jersey studio partners ¹, New Jersey film-lease partners, or taxpayers other than New Jersey 30 studio partners and New Jersey film-lease partners¹ in the 31 subsequent fiscal year by the certified amount remaining ¹for each 32 <u>such category¹</u> from the prior fiscal year. The authority shall also 33 certify, for each fiscal year, the amount of tax credits that were 34 35 previously approved, but that the taxpayer is not able to redeem or 36 transfer to another taxpayer under this section, and shall increase 37 the cumulative total amount of tax credits permitted to be approved for New Jersey studio partners¹, New Jersey film-lease partners, or 38 39 taxpayers other than New Jersey studio partners and New Jersey <u>film-lease partners</u>¹ in the subsequent fiscal year by the amount of 40 tax credits previously approved $\frac{1}{\text{for each such category}^1}$, but not 41 subject to redemption or transfer. ¹In each fiscal year in which tax 42 43 credits remain unapproved for, or unredeemed or not transferred by, 44 New Jersey film-lease partners or taxpayers other than New Jersey 45 studio partners and New Jersey film-lease partners, the authority

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1 may reallocate some or all of such remaining tax credits in the 2 subsequent fiscal year between the category of New Jersey film-3 lease partners and the category of taxpayers other than New Jersey 4 studio partners and New Jersey film-lease partners in lieu of 5 increasing the tax credits available for the respective category by 6 the amount reallocated.¹ 7 (2) The value of tax credits, including tax credits allowed 8 through the granting of tax credit transfer certificates, approved by 9 the authority and the director pursuant to subsection b. of this 10 section and pursuant to subsection b. of section 2 of P.L.2018, c.56 11 (C.54A:4-12b) shall not exceed a cumulative total of [\$10,000,000] 12 \$30,000,000 in fiscal year 2019 and in each fiscal year thereafter 13 prior to fiscal year 2035 to apply against the tax imposed pursuant 14 to section 5 of P.L.1945, c.162 (C.54:10A-5) and the tax imposed 15 pursuant to the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 16 et seq. 17 If the total amount of tax credits and tax credit transfer 18 certificates allowed to taxpayers for privilege periods or taxable 19 years commencing during a single fiscal year under subsection b. of 20 this section and subsection b. of section 2 of P.L.2018, c.56 21 (C.54A:4-12.b) exceeds the amount of tax credits available in that 22 year, then taxpayers who have first applied for and have not been 23 allowed a tax credit or tax credit transfer certificate amount for that 24 reason shall be allowed, in the order in which they have submitted 25 an application, the amount of tax credit or tax credit transfer 26 certificate on the first day of the next succeeding fiscal year in 27 which tax credits and tax credit transfer certificates under 28 subsection b. of this section and subsection b. of section 2 of 29 P.L.2018, c.56 (C.54A:4-12.b) are not in excess of the amount of 30 credits] ¹[Notwithstanding the limitations set forth in this 31 paragraph, if in any fiscal year the authority receives applications 32 for tax credits under subsection b. of this section and subsection b. 33 of section 2 of P.L.2018, c.56 (C.54A:4-12.b) in amounts exceeding 34 the total amount of tax credits available for the fiscal year, then the 35 authority may approve applications, in the order in which such 36 applications were submitted, for excess tax credits during the year 37 in which the application was submitted, provided that the amount of 38 excess credits shall be subtracted from the total amounts allowed 39 for the next following fiscal year in which credits are available, and 40 provided further that the taxpayer shall not claim the excess tax 41 credit or tax credit transfer certificate until the first day of the fiscal 42 year from which the credits were made] If the total amount of tax 43 credits and tax credit transfer certificates allowed to taxpayers for 44 privilege periods or taxable years commencing during a single fiscal 45 year under subsection b. of this section and subsection b. of section 2 of P.L.2018, c.56 (C.54A:4-12.b) exceeds the amount of tax 46

1 credits available in that year, then taxpayers who have first applied 2 for and have not been allowed a tax credit or tax credit transfer 3 certificate amount for that reason shall be allowed, in the order in 4 which they have submitted an application, the amount of tax credit 5 or tax credit transfer certificate on the first day of the next 6 succeeding fiscal year in which tax credits and tax credit transfer 7 certificates under subsection b. of this section and subsection b. of 8 section 2 of P.L.2018, c.56 (C.54A:4-12.b) are not in excess of the 9 amount of credits¹ available.

10 Notwithstanding any provision of this paragraph to the contrary, 11 for any fiscal year in which the amount of tax credits approved 12 pursuant to this paragraph is less than the cumulative total amount 13 of tax credits permitted to be approved in that fiscal year, the 14 authority shall certify the amount of the remaining tax credits 15 available for approval in that fiscal year, and shall increase the 16 cumulative total amount of tax credits permitted to be approved in 17 the subsequent fiscal year by the certified amount remaining from 18 the prior fiscal year. The authority shall also certify, for each fiscal 19 year, the amount of tax credits that were previously approved, but 20 that the taxpayer is not able to redeem or transfer to another 21 taxpayer under this section, and shall increase the cumulative total 22 amount of tax credits permitted to be approved in the subsequent 23 fiscal year by the amount of tax credits previously approved, but not 24 subject to redemption or transfer.

25 A taxpayer shall submit to the authority and the director a f. 26 report prepared by an independent certified public accountant 27 licensed in this State to verify the taxpayer's tax credit claim 28 following the completion of the production. The report shall be 29 prepared by the independent certified public accountant pursuant to 30 agreed upon procedures prescribed by the authority and the director, 31 and shall include such information and documentation as shall be 32 determined to be necessary by the authority and the director to 33 substantiate the qualified film production expenses or the qualified 34 digital media content production expenses of the taxpayer. A single 35 report with attachments deemed necessary by the authority shall be 36 submitted electronically. Upon receipt of the report, the authority 37 and the director shall review the findings of the independent 38 certified public accountant's report, and shall make a determination 39 as to the qualified film production expenses or the qualified digital 40 media content production expenses of the taxpayer. The authority's 41 and the director's review shall include, but shall not be limited to: a 42 review of all non-payroll qualified film production expense items 43 and non-payroll digital media content production expense items 44 over \$20,000; a review of 100 randomly selected non-payroll 45 qualified film production expense items and non-payroll digital 46 media content production expense items that are greater than 47 \$2,500, but less than \$20,000; a review of 100 randomly selected

1 non-payroll qualified film production expense items and non-2 payroll digital media content production expense items that are less 3 than \$2,500; a review of the qualified wages for the 15 employees, 4 independent contractors, or loan-out companies with the highest 5 qualified wages; and a review of the qualified wages for 35 6 randomly selected employees, independent contractors, or loan-out 7 companies with qualified wages other than the 15 employees, 8 independent contractors, or loan-out companies with the highest 9 qualified wages. The taxpayer's qualified film production expenses 10 and digital media content production expenses shall be adjusted 11 based on any discrepancies identified for the reviewed non-payroll 12 qualified film production expense items, non-payroll digital media 13 content production expense items and qualified wages. The 14 taxpayer's qualified film production expenses and digital media 15 content production expenses also shall be adjusted based on the 16 projection of any discrepancies identified based on the review of 17 randomly selected expense items or wages pursuant to this 18 subsection to the extent that the discrepancies exceed one percent of 19 the total reviewed non-payroll qualified film production expense 20 items, non-payroll digital media content production expense items, 21 or qualified wages. The determination shall be provided in writing to the taxpayer, and a copy of the written determination shall be 22 23 included in the filing of a return that includes a claim for a tax 24 credit allowed pursuant to this section.

25 g. A taxpayer shall withhold from each payment to a loan out 26 company or to an independent contractor an amount equal to 6.37 27 percent of the payment otherwise due. The amounts withheld shall 28 be deemed to be withholding of liability pursuant to the "New 29 Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., and the 30 taxpayer shall be deemed to have the rights, duties, and 31 responsibilities of an employer pursuant to chapter 7 of Title 54A of 32 the New Jersey Statutes. The director shall allocate the amounts 33 withheld for a taxable year to the accounts of the individuals who 34 are employees of a loan out company in proportion to the 35 employee's payment by the loan out company in connection with a 36 trade, profession, or occupation carried on in this State or for the 37 rendition of personal services performed in this State during the 38 taxable year. A loan out company that reports its payments to 39 employees in connection with a trade, profession, or occupation 40 carried on in this State or for the rendition of personal services 41 performed in this State during a taxable year shall be relieved of its 42 duties and responsibilities as an employer pursuant to chapter 7 of 43 Title 54A of the New Jersey Statutes for the taxable year for any 44 payments relating to the payments on which the taxpayer withheld. 45 h. As used in this section:

46 "Authority" means the New Jersey Economic Development47 Authority.

"Business assistance or incentive" means "business assistance or
 incentive" as that term is defined pursuant to section 1 of P.L.2007,

3 c.101 (C.54:50-39).

4 "Commission" means the Motion Picture and Television5 Development Commission.

6 "Digital media content" means any data or information that is 7 produced in digital form, including data or information created in 8 analog form but reformatted in digital form, text, graphics, 9 photographs, animation, sound, and video content. "Digital media 10 content" shall not mean content offerings generated by the end user 11 (including postings on electronic bulletin boards and chat rooms); 12 content offerings comprised primarily of local news, events, 13 weather, or local market reports; public service content; electronic 14 commerce platforms (such as retail and wholesale websites); 15 websites or content offerings that contain obscene material as 16 defined pursuant to N.J.S.2C:34-2 and N.J.S.2C:34-3; websites or 17 content that are produced or maintained primarily for private, 18 industrial, corporate, or institutional purposes; or digital media 19 content acquired or licensed by the taxpayer for distribution or 20 incorporation into the taxpayer's digital media content.

21 "Film" means a feature film, a television series, or a television 22 show of 22 minutes or more in length, intended for a national 23 audience, or a television series or a television show of 22 minutes 24 or more in length intended for a national or regional audience, 25 including, but not limited to, a game show, award show, or other 26 gala event filmed and produced at a nonprofit arts and cultural 27 venue receiving State funding. "Film" shall not include a 28 production featuring news, current events, weather, and market 29 reports or public programming, talk show, or sports event, a 30 production that solicits funds, a production containing obscene 31 material as defined under N.J.S.2C:34-2 and N.J.S.2C:34-3, or a 32 production primarily for private, industrial, corporate, or 33 institutional purposes, or a reality show, except if the production 34 company of the reality show owns, leases, or otherwise occupies a 35 production facility of no less than 20,000 square feet of real 36 property for a minimum term of 24 months, and invests no less than 37 \$3,000,000 in such a facility within a designated enterprise zone 38 established pursuant to the "New Jersey Urban Enterprise Zones 39 Act," P.L.1983, c.303 (C.52:27H-60 et al.), or a UEZ-impacted 40 business district established pursuant to section 3 of P.L.2001, 41 c.347 (C.52:27H-66.2). "Film" shall not include an award show or 42 other gala event that is not filmed and produced at a nonprofit arts 43 and cultural venue receiving State funding.

44 "Full-time or full-time equivalent employee" means an individual
45 employed by the taxpayer for consideration for at least 35 hours a
46 week, or who renders any other standard of service generally
47 accepted by custom or practice as full-time or full-time equivalent

1 employment, whose wages are subject to withholding as provided in 2 the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., or 3 who is a partner of a taxpayer, who works for the partnership for at 4 least 35 hours a week, or who renders any other standard of service 5 generally accepted by custom or practice as full-time or full-time 6 equivalent employment, and whose distributive share of income, 7 gain, loss, or deduction, or whose guaranteed payments, or any 8 combination thereof, is subject to the payment of estimated taxes, as 9 provided in the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 10 "Full-time or full-time equivalent employee" shall not et seq. 11 include an individual who works as an independent contractor or on 12 a consulting basis for the taxpayer.

"Highly compensated individual" means an individual who directly or indirectly receives compensation in excess of \$500,000 for the performance of services used directly in a production. An individual receives compensation indirectly when the taxpayer pays a loan out company that, in turn, pays the individual for the performance of services.

19 "Incurred in New Jersey" means, for any application submitted 20 after the effective date of P.L.2018, c.56 (C.54:10A-5.39b et al.), 21 pursuant to which a tax credit has not been allowed prior to the 22 effective date of P.L.2021, c.160, service performed within New 23 Jersey and tangible personal property used or consumed in New 24 Jersey. A service is performed in New Jersey to the extent that the 25 individual performing the service is physically located in New 26 Jersey while performing the service. Notwithstanding where the 27 property is delivered or acquired, rented tangible property is used or 28 consumed in New Jersey to the extent that the property is located in 29 New Jersey during its use or consumption and is rented from a 30 vendor authorized to do business in New Jersey or the film 31 production company provides to the authority the vendor's 32 information in a form and manner prescribed by the authority. 33 Purchased tangible property is not used and consumed in New 34 Jersey unless it is purchased from a vendor authorized to do 35 business in New Jersey and is delivered to or acquired within New 36 Jersey; provided, however, that if a production is also located in 37 another jurisdiction, the purchased tangible property is used and 38 consumed in New Jersey if the acquisition and delivery of 39 purchased tangible property is located in either New Jersey or 40 another jurisdiction where the production takes place.

41 "Independent contractor" means an individual treated as an
42 independent contractor for federal and State tax purposes who is
43 contracted with by the taxpayer for the performance of services
44 used directly in a production.

45 "Loan out company" means a personal service corporation or
46 other entity that is contracted with by the taxpayer to provide
47 specified individual personnel, such as artists, crew, actors,

producers, or directors for the performance of services used directly
in a production. "Loan out company" shall not include entities
contracted with by the taxpayer to provide goods or ancillary
contractor services such as catering, construction, trailers,
equipment, or transportation.

6 "New Jersey film-lease partner" means a taxpayer, including any 7 taxpayer that is a member of a combined group under P.L.2018, 8 c.131 (C.54:10A-4.11), that has made a commitment to lease or 9 acquire all or part of a New Jersey production facility [with], 10 which leased or acquired space shall have an aggregate square 11 footage of at least 50,000 square feet, [which includes] including a 12 sound stage and production support space, such as production 13 offices or a backlot, for a period of five or more successive years 14 and commits to spend, on a separate-entity basis or in the aggregate 15 with other members of the taxpayer's combined group, an annual 16 average of \$50,000,000 of qualified film production expenses over 17 the period of at least five but not to exceed 10 years.

18 "New Jersey studio partner" means a film production company 19 that has made a commitment to produce films or commercial 20 audiovisual products in New Jersey and has developed, purchased, 21 or executed a 10-year contract to lease a production facility of 22 250,000 square feet or more ¹[as a "transformative project" pursuant to section 65 of P.L.2020, c.156 (C.34:1B-333)]¹. No 23 24 more than three film production companies may be designated as a New Jersey studio partner. 25

26 "Partnership" means an entity classified as a partnership for27 federal income tax purposes.

"Post-production costs" means the costs of the phase of
production of a film that follows principal photography, in which
raw footage is cut and assembled into a finished film with sound
synchronization and visual effects.

32 "Pre-production costs" means the costs of the phase of 33 production of a film that precedes principal photography, in which a 34 detailed schedule and budget for the production is prepared, the 35 script and location is finalized, and contracts with vendors are 36 negotiated.

37 "Qualified digital media content production expenses" means an 38 expense incurred in New Jersey for the production of digital media 39 content. "Qualified digital media content production expenses" 40 shall include but not be limited to: wages and salaries of individuals 41 employed in the production of digital media content on which the 42 tax imposed by the "New Jersey Gross Income Tax Act," 43 N.J.S.54A:1-1 et seq. has been paid or is due; and the costs of 44 computer software and hardware, data processing, visualization 45 technologies, sound synchronization, editing, and the rental of 46 facilities and equipment. Payment made to a loan out company or

1 to an independent contractor shall not be deemed a "qualified digital 2 media content production expense" unless the payment is made in 3 connection with a trade, profession, or occupation carried on in this 4 State or for the rendition of personal services performed in this 5 State and the taxpayer has made the withholding required pursuant 6 to subsection g. of this section. "Qualified digital media content 7 production expenses" shall not include expenses incurred in 8 marketing, promotion, or advertising digital media or other costs 9 not directly related to the production of digital media content. 10 Costs related to the acquisition or licensing of digital media content 11 by the taxpayer for distribution or incorporation into the taxpayer's 12 digital media content shall not be deemed "qualified digital media 13 content production expenses."

"Qualified film production expenses" means an expense incurred 14 15 in New Jersey for the production of a film including pre-production 16 costs and post-production costs incurred in New Jersey. "Qualified 17 film production expenses" shall include but not be limited to: 18 wages and salaries of individuals employed in the production of a 19 film on which the tax imposed by the "New Jersey Gross Income 20 Tax Act," N.J.S.54A:1-1 et seq. has been paid or is due; and the 21 costs for tangible personal property used, and services performed, 22 directly and exclusively in the production of a film, such as 23 expenditures for film production facilities, props, makeup, 24 wardrobe, film processing, camera, sound recording, set 25 construction, lighting, shooting, editing, and meals. Payment made 26 to a loan out company or to an independent contractor shall not be 27 deemed a "qualified film production expense" unless the payment is 28 made in connection with a trade, profession, or occupation carried 29 on in this State or for the rendition of personal services performed 30 in this State and the taxpayer has made the withholding required 31 pursuant to subsection g. of this section. "Qualified film production 32 expenses" shall not include: expenses incurred in marketing or 33 advertising a film; and payment in excess of \$500,000 to a highly 34 compensated individual for costs for a story, script, or scenario used 35 in the production of a film and wages or salaries or other 36 compensation for writers, directors, including music directors, 37 producers, and performers, other than background actors with no 38 scripted lines, except as follows:

(1) for a New Jersey studio partner that incurs more than
\$15,000,000, but less than \$50,000,000, in qualified film production
expenses in the State, an amount, not to exceed \$15,000,000, of the
wages or salaries or other compensation for writers, directors,
including music directors, producers, and performers, other than
background actors with no scripted lines, shall constitute qualified
film production expenses;

46 (2) for a New Jersey studio partner that incurs \$50,000,000 or
47 more, but less than \$100,000,000, in qualified film production

14

1 expenses in the State, an amount, not to exceed \$25,000,000, of the 2 wages or salaries or other compensation for writers, directors, 3 including music directors, producers, and performers, other than 4 background actors with no scripted lines, shall constitute qualified 5 film production expenses;

6 (3) for a New Jersey studio partner that incurs \$100,000,000 or 7 more, but less than \$150,000,000, in qualified film production 8 expenses in the State, an amount, not to exceed \$40,000,000, of the 9 wages or salaries or other compensation for writers, directors, 10 including music directors, producers, and performers, other than 11 background actors with no scripted lines, shall constitute qualified film production expenses; [and] ¹and¹ 12

13 (4) for a New Jersey studio partner that incurs \$150,000,000 or 14 more in qualified film production expenses in the State, an amount, 15 not to exceed \$60,000,000, of the wages or salaries or other 16 compensation for writers, directors, including music directors, 17 producers, and performers, other than background actors with no 18 scripted lines, shall constitute qualified film production expenses¹[; 19 and

20 (5) for a New Jersey film-lease partner, an amount, not to 21 exceed \$15,000,000, of the payments in excess of \$500,000 to each 22 highly compensated individual for costs for a story, script, or 23 scenario used in the production of a film and wages or salaries or 24 other compensation for writers, directors, including music directors, 25 producers, and performers, other than background actors with no scripted lines, shall constitute qualified film production expenses $]^1$. 26

27 "Total digital media content production expenses" means costs 28 for services performed and property used or consumed in the 29 production of digital media content.

30 "Total film production expenses" means costs for services 31 performed and tangible personal property used or consumed in the 32 production of a film.

33 i. A business that is not a "taxpayer" as defined and used in the 34 "Corporation Business Tax Act (1945)," P.L.1945, c.162 35 (C.54:10A-1 et seq.) and therefore is not directly allowed a credit under this section, but is a business entity that is classified as a 36 37 partnership for federal income tax purposes and is ultimately owned 38 by a business entity that is a "corporation" as defined in subsection 39 (c) of section 4 of P.L.1945, c.162 (C.54:10A-4), or a limited 40 liability company formed under the "Revised Uniform Limited 41 Liability Company Act," P.L.2012, c.50 (C.42:2C-1 et seq.), or 42 qualified to do business in this State as a foreign limited liability 43 company, with one member, and is wholly owned by the business 44 entity that is a "corporation" as defined in subsection (c) of section 45 4 of P.L.1945, c.162 (C.54:10A-4), but otherwise meets all other requirements of this section, shall be considered an eligible 46

1 applicant and "taxpayer" as that term is used in this section.

2 (cf: P.L.2021, c.160, s.58)

3

4 2. Section 2 of P.L.2018, c.56 (C.54A:4-12b) is amended to 5 read as follows:

6 2. a. (1) A taxpayer, upon approval of an application to the 7 authority and the director, shall be allowed a credit against the tax 8 otherwise due for the taxable year under the "New Jersey Gross 9 Income Tax Act," N.J.S.54A:1-1 et seq., in an amount equal to 35 10 percent of the qualified film production expenses of the taxpayer 11 during a taxable year commencing on or after July 1, 2018 but 12 before July 1, 2034, provided that:

13 (a) at least 60 percent of the total film production expenses, 14 exclusive of post-production costs, of the taxpayer are incurred for 15 services performed, and goods purchased through vendors 16 authorized to do business, in New Jersey, or the qualified film 17 production expenses of the taxpayer during the taxable year for 18 services performed, and goods purchased, through vendors 19 authorized to do business in New Jersey, exceed \$1,000,000 per 20 production;

(b) principal photography of the film commences within 180days from the date of the original application for the tax credit;

(c) the film includes, when determined to be appropriate by the
commission, at no cost to the State, marketing materials promoting
this State as a film and entertainment production destination, which
materials shall include placement of a "Filmed in New Jersey" or
"Produced in New Jersey" statement, or an appropriate logo
approved by the commission, in the end credits of the film;

(d) the taxpayer submits a tax credit verification report prepared
by an independent certified public accountant licensed in this State
in accordance with subsection g. of this section; and

(e) the taxpayer complies with the withholding requirements
provided for payments to loan out companies and independent
contractors in accordance with subsection h. of this section.

35 (2) Notwithstanding the provisions of paragraph (1) of 36 subsection a. of this section to the contrary, the tax credit allowed 37 pursuant to this subsection against the tax otherwise due for the taxable year under the "New Jersey Gross Income Tax Act," 38 39 N.J.S.54A:1-1 et seq., shall be in an amount equal to 30 percent of 40 the qualified film production expenses of the taxpayer during a 41 taxable year that are incurred for services performed and tangible 42 personal property purchased for use at a sound stage or other 43 location that is located in the State within a 30-mile radius of the 44 intersection of Eighth Avenue/Central Park West, Broadway, and 45 West 59th Street/Central Park South, New York, New York.

46 b. (1) A taxpayer, upon approval of an application to the47 authority and the director, shall be allowed a credit against the tax

otherwise due for the taxable year under the "New Jersey Gross
Income Tax Act," N.J.S.54A:1-1 et seq., in an amount equal to:
[20] <u>30</u> percent of the qualified digital media content production
expenses of the taxpayer during a taxable year commencing on or
after July 1, 2018 but before July 1, 2034, provided that:
(a) at least \$2,000,000 of the total digital media content

6 (a) at least \$2,000,000 of the total digital media content
7 production expenses of the taxpayer are incurred for services
8 performed, and goods purchased through vendors authorized to do
9 business, in New Jersey;

(b) at least 50 percent of the qualified digital media content
production expenses of the taxpayer are for wages and salaries paid
to full-time or full-time equivalent employees in New Jersey;

(c) the taxpayer submits a tax credit verification report prepared
by an independent certified public accountant licensed in this State
in accordance with subsection g. of this section; and

(d) the taxpayer complies with the withholding requirements
provided for payments to loan out companies and independent
contractors in accordance with subsection h. of this section.

19 (2) Notwithstanding the provisions of paragraph (1) of 20 subsection b. of this section to the contrary, the tax credit allowed 21 pursuant to this subsection against the tax otherwise due for the 22 taxable year under the "New Jersey Gross Income Tax Act," 23 N.J.S.54A:1-1 et seq., shall be in an amount equal to [25] 35 24 percent for the qualified digital media content production expenses 25 of the taxpayer during a taxable year that are incurred for services 26 performed and tangible personal property purchased through 27 vendors whose primary place of business is located in Atlantic, 28 Burlington, Camden, Cape May, Cumberland, Gloucester, Mercer, 29 or Salem County.

30 No tax credit shall be allowed pursuant to this section for c. 31 any costs or expenses included in the calculation of any other tax 32 credit or exemption granted pursuant to a claim made on a tax 33 return filed with the director, or included in the calculation of an 34 award of business assistance or incentive, for a period of time that 35 coincides with the taxable year for which a tax credit authorized pursuant to this section is allowed. The order of priority in which 36 37 the tax credit allowed pursuant to this section and any other tax 38 credits allowed by law may be taken shall be as prescribed by the 39 director. The amount of the tax credit applied under this section 40 against the tax otherwise due under the "New Jersey Gross Income 41 Tax Act," N.J.S.54A:1-1 et seq., for a taxable year, when taken 42 together with any other payments, credits, deductions, and 43 adjustments allowed by law shall not reduce the tax liability of the 44 taxpayer to an amount less than zero. The amount of the tax credit 45 otherwise allowable under this section which cannot be applied for 46 the taxable year due to the limitations of this subsection or under 47 other provisions of N.J.S.54A:1-1 et seq., may be carried forward, if

necessary, to the seven taxable years following the taxable year for
 which the tax credit was allowed.

3 d. (1) A business entity that is classified as a partnership for 4 federal income tax purposes shall not be allowed a tax credit 5 pursuant to this section directly, but the amount of tax credit of a taxpayer in respect of a distributive share of entity income, shall be 6 7 determined by allocating to the taxpayer that proportion of the tax 8 credit acquired by the entity that is equal to the taxpayer's share, 9 whether or not distributed, of the total distributive income or gain 10 of the entity for its taxable year ending within or with the taxpayer's 11 taxable year.

12 (2) A New Jersey S Corporation shall not be allowed a tax credit pursuant to this section directly, but the amount of tax credit of a 13 14 taxpayer in respect of a pro rata share of S Corporation income, 15 shall be determined by allocating to the taxpayer that proportion of 16 the tax credit acquired by the New Jersey S Corporation that is 17 equal to the taxpayer's share, whether or not distributed, of the total 18 pro rata share of S Corporation income of the New Jersey S 19 Corporation for its privilege period ending within or with the 20 taxpayer's taxable year.

21 A business entity that is not a gross income "taxpayer" as defined 22 and used in the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 23 et seq., and therefore is not directly allowed a credit under this 24 section, but otherwise meets all the other requirements of this 25 section, shall be considered an eligible applicant and "taxpayer" as 26 that term is used in this section, and the application of an otherwise 27 allowed credit amount shall be distributed to appropriate gross 28 income taxpayers pursuant to the other requirements of this 29 subsection.

30 e. A taxpayer, with an application for a tax credit provided for 31 in subsection a. or subsection b. of this section, may apply to the 32 authority and the director for a tax credit transfer certificate in lieu 33 of the taxpayer being allowed any amount of the tax credit against 34 the tax liability of the taxpayer. The tax credit transfer certificate, 35 upon receipt thereof by the taxpayer from the authority and the 36 director, may be sold or assigned, in full or in part, to any other 37 taxpayer that may have a tax liability under the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., or the "Corporation 38 39 Business Tax Act (1945)," P.L.1945, c.162 (C.54:10A-1 et seq.), in 40 exchange for private financial assistance to be provided by the 41 purchaser or assignee to the taxpayer that has applied for and been 42 granted the tax credit. The tax credit transfer certificate provided to 43 the taxpayer shall include a statement waiving the taxpayer's right 44 to claim that amount of the tax credit against the tax imposed 45 pursuant to N.J.S.54A:1-1 et seq. that the taxpayer has elected to 46 sell or assign. The sale or assignment of any amount of a tax credit 47 transfer certificate allowed under this section shall not be

1 exchanged for consideration received by the taxpayer of less than 2 75 percent of the transferred tax credit amount. Any amount of a 3 tax credit transfer certificate used by a purchaser or assignee against 4 a tax liability under N.J.S.54A:1-1 et seq. shall be subject to the 5 same limitations and conditions that apply to the use of a tax credit 6 pursuant to subsections c. and d. of this section. Any amount of a 7 tax credit transfer certificate obtained by a purchaser or assignee 8 under subsection e. of this section may be applied against the 9 purchaser's or assignee's tax liability under P.L.1945, c.162 10 (C.54:10A-1 et seq.) and shall be subject to the same limitations 11 and conditions that apply to the use of a credit pursuant to 12 subsection c. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b).

(1) The value of tax credits, including tax credits allowed 13 f. 14 through the granting of tax credit transfer certificates, approved by 15 the director and the authority pursuant to subsection a. of this 16 section and pursuant to subsection a. of section 1 of P.L.2018, c.56 17 (C.54:10A-5.39b) to taxpayers, other than New Jersey studio 18 partners and New Jersey film-lease partners, shall not exceed a 19 cumulative total of \$100,000,000 in fiscal year 2019 and in each 20 fiscal year thereafter prior to fiscal year 2035 to apply against the 21 tax imposed pursuant to the "New Jersey Gross Income Tax Act," 22 N.J.S.54A:1-1 et seq., and pursuant to section 5 of P.L.1945, c.162 23 (C.54:10A-5). In addition to the \$100,000,000 limitation on the 24 value of tax credits approved by the director for New Jersey film-25 lease partners and the \$100,000,000 limitation on the value of tax 26 credits approved by the director for other taxpayers imposed by this 27 paragraph, the value of tax credits, including tax credits allowed 28 through the granting of tax credit transfer certificates, approved by 29 the director and the authority pursuant to subsection a. of this 30 section and pursuant to subsection a. of section 1 of P.L.2018, c.56 31 (C.54:10A-5.39b) to New Jersey studio partners shall not exceed a 32 cumulative total of \$100,000,000 in fiscal year 2021 and in each 33 fiscal year thereafter prior to fiscal year 2034 to apply against the 34 tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) 35 and the tax imposed pursuant to the "New Jersey Gross Income Tax 36 Act," N.J.S.54A:1-1 et seq. Beginning in fiscal year 2025, in 37 addition to the \$100,000,000 made available for New Jersey studio 38 partners pursuant to this paragraph, up to an additional 39 \$350,000,000 may be made available annually, in the discretion of 40 the authority, to New Jersey studio partners for the award of tax 41 credits, including tax credits allowed through the granting of tax 42 credit transfer certificates, pursuant to subsection a. of this section 43 and subsection a. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b), 44 from the funds made available pursuant to subparagraph (i) of 45 paragraph (1) of subsection b. of section 98 of P.L.2020, c.156 46 (C.34:1B-362). In addition to the \$100,000,000 limitation on the 47 value of tax credits approved by the director for New Jersey studio

1 partners and the \$100,000,000 limitation on the value of tax credits 2 approved by the director for other taxpayers imposed by this 3 paragraph, the value of tax credits, including tax credits allowed 4 through the granting of tax credit transfer certificates, approved by 5 the director and the authority pursuant to subsection a. of this 6 section and pursuant to subsection a. of section 1 of P.L.2018, c.56 7 (C.54:10A-5.39b) to New Jersey film-lease partners shall not 8 exceed a cumulative total of \$100,000,000 in fiscal year 2021 and 9 in each fiscal year thereafter prior to fiscal year 2034 to apply 10 against the tax imposed pursuant to section 5 of P.L.1945, c.162 11 (C.54:10A-5) and the tax imposed pursuant to the "New Jersey 12 Gross Income Tax Act," N.J.S.54A:1-1 et seq. ¹Beginning in fiscal 13 year 2025, in addition to the \$100,000,000 made available for New 14 Jersey film-lease partners pursuant to this paragraph, up to an 15 additional \$100,000,000 may be made available annually, in the 16 discretion of the authority, to New Jersey film-lease partners for the 17 award of tax credits, including tax credits allowed through the 18 granting of tax credit transfer certificates, pursuant to subsection a. 19 of this section and subsection a. of section 1 of P.L.2018, c.56 20 (C.54:10A-5.39b), from the funds made available pursuant to 21 subparagraph (i) of paragraph (1) of subsection b. of section 98 of P.L.2020, c.156 (C.34:1B-362).¹ Approvals made to New Jersey 22 23 studio partners and New Jersey film-lease partners shall be subject 24 to award agreements with the authority detailing obligations of the 25 awardee and outcomes relating to events of default, including, but 26 not limited to, recapture, forfeiture, and termination. If in any 27 taxable year, beginning following a date determined by the authority, a New Jersey film-lease partner's annual average of 28 29 qualified film production expenses falls below \$50,000,000, the 30 authority shall reduce by 20 percent any tax credit award for a film for which final documentation ¹[pursuant to N.J.A.C.19:31-31 21.7(c)]¹ has been submitted, until a taxable year when the annual 32 33 average of qualified film production expenses has been restored to 34 \$50,000,000. The authority shall establish a non-binding, 35 administrative pre-certification process for potentially eligible 36 projects.

37 If the cumulative total amount of tax credits, and tax credit 38 transfer certificates, allowed to taxpayers for taxable years or 39 privilege periods commencing during a single fiscal year under 40 subsection a. of this section and subsection a. of section 1 of 41 P.L.2018, c.56 (C.54:10A-5.39b) exceeds the amount of tax credits 42 available in that fiscal year, then taxpayers who have first applied 43 for and have not been allowed a tax credit or tax credit transfer 44 certificate amount for that reason shall be allowed, in the order in 45 which they have submitted an application, the amount of tax credit or tax credit transfer certificate on the first day of the next 46

1 succeeding fiscal year in which tax credits and tax credit transfer 2 certificates under subsection a. of this section and subsection a. of 3 section 1 of P.L.2018, c.56 (C.54:10A-5.39b) are not in excess of 4 the amount of credits] ¹[Notwithstanding the limitations set forth 5 in this paragraph, if in any fiscal year the authority receives 6 applications for tax credits under subsection a. of this section and 7 subsection a. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b) in 8 amounts exceeding the total amount of tax credits available for the 9 fiscal year, then the authority may approve applications, in the order 10 in which such applications were submitted, for excess tax credits 11 during the year in which the application was submitted, provided 12 that the amount of excess credits shall be subtracted from the total 13 amounts allowed for the next following fiscal year in which credits 14 are available, and provided further that the taxpayer shall not claim 15 the excess tax credit or tax credit transfer certificate until the first 16 day of the fiscal year from which the credits were made] If the cumulative total amount of tax credits, and tax credit transfer 17 18 certificates, allowed to taxpayers for taxable years or privilege periods commencing during a single fiscal year under subsection a. 19 20 of this section and subsection a. of section 1 of P.L.2018, c.56 21 (C.54:10A-5.39b) exceeds the amount of tax credits available in 22 that fiscal year, then taxpayers who have first applied for and have 23 not been allowed a tax credit or tax credit transfer certificate 24 amount for that reason shall be allowed, in the order in which they 25 have submitted an application, the amount of tax credit or tax credit 26 transfer certificate on the first day of the next succeeding fiscal year 27 in which tax credits and tax credit transfer certificates under 28 subsection a. of this section and subsection a. of section 1 of 29 P.L.2018, c.56 (C.54:10A-5.39b) are not in excess of the amount of credits¹ available. 30

Notwithstanding any provision of ${}^{1}\underline{\text{this}}{}^{1}$ paragraph ${}^{1}\underline{\text{I}}(1)$ of this 31 subsection]¹ to the contrary, for any fiscal year in which the 32 33 amount of tax credits approved ¹to New Jersey studio partners, New Jersey film-lease partners, or taxpayers other than New Jersey 34 35 studio partners and New Jersey film-lease partners¹ pursuant to this 36 paragraph is less than the cumulative total amount of tax credits permitted to be approved 1<u>to each such category</u>¹ in that fiscal year, 37 the authority shall certify the amount of the remaining tax credits 38 available for approval 1<u>to each such category</u>¹ in that fiscal year, 39 and shall increase the cumulative total amount of tax credits 40 41 permitted to be approved for New Jersey studio partners ¹, New Jersey film-lease partners, or taxpayers other than New Jersey 42 studio partners and New Jersey film-lease partners¹ in the 43 44 subsequent fiscal year by the certified amount remaining from the 45 prior fiscal year. The authority shall also certify, for each fiscal year, the amount of tax credits that were previously approved, but 46

1 that the taxpayer is not able to redeem or transfer to another 2 taxpayer under this section, and shall increase the cumulative total 3 amount of tax credits permitted to be approved for New Jersey 4 studio partners ¹, New Jersey film-lease partners, or taxpayers other 5 than New Jersey studio partners and New Jersey film-lease 6 <u>partners</u>¹ in the subsequent fiscal year by the amount of tax credits previously approved ¹for each such category¹, but not subject to 7 redemption or transfer. ¹In each fiscal year in which tax credits 8 9 remain unapproved for, or unredeemed or not transferred by, New 10 Jersey film-lease partners or taxpayers other than New Jersey studio 11 partners and New Jersey film-lease partners, the authority may 12 reallocate some or all of such remaining tax credits in the 13 subsequent fiscal year between the category of New Jersey film-14 lease partners and the category of taxpayers other than New Jersey 15 studio partners and New Jersey film-lease partners in lieu of 16 increasing the tax credits available for the respective category by 17 the amount reallocated.¹

18 (2) The value of tax credits, including tax credits allowed 19 through the granting of tax credit transfer certificates, approved by 20 the authority and the director pursuant to subsection b. of this 21 section and pursuant to subsection b. of section 1 of P.L.2018, c.56 22 (C.54:10A-5.39b) shall not exceed a cumulative total of 23 [\$10,000,000] <u>\$30,000,000</u> in fiscal year 2019 and in each fiscal 24 year thereafter prior to fiscal year 2035 to apply against the tax 25 imposed pursuant to the "New Jersey Gross Income Tax Act," 26 N.J.S.54A:1-1 et seq. and the tax imposed pursuant to section 5 of 27 P.L.1945, c.162 (C.54:10A-5).

28 If the total amount of tax credits and tax credit transfer 29 certificates allowed to taxpayers for taxable years or privilege 30 periods commencing during a single fiscal year under subsection b. 31 of this section and subsection b. of section 1 of P.L.2018, c.56 32 (C.54:10A-5.39b) exceeds the amount of tax credits available in 33 that year, then taxpayers who have first applied for and have not 34 been allowed a tax credit or tax credit transfer certificate amount for 35 that reason shall be allowed, in the order in which they have 36 submitted an application, the amount of tax credit or tax credit 37 transfer certificate on the first day of the next succeeding fiscal year 38 in which tax credits and tax credit transfer certificates under 39 subsection b. of this section and subsection b. of section 1 of 40 P.L.2018, c.56 (C.54:10A-5.39b) are not in excess of the amount of 41 credits] ¹[Notwithstanding the limitations set forth in this 42 paragraph, if in any fiscal year the authority receives applications 43 for tax credits under subsection b. of this section and subsection b. 44 of section 1 of P.L.2018, c.56 (C.54:10A-5.39b) in amounts 45 exceeding the total amount of tax credits available for the fiscal 46 year, then the authority may approve applications, in the order in

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1 which such applications were submitted, for excess tax credits 2 during the year in which the application was submitted, provided 3 that the amount of excess credits shall be subtracted from the total 4 amounts allowed for the next following fiscal year in which credits 5 are available, and provided further that the taxpayer shall not claim 6 the excess tax credit or tax credit transfer certificate until the first 7 day of the fiscal year from which the credits were made] If the total 8 amount of tax credits and tax credit transfer certificates allowed to 9 taxpayers for taxable years or privilege periods commencing during 10 a single fiscal year under subsection b. of this section and subsection b. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b) 11 12 exceeds the amount of tax credits available in that year, then 13 taxpayers who have first applied for and have not been allowed a 14 tax credit or tax credit transfer certificate amount for that reason 15 shall be allowed, in the order in which they have submitted an 16 application, the amount of tax credit or tax credit transfer certificate 17 on the first day of the next succeeding fiscal year in which tax 18 credits and tax credit transfer certificates under subsection b. of this 19 section and subsection b. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b) are not in excess of the amount of credits¹ available. 20

21 Notwithstanding any provision of this paragraph to the contrary, 22 for any fiscal year in which the amount of tax credits approved 23 pursuant to this paragraph is less than the cumulative total amount 24 of tax credits permitted to be approved in that fiscal year, the 25 authority shall certify the amount of the remaining tax credits 26 available for approval in that fiscal year, and shall increase the 27 cumulative total amount of tax credits permitted to be approved in 28 the subsequent fiscal year by the certified amount remaining from 29 the prior fiscal year. The authority shall also certify, for each fiscal 30 year, the amount of tax credits that were previously approved, but 31 that the taxpayer is not able to redeem or transfer to another 32 taxpayer under this section, and shall increase the cumulative total 33 amount of tax credits permitted to be approved in the subsequent 34 fiscal year by the amount of tax credits previously approved, but not 35 subject to redemption or transfer.

36 g. A taxpayer shall submit to the authority and the director a 37 report prepared by an independent certified public accountant 38 licensed in this State to verify the taxpayer's tax credit claim 39 following the completion of the production. The report shall be 40 prepared by the independent certified public accountant pursuant to 41 agreed upon procedures prescribed by the authority and the director, 42 and shall include such information and documentation as shall be 43 determined to be necessary by the authority and the director to 44 substantiate the qualified film production expenses or the qualified 45 digital media content production expenses of the taxpayer. A single 46 report with attachments deemed necessary by the authority shall be 47 submitted electronically. Upon receipt of the report, the authority

1 and the director shall review the findings of the independent 2 certified public accountant's report, and shall make a determination 3 as to the qualified film production expenses or the qualified digital 4 media content production expenses of the taxpayer. The authority's 5 and the director's review shall include, but shall not be limited to: a 6 review of all non-payroll qualified film production expense items 7 and non-payroll digital media content production expense items 8 over \$20,000; a review of 100 randomly selected non-payroll 9 qualified film production expense items and non-payroll digital 10 media content production expense items that are greater than 11 \$2,500, but less than \$20,000; a review of 100 randomly selected 12 non-payroll qualified film production expense items and non-13 payroll digital media content production expense items that are less 14 than \$2,500; a review of the qualified wages for the 15 employees, 15 independent contractors, or loan-out companies with the highest 16 qualified wages; and a review of the qualified wages for 35 17 randomly selected employees, independent contractors, or loan-out 18 companies with qualified wages other than the 15 employees, 19 independent contractors, or loan-out companies with the highest 20 qualified wages. The taxpayer's qualified film production expenses 21 and digital media content production expenses shall be adjusted 22 based on any discrepancies identified for the reviewed non-payroll 23 qualified film production expense items, non-payroll digital media 24 content production expense items and qualified wages. The 25 taxpayer's qualified film production expenses and digital media 26 content production expenses also shall be adjusted based on the 27 projection of any discrepancies identified based on the review of 28 randomly selected expense items or wages pursuant to this 29 subsection to the extent that the discrepancies exceed one percent of 30 the total reviewed non-payroll qualified film production expense 31 items, non-payroll digital media content production expense items, 32 or qualified wages. The determination shall be provided in writing 33 to the taxpayer, and a copy of the written determination shall be 34 included in the filing of a return that includes a claim for a tax 35 credit allowed pursuant to this section.

36 h. A taxpayer shall withhold from each payment to a loan out 37 company or to an independent contractor an amount equal to 6.37 38 percent of the payment otherwise due. The amounts withheld shall 39 be deemed to be withholding of liability pursuant to the "New 40 Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., and the 41 taxpayer shall be deemed to have the rights, duties, and 42 responsibilities of an employer pursuant to chapter 7 of Title 54A of 43 the New Jersey Statutes. The director shall allocate the amounts 44 withheld for a taxable year to the accounts of the individuals who 45 are employees of a loan out company in proportion to the 46 employee's payment by the loan out company in connection with a 47 trade, profession, or occupation carried on in this State or for the

1 rendition of personal services performed in this State during the 2 taxable year. A loan out company that reports its payments to 3 employees in connection with a trade, profession, or occupation 4 carried on in this State or for the rendition of personal services 5 performed in this State during a taxable year shall be relieved of its duties and responsibilities as an employer pursuant to chapter 7 of 6 7 Title 54A of the New Jersey Statutes for the taxable year for any 8 payments relating to the payments on which the taxpayer withheld. 9

As used in this section: i.

10 "Authority" means the New Jersey Economic Development 11 Authority.

12 "Business assistance or incentive" means "business assistance or 13 incentive" as that term is defined pursuant to section 1 of P.L.2007, 14 c.101 (C.54:50-39).

15 "Commission" means the Motion Picture and Television 16 Development Commission.

17 "Digital media content" means any data or information that is 18 produced in digital form, including data or information created in 19 analog form but reformatted in digital form, text, graphics, 20 photographs, animation, sound, and video content. "Digital media 21 content" shall not mean content offerings generated by the end user 22 (including postings on electronic bulletin boards and chat rooms); 23 content offerings comprised primarily of local news, events, 24 weather or local market reports; public service content; electronic 25 commerce platforms (such as retail and wholesale websites); 26 websites or content offerings that contain obscene material as 27 defined pursuant to N.J.S.2C:34-2 and N.J.S.2C:34-3; websites or 28 content that are produced or maintained primarily for private, 29 industrial, corporate, or institutional purposes; or digital media 30 content acquired or licensed by the taxpayer for distribution or 31 incorporation into the taxpayer's digital media content.

32 "Film" means a feature film, a television series, or a television 33 show of 22 minutes or more in length, intended for a national 34 audience, or a television series or a television show of 22 minutes 35 or more in length intended for a national or regional audience, 36 including, but not limited to, a game show, award show, or other 37 gala event filmed and produced at a nonprofit arts and cultural 38 venue receiving State funding. "Film" shall not include a 39 production featuring news, current events, weather, and market 40 reports or public programming, talk show, sports event, or reality 41 show, a production that solicits funds, a production containing 42 obscene material as defined under N.J.S.2C:34-2 and N.J.S.2C:34-43 3, or a production primarily for private, industrial, corporate, or 44 institutional purposes. "Film" shall not include an award show or 45 other gala event that is not filmed and produced at a nonprofit arts 46 and cultural venue receiving State funding.

1 "Full-time or full-time equivalent employee" means an individual 2 employed by the taxpayer for consideration for at least 35 hours a 3 week, or who renders any other standard of service generally 4 accepted by custom or practice as full-time or full-time equivalent 5 employment, whose wages are subject to withholding as provided in 6 the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., or 7 who is a partner of a taxpayer, who works for the partnership for at 8 least 35 hours a week, or who renders any other standard of service 9 generally accepted by custom or practice as full-time or full-time 10 equivalent employment, and whose distributive share of income, 11 gain, loss, or deduction, or whose guaranteed payments, or any 12 combination thereof, is subject to the payment of estimated taxes, as 13 provided in the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 14 et seq. "Full-time or full-time equivalent employee" shall not 15 include an individual who works as an independent contractor or on 16 a consulting basis for the taxpayer.

17 "Highly compensated individual" means an individual who 18 directly or indirectly receives compensation in excess of \$500,000 19 for the performance of services used directly in a production. An 20 individual receives compensation indirectly when the taxpayer pays 21 a loan out company that, in turn, pays the individual for the 22 performance of services.

23 "Incurred in New Jersey" means, for any application submitted 24 after the effective date of P.L.2018, c.56 (C.54:10A-5.39b et al.), 25 pursuant to which a tax credit has not been allowed prior to the 26 effective date of P.L.2021, c.160, service performed within New 27 Jersey and tangible personal property used or consumed in New 28 Jersey. A service is performed in New Jersey to the extent that the 29 individual performing the service is physically located in New 30 Jersey while performing the service. Notwithstanding where the 31 property is delivered or acquired, rented tangible property is used or 32 consumed in New Jersey to the extent that the property is located in 33 New Jersey during its use or consumption and is rented from a 34 vendor authorized to do business in New Jersey or the film 35 production company provides to the authority the vendor's 36 information in a form and manner prescribed by the authority. 37 Purchased tangible property is not used and consumed in New 38 Jersey unless it is purchased from a vendor authorized to do 39 business in New Jersey and is delivered to or acquired within New 40 Jersey; provided, however, that if a production is also located in 41 another jurisdiction, the purchased tangible property is used and 42 consumed in New Jersey if the acquisition and delivery of 43 purchased tangible property is located in either New Jersey or 44 another jurisdiction where the production takes place.

45 "Independent contractor" means an individual treated as an 46 independent contractor for federal and State tax purposes who is

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contracted with by the taxpayer for the performance of services
 used directly in a production.

"Loan out company" means a personal service corporation or 3 4 other entity that is contracted with by the taxpayer to provide 5 specified individual personnel, such as artists, crew, actors, producers, or directors for the performance of services used directly 6 7 in a production. "Loan out company" shall not include entities 8 contracted with by the taxpayer to provide goods or ancillary 9 contractor services such as catering, construction, trailers, 10 equipment, or transportation.

11 "New Jersey film-lease partner" means a taxpayer, including any 12 taxpayer that is a member of a combined group under P.L.2018, 13 c.131 (C:54:10A-4.11), that has made a commitment to lease or 14 acquire <u>all or part of</u> a New Jersey production facility [with], 15 which leased or acquired space shall have an aggregate square footage of at least 50,000 square feet, [which includes] including a 16 sound stage and production support space, such as production 17 18 offices or a backlot, for a period of five or more successive years 19 and commits to spend, on a separate-entity basis or in the aggregate 20 with other members of the taxpayer's combined group, an annual 21 average of \$50,000,000 of qualified film production expenses over 22 the period of at least five but not to exceed 10 years.

23 "New Jersey studio partner" means a film production company 24 that has made a commitment to produce films or commercial 25 audiovisual products in New Jersey and has developed, purchased, 26 or executed a 10-year contract to lease a production facility of 27 250,000 square feet or more ¹[as a "transformative project" 28 pursuant to section 65 of P.L.2020, c.156 (C.34:1B-333)]¹. No 29 more than three film production companies may be designated as a 30 New Jersey studio partner.

31 "Partnership" means an entity classified as a partnership for32 federal income tax purposes.

"Post-production costs" means the costs of the phase of
production of a film that follows principal photography, in which
raw footage is cut and assembled into a finished film with sound
synchronization and visual effects.

37 "Pre-production costs" means the costs of the phase of
38 production of a film that precedes principal photography, in which a
39 detailed schedule and budget for the production is prepared, the
40 script and location is finalized, and contracts with vendors are
41 negotiated.

"Qualified digital media content production expenses" means an
expense incurred in New Jersey for the production of digital media
content. "Qualified digital media content production expenses"
shall include but not be limited to: wages and salaries of individuals
employed in the production of digital media content on which the

1 tax imposed by the "New Jersey Gross Income Tax Act," 2 N.J.S.54A:1-1 et seq. has been paid or is due; and the costs of 3 computer software and hardware, data processing, visualization 4 technologies, sound synchronization, editing, and the rental of 5 facilities and equipment. Payment made to a loan out company or 6 to an independent contractor shall not be deemed a "qualified digital 7 media content production expense" unless the payment is made in 8 connection with a trade, profession, or occupation carried on in this 9 State or for the rendition of personal services performed in this 10 State and the taxpayer has made the withholding required pursuant 11 to subsection h. of this section. "Qualified digital media content 12 production expenses" shall not include expenses incurred in 13 marketing, promotion, or advertising digital media or other costs 14 not directly related to the production of digital media content. 15 Costs related to the acquisition or licensing of digital media content 16 by the taxpayer for distribution or incorporation into the taxpayer's 17 digital media content shall not be deemed "qualified digital media 18 content production expenses."

19 "Qualified film production expenses" means an expense incurred 20 in New Jersey for the production of a film including pre-production 21 costs and post-production costs incurred in New Jersey. "Qualified 22 film production expenses" shall include but not be limited to: 23 wages and salaries of individuals employed in the production of a 24 film on which the tax imposed by the "New Jersey Gross Income 25 Tax Act," N.J.S.54A:1-1 et seq. has been paid or is due; and the 26 costs for tangible personal property used, and services performed, 27 directly and exclusively in the production of a film, such as 28 expenditures for film production facilities, props, makeup, 29 wardrobe, film processing, camera, sound recording, set 30 construction, lighting, shooting, editing, and meals. Payment made 31 to a loan out company or to an independent contractor shall not be 32 deemed a "qualified film production expense" unless the payment is 33 made in connection with a trade, profession, or occupation carried 34 on in this State or for the rendition of personal services performed 35 in this State and the taxpayer has made the withholding required by 36 subsection h. of this section. "Qualified film production expenses" 37 shall not include: expenses incurred in marketing or advertising a 38 film; and payment in excess of \$500,000 to a highly compensated 39 individual for costs for a story, script, or scenario used in the 40 production of a film and wages or salaries or other compensation 41 for writers, directors, including music directors, producers, and 42 performers, other than background actors with no scripted lines, 43 except as follows:

(1) for a New Jersey studio partner that incurs more than
\$15,000,000, but less than \$50,000,000, in qualified film production
expenses in the State, an amount, not to exceed \$15,000,000, of the
wages or salaries or other compensation for writers, directors,

including music directors, producers, and performers, other than
background actors with no scripted lines, shall constitute qualified
film production expenses;
(2) for a New Jersey studio partner that incurs \$50,000,000 or
more, but less than \$100,000,000, in qualified film production
expenses in the State an amount not to exceed \$25,000,000 of the

6 expenses in the State, an amount, not to exceed \$25,000,000, of the
7 wages or salaries or other compensation for writers, directors,
8 including music directors, producers, and performers, other than
9 background actors with no scripted lines, shall constitute qualified
10 film production expenses;

(3) for a New Jersey studio partner that incurs \$100,000,000 or
more, but less than \$150,000,000, in qualified film production
expenses in the State, an amount, not to exceed \$40,000,000, of the
wages or salaries or other compensation for writers, directors,
including music directors, producers, and performers, other than
background actors with no scripted lines, shall constitute qualified
film production expenses; [and] ¹and¹

(4) for a New Jersey studio partner that incurs \$150,000,000 or
more in qualified film production expenses in the State, an amount,
not to exceed \$60,000,000, of the wages or salaries or other
compensation for writers, directors, including music directors,
producers, and performers, other than background actors with no
scripted lines, shall constitute qualified film production expenses¹[:
and

(5) for a New Jersey film-lease partner, an amount, not to
exceed \$15,000,000, of the payments in excess of \$500,000 to each
highly compensated individual for costs for a story, script, or
scenario used in the production of a film and wages or salaries or
other compensation for writers, directors, including music directors,
producers, and performers, other than background actors with no
scripted lines, shall constitute qualified film production expenses]¹.

32 "Total digital media content production expenses" means costs
33 for services performed and property used or consumed in the
34 production of digital media content.

35 "Total film production expenses" means costs for services
36 performed and tangible personal property used or consumed in the
37 production of a film.

- 38 (cf: P.L.2021, c.160, s.59)
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¹3. Section 4 of P.L.2018, c.56 is amended to read as follows:

4. <u>a.</u> A taxpayer, upon approval of an application to the authority 42 and the director, shall be allowed a credit against the tax imposed 43 pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) <u>or under the</u> 44 <u>"New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq.</u> in an 45 amount equal to 2 percent of the qualified film or digital media content 46 production expenses of the taxpayer during a privilege period <u>or</u> taxable year commencing on or after July 1, 2018 but before July 1, [2028] 2034, provided that:

3 **[a.]** (1) the application is accompanied by a diversity plan 4 outlining specific goals, which may include advertising and 5 recruitment actions, for hiring minority persons and women;

6 **[**b.**]** (2) the director and the authority have approved the plan as 7 meeting the requirements established by the director and the authority; 8 and

9 [c.] (3) the director and the authority have verified that the 10 applicant has met or made good faith efforts in achieving those goals.

11 b. The amount of a tax credit allowed pursuant to subsection a. of 12 this section shall increase to four percent of the qualified film or digital 13 media content production expenses of the taxpayer if the diversity 14 plan, in addition to meeting the requirements of subsection a. of this 15 section, outlines specific goals that include hiring persons as ²[credited]² performers in the film or digital media production who 16 ²are²: (i) ²[are]² members of ethnic minority groups that are 17 underrepresented in film or digital media productions; (ii) ²[have 18 been] if credited, residents of New Jersey for at least 12 months 19 preceding the beginning of filming or recording, and if uncredited,² 20 residents of any municipality in New Jersey in which filming occurs as 21 22 part of the production for at least 12 months preceding the beginning 23 of filming or recording at that location, or any surrounding 24 municipality; and (iii) ²[are]² members of a bona fide labor union 25 representing film and television performers.

26 <u>c.</u> The director and the authority shall adopt any rules necessary
27 to implement this provision.

<u>d.</u> The application shall indicate whether the applicant intends to participate in training, education, and recruitment programs that are organized in cooperation with State colleges and universities, labor organizations, and the motion picture industry and are designed to promote and encourage the training and hiring of New Jersey residents who represent the diversity of the State population.¹

34 (cf: P.L.2019, c.506, s.3)

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¹4. Section 98 of P.L.2020, c.156 (C.34:1B-362) is amended to
 read as follows:

38 98. a. The combined value of all tax credits awarded under the 39 "Historic Property Reinvestment Act," sections 1 through 8 of 40 P.L.2020, c.156 (C.34:1B-269 through C.34:1B-276); the 41 "Brownfield Redevelopment Incentive Program Act," sections 9 through 19 of P.L.2020, c.156 (C.34:1B-277 through C.34:1B-287); 42 43 the "New Jersey Innovation Evergreen Act," sections 20 through 34 44 of P.L.2020, c.156 (C.34:1B-288 through C.34:1B-302); the "Food 45 Desert Relief Act," sections 35 through 42 of P.L.2020, c.156 46 (C.34:1B-303 through C.34:1B-310); the "New Jersey Community-

1 Anchored Development Act," sections 43 through 53 of P.L.2020, 2 c.156 (C.34:1B-311 through C.34:1B-321); the "New Jersey Aspire 3 Program Act," sections 54 through 67 of P.L.2020, c.156 (C.34:1B-4 322 through C.34:1B-335); the "Emerge Program Act," sections 68 5 through 81 of P.L.2020, c.156 (C.34:1B-336 et al.); and section 6 of 6 P.L.2010, c.57 (C.34:1B-209.4) shall not exceed an overall cap of 7 \$11.5 billion over a seven-year period, subject to the conditions and 8 limitations set forth in this section. Of this \$11.5 billion, \$2.5 9 billion shall be reserved for transformative projects approved under 10 the Aspire Program. 11 b. (1) The total value of tax credits awarded under any 12 constituent program of the "New Jersey Economic Recovery Act of 13 2020," P.L.2020, c.156 (C.34:1B-269 et al.) shall be subject to the

14 following annual limitations, except as otherwise provided in 15 subsection c. of this section:

16 (a) for tax credits awarded under the "Historic Property 17 Reinvestment Act," sections 1 through 8 of P.L.2020, c.156 18 (C.34:1B-269 through C.34:1B-276), the total value of tax credits 19 annually awarded during each of the first six years of the seven-year 20 period shall not exceed \$50 million;

21 credits awarded under (b) for tax the "Brownfield Redevelopment Incentive Program Act," sections 9 through 19 of 22 23 P.L.2020, c.156 (C.34:1B-277 through C.34:1B-287), the total 24 value of tax credits annually awarded during each of the first six 25 years of the seven-year period shall not exceed \$50 million;

26 (c) for tax credits awarded under the "New Jersey Innovation 27 Evergreen Act," sections 20 through 34 of P.L.2020, c.156 28 (C.34:1B-288 through C.34:1B-302), the total value of tax credits annually awarded during each of the first six years of the seven-year 29 30 period shall not exceed \$60 million and the total value of tax credits 31 awarded over the entirety of the seven-year program shall not 32 exceed \$300,000,000;

33 (d) for tax credits awarded under the "Food Desert Relief Act," 34 sections 35 through 42 of P.L.2020, c.156 (C.34:1B-303 through 35 C.34:1B-310), the total value of tax credits annually awarded during 36 each of the first six years of the seven-year period shall not exceed 37 \$40 million;

38 (e) for tax credits awarded under the "New Jersey Community-39 Anchored Development Act," sections 43 through 53 of P.L.2020, 40 c.156 (C.34:1B-311 through C.34:1B-321), the total value of tax 41 credits annually awarded during each of the first six years of the 42 seven-year period shall not exceed \$200 million, except that during 43 each of the first six years of the seven-year period, the authority 44 shall annually award tax credits valuing no greater than \$130 45 million for projects located in the 13 northern counties of the State, 46 and the authority shall annually award tax credits valuing no greater 47 than \$70 million for projects located in the eight southern counties

1 of the State. If during any of the first six years of the seven-year 2 period, the authority awards tax credits in an amount less than the 3 annual limitation for projects located in northern counties or 4 southern counties, as applicable, the uncommitted portion of the 5 annual limitation shall be available to be deployed by the authority in a subsequent year, provided that the uncommitted portion of tax 6 7 credits shall be awarded for projects located in the applicable 8 geographic area, except that (i) after the completion of the third 9 year of the seven-year period, the authority may deploy 50 percent 10 of the uncommitted portion of tax credits from any previous year 11 without consideration to the county in which a project is located; 12 and (ii) after the completion of the sixth year of the seven-year 13 period, the authority may deploy all available tax credits, including 14 the uncommitted portion of the annual limitation for any previous 15 year, without consideration to the county in which a project is 16 located;

17 (f) for tax credits awarded under the "New Jersey Aspire 18 Program Act," sections 54 through 67 of P.L.2020, c.156 (C.34:1B-19 322 through C.34:1B-335), and the "Emerge Program Act," sections 20 68 through 81 of P.L.2020, c.156 (C.34:1B-336 et al.), not 21 including tax credits awarded for transformative projects, the total 22 value of tax credits annually awarded during each of the first six 23 years of the seven-year period shall not exceed \$1.1 billion. If the 24 authority awards tax credits in an amount less than the annual 25 limitation, then the uncommitted portion of the annual limitation 26 shall be made available for qualified offshore wind projects 27 awarded under section 6 of P.L.2010, c.57 (C.34:1B-209.4), 28 pursuant to subparagraph (h) of this paragraph, or New Jersey studio partners and New Jersey film-lease partners awarded under 29 30 sections 1 and 2 of P.L.2018, c.56 (C.54:10A-5.39b and C.54A:4-31 12b), pursuant to subparagraph (i) of this paragraph. During each 32 of the first six years of the seven-year period, the authority shall 33 annually award tax credits valuing no greater than \$715 million for 34 projects located in the northern counties of the State, and the 35 authority shall annually award tax credits valuing no greater than 36 \$385 million for projects located in the southern counties of the 37 State under the "New Jersey Aspire Program Act," sections 54 38 through 67 of P.L.2020, c.156 (C.34:1B-322 through C.34:1B-335), 39 and the "Emerge Program Act," sections 68 through 81 of P.L.2020, 40 c.156 (C.34:1B-336 et al.). If during any of the first six years of the 41 seven-year period, the authority awards tax credits under the "New 42 Jersey Aspire Program Act," sections 54 through 67 of P.L.2020, 43 c.156 (C.34:1B-322 through C.34:1B-335), and the "Emerge 44 Program Act," sections 68 through 81 of P.L.2020, c.156 (C.34:1B-45 336 et al.), in an amount less than the annual limitation for projects 46 located in northern counties or southern counties, as applicable, the 47 uncommitted portion of the annual limitation shall be available to

1 be deployed by the authority in a subsequent year, provided that the 2 uncommitted portion of tax credits shall be awarded for projects 3 located in the applicable geographic area, except that (i) after the 4 completion of the third year of the seven-year period, the authority 5 may deploy 50 percent of the uncommitted portion of tax credits for 6 any previous year without consideration to the county in which a 7 project is located; and (ii) after the completion of the sixth year of 8 the seven-year period, the authority may deploy all available tax 9 credits, including the uncommitted portion of the annual limitation 10 for any previous year, without consideration to the county in which 11 a project is located;

12 (g) for tax credits awarded for transformative projects under the 13 "New Jersey Aspire Program Act," sections 54 through 67 of 14 P.L.2020, c.156 (C.34:1B-322 through C.34:1B-335), the total 15 value of tax credits awarded during the seven-year period shall not 16 exceed \$2.5 billion. The total value of tax credits awarded for 17 transformative projects in a given year shall not be subject to an 18 annual limitation, except that the total value of tax credits awarded 19 to any transformative project shall not exceed \$350 million;

20 (h) from the tax credits made available, pursuant to 21 subparagraph (f) of this paragraph, to the "New Jersey Aspire 22 Program Act," sections 54 through 67 of P.L.2020, c.156 (C.34:1B-23 322 through C.34:1B-335), and the "Emerge Program Act," sections 24 68 through 81 of P.L.2020, c.156 (C.34:1B-336 et al.), not 25 including tax credits awarded for transformative projects, an 26 amount not to exceed \$350,000,000 shall be made available for 27 qualified offshore wind projects awarded a credit pursuant to 28 section 6 of P.L.2010, c.57 (C.34:1B-209.4) during the first three 29 years of the seven-year period; and

30 (i) beginning in fiscal year 2025, from the tax credits made 31 available, pursuant to subparagraph (f) of this paragraph, to the 32 "New Jersey Aspire Program Act," sections 54 through 67 of 33 P.L.2020, c.156 (C.34:1B-322 through C.34:1B-335), and the 34 "Emerge Program Act," sections 68 through 81 of P.L.2020, c.156 35 (C.34:1B-336 et al.), not including tax credits awarded for 36 transformative projects, additional amounts shall be made available 37 for New Jersey studio partners and New Jersey film-lease partners 38 pursuant to sections 1 and 2 of P.L.2018, c.56 (C.54:10A-5.39b and 39 C.54A:4-12b).

40 (2) The authority may in any given year determine that it is in
41 the State's interest to approve an amount of tax credits in excess of
42 the annual limitations set forth in paragraph (1) of this subsection,
43 but in no event more than \$200,000,000 in excess of the annual
44 limitation, upon a determination by the authority board that such
45 increase is warranted based on specific criteria that may include:

46 (i) the increased demand for opportunities to create or retain47 employment and investment in the State as indicated by the volume

1 of project applications and the amount of tax credits being sought 2 by those applications; 3 (ii) the need to protect the State's economic position in the event 4 of an economic downturn; 5 (iii) the quality of project applications and the net economic benefit to the State and municipalities associated with those 6 7 applications; 8 (iv) opportunities for project applications to strengthen or protect 9 the competitiveness of the state under the prevailing market 10 conditions; 11 (v) enhanced access to employment and investment for 12 underserved populations in distressed municipalities and qualified incentives tracts; 13 14 (vi) increased investment and employment in high-growth 15 technology sectors and in projects that entail collaboration with 16 education institutions in the State; 17 (vii) increased development proximate to mass transit facilities; 18 (viii) any other factor deemed relevant by the authority. c. In the event that the authority in any year approves projects 19 20 for tax credits in an amount less than the annual limitations set forth in paragraph (1) of subsection b. of this section, then the 21 22 uncommitted portion of the annual limitation shall be available to 23 be deployed by the authority in future years for projects under the 24 same program; provided however, that in no event shall the 25 aggregate amount of tax credits approved be in excess of the overall 26 cap of \$11.5 billion, and in no event shall the uncommitted portion 27 of the annual limitation for any previous year be deployed after the 28 conclusion of the seven-year period.¹ 29 (cf: P.L.2021, c.160, s.47) 30 31 ¹[3.] 5.¹ This act shall take effect immediately. 32 33 34 35 36 Makes changes to film and digital media content production tax 37 credit program.

CHAPTER 367

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AN ACT concerning gross income and corporation business tax credits for qualified film and digital media content production expenses and amending P.L.2018, c.56.

BE IT ENACTED by the Senate and General Assembly of the State of New Jersey:

1. Section 1 of P.L.2018, c.56 (C.54:10A-5.39b) is amended to read as follows:

C.54:10A-5.39b Credit against tax imposed for qualified film production expenses.

1. a. (1) A taxpayer, upon approval of an application to the authority and the director, shall be allowed a credit against the tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) in an amount equal to 35 percent of the qualified film production expenses of the taxpayer during a privilege period commencing on or after July 1, 2018 but before July 1, 2034, provided that:

(a) at least 60 percent of the total film production expenses, exclusive of post-production costs, of the taxpayer are incurred for services performed, and goods purchased through vendors authorized to do business, in New Jersey, or the qualified film production expenses of the taxpayer during the privilege period for services performed, and goods purchased, through vendors authorized to do business in New Jersey, exceed \$1,000,000 per production;

(b) principal photography of the film commences within 180 days from the date of the original application for the tax credit;

(c) the film includes, when determined to be appropriate by the commission, at no cost to the State, marketing materials promoting this State as a film and entertainment production destination, which materials shall include placement of a "Filmed in New Jersey" or "Produced in New Jersey" statement, or an approved logo approved by the commission, in the end credits of the film;

(d) the taxpayer submits a tax credit verification report prepared by an independent certified public accountant licensed in this State in accordance with subsection f. of this section; and

(e) the taxpayer complies with the withholding requirements provided for payments to loan out companies and independent contractors in accordance with subsection g. of this section.

(2) Notwithstanding the provisions of paragraph (1) of subsection a. of this section to the contrary, the tax credit allowed pursuant to this subsection against the tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) shall be in an amount equal to 30 percent of the qualified film production expenses of the taxpayer during a privilege period that are incurred for services performed and tangible personal property purchased for use at a sound stage or other location that is located in the State within a 30-mile radius of the intersection of Eighth Avenue/Central Park West, Broadway, and West 59th Street/Central Park South, New York, New York.

b. (1) A taxpayer, upon approval of an application to the authority and the director, shall be allowed a credit against the tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) in an amount equal to: 30 percent of the qualified digital media content production expenses of the taxpayer during a privilege period commencing on or after July 1, 2018 but before July 1, 2034, provided that:

(a) at least \$2,000,000 of the total digital media content production expenses of the taxpayer are incurred for services performed, and goods purchased through vendors authorized to do business, in New Jersey;

(b) at least 50 percent of the qualified digital media content production expenses of the taxpayer are for wages and salaries paid to full-time or full-time equivalent employees in New Jersey;

(c) the taxpayer submits a tax credit verification report prepared by an independent certified public accountant licensed in this State in accordance with subsection f. of this section; and

(d) the taxpayer complies with the withholding requirements provided for payments to loan out companies and independent contractors in accordance with subsection g. of this section.

(2) Notwithstanding the provisions of paragraph (1) of subsection b. of this section to the contrary, the tax credit allowed pursuant to this subsection against the tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) shall be in an amount equal to 35 percent of the qualified digital media content production expenses of the taxpayer during a privilege period that are incurred for services performed and tangible personal property purchased through vendors whose primary place of business is located in Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Mercer, or Salem County.

No tax credit shall be allowed pursuant to this section for any costs or expenses included in the calculation of any other tax credit or exemption granted pursuant to a claim made on a tax return filed with the director, or included in the calculation of an award of business assistance or incentive, for a period of time that coincides with the privilege period for which a tax credit authorized pursuant to this section is allowed. The order of priority in which the tax credit allowed pursuant to this section and any other tax credits allowed by law may be taken shall be as prescribed by the director. The amount of the tax credit applied under this section against the tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5), for a privilege period, when taken together with any other payments, credits, deductions, and adjustments allowed by law shall not reduce the tax liability of the taxpayer to an amount less than the statutory minimum provided in subsection (e) of section 5 of P.L.1945, c.162 (C.54:10A-5). The amount of the tax credit otherwise allowable under this section which cannot be applied for the privilege period due to the limitations of this subsection or under other provisions of P.L.1945, c.162 (C.54:10A-1 et seq.) may be carried forward, if necessary, to the seven privilege periods following the privilege period for which the tax credit was allowed.

d. A taxpayer, with an application for a tax credit provided for in subsection a. or subsection b. of this section, may apply to the authority and the director for a tax credit transfer certificate in lieu of the taxpayer being allowed any amount of the tax credit against the tax liability of the taxpayer. The tax credit transfer certificate, upon receipt thereof by the taxpayer from the authority and the director, may be sold or assigned, in full or in part, to any other taxpayer that may have a tax liability under the "Corporation Business Tax Act (1945)," P.L.1945, c.162 (C.54:10A-1 et seq.), or the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., in exchange for private financial assistance to be provided by the purchaser or assignee to the taxpayer that has applied for and been granted the tax credit. The tax credit transfer certificate provided to the taxpayer shall include a statement waiving the taxpayer's right to claim that amount of the tax credit against the tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) that the taxpayer has elected to sell or assign. The sale or assignment of any amount of a tax credit transfer certificate allowed under this section shall not be exchanged for consideration received by the taxpayer of less than 75 percent of the transferred tax credit amount. Any amount of a tax credit transfer certificate used by a purchaser or assignee against a tax liability under P.L.1945, c.162 (C.54:10A-1 et seq.) shall

be subject to the same limitations and conditions that apply to the use of a tax credit pursuant to subsection c. of this section. Any amount of a tax credit transfer certificate obtained by a purchaser or assignee under subsection a. or subsection b. of this section may be applied against the purchaser's or assignee's tax liability under N.J.S.54A:1-1 et seq. and shall be subject to the same limitations and conditions that apply to the use of a credit pursuant to subsections c. and d. of section 2 of P.L.2018, c.56 (C.54A:4-12b).

(1) The value of tax credits, including tax credits allowed through the granting of tax e. credit transfer certificates, approved by the director and the authority pursuant to subsection a. of this section and pursuant to subsection a. of section 2 of P.L.2018, c.56 (C.54A:4-12b) to taxpayers, other than New Jersey studio partners and New Jersey film-lease partners, shall not exceed a cumulative total of \$100,000,000 in fiscal year 2019 and in each fiscal year thereafter prior to fiscal year 2035 to apply against the tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) and the tax imposed pursuant to the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. In addition to the \$100,000,000 limitation on the value of tax credits approved by the director for New Jersey film-lease partners and the \$100,000,000 limitation on the value of tax credits approved by the director for other taxpayers imposed by this paragraph, the value of tax credits, including tax credits allowed through the granting of tax credit transfer certificates, approved by the director and the authority pursuant to subsection a. of this section and pursuant to subsection a. of section 2 of P.L.2018, c.56 (C.54A:4-12b) to New Jersey studio partners shall not exceed a cumulative total of \$100,000,000 in fiscal year 2021 and in each fiscal year thereafter prior to fiscal year 2034 to apply against the tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) and the tax imposed pursuant to the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. Beginning in fiscal year 2025, in addition to the \$100,000,000 made available for New Jersey studio partners pursuant to this paragraph, up to an additional \$350,000,000 may be made available annually, in the discretion of the authority, to New Jersey studio partners for the award of tax credits, including tax credits allowed through the granting of tax credit transfer certificates, pursuant to subsection a. of this section and subsection a. of section 2 of P.L.2018, c.56 (C.54A:4-12b), from the funds made available pursuant to subparagraph (i) of paragraph (1) of subsection b. of section 98 of P.L.2020, c.156 (C.34:1B-362). In addition to the \$100,000,000 limitation on the value of tax credits approved by the director for New Jersey studio partners and the \$100,000,000 limitation on the value of tax credits approved by the director for other taxpayers imposed by this paragraph, the value of tax credits, including tax credits allowed through the granting of tax credit transfer certificates, approved by the director and the authority pursuant to subsection a. of this section and pursuant to subsection a. of section 2 of P.L.2018, c.56 (C.54A:4-12b) to New Jersey film-lease partners shall not exceed a cumulative total of \$100,000,000 in fiscal year 2021 and in each fiscal year thereafter prior to fiscal year 2034 to apply against the tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) and the tax imposed pursuant to the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. Beginning in fiscal year 2025, in addition to the \$100,000,000 made available for New Jersey film-lease partners pursuant to this paragraph, up to an additional \$100,000,000 may be made available annually, in the discretion of the authority, to New Jersey film-lease partners for the award of tax credits, including tax credits allowed through the granting of tax credit transfer certificates, pursuant to subsection a. of this section and subsection a. of section 2 of P.L.2018, c.56 (C.54A:4-12b), from the funds made available pursuant to subparagraph (i) of paragraph (1) of subsection b. of section 98 of P.L.2020, c.156 (C.34:1B-362). Approvals made to New Jersey studio partners and New Jersey film-lease partners shall be subject to award agreements with the authority

detailing obligations of the awardee and outcomes relating to events of default, including, but not limited to, recapture, forfeiture, and termination. If in any privilege period, beginning following a date determined by the authority, a New Jersey film-lease partner's annual average of qualified film production expenses falls below \$50,000,000, the authority shall reduce by 20 percent any tax credit award for a film for which final documentation has been submitted, until a privilege period when the annual average of qualified film production expenses has been restored to \$50,000,000. The authority shall establish a non-binding, administrative precertification process for potentially eligible projects.

If the cumulative total amount of tax credits, and tax credit transfer certificates, allowed to taxpayers for privilege periods or taxable years commencing during a single fiscal year under subsection a. of this section and subsection a. of section 2 of P.L.2018, c.56 (C.54A:4-12b) exceeds the amount of tax credits available in that fiscal year, then taxpayers who have first applied for and have not been allowed a tax credit or tax credit transfer certificate amount for that reason shall be allowed, in the order in which they have submitted an application, the amount of tax credit or tax credit transfer certificates under subsection a. of this section a. of section 2 of P.L.2018, c.56 (C.54A:4-12b) are not in excess of the amount of credits available.

Notwithstanding any provision of this paragraph to the contrary, for any fiscal year in which the amount of tax credits approved to New Jersey studio partners, New Jersey film-lease partners, or taxpayers other than New Jersey studio partners and New Jersey film-lease partners pursuant to this paragraph is less than the cumulative total amount of tax credits permitted to be approved to each such category, in that fiscal year, the authority shall certify the amount of the remaining tax credits available for approval to each such category in that fiscal year, and shall increase the cumulative total amount of tax credits permitted to be approved for New Jersey studio partners, New Jersey film-lease partners, or taxpayers other than New Jersey studio partners and New Jersey film-lease partners in the subsequent fiscal year by the certified amount remaining for each such category from the prior fiscal year. The authority shall also certify, for each fiscal year, the amount of tax credits that were previously approved, but that the taxpayer is not able to redeem or transfer to another taxpayer under this section, and shall increase the cumulative total amount of tax credits permitted to be approved for New Jersey studio partners, New Jersey film-lease partners, or taxpayers other than New Jersey studio partners and New Jersey film-lease partners in the subsequent fiscal year by the amount of tax credits previously approved for each such category, but not subject to redemption or transfer. In each fiscal year in which tax credits remain unapproved for, or unredeemed or not transferred by, New Jersey film-lease partners or taxpayers other than New Jersey studio partners and New Jersey film-lease partners, the authority may reallocate some or all of such remaining tax credits in the subsequent fiscal year between the category of New Jersey filmlease partners and the category of taxpayers other than New Jersey studio partners and New Jersey film-lease partners in lieu of increasing the tax credits available for the respective category by the amount reallocated.

(2) The value of tax credits, including tax credits allowed through the granting of tax credit transfer certificates, approved by the authority and the director pursuant to subsection b. of this section and pursuant to subsection b. of section 2 of P.L.2018, c.56 (C.54A:4-12b) shall not exceed a cumulative total of \$30,000,000 in fiscal year 2019 and in each fiscal year thereafter prior to fiscal year 2035 to apply against the tax imposed pursuant to section 5 of

P.L.1945, c.162 (C.54:10A-5) and the tax imposed pursuant to the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq.

If the total amount of tax credits and tax credit transfer certificates allowed to taxpayers for privilege periods or taxable years commencing during a single fiscal year under subsection b. of this section and subsection b. of section 2 of P.L.2018, c.56 (C.54A:4-12b) exceeds the amount of tax credits available in that year, then taxpayers who have first applied for and have not been allowed a tax credit or tax credit transfer certificate amount of tax credit or tax credit or tax credit transfer certificate amount of tax credit or tax credit or tax credit transfer certificate amount of tax credit or tax credit or tax credit transfer certificate amount of tax credit or tax credit or tax credit transfer certificate and tax credit or tax credit transfer certificate on the first day of the next succeeding fiscal year in which tax credits and tax credit transfer certificates under subsection b. of this section and subsection b. of section 2 of P.L.2018, c.56 (C.54A:4-12b) are not in excess of the amount of credits available.

Notwithstanding any provision of this paragraph to the contrary, for any fiscal year in which the amount of tax credits approved pursuant to this paragraph is less than the cumulative total amount of tax credits permitted to be approved in that fiscal year, the authority shall certify the amount of the remaining tax credits available for approval in that fiscal year, and shall increase the cumulative total amount of tax credits permitted to be approved in the subsequent fiscal year by the certified amount remaining from the prior fiscal year. The authority shall also certify, for each fiscal year, the amount of tax credits that were previously approved, but that the taxpayer is not able to redeem or transfer to another taxpayer under this section, and shall increase the cumulative total amount of tax credits permitted to be approved in the subsequent fiscal year by the amount of tax credits permitted to be approved to be subsequent fiscal year by the amount of tax credits permitted to be approved, but that the taxpayer is not able to redeem or transfer to another taxpayer under this section, and shall increase the cumulative total amount of tax credits permitted to be approved in the subsequent fiscal year by the amount of tax credits previously approved, but not subject to redemption or transfer.

A taxpayer shall submit to the authority and the director a report prepared by an f. independent certified public accountant licensed in this State to verify the taxpayer's tax credit claim following the completion of the production. The report shall be prepared by the independent certified public accountant pursuant to agreed-upon procedures prescribed by the authority and the director, and shall include such information and documentation as shall be determined to be necessary by the authority and the director to substantiate the qualified film production expenses or the qualified digital media content production expenses of the taxpayer. A single report with attachments deemed necessary by the authority shall be submitted electronically. Upon receipt of the report, the authority and the director shall review the findings of the independent certified public accountant's report, and shall make a determination as to the qualified film production expenses or the qualified digital media content production expenses of the taxpayer. The authority's and the director's review shall include, but shall not be limited to: a review of all non-payroll qualified film production expense items and nonpayroll digital media content production expense items over \$20,000; a review of 100 randomly selected non-payroll qualified film production expense items and non-payroll digital media content production expense items that are greater than \$2,500, but less than \$20,000; a review of 100 randomly selected non-payroll qualified film production expense items and nonpayroll digital media content production expense items that are less than \$2,500; a review of the qualified wages for the 15 employees, independent contractors, or loan-out companies with the highest qualified wages; and a review of the qualified wages for 35 randomly selected employees, independent contractors, or loan-out companies with qualified wages other than the 15 employees, independent contractors, or loan-out companies with the highest qualified wages. The taxpayer's qualified film production expenses and digital media content production expenses shall be adjusted based on any discrepancies identified for the reviewed non-payroll

qualified film production expense items, non-payroll digital media content production expense items and qualified wages. The taxpayer's qualified film production expenses and digital media content production expenses also shall be adjusted based on the projection of any discrepancies identified based on the review of randomly selected expense items or wages pursuant to this subsection to the extent that the discrepancies exceed one percent of the total reviewed non-payroll qualified film production expense items, non-payroll digital media content production expense items, or qualified wages. The determination shall be provided in writing to the taxpayer, and a copy of the written determination shall be included in the filing of a return that includes a claim for a tax credit allowed pursuant to this section.

g. A taxpayer shall withhold from each payment to a loan out company or to an independent contractor an amount equal to 6.37 percent of the payment otherwise due. The amounts withheld shall be deemed to be withholding of liability pursuant to the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., and the taxpayer shall be deemed to have the rights, duties, and responsibilities of an employer pursuant to chapter 7 of Title 54A of the New Jersey Statutes. The director shall allocate the amounts withheld for a taxable year to the accounts of the individuals who are employees of a loan out company in proportion to the employee's payment by the loan out company in connection with a trade, profession, or occupation carried on in this State or for the rendition of personal services performed in this State during the taxable year. A loan out company that reports its payments to employees in connection with a trade, profession, or occupation carried on in this State during a taxable year shall be relieved of its duties and responsibilities as an employer pursuant to chapter 7 of Title 54A of the New Jersey Statutes for the taxable year for any payments relating to the payments on which the taxpayer withheld.

h. As used in this section:

"Authority" means the New Jersey Economic Development Authority.

"Business assistance or incentive" means "business assistance or incentive" as that term is defined pursuant to section 1 of P.L.2007, c.101 (C.54:50-39).

"Commission" means the Motion Picture and Television Development Commission.

"Digital media content" means any data or information that is produced in digital form, including data or information created in analog form but reformatted in digital form, text, graphics, photographs, animation, sound, and video content. "Digital media content" shall not mean content offerings generated by the end user (including postings on electronic bulletin boards and chat rooms); content offerings comprised primarily of local news, events, weather, or local market reports; public service content; electronic commerce platforms (such as retail and wholesale websites); websites or content offerings that contain obscene material as defined pursuant to N.J.S.2C:34-2 and N.J.S.2C:34-3; websites or content that are produced or maintained primarily for private, industrial, corporate, or institutional purposes; or digital media content acquired or licensed by the taxpayer for distribution or incorporation into the taxpayer's digital media content.

"Film" means a feature film, a television series, or a television show of 22 minutes or more in length, intended for a national audience, or a television series or a television show of 22 minutes or more in length intended for a national or regional audience, including, but not limited to, a game show, award show, or other gala event filmed and produced at a nonprofit arts and cultural venue receiving State funding. "Film" shall not include a production featuring news, current events, weather, and market reports or public programming, talk show, or sports event, a production that solicits funds, a production containing obscene material as defined under N.J.S.2C:34-2 and N.J.S.2C:34-3, or a production primarily for private, industrial, corporate, or institutional purposes, or a reality show, except if the production company of the reality show owns, leases, or otherwise occupies a production facility of no less than 20,000 square feet of real property for a minimum term of 24 months, and invests no less than \$3,000,000 in such a facility within a designated enterprise zone established pursuant to the "New Jersey Urban Enterprise Zones Act," P.L.1983, c.303 (C.52:27H-60 et al.), or a UEZ-impacted business district established pursuant to section 3 of P.L.2001, c.347 (C.52:27H-66.2). "Film" shall not include an award show or other gala event that is not filmed and produced at a nonprofit arts and cultural venue receiving State funding.

"Full-time or full-time equivalent employee" means an individual employed by the taxpayer for consideration for at least 35 hours a week, or who renders any other standard of service generally accepted by custom or practice as full-time or full-time equivalent employment, whose wages are subject to withholding as provided in the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., or who is a partner of a taxpayer, who works for the partnership for at least 35 hours a week, or who renders any other standard of service generally accepted by custom or practice as full-time or full-time equivalent employment, and whose distributive share of income, gain, loss, or deduction, or whose guaranteed payments, or any combination thereof, is subject to the payment of estimated taxes, as provided in the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. "Full-time or full-time equivalent employee" shall not include an individual who works as an independent contractor or on a consulting basis for the taxpayer.

"Highly compensated individual" means an individual who directly or indirectly receives compensation in excess of \$500,000 for the performance of services used directly in a production. An individual receives compensation indirectly when the taxpayer pays a loan out company that, in turn, pays the individual for the performance of services.

"Incurred in New Jersey" means, for any application submitted after the effective date of P.L.2018, c.56 (C.54:10A-5.39b et al.), pursuant to which a tax credit has not been allowed prior to the effective date of P.L.2021, c.160, service performed within New Jersey and tangible personal property used or consumed in New Jersey. A service is performed in New Jersey to the extent that the individual performing the service is physically located in New Jersey while performing the service. Notwithstanding where the property is delivered or acquired, rented tangible property is used or consumed in New Jersey to the extent that the property is located in New Jersey during its use or consumption and is rented from a vendor authorized to do business in New Jersey or the film production company provides to the authority the vendor's information in a form and manner prescribed by the authority. Purchased tangible property is not used and consumed in New Jersey unless it is purchased from a vendor authorized to do business in New Jersey and is delivered to or acquired within New Jersey; provided, however, that if a production is also located in another jurisdiction, the purchased tangible property is used and consumed in New Jersey if the acquisition and delivery of purchased tangible property is located in either New Jersey or another jurisdiction where the production takes place.

"Independent contractor" means an individual treated as an independent contractor for federal and State tax purposes who is contracted with by the taxpayer for the performance of services used directly in a production.

"Loan out company" means a personal service corporation or other entity that is contracted with by the taxpayer to provide specified individual personnel, such as artists, crew, actors, producers, or directors for the performance of services used directly in a production. "Loan out company" shall not include entities contracted with by the taxpayer to provide goods or ancillary contractor services such as catering, construction, trailers, equipment, or transportation.

"New Jersey film-lease partner" means a taxpayer, including any taxpayer that is a member of a combined group under section 23 of P.L.2018, c.48 (C.54:10A-4.11), that has made a commitment to lease or acquire all or part of a New Jersey production facility, which leased or acquired space shall have an aggregate square footage of at least 50,000 square feet, including a sound stage and production support space, such as production offices or a backlot, for a period of five or more successive years and commits to spend, on a separate-entity basis or in the aggregate with other members of the taxpayer's combined group, an annual average of \$50,000,000 of qualified film production expenses over the period of at least five but not to exceed 10 years.

"New Jersey studio partner" means a film production company that has made a commitment to produce films or commercial audiovisual products in New Jersey and has developed, purchased, or executed a 10-year contract to lease a production facility of 250,000 square feet or more. No more than three film production companies may be designated as a New Jersey studio partner.

"Partnership" means an entity classified as a partnership for federal income tax purposes.

"Post-production costs" means the costs of the phase of production of a film that follows principal photography, in which raw footage is cut and assembled into a finished film with sound synchronization and visual effects.

"Pre-production costs" means the costs of the phase of production of a film that precedes principal photography, in which a detailed schedule and budget for the production is prepared, the script and location is finalized, and contracts with vendors are negotiated.

"Qualified digital media content production expenses" means an expense incurred in New Jersey for the production of digital media content. "Qualified digital media content production expenses" shall include but not be limited to: wages and salaries of individuals employed in the production of digital media content on which the tax imposed by the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. has been paid or is due; and the costs of computer software and hardware, data processing, visualization technologies, sound synchronization, editing, and the rental of facilities and equipment. Payment made to a loan out company or to an independent contractor shall not be deemed a "qualified digital media content production expense" unless the payment is made in connection with a trade, profession, or occupation carried on in this State or for the rendition of personal services performed in this State and the taxpayer has made the withholding required pursuant to subsection g. of this section. "Qualified digital media content production expenses" shall not include expenses incurred in marketing, promotion, or advertising digital media or other costs not directly related to the production of digital media content. Costs related to the acquisition or licensing of digital media content by the taxpayer for distribution or incorporation into the taxpayer's digital media content shall not be deemed "qualified digital media content production expenses."

"Qualified film production expenses" means an expense incurred in New Jersey for the production of a film including pre-production costs and post-production costs incurred in New Jersey. "Qualified film production expenses" shall include but not be limited to: wages and salaries of individuals employed in the production of a film on which the tax imposed by the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. has been paid or is due; and the costs for tangible personal property used, and services performed, directly and exclusively in the production of a film, such as expenditures for film production facilities, props, makeup,

wardrobe, film processing, camera, sound recording, set construction, lighting, shooting, editing, and meals. Payment made to a loan out company or to an independent contractor shall not be deemed a "qualified film production expense" unless the payment is made in connection with a trade, profession, or occupation carried on in this State or for the rendition of personal services performed in this State and the taxpayer has made the withholding required pursuant to subsection g. of this section. "Qualified film production expenses" shall not include: expenses incurred in marketing or advertising a film; and payment in excess of \$500,000 to a highly compensated individual for costs for a story, script, or scenario used in the production of a film and wages or salaries or other compensation for writers, directors, including music directors, producers, and performers, other than background actors with no scripted lines, except as follows:

(1) for a New Jersey studio partner that incurs more than \$15,000,000, but less than \$50,000,000, in qualified film production expenses in the State, an amount, not to exceed \$15,000,000, of the wages or salaries or other compensation for writers, directors, including music directors, producers, and performers, other than background actors with no scripted lines, shall constitute qualified film production expenses;

(2) for a New Jersey studio partner that incurs \$50,000,000 or more, but less than \$100,000,000, in qualified film production expenses in the State, an amount, not to exceed \$25,000,000, of the wages or salaries or other compensation for writers, directors, including music directors, producers, and performers, other than background actors with no scripted lines, shall constitute qualified film production expenses;

(3) for a New Jersey studio partner that incurs \$100,000,000 or more, but less than \$150,000,000, in qualified film production expenses in the State, an amount, not to exceed \$40,000,000, of the wages or salaries or other compensation for writers, directors, including music directors, producers, and performers, other than background actors with no scripted lines, shall constitute qualified film production expenses; and

(4) for a New Jersey studio partner that incurs \$150,000,000 or more in qualified film production expenses in the State, an amount, not to exceed \$60,000,000, of the wages or salaries or other compensation for writers, directors, including music directors, producers, and performers, other than background actors with no scripted lines, shall constitute qualified film production expenses.

"Total digital media content production expenses" means costs for services performed and property used or consumed in the production of digital media content.

"Total film production expenses" means costs for services performed and tangible personal property used or consumed in the production of a film.

i. A business that is not a "taxpayer" as defined and used in the "Corporation Business Tax Act (1945)," P.L.1945, c.162 (C.54:10A-1 et seq.) and therefore is not directly allowed a credit under this section, but is a business entity that is classified as a partnership for federal income tax purposes and is ultimately owned by a business entity that is a "corporation" as defined in subsection (c) of section 4 of P.L.1945, c.162 (C.54:10A-4), or a limited liability company formed under the "Revised Uniform Limited Liability Company Act," P.L.2012, c.50 (C.42:2C-1 et seq.), or qualified to do business in this State as a foreign limited liability company, with one member, and is wholly owned by the business entity that is a "corporation" as defined in subsection (c) of section 4 of P.L.1945, c.162 (C.54:10A-4), but otherwise meets all other requirements of this section, shall be considered an eligible applicant and "taxpayer" as that term is used in this section.

2. Section 2 of P.L.2018, c.56 (C.54A:4-12b) is amended to read as follows:

C.54A:4-12b Tax credit for certain film expenses.

2. a. (1) A taxpayer, upon approval of an application to the authority and the director, shall be allowed a credit against the tax otherwise due for the taxable year under the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., in an amount equal to 35 percent of the qualified film production expenses of the taxpayer during a taxable year commencing on or after July 1, 2018 but before July 1, 2034, provided that:

(a) at least 60 percent of the total film production expenses, exclusive of post-production costs, of the taxpayer are incurred for services performed, and goods purchased through vendors authorized to do business, in New Jersey, or the qualified film production expenses of the taxpayer during the taxable year for services performed, and goods purchased, through vendors authorized to do business in New Jersey, exceed \$1,000,000 per production;

(b) principal photography of the film commences within 180 days from the date of the original application for the tax credit;

(c) the film includes, when determined to be appropriate by the commission, at no cost to the State, marketing materials promoting this State as a film and entertainment production destination, which materials shall include placement of a "Filmed in New Jersey" or "Produced in New Jersey" statement, or an appropriate logo approved by the commission, in the end credits of the film;

(d) the taxpayer submits a tax credit verification report prepared by an independent certified public accountant licensed in this State in accordance with subsection g. of this section; and

(e) the taxpayer complies with the withholding requirements provided for payments to loan out companies and independent contractors in accordance with subsection h. of this section.

(2) Notwithstanding the provisions of paragraph (1) of subsection a. of this section to the contrary, the tax credit allowed pursuant to this subsection against the tax otherwise due for the taxable year under the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., shall be in an amount equal to 30 percent of the qualified film production expenses of the taxpayer during a taxable year that are incurred for services performed and tangible personal property purchased for use at a sound stage or other location that is located in the State within a 30-mile radius of the intersection of Eighth Avenue/Central Park West, Broadway, and West 59th Street/Central Park South, New York.

b. (1) A taxpayer, upon approval of an application to the authority and the director, shall be allowed a credit against the tax otherwise due for the taxable year under the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., in an amount equal to: 30 percent of the qualified digital media content production expenses of the taxpayer during a taxable year commencing on or after July 1, 2018 but before July 1, 2034, provided that:

(a) at least \$2,000,000 of the total digital media content production expenses of the taxpayer are incurred for services performed, and goods purchased through vendors authorized to do business, in New Jersey;

(b) at least 50 percent of the qualified digital media content production expenses of the taxpayer are for wages and salaries paid to full-time or full-time equivalent employees in New Jersey;

(c) the taxpayer submits a tax credit verification report prepared by an independent certified public accountant licensed in this State in accordance with subsection g. of this section; and

(d) the taxpayer complies with the withholding requirements provided for payments to loan out companies and independent contractors in accordance with subsection h. of this section.

(2) Notwithstanding the provisions of paragraph (1) of subsection b. of this section to the contrary, the tax credit allowed pursuant to this subsection against the tax otherwise due for the taxable year under the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., shall be in an amount equal to 35 percent for the qualified digital media content production expenses of the taxpayer during a taxable year that are incurred for services performed and tangible personal property purchased through vendors whose primary place of business is located in Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Mercer, or Salem County.

c. No tax credit shall be allowed pursuant to this section for any costs or expenses included in the calculation of any other tax credit or exemption granted pursuant to a claim made on a tax return filed with the director, or included in the calculation of an award of business assistance or incentive, for a period of time that coincides with the taxable year for which a tax credit authorized pursuant to this section is allowed. The order of priority in which the tax credit allowed pursuant to this section and any other tax credits allowed by law may be taken shall be as prescribed by the director. The amount of the tax credit applied under this section against the tax otherwise due under the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., for a taxable year, when taken together with any other payments, credits, deductions, and adjustments allowed by law shall not reduce the tax liability of the taxpayer to an amount less than zero. The amount of the tax credit otherwise allowable under this section which cannot be applied for the taxable year due to the limitations of this subsection or under other provisions of N.J.S.54A:1-1 et seq., may be carried forward, if necessary, to the seven taxable years following the taxable year for which the tax credit was allowed.

d. (1) A business entity that is classified as a partnership for federal income tax purposes shall not be allowed a tax credit pursuant to this section directly, but the amount of tax credit of a taxpayer in respect of a distributive share of entity income, shall be determined by allocating to the taxpayer that proportion of the tax credit acquired by the entity that is equal to the taxpayer's share, whether or not distributed, of the total distributive income or gain of the entity for its taxable year ending within or with the taxpayer's taxable year.

(2) A New Jersey S Corporation shall not be allowed a tax credit pursuant to this section directly, but the amount of tax credit of a taxpayer in respect of a pro rata share of S Corporation income, shall be determined by allocating to the taxpayer that proportion of the tax credit acquired by the New Jersey S Corporation that is equal to the taxpayer's share, whether or not distributed, of the total pro rata share of S Corporation income of the New Jersey S Corporation for its privilege period ending within or with the taxpayer's taxable year.

A business entity that is not a gross income "taxpayer" as defined and used in the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., and therefore is not directly allowed a credit under this section, but otherwise meets all the other requirements of this section, shall be considered an eligible applicant and "taxpayer" as that term is used in this section, and the application of an otherwise allowed credit amount shall be distributed to appropriate gross income taxpayers pursuant to the other requirements of this subsection.

e. A taxpayer, with an application for a tax credit provided for in subsection a. or subsection b. of this section, may apply to the authority and the director for a tax credit transfer certificate in lieu of the taxpayer being allowed any amount of the tax credit against the tax liability of the taxpayer. The tax credit transfer certificate, upon receipt thereof by the taxpayer from the authority and the director, may be sold or assigned, in full or in part, to any other taxpayer that may have a tax liability under the "New Jersey Gross Income Tax Act,"

N.J.S.54A:1-1 et seq., or the "Corporation Business Tax Act (1945)," P.L.1945, c.162 (C.54:10A-1 et seq.), in exchange for private financial assistance to be provided by the purchaser or assignee to the taxpayer that has applied for and been granted the tax credit. The tax credit transfer certificate provided to the taxpayer shall include a statement waiving the taxpayer's right to claim that amount of the tax credit against the tax imposed pursuant to N.J.S.54A:1-1 et seq. that the taxpayer has elected to sell or assign. The sale or assignment of any amount of a tax credit transfer certificate allowed under this section shall not be exchanged for consideration received by the taxpayer of less than 75 percent of the transferred tax credit amount. Any amount of a tax credit transfer certificate used by a purchaser or assignee against a tax liability under N.J.S.54A:1-1 et seq. shall be subject to the same limitations and conditions that apply to the use of a tax credit pursuant to subsections c. and d. of this section. Any amount of a tax credit transfer certificate obtained by a purchaser or assignee under subsection e. of this section may be applied against the purchaser's or assignee's tax liability under P.L.1945, c.162 (C.54:10A-1 et seq.) and shall be subject to the same limitations and conditions that apply to the use of a credit pursuant to subsection c. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b).

(1) The value of tax credits, including tax credits allowed through the granting of tax f. credit transfer certificates, approved by the director and the authority pursuant to subsection a. of this section and pursuant to subsection a. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b) to taxpayers, other than New Jersey studio partners and New Jersey film-lease partners, shall not exceed a cumulative total of \$100,000,000 in fiscal year 2019 and in each fiscal year thereafter prior to fiscal year 2035 to apply against the tax imposed pursuant to the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., and pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5). In addition to the \$100,000,000 limitation on the value of tax credits approved by the director for New Jersey film-lease partners and the \$100,000,000 limitation on the value of tax credits approved by the director for other taxpayers imposed by this paragraph, the value of tax credits, including tax credits allowed through the granting of tax credit transfer certificates, approved by the director and the authority pursuant to subsection a. of this section and pursuant to subsection a. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b) to New Jersey studio partners shall not exceed a cumulative total of \$100,000,000 in fiscal year 2021 and in each fiscal year thereafter prior to fiscal year 2034 to apply against the tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) and the tax imposed pursuant to the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. Beginning in fiscal year 2025, in addition to the \$100,000,000 made available for New Jersey studio partners pursuant to this paragraph, up to an additional \$350,000,000 may be made available annually, in the discretion of the authority, to New Jersey studio partners for the award of tax credits, including tax credits allowed through the granting of tax credit transfer certificates, pursuant to subsection a. of this section and subsection a. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b), from the funds made available pursuant to subparagraph (i) of paragraph (1) of subsection b. of section 98 of P.L.2020, c.156 (C.34:1B-362). In addition to the \$100,000,000 limitation on the value of tax credits approved by the director for New Jersey studio partners and the \$100,000,000 limitation on the value of tax credits approved by the director for other taxpayers imposed by this paragraph, the value of tax credits, including tax credits allowed through the granting of tax credit transfer certificates, approved by the director and the authority pursuant to subsection a. of this section and pursuant to subsection a. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b) to New Jersey film-lease partners shall not exceed a cumulative total of \$100,000,000 in fiscal year 2021 and in each fiscal year thereafter prior to fiscal year 2034 to apply against the tax

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imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) and the tax imposed pursuant to the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. Beginning in fiscal year 2025, in addition to the \$100,000,000 made available for New Jersey film-lease partners pursuant to this paragraph, up to an additional \$100,000,000 may be made available annually, in the discretion of the authority, to New Jersey film-lease partners for the award of tax credits, including tax credits allowed through the granting of tax credit transfer certificates, pursuant to subsection a. of this section and subsection a. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b), from the funds made available pursuant to subparagraph (i) of paragraph (1) of subsection b. of section 98 of P.L.2020, c.156 (C.34:1B-362). Approvals made to New Jersey studio partners and New Jersey film-lease partners shall be subject to award agreements with the authority detailing obligations of the awardee and outcomes relating to events of default, including, but not limited to, recapture, forfeiture, and termination. If in any taxable year, beginning following a date determined by the authority, a New Jersey film-lease partner's annual average of qualified film production expenses falls below \$50,000,000, the authority shall reduce by 20 percent any tax credit award for a film for which final documentation has been submitted, until a taxable year when the annual average of qualified film production expenses has been restored to \$50,000,000. The authority shall establish a non-binding, administrative pre-certification process for potentially eligible projects.

If the cumulative total amount of tax credits, and tax credit transfer certificates, allowed to taxpayers for taxable years or privilege periods commencing during a single fiscal year under subsection a. of this section and subsection a. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b) exceeds the amount of tax credits available in that fiscal year, then taxpayers who have first applied for and have not been allowed a tax credit or tax credit transfer certificate amount for that reason shall be allowed, in the order in which they have submitted an application, the amount of tax credit or tax credit transfer certificate on the first day of the next succeeding fiscal year in which tax credits and tax credit transfer certificates under subsection a. of this section a. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b) are not in excess of the amount of credits available.

Notwithstanding any provision of this paragraph to the contrary, for any fiscal year in which the amount of tax credits approved to New Jersey studio partners, New Jersey film-lease partners, or taxpayers other than New Jersey studio partners and New Jersey film-lease partners pursuant to this paragraph is less than the cumulative total amount of tax credits permitted to be approved to each such category in that fiscal year, the authority shall certify the amount of the remaining tax credits available for approval to each such category in that fiscal year, and shall increase the cumulative total amount of tax credits permitted to be approved for New Jersey studio partners, New Jersey film-lease partners, or taxpayers other than New Jersey studio partners and New Jersey film-lease partners in the subsequent fiscal year by the certified amount remaining from the prior fiscal year. The authority shall also certify, for each fiscal year, the amount of tax credits that were previously approved, but that the taxpayer is not able to redeem or transfer to another taxpayer under this section, and shall increase the cumulative total amount of tax credits permitted to be approved for New Jersey studio partners, New Jersey film-lease partners, or taxpayers other than New Jersey studio partners and New Jersey filmlease partners in the subsequent fiscal year by the amount of tax credits previously approved for each such category, but not subject to redemption or transfer. In each fiscal year in which tax credits remain unapproved for, or unredeemed or not transferred by, New Jersey film-lease partners or taxpayers other than New Jersey studio partners and New Jersey film-lease partners, the authority may reallocate some or all of such remaining tax credits in the subsequent fiscal

year between the category of New Jersey film-lease partners and the category of taxpayers other than New Jersey studio partners and New Jersey film-lease partners in lieu of increasing the tax credits available for the respective category by the amount reallocated.

(2) The value of tax credits, including tax credits allowed through the granting of tax credit transfer certificates, approved by the authority and the director pursuant to subsection b. of this section and pursuant to subsection b. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b) shall not exceed a cumulative total of \$30,000,000 in fiscal year 2019 and in each fiscal year thereafter prior to fiscal year 2035 to apply against the tax imposed pursuant to the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. and the tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5).

If the total amount of tax credits and tax credit transfer certificates allowed to taxpayers for taxable years or privilege periods commencing during a single fiscal year under subsection b. of this section and subsection b. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b) exceeds the amount of tax credits available in that year, then taxpayers who have first applied for and have not been allowed a tax credit or tax credit transfer certificate amount of tax credit or tax credit or tax credit transfer certificate amount of tax credit or tax credit transfer certificate amount of tax credit or tax credit or tax credit transfer certificate amount of tax credit or tax credit or tax credit transfer certificate on the first day of the next succeeding fiscal year in which tax credits and tax credit transfer certificates under subsection b. of this section and subsection b. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b) are not in excess of the amount of credits available.

Notwithstanding any provision of this paragraph to the contrary, for any fiscal year in which the amount of tax credits approved pursuant to this paragraph is less than the cumulative total amount of tax credits permitted to be approved in that fiscal year, the authority shall certify the amount of the remaining tax credits available for approval in that fiscal year, and shall increase the cumulative total amount of tax credits permitted to be approved in the subsequent fiscal year by the certified amount remaining from the prior fiscal year. The authority shall also certify, for each fiscal year, the amount of tax credits that were previously approved, but that the taxpayer is not able to redeem or transfer to another taxpayer under this section, and shall increase the cumulative total amount of tax credits permitted to be approved in the subsequent fiscal year by the amount of tax credits permitted to be approved to be approved, but

g. A taxpayer shall submit to the authority and the director a report prepared by an independent certified public accountant licensed in this State to verify the taxpayer's tax credit claim following the completion of the production. The report shall be prepared by the independent certified public accountant pursuant to agreed-upon procedures prescribed by the authority and the director, and shall include such information and documentation as shall be determined to be necessary by the authority and the director to substantiate the qualified film production expenses or the qualified digital media content production expenses of the taxpayer. A single report with attachments deemed necessary by the authority shall be submitted electronically. Upon receipt of the report, the authority and the director shall review the findings of the independent certified public accountant's report, and shall make a determination as to the qualified film production expenses or the qualified digital media content production expenses of the taxpayer. The authority's and the director's review shall include, but shall not be limited to: a review of all non-payroll qualified film production expense items and nonpayroll digital media content production expense items over \$20,000; a review of 100 randomly selected non-payroll qualified film production expense items and non-payroll digital media content production expense items that are greater than \$2,500, but less than \$20,000; a review of 100 randomly selected non-payroll qualified film production expense items and nonpayroll digital media content production expense items that are less than \$2,500; a review of the qualified wages for the 15 employees, independent contractors, or loan-out companies with the highest qualified wages; and a review of the qualified wages for 35 randomly selected employees, independent contractors, or loan-out companies with qualified wages other than the 15 employees, independent contractors, or loan-out companies with the highest qualified wages. The taxpayer's qualified film production expenses and digital media content production expenses shall be adjusted based on any discrepancies identified for the reviewed non-payroll qualified film production expense items, non-payroll digital media content production expense items and qualified wages. The taxpayer's qualified film production expenses and digital media content production expenses also shall be adjusted based on the projection of any discrepancies identified based on the review of randomly selected expense items or wages pursuant to this subsection to the extent that the discrepancies exceed one percent of the total reviewed non-payroll qualified film production expense items, non-payroll digital media content production expense items, or qualified wages. The determination shall be provided in writing to the taxpayer, and a copy of the written determination shall be included in the filing of a return that includes a claim for a tax credit allowed pursuant to this section.

h. A taxpayer shall withhold from each payment to a loan out company or to an independent contractor an amount equal to 6.37 percent of the payment otherwise due. The amounts withheld shall be deemed to be withholding of liability pursuant to the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., and the taxpayer shall be deemed to have the rights, duties, and responsibilities of an employer pursuant to chapter 7 of Title 54A of the New Jersey Statutes. The director shall allocate the amounts withheld for a taxable year to the accounts of the individuals who are employees of a loan out company in proportion to the employee's payment by the loan out company in connection with a trade, profession, or occupation carried on in this State or for the rendition of personal services performed in this State during the taxable year. A loan out company that reports its payments to employees in connection with a trade, profession, or occupation carried on in this State during a taxable year shall be relieved of its duties and responsibilities as an employer pursuant to chapter 7 of Title 54A of the New Jersey Statutes for the taxable year for any payments relating to the payments on which the taxpayer withheld.

i. As used in this section:

"Authority" means the New Jersey Economic Development Authority.

"Business assistance or incentive" means "business assistance or incentive" as that term is defined pursuant to section 1 of P.L.2007, c.101 (C.54:50-39).

"Commission" means the Motion Picture and Television Development Commission.

"Digital media content" means any data or information that is produced in digital form, including data or information created in analog form but reformatted in digital form, text, graphics, photographs, animation, sound, and video content. "Digital media content" shall not mean content offerings generated by the end user (including postings on electronic bulletin boards and chat rooms); content offerings comprised primarily of local news, events, weather or local market reports; public service content; electronic commerce platforms (such as retail and wholesale websites); websites or content offerings that contain obscene material as defined pursuant to N.J.S.2C:34-2 and N.J.S.2C:34-3; websites or content that are produced or maintained primarily for private, industrial, corporate, or institutional purposes; or digital

media content acquired or licensed by the taxpayer for distribution or incorporation into the taxpayer's digital media content.

"Film" means a feature film, a television series, or a television show of 22 minutes or more in length, intended for a national audience, or a television series or a television show of 22 minutes or more in length intended for a national or regional audience, including, but not limited to, a game show, award show, or other gala event filmed and produced at a nonprofit arts and cultural venue receiving State funding. "Film" shall not include a production featuring news, current events, weather, and market reports or public programming, talk show, sports event, or reality show, a production that solicits funds, a production containing obscene material as defined under N.J.S.2C:34-2 and N.J.S.2C:34-3, or a production primarily for private, industrial, corporate, or institutional purposes. "Film" shall not include an award show or other gala event that is not filmed and produced at a nonprofit arts and cultural venue receiving State funding.

"Full-time or full-time equivalent employee" means an individual employed by the taxpayer for consideration for at least 35 hours a week, or who renders any other standard of service generally accepted by custom or practice as full-time or full-time equivalent employment, whose wages are subject to withholding as provided in the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., or who is a partner of a taxpayer, who works for the partnership for at least 35 hours a week, or who renders any other standard of service generally accepted by custom or practice as full-time or full-time equivalent employment, and whose distributive share of income, gain, loss, or deduction, or whose guaranteed payments, or any combination thereof, is subject to the payment of estimated taxes, as provided in the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. "Full-time or full-time equivalent employee" shall not include an individual who works as an independent contractor or on a consulting basis for the taxpayer.

"Highly compensated individual" means an individual who directly or indirectly receives compensation in excess of \$500,000 for the performance of services used directly in a production. An individual receives compensation indirectly when the taxpayer pays a loan out company that, in turn, pays the individual for the performance of services.

"Incurred in New Jersey" means, for any application submitted after the effective date of P.L.2018, c.56 (C.54:10A-5.39b et al.), pursuant to which a tax credit has not been allowed prior to the effective date of P.L.2021, c.160, service performed within New Jersey and tangible personal property used or consumed in New Jersey. A service is performed in New Jersey to the extent that the individual performing the service is physically located in New Jersey while performing the service. Notwithstanding where the property is delivered or acquired, rented tangible property is used or consumed in New Jersey to the extent that the property is located in New Jersey during its use or consumption and is rented from a vendor authorized to do business in New Jersey or the film production company provides to the authority the vendor's information in a form and manner prescribed by the authority. Purchased tangible property is not used and consumed in New Jersey unless it is purchased from a vendor authorized to do business in New Jersey and is delivered to or acquired within New Jersey; provided, however, that if a production is also located in another jurisdiction, the purchased tangible property is used and consumed in New Jersey if the acquisition and delivery of purchased tangible property is located in either New Jersey or another jurisdiction where the production takes place.

"Independent contractor" means an individual treated as an independent contractor for federal and State tax purposes who is contracted with by the taxpayer for the performance of services used directly in a production.

"Loan out company" means a personal service corporation or other entity that is contracted with by the taxpayer to provide specified individual personnel, such as artists, crew, actors, producers, or directors for the performance of services used directly in a production. "Loan out company" shall not include entities contracted with by the taxpayer to provide goods or ancillary contractor services such as catering, construction, trailers, equipment, or transportation.

"New Jersey film-lease partner" means a taxpayer, including any taxpayer that is a member of a combined group under section 23 of P.L.2018, c.131 (C.54:10A-4.11), that has made a commitment to lease or acquire all or part of a New Jersey production facility, which leased or acquired space shall have an aggregate square footage of at least 50,000 square feet, including a sound stage and production support space, such as production offices or a backlot, for a period of five or more successive years and commits to spend, on a separate-entity basis or in the aggregate with other members of the taxpayer's combined group, an annual average of \$50,000,000 of qualified film production expenses over the period of at least five but not to exceed 10 years.

"New Jersey studio partner" means a film production company that has made a commitment to produce films or commercial audiovisual products in New Jersey and has developed, purchased, or executed a 10-year contract to lease a production facility of 250,000 square feet or more. No more than three film production companies may be designated as a New Jersey studio partner.

"Partnership" means an entity classified as a partnership for federal income tax purposes.

"Post-production costs" means the costs of the phase of production of a film that follows principal photography, in which raw footage is cut and assembled into a finished film with sound synchronization and visual effects.

"Pre-production costs" means the costs of the phase of production of a film that precedes principal photography, in which a detailed schedule and budget for the production is prepared, the script and location is finalized, and contracts with vendors are negotiated.

"Qualified digital media content production expenses" means an expense incurred in New Jersey for the production of digital media content. "Qualified digital media content production expenses" shall include but not be limited to: wages and salaries of individuals employed in the production of digital media content on which the tax imposed by the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. has been paid or is due; and the costs of computer software and hardware, data processing, visualization technologies, sound synchronization, editing, and the rental of facilities and equipment. Payment made to a loan out company or to an independent contractor shall not be deemed a "qualified digital media content production expense" unless the payment is made in connection with a trade, profession, or occupation carried on in this State or for the rendition of personal services performed in this State and the taxpayer has made the withholding required pursuant to subsection h. of this section. "Qualified digital media content production expenses" shall not include expenses incurred in marketing, promotion, or advertising digital media or other costs not directly related to the production of digital media content. Costs related to the acquisition or licensing of digital media content by the taxpayer for distribution or incorporation into the taxpayer's digital media content shall not be deemed "qualified digital media content production expenses."

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"Qualified film production expenses" means an expense incurred in New Jersey for the production of a film including pre-production costs and post-production costs incurred in New Jersey. "Qualified film production expenses" shall include but not be limited to: wages and salaries of individuals employed in the production of a film on which the tax imposed by the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. has been paid or is due; and the costs for tangible personal property used, and services performed, directly and exclusively in the production of a film, such as expenditures for film production facilities, props, makeup, wardrobe, film processing, camera, sound recording, set construction, lighting, shooting, editing, and meals. Payment made to a loan out company or to an independent contractor shall not be deemed a "qualified film production expense" unless the payment is made in connection with a trade, profession, or occupation carried on in this State or for the rendition of personal services performed in this State and the taxpayer has made the withholding required by subsection h. of this section. "Qualified film production expenses" shall not include: expenses incurred in marketing or advertising a film; and payment in excess of \$500,000 to a highly compensated individual for costs for a story, script, or scenario used in the production of a film and wages or salaries or other compensation for writers, directors, including music directors, producers, and performers, other than background actors with no scripted lines, except as follows:

(1) for a New Jersey studio partner that incurs more than \$15,000,000, but less than \$50,000,000, in qualified film production expenses in the State, an amount, not to exceed \$15,000,000, of the wages or salaries or other compensation for writers, directors, including music directors, producers, and performers, other than background actors with no scripted lines, shall constitute qualified film production expenses;

(2) for a New Jersey studio partner that incurs \$50,000,000 or more, but less than \$100,000,000, in qualified film production expenses in the State, an amount, not to exceed \$25,000,000, of the wages or salaries or other compensation for writers, directors, including music directors, producers, and performers, other than background actors with no scripted lines, shall constitute qualified film production expenses;

(3) for a New Jersey studio partner that incurs \$100,000,000 or more, but less than \$150,000,000, in qualified film production expenses in the State, an amount, not to exceed \$40,000,000, of the wages or salaries or other compensation for writers, directors, including music directors, producers, and performers, other than background actors with no scripted lines, shall constitute qualified film production expenses; and

(4) for a New Jersey studio partner that incurs \$150,000,000 or more in qualified film production expenses in the State, an amount, not to exceed \$60,000,000, of the wages or salaries or other compensation for writers, directors, including music directors, producers, and performers, other than background actors with no scripted lines, shall constitute qualified film production expenses.

"Total digital media content production expenses" means costs for services performed and property used or consumed in the production of digital media content.

"Total film production expenses" means costs for services performed and tangible personal property used or consumed in the production of a film.

3. Section 4 of P.L.2018, c.56 is amended to read as follows:

4. a. A taxpayer, upon approval of an application to the authority and the director, shall be allowed a credit against the tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) or

under the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. in an amount equal to 2 percent of the qualified film or digital media content production expenses of the taxpayer during a privilege period or taxable year commencing on or after July 1, 2018 but before July 1, 2034, provided that:

(1) the application is accompanied by a diversity plan outlining specific goals, which may include advertising and recruitment actions, for hiring minority persons and women;

(2) the director and the authority have approved the plan as meeting the requirements established by the director and the authority; and

(3) the director and the authority have verified that the applicant has met or made good faith efforts in achieving those goals.

b. The amount of a tax credit allowed pursuant to subsection a. of this section shall increase to four percent of the qualified film or digital media content production expenses of the taxpayer if the diversity plan, in addition to meeting the requirements of subsection a. of this section, outlines specific goals that include hiring persons as performers in the film or digital media production who are: (i) members of ethnic minority groups that are underrepresented in film or digital media productions; (ii) if credited, residents of New Jersey for at least 12 months preceding the beginning of filming or recording, and if uncredited, residents of any municipality in New Jersey in which filming occurs as part of the production for at least 12 months preceding the beginning of filming or recording at that location, or any surrounding municipality; and (iii) members of a bona fide labor union representing film and television performers.

c. The director and the authority shall adopt any rules necessary to implement this provision.

d. The application shall indicate whether the applicant intends to participate in training, education, and recruitment programs that are organized in cooperation with State colleges and universities, labor organizations, and the motion picture industry and are designed to promote and encourage the training and hiring of New Jersey residents who represent the diversity of the State population.

4. Section 98 of P.L.2020, c.156 (C.34:1B-362) is amended to read as follows:

C.34:1B-362 Combined value of all tax credits.

98. a. The combined value of all tax credits awarded under the "Historic Property Reinvestment Act," sections 1 through 8 of P.L.2020, c.156 (C.34:1B-269 through C.34:1B-276); the "Brownfield Redevelopment Incentive Program Act," sections 9 through 19 of P.L.2020, c.156 (C.34:1B-277 through C.34:1B-287); the "New Jersey Innovation Evergreen Act," sections 20 through 34 of P.L.2020, c.156 (C.34:1B-288 through C.34:1B-302); the "Food Desert Relief Act," sections 35 through 42 of P.L.2020, c.156 (C.34:1B-303 through C.34:1B-310); the "New Jersey Community-Anchored Development Act," sections 43 through 53 of P.L.2020, c.156 (C.34:1B-311 through C.34:1B-321); the "New Jersey Aspire Program Act," sections 54 through 67 of P.L.2020, c.156 (C.34:1B-322 through C.34:1B-335); the "Emerge Program Act," sections 68 through 81 of P.L.2020, c.156 (C.34:1B-336 et al.); and section 6 of P.L.2010, c.57 (C.34:1B-209.4) shall not exceed an overall cap of \$11.5 billion over a seven-year period, subject to the conditions and limitations set forth in this section. Of this \$11.5 billion, \$2.5 billion shall be reserved for transformative projects approved under the Aspire Program.

b. (1) The total value of tax credits awarded under any constituent program of the "New Jersey Economic Recovery Act of 2020," P.L.2020, c.156 (C.34:1B-269 et al.) shall be subject

to the following annual limitations, except as otherwise provided in subsection c. of this section:

(a) for tax credits awarded under the "Historic Property Reinvestment Act," sections 1 through 8 of P.L.2020, c.156 (C.34:1B-269 through C.34:1B-276), the total value of tax credits annually awarded during each of the first six years of the seven-year period shall not exceed \$50 million;

(b) for tax credits awarded under the "Brownfield Redevelopment Incentive Program Act," sections 9 through 19 of P.L.2020, c.156 (C.34:1B-277 through C.34:1B-287), the total value of tax credits annually awarded during each of the first six years of the seven-year period shall not exceed \$50 million;

(c) for tax credits awarded under the "New Jersey Innovation Evergreen Act," sections 20 through 34 of P.L.2020, c.156 (C.34:1B-288 through C.34:1B-302), the total value of tax credits annually awarded during each of the first six years of the seven-year period shall not exceed \$60 million and the total value of tax credits awarded over the entirety of the seven-year program shall not exceed \$300,000,000;

(d) for tax credits awarded under the "Food Desert Relief Act," sections 35 through 42 of P.L.2020, c.156 (C.34:1B-303 through C.34:1B-310), the total value of tax credits annually awarded during each of the first six years of the seven-year period shall not exceed \$40 million;

(e) for tax credits awarded under the "New Jersey Community-Anchored Development Act," sections 43 through 53 of P.L.2020, c.156 (C.34:1B-311 through C.34:1B-321), the total value of tax credits annually awarded during each of the first six years of the seven-year period shall not exceed \$200 million, except that during each of the first six years of the seven-year period, the authority shall annually award tax credits valuing no greater than \$130 million for projects located in the 13 northern counties of the State, and the authority shall annually award tax credits valuing no greater than \$70 million for projects located in the eight southern counties of the State. If during any of the first six years of the seven-year period, the authority awards tax credits in an amount less than the annual limitation for projects located in northern counties or southern counties, as applicable, the uncommitted portion of the annual limitation shall be available to be deployed by the authority in a subsequent year, provided that the uncommitted portion of tax credits shall be awarded for projects located in the applicable geographic area, except that (i) after the completion of the third year of the seven-year period, the authority may deploy 50 percent of the uncommitted portion of tax credits from any previous year without consideration to the county in which a project is located; and (ii) after the completion of the sixth year of the seven-year period, the authority may deploy all available tax credits, including the uncommitted portion of the annual limitation for any previous year, without consideration to the county in which a project is located;

(f) for tax credits awarded under the "New Jersey Aspire Program Act," sections 54 through 67 of P.L.2020, c.156 (C.34:1B-322 through C.34:1B-335), and the "Emerge Program Act," sections 68 through 81 of P.L.2020, c.156 (C.34:1B-336 et al.), not including tax credits awarded for transformative projects, the total value of tax credits annually awarded during each of the first six years of the seven-year period shall not exceed \$1.1 billion. If the authority awards tax credits in an amount less than the annual limitation, then the uncommitted portion of the annual limitation shall be made available for qualified offshore wind projects awarded under section 6 of P.L.2010, c.57 (C.34:1B-209.4), pursuant to subparagraph (h) of this paragraph, or New Jersey studio partners and New Jersey film-lease partners awarded under sections 1 and 2 of P.L.2018, c.56 (C.54:10A-5.39b and C.54A:4-12b), pursuant to subparagraph (i) of this paragraph. During each of the first six years of the seven-year period,

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the authority shall annually award tax credits valuing no greater than \$715 million for projects located in the northern counties of the State, and the authority shall annually award tax credits valuing no greater than \$385 million for projects located in the southern counties of the State under the "New Jersey Aspire Program Act," sections 54 through 67 of P.L.2020, c.156 (C.34:1B-322 through C.34:1B-335), and the "Emerge Program Act," sections 68 through 81 of P.L.2020, c.156 (C.34:1B-336 et al.). If during any of the first six years of the seven-year period, the authority awards tax credits under the "New Jersey Aspire Program Act," sections 54 through 67 of P.L.2020, c.156 (C.34:1B-322 through C.34:1B-335), and the "Emerge Program Act," sections 68 through 81 of P.L.2020, c.156 (C.34:1B-336 et al.), in an amount less than the annual limitation for projects located in northern counties or southern counties, as applicable, the uncommitted portion of the annual limitation shall be available to be deployed by the authority in a subsequent year, provided that the uncommitted portion of tax credits shall be awarded for projects located in the applicable geographic area, except that (i) after the completion of the third year of the seven-year period, the authority may deploy 50 percent of the uncommitted portion of tax credits for any previous year without consideration to the county in which a project is located; and (ii) after the completion of the sixth year of the seven-year period, the authority may deploy all available tax credits, including the uncommitted portion of the annual limitation for any previous year, without consideration to the county in which a project is located;

(g) for tax credits awarded for transformative projects under the "New Jersey Aspire Program Act," sections 54 through 67 of P.L.2020, c.156 (C.34:1B-322 through C.34:1B-335), the total value of tax credits awarded during the seven-year period shall not exceed \$2.5 billion. The total value of tax credits awarded for transformative projects in a given year shall not be subject to an annual limitation, except that the total value of tax credits awarded to any transformative project shall not exceed \$350 million;

(h) from the tax credits made available, pursuant to subparagraph (f) of this paragraph, to the "New Jersey Aspire Program Act," sections 54 through 67 of P.L.2020, c.156 (C.34:1B-322 through C.34:1B-335), and the "Emerge Program Act," sections 68 through 81 of P.L.2020, c.156 (C.34:1B-336 et al.), not including tax credits awarded for transformative projects, an amount not to exceed \$350,000,000 shall be made available for qualified offshore wind projects awarded a credit pursuant to section 6 of P.L.2010, c.57 (C.34:1B-209.4) during the first three years of the seven-year period; and

(i) beginning in fiscal year 2025, from the tax credits made available, pursuant to subparagraph (f) of this paragraph, to the "New Jersey Aspire Program Act," sections 54 through 67 of P.L.2020, c.156 (C.34:1B-322 through C.34:1B-335), and the "Emerge Program Act," sections 68 through 81 of P.L.2020, c.156 (C.34:1B-336 et al.), not including tax credits awarded for transformative projects, additional amounts shall be made available for New Jersey studio partners and New Jersey film-lease partners pursuant to sections 1 and 2 of P.L.2018, c.56 (C.54:10A-5.39b and C.54A:4-12b).

(2) The authority may in any given year determine that it is in the State's interest to approve an amount of tax credits in excess of the annual limitations set forth in paragraph (1) of this subsection, but in no event more than \$200,000,000 in excess of the annual limitation, upon a determination by the authority board that such increase is warranted based on specific criteria that may include:

(i) the increased demand for opportunities to create or retain employment and investment in the State as indicated by the volume of project applications and the amount of tax credits being sought by those applications; (ii) the need to protect the State's economic position in the event of an economic downturn;

(iii) the quality of project applications and the net economic benefit to the State and municipalities associated with those applications;

(iv) opportunities for project applications to strengthen or protect the competitiveness of the state under the prevailing market conditions;

(v) enhanced access to employment and investment for underserved populations in distressed municipalities and qualified incentives tracts;

(vi) increased investment and employment in high-growth technology sectors and in projects that entail collaboration with education institutions in the State;

(vii) increased development proximate to mass transit facilities;

(viii) any other factor deemed relevant by the authority.

c. In the event that the authority in any year approves projects for tax credits in an amount less than the annual limitations set forth in paragraph (1) of subsection b. of this section, then the uncommitted portion of the annual limitation shall be available to be deployed by the authority in future years for projects under the same program; provided however, that in no event shall the aggregate amount of tax credits approved be in excess of the overall cap of \$11.5 billion, and in no event shall the uncommitted portion of the annual limitation for any previous year be deployed after the conclusion of the seven-year period.

5. This act shall take effect immediately.

Approved January 12, 2022.

SENATE, No. 4094 STATE OF NEW JERSEY 219th LEGISLATURE

INTRODUCED NOVEMBER 12, 2021

Sponsored by: Senator LORETTA WEINBERG District 37 (Bergen)

SYNOPSIS

Makes changes to film and digital media content production tax credit program.

CURRENT VERSION OF TEXT

As introduced.



1 AN ACT concerning gross income and corporation business tax 2 credits for qualified film and digital media content production 3 expenses and amending P.L.2018, c.56. 4 5 **BE IT ENACTED** by the Senate and General Assembly of the State 6 of New Jersey: 7 8 1. Section 1 of P.L.2018, c.56 (C.54:10A-5.39b) is amended to 9 read as follows: 10 1. a. (1) A taxpayer, upon approval of an application to the 11 authority and the director, shall be allowed a credit against the tax 12 imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) in an amount equal to 35 percent of the qualified film production 13 14 expenses of the taxpayer during a privilege period commencing on 15 or after July 1, 2018 but before July 1, 2034, provided that: 16 (a) at least 60 percent of the total film production expenses, 17 exclusive of post-production costs, of the taxpayer are incurred for 18 services performed, and goods purchased through vendors authorized to do business, in New Jersey, or the qualified film 19 20 production expenses of the taxpayer during the privilege period for 21 services performed, and goods purchased, through vendors 22 authorized to do business in New Jersey, exceed \$1,000,000 per 23 production; 24 (b) principal photography of the film commences within 180 25 days from the date of the original application for the tax credit; 26 (c) the film includes, when determined to be appropriate by the 27 commission, at no cost to the State, marketing materials promoting 28 this State as a film and entertainment production destination, which 29 materials shall include placement of a "Filmed in New Jersey" or 30 "Produced in New Jersey" statement, or an approved logo approved 31 by the commission, in the end credits of the film; (d) the taxpayer submits a tax credit verification report prepared 32 33 by an independent certified public accountant licensed in this State 34 in accordance with subsection f. of this section; and (e) the taxpayer complies with the withholding requirements 35 36 provided for payments to loan out companies and independent 37 contractors in accordance with subsection g. of this section. 38 (2) Notwithstanding the provisions of paragraph (1) of 39 subsection a. of this section to the contrary, the tax credit allowed 40 pursuant to this subsection against the tax imposed pursuant to 41 section 5 of P.L.1945, c.162 (C.54:10A-5) shall be in an amount 42 equal to 30 percent of the qualified film production expenses of the 43 taxpayer during a privilege period that are incurred for services 44 performed and tangible personal property purchased for use at a

EXPLANATION – Matter enclosed in **bold-faced brackets** [thus] in the above bill is not enacted and is intended to be omitted in the law.

sound stage or other location that is located in the State within a 30-

Matter underlined <u>thus</u> is new matter.

45

1 mile radius of the intersection of Eighth Avenue/Central Park West,

2 Broadway, and West 59th Street/Central Park South, New York, 3 New York.

4 b. (1) A taxpayer, upon approval of an application to the 5 authority and the director, shall be allowed a credit against the tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) in 6 7 an amount equal to: [20] <u>30</u> percent of the qualified digital media 8 content production expenses of the taxpayer during a privilege 9 period commencing on or after July 1, 2018 but before July 1, 2034, 10 provided that:

(a) at least \$2,000,000 of the total digital media content 11 12 production expenses of the taxpayer are incurred for services 13 performed, and goods purchased through vendors authorized to do 14 business, in New Jersey;

15 (b) at least 50 percent of the qualified digital media content 16 production expenses of the taxpayer are for wages and salaries paid 17 to full-time or full-time equivalent employees in New Jersey;

18 (c) the taxpayer submits a tax credit verification report prepared 19 by an independent certified public accountant licensed in this State 20 in accordance with subsection f. of this section; and

21 (d) the taxpayer complies with the withholding requirements 22 provided for payments to loan out companies and independent 23 contractors in accordance with subsection g. of this section.

24 (2) Notwithstanding the provisions of paragraph (1) of 25 subsection b. of this section to the contrary, the tax credit allowed 26 pursuant to this subsection against the tax imposed pursuant to 27 section 5 of P.L.1945, c.162 (C.54:10A-5) shall be in an amount 28 equal to [25] 35 percent of the qualified digital media content 29 production expenses of the taxpayer during a privilege period that 30 are incurred for services performed and tangible personal property 31 purchased through vendors whose primary place of business is 32 located in Atlantic, Burlington, Camden, Cape May, Cumberland, 33 Gloucester, Mercer, or Salem County.

34 No tax credit shall be allowed pursuant to this section for c. 35 any costs or expenses included in the calculation of any other tax 36 credit or exemption granted pursuant to a claim made on a tax 37 return filed with the director, or included in the calculation of an 38 award of business assistance or incentive, for a period of time that 39 coincides with the privilege period for which a tax credit authorized 40 pursuant to this section is allowed. The order of priority in which 41 the tax credit allowed pursuant to this section and any other tax 42 credits allowed by law may be taken shall be as prescribed by the 43 director. The amount of the tax credit applied under this section against the tax imposed pursuant to section 5 of P.L.1945, c.162 44 45 (C.54:10A-5), for a privilege period, when taken together with any 46 other payments, credits, deductions, and adjustments allowed by 47 law shall not reduce the tax liability of the taxpayer to an amount

1 less than the statutory minimum provided in subsection (e) of 2 section 5 of P.L.1945, c.162 (C.54:10A-5). The amount of the tax 3 credit otherwise allowable under this section which cannot be 4 applied for the privilege period due to the limitations of this 5 subsection or under other provisions of P.L.1945, c.162 (C.54:10A-1 et seq.) may be carried forward, if necessary, to the seven 6 7 privilege periods following the privilege period for which the tax 8 credit was allowed.

9 d. A taxpayer, with an application for a tax credit provided for 10 in subsection a. or subsection b. of this section, may apply to the 11 authority and the director for a tax credit transfer certificate in lieu 12 of the taxpayer being allowed any amount of the tax credit against 13 the tax liability of the taxpayer. The tax credit transfer certificate, 14 upon receipt thereof by the taxpayer from the authority and the 15 director, may be sold or assigned, in full or in part, to any other 16 taxpayer that may have a tax liability under the "Corporation 17 Business Tax Act (1945)," P.L.1945, c.162 (C.54:10A-1 et seq.), or 18 the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., in 19 exchange for private financial assistance to be provided by the 20 purchaser or assignee to the taxpayer that has applied for and been 21 granted the tax credit. The tax credit transfer certificate provided to 22 the taxpayer shall include a statement waiving the taxpayer's right 23 to claim that amount of the tax credit against the tax imposed 24 pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) that the 25 taxpayer has elected to sell or assign. The sale or assignment of any 26 amount of a tax credit transfer certificate allowed under this section 27 shall not be exchanged for consideration received by the taxpayer of 28 less than 75 percent of the transferred tax credit amount. Any 29 amount of a tax credit transfer certificate used by a purchaser or 30 assignee against a tax liability under P.L.1945, c.162 (C.54:10A-1 31 et seq.) shall be subject to the same limitations and conditions that apply to the use of a tax credit pursuant to subsection c. of this 32 33 section. Any amount of a tax credit transfer certificate obtained by 34 a purchaser or assignee under subsection a. or subsection b. of this 35 section may be applied against the purchaser's or assignee's tax 36 liability under N.J.S.54A:1-1 et seq. and shall be subject to the 37 same limitations and conditions that apply to the use of a credit 38 pursuant to subsections c. and d. of section 2 of P.L.2018, c.56 39 (C.54A:4-12b).

40 e. (1) The value of tax credits, including tax credits allowed 41 through the granting of tax credit transfer certificates, approved by 42 the director and the authority pursuant to subsection a. of this 43 section and pursuant to subsection a. of section 2 of P.L.2018, c.56 44 (C.54A:4-12b) to taxpayers, other than New Jersey studio partners 45 and New Jersey film-lease partners, shall not exceed a cumulative 46 total of \$100,000,000 in fiscal year 2019 and in each fiscal year 47 thereafter prior to fiscal year 2035 to apply against the tax imposed

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1 pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) and the tax 2 imposed pursuant to the "New Jersey Gross Income Tax Act," 3 N.J.S.54A:1-1 et seq. In addition to the \$100,000,000 limitation on 4 the value of tax credits approved by the director for New Jersey 5 film-lease partners and the \$100,000,000 limitation on the value of 6 tax credits approved by the director for other taxpayers imposed by 7 this paragraph, the value of tax credits, including tax credits 8 allowed through the granting of tax credit transfer certificates, 9 approved by the director and the authority pursuant to subsection a. 10 of this section and pursuant to subsection a. of section 2 of 11 P.L.2018, c.56 (C.54A:4-12b) to New Jersey studio partners shall 12 not exceed a cumulative total of \$100,000,000 in fiscal year 2021 13 and in each fiscal year thereafter prior to fiscal year 2034 to apply 14 against the tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) and the tax imposed pursuant to the "New Jersey 15 16 Gross Income Tax Act," N.J.S.54A:1-1 et seq. Beginning in fiscal 17 year 2025, in addition to the \$100,000,000 made available for New 18 Jersey studio partners pursuant to this paragraph, up to an additional 19 \$350,000,000 may be made available annually, in the discretion of 20 the authority, to New Jersey studio partners for the award of tax 21 credits, including tax credits allowed through the granting of tax 22 credit transfer certificates, pursuant to subsection a. of this section 23 and subsection a. of section 2 of P.L.2018, c.56 (C.54A:4-12b), 24 from the funds made available pursuant to subparagraph (i) of 25 paragraph (1) of subsection b. of section 98 of P.L.2020, c.156 26 (C.34:1B-362). In addition to the \$100,000,000 limitation on the 27 value of tax credits approved by the director for New Jersey studio 28 partners and the \$100,000,000 limitation on the value of tax credits 29 approved by the director for other taxpayers imposed by this paragraph, the value of tax credits, including tax credits allowed 30 31 through the granting of tax credit transfer certificates, approved by 32 the director and the authority pursuant to subsection a. of this 33 section and pursuant to subsection a. of section 2 of P.L.2018, c.56 34 (C.54A:4-12b) to New Jersey film-lease partners shall not exceed a 35 cumulative total of \$100,000,000 in fiscal year 2021 and in each 36 fiscal year thereafter prior to fiscal year 2034 to apply against the 37 tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) 38 and the tax imposed pursuant to the "New Jersey Gross Income Tax 39 Act," N.J.S.54A:1-1 et seq. Approvals made to New Jersey studio 40 partners and New Jersey film-lease partners shall be subject to 41 award agreements with the authority detailing obligations of the 42 awardee and outcomes relating to events of default, including, but 43 not limited to, recapture, forfeiture, and termination. If in any privilege period, beginning following a date determined by the 44 45 authority, a New Jersey film-lease partner's annual average of 46 qualified film production expenses falls below \$50,000,000, the 47 authority shall reduce by 20 percent any tax credit award for a film

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1 for which final documentation pursuant to N.J.A.C.19:31-21.7(c)
2 has been submitted, until a privilege period when the annual
3 average of qualified film production expenses has been restored to
4 \$50,000,000. The authority shall establish a non-binding,
5 administrative pre-certification process for potentially eligible
6 projects.

7 If the cumulative total amount of tax credits, and tax credit 8 transfer certificates, allowed to taxpayers for privilege periods or 9 taxable years commencing during a single fiscal year under 10 subsection a. of this section and subsection a. of section 2 of 11 P.L.2018, c.56 (C.54A:4-12b) exceeds the amount of tax credits 12 available in that fiscal year, then taxpayers who have first applied 13 for and have not been allowed a tax credit or tax credit transfer 14 certificate amount for that reason shall be allowed, in the order in 15 which they have submitted an application, the amount of tax credit 16 or tax credit transfer certificate on the first day of the next 17 succeeding fiscal year in which tax credits and tax credit transfer 18 certificates under subsection a. of this section and subsection a. of 19 section 2 of P.L.2018, c.56 (C.54A:4-12b) are not in excess of the 20 amount of credits] Notwithstanding the limitations set forth in this 21 paragraph, if in any fiscal year the authority receives applications 22 for tax credits under subsection a. of this section and subsection a. 23 of section 2 of P.L.2018, c.56 (C.54A:4-12.b) in amounts exceeding 24 the total amount of tax credits available for the fiscal year, then the 25 authority may approve applications, in the order in which such 26 applications were submitted, for excess tax credits during the year 27 in which the application was submitted, provided that the amount of 28 excess credits shall be subtracted from the total amounts allowed 29 for the next following fiscal year in which credits are available, and 30 provided further that the taxpayer shall not claim the excess tax 31 credit or tax credit transfer certificate until the first day of the fiscal 32 year from which the credits were made available.

33 Notwithstanding any provision of paragraph (1) of this 34 subsection to the contrary, for any fiscal year in which the amount 35 of tax credits approved pursuant to this paragraph is less than the 36 cumulative total amount of tax credits permitted to be approved in 37 that fiscal year, the authority shall certify the amount of the 38 remaining tax credits available for approval in that fiscal year, and 39 shall increase the cumulative total amount of tax credits permitted 40 to be approved for New Jersey studio partners in the subsequent 41 fiscal year by the certified amount remaining from the prior fiscal 42 year. The authority shall also certify, for each fiscal year, the 43 amount of tax credits that were previously approved, but that the 44 taxpayer is not able to redeem or transfer to another taxpayer under 45 this section, and shall increase the cumulative total amount of tax 46 credits permitted to be approved for New Jersey studio partners in

the subsequent fiscal year by the amount of tax credits previously
 approved, but not subject to redemption or transfer.

3 (2) The value of tax credits, including tax credits allowed 4 through the granting of tax credit transfer certificates, approved by 5 the authority and the director pursuant to subsection b. of this 6 section and pursuant to subsection b. of section 2 of P.L.2018, c.56 7 (C.54A:4-12b) shall not exceed a cumulative total of [\$10,000,000] 8 \$30,000,000 in fiscal year 2019 and in each fiscal year thereafter 9 prior to fiscal year 2035 to apply against the tax imposed pursuant 10 to section 5 of P.L.1945, c.162 (C.54:10A-5) and the tax imposed 11 pursuant to the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 12 et seq.

13 [If the total amount of tax credits and tax credit transfer 14 certificates allowed to taxpayers for privilege periods or taxable 15 years commencing during a single fiscal year under subsection b. of 16 this section and subsection b. of section 2 of P.L.2018, c.56 17 (C.54A:4-12.b) exceeds the amount of tax credits available in that 18 year, then taxpayers who have first applied for and have not been 19 allowed a tax credit or tax credit transfer certificate amount for that 20 reason shall be allowed, in the order in which they have submitted 21 an application, the amount of tax credit or tax credit transfer 22 certificate on the first day of the next succeeding fiscal year in 23 which tax credits and tax credit transfer certificates under subsection b. of this section and subsection b. of section 2 of 24 25 P.L.2018, c.56 (C.54A:4-12.b) are not in excess of the amount of credits] Notwithstanding the limitations set forth in this paragraph, 26 27 if in any fiscal year the authority receives applications for tax 28 credits under subsection b. of this section and subsection b. of 29 section 2 of P.L.2018, c.56 (C.54A:4-12.b) in amounts exceeding 30 the total amount of tax credits available for the fiscal year, then the 31 authority may approve applications, in the order in which such 32 applications were submitted, for excess tax credits during the year 33 in which the application was submitted, provided that the amount of 34 excess credits shall be subtracted from the total amounts allowed 35 for the next following fiscal year in which credits are available, and provided further that the taxpayer shall not claim the excess tax 36 37 credit or tax credit transfer certificate until the first day of the fiscal 38 year from which the credits were made available.

39 Notwithstanding any provision of this paragraph to the contrary, 40 for any fiscal year in which the amount of tax credits approved 41 pursuant to this paragraph is less than the cumulative total amount 42 of tax credits permitted to be approved in that fiscal year, the 43 authority shall certify the amount of the remaining tax credits available for approval in that fiscal year, and shall increase the 44 45 cumulative total amount of tax credits permitted to be approved in 46 the subsequent fiscal year by the certified amount remaining from 47 the prior fiscal year. The authority shall also certify, for each fiscal

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year, the amount of tax credits that were previously approved, but that the taxpayer is not able to redeem or transfer to another taxpayer under this section, and shall increase the cumulative total amount of tax credits permitted to be approved in the subsequent fiscal year by the amount of tax credits previously approved, but not subject to redemption or transfer.

7 A taxpayer shall submit to the authority and the director a f. 8 report prepared by an independent certified public accountant 9 licensed in this State to verify the taxpayer's tax credit claim 10 following the completion of the production. The report shall be 11 prepared by the independent certified public accountant pursuant to 12 agreed upon procedures prescribed by the authority and the director, 13 and shall include such information and documentation as shall be determined to be necessary by the authority and the director to 14 15 substantiate the qualified film production expenses or the qualified 16 digital media content production expenses of the taxpayer. A single 17 report with attachments deemed necessary by the authority shall be 18 submitted electronically. Upon receipt of the report, the authority 19 and the director shall review the findings of the independent 20 certified public accountant's report, and shall make a determination 21 as to the qualified film production expenses or the qualified digital 22 media content production expenses of the taxpayer. The authority's 23 and the director's review shall include, but shall not be limited to: a 24 review of all non-payroll qualified film production expense items 25 and non-payroll digital media content production expense items 26 over \$20,000; a review of 100 randomly selected non-payroll 27 qualified film production expense items and non-payroll digital 28 media content production expense items that are greater than 29 \$2,500, but less than \$20,000; a review of 100 randomly selected 30 non-payroll qualified film production expense items and non-31 payroll digital media content production expense items that are less 32 than \$2,500; a review of the qualified wages for the 15 employees, 33 independent contractors, or loan-out companies with the highest 34 qualified wages; and a review of the qualified wages for 35 35 randomly selected employees, independent contractors, or loan-out 36 companies with qualified wages other than the 15 employees, 37 independent contractors, or loan-out companies with the highest 38 qualified wages. The taxpayer's qualified film production expenses 39 and digital media content production expenses shall be adjusted 40 based on any discrepancies identified for the reviewed non-payroll 41 qualified film production expense items, non-payroll digital media 42 content production expense items and qualified wages. The 43 taxpayer's qualified film production expenses and digital media 44 content production expenses also shall be adjusted based on the 45 projection of any discrepancies identified based on the review of 46 randomly selected expense items or wages pursuant to this 47 subsection to the extent that the discrepancies exceed one percent of

1 the total reviewed non-payroll qualified film production expense 2 items, non-payroll digital media content production expense items, 3 or qualified wages. The determination shall be provided in writing 4 to the taxpayer, and a copy of the written determination shall be 5 included in the filing of a return that includes a claim for a tax 6 credit allowed pursuant to this section.

7 A taxpayer shall withhold from each payment to a loan out g. 8 company or to an independent contractor an amount equal to 6.37 9 percent of the payment otherwise due. The amounts withheld shall 10 be deemed to be withholding of liability pursuant to the "New 11 Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., and the 12 taxpayer shall be deemed to have the rights, duties, and responsibilities of an employer pursuant to chapter 7 of Title 54A of 13 14 the New Jersey Statutes. The director shall allocate the amounts 15 withheld for a taxable year to the accounts of the individuals who 16 are employees of a loan out company in proportion to the 17 employee's payment by the loan out company in connection with a 18 trade, profession, or occupation carried on in this State or for the 19 rendition of personal services performed in this State during the 20 taxable year. A loan out company that reports its payments to 21 employees in connection with a trade, profession, or occupation 22 carried on in this State or for the rendition of personal services 23 performed in this State during a taxable year shall be relieved of its 24 duties and responsibilities as an employer pursuant to chapter 7 of 25 Title 54A of the New Jersey Statutes for the taxable year for any 26 payments relating to the payments on which the taxpayer withheld.

27 h. As used in this section:

"Authority" means the New Jersey Economic Development 28 29 Authority.

30 "Business assistance or incentive" means "business assistance or 31 incentive" as that term is defined pursuant to section 1 of P.L.2007, 32 c.101 (C.54:50-39).

33 "Commission" means the Motion Picture and Television 34 Development Commission.

35 "Digital media content" means any data or information that is 36 produced in digital form, including data or information created in 37 analog form but reformatted in digital form, text, graphics, 38 photographs, animation, sound, and video content. "Digital media 39 content" shall not mean content offerings generated by the end user 40 (including postings on electronic bulletin boards and chat rooms); 41 content offerings comprised primarily of local news, events, 42 weather, or local market reports; public service content; electronic 43 commerce platforms (such as retail and wholesale websites); 44 websites or content offerings that contain obscene material as 45 defined pursuant to N.J.S.2C:34-2 and N.J.S.2C:34-3; websites or 46 content that are produced or maintained primarily for private, 47 industrial, corporate, or institutional purposes; or digital media

content acquired or licensed by the taxpayer for distribution or
 incorporation into the taxpayer's digital media content.

3 "Film" means a feature film, a television series, or a television 4 show of 22 minutes or more in length, intended for a national 5 audience, or a television series or a television show of 22 minutes 6 or more in length intended for a national or regional audience, 7 including, but not limited to, a game show, award show, or other 8 gala event filmed and produced at a nonprofit arts and cultural 9 "Film" shall not include a venue receiving State funding. 10 production featuring news, current events, weather, and market 11 reports or public programming, talk show, or sports event, a 12 production that solicits funds, a production containing obscene 13 material as defined under N.J.S.2C:34-2 and N.J.S.2C:34-3, or a 14 production primarily for private, industrial, corporate, or 15 institutional purposes, or a reality show, except if the production 16 company of the reality show owns, leases, or otherwise occupies a 17 production facility of no less than 20,000 square feet of real 18 property for a minimum term of 24 months, and invests no less than 19 \$3,000,000 in such a facility within a designated enterprise zone 20 established pursuant to the "New Jersey Urban Enterprise Zones 21 Act," P.L.1983, c.303 (C.52:27H-60 et al.), or a UEZ-impacted 22 business district established pursuant to section 3 of P.L.2001, 23 c.347 (C.52:27H-66.2). "Film" shall not include an award show or 24 other gala event that is not filmed and produced at a nonprofit arts 25 and cultural venue receiving State funding.

26 "Full-time or full-time equivalent employee" means an individual 27 employed by the taxpayer for consideration for at least 35 hours a 28 week, or who renders any other standard of service generally 29 accepted by custom or practice as full-time or full-time equivalent 30 employment, whose wages are subject to withholding as provided in 31 the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., or 32 who is a partner of a taxpayer, who works for the partnership for at 33 least 35 hours a week, or who renders any other standard of service 34 generally accepted by custom or practice as full-time or full-time 35 equivalent employment, and whose distributive share of income, 36 gain, loss, or deduction, or whose guaranteed payments, or any 37 combination thereof, is subject to the payment of estimated taxes, as provided in the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 38 39 et seq. "Full-time or full-time equivalent employee" shall not 40 include an individual who works as an independent contractor or on 41 a consulting basis for the taxpayer.

42 "Highly compensated individual" means an individual who 43 directly or indirectly receives compensation in excess of \$500,000 44 for the performance of services used directly in a production. An 45 individual receives compensation indirectly when the taxpayer pays 46 a loan out company that, in turn, pays the individual for the 47 performance of services.

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1 "Incurred in New Jersey" means, for any application submitted 2 after the effective date of P.L.2018, c.56 (C.54:10A-5.39b et al.), 3 pursuant to which a tax credit has not been allowed prior to the 4 effective date of P.L.2021, c.160, service performed within New 5 Jersey and tangible personal property used or consumed in New 6 Jersey. A service is performed in New Jersey to the extent that the 7 individual performing the service is physically located in New 8 Jersey while performing the service. Notwithstanding where the 9 property is delivered or acquired, rented tangible property is used or 10 consumed in New Jersey to the extent that the property is located in 11 New Jersey during its use or consumption and is rented from a 12 vendor authorized to do business in New Jersey or the film production company provides to the authority the vendor's 13 14 information in a form and manner prescribed by the authority. 15 Purchased tangible property is not used and consumed in New 16 Jersey unless it is purchased from a vendor authorized to do 17 business in New Jersey and is delivered to or acquired within New 18 Jersey; provided, however, that if a production is also located in 19 another jurisdiction, the purchased tangible property is used and 20 consumed in New Jersey if the acquisition and delivery of 21 purchased tangible property is located in either New Jersey or 22 another jurisdiction where the production takes place.

23 "Independent contractor" means an individual treated as an 24 independent contractor for federal and State tax purposes who is 25 contracted with by the taxpayer for the performance of services 26 used directly in a production.

27 "Loan out company" means a personal service corporation or 28 other entity that is contracted with by the taxpayer to provide 29 specified individual personnel, such as artists, crew, actors, 30 producers, or directors for the performance of services used directly 31 in a production. "Loan out company" shall not include entities 32 contracted with by the taxpayer to provide goods or ancillary 33 contractor services such as catering, construction, trailers, 34 equipment, or transportation.

35 "New Jersey film-lease partner" means a taxpayer, including any 36 taxpayer that is a member of a combined group under P.L.2018, 37 c.131 (C.54:10A-4.11), that has made a commitment to lease or acquire <u>all or part of</u> a New Jersey production facility [with], 38 39 which leased or acquired space shall have an aggregate square 40 footage of at least 50,000 square feet, [which includes] including a 41 sound stage and production support space, such as production 42 offices or a backlot, for a period of five or more successive years 43 and commits to spend, on a separate-entity basis or in the aggregate 44 with other members of the taxpayer's combined group, an annual 45 average of \$50,000,000 of qualified film production expenses over 46 the period of at least five but not to exceed 10 years.

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1 "New Jersey studio partner" means a film production company 2 that has made a commitment to produce films or commercial 3 audiovisual products in New Jersey and has developed, purchased, 4 or executed a 10-year contract to lease a production facility of 5 250,000 square feet or more as a "transformative project" pursuant 6 to section 65 of P.L.2020, c.156 (C.34:1B-333). No more than 7 three film production companies may be designated as a New Jersey 8 studio partner.

9 "Partnership" means an entity classified as a partnership for10 federal income tax purposes.

"Post-production costs" means the costs of the phase of production of a film that follows principal photography, in which raw footage is cut and assembled into a finished film with sound synchronization and visual effects.

15 "Pre-production costs" means the costs of the phase of 16 production of a film that precedes principal photography, in which a 17 detailed schedule and budget for the production is prepared, the 18 script and location is finalized, and contracts with vendors are 19 negotiated.

20 "Qualified digital media content production expenses" means an 21 expense incurred in New Jersey for the production of digital media 22 content. "Qualified digital media content production expenses" 23 shall include but not be limited to: wages and salaries of individuals 24 employed in the production of digital media content on which the 25 tax imposed by the "New Jersey Gross Income Tax Act," 26 N.J.S.54A:1-1 et seq. has been paid or is due; and the costs of 27 computer software and hardware, data processing, visualization 28 technologies, sound synchronization, editing, and the rental of 29 facilities and equipment. Payment made to a loan out company or 30 to an independent contractor shall not be deemed a "qualified digital 31 media content production expense" unless the payment is made in connection with a trade, profession, or occupation carried on in this 32 33 State or for the rendition of personal services performed in this 34 State and the taxpayer has made the withholding required pursuant 35 to subsection g. of this section. "Qualified digital media content 36 production expenses" shall not include expenses incurred in 37 marketing, promotion, or advertising digital media or other costs not directly related to the production of digital media content. 38 39 Costs related to the acquisition or licensing of digital media content 40 by the taxpayer for distribution or incorporation into the taxpayer's 41 digital media content shall not be deemed "qualified digital media 42 content production expenses."

"Qualified film production expenses" means an expense incurred
in New Jersey for the production of a film including pre-production
costs and post-production costs incurred in New Jersey. "Qualified
film production expenses" shall include but not be limited to:
wages and salaries of individuals employed in the production of a

1 film on which the tax imposed by the "New Jersey Gross Income 2 Tax Act," N.J.S.54A:1-1 et seq. has been paid or is due; and the 3 costs for tangible personal property used, and services performed, 4 directly and exclusively in the production of a film, such as 5 expenditures for film production facilities, props, makeup, wardrobe, film processing, camera, sound recording, 6 set 7 construction, lighting, shooting, editing, and meals. Payment made 8 to a loan out company or to an independent contractor shall not be 9 deemed a "qualified film production expense" unless the payment is 10 made in connection with a trade, profession, or occupation carried 11 on in this State or for the rendition of personal services performed 12 in this State and the taxpayer has made the withholding required 13 pursuant to subsection g. of this section. "Qualified film production 14 expenses" shall not include: expenses incurred in marketing or 15 advertising a film; and payment in excess of \$500,000 to a highly 16 compensated individual for costs for a story, script, or scenario used 17 in the production of a film and wages or salaries or other 18 compensation for writers, directors, including music directors, 19 producers, and performers, other than background actors with no 20 scripted lines, except as follows:

21 (1) for a New Jersey studio partner that incurs more than 22 \$15,000,000, but less than \$50,000,000, in qualified film production 23 expenses in the State, an amount, not to exceed \$15,000,000, of the 24 wages or salaries or other compensation for writers, directors, 25 including music directors, producers, and performers, other than 26 background actors with no scripted lines, shall constitute qualified 27 film production expenses;

28 (2) for a New Jersey studio partner that incurs \$50,000,000 or 29 more, but less than \$100,000,000, in qualified film production 30 expenses in the State, an amount, not to exceed \$25,000,000, of the 31 wages or salaries or other compensation for writers, directors, 32 including music directors, producers, and performers, other than 33 background actors with no scripted lines, shall constitute qualified 34 film production expenses;

35 (3) for a New Jersey studio partner that incurs \$100,000,000 or 36 more, but less than \$150,000,000, in qualified film production 37 expenses in the State, an amount, not to exceed \$40,000,000, of the 38 wages or salaries or other compensation for writers, directors, 39 including music directors, producers, and performers, other than 40 background actors with no scripted lines, shall constitute qualified 41 film production expenses; [and]

42 (4) for a New Jersey studio partner that incurs \$150,000,000 or 43 more in qualified film production expenses in the State, an amount, 44 not to exceed \$60,000,000, of the wages or salaries or other 45 compensation for writers, directors, including music directors, 46 producers, and performers, other than background actors with no

1 scripted lines, shall constitute qualified film production expenses: 2 and 3 (5) for a New Jersey film-lease partner, an amount, not to exceed \$15,000,000, of the payments in excess of \$500,000 to each 4 5 highly compensated individual for costs for a story, script, or 6 scenario used in the production of a film and wages or salaries or 7 other compensation for writers, directors, including music directors, 8 producers, and performers, other than background actors with no 9 scripted lines, shall constitute qualified film production expenses.

"Total digital media content production expenses" means costs
for services performed and property used or consumed in the
production of digital media content.

"Total film production expenses" means costs for services
performed and tangible personal property used or consumed in the
production of a film.

16 A business that is not a "taxpayer" as defined and used in the i. 17 "Corporation Business Tax Act (1945)," P.L.1945, c.162 (C.54:10A-1 et seq.) and therefore is not directly allowed a credit 18 19 under this section, but is a business entity that is classified as a 20 partnership for federal income tax purposes and is ultimately owned 21 by a business entity that is a "corporation" as defined in subsection 22 (c) of section 4 of P.L.1945, c.162 (C.54:10A-4), or a limited 23 liability company formed under the "Revised Uniform Limited 24 Liability Company Act," P.L.2012, c.50 (C.42:2C-1 et seq.), or 25 qualified to do business in this State as a foreign limited liability 26 company, with one member, and is wholly owned by the business 27 entity that is a "corporation" as defined in subsection (c) of section 4 of P.L.1945, c.162 (C.54:10A-4), but otherwise meets all other 28 29 requirements of this section, shall be considered an eligible 30 applicant and "taxpayer" as that term is used in this section.

- 31 (cf: P.L.2021, c.160, s.58)
- 32

33 2. Section 2 of P.L.2018, c.56 (C.54A:4-12b) is amended to 34 read as follows:

2. a. (1) A taxpayer, upon approval of an application to the authority and the director, shall be allowed a credit against the tax otherwise due for the taxable year under the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., in an amount equal to 35 percent of the qualified film production expenses of the taxpayer during a taxable year commencing on or after July 1, 2018 but before July 1, 2034, provided that:

(a) at least 60 percent of the total film production expenses,
exclusive of post-production costs, of the taxpayer are incurred for
services performed, and goods purchased through vendors
authorized to do business, in New Jersey, or the qualified film
production expenses of the taxpayer during the taxable year for
services performed, and goods purchased, through vendors

1 authorized to do business in New Jersey, exceed \$1,000,000 per 2 production;

3 (b) principal photography of the film commences within 180 4 days from the date of the original application for the tax credit;

5 (c) the film includes, when determined to be appropriate by the 6 commission, at no cost to the State, marketing materials promoting 7 this State as a film and entertainment production destination, which materials shall include placement of a "Filmed in New Jersey" or 8 9 "Produced in New Jersey" statement, or an appropriate logo 10 approved by the commission, in the end credits of the film;

11 (d) the taxpayer submits a tax credit verification report prepared 12 by an independent certified public accountant licensed in this State in accordance with subsection g. of this section; and 13

14 (e) the taxpayer complies with the withholding requirements 15 provided for payments to loan out companies and independent 16 contractors in accordance with subsection h. of this section.

17 (2) Notwithstanding the provisions of paragraph (1) of 18 subsection a. of this section to the contrary, the tax credit allowed 19 pursuant to this subsection against the tax otherwise due for the 20 taxable year under the "New Jersey Gross Income Tax Act," 21 N.J.S.54A:1-1 et seq., shall be in an amount equal to 30 percent of the qualified film production expenses of the taxpayer during a 22 23 taxable year that are incurred for services performed and tangible 24 personal property purchased for use at a sound stage or other 25 location that is located in the State within a 30-mile radius of the 26 intersection of Eighth Avenue/Central Park West, Broadway, and 27 West 59th Street/Central Park South, New York, New York.

28 b. (1) A taxpayer, upon approval of an application to the 29 authority and the director, shall be allowed a credit against the tax 30 otherwise due for the taxable year under the "New Jersey Gross 31 Income Tax Act," N.J.S.54A:1-1 et seq., in an amount equal to: 32 [20] <u>30</u> percent of the qualified digital media content production 33 expenses of the taxpayer during a taxable year commencing on or 34 after July 1, 2018 but before July 1, 2034, provided that:

35 (a) at least \$2,000,000 of the total digital media content production expenses of the taxpayer are incurred for services 36 37 performed, and goods purchased through vendors authorized to do 38 business, in New Jersey;

39 (b) at least 50 percent of the qualified digital media content 40 production expenses of the taxpayer are for wages and salaries paid 41 to full-time or full-time equivalent employees in New Jersey;

42 (c) the taxpayer submits a tax credit verification report prepared 43 by an independent certified public accountant licensed in this State 44 in accordance with subsection g. of this section; and

45 (d) the taxpayer complies with the withholding requirements 46 provided for payments to loan out companies and independent 47 contractors in accordance with subsection h. of this section.

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1 (2) Notwithstanding the provisions of paragraph (1) of 2 subsection b. of this section to the contrary, the tax credit allowed 3 pursuant to this subsection against the tax otherwise due for the 4 taxable year under the "New Jersey Gross Income Tax Act," 5 N.J.S.54A:1-1 et seq., shall be in an amount equal to [25] 35 6 percent for the qualified digital media content production expenses 7 of the taxpayer during a taxable year that are incurred for services 8 performed and tangible personal property purchased through 9 vendors whose primary place of business is located in Atlantic, 10 Burlington, Camden, Cape May, Cumberland, Gloucester, Mercer, 11 or Salem County.

12 c. No tax credit shall be allowed pursuant to this section for 13 any costs or expenses included in the calculation of any other tax 14 credit or exemption granted pursuant to a claim made on a tax 15 return filed with the director, or included in the calculation of an 16 award of business assistance or incentive, for a period of time that 17 coincides with the taxable year for which a tax credit authorized 18 pursuant to this section is allowed. The order of priority in which 19 the tax credit allowed pursuant to this section and any other tax 20 credits allowed by law may be taken shall be as prescribed by the 21 director. The amount of the tax credit applied under this section against the tax otherwise due under the "New Jersey Gross Income 22 23 Tax Act," N.J.S.54A:1-1 et seq., for a taxable year, when taken 24 together with any other payments, credits, deductions, and 25 adjustments allowed by law shall not reduce the tax liability of the 26 taxpayer to an amount less than zero. The amount of the tax credit 27 otherwise allowable under this section which cannot be applied for 28 the taxable year due to the limitations of this subsection or under 29 other provisions of N.J.S.54A:1-1 et seq., may be carried forward, if 30 necessary, to the seven taxable years following the taxable year for 31 which the tax credit was allowed.

32 d. (1) A business entity that is classified as a partnership for 33 federal income tax purposes shall not be allowed a tax credit 34 pursuant to this section directly, but the amount of tax credit of a 35 taxpayer in respect of a distributive share of entity income, shall be 36 determined by allocating to the taxpayer that proportion of the tax 37 credit acquired by the entity that is equal to the taxpayer's share, 38 whether or not distributed, of the total distributive income or gain 39 of the entity for its taxable year ending within or with the taxpayer's 40 taxable year.

41 (2) A New Jersey S Corporation shall not be allowed a tax credit 42 pursuant to this section directly, but the amount of tax credit of a 43 taxpayer in respect of a pro rata share of S Corporation income, 44 shall be determined by allocating to the taxpayer that proportion of 45 the tax credit acquired by the New Jersey S Corporation that is 46 equal to the taxpayer's share, whether or not distributed, of the total 47 pro rata share of S Corporation income of the New Jersey S 1 Corporation for its privilege period ending within or with the 2 taxpayer's taxable year.

3 A business entity that is not a gross income "taxpayer" as defined 4 and used in the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 5 et seq., and therefore is not directly allowed a credit under this 6 section, but otherwise meets all the other requirements of this 7 section, shall be considered an eligible applicant and "taxpayer" as 8 that term is used in this section, and the application of an otherwise 9 allowed credit amount shall be distributed to appropriate gross 10 income taxpayers pursuant to the other requirements of this 11 subsection.

12 e. A taxpayer, with an application for a tax credit provided for 13 in subsection a. or subsection b. of this section, may apply to the 14 authority and the director for a tax credit transfer certificate in lieu 15 of the taxpayer being allowed any amount of the tax credit against 16 the tax liability of the taxpayer. The tax credit transfer certificate, 17 upon receipt thereof by the taxpayer from the authority and the 18 director, may be sold or assigned, in full or in part, to any other 19 taxpayer that may have a tax liability under the "New Jersey Gross 20 Income Tax Act," N.J.S.54A:1-1 et seq., or the "Corporation 21 Business Tax Act (1945)," P.L.1945, c.162 (C.54:10A-1 et seq.), in 22 exchange for private financial assistance to be provided by the 23 purchaser or assignee to the taxpayer that has applied for and been 24 granted the tax credit. The tax credit transfer certificate provided to 25 the taxpayer shall include a statement waiving the taxpayer's right 26 to claim that amount of the tax credit against the tax imposed 27 pursuant to N.J.S.54A:1-1 et seq. that the taxpayer has elected to 28 sell or assign. The sale or assignment of any amount of a tax credit 29 transfer certificate allowed under this section shall not be 30 exchanged for consideration received by the taxpayer of less than 31 75 percent of the transferred tax credit amount. Any amount of a 32 tax credit transfer certificate used by a purchaser or assignee against 33 a tax liability under N.J.S.54A:1-1 et seq. shall be subject to the 34 same limitations and conditions that apply to the use of a tax credit 35 pursuant to subsections c. and d. of this section. Any amount of a 36 tax credit transfer certificate obtained by a purchaser or assignee 37 under subsection e. of this section may be applied against the 38 purchaser's or assignee's tax liability under P.L.1945, c.162 39 (C.54:10A-1 et seq.) and shall be subject to the same limitations 40 and conditions that apply to the use of a credit pursuant to 41 subsection c. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b).

f. (1) The value of tax credits, including tax credits allowed
through the granting of tax credit transfer certificates, approved by
the director and the authority pursuant to subsection a. of this
section and pursuant to subsection a. of section 1 of P.L.2018, c.56
(C.54:10A-5.39b) to taxpayers, other than New Jersey studio
partners and New Jersey film-lease partners, shall not exceed a

1 cumulative total of \$100,000,000 in fiscal year 2019 and in each 2 fiscal year thereafter prior to fiscal year 2035 to apply against the 3 tax imposed pursuant to the "New Jersey Gross Income Tax Act," 4 N.J.S.54A:1-1 et seq., and pursuant to section 5 of P.L.1945, c.162 5 (C.54:10A-5). In addition to the \$100,000,000 limitation on the value of tax credits approved by the director for New Jersey film-6 7 lease partners and the \$100,000,000 limitation on the value of tax 8 credits approved by the director for other taxpayers imposed by this 9 paragraph, the value of tax credits, including tax credits allowed 10 through the granting of tax credit transfer certificates, approved by 11 the director and the authority pursuant to subsection a. of this 12 section and pursuant to subsection a. of section 1 of P.L.2018, c.56 13 (C.54:10A-5.39b) to New Jersey studio partners shall not exceed a 14 cumulative total of \$100,000,000 in fiscal year 2021 and in each fiscal year thereafter prior to fiscal year 2034 to apply against the 15 16 tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) 17 and the tax imposed pursuant to the "New Jersey Gross Income Tax 18 Act," N.J.S.54A:1-1 et seq. Beginning in fiscal year 2025, in 19 addition to the \$100,000,000 made available for New Jersey studio 20 partners pursuant to this paragraph, up to an additional 21 \$350,000,000 may be made available annually, in the discretion of 22 the authority, to New Jersey studio partners for the award of tax 23 credits, including tax credits allowed through the granting of tax 24 credit transfer certificates, pursuant to subsection a. of this section 25 and subsection a. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b), 26 from the funds made available pursuant to subparagraph (i) of 27 paragraph (1) of subsection b. of section 98 of P.L.2020, c.156 28 (C.34:1B-362). In addition to the \$100,000,000 limitation on the 29 value of tax credits approved by the director for New Jersey studio 30 partners and the \$100,000,000 limitation on the value of tax credits 31 approved by the director for other taxpayers imposed by this 32 paragraph, the value of tax credits, including tax credits allowed 33 through the granting of tax credit transfer certificates, approved by 34 the director and the authority pursuant to subsection a. of this 35 section and pursuant to subsection a. of section 1 of P.L.2018, c.56 36 (C.54:10A-5.39b) to New Jersey film-lease partners shall not 37 exceed a cumulative total of \$100,000,000 in fiscal year 2021 and 38 in each fiscal year thereafter prior to fiscal year 2034 to apply 39 against the tax imposed pursuant to section 5 of P.L.1945, c.162 40 (C.54:10A-5) and the tax imposed pursuant to the "New Jersey 41 Gross Income Tax Act," N.J.S.54A:1-1 et seq. Approvals made to 42 New Jersey studio partners and New Jersey film-lease partners shall 43 be subject to award agreements with the authority detailing 44 obligations of the awardee and outcomes relating to events of 45 default, including, but not limited to, recapture, forfeiture, and 46 termination. If in any taxable year, beginning following a date 47 determined by the authority, a New Jersey film-lease partner's

1 annual average of qualified film production expenses falls below 2 \$50,000,000, the authority shall reduce by 20 percent any tax credit 3 award for a film for which final documentation pursuant to 4 N.J.A.C.19:31-21.7(c) has been submitted, until a taxable year 5 when the annual average of qualified film production expenses has 6 been restored to \$50,000,000. The authority shall establish a non-7 binding, administrative pre-certification process for potentially 8 eligible projects.

9 If the cumulative total amount of tax credits, and tax credit 10 transfer certificates, allowed to taxpayers for taxable years or 11 privilege periods commencing during a single fiscal year under 12 subsection a. of this section and subsection a. of section 1 of 13 P.L.2018, c.56 (C.54:10A-5.39b) exceeds the amount of tax credits 14 available in that fiscal year, then taxpayers who have first applied 15 for and have not been allowed a tax credit or tax credit transfer 16 certificate amount for that reason shall be allowed, in the order in 17 which they have submitted an application, the amount of tax credit 18 or tax credit transfer certificate on the first day of the next 19 succeeding fiscal year in which tax credits and tax credit transfer 20 certificates under subsection a. of this section and subsection a. of 21 section 1 of P.L.2018, c.56 (C.54:10A-5.39b) are not in excess of 22 the amount of credits Notwithstanding the limitations set forth in 23 this paragraph, if in any fiscal year the authority receives 24 applications for tax credits under subsection a. of this section and 25 subsection a. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b) in 26 amounts exceeding the total amount of tax credits available for the 27 fiscal year, then the authority may approve applications, in the order 28 in which such applications were submitted, for excess tax credits 29 during the year in which the application was submitted, provided 30 that the amount of excess credits shall be subtracted from the total 31 amounts allowed for the next following fiscal year in which credits 32 are available, and provided further that the taxpayer shall not claim 33 the excess tax credit or tax credit transfer certificate until the first 34 day of the fiscal year from which the credits were made available.

35 Notwithstanding any provision of paragraph (1) of this 36 subsection to the contrary, for any fiscal year in which the amount 37 of tax credits approved pursuant to this paragraph is less than the 38 cumulative total amount of tax credits permitted to be approved in 39 that fiscal year, the authority shall certify the amount of the 40 remaining tax credits available for approval in that fiscal year, and 41 shall increase the cumulative total amount of tax credits permitted 42 to be approved for New Jersey studio partners in the subsequent 43 fiscal year by the certified amount remaining from the prior fiscal 44 year. The authority shall also certify, for each fiscal year, the 45 amount of tax credits that were previously approved, but that the 46 taxpayer is not able to redeem or transfer to another taxpayer under 47 this section, and shall increase the cumulative total amount of tax

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credits permitted to be approved for New Jersey studio partners in
 the subsequent fiscal year by the amount of tax credits previously
 approved, but not subject to redemption or transfer.

4 (2) The value of tax credits, including tax credits allowed 5 through the granting of tax credit transfer certificates, approved by 6 the authority and the director pursuant to subsection b. of this 7 section and pursuant to subsection b. of section 1 of P.L.2018, c.56 8 (C.54:10A-5.39b) shall not exceed a cumulative total of 9 [\$10,000,000] \$30,000,000 in fiscal year 2019 and in each fiscal 10 year thereafter prior to fiscal year 2035 to apply against the tax 11 imposed pursuant to the "New Jersey Gross Income Tax Act," 12 N.J.S.54A:1-1 et seq. and the tax imposed pursuant to section 5 of 13 P.L.1945, c.162 (C.54:10A-5).

14 [If the total amount of tax credits and tax credit transfer 15 certificates allowed to taxpayers for taxable years or privilege 16 periods commencing during a single fiscal year under subsection b. 17 of this section and subsection b. of section 1 of P.L.2018, c.56 18 (C.54:10A-5.39b) exceeds the amount of tax credits available in 19 that year, then taxpayers who have first applied for and have not 20 been allowed a tax credit or tax credit transfer certificate amount for 21 that reason shall be allowed, in the order in which they have 22 submitted an application, the amount of tax credit or tax credit 23 transfer certificate on the first day of the next succeeding fiscal year 24 in which tax credits and tax credit transfer certificates under 25 subsection b. of this section and subsection b. of section 1 of 26 P.L.2018, c.56 (C.54:10A-5.39b) are not in excess of the amount of 27 credits] Notwithstanding the limitations set forth in this paragraph, 28 if in any fiscal year the authority receives applications for tax 29 credits under subsection b. of this section and subsection b. of 30 section 1 of P.L.2018, c.56 (C.54:10A-5.39b) in amounts exceeding 31 the total amount of tax credits available for the fiscal year, then the 32 authority may approve applications, in the order in which such 33 applications were submitted, for excess tax credits during the year 34 in which the application was submitted, provided that the amount of 35 excess credits shall be subtracted from the total amounts allowed for the next following fiscal year in which credits are available, and 36 37 provided further that the taxpayer shall not claim the excess tax 38 credit or tax credit transfer certificate until the first day of the fiscal 39 year from which the credits were made available.

40 Notwithstanding any provision of this paragraph to the contrary, 41 for any fiscal year in which the amount of tax credits approved 42 pursuant to this paragraph is less than the cumulative total amount 43 of tax credits permitted to be approved in that fiscal year, the 44 authority shall certify the amount of the remaining tax credits 45 available for approval in that fiscal year, and shall increase the 46 cumulative total amount of tax credits permitted to be approved in 47 the subsequent fiscal year by the certified amount remaining from

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the prior fiscal year. The authority shall also certify, for each fiscal year, the amount of tax credits that were previously approved, but that the taxpayer is not able to redeem or transfer to another taxpayer under this section, and shall increase the cumulative total amount of tax credits permitted to be approved in the subsequent fiscal year by the amount of tax credits previously approved, but not subject to redemption or transfer.

g. A taxpayer shall submit to the authority and the director a 8 9 report prepared by an independent certified public accountant 10 licensed in this State to verify the taxpayer's tax credit claim 11 following the completion of the production. The report shall be 12 prepared by the independent certified public accountant pursuant to 13 agreed upon procedures prescribed by the authority and the director, 14 and shall include such information and documentation as shall be determined to be necessary by the authority and the director to 15 16 substantiate the qualified film production expenses or the qualified 17 digital media content production expenses of the taxpayer. A single 18 report with attachments deemed necessary by the authority shall be 19 submitted electronically. Upon receipt of the report, the authority 20 and the director shall review the findings of the independent 21 certified public accountant's report, and shall make a determination 22 as to the qualified film production expenses or the qualified digital 23 media content production expenses of the taxpayer. The authority's 24 and the director's review shall include, but shall not be limited to: a 25 review of all non-payroll qualified film production expense items 26 and non-payroll digital media content production expense items 27 over \$20,000; a review of 100 randomly selected non-payroll 28 qualified film production expense items and non-payroll digital 29 media content production expense items that are greater than 30 \$2,500, but less than \$20,000; a review of 100 randomly selected 31 non-payroll qualified film production expense items and non-32 payroll digital media content production expense items that are less 33 than \$2,500; a review of the qualified wages for the 15 employees, 34 independent contractors, or loan-out companies with the highest 35 qualified wages; and a review of the qualified wages for 35 36 randomly selected employees, independent contractors, or loan-out 37 companies with qualified wages other than the 15 employees, 38 independent contractors, or loan-out companies with the highest 39 qualified wages. The taxpayer's qualified film production expenses 40 and digital media content production expenses shall be adjusted 41 based on any discrepancies identified for the reviewed non-payroll 42 qualified film production expense items, non-payroll digital media 43 content production expense items and qualified wages. The 44 taxpayer's qualified film production expenses and digital media 45 content production expenses also shall be adjusted based on the 46 projection of any discrepancies identified based on the review of 47 randomly selected expense items or wages pursuant to this

subsection to the extent that the discrepancies exceed one percent of the total reviewed non-payroll qualified film production expense items, non-payroll digital media content production expense items, or qualified wages. The determination shall be provided in writing to the taxpayer, and a copy of the written determination shall be included in the filing of a return that includes a claim for a tax credit allowed pursuant to this section.

8 h. A taxpayer shall withhold from each payment to a loan out 9 company or to an independent contractor an amount equal to 6.37 10 percent of the payment otherwise due. The amounts withheld shall 11 be deemed to be withholding of liability pursuant to the "New 12 Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., and the 13 taxpayer shall be deemed to have the rights, duties, and 14 responsibilities of an employer pursuant to chapter 7 of Title 54A of 15 the New Jersey Statutes. The director shall allocate the amounts 16 withheld for a taxable year to the accounts of the individuals who 17 are employees of a loan out company in proportion to the 18 employee's payment by the loan out company in connection with a 19 trade, profession, or occupation carried on in this State or for the 20 rendition of personal services performed in this State during the 21 taxable year. A loan out company that reports its payments to employees in connection with a trade, profession, or occupation 22 23 carried on in this State or for the rendition of personal services 24 performed in this State during a taxable year shall be relieved of its 25 duties and responsibilities as an employer pursuant to chapter 7 of 26 Title 54A of the New Jersey Statutes for the taxable year for any 27 payments relating to the payments on which the taxpayer withheld.

i. As used in this section:

29 "Authority" means the New Jersey Economic Development30 Authority.

"Business assistance or incentive" means "business assistance or
incentive" as that term is defined pursuant to section 1 of P.L.2007,
c.101 (C.54:50-39).

34 "Commission" means the Motion Picture and Television35 Development Commission.

"Digital media content" means any data or information that is 36 37 produced in digital form, including data or information created in 38 analog form but reformatted in digital form, text, graphics, 39 photographs, animation, sound, and video content. "Digital media 40 content" shall not mean content offerings generated by the end user 41 (including postings on electronic bulletin boards and chat rooms); 42 content offerings comprised primarily of local news, events, 43 weather or local market reports; public service content; electronic 44 commerce platforms (such as retail and wholesale websites); 45 websites or content offerings that contain obscene material as 46 defined pursuant to N.J.S.2C:34-2 and N.J.S.2C:34-3; websites or 47 content that are produced or maintained primarily for private,

industrial, corporate, or institutional purposes; or digital media
 content acquired or licensed by the taxpayer for distribution or
 incorporation into the taxpayer's digital media content.

4 "Film" means a feature film, a television series, or a television 5 show of 22 minutes or more in length, intended for a national 6 audience, or a television series or a television show of 22 minutes 7 or more in length intended for a national or regional audience, 8 including, but not limited to, a game show, award show, or other 9 gala event filmed and produced at a nonprofit arts and cultural 10 "Film" shall not include a venue receiving State funding. 11 production featuring news, current events, weather, and market 12 reports or public programming, talk show, sports event, or reality 13 show, a production that solicits funds, a production containing 14 obscene material as defined under N.J.S.2C:34-2 and N.J.S.2C:34-15 3, or a production primarily for private, industrial, corporate, or 16 institutional purposes. "Film" shall not include an award show or 17 other gala event that is not filmed and produced at a nonprofit arts 18 and cultural venue receiving State funding.

19 "Full-time or full-time equivalent employee" means an individual 20 employed by the taxpayer for consideration for at least 35 hours a 21 week, or who renders any other standard of service generally 22 accepted by custom or practice as full-time or full-time equivalent 23 employment, whose wages are subject to withholding as provided in 24 the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., or 25 who is a partner of a taxpayer, who works for the partnership for at 26 least 35 hours a week, or who renders any other standard of service 27 generally accepted by custom or practice as full-time or full-time 28 equivalent employment, and whose distributive share of income, 29 gain, loss, or deduction, or whose guaranteed payments, or any 30 combination thereof, is subject to the payment of estimated taxes, as 31 provided in the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 "Full-time or full-time equivalent employee" shall not 32 et seq. 33 include an individual who works as an independent contractor or on 34 a consulting basis for the taxpayer.

35 "Highly compensated individual" means an individual who 36 directly or indirectly receives compensation in excess of \$500,000 37 for the performance of services used directly in a production. An 38 individual receives compensation indirectly when the taxpayer pays 39 a loan out company that, in turn, pays the individual for the 40 performance of services.

41 "Incurred in New Jersey" means, for any application submitted 42 after the effective date of P.L.2018, c.56 (C.54:10A-5.39b et al.), 43 pursuant to which a tax credit has not been allowed prior to the 44 effective date of P.L.2021, c.160, service performed within New 45 Jersey and tangible personal property used or consumed in New 46 Jersey. A service is performed in New Jersey to the extent that the 47 individual performing the service is physically located in New

1 Jersey while performing the service. Notwithstanding where the 2 property is delivered or acquired, rented tangible property is used or 3 consumed in New Jersey to the extent that the property is located in 4 New Jersey during its use or consumption and is rented from a 5 vendor authorized to do business in New Jersey or the film 6 production company provides to the authority the vendor's 7 information in a form and manner prescribed by the authority. 8 Purchased tangible property is not used and consumed in New 9 Jersey unless it is purchased from a vendor authorized to do 10 business in New Jersey and is delivered to or acquired within New 11 Jersey; provided, however, that if a production is also located in 12 another jurisdiction, the purchased tangible property is used and 13 consumed in New Jersey if the acquisition and delivery of 14 purchased tangible property is located in either New Jersey or 15 another jurisdiction where the production takes place.

16 "Independent contractor" means an individual treated as an 17 independent contractor for federal and State tax purposes who is 18 contracted with by the taxpayer for the performance of services 19 used directly in a production.

20 "Loan out company" means a personal service corporation or 21 other entity that is contracted with by the taxpayer to provide 22 specified individual personnel, such as artists, crew, actors, 23 producers, or directors for the performance of services used directly 24 in a production. "Loan out company" shall not include entities 25 contracted with by the taxpayer to provide goods or ancillary 26 contractor services such as catering, construction, trailers, 27 equipment, or transportation.

28 "New Jersey film-lease partner" means a taxpayer, including any taxpayer that is a member of a combined group under P.L.2018, 29 30 c.131 (C:54:10A-4.11), that has made a commitment to lease or 31 acquire <u>all or part of</u> a New Jersey production facility [with], 32 which leased or acquired space shall have an aggregate square 33 footage of at least 50,000 square feet, [which includes] including a 34 sound stage and production support space, such as production 35 offices or a backlot, for a period of five or more successive years 36 and commits to spend, on a separate-entity basis or in the aggregate 37 with other members of the taxpayer's combined group, an annual 38 average of \$50,000,000 of qualified film production expenses over 39 the period of at least five but not to exceed 10 years.

40 "New Jersey studio partner" means a film production company 41 that has made a commitment to produce films or commercial 42 audiovisual products in New Jersey and has developed, purchased, 43 or executed a 10-year contract to lease a production facility of 44 250,000 square feet or more as a "transformative project" pursuant 45 to section 65 of P.L.2020, c.156 (C.34:1B-333). No more than 46 three film production companies may be designated as a New Jersey 47 studio partner.

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"Partnership" means an entity classified as a partnership for
 federal income tax purposes.

"Post-production costs" means the costs of the phase of
production of a film that follows principal photography, in which
raw footage is cut and assembled into a finished film with sound
synchronization and visual effects.

7 "Pre-production costs" means the costs of the phase of 8 production of a film that precedes principal photography, in which a 9 detailed schedule and budget for the production is prepared, the 10 script and location is finalized, and contracts with vendors are 11 negotiated.

12 "Qualified digital media content production expenses" means an 13 expense incurred in New Jersey for the production of digital media 14 content. "Qualified digital media content production expenses" shall include but not be limited to: wages and salaries of individuals 15 16 employed in the production of digital media content on which the 17 tax imposed by the "New Jersey Gross Income Tax Act," 18 N.J.S.54A:1-1 et seq. has been paid or is due; and the costs of 19 computer software and hardware, data processing, visualization 20 technologies, sound synchronization, editing, and the rental of 21 facilities and equipment. Payment made to a loan out company or 22 to an independent contractor shall not be deemed a "qualified digital 23 media content production expense" unless the payment is made in 24 connection with a trade, profession, or occupation carried on in this 25 State or for the rendition of personal services performed in this 26 State and the taxpayer has made the withholding required pursuant 27 to subsection h. of this section. "Qualified digital media content 28 production expenses" shall not include expenses incurred in marketing, promotion, or advertising digital media or other costs 29 30 not directly related to the production of digital media content. 31 Costs related to the acquisition or licensing of digital media content by the taxpayer for distribution or incorporation into the taxpayer's 32 digital media content shall not be deemed "qualified digital media 33 34 content production expenses."

35 "Qualified film production expenses" means an expense incurred 36 in New Jersey for the production of a film including pre-production 37 costs and post-production costs incurred in New Jersey. "Qualified film production expenses" shall include but not be limited to: 38 39 wages and salaries of individuals employed in the production of a 40 film on which the tax imposed by the "New Jersey Gross Income 41 Tax Act," N.J.S.54A:1-1 et seq. has been paid or is due; and the 42 costs for tangible personal property used, and services performed, 43 directly and exclusively in the production of a film, such as 44 expenditures for film production facilities, props, makeup, 45 wardrobe, film processing, camera, sound recording, set 46 construction, lighting, shooting, editing, and meals. Payment made 47 to a loan out company or to an independent contractor shall not be

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1 deemed a "qualified film production expense" unless the payment is 2 made in connection with a trade, profession, or occupation carried 3 on in this State or for the rendition of personal services performed 4 in this State and the taxpayer has made the withholding required by 5 subsection h. of this section. "Qualified film production expenses" shall not include: expenses incurred in marketing or advertising a 6 7 film; and payment in excess of \$500,000 to a highly compensated 8 individual for costs for a story, script, or scenario used in the 9 production of a film and wages or salaries or other compensation 10 for writers, directors, including music directors, producers, and 11 performers, other than background actors with no scripted lines, 12 except as follows:

(1) for a New Jersey studio partner that incurs more than
\$15,000,000, but less than \$50,000,000, in qualified film production
expenses in the State, an amount, not to exceed \$15,000,000, of the
wages or salaries or other compensation for writers, directors,
including music directors, producers, and performers, other than
background actors with no scripted lines, shall constitute qualified
film production expenses;

(2) for a New Jersey studio partner that incurs \$50,000,000 or
more, but less than \$100,000,000, in qualified film production
expenses in the State, an amount, not to exceed \$25,000,000, of the
wages or salaries or other compensation for writers, directors,
including music directors, producers, and performers, other than
background actors with no scripted lines, shall constitute qualified
film production expenses;

(3) for a New Jersey studio partner that incurs \$100,000,000 or
more, but less than \$150,000,000, in qualified film production
expenses in the State, an amount, not to exceed \$40,000,000, of the
wages or salaries or other compensation for writers, directors,
including music directors, producers, and performers, other than
background actors with no scripted lines, shall constitute qualified
film production expenses; [and]

(4) for a New Jersey studio partner that incurs \$150,000,000 or
more in qualified film production expenses in the State, an amount,
not to exceed \$60,000,000, of the wages or salaries or other
compensation for writers, directors, including music directors,
producers, and performers, other than background actors with no
scripted lines, shall constitute qualified film production expenses;
and

(5) for a New Jersey film-lease partner, an amount, not to
exceed \$15,000,000, of the payments in excess of \$500,000 to each
highly compensated individual for costs for a story, script, or
scenario used in the production of a film and wages or salaries or
other compensation for writers, directors, including music directors,
producers, and performers, other than background actors with no
scripted lines, shall constitute qualified film production expenses.

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"Total digital media content production expenses" means costs
 for services performed and property used or consumed in the
 production of digital media content.

4 "Total film production expenses" means costs for services
5 performed and tangible personal property used or consumed in the
6 production of a film.

3. This act shall take effect immediately.

- 7 (cf: P.L.2021, c.160, s.59)
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STATEMENT

This bill makes various changes to the film and digital media content production tax credit program, including increasing the amount of the digital media content production tax credit, allowing certain compensation to be included within the computation of qualified film production expenses, and revising the definition of "New Jersey film-lease partner."

20 Under the film and digital media content production tax credit 21 program, the State awards tax credits to eligible taxpayers equal to: 22 (1) 30 percent of the qualified film production expenses incurred for 23 use within certain parts of Northern New Jersey, or 35 percent of 24 the qualified film production expenses incurred for use within all 25 other parts of the State; and (2) 25 percent of the qualified digital 26 media content production expenses purchased through vendors 27 located in certain counties in Southern New Jersey, or 20 percent of 28 all other qualified digital media content production expenses 29 purchased within the State.

30 Under the bill, the amount of the digital media content 31 production portion of the tax credit program would be increased. 32 Specifically, the bill increases the digital media content production 33 tax credit to 35 percent of the qualified digital media content 34 production expenses purchased through vendors located in certain 35 counties in Southern New Jersey, or 30 percent of all other qualified 36 digital media content production expenses purchased within the 37 In addition, the bill increases the cumulative annual State. 38 limitation on digital media content production tax credits from \$10 39 million to \$30 million.

40 The bill also modifies the definition of "qualified film 41 production expenses" to include amounts paid by New Jersey film-42 lease partners for certain employees. Except for certain allowances 43 for New Jersey studio partners, current law generally prohibits 44 qualified film production expenses from including any payments in 45 excess of \$500,000 for: (1) a highly compensated individual for 46 costs for a story, script, or scenario used in the production of a film; 47 and (2) the wages or salaries or other compensation for writers,

1 directors, including music directors, producers, and performers, 2 other than background actors with no scripted lines. However, this 3 bill would instead allow a New Jersey film-lease partner to include 4 up to \$15 million of these payments, in excess of current 5 allowances, in the computation of qualified film production 6 expenses.

7 The bill also provides that when the New Jersey Economic 8 Development Authority receives applications for more tax credits 9 than are available in any given fiscal year, then the authority may 10 approve applications for excess tax credits during the year in which 11 such applications were submitted, provided that the amount of 12 excess credits would be subtracted from the amounts otherwise available in the next succeeding fiscal years. However, a taxpayer 13 14 may not claim the excess tax credits or tax credit transfer 15 certificates until the first day of the fiscal year from which the 16 credits were made available.

17 Additionally, the bill revises the definition of "New Jersey filmlease partner." Under current law, the term includes taxpayers who 18 19 commit to lease or acquire a New Jersey production facility, with an 20 aggregate square footage of at least 50,000 square feet, for a period 21 of five or more years, and who commit to spending an annual 22 average of \$50 million in qualified film production expenses over a 23 designated period of five to 10 years. The bill revises this 24 definition to allow for a New Jersey film-lease partner to lease or 25 acquire a portion of a New Jersey production facility, provided that 26 the leased or acquired portion has an aggregate square footage of at 27 least 50,000 square feet and otherwise meets the requirements of 28 existing law.

SENATE BUDGET AND APPROPRIATIONS COMMITTEE

STATEMENT TO

SENATE, No. 4094

with committee amendments

STATE OF NEW JERSEY

DATED: DECEMBER 16, 2021

The Senate Budget and Appropriations Committee reports favorably Senate Bill No. 4094, with committee amendments.

As amended, this bill makes various changes to the film and digital media content production tax credit program, including increasing the amount of the digital media content production tax credit, allowing certain compensation to be included within the computation of qualified film production expenses, and revising the definition of "New Jersey film-lease partner."

Under the film and digital media content production tax credit program, the State awards tax credits to eligible taxpayers equal to: (1) 30 percent of the qualified film production expenses incurred for use within certain parts of Northern New Jersey, or 35 percent of the qualified film production expenses incurred for use within all other parts of the State; and (2) 25 percent of the qualified digital media content production expenses purchased through vendors located in certain counties in Southern New Jersey, or 20 percent of all other qualified digital media content production expenses purchased within the State.

Under the bill, the amount of the digital media content production portion of the tax credit program would be increased. Specifically, the bill increases the digital media content production tax credit to 35 percent of the qualified digital media content production expenses purchased through vendors located in certain counties in Southern New Jersey, or 30 percent of all other qualified digital media content production expenses purchased within the State. In addition, the bill increases the cumulative annual limitation on digital media content production tax credits from \$10 million to \$30 million.

The bill also extends the diversity bonus tax credit program's duration from 2028 to 2034, allows it to apply against gross income tax, and allow a bonus credit if the diversity plan outlines goals that include hiring performers who are members of ethnic minority groups that are underrepresented in film or digital media productions, residents the municipality where filming occurs, and members of a labor union representing film and television performers.

Additionally, the bill revises the definition of "New Jersey filmlease partner." Under current law, the term includes taxpayers who commit to lease or acquire a New Jersey production facility, with an aggregate square footage of at least 50,000 square feet, for a period of five or more years, and who commit to spending an annual average of \$50 million in qualified film production expenses over a designated period of five to 10 years. The bill revises this definition to allow for a New Jersey film-lease partner to lease or acquire a portion of a New Jersey production facility, provided that the leased or acquired portion has an aggregate square footage of at least 50,000 square feet and otherwise meets the requirements of existing law.

COMMITTEE AMENDMENTS:

The committee amended the bill to:

(1) allow an additional \$100 million in tax credits to be annually made available to New Jersey film-lease partners beginning in Fiscal Year 2025, which credits would be distributed from funds otherwise set aside for New Jersey studio partners;

(2) remove a provision allowing the authority to approve applications for excess tax credits during the year in which such applications were submitted, provided that the amount of excess credits would be subtracted from the amounts otherwise available in the next succeeding fiscal years

(3) change the treatment of excess credit applications in a fiscal year and allowing the authority to reallocate unused credits among the categories of New Jersey studio partners, New Jersey film-lease partners, or taxpayers other than New Jersey studio partners and New Jersey film-lease partners;

(4) expand the definition of "New Jersey studio partner" to no longer require that a production company commit to a transformative project;

(5) restrict the definition of "qualified film production expenses" for a New Jersey film-lease partner to no longer include amounts in excess of \$500,000 to highly compensated individuals;

(6) extend the diversity bonus tax credit program's duration from 2028 to 2034, allow it to apply against gross income tax, and allow a bonus credit if the diversity plan outlines goals that include hiring performers who are members of ethnic minority groups that are underrepresented in film or digital media productions, residents the municipality where filming occurs, and members of a labor union representing film and television performers; and

(7) make technical corrections.

FISCAL IMPACT:

The OLS notes that increasing the cumulative annual tax credit award limit on digital media content production tax credits from \$10 million to \$30 million could reduce revenues by as much as \$20 million annually. This revenue loss would occur throughout the lifetime of the film and digital media content production tax credit program, which is slated to conclude at the end of FY 2034.

The bill also increases the percentage of qualified digital media content production expenses that may be claimed by a taxpayer for a tax credit award and allows for up to \$15 million in payments made to certain highly compensated individuals to be claimed as qualified film production expenses. Beginning in FY 2025, the bill allows an additional \$100 million in tax credits for New Jersey film-lease partners from funds otherwise set aside for New Jersey studio partners. The bill extends the diversity bonus tax credit program's duration from FY 2028 to FY 2034, allows it to apply against gross income tax, and allows a bonus credit if the diversity plan outlines certain goals. These changes may result in more generous award amounts and further utilization of annual tax credit program caps than otherwise would have occurred absent the bill's additional incentive awards and program extensions.

STATEMENT TO

[First Reprint] **SENATE, No. 4094**

with Assembly Floor Amendments (Proposed by Assemblyman JOHNSON)

ADOPTED: JANUARY 10, 2022

This floor amendment clarifies certain residency requirements for credited and uncredited performers as part of a taxpayer's diversity plan. The diversity plan allows for a taxpayer to receive an enhanced credit award based on four percent of the qualified film or digital media content production expenses of the taxpayer.

LEGISLATIVE FISCAL ESTIMATE SENATE, No. 4094 STATE OF NEW JERSEY 219th LEGISLATURE

DATED: DECEMBER 13, 2021

SUMMARY

Synopsis:	Makes changes to film and digital media content production tax credit program.
Type of Impact:	Potential decrease in State revenue associated with enhanced credit awards and cap limits.
Agencies Affected:	New Jersey Economic Development Authority

Office of Legislative Services Estimate

Fiscal Impact	<u>FY 2022</u>	<u>FY 2023</u>	<u>FY 2024</u>
State Revenue Loss	Up to \$20 million	Up to \$20 million	Up to \$20 million

- The Office of Legislative Services (OLS) notes that increasing the cumulative annual tax credit award limit on digital media content production tax credits from \$10 million to \$30 million could reduce revenues by as much as \$20 million annually. This revenue loss would occur throughout the lifetime of the film and digital media content production tax credit program, which is slated to conclude at the end of FY 2034.
- The bill also increases the percentage of qualified digital media content production expenses that may be claimed by a taxpayer for a tax credit award and allows for up to \$15 million in payments made to certain highly compensated individuals to be claimed as qualified film production expenses. These changes may result in more generous award amounts and further utilization of the program's annual caps than otherwise would have occurred absent the bill's additional incentive awards.

BILL DESCRIPTION

This bill makes various changes to the film and digital media content production tax credit program, including increasing the amount of the digital media content production tax credit, allowing certain compensation to be included within the computation of qualified film production expenses, and revising the definition of "New Jersey film-lease partner."



FE to S4094

Under the bill, the amount of the digital media content production portion of the tax credit program would be increased. Specifically, the bill increases the digital media content production tax credit to 35 percent of the qualified digital media content production expenses purchased through vendors located in certain counties in southern New Jersey, or 30 percent of all other qualified digital media content production expenses purchased within the State. In addition, the bill increases the cumulative annual limitation on digital media content production tax credits from \$10 million to \$30 million.

The bill also provides that when the New Jersey Economic Development Authority receives applications for more tax credits than are available in any given fiscal year, then the authority may approve applications for excess tax credits during the year in which such applications were submitted, provided that the amount of excess credits would be subtracted from the amounts otherwise available in the succeeding fiscal years. However, a taxpayer may not claim the excess tax credits or tax credit transfer certificates until the first day of the fiscal year from which the credits were made available.

FISCAL ANALYSIS

EXECUTIVE BRANCH

None received.

OFFICE OF LEGISLATIVE SERVICES

The OLS notes that increasing the cumulative annual tax credit award limit on digital media content production tax credits from \$10 million to \$30 million could reduce revenues by as much as \$20 million annually. This revenue loss would occur throughout the lifetime of the film and digital media content production tax credit program, which is slated to conclude at the end of FY 2034.

The bill also increases the percentage of qualified digital media content production expenses that may be claimed by a taxpayer for a tax credit award and allows for up to \$15 million in payments made to certain highly compensated individuals to be claimed as qualified film production expenses. These changes may result in more generous award amounts and further utilization of the program's annual caps than otherwise would have occurred absent the bill's additional incentive awards.

Section:	Revenue, Finance and Appropriations
Analyst:	Jordan M. DiGiovanni Revenue Analyst
Approved:	Thomas Koenig Legislative Budget and Finance Officer

This legislative fiscal estimate has been produced by the Office of Legislative Services due to the failure of the Executive Branch to respond to our request for a fiscal note.

This fiscal estimate has been prepared pursuant to P.L.1980, c.67 (C.52:13B-6 et seq.).

SENATE BUDGET AND APPROPRIATIONS COMMITTEE

STATEMENT TO

SENATE, No. 4094

with committee amendments

STATE OF NEW JERSEY

DATED: DECEMBER 16, 2021

The Senate Budget and Appropriations Committee reports favorably Senate Bill No. 4094, with committee amendments.

As amended, this bill makes various changes to the film and digital media content production tax credit program, including increasing the amount of the digital media content production tax credit, allowing certain compensation to be included within the computation of qualified film production expenses, and revising the definition of "New Jersey film-lease partner."

Under the film and digital media content production tax credit program, the State awards tax credits to eligible taxpayers equal to: (1) 30 percent of the qualified film production expenses incurred for use within certain parts of Northern New Jersey, or 35 percent of the qualified film production expenses incurred for use within all other parts of the State; and (2) 25 percent of the qualified digital media content production expenses purchased through vendors located in certain counties in Southern New Jersey, or 20 percent of all other qualified digital media content production expenses purchased within the State.

Under the bill, the amount of the digital media content production portion of the tax credit program would be increased. Specifically, the bill increases the digital media content production tax credit to 35 percent of the qualified digital media content production expenses purchased through vendors located in certain counties in Southern New Jersey, or 30 percent of all other qualified digital media content production expenses purchased within the State. In addition, the bill increases the cumulative annual limitation on digital media content production tax credits from \$10 million to \$30 million.

The bill also extends the diversity bonus tax credit program's duration from 2028 to 2034, allows it to apply against gross income tax, and allow a bonus credit if the diversity plan outlines goals that include hiring performers who are members of ethnic minority groups that are underrepresented in film or digital media productions, residents the municipality where filming occurs, and members of a labor union representing film and television performers.

Additionally, the bill revises the definition of "New Jersey filmlease partner." Under current law, the term includes taxpayers who commit to lease or acquire a New Jersey production facility, with an aggregate square footage of at least 50,000 square feet, for a period of five or more years, and who commit to spending an annual average of \$50 million in qualified film production expenses over a designated period of five to 10 years. The bill revises this definition to allow for a New Jersey film-lease partner to lease or acquire a portion of a New Jersey production facility, provided that the leased or acquired portion has an aggregate square footage of at least 50,000 square feet and otherwise meets the requirements of existing law.

COMMITTEE AMENDMENTS:

The committee amended the bill to:

(1) allow an additional \$100 million in tax credits to be annually made available to New Jersey film-lease partners beginning in Fiscal Year 2025, which credits would be distributed from funds otherwise set aside for New Jersey studio partners;

(2) remove a provision allowing the authority to approve applications for excess tax credits during the year in which such applications were submitted, provided that the amount of excess credits would be subtracted from the amounts otherwise available in the next succeeding fiscal years

(3) change the treatment of excess credit applications in a fiscal year and allowing the authority to reallocate unused credits among the categories of New Jersey studio partners, New Jersey film-lease partners, or taxpayers other than New Jersey studio partners and New Jersey film-lease partners;

(4) expand the definition of "New Jersey studio partner" to no longer require that a production company commit to a transformative project;

(5) restrict the definition of "qualified film production expenses" for a New Jersey film-lease partner to no longer include amounts in excess of \$500,000 to highly compensated individuals;

(6) extend the diversity bonus tax credit program's duration from 2028 to 2034, allow it to apply against gross income tax, and allow a bonus credit if the diversity plan outlines goals that include hiring performers who are members of ethnic minority groups that are underrepresented in film or digital media productions, residents the municipality where filming occurs, and members of a labor union representing film and television performers; and

(7) make technical corrections.

FISCAL IMPACT:

The OLS notes that increasing the cumulative annual tax credit award limit on digital media content production tax credits from \$10 million to \$30 million could reduce revenues by as much as \$20 million annually. This revenue loss would occur throughout the lifetime of the film and digital media content production tax credit program, which is slated to conclude at the end of FY 2034.

The bill also increases the percentage of qualified digital media content production expenses that may be claimed by a taxpayer for a tax credit award and allows for up to \$15 million in payments made to certain highly compensated individuals to be claimed as qualified film production expenses. Beginning in FY 2025, the bill allows an additional \$100 million in tax credits for New Jersey film-lease partners from funds otherwise set aside for New Jersey studio partners. The bill extends the diversity bonus tax credit program's duration from FY 2028 to FY 2034, allows it to apply against gross income tax, and allows a bonus credit if the diversity plan outlines certain goals. These changes may result in more generous award amounts and further utilization of annual tax credit program caps than otherwise would have occurred absent the bill's additional incentive awards and program extensions.

LEGISLATIVE FISCAL ESTIMATE [First Reprint] SENATE, No. 4094 STATE OF NEW JERSEY 219th LEGISLATURE

DATED: DECEMBER 22, 2021

SUMMARY

Synopsis:	Makes changes to film and digital media content production tax credit program.
Type of Impact:	Potential decrease in State revenue associated with additional credit awards and cap limits.
Agencies Affected:	New Jersey Economic Development Authority

Office of Legislative Services Estimate

Fiscal Impact	<u>FY 2022</u>	<u>FY 2023</u>	<u>FY 2024</u>
State Revenue Loss	Indeterminate	Indeterminate	Indeterminate

- The Office of Legislative Services (OLS) notes that increasing the cumulative annual tax credit award limit on digital media content production tax credits from \$10 million to \$30 million could reduce revenues by as much as \$20 million annually. This revenue loss would occur throughout the lifetime of the film and digital media content production tax credit program, which is slated to conclude at the end of FY 2034.
- The bill also increases the percentage of qualified digital media content production expenses that may be claimed by a taxpayer for a tax credit award and allows for up to \$15 million in payments made to certain highly compensated individuals to be claimed as qualified film production expenses. Beginning in FY 2025, the bill allows an additional \$100 million in tax credits for New Jersey film-lease partners from funds otherwise set aside for New Jersey studio partners. These changes may result in more generous award amounts and further utilization of annual tax credit program caps than otherwise would have occurred absent the bill's additional incentive awards and program extensions.
- The bill extends the diversity bonus tax credit program's duration from FY 2028 to FY 2034, allows it to apply against gross income tax, and allows a bonus credit if the diversity plan outlines certain goals. These credits are not subject to the annual caps applicable to other credits, so the awarding of bonus credits may increase the revenue loss by as much as two percent of qualified production expenses.



BILL DESCRIPTION

This bill makes various changes to the film and digital media content production tax credit program, including increasing the amount of the digital media content production tax credit, allowing certain compensation to be included within the computation of qualified film production expenses, and revising the definition of "New Jersey film-lease partner."

Under the bill, the amount of the digital media content production portion of the tax credit program would be increased. Specifically, the bill increases the digital media content production tax credit to 35 percent of the qualified digital media content production expenses purchased through vendors located in certain counties in Southern New Jersey, or 30 percent of all other qualified digital media content production expenses purchased within the State. In addition, the bill increases the cumulative annual limitation on digital media content production tax credits from \$10 million to \$30 million.

The bill changes the treatment of excess credit applications in a fiscal year and allows reallocation among the categories of New Jersey studio partners, New Jersey film-lease partners, or taxpayers other than New Jersey studio partners and New Jersey film-lease partners. Beginning in FY 2025, the bill also allows an additional \$100 million in tax credits for New Jersey film-lease partners from funds otherwise set aside for New Jersey studio partners.

The bill also extends the diversity bonus tax credit program's duration from FY 2028 to FY 2034, allows it to apply against gross income tax, and allows a bonus credit if the diversity plan outlines goals that include hiring performers who are members of ethnic minority groups that are underrepresented in film or digital media productions, residents the municipality where filming occurs, and members of a labor union representing film and television performers.

FISCAL ANALYSIS

EXECUTIVE BRANCH

None received.

OFFICE OF LEGISLATIVE SERVICES

The OLS notes that increasing the cumulative annual tax credit award limit on digital media content production tax credits from \$10 million to \$30 million could reduce revenues by as much as \$20 million annually. This revenue loss would occur throughout the lifetime of the film and digital media content production tax credit program, which is slated to conclude at the end of FY 2034.

The bill also increases the percentage of qualified digital media content production expenses that may be claimed by a taxpayer for a tax credit award and allows for up to \$15 million in payments made to certain highly compensated individuals to be claimed as qualified film production expenses. Beginning in FY 2025, the bill allows an additional \$100 million in tax credits for New Jersey film-lease partners from funds otherwise set aside for New Jersey studio partners. These changes may result in more generous award amounts and further utilization of annual tax credit program caps than otherwise would have occurred absent the bill's additional incentive awards and program extensions.

The bill extends the diversity bonus tax credit program's duration from FY 2028 to FY 2034, allows it to apply against gross income tax, and allows a bonus credit if the diversity plan outlines

certain goals. These credits are not subject to the annual caps applicable to other credits, so the awarding of bonus credits may increase the revenue loss by as much as two percent of qualified production expenses.

Section:	Revenue, Finance and Appropriations
Analyst:	Jordan M. DiGiovanni Revenue Analyst
Approved:	Thomas Koenig Legislative Budget and Finance Officer

This legislative fiscal estimate has been produced by the Office of Legislative Services due to the failure of the Executive Branch to respond to our request for a fiscal note.

This fiscal estimate has been prepared pursuant to P.L.1980, c.67 (C.52:13B-6 et seq.).

ASSEMBLY, No. 6070 **STATE OF NEW JERSEY** 219th LEGISLATURE

INTRODUCED NOVEMBER 15, 2021

Sponsored by: Assemblyman GORDON M. JOHNSON District 37 (Bergen) Assemblyman WILLIAM W. SPEARMAN District 5 (Camden and Gloucester) Assemblyman RAJ MUKHERJI District 33 (Hudson)

SYNOPSIS

Makes changes to film and digital media content production tax credit program.

CURRENT VERSION OF TEXT

As introduced.



(Sponsorship Updated As Of: 12/2/2021)

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1 AN ACT concerning gross income and corporation business tax 2 credits for qualified film and digital media content production 3 expenses and amending P.L.2018, c.56. 4 5 **BE IT ENACTED** by the Senate and General Assembly of the State 6 of New Jersey: 7 8 1. Section 1 of P.L.2018, c.56 (C.54:10A-5.39b) is amended to 9 read as follows: 10 1. a. (1) A taxpayer, upon approval of an application to the 11 authority and the director, shall be allowed a credit against the tax 12 imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) in an amount equal to 35 percent of the qualified film production 13 14 expenses of the taxpayer during a privilege period commencing on 15 or after July 1, 2018 but before July 1, 2034, provided that: 16 (a) at least 60 percent of the total film production expenses, 17 exclusive of post-production costs, of the taxpayer are incurred for 18 services performed, and goods purchased through vendors authorized to do business, in New Jersey, or the qualified film 19 20 production expenses of the taxpayer during the privilege period for 21 services performed, and goods purchased, through vendors 22 authorized to do business in New Jersey, exceed \$1,000,000 per 23 production; 24 (b) principal photography of the film commences within 180 25 days from the date of the original application for the tax credit; 26 (c) the film includes, when determined to be appropriate by the 27 commission, at no cost to the State, marketing materials promoting 28 this State as a film and entertainment production destination, which 29 materials shall include placement of a "Filmed in New Jersey" or 30 "Produced in New Jersey" statement, or an approved logo approved 31 by the commission, in the end credits of the film; (d) the taxpayer submits a tax credit verification report prepared 32 33 by an independent certified public accountant licensed in this State 34 in accordance with subsection f. of this section; and (e) the taxpayer complies with the withholding requirements 35 36 provided for payments to loan out companies and independent 37 contractors in accordance with subsection g. of this section. 38 (2) Notwithstanding the provisions of paragraph (1) of 39 subsection a. of this section to the contrary, the tax credit allowed 40 pursuant to this subsection against the tax imposed pursuant to 41 section 5 of P.L.1945, c.162 (C.54:10A-5) shall be in an amount 42 equal to 30 percent of the qualified film production expenses of the 43 taxpayer during a privilege period that are incurred for services 44 performed and tangible personal property purchased for use at a 45 sound stage or other location that is located in the State within a 30-

Matter underlined <u>thus</u> is new matter.

EXPLANATION – Matter enclosed in **bold-faced** brackets [thus] in the above bill is not enacted and is intended to be omitted in the law.

1 mile radius of the intersection of Eighth Avenue/Central Park West,

Broadway, and West 59th Street/Central Park South, New York,New York.

b. (1) A taxpayer, upon approval of an application to the
authority and the director, shall be allowed a credit against the tax
imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) in
an amount equal to: [20] <u>30</u> percent of the qualified digital media
content production expenses of the taxpayer during a privilege
period commencing on or after July 1, 2018 but before July 1, 2034,
provided that:

(a) at least \$2,000,000 of the total digital media content
production expenses of the taxpayer are incurred for services
performed, and goods purchased through vendors authorized to do
business, in New Jersey;

(b) at least 50 percent of the qualified digital media content
production expenses of the taxpayer are for wages and salaries paid
to full-time or full-time equivalent employees in New Jersey;

(c) the taxpayer submits a tax credit verification report prepared
by an independent certified public accountant licensed in this State
in accordance with subsection f. of this section; and

(d) the taxpayer complies with the withholding requirements
provided for payments to loan out companies and independent
contractors in accordance with subsection g. of this section.

24 (2) Notwithstanding the provisions of paragraph (1) of 25 subsection b. of this section to the contrary, the tax credit allowed 26 pursuant to this subsection against the tax imposed pursuant to 27 section 5 of P.L.1945, c.162 (C.54:10A-5) shall be in an amount 28 equal to [25] 35 percent of the qualified digital media content 29 production expenses of the taxpayer during a privilege period that 30 are incurred for services performed and tangible personal property 31 purchased through vendors whose primary place of business is 32 located in Atlantic, Burlington, Camden, Cape May, Cumberland, 33 Gloucester, Mercer, or Salem County.

34 No tax credit shall be allowed pursuant to this section for c. 35 any costs or expenses included in the calculation of any other tax 36 credit or exemption granted pursuant to a claim made on a tax 37 return filed with the director, or included in the calculation of an 38 award of business assistance or incentive, for a period of time that 39 coincides with the privilege period for which a tax credit authorized 40 pursuant to this section is allowed. The order of priority in which 41 the tax credit allowed pursuant to this section and any other tax 42 credits allowed by law may be taken shall be as prescribed by the 43 director. The amount of the tax credit applied under this section against the tax imposed pursuant to section 5 of P.L.1945, c.162 44 45 (C.54:10A-5), for a privilege period, when taken together with any 46 other payments, credits, deductions, and adjustments allowed by 47 law shall not reduce the tax liability of the taxpayer to an amount less than the statutory minimum provided in subsection (e) of 48

section 5 of P.L.1945, c.162 (C.54:10A-5). The amount of the tax credit otherwise allowable under this section which cannot be applied for the privilege period due to the limitations of this subsection or under other provisions of P.L.1945, c.162 (C.54:10A-1 et seq.) may be carried forward, if necessary, to the seven privilege periods following the privilege period for which the tax credit was allowed.

8 d. A taxpayer, with an application for a tax credit provided for 9 in subsection a. or subsection b. of this section, may apply to the 10 authority and the director for a tax credit transfer certificate in lieu 11 of the taxpayer being allowed any amount of the tax credit against 12 the tax liability of the taxpayer. The tax credit transfer certificate, 13 upon receipt thereof by the taxpayer from the authority and the 14 director, may be sold or assigned, in full or in part, to any other 15 taxpayer that may have a tax liability under the "Corporation 16 Business Tax Act (1945)," P.L.1945, c.162 (C.54:10A-1 et seq.), or 17 the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., in 18 exchange for private financial assistance to be provided by the 19 purchaser or assignee to the taxpayer that has applied for and been 20 granted the tax credit. The tax credit transfer certificate provided to 21 the taxpayer shall include a statement waiving the taxpayer's right 22 to claim that amount of the tax credit against the tax imposed 23 pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) that the 24 taxpayer has elected to sell or assign. The sale or assignment of any 25 amount of a tax credit transfer certificate allowed under this section 26 shall not be exchanged for consideration received by the taxpayer of 27 less than 75 percent of the transferred tax credit amount. Any 28 amount of a tax credit transfer certificate used by a purchaser or 29 assignee against a tax liability under P.L.1945, c.162 (C.54:10A-1 30 et seq.) shall be subject to the same limitations and conditions that 31 apply to the use of a tax credit pursuant to subsection c. of this 32 section. Any amount of a tax credit transfer certificate obtained by 33 a purchaser or assignee under subsection a. or subsection b. of this 34 section may be applied against the purchaser's or assignee's tax 35 liability under N.J.S.54A:1-1 et seq. and shall be subject to the 36 same limitations and conditions that apply to the use of a credit 37 pursuant to subsections c. and d. of section 2 of P.L.2018, c.56 38 (C.54A:4-12b).

39 (1) The value of tax credits, including tax credits allowed e. 40 through the granting of tax credit transfer certificates, approved by 41 the director and the authority pursuant to subsection a. of this 42 section and pursuant to subsection a. of section 2 of P.L.2018, c.56 43 (C.54A:4-12b) to taxpayers, other than New Jersey studio partners 44 and New Jersey film-lease partners, shall not exceed a cumulative 45 total of \$100,000,000 in fiscal year 2019 and in each fiscal year 46 thereafter prior to fiscal year 2035 to apply against the tax imposed 47 pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) and the tax 48 imposed pursuant to the "New Jersey Gross Income Tax Act,"

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1 N.J.S.54A:1-1 et seq. In addition to the \$100,000,000 limitation on 2 the value of tax credits approved by the director for New Jersey 3 film-lease partners and the \$100,000,000 limitation on the value of 4 tax credits approved by the director for other taxpayers imposed by 5 this paragraph, the value of tax credits, including tax credits 6 allowed through the granting of tax credit transfer certificates, 7 approved by the director and the authority pursuant to subsection a. 8 of this section and pursuant to subsection a. of section 2 of 9 P.L.2018, c.56 (C.54A:4-12b) to New Jersey studio partners shall 10 not exceed a cumulative total of \$100,000,000 in fiscal year 2021 11 and in each fiscal year thereafter prior to fiscal year 2034 to apply 12 against the tax imposed pursuant to section 5 of P.L.1945, c.162 13 (C.54:10A-5) and the tax imposed pursuant to the "New Jersey 14 Gross Income Tax Act," N.J.S.54A:1-1 et seq. Beginning in fiscal 15 year 2025, in addition to the \$100,000,000 made available for New 16 Jersey studio partners pursuant to this paragraph, up to an additional 17 \$350,000,000 may be made available annually, in the discretion of 18 the authority, to New Jersey studio partners for the award of tax 19 credits, including tax credits allowed through the granting of tax 20 credit transfer certificates, pursuant to subsection a. of this section 21 and subsection a. of section 2 of P.L.2018, c.56 (C.54A:4-12b), 22 from the funds made available pursuant to subparagraph (i) of 23 paragraph (1) of subsection b. of section 98 of P.L.2020, c.156 24 (C.34:1B-362). In addition to the \$100,000,000 limitation on the 25 value of tax credits approved by the director for New Jersey studio 26 partners and the \$100,000,000 limitation on the value of tax credits 27 approved by the director for other taxpayers imposed by this 28 paragraph, the value of tax credits, including tax credits allowed 29 through the granting of tax credit transfer certificates, approved by 30 the director and the authority pursuant to subsection a. of this 31 section and pursuant to subsection a. of section 2 of P.L.2018, c.56 32 (C.54A:4-12b) to New Jersey film-lease partners shall not exceed a 33 cumulative total of \$100,000,000 in fiscal year 2021 and in each 34 fiscal year thereafter prior to fiscal year 2034 to apply against the 35 tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) 36 and the tax imposed pursuant to the "New Jersey Gross Income Tax 37 Act," N.J.S.54A:1-1 et seq. Approvals made to New Jersey studio 38 partners and New Jersey film-lease partners shall be subject to 39 award agreements with the authority detailing obligations of the 40 awardee and outcomes relating to events of default, including, but 41 not limited to, recapture, forfeiture, and termination. If in any 42 privilege period, beginning following a date determined by the 43 authority, a New Jersey film-lease partner's annual average of 44 qualified film production expenses falls below \$50,000,000, the 45 authority shall reduce by 20 percent any tax credit award for a film 46 for which final documentation pursuant to N.J.A.C.19:31-21.7(c) 47 has been submitted, until a privilege period when the annual 48 average of qualified film production expenses has been restored to

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\$50,000,000. The authority shall establish a non-binding,
 administrative pre-certification process for potentially eligible
 projects.

4 If the cumulative total amount of tax credits, and tax credit 5 transfer certificates, allowed to taxpayers for privilege periods or 6 taxable years commencing during a single fiscal year under 7 subsection a. of this section and subsection a. of section 2 of 8 P.L.2018, c.56 (C.54A:4-12b) exceeds the amount of tax credits 9 available in that fiscal year, then taxpayers who have first applied 10 for and have not been allowed a tax credit or tax credit transfer 11 certificate amount for that reason shall be allowed, in the order in 12 which they have submitted an application, the amount of tax credit 13 or tax credit transfer certificate on the first day of the next 14 succeeding fiscal year in which tax credits and tax credit transfer 15 certificates under subsection a. of this section and subsection a. of 16 section 2 of P.L.2018, c.56 (C.54A:4-12b) are not in excess of the 17 amount of credits] Notwithstanding the limitations set forth in this 18 paragraph, if in any fiscal year the authority receives applications 19 for tax credits under subsection a. of this section and subsection a. 20 of section 2 of P.L.2018, c.56 (C.54A:4-12.b) in amounts exceeding 21 the total amount of tax credits available for the fiscal year, then the 22 authority may approve applications, in the order in which such 23 applications were submitted, for excess tax credits during the year 24 in which the application was submitted, provided that the amount of 25 excess credits shall be subtracted from the total amounts allowed 26 for the next following fiscal year in which credits are available, and 27 provided further that the taxpayer shall not claim the excess tax credit or tax credit transfer certificate until the first day of the fiscal 28 29 year from which the credits were made available.

30 Notwithstanding any provision of paragraph (1) of this 31 subsection to the contrary, for any fiscal year in which the amount 32 of tax credits approved pursuant to this paragraph is less than the 33 cumulative total amount of tax credits permitted to be approved in 34 that fiscal year, the authority shall certify the amount of the 35 remaining tax credits available for approval in that fiscal year, and 36 shall increase the cumulative total amount of tax credits permitted 37 to be approved for New Jersey studio partners in the subsequent 38 fiscal year by the certified amount remaining from the prior fiscal 39 year. The authority shall also certify, for each fiscal year, the 40 amount of tax credits that were previously approved, but that the 41 taxpayer is not able to redeem or transfer to another taxpayer under 42 this section, and shall increase the cumulative total amount of tax 43 credits permitted to be approved for New Jersey studio partners in 44 the subsequent fiscal year by the amount of tax credits previously 45 approved, but not subject to redemption or transfer.

46 (2) The value of tax credits, including tax credits allowed
47 through the granting of tax credit transfer certificates, approved by
48 the authority and the director pursuant to subsection b. of this

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section and pursuant to subsection b. of section 2 of P.L.2018, c.56
(C.54A:4-12b) shall not exceed a cumulative total of [\$10,000,000]
<u>\$30,000,000</u> in fiscal year 2019 and in each fiscal year thereafter
prior to fiscal year 2035 to apply against the tax imposed pursuant
to section 5 of P.L.1945, c.162 (C.54:10A-5) and the tax imposed
pursuant to the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1
et seq.

8 If the total amount of tax credits and tax credit transfer 9 certificates allowed to taxpayers for privilege periods or taxable 10 years commencing during a single fiscal year under subsection b. of 11 this section and subsection b. of section 2 of P.L.2018, c.56 12 (C.54A:4-12.b) exceeds the amount of tax credits available in that 13 year, then taxpayers who have first applied for and have not been 14 allowed a tax credit or tax credit transfer certificate amount for that 15 reason shall be allowed, in the order in which they have submitted 16 an application, the amount of tax credit or tax credit transfer 17 certificate on the first day of the next succeeding fiscal year in 18 which tax credits and tax credit transfer certificates under 19 subsection b. of this section and subsection b. of section 2 of 20 P.L.2018, c.56 (C.54A:4-12.b) are not in excess of the amount of 21 credits] Notwithstanding the limitations set forth in this paragraph, 22 if in any fiscal year the authority receives applications for tax 23 credits under subsection b. of this section and subsection b. of 24 section 2 of P.L.2018, c.56 (C.54A:4-12.b) in amounts exceeding 25 the total amount of tax credits available for the fiscal year, then the 26 authority may approve applications, in the order in which such 27 applications were submitted, for excess tax credits during the year 28 in which the application was submitted, provided that the amount of 29 excess credits shall be subtracted from the total amounts allowed 30 for the next following fiscal year in which credits are available, and 31 provided further that the taxpayer shall not claim the excess tax 32 credit or tax credit transfer certificate until the first day of the fiscal 33 year from which the credits were made available.

34 Notwithstanding any provision of this paragraph to the contrary, 35 for any fiscal year in which the amount of tax credits approved 36 pursuant to this paragraph is less than the cumulative total amount 37 of tax credits permitted to be approved in that fiscal year, the 38 authority shall certify the amount of the remaining tax credits 39 available for approval in that fiscal year, and shall increase the 40 cumulative total amount of tax credits permitted to be approved in 41 the subsequent fiscal year by the certified amount remaining from 42 the prior fiscal year. The authority shall also certify, for each fiscal 43 year, the amount of tax credits that were previously approved, but 44 that the taxpayer is not able to redeem or transfer to another 45 taxpayer under this section, and shall increase the cumulative total 46 amount of tax credits permitted to be approved in the subsequent 47 fiscal year by the amount of tax credits previously approved, but not 48 subject to redemption or transfer.

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1 A taxpayer shall submit to the authority and the director a f. 2 report prepared by an independent certified public accountant 3 licensed in this State to verify the taxpayer's tax credit claim 4 following the completion of the production. The report shall be 5 prepared by the independent certified public accountant pursuant to 6 agreed upon procedures prescribed by the authority and the director, 7 and shall include such information and documentation as shall be 8 determined to be necessary by the authority and the director to 9 substantiate the qualified film production expenses or the qualified 10 digital media content production expenses of the taxpayer. A single 11 report with attachments deemed necessary by the authority shall be 12 submitted electronically. Upon receipt of the report, the authority 13 and the director shall review the findings of the independent 14 certified public accountant's report, and shall make a determination 15 as to the qualified film production expenses or the qualified digital 16 media content production expenses of the taxpayer. The authority's 17 and the director's review shall include, but shall not be limited to: a 18 review of all non-payroll qualified film production expense items 19 and non-payroll digital media content production expense items 20 over \$20,000; a review of 100 randomly selected non-payroll 21 qualified film production expense items and non-payroll digital 22 media content production expense items that are greater than 23 \$2,500, but less than \$20,000; a review of 100 randomly selected 24 non-payroll qualified film production expense items and non-25 payroll digital media content production expense items that are less 26 than \$2,500; a review of the qualified wages for the 15 employees, 27 independent contractors, or loan-out companies with the highest 28 qualified wages; and a review of the qualified wages for 35 29 randomly selected employees, independent contractors, or loan-out 30 companies with qualified wages other than the 15 employees, 31 independent contractors, or loan-out companies with the highest 32 qualified wages. The taxpayer's qualified film production expenses 33 and digital media content production expenses shall be adjusted 34 based on any discrepancies identified for the reviewed non-payroll 35 qualified film production expense items, non-payroll digital media 36 content production expense items and qualified wages. The 37 taxpayer's qualified film production expenses and digital media 38 content production expenses also shall be adjusted based on the 39 projection of any discrepancies identified based on the review of 40 randomly selected expense items or wages pursuant to this 41 subsection to the extent that the discrepancies exceed one percent of 42 the total reviewed non-payroll qualified film production expense 43 items, non-payroll digital media content production expense items, 44 or qualified wages. The determination shall be provided in writing 45 to the taxpayer, and a copy of the written determination shall be 46 included in the filing of a return that includes a claim for a tax 47 credit allowed pursuant to this section.

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1 g. A taxpayer shall withhold from each payment to a loan out 2 company or to an independent contractor an amount equal to 6.37 3 percent of the payment otherwise due. The amounts withheld shall 4 be deemed to be withholding of liability pursuant to the "New 5 Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., and the 6 taxpayer shall be deemed to have the rights, duties, and 7 responsibilities of an employer pursuant to chapter 7 of Title 54A of 8 the New Jersey Statutes. The director shall allocate the amounts 9 withheld for a taxable year to the accounts of the individuals who 10 are employees of a loan out company in proportion to the 11 employee's payment by the loan out company in connection with a 12 trade, profession, or occupation carried on in this State or for the 13 rendition of personal services performed in this State during the 14 taxable year. A loan out company that reports its payments to 15 employees in connection with a trade, profession, or occupation 16 carried on in this State or for the rendition of personal services 17 performed in this State during a taxable year shall be relieved of its 18 duties and responsibilities as an employer pursuant to chapter 7 of 19 Title 54A of the New Jersey Statutes for the taxable year for any 20 payments relating to the payments on which the taxpayer withheld. 21 h. As used in this section: "Authority" means the New Jersey Economic Development 22 23 Authority. 24 "Business assistance or incentive" means "business assistance or

incentive" as that term is defined pursuant to section 1 of P.L.2007,
c.101 (C.54:50-39).

27 "Commission" means the Motion Picture and Television28 Development Commission.

29 "Digital media content" means any data or information that is 30 produced in digital form, including data or information created in 31 analog form but reformatted in digital form, text, graphics, 32 photographs, animation, sound, and video content. "Digital media 33 content" shall not mean content offerings generated by the end user 34 (including postings on electronic bulletin boards and chat rooms); 35 content offerings comprised primarily of local news, events, 36 weather, or local market reports; public service content; electronic 37 commerce platforms (such as retail and wholesale websites); 38 websites or content offerings that contain obscene material as 39 defined pursuant to N.J.S.2C:34-2 and N.J.S.2C:34-3; websites or 40 content that are produced or maintained primarily for private, 41 industrial, corporate, or institutional purposes; or digital media 42 content acquired or licensed by the taxpayer for distribution or 43 incorporation into the taxpayer's digital media content.

44 "Film" means a feature film, a television series, or a television 45 show of 22 minutes or more in length, intended for a national 46 audience, or a television series or a television show of 22 minutes 47 or more in length intended for a national or regional audience, 48 including, but not limited to, a game show, award show, or other

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1 gala event filmed and produced at a nonprofit arts and cultural 2 venue receiving State funding. "Film" shall not include a 3 production featuring news, current events, weather, and market 4 reports or public programming, talk show, or sports event, a 5 production that solicits funds, a production containing obscene 6 material as defined under N.J.S.2C:34-2 and N.J.S.2C:34-3, or a 7 production primarily for private, industrial, corporate, or 8 institutional purposes, or a reality show, except if the production 9 company of the reality show owns, leases, or otherwise occupies a 10 production facility of no less than 20,000 square feet of real 11 property for a minimum term of 24 months, and invests no less than 12 \$3,000,000 in such a facility within a designated enterprise zone 13 established pursuant to the "New Jersey Urban Enterprise Zones 14 Act," P.L.1983, c.303 (C.52:27H-60 et al.), or a UEZ-impacted 15 business district established pursuant to section 3 of P.L.2001, 16 c.347 (C.52:27H-66.2). "Film" shall not include an award show or 17 other gala event that is not filmed and produced at a nonprofit arts 18 and cultural venue receiving State funding.

19 "Full-time or full-time equivalent employee" means an individual 20 employed by the taxpayer for consideration for at least 35 hours a 21 week, or who renders any other standard of service generally 22 accepted by custom or practice as full-time or full-time equivalent 23 employment, whose wages are subject to withholding as provided in 24 the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., or 25 who is a partner of a taxpayer, who works for the partnership for at 26 least 35 hours a week, or who renders any other standard of service 27 generally accepted by custom or practice as full-time or full-time 28 equivalent employment, and whose distributive share of income, 29 gain, loss, or deduction, or whose guaranteed payments, or any 30 combination thereof, is subject to the payment of estimated taxes, as 31 provided in the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 "Full-time or full-time equivalent employee" shall not 32 et seq. 33 include an individual who works as an independent contractor or on 34 a consulting basis for the taxpayer.

35 "Highly compensated individual" means an individual who 36 directly or indirectly receives compensation in excess of \$500,000 37 for the performance of services used directly in a production. An 38 individual receives compensation indirectly when the taxpayer pays 39 a loan out company that, in turn, pays the individual for the 40 performance of services.

41 "Incurred in New Jersey" means, for any application submitted 42 after the effective date of P.L.2018, c.56 (C.54:10A-5.39b et al.), 43 pursuant to which a tax credit has not been allowed prior to the 44 effective date of P.L.2021, c.160, service performed within New 45 Jersey and tangible personal property used or consumed in New 46 Jersey. A service is performed in New Jersey to the extent that the 47 individual performing the service is physically located in New Jersey while performing the service. Notwithstanding where the 48

1 property is delivered or acquired, rented tangible property is used or 2 consumed in New Jersey to the extent that the property is located in 3 New Jersey during its use or consumption and is rented from a 4 vendor authorized to do business in New Jersey or the film 5 production company provides to the authority the vendor's 6 information in a form and manner prescribed by the authority. 7 Purchased tangible property is not used and consumed in New 8 Jersey unless it is purchased from a vendor authorized to do 9 business in New Jersey and is delivered to or acquired within New 10 Jersey; provided, however, that if a production is also located in 11 another jurisdiction, the purchased tangible property is used and 12 consumed in New Jersey if the acquisition and delivery of purchased tangible property is located in either New Jersey or 13 14 another jurisdiction where the production takes place.

"Independent contractor" means an individual treated as an
independent contractor for federal and State tax purposes who is
contracted with by the taxpayer for the performance of services
used directly in a production.

19 "Loan out company" means a personal service corporation or 20 other entity that is contracted with by the taxpayer to provide 21 specified individual personnel, such as artists, crew, actors, 22 producers, or directors for the performance of services used directly 23 in a production. "Loan out company" shall not include entities 24 contracted with by the taxpayer to provide goods or ancillary 25 contractor services such as catering, construction, trailers, 26 equipment, or transportation.

27 "New Jersey film-lease partner" means a taxpayer, including any 28 taxpayer that is a member of a combined group under P.L.2018, 29 c.131 (C.54:10A-4.11), that has made a commitment to lease or 30 acquire <u>all or part of</u> a New Jersey production facility [with], 31 which leased or acquired space shall have an aggregate square 32 footage of at least 50,000 square feet, [which includes] including a 33 sound stage and production support space, such as production 34 offices or a backlot, for a period of five or more successive years 35 and commits to spend, on a separate-entity basis or in the aggregate 36 with other members of the taxpayer's combined group, an annual 37 average of \$50,000,000 of qualified film production expenses over 38 the period of at least five but not to exceed 10 years.

39 "New Jersey studio partner" means a film production company 40 that has made a commitment to produce films or commercial 41 audiovisual products in New Jersey and has developed, purchased, 42 or executed a 10-year contract to lease a production facility of 43 250,000 square feet or more as a "transformative project" pursuant 44 to section 65 of P.L.2020, c.156 (C.34:1B-333). No more than 45 three film production companies may be designated as a New Jersey 46 studio partner.

47 "Partnership" means an entity classified as a partnership for48 federal income tax purposes.

"Post-production costs" means the costs of the phase of
production of a film that follows principal photography, in which
raw footage is cut and assembled into a finished film with sound
synchronization and visual effects.

5 "Pre-production costs" means the costs of the phase of 6 production of a film that precedes principal photography, in which a 7 detailed schedule and budget for the production is prepared, the 8 script and location is finalized, and contracts with vendors are 9 negotiated.

10 "Qualified digital media content production expenses" means an 11 expense incurred in New Jersey for the production of digital media 12 "Qualified digital media content production expenses" content. 13 shall include but not be limited to: wages and salaries of individuals 14 employed in the production of digital media content on which the 15 tax imposed by the "New Jersey Gross Income Tax Act," 16 N.J.S.54A:1-1 et seq. has been paid or is due; and the costs of 17 computer software and hardware, data processing, visualization 18 technologies, sound synchronization, editing, and the rental of 19 facilities and equipment. Payment made to a loan out company or 20 to an independent contractor shall not be deemed a "qualified digital 21 media content production expense" unless the payment is made in connection with a trade, profession, or occupation carried on in this 22 23 State or for the rendition of personal services performed in this 24 State and the taxpayer has made the withholding required pursuant 25 to subsection g. of this section. "Qualified digital media content 26 production expenses" shall not include expenses incurred in 27 marketing, promotion, or advertising digital media or other costs 28 not directly related to the production of digital media content. 29 Costs related to the acquisition or licensing of digital media content 30 by the taxpayer for distribution or incorporation into the taxpayer's 31 digital media content shall not be deemed "qualified digital media 32 content production expenses."

33 "Qualified film production expenses" means an expense incurred 34 in New Jersey for the production of a film including pre-production 35 costs and post-production costs incurred in New Jersey. "Qualified film production expenses" shall include but not be limited to: 36 37 wages and salaries of individuals employed in the production of a 38 film on which the tax imposed by the "New Jersey Gross Income 39 Tax Act," N.J.S.54A:1-1 et seq. has been paid or is due; and the 40 costs for tangible personal property used, and services performed, 41 directly and exclusively in the production of a film, such as 42 expenditures for film production facilities, props, makeup, 43 wardrobe, film processing, camera, sound recording, set 44 construction, lighting, shooting, editing, and meals. Payment made 45 to a loan out company or to an independent contractor shall not be 46 deemed a "qualified film production expense" unless the payment is 47 made in connection with a trade, profession, or occupation carried 48 on in this State or for the rendition of personal services performed

1 in this State and the taxpayer has made the withholding required 2 pursuant to subsection g. of this section. "Qualified film production 3 expenses" shall not include: expenses incurred in marketing or 4 advertising a film; and payment in excess of \$500,000 to a highly 5 compensated individual for costs for a story, script, or scenario used 6 in the production of a film and wages or salaries or other 7 compensation for writers, directors, including music directors, 8 producers, and performers, other than background actors with no 9 scripted lines, except as follows:

10 (1) for a New Jersey studio partner that incurs more than 11 \$15,000,000, but less than \$50,000,000, in qualified film production 12 expenses in the State, an amount, not to exceed \$15,000,000, of the 13 wages or salaries or other compensation for writers, directors, 14 including music directors, producers, and performers, other than 15 background actors with no scripted lines, shall constitute qualified 16 film production expenses;

(2) for a New Jersey studio partner that incurs \$50,000,000 or
more, but less than \$100,000,000, in qualified film production
expenses in the State, an amount, not to exceed \$25,000,000, of the
wages or salaries or other compensation for writers, directors,
including music directors, producers, and performers, other than
background actors with no scripted lines, shall constitute qualified
film production expenses;

(3) for a New Jersey studio partner that incurs \$100,000,000 or
more, but less than \$150,000,000, in qualified film production
expenses in the State, an amount, not to exceed \$40,000,000, of the
wages or salaries or other compensation for writers, directors,
including music directors, producers, and performers, other than
background actors with no scripted lines, shall constitute qualified
film production expenses; [and]

(4) for a New Jersey studio partner that incurs \$150,000,000 or
more in qualified film production expenses in the State, an amount,
not to exceed \$60,000,000, of the wages or salaries or other
compensation for writers, directors, including music directors,
producers, and performers, other than background actors with no
scripted lines, shall constitute qualified film production expenses;
and

38 (5) for a New Jersey film-lease partner, an amount, not to 39 exceed \$15,000,000, of the payments in excess of \$500,000 to each 40 highly compensated individual for costs for a story, script, or 41 scenario used in the production of a film and wages or salaries or 42 other compensation for writers, directors, including music directors, 43 producers, and performers, other than background actors with no 44 scripted lines, shall constitute qualified film production expenses.

45 "Total digital media content production expenses" means costs
46 for services performed and property used or consumed in the
47 production of digital media content.

1 "Total film production expenses" means costs for services 2 performed and tangible personal property used or consumed in the 3 production of a film.

A business that is not a "taxpayer" as defined and used in the 4 i. 5 "Corporation Business Tax Act (1945)," P.L.1945, c.162 6 (C.54:10A-1 et seq.) and therefore is not directly allowed a credit 7 under this section, but is a business entity that is classified as a 8 partnership for federal income tax purposes and is ultimately owned 9 by a business entity that is a "corporation" as defined in subsection 10 (c) of section 4 of P.L.1945, c.162 (C.54:10A-4), or a limited 11 liability company formed under the "Revised Uniform Limited 12 Liability Company Act," P.L.2012, c.50 (C.42:2C-1 et seq.), or 13 qualified to do business in this State as a foreign limited liability 14 company, with one member, and is wholly owned by the business 15 entity that is a "corporation" as defined in subsection (c) of section 16 4 of P.L.1945, c.162 (C.54:10A-4), but otherwise meets all other 17 requirements of this section, shall be considered an eligible 18 applicant and "taxpayer" as that term is used in this section. 19 (cf: P.L.2021, c.160, s.58)

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21 2. Section 2 of P.L.2018, c.56 (C.54A:4-12b) is amended to

22 read as follows:

23 2. a. (1) A taxpayer, upon approval of an application to the 24 authority and the director, shall be allowed a credit against the tax 25 otherwise due for the taxable year under the "New Jersey Gross 26 Income Tax Act," N.J.S.54A:1-1 et seq., in an amount equal to 35 27 percent of the qualified film production expenses of the taxpayer 28 during a taxable year commencing on or after July 1, 2018 but 29 before July 1, 2034, provided that:

30 (a) at least 60 percent of the total film production expenses, 31 exclusive of post-production costs, of the taxpayer are incurred for 32 services performed, and goods purchased through vendors 33 authorized to do business, in New Jersey, or the qualified film 34 production expenses of the taxpayer during the taxable year for 35 services performed, and goods purchased, through vendors authorized to do business in New Jersey, exceed \$1,000,000 per 36 37 production;

38 (b) principal photography of the film commences within 180 39 days from the date of the original application for the tax credit;

40 (c) the film includes, when determined to be appropriate by the 41 commission, at no cost to the State, marketing materials promoting 42 this State as a film and entertainment production destination, which 43 materials shall include placement of a "Filmed in New Jersey" or 44 "Produced in New Jersey" statement, or an appropriate logo 45 approved by the commission, in the end credits of the film;

46 (d) the taxpayer submits a tax credit verification report prepared 47 by an independent certified public accountant licensed in this State 48 in accordance with subsection g. of this section; and

(e) the taxpayer complies with the withholding requirements
 provided for payments to loan out companies and independent
 contractors in accordance with subsection h. of this section.

4 (2) Notwithstanding the provisions of paragraph (1) of 5 subsection a. of this section to the contrary, the tax credit allowed pursuant to this subsection against the tax otherwise due for the 6 7 taxable year under the "New Jersey Gross Income Tax Act," 8 N.J.S.54A:1-1 et seq., shall be in an amount equal to 30 percent of 9 the qualified film production expenses of the taxpayer during a 10 taxable year that are incurred for services performed and tangible 11 personal property purchased for use at a sound stage or other 12 location that is located in the State within a 30-mile radius of the 13 intersection of Eighth Avenue/Central Park West, Broadway, and 14 West 59th Street/Central Park South, New York, New York.

b. (1) A taxpayer, upon approval of an application to the
authority and the director, shall be allowed a credit against the tax
otherwise due for the taxable year under the "New Jersey Gross
Income Tax Act," N.J.S.54A:1-1 et seq., in an amount equal to:
[20] <u>30</u> percent of the qualified digital media content production
expenses of the taxpayer during a taxable year commencing on or
after July 1, 2018 but before July 1, 2034, provided that:

(a) at least \$2,000,000 of the total digital media content
production expenses of the taxpayer are incurred for services
performed, and goods purchased through vendors authorized to do
business, in New Jersey;

(b) at least 50 percent of the qualified digital media content
production expenses of the taxpayer are for wages and salaries paid
to full-time or full-time equivalent employees in New Jersey;

(c) the taxpayer submits a tax credit verification report prepared
by an independent certified public accountant licensed in this State
in accordance with subsection g. of this section; and

32 (d) the taxpayer complies with the withholding requirements
33 provided for payments to loan out companies and independent
34 contractors in accordance with subsection h. of this section.

35 (2) Notwithstanding the provisions of paragraph (1) of 36 subsection b. of this section to the contrary, the tax credit allowed 37 pursuant to this subsection against the tax otherwise due for the 38 taxable year under the "New Jersey Gross Income Tax Act," 39 N.J.S.54A:1-1 et seq., shall be in an amount equal to [25] 35 40 percent for the qualified digital media content production expenses 41 of the taxpayer during a taxable year that are incurred for services 42 performed and tangible personal property purchased through 43 vendors whose primary place of business is located in Atlantic, 44 Burlington, Camden, Cape May, Cumberland, Gloucester, Mercer, 45 or Salem County.

46 c. No tax credit shall be allowed pursuant to this section for
47 any costs or expenses included in the calculation of any other tax
48 credit or exemption granted pursuant to a claim made on a tax

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1 return filed with the director, or included in the calculation of an 2 award of business assistance or incentive, for a period of time that 3 coincides with the taxable year for which a tax credit authorized 4 pursuant to this section is allowed. The order of priority in which 5 the tax credit allowed pursuant to this section and any other tax 6 credits allowed by law may be taken shall be as prescribed by the 7 director. The amount of the tax credit applied under this section 8 against the tax otherwise due under the "New Jersey Gross Income 9 Tax Act," N.J.S.54A:1-1 et seq., for a taxable year, when taken 10 together with any other payments, credits, deductions, and 11 adjustments allowed by law shall not reduce the tax liability of the 12 taxpayer to an amount less than zero. The amount of the tax credit otherwise allowable under this section which cannot be applied for 13 the taxable year due to the limitations of this subsection or under 14 15 other provisions of N.J.S.54A:1-1 et seq., may be carried forward, if 16 necessary, to the seven taxable years following the taxable year for 17 which the tax credit was allowed.

18 (1) A business entity that is classified as a partnership for d. 19 federal income tax purposes shall not be allowed a tax credit 20 pursuant to this section directly, but the amount of tax credit of a 21 taxpayer in respect of a distributive share of entity income, shall be 22 determined by allocating to the taxpayer that proportion of the tax 23 credit acquired by the entity that is equal to the taxpayer's share, 24 whether or not distributed, of the total distributive income or gain 25 of the entity for its taxable year ending within or with the taxpayer's 26 taxable year.

27 (2) A New Jersey S Corporation shall not be allowed a tax credit 28 pursuant to this section directly, but the amount of tax credit of a 29 taxpayer in respect of a pro rata share of S Corporation income, 30 shall be determined by allocating to the taxpayer that proportion of 31 the tax credit acquired by the New Jersey S Corporation that is 32 equal to the taxpayer's share, whether or not distributed, of the total 33 pro rata share of S Corporation income of the New Jersey S 34 Corporation for its privilege period ending within or with the 35 taxpayer's taxable year.

36 A business entity that is not a gross income "taxpayer" as defined 37 and used in the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 38 et seq., and therefore is not directly allowed a credit under this 39 section, but otherwise meets all the other requirements of this 40 section, shall be considered an eligible applicant and "taxpayer" as 41 that term is used in this section, and the application of an otherwise 42 allowed credit amount shall be distributed to appropriate gross 43 income taxpayers pursuant to the other requirements of this 44 subsection.

e. A taxpayer, with an application for a tax credit provided for
in subsection a. or subsection b. of this section, may apply to the
authority and the director for a tax credit transfer certificate in lieu
of the taxpayer being allowed any amount of the tax credit against

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1 the tax liability of the taxpayer. The tax credit transfer certificate, 2 upon receipt thereof by the taxpayer from the authority and the 3 director, may be sold or assigned, in full or in part, to any other 4 taxpayer that may have a tax liability under the "New Jersey Gross 5 Income Tax Act," N.J.S.54A:1-1 et seq., or the "Corporation 6 Business Tax Act (1945)," P.L.1945, c.162 (C.54:10A-1 et seq.), in 7 exchange for private financial assistance to be provided by the 8 purchaser or assignee to the taxpayer that has applied for and been 9 granted the tax credit. The tax credit transfer certificate provided to 10 the taxpayer shall include a statement waiving the taxpayer's right 11 to claim that amount of the tax credit against the tax imposed 12 pursuant to N.J.S.54A:1-1 et seq. that the taxpayer has elected to sell or assign. The sale or assignment of any amount of a tax credit 13 14 transfer certificate allowed under this section shall not be 15 exchanged for consideration received by the taxpayer of less than 16 75 percent of the transferred tax credit amount. Any amount of a 17 tax credit transfer certificate used by a purchaser or assignee against 18 a tax liability under N.J.S.54A:1-1 et seq. shall be subject to the 19 same limitations and conditions that apply to the use of a tax credit 20 pursuant to subsections c. and d. of this section. Any amount of a 21 tax credit transfer certificate obtained by a purchaser or assignee 22 under subsection e. of this section may be applied against the 23 purchaser's or assignee's tax liability under P.L.1945, c.162 24 (C.54:10A-1 et seq.) and shall be subject to the same limitations 25 and conditions that apply to the use of a credit pursuant to 26 subsection c. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b).

27 f. (1) The value of tax credits, including tax credits allowed 28 through the granting of tax credit transfer certificates, approved by 29 the director and the authority pursuant to subsection a. of this 30 section and pursuant to subsection a. of section 1 of P.L.2018, c.56 31 (C.54:10A-5.39b) to taxpayers, other than New Jersey studio partners and New Jersey film-lease partners, shall not exceed a 32 33 cumulative total of \$100,000,000 in fiscal year 2019 and in each 34 fiscal year thereafter prior to fiscal year 2035 to apply against the 35 tax imposed pursuant to the "New Jersey Gross Income Tax Act," 36 N.J.S.54A:1-1 et seq., and pursuant to section 5 of P.L.1945, c.162 37 (C.54:10A-5). In addition to the \$100,000,000 limitation on the 38 value of tax credits approved by the director for New Jersey film-39 lease partners and the \$100,000,000 limitation on the value of tax 40 credits approved by the director for other taxpayers imposed by this 41 paragraph, the value of tax credits, including tax credits allowed 42 through the granting of tax credit transfer certificates, approved by 43 the director and the authority pursuant to subsection a. of this 44 section and pursuant to subsection a. of section 1 of P.L.2018, c.56 45 (C.54:10A-5.39b) to New Jersey studio partners shall not exceed a 46 cumulative total of \$100,000,000 in fiscal year 2021 and in each 47 fiscal year thereafter prior to fiscal year 2034 to apply against the 48 tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5)

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1 and the tax imposed pursuant to the "New Jersey Gross Income Tax 2 Act," N.J.S.54A:1-1 et seq. Beginning in fiscal year 2025, in 3 addition to the \$100,000,000 made available for New Jersey studio 4 partners pursuant to this paragraph, up to an additional 5 \$350,000,000 may be made available annually, in the discretion of 6 the authority, to New Jersey studio partners for the award of tax 7 credits, including tax credits allowed through the granting of tax 8 credit transfer certificates, pursuant to subsection a. of this section 9 and subsection a. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b), 10 from the funds made available pursuant to subparagraph (i) of 11 paragraph (1) of subsection b. of section 98 of P.L.2020, c.156 12 (C.34:1B-362). In addition to the \$100,000,000 limitation on the value of tax credits approved by the director for New Jersey studio 13 14 partners and the \$100,000,000 limitation on the value of tax credits approved by the director for other taxpayers imposed by this 15 16 paragraph, the value of tax credits, including tax credits allowed 17 through the granting of tax credit transfer certificates, approved by 18 the director and the authority pursuant to subsection a. of this 19 section and pursuant to subsection a. of section 1 of P.L.2018, c.56 20 (C.54:10A-5.39b) to New Jersey film-lease partners shall not 21 exceed a cumulative total of \$100,000,000 in fiscal year 2021 and 22 in each fiscal year thereafter prior to fiscal year 2034 to apply 23 against the tax imposed pursuant to section 5 of P.L.1945, c.162 24 (C.54:10A-5) and the tax imposed pursuant to the "New Jersey 25 Gross Income Tax Act," N.J.S.54A:1-1 et seq. Approvals made to 26 New Jersey studio partners and New Jersey film-lease partners shall 27 be subject to award agreements with the authority detailing 28 obligations of the awardee and outcomes relating to events of 29 default, including, but not limited to, recapture, forfeiture, and 30 termination. If in any taxable year, beginning following a date 31 determined by the authority, a New Jersey film-lease partner's 32 annual average of qualified film production expenses falls below 33 \$50,000,000, the authority shall reduce by 20 percent any tax credit 34 award for a film for which final documentation pursuant to 35 N.J.A.C.19:31-21.7(c) has been submitted, until a taxable year 36 when the annual average of qualified film production expenses has 37 been restored to \$50,000,000. The authority shall establish a non-38 binding, administrative pre-certification process for potentially 39 eligible projects.

40 If the cumulative total amount of tax credits, and tax credit 41 transfer certificates, allowed to taxpayers for taxable years or 42 privilege periods commencing during a single fiscal year under 43 subsection a. of this section and subsection a. of section 1 of 44 P.L.2018, c.56 (C.54:10A-5.39b) exceeds the amount of tax credits 45 available in that fiscal year, then taxpayers who have first applied 46 for and have not been allowed a tax credit or tax credit transfer 47 certificate amount for that reason shall be allowed, in the order in 48 which they have submitted an application, the amount of tax credit

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1 or tax credit transfer certificate on the first day of the next 2 succeeding fiscal year in which tax credits and tax credit transfer 3 certificates under subsection a. of this section and subsection a. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b) are not in excess of 4 5 the amount of credits] Notwithstanding the limitations set forth in 6 this paragraph, if in any fiscal year the authority receives 7 applications for tax credits under subsection a. of this section and 8 subsection a. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b) in 9 amounts exceeding the total amount of tax credits available for the 10 fiscal year, then the authority may approve applications, in the order 11 in which such applications were submitted, for excess tax credits 12 during the year in which the application was submitted, provided 13 that the amount of excess credits shall be subtracted from the total 14 amounts allowed for the next following fiscal year in which credits 15 are available, and provided further that the taxpayer shall not claim the excess tax credit or tax credit transfer certificate until the first 16 17 day of the fiscal year from which the credits were made available.

18 Notwithstanding any provision of paragraph (1) of this 19 subsection to the contrary, for any fiscal year in which the amount 20 of tax credits approved pursuant to this paragraph is less than the 21 cumulative total amount of tax credits permitted to be approved in 22 that fiscal year, the authority shall certify the amount of the 23 remaining tax credits available for approval in that fiscal year, and 24 shall increase the cumulative total amount of tax credits permitted 25 to be approved for New Jersey studio partners in the subsequent 26 fiscal year by the certified amount remaining from the prior fiscal 27 year. The authority shall also certify, for each fiscal year, the 28 amount of tax credits that were previously approved, but that the 29 taxpayer is not able to redeem or transfer to another taxpayer under 30 this section, and shall increase the cumulative total amount of tax 31 credits permitted to be approved for New Jersey studio partners in 32 the subsequent fiscal year by the amount of tax credits previously 33 approved, but not subject to redemption or transfer.

34 (2) The value of tax credits, including tax credits allowed 35 through the granting of tax credit transfer certificates, approved by 36 the authority and the director pursuant to subsection b. of this 37 section and pursuant to subsection b. of section 1 of P.L.2018, c.56 38 (C.54:10A-5.39b) shall not exceed a cumulative total of 39 [\$10,000,000] <u>\$30,000,000</u> in fiscal year 2019 and in each fiscal 40 year thereafter prior to fiscal year 2035 to apply against the tax 41 imposed pursuant to the "New Jersey Gross Income Tax Act," 42 N.J.S.54A:1-1 et seq. and the tax imposed pursuant to section 5 of 43 P.L.1945, c.162 (C.54:10A-5).

If the total amount of tax credits and tax credit transfer
certificates allowed to taxpayers for taxable years or privilege
periods commencing during a single fiscal year under subsection b.
of this section and subsection b. of section 1 of P.L.2018, c.56
(C.54:10A-5.39b) exceeds the amount of tax credits available in

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1 that year, then taxpayers who have first applied for and have not 2 been allowed a tax credit or tax credit transfer certificate amount for 3 that reason shall be allowed, in the order in which they have 4 submitted an application, the amount of tax credit or tax credit 5 transfer certificate on the first day of the next succeeding fiscal year 6 in which tax credits and tax credit transfer certificates under 7 subsection b. of this section and subsection b. of section 1 of 8 P.L.2018, c.56 (C.54:10A-5.39b) are not in excess of the amount of 9 credits] Notwithstanding the limitations set forth in this paragraph, 10 if in any fiscal year the authority receives applications for tax credits under subsection b. of this section and subsection b. of 11 12 section 1 of P.L.2018, c.56 (C.54:10A-5.39b) in amounts exceeding 13 the total amount of tax credits available for the fiscal year, then the 14 authority may approve applications, in the order in which such 15 applications were submitted, for excess tax credits during the year 16 in which the application was submitted, provided that the amount of 17 excess credits shall be subtracted from the total amounts allowed 18 for the next following fiscal year in which credits are available, and 19 provided further that the taxpayer shall not claim the excess tax 20 credit or tax credit transfer certificate until the first day of the fiscal 21 year from which the credits were made available.

Notwithstanding any provision of this paragraph to the contrary, 22 23 for any fiscal year in which the amount of tax credits approved 24 pursuant to this paragraph is less than the cumulative total amount 25 of tax credits permitted to be approved in that fiscal year, the 26 authority shall certify the amount of the remaining tax credits 27 available for approval in that fiscal year, and shall increase the 28 cumulative total amount of tax credits permitted to be approved in the subsequent fiscal year by the certified amount remaining from 29 30 the prior fiscal year. The authority shall also certify, for each fiscal 31 year, the amount of tax credits that were previously approved, but 32 that the taxpayer is not able to redeem or transfer to another 33 taxpayer under this section, and shall increase the cumulative total 34 amount of tax credits permitted to be approved in the subsequent 35 fiscal year by the amount of tax credits previously approved, but not 36 subject to redemption or transfer.

37 A taxpayer shall submit to the authority and the director a g. 38 report prepared by an independent certified public accountant 39 licensed in this State to verify the taxpayer's tax credit claim 40 following the completion of the production. The report shall be 41 prepared by the independent certified public accountant pursuant to 42 agreed upon procedures prescribed by the authority and the director, 43 and shall include such information and documentation as shall be 44 determined to be necessary by the authority and the director to 45 substantiate the qualified film production expenses or the qualified 46 digital media content production expenses of the taxpayer. A single 47 report with attachments deemed necessary by the authority shall be 48 submitted electronically. Upon receipt of the report, the authority

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1 and the director shall review the findings of the independent 2 certified public accountant's report, and shall make a determination 3 as to the qualified film production expenses or the qualified digital 4 media content production expenses of the taxpayer. The authority's 5 and the director's review shall include, but shall not be limited to: a 6 review of all non-payroll qualified film production expense items 7 and non-payroll digital media content production expense items 8 over \$20,000; a review of 100 randomly selected non-payroll 9 qualified film production expense items and non-payroll digital 10 media content production expense items that are greater than 11 \$2,500, but less than \$20,000; a review of 100 randomly selected 12 non-payroll qualified film production expense items and nonpayroll digital media content production expense items that are less 13 14 than \$2,500; a review of the qualified wages for the 15 employees, 15 independent contractors, or loan-out companies with the highest 16 qualified wages; and a review of the qualified wages for 35 17 randomly selected employees, independent contractors, or loan-out 18 companies with qualified wages other than the 15 employees, 19 independent contractors, or loan-out companies with the highest 20 qualified wages. The taxpayer's qualified film production expenses 21 and digital media content production expenses shall be adjusted 22 based on any discrepancies identified for the reviewed non-payroll 23 qualified film production expense items, non-payroll digital media 24 content production expense items and qualified wages. The 25 taxpayer's qualified film production expenses and digital media 26 content production expenses also shall be adjusted based on the 27 projection of any discrepancies identified based on the review of 28 randomly selected expense items or wages pursuant to this 29 subsection to the extent that the discrepancies exceed one percent of 30 the total reviewed non-payroll qualified film production expense 31 items, non-payroll digital media content production expense items, 32 or qualified wages. The determination shall be provided in writing 33 to the taxpayer, and a copy of the written determination shall be 34 included in the filing of a return that includes a claim for a tax 35 credit allowed pursuant to this section.

36 h. A taxpayer shall withhold from each payment to a loan out 37 company or to an independent contractor an amount equal to 6.37 percent of the payment otherwise due. The amounts withheld shall 38 39 be deemed to be withholding of liability pursuant to the "New 40 Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., and the 41 taxpayer shall be deemed to have the rights, duties, and 42 responsibilities of an employer pursuant to chapter 7 of Title 54A of 43 the New Jersey Statutes. The director shall allocate the amounts 44 withheld for a taxable year to the accounts of the individuals who 45 are employees of a loan out company in proportion to the 46 employee's payment by the loan out company in connection with a 47 trade, profession, or occupation carried on in this State or for the 48 rendition of personal services performed in this State during the

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1 taxable year. A loan out company that reports its payments to 2 employees in connection with a trade, profession, or occupation 3 carried on in this State or for the rendition of personal services 4 performed in this State during a taxable year shall be relieved of its 5 duties and responsibilities as an employer pursuant to chapter 7 of 6 Title 54A of the New Jersey Statutes for the taxable year for any 7 payments relating to the payments on which the taxpayer withheld.

i. As used in this section:

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9 "Authority" means the New Jersey Economic Development10 Authority.

"Business assistance or incentive" means "business assistance or
incentive" as that term is defined pursuant to section 1 of P.L.2007,
c.101 (C.54:50-39).

14 "Commission" means the Motion Picture and Television15 Development Commission.

16 "Digital media content" means any data or information that is 17 produced in digital form, including data or information created in 18 analog form but reformatted in digital form, text, graphics, 19 photographs, animation, sound, and video content. "Digital media 20 content" shall not mean content offerings generated by the end user 21 (including postings on electronic bulletin boards and chat rooms); 22 content offerings comprised primarily of local news, events, 23 weather or local market reports; public service content; electronic 24 commerce platforms (such as retail and wholesale websites); 25 websites or content offerings that contain obscene material as 26 defined pursuant to N.J.S.2C:34-2 and N.J.S.2C:34-3; websites or 27 content that are produced or maintained primarily for private, 28 industrial, corporate, or institutional purposes; or digital media 29 content acquired or licensed by the taxpayer for distribution or 30 incorporation into the taxpayer's digital media content.

31 "Film" means a feature film, a television series, or a television 32 show of 22 minutes or more in length, intended for a national 33 audience, or a television series or a television show of 22 minutes 34 or more in length intended for a national or regional audience, 35 including, but not limited to, a game show, award show, or other gala event filmed and produced at a nonprofit arts and cultural 36 37 venue receiving State funding. "Film" shall not include a 38 production featuring news, current events, weather, and market 39 reports or public programming, talk show, sports event, or reality 40 show, a production that solicits funds, a production containing 41 obscene material as defined under N.J.S.2C:34-2 and N.J.S.2C:34-42 3, or a production primarily for private, industrial, corporate, or institutional purposes. "Film" shall not include an award show or 43 44 other gala event that is not filmed and produced at a nonprofit arts 45 and cultural venue receiving State funding.

46 "Full-time or full-time equivalent employee" means an individual
47 employed by the taxpayer for consideration for at least 35 hours a
48 week, or who renders any other standard of service generally

1 accepted by custom or practice as full-time or full-time equivalent 2 employment, whose wages are subject to withholding as provided in 3 the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., or 4 who is a partner of a taxpayer, who works for the partnership for at 5 least 35 hours a week, or who renders any other standard of service 6 generally accepted by custom or practice as full-time or full-time 7 equivalent employment, and whose distributive share of income, 8 gain, loss, or deduction, or whose guaranteed payments, or any 9 combination thereof, is subject to the payment of estimated taxes, as 10 provided in the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 11 "Full-time or full-time equivalent employee" shall not et seq. 12 include an individual who works as an independent contractor or on a consulting basis for the taxpayer. 13

14 "Highly compensated individual" means an individual who 15 directly or indirectly receives compensation in excess of \$500,000 16 for the performance of services used directly in a production. An 17 individual receives compensation indirectly when the taxpayer pays 18 a loan out company that, in turn, pays the individual for the 19 performance of services.

20 "Incurred in New Jersey" means, for any application submitted after the effective date of P.L.2018, c.56 (C.54:10A-5.39b et al.), 21 22 pursuant to which a tax credit has not been allowed prior to the 23 effective date of P.L.2021, c.160, service performed within New 24 Jersey and tangible personal property used or consumed in New 25 Jersey. A service is performed in New Jersey to the extent that the 26 individual performing the service is physically located in New 27 Jersey while performing the service. Notwithstanding where the 28 property is delivered or acquired, rented tangible property is used or 29 consumed in New Jersey to the extent that the property is located in 30 New Jersey during its use or consumption and is rented from a vendor authorized to do business in New Jersey or the film 31 32 production company provides to the authority the vendor's 33 information in a form and manner prescribed by the authority. 34 Purchased tangible property is not used and consumed in New 35 Jersey unless it is purchased from a vendor authorized to do business in New Jersey and is delivered to or acquired within New 36 37 Jersey; provided, however, that if a production is also located in 38 another jurisdiction, the purchased tangible property is used and 39 consumed in New Jersey if the acquisition and delivery of 40 purchased tangible property is located in either New Jersey or 41 another jurisdiction where the production takes place.

"Independent contractor" means an individual treated as an
independent contractor for federal and State tax purposes who is
contracted with by the taxpayer for the performance of services
used directly in a production.

46 "Loan out company" means a personal service corporation or
47 other entity that is contracted with by the taxpayer to provide
48 specified individual personnel, such as artists, crew, actors,

producers, or directors for the performance of services used directly
in a production. "Loan out company" shall not include entities
contracted with by the taxpayer to provide goods or ancillary
contractor services such as catering, construction, trailers,
equipment, or transportation.

6 "New Jersey film-lease partner" means a taxpayer, including any 7 taxpayer that is a member of a combined group under P.L.2018, 8 c.131 (C:54:10A-4.11), that has made a commitment to lease or 9 acquire all or part of a New Jersey production facility [with], 10 which leased or acquired space shall have an aggregate square 11 footage of at least 50,000 square feet, [which includes] including a 12 sound stage and production support space, such as production 13 offices or a backlot, for a period of five or more successive years 14 and commits to spend, on a separate-entity basis or in the aggregate 15 with other members of the taxpayer's combined group, an annual 16 average of \$50,000,000 of qualified film production expenses over 17 the period of at least five but not to exceed 10 years.

18 "New Jersey studio partner" means a film production company 19 that has made a commitment to produce films or commercial 20 audiovisual products in New Jersey and has developed, purchased, 21 or executed a 10-year contract to lease a production facility of 22 250,000 square feet or more as a "transformative project" pursuant 23 to section 65 of P.L.2020, c.156 (C.34:1B-333). No more than 24 three film production companies may be designated as a New Jersey 25 studio partner.

26 "Partnership" means an entity classified as a partnership for27 federal income tax purposes.

"Post-production costs" means the costs of the phase of
production of a film that follows principal photography, in which
raw footage is cut and assembled into a finished film with sound
synchronization and visual effects.

32 "Pre-production costs" means the costs of the phase of 33 production of a film that precedes principal photography, in which a 34 detailed schedule and budget for the production is prepared, the 35 script and location is finalized, and contracts with vendors are 36 negotiated.

37 "Qualified digital media content production expenses" means an 38 expense incurred in New Jersey for the production of digital media 39 "Qualified digital media content production expenses" content. 40 shall include but not be limited to: wages and salaries of individuals 41 employed in the production of digital media content on which the 42 tax imposed by the "New Jersey Gross Income Tax Act," 43 N.J.S.54A:1-1 et seq. has been paid or is due; and the costs of 44 computer software and hardware, data processing, visualization 45 technologies, sound synchronization, editing, and the rental of 46 facilities and equipment. Payment made to a loan out company or 47 to an independent contractor shall not be deemed a "qualified digital 48 media content production expense" unless the payment is made in

1 connection with a trade, profession, or occupation carried on in this 2 State or for the rendition of personal services performed in this 3 State and the taxpayer has made the withholding required pursuant 4 to subsection h. of this section. "Qualified digital media content 5 production expenses" shall not include expenses incurred in 6 marketing, promotion, or advertising digital media or other costs 7 not directly related to the production of digital media content. 8 Costs related to the acquisition or licensing of digital media content 9 by the taxpayer for distribution or incorporation into the taxpayer's 10 digital media content shall not be deemed "qualified digital media 11 content production expenses."

12 "Qualified film production expenses" means an expense incurred 13 in New Jersey for the production of a film including pre-production 14 costs and post-production costs incurred in New Jersey. "Qualified 15 film production expenses" shall include but not be limited to: 16 wages and salaries of individuals employed in the production of a 17 film on which the tax imposed by the "New Jersey Gross Income 18 Tax Act," N.J.S.54A:1-1 et seq. has been paid or is due; and the 19 costs for tangible personal property used, and services performed, 20 directly and exclusively in the production of a film, such as 21 expenditures for film production facilities, props, makeup, 22 wardrobe, film processing, camera, sound recording, set 23 construction, lighting, shooting, editing, and meals. Payment made 24 to a loan out company or to an independent contractor shall not be 25 deemed a "qualified film production expense" unless the payment is 26 made in connection with a trade, profession, or occupation carried 27 on in this State or for the rendition of personal services performed 28 in this State and the taxpayer has made the withholding required by 29 subsection h. of this section. "Qualified film production expenses" 30 shall not include: expenses incurred in marketing or advertising a 31 film; and payment in excess of \$500,000 to a highly compensated 32 individual for costs for a story, script, or scenario used in the 33 production of a film and wages or salaries or other compensation 34 for writers, directors, including music directors, producers, and 35 performers, other than background actors with no scripted lines, 36 except as follows:

(1) for a New Jersey studio partner that incurs more than
\$15,000,000, but less than \$50,000,000, in qualified film production
expenses in the State, an amount, not to exceed \$15,000,000, of the
wages or salaries or other compensation for writers, directors,
including music directors, producers, and performers, other than
background actors with no scripted lines, shall constitute qualified
film production expenses;

(2) for a New Jersey studio partner that incurs \$50,000,000 or
more, but less than \$100,000,000, in qualified film production
expenses in the State, an amount, not to exceed \$25,000,000, of the
wages or salaries or other compensation for writers, directors,
including music directors, producers, and performers, other than

1 background actors with no scripted lines, shall constitute qualified 2 film production expenses; 3 (3) for a New Jersey studio partner that incurs \$100,000,000 or 4 more, but less than \$150,000,000, in qualified film production 5 expenses in the State, an amount, not to exceed \$40,000,000, of the wages or salaries or other compensation for writers, directors, 6 7 including music directors, producers, and performers, other than 8 background actors with no scripted lines, shall constitute qualified 9 film production expenses; [and] 10 (4) for a New Jersey studio partner that incurs \$150,000,000 or 11 more in qualified film production expenses in the State, an amount, 12 not to exceed \$60,000,000, of the wages or salaries or other compensation for writers, directors, including music directors, 13 14 producers, and performers, other than background actors with no 15 scripted lines, shall constitute qualified film production expenses: 16 and 17 (5) for a New Jersey film-lease partner, an amount, not to 18 exceed \$15,000,000, of the payments in excess of \$500,000 to each 19 highly compensated individual for costs for a story, script, or 20 scenario used in the production of a film and wages or salaries or 21 other compensation for writers, directors, including music directors, 22 producers, and performers, other than background actors with no 23 scripted lines, shall constitute qualified film production expenses. 24 "Total digital media content production expenses" means costs 25 for services performed and property used or consumed in the 26 production of digital media content. 27 "Total film production expenses" means costs for services 28 performed and tangible personal property used or consumed in the 29 production of a film. 30 (cf: P.L.2021, c.160, s.59) 31 32 3. This act shall take effect immediately. 33 34 35 **STATEMENT** 36 37 This bill makes various changes to the film and digital media 38 content production tax credit program, including increasing the 39 amount of the digital media content production tax credit, allowing 40 certain compensation to be included within the computation of 41 qualified film production expenses, and revising the definition of 42 "New Jersey film-lease partner." 43 Under the film and digital media content production tax credit 44 program, the State awards tax credits to eligible taxpayers equal to: 45 (1) 30 percent of the qualified film production expenses incurred for 46 use within certain parts of Northern New Jersey, or 35 percent of 47 the qualified film production expenses incurred for use within all

other parts of the State; and (2) 25 percent of the qualified digital
media content production expenses purchased through vendors
located in certain counties in Southern New Jersey, or 20 percent of
all other qualified digital media content production expenses
purchased within the State.

6 Under the bill, the amount of the digital media content 7 production portion of the tax credit program would be increased. 8 Specifically, the bill increases the digital media content production 9 tax credit to 35 percent of the qualified digital media content 10 production expenses purchased through vendors located in certain 11 counties in Southern New Jersey, or 30 percent of all other qualified 12 digital media content production expenses purchased within the 13 State. In addition, the bill increases the cumulative annual 14 limitation on digital media content production tax credits from \$10 15 million to \$30 million.

16 The bill also modifies the definition of "qualified film 17 production expenses" to include amounts paid by New Jersey film-18 lease partners for certain employees. Except for certain allowances 19 for New Jersey studio partners, current law generally prohibits 20 qualified film production expenses from including any payments in 21 excess of \$500,000 for: (1) a highly compensated individual for 22 costs for a story, script, or scenario used in the production of a film; 23 and (2) the wages or salaries or other compensation for writers, 24 directors, including music directors, producers, and performers, 25 other than background actors with no scripted lines. However, this 26 bill would instead allow a New Jersey film-lease partner to include 27 up to \$15 million of these payments, in excess of current 28 allowances, in the computation of qualified film production 29 expenses.

30 The bill also provides that when the New Jersey Economic 31 Development Authority receives applications for more tax credits than are available in any given fiscal year, then the authority may 32 33 approve applications for excess tax credits during the year in which 34 such applications were submitted, provided that the amount of 35 excess credits would be subtracted from the amounts otherwise 36 available in the next succeeding fiscal years. However, a taxpayer 37 may not claim the excess tax credits or tax credit transfer 38 certificates until the first day of the fiscal year from which the 39 credits were made available.

40 Additionally, the bill revises the definition of "New Jersey film-41 lease partner." Under current law, the term includes taxpayers who 42 commit to lease or acquire a New Jersey production facility, with an 43 aggregate square footage of at least 50,000 square feet, for a period 44 of five or more years, and who commit to spending an annual 45 average of \$50 million in qualified film production expenses over a 46 designated period of five to 10 years. The bill revises this 47 definition to allow for a New Jersey film-lease partner to lease or 48 acquire a portion of a New Jersey production facility, provided that

- 1 the leased or acquired portion has an aggregate square footage of at
- 2 least 50,000 square feet and otherwise meets the requirements of
- 3 existing law.

ASSEMBLY COMMERCE AND ECONOMIC DEVELOPMENT COMMITTEE

STATEMENT TO

ASSEMBLY, No. 6070

STATE OF NEW JERSEY

DATED: DECEMBER 6, 2021

The Assembly Commerce and Economic Development Committee reports favorably Assembly Bill No. 6070.

This bill makes various changes to the film and digital media content production tax credit program, including increasing the amount of the digital media content production tax credit, allowing certain compensation to be included within the computation of qualified film production expenses, and revising the definition of "New Jersey film-lease partner."

Under the film and digital media content production tax credit program, the State awards tax credits to eligible taxpayers equal to: (1) 30 percent of the qualified film production expenses incurred for use within certain parts of Northern New Jersey, or 35 percent of the qualified film production expenses incurred for use within all other parts of the State; and (2) 25 percent of the qualified digital media content production expenses purchased through vendors located in certain counties in Southern New Jersey, or 20 percent of all other qualified digital media content production expenses purchased within the State.

Under the bill, the amount of the digital media content production portion of the tax credit program would be increased. Specifically, the bill increases the digital media content production tax credit to 35 percent of the qualified digital media content production expenses purchased through vendors located in certain counties in Southern New Jersey, or 30 percent of all other qualified digital media content production expenses purchased within the State. In addition, the bill increases the cumulative annual limitation on digital media content production tax credits from \$10 million to \$30 million.

The bill also modifies the definition of "qualified film production expenses" to include amounts paid by New Jersey film-lease partners for certain employees. Except for certain allowances for New Jersey studio partners, current law generally prohibits qualified film production expenses from including any payments in excess of \$500,000 for: (1) a highly compensated individual for costs for a story, script, or scenario used in the production of a film; and (2) the wages or salaries or other compensation for writers, directors, including music directors, producers, and performers, other than background actors with no scripted lines. However, this bill would instead allow a New Jersey film-lease partner to include up to \$15 million of these payments, in excess of current allowances, in the computation of qualified film production expenses.

The bill also provides that when the New Jersey Economic Development Authority receives applications for more tax credits than are available in any given fiscal year, then the authority may approve applications for excess tax credits during the year in which such applications were submitted, provided that the amount of excess credits would be subtracted from the amounts otherwise available in the next succeeding fiscal years. However, a taxpayer may not claim the excess tax credits or tax credit transfer certificates until the first day of the fiscal year from which the credits were made available.

Additionally, the bill revises the definition of "New Jersey filmlease partner." Under current law, the term includes taxpayers who commit to lease or acquire a New Jersey production facility, with an aggregate square footage of at least 50,000 square feet, for a period of five or more years, and who commit to spending an annual average of \$50 million in qualified film production expenses over a designated period of five to 10 years. The bill revises this definition to allow for a New Jersey film-lease partner to lease or acquire a portion of a New Jersey production facility, provided that the leased or acquired portion has an aggregate square footage of at least 50,000 square feet and otherwise meets the requirements of existing law.

ASSEMBLY APPROPRIATIONS COMMITTEE

STATEMENT TO

ASSEMBLY, No. 6070

with committee amendments

STATE OF NEW JERSEY

DATED: DECEMBER 13, 2021

The Assembly Appropriations Committee reports favorably Assembly Bill No. 6070, with committee amendments.

As amended, this bill makes various changes to the film and digital media content production tax credit program, including increasing the amount of the digital media content production tax credit, allowing certain compensation to be included within the computation of qualified film production expenses, and revising the definition of "New Jersey film-lease partner."

Under the film and digital media content production tax credit program, the State awards tax credits to eligible taxpayers equal to: (1) 30 percent of the qualified film production expenses incurred for use within certain parts of Northern New Jersey, or 35 percent of the qualified film production expenses incurred for use within all other parts of the State; and (2) 25 percent of the qualified digital media content production expenses purchased through vendors located in certain counties in Southern New Jersey, or 20 percent of all other qualified digital media content production expenses purchased within the State.

Under the bill, the amount of the digital media content production portion of the tax credit program would be increased. Specifically, the bill increases the digital media content production tax credit to 35 percent of the qualified digital media content production expenses purchased through vendors located in certain counties in Southern New Jersey, or 30 percent of all other qualified digital media content production expenses purchased within the State. In addition, the bill increases the cumulative annual limitation on digital media content production tax credits from \$10 million to \$30 million.

The bill also extends the diversity bonus tax credit program's duration from 2028 to 2034, allows it to apply against gross income tax, and allow a bonus credit if the diversity plan outlines goals that include hiring performers who are members of ethnic minority groups that are underrepresented in film or digital media productions, residents the municipality where filming occurs, and members of a labor union representing film and television performers.

Additionally, the bill revises the definition of "New Jersey filmlease partner." Under current law, the term includes taxpayers who commit to lease or acquire a New Jersey production facility, with an aggregate square footage of at least 50,000 square feet, for a period of five or more years, and who commit to spending an annual average of \$50 million in qualified film production expenses over a designated period of five to 10 years. The bill revises this definition to allow for a New Jersey film-lease partner to lease or acquire a portion of a New Jersey production facility, provided that the leased or acquired portion has an aggregate square footage of at least 50,000 square feet and otherwise meets the requirements of existing law.

COMMITTEE AMENDMENTS:

The committee amended the bill to:

- beginning in 2025, allow an additional \$100,000,000 in tax credits for New Jersey film-lease partners from funds otherwise set aside for New Jersey studio partners;

- remove a provision allowing the authority to approve applications for excess tax credits during the year in which such applications were submitted, provided that the amount of excess credits would be subtracted from the amounts otherwise available in the next succeeding fiscal years

- change the treatment of excess credit applications in a fiscal year and allowing reallocation among the categories of New Jersey studio partners, New Jersey film-lease partners, or taxpayers other than New Jersey studio partners and New Jersey film-lease partners;

- expand the definition of "New Jersey studio partner" to no longer require that a production company commit to a transformative project;

- restrict the definition of "qualified film production expenses" for a film-lease partner to no longer include amounts in excess of \$500,000 to highly compensated individuals;

- extend the diversity bonus tax credit program's duration from 2028 to 2034, allow it to apply against gross income tax, and allow a bonus credit if the diversity plan outlines goals that include hiring performers who are members of ethnic minority groups that are underrepresented in film or digital media productions, residents the municipality where filming occurs, and members of a labor union representing film and television performers; and

- make technical corrections.

FISCAL IMPACT:

The OLS notes that increasing the cumulative annual tax credit award limit on digital media content production tax credits from \$10 million to \$30 million could reduce revenues by as much as \$20 million annually. This revenue loss would occur throughout the lifetime of the film and digital media content production tax credit program, which is slated to conclude at the end of FY 2034.

The bill also increases the percentage of qualified digital media content production expenses that may be claimed by a taxpayer for a tax credit award and allows for up to \$15 million in payments made to certain highly compensated individuals to be claimed as qualified film production expenses. Beginning in FY 2025, the bill allows an additional \$100 million in tax credits for New Jersey film-lease partners from funds otherwise set aside for New Jersey studio partners. The bill extends the diversity bonus tax credit program's duration from FY 2028 to FY 2034, allows it to apply against gross income tax, and allows a bonus credit if the diversity plan outlines certain goals. These changes may result in more generous award amounts and further utilization of annual tax credit program caps than otherwise would have occurred absent the bill's additional incentive awards and program extensions.

STATEMENT TO

[First Reprint] ASSEMBLY, No. 6070

with Assembly Floor Amendments (Proposed by Assemblyman MUKHERJI)

ADOPTED: DECEMBER 20, 2021

This floor amendment clarifies certain residency requirements for credited and uncredited performers as part of a taxpayer's diversity plan. The diversity plan allows for a taxpayer to receive an enhanced credit award based on four percent of the qualified film or digital media content production expenses of the taxpayer.

LEGISLATIVE FISCAL ESTIMATE ASSEMBLY, No. 6070 STATE OF NEW JERSEY 219th LEGISLATURE

DATED: DECEMBER 14, 2021

SUMMARY

Synopsis:	Makes changes to film and digital media content production tax credit program.	
Type of Impact:	Potential decrease in State revenue associated with enhanced credit awards and cap limits.	
Agencies Affected:	New Jersey Economic Development Authority	

Office of Legislative Services Estimate

Fiscal Impact	<u>FY 2022</u>	<u>FY 2023</u>	<u>FY 2024</u>
State Revenue Loss	Up to \$20 million	Up to \$20 million	Up to \$20 million

- The Office of Legislative Services (OLS) notes that increasing the cumulative annual tax credit award limit on digital media content production tax credits from \$10 million to \$30 million could reduce revenues by as much as \$20 million annually. This revenue loss would occur throughout the lifetime of the film and digital media content production tax credit program, which is slated to conclude at the end of FY 2034.
- The bill also increases the percentage of qualified digital media content production expenses that may be claimed by a taxpayer for a tax credit award and allows for up to \$15 million in payments made to certain highly compensated individuals to be claimed as qualified film production expenses. These changes may result in more generous award amounts and further utilization of the program's annual caps than otherwise would have occurred absent the bill's additional incentive awards.

BILL DESCRIPTION

This bill makes various changes to the film and digital media content production tax credit program, including increasing the amount of the digital media content production tax credit, allowing certain compensation to be included within the computation of qualified film production expenses, and revising the definition of "New Jersey film-lease partner."



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Under the bill, the amount of the digital media content production portion of the tax credit program would be increased. Specifically, the bill increases the digital media content production tax credit to 35 percent of the qualified digital media content production expenses purchased through vendors located in certain counties in southern New Jersey, or 30 percent of all other qualified digital media content production expenses purchased within the State. In addition, the bill increases the cumulative annual limitation on digital media content production tax credits from \$10 million to \$30 million.

The bill also provides that when the New Jersey Economic Development Authority receives applications for more tax credits than are available in any given fiscal year, then the authority may approve applications for excess tax credits during the year in which such applications were submitted, provided that the amount of excess credits would be subtracted from the amounts otherwise available in the succeeding fiscal years. However, a taxpayer may not claim the excess tax credits or tax credit transfer certificates until the first day of the fiscal year from which the credits were made available.

FISCAL ANALYSIS

EXECUTIVE BRANCH

None received.

OFFICE OF LEGISLATIVE SERVICES

The OLS notes that increasing the cumulative annual tax credit award limit on digital media content production tax credits from \$10 million to \$30 million could reduce revenues by as much as \$20 million annually. This revenue loss would occur throughout the lifetime of the film and digital media content production tax credit program, which is slated to conclude at the end of FY 2034.

The bill also increases the percentage of qualified digital media content production expenses that may be claimed by a taxpayer for a tax credit award and allows for up to \$15 million in payments made to certain highly compensated individuals to be claimed as qualified film production expenses. These changes may result in more generous award amounts and further utilization of the program's annual caps than otherwise would have occurred absent the bill's additional incentive awards.

Section:	Revenue, Finance and Appropriations
Analyst:	Jordan M. DiGiovanni Revenue Analyst
Approved:	Thomas Koenig Legislative Budget and Finance Officer

This legislative fiscal estimate has been produced by the Office of Legislative Services due to the failure of the Executive Branch to respond to our request for a fiscal note.

This fiscal estimate has been prepared pursuant to P.L.1980, c.67 (C.52:13B-6 et seq.).

LEGISLATIVE FISCAL ESTIMATE [First Reprint] ASSEMBLY, No. 6070 STATE OF NEW JERSEY 219th LEGISLATURE

DATED: DECEMBER 17, 2021

SUMMARY

Synopsis:	Makes changes to film and digital media content production tax credit program.
Type of Impact:	Potential decrease in State revenue associated with additional credit awards and cap limits.
Agencies Affected:	New Jersey Economic Development Authority

Office of Legislative Services Estimate

Fiscal Impact	<u>FY 2022</u>	<u>FY 2023</u>	<u>FY 2024</u>
State Revenue Loss	Indeterminate	Indeterminate	Indeterminate

- The Office of Legislative Services (OLS) notes that increasing the cumulative annual tax credit award limit on digital media content production tax credits from \$10 million to \$30 million could reduce revenues by as much as \$20 million annually. This revenue loss would occur throughout the lifetime of the film and digital media content production tax credit program, which is slated to conclude at the end of FY 2034.
- The bill also increases the percentage of qualified digital media content production expenses that may be claimed by a taxpayer for a tax credit award and allows for up to \$15 million in payments made to certain highly compensated individuals to be claimed as qualified film production expenses. Beginning in FY 2025, the bill allows an additional \$100 million in tax credits for New Jersey film-lease partners from funds otherwise set aside for New Jersey studio partners. These changes may result in more generous award amounts and further utilization of annual tax credit program caps than otherwise would have occurred absent the bill's additional incentive awards and program extensions.
- The bill extends the diversity bonus tax credit program's duration from FY 2028 to FY 2034, allows it to apply against gross income tax, and allows a bonus credit if the diversity plan outlines certain goals. These credits are not subject to the annual caps applicable to other credits, so the awarding of bonus credits may increase the revenue loss by as much as two percent of qualified production expenses.



BILL DESCRIPTION

This bill makes various changes to the film and digital media content production tax credit program, including increasing the amount of the digital media content production tax credit, allowing certain compensation to be included within the computation of qualified film production expenses, and revising the definition of "New Jersey film-lease partner."

Under the bill, the amount of the digital media content production portion of the tax credit program would be increased. Specifically, the bill increases the digital media content production tax credit to 35 percent of the qualified digital media content production expenses purchased through vendors located in certain counties in Southern New Jersey, or 30 percent of all other qualified digital media content production expenses purchased within the State. In addition, the bill increases the cumulative annual limitation on digital media content production tax credits from \$10 million to \$30 million.

The bill changes the treatment of excess credit applications in a fiscal year and allows reallocation among the categories of New Jersey studio partners, New Jersey film-lease partners, or taxpayers other than New Jersey studio partners and New Jersey film-lease partners. Beginning in FY 2025, the bill also allows an additional \$100 million in tax credits for New Jersey film-lease partners from funds otherwise set aside for New Jersey studio partners.

The bill also extends the diversity bonus tax credit program's duration from FY 2028 to FY 2034, allows it to apply against gross income tax, and allows a bonus credit if the diversity plan outlines goals that include hiring performers who are members of ethnic minority groups that are underrepresented in film or digital media productions, residents the municipality where filming occurs, and members of a labor union representing film and television performers.

FISCAL ANALYSIS

EXECUTIVE BRANCH

None received.

OFFICE OF LEGISLATIVE SERVICES

The OLS notes that increasing the cumulative annual tax credit award limit on digital media content production tax credits from \$10 million to \$30 million could reduce revenues by as much as \$20 million annually. This revenue loss would occur throughout the lifetime of the film and digital media content production tax credit program, which is slated to conclude at the end of FY 2034.

The bill also increases the percentage of qualified digital media content production expenses that may be claimed by a taxpayer for a tax credit award and allows for up to \$15 million in payments made to certain highly compensated individuals to be claimed as qualified film production expenses. Beginning in FY 2025, the bill allows an additional \$100 million in tax credits for New Jersey film-lease partners from funds otherwise set aside for New Jersey studio partners. These changes may result in more generous award amounts and further utilization of annual tax credit program caps than otherwise would have occurred absent the bill's additional incentive awards and program extensions.

The bill extends the diversity bonus tax credit program's duration from FY 2028 to FY 2034, allows it to apply against gross income tax, and allows a bonus credit if the diversity plan outlines

certain goals. These credits are not subject to the annual caps applicable to other credits, so the awarding of bonus credits may increase the revenue loss by as much as two percent of qualified production expenses.

Section:	Revenue, Finance and Appropriations
Analyst:	Jordan M. DiGiovanni Revenue Analyst
Approved:	Thomas Koenig Legislative Budget and Finance Officer

This legislative fiscal estimate has been produced by the Office of Legislative Services due to the failure of the Executive Branch to respond to our request for a fiscal note.

This fiscal estimate has been prepared pursuant to P.L.1980, c.67 (C.52:13B-6 et seq.).

LEGISLATIVE FISCAL ESTIMATE [Second Reprint] ASSEMBLY, No. 6070 STATE OF NEW JERSEY 219th LEGISLATURE

DATED: JANUARY 10, 2022

SUMMARY

Synopsis:	Makes changes to film and digital media content production tax credit program.
Type of Impact:	Potential decrease in State revenue associated with additional credit awards and cap limits.
Agencies Affected:	New Jersey Economic Development Authority

Office of Legislative Services Estimate

Fiscal Impact	<u>FY 2022</u>	<u>FY 2023</u>	<u>FY 2024</u>
State Revenue Loss	Indeterminate	Indeterminate	Indeterminate

- The Office of Legislative Services (OLS) notes that increasing the cumulative annual tax credit award limit on digital media content production tax credits from \$10 million to \$30 million could reduce revenues by as much as \$20 million annually. This revenue loss would occur throughout the lifetime of the film and digital media content production tax credit program, which is slated to conclude at the end of FY 2034.
- The bill also increases the percentage of qualified digital media content production expenses that may be claimed by a taxpayer for a tax credit award and allows for up to \$15 million in payments made to certain highly compensated individuals to be claimed as qualified film production expenses. Beginning in FY 2025, the bill allows an additional \$100 million in tax credits for New Jersey film-lease partners from funds otherwise set aside for New Jersey studio partners. These changes may result in more generous award amounts and further utilization of annual tax credit program caps than otherwise would have occurred absent the bill's additional incentive awards and program extensions.
- The bill extends the diversity bonus tax credit program's duration from FY 2028 to FY 2034, allows it to apply against gross income tax, and allows a bonus credit if the diversity plan outlines certain goals. These credits are not subject to the annual caps applicable to other credits, so the awarding of bonus credits may increase the revenue loss by as much as two percent of qualified production expenses.



BILL DESCRIPTION

This bill makes various changes to the film and digital media content production tax credit program, including increasing the amount of the digital media content production tax credit, allowing certain compensation to be included within the computation of qualified film production expenses, and revising the definition of "New Jersey film-lease partner."

Under the bill, the amount of the digital media content production portion of the tax credit program would be increased. Specifically, the bill increases the digital media content production tax credit to 35 percent of the qualified digital media content production expenses purchased through vendors located in certain counties in Southern New Jersey, or 30 percent of all other qualified digital media content production expenses purchased within the State. In addition, the bill increases the cumulative annual limitation on digital media content production tax credits from \$10 million to \$30 million.

The bill changes the treatment of excess credit applications in a fiscal year and allows reallocation among the categories of New Jersey studio partners, New Jersey film-lease partners, or taxpayers other than New Jersey studio partners and New Jersey film-lease partners. Beginning in FY 2025, the bill also allows an additional \$100 million in tax credits for New Jersey film-lease partners from funds otherwise set aside for New Jersey studio partners.

The bill also extends the diversity bonus tax credit program's duration from FY 2028 to FY 2034, allows it to apply against gross income tax, and allows a bonus credit if the diversity plan outlines certain goals.

FISCAL ANALYSIS

EXECUTIVE BRANCH

None received.

OFFICE OF LEGISLATIVE SERVICES

The OLS notes that increasing the cumulative annual tax credit award limit on digital media content production tax credits from \$10 million to \$30 million could reduce revenues by as much as \$20 million annually. This revenue loss would occur throughout the lifetime of the film and digital media content production tax credit program, which is slated to conclude at the end of FY 2034.

The bill also increases the percentage of qualified digital media content production expenses that may be claimed by a taxpayer for a tax credit award and allows for up to \$15 million in payments made to certain highly compensated individuals to be claimed as qualified film production expenses. Beginning in FY 2025, the bill allows an additional \$100 million in tax credits for New Jersey film-lease partners from funds otherwise set aside for New Jersey studio partners. These changes may result in more generous award amounts and further utilization of annual tax credit program caps than otherwise would have occurred absent the bill's additional incentive awards and program extensions.

The bill extends the diversity bonus tax credit program's duration from FY 2028 to FY 2034, allows it to apply against gross income tax, and allows a bonus credit if the diversity plan outlines certain goals. These credits are not subject to the annual caps applicable to other credits, so the awarding of bonus credits may increase the revenue loss by as much as two percent of qualified production expenses.

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Revenue, Finance and Appropriations

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This legislative fiscal estimate has been produced by the Office of Legislative Services due to the failure of the Executive Branch to respond to our request for a fiscal note.

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Governor Murphy Signs Legislation Bolstering The New Jersey Film & Digital Media Tax Credit Program

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TRENTON – Governor Phil Murphy today signed legislation (S-4094/A-6070) which bolsters the New Jersey Film & Digital Media Tax Credit Program through expanded digital media production tax credits and other improvements. The program, which was first signed into law by Governor Murphy in July 2018, and first expanded in January 2020, has made New Jersey a national film and television production center and continues to attract high-profile projects to New Jersey such as *West Side Story, The Equalizer, and The Many Saints of Newark.*

"This legislation will ensure that our state remains a top destination for some of our country's most significant film and TV productions," **said Governor Murphy.** "The New Jersey Film & Digital Media Tax Credit Program has brought numerous productions to our state, creating jobs for New Jerseyans, and bringing in money that is being spent with local businesses. We look forward to attracting even more productions to our state with the expanded tax credits and improvements that this legislation provides."

"New Jersey offers significant advantages to productions seeking a vast and diverse on and off camera talent pool and an array of authentic sites for all sorts of productions," **said New Jersey Economic Development Authority Chief Executive Officer Tim Sullivan.** "Governor Murphy and the Legislature clearly recognize the opportunity the growth of the film and digital media sector represents for the state and their action today to expand the Film and Digital Media Tax Credit will help New Jersey continue to compete for high-profile productions and the influx of economic activity they bring."

"The latest legislation further enhances a program that has been extremely effective in attracting motion picture and television production, and production infrastructure," **said Executive Director of the NJ Motion Picture and TV Commission Steven Gorelick**. "Based on the numerous amount of inquiries we are now receiving, it appears that 2022 will another very successful year for New Jersey's film and television industry."

Primary sponsors of this legislation include Senators Paul Sarlo and Gordon Johnson, and Assemblymembers William Spearman, Raj Mukherji, Paul Moriarty. Former Senate Majority Leader Loretta Weinberg was also a primary sponsor of this legislation.

"Due to ever-evolving technologies, the film and television industry is one of the fastest-changing industries in the world. This expansion of the media content tax credit will allow us to keep up with all these trends, and keep New Jersey competitive with other states involved in sound, editing and production activities," **said former Senate Majority Leader Loretta Weinberg**. "These production companies and other media businesses provide good jobs for skilled labor, a market that has long been a backbone of New Jersey's economy.

"New Jersey is strategically located between New York and Philadelphia, which makes us a convenient location for film and digital media, but convenience is nothing if it doesn't also make financial sense to attract the business activity," **said Senator Paul Sarlo.** "By increasing the credits of these programs and enhancing the financial incentive to support the film industry and digital media in our state we can solidify New Jersey as a go-to destination for these projects. We want to capitalize on the direct and indirect economic benefits of an expanding industry."

"Digital media projects are just as important to the entertainment industry and economy as film projects, and deserve the same opportunities to grow and thrive in our state," **said Senator Gordon Johnson, who sponsored this legislation as a member of the Assembly.** "This law will give New Jersey an even more competitive edge by further establishing our state as an appealing destination for creative projects of all kinds."

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"As our state continues to recover from the challenges of the COVID-19 pandemic, we must make it a priority to attract more businesses to New Jersey on behalf of our residents," **said Assemblyman William Spearman.** "Expanding this critical program to bring in additional film and digital media projects will create new jobs, yield more revenue for local businesses, and ultimately invigorate our economy."

"Film and digital media productions are going to serve as an important component of our state's economy in the coming years, as our tax credit program incentivizes the industry's growth in New Jersey," **said Assemblyman Raj Mukherji.** "Countless residents with the talent and skill to work on these creative productions will now have more opportunities to do so."

"This law builds on a valuable program that helps generate jobs and promote business throughout our state," **said Assemblyman Paul Moriarty.** "I look forward to the further expansion of this industry in New Jersey and the benefits our residents will see as a result of these changes."

Under the legislation, the amount of the digital media content production portion of the tax credit program would be increased while maintaining the overall cap on tax credits established in the Economic Recovery Act of 2020. Specifically, the bill increases the digital media content production tax credit to 35 percent of the qualified digital media content production expenses purchased through vendors located in Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Mercer, or Salem Counties, or 30 percent of all other qualified digital media content production expenses purchased within the State. In addition, the bill increases the cumulative annual limitation on digital media content production tax credits from \$10 million to \$30 million. The bill changes the treatment of excess credit applications in a fiscal year and allows reallocation among the categories of New Jersey studio partners, New Jersey film-lease partners, or taxpayers other than New Jersey studio partners and New Jersey film-lease partners. Beginning in FY 2025, the bill also allows an additional \$100 million in tax credits for New Jersey film-lease partners from tax credits authorized under other incentive programs.