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(1968 Amendment)

LAWS OF /968

SENATE 182

INTRODUCED Jan.

STATEMENT

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HEARING No

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CHAPTER LLO

ASSEMBLY

BY Forsythe

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YES

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CHAPTER 220 LAWS OF N. J. 1968 APPROVED 7-30-68

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SENATE, No. 182

STATE OF NEW JERSEY

INTRODUCED JANUARY 9, 1968

By Senator FORSYTHE

Referred to Committee on Commerce, Industry and Professions

- An Act to amend the title of "An act to define and regulate installment sales of goods and services used or furnished in the modernization, rehabilitation, repair, alteration or improvement of real property, and to provide for licensing of home improvement contractors and home financing agencies and providing penalties for violations," approved June 9, 1960 (P. L. 1960, c. 41), so that the same shall read "An act to define and regulate installment sales of goods or services used or furnished in the modernization, rehabilitation, repair, alteration or improvement of real property, and to provide for licensing of home repair contractors, home financing agencies and home repair salesmen and providing penalties for violations," and to amend the body of said act.
- BE IT ENACTED by the Senate and General Assembly of the State of New 2 Jersey:
- 1 1. The title of chapter 41 of the laws of 1960 is amended to read as 2 follows:
- 3 An Acr to define and regulate installment sales of goods [and] or services
- 4 used or furnished in the modernization, rehabilitation, repair, altera-
- tion or improvement of real property, and to provide for licensing of
- 6 home [improvement] repair contractors [and], home financing agencies
- 7 and home repair salesmen and providing penalties for violations.
- 2. Section 1 of the act of which this act is amendatory is amended to read 2 as follows:
- 3 1. Unless the context otherwise indicates,
- 4 (a) "Goods" means all chattels personal which are furnished or used
- 5 in the modernization, rehabilitation, repair, alteration or improvement of
- 6 real property except those furnished or used for a commercial or business
- 7 purpose or for resale, and except stoves, freezers, refrigerators, air condi-

EXPLANATION—Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and is intended to be omitted in the law,

- 8 tioners other than those connected with a central heating system, hot water
- 9 heaters and other appliances furnished for use in a home and designed to be
- 10 removable therefrom without material injury to the structure, and except
- 11 chattels personal under a contract in which the cash price is \$300.00 or less
- 12 and which is subject to the Retail Installment Sales Act of 1960;
- (b) "Services" means labor, equipment and facilities furnished or used 13
- 14 in connection with the installation or application of goods in the moderniza-
- 15 tion, rehabilitation, repair, alteration or improvement of real property;
- (c) "Home repair contract" means an agreement, whether contained in 16
- 17 one or more documents, between a home repair contractor and an owner to
- 18 pay the time sales price of goods [and] or [related] services in install-
- 19 ments over a period of time greater than [3 months] 90 days;
- (d) "Home repair contractor" means any person engaged in the busi-20
- 21 ness of selling goods [and] or [related] services pursuant to a home repair
- 22 contract;
- 23(e) "Commissioner" means the Commissioner of Banking and Insur-
- 24 ance of New Jersey and includes any deputies or employees of the depart-
- 25 ment designated by him to administer and enforce this act;
- (f) "Official fees" means the fees to be paid to a public officer for ob-26
- 27 taining any permit or filing any lien or mortgage taken or reserved as
- 28 security pursuant to a home repair contract;
- 29 (g) "Cash price" means the cash sales price for which the home repair
- 30 contractor would sell the goods [and] or services which are the subject
- 31 matter of a home repair contract if the sale were a sale for cash rather
- 32 than an installment sale;
- (h) "Down payment" means all payments made in cash to the home
- 34 repair contractor and all allowances given by the home repair contractor
- 35 to the owner prior to or substantially contemporaneous with the execution of
- 36 the home repair contract;
- (i) "Credit service charge" means that amount by which the time sales 37
- 38 price exceeds the aggregate of the cash price and the amounts specifically in-
- 39 cluded for official fees and, if a separate charge is made therefor, the amount
- 39A included for insurance and other benefits as provided in section 6 (d);
- **4**0 (j) "Time sales price" means the total amount to be paid pursuant
- 41 to the contract excluding default charges authorized under this act;
- (k) "Owner" means a person, including a tenant, who buys goods or 42
- 43 services pursuant to a home repair contract;
- (1) "Home financing agency" means [and includes] any person, other 44
- 45 than a home repair contractor, engaged, directly or indirectly, in the busi-
- 46 ness of purchasing, acquiring, soliciting or arranging for the acquisition of

- 47 home repair contracts or any obligation in connection therewith by purchase,
- 48 discount, pledge or otherwise;
- 49 (m) "Holder" means any person who is entitled to the rights of a home 50 repair contractor under a home repair contract;
- 51 (n) "Home repair salesman" means any individual who obtains a 52 bona fide home repair contract;
- 53 [(n)] (o) "Payment-period" means the period of time scheduled by a
- 54 home repair contract to elapse between the days upon which installment pay-
- 55 ments are scheduled to be made on such contract; except that, where install-
- 56 ment payments are scheduled by the home repair contract to be ommitted,
- 57 "payment-period" means the period of time scheduled by the contract to
- 58 elapse between the days upon which installment payments are scheduled to be
- 59 made during that portion of the contract period in which no installment pay-
- 60 ment is scheduled to be omitted; and
- 61 **[(0)]** (p) "Contract period" means the period beginning on the date of a
- 62 home repair contract and ending on the date scheduled by the contract for the
- 63 payment of the final installment.
- 3. Section 2 of the act of which this act is amendatory is amended to 2 read as follows:
- 3 2. Every home repair contract:
- 4 (a) shall be in writing and contain the entire agreement between the 5 owner and the home repair contractor;
- 6 (b) shall state the names and addresses of all parties, the dates when 7 executed by the parties and contain a description of the goods and services;
- 8 (c) shall be completed in full without any blank spaces to be filled in
- 9 after the contract is signed by the owner, except for serial number or iden-
- 10 tifying marks which are not available for the description of the goods at
- 11 that time;
- 12 (d) shall contain the following notice in 10-point bold type or larger, 13 directly above the space provided for the signature of the owner:
- 14 "NOTICE TO OWNER
- 15 Do not sign this contract in blank.
- You are entitled to a copy of the contract at the time you sign.
- 17 Keep it to protect your legal rights."; [and]
- (e) shall state [if] that workmen's compensation and public liability
- 19 insurance are carried by the home repair contractor and applicable to the
- 20 work to be performed under the contract [and] or if the home repair
- 21 contractor is qualified as a self-insurer pursuant to Title 34; and
- 22 (f) If the home repair contractor is precluded from purchasing work-23 men's compensation under chapter 15 of Title 34 of the Revised Statutes, he 24 shall state that he does not carry workmen's compensation insurance.

- 4. Section 3 of the act of which this act is amendatory is amended to 2 read as follows:
- 3. No home repair contract shall contain:
- 4 (a) any acceleration clause under which any part or all of the time bal-5 ance not yet matured may be declared due and payable because the holder 6 deems himself to be insecure;
- 7 (b) any agreement to pay any amount other than the time sales price 8 of the goods [and] or services furnished under the contract, provided that 9 a retail installment contract under the Retail Installment Sales Act of 1960 10 may be included in a home repair contract;
- 11 (c) any power of attorney to confess judgment or any other power of 12 attorney;
- 13 (d) any provision relieving the home repair contractor from liability 14 upon any claim which the owner may have under the contract;
- 15 (e) any provisions whereby the owner waives any right of action 16 against the home repair contractor or holder or other person acting in his or 17 their behalf for any act committed in the collection of the payments under 18 the contract or in the repossession of the goods, the subject matter of the 19 home repair contract;
- 20 (f) any assignment of or order for the payment of any salary, wages, 21 commissions or other compensation for services, or any part thereof, earned 22 or to be earned;
- (g) any provision for a payment or credit to any owner for the privilege 24 of placing any sign on the premises where the work is being done or for 25 recommending to the home repair contractor the names of any person or 26 persons, who might be interested in making an installment home repair 27 contract unless such provision has been approved by the commissioner.
- 5. Section 4 of the act of which this act is amendatory is amended to 2 read as follows:
- 4. (a) Every home repair contractor must own, rent or lease a place of 4 business in the State of New Jersey; namely, an office, warehouse or store or 5 any combination of these. The premise or premises, as the case may be, 6 must be identified by a sign, as permitted by the laws of the local municipality. The sign shall be legible to a visitor entering the main entrance of 8 the place of business and shall contain the words "licensed as a home repair 9 contractor" [and the home repair contractor's current license number].
- 10 (b) A home repair contractor, in lieu of the above, may operate from a 11 private residence but in doing so must list such residence in the nearest post 12 office, local telephone directory and with the commissioner as a business 13 address.

- 14 (c) A home repair contractor may operate as an individual, partner-15 ship, limited partnership or corporation. In the event the business is con-16 ducted under a trade name, such trade name shall be made a matter of record 17 as required by law.
- 18 (d) A home repair contractor must carry workmen's compensation and 19 public liability insurance except if he qualifies as a self-insurer under Title 20 34 or if he is precluded from purchasing workmen's compensation under 21 chapter 15 of Title 34 of the Revised Statutes.
- (e) Every home repair contractor shall furnish without charge a com-23 pletely executed copy of the home repair contract to the owner immediately 24 after the owner signs such contract and [any] the acknowledgment of re-25 ceipt thereof by the owner shall be in 10-point bold type or larger.
- 6. Section 6 of the act of which this act is amendatory is amended to read 2 as follows:
- 3 6. Every home repair contract shall state separately:
- 4 (a) the cash price of the goods [and] or services to be furnished;
- 5 (b) the down payment;
- 6 (c) the unpaid cash balance which is the difference between subsections 7 (a) and (b);
- 8 (d) the amount, if any, if a separate charge is made therefor, included for 9 credit life insurance and other benefits pursuant to chapter 169 of the laws 10 of 1958, specifying the coverages and benefits;
- 11 (e) the official fees;
- 12 (f) the principal balance, which is the sum of subsections (c), (d) and 13 (e);
- 14 (g) the credit service charge;
- 15 (h) the time balance, which is the sum of subsections (f) and (g), the num-16 ber of installments required, the amount of each installment and the due dates 17 thereof.
 - 7. Section 14 of the act of which this act is amendatory is amended to 2 read as follows:
- 3 14. With respect to contracts pursuant to which there is a lien, mortgage 4 or encumbrance upon the goods or real property, upon payment in full by the 5 owner of the time sales price and other amounts lawfully due under a home 6 repair contract, the holder shall:
- 7 (a) return to the owner the original instruments evidencing indebtedness 8 under a home repair contract which were signed by the owner or his sureties 9 or guarantors in connection with such contract, excepting such instruments 10 as are filed with a public official and retained in the files of such official;
- 11 (b) release all security interest in the goods [and] or real property 12 affected by the home repair contract; and

- (c) deliver to the owner such good and sufficient assignments, releases of 14 liens and mortgages on personal and real property and such other instrution ments of title as may be necessary to vest the owner with complete evidence 16 of title.
- With respect to all other contracts, the holder, upon payment in full 18 by the retail buyer of the time sales price and other amounts lawfully due 19 under a home repair contract, shall furnish the owner with such instruments 20 as the commissioner may by regulation provide.
- 8. Section 16 of the act of which this act is amendatory is amended to 2 read as follows:
- 3 16. (a) No person shall engage in the business of a home financing 4 agency, [or a] home repair contractor, or a home repair salesman in this State 5 without first obtaining a license from the commissioner as provided for in this 6 act.
- 7 (b) The home repair contractor's license and fee therefor shall include 8 one home repair salesman's license therein.
- 9 (c) No home repair contractor shall employ any home repair salesman to 10 procure a home repair contract from an owner on behalf of the contractor, or 11 for himself, if the salesman be also the contractor, until the home repair sales-12 man is licensed under this act.
- (d) Any bank, trust company or national bank or any State or Federally 14 chartered savings and loan association for credit union authorized to do 15 business in this State and any licensed sales finance company shall be author-16 ized to transact business as a home financing agency and shall be deemed to be 17 a home financing agency for the purpose of this act, subject to all of the pro-18 visions of this act, except that it shall not be required to obtain a license or 19 pay a license fee hereunder.
- 20 (e) No license issued under this act shall be transferable or assignable.
- (f) No home repair salesman may concurrently represent more than one 22 contractor in the solicitation or negotiation of any one home repair contract 23 from an owner. The use of a contract form which fails to disclose a named 24 contractor principal, whether for the purpose of offering the contract to vari-25 ous contractors other than the one the salesman purported to represent in 26 negotiation or otherwise, is prohibited. No salesman may be authorized to 27 select a prime contractor on behalf of the owner.
- (g) No home repair salesman shall accept or pay any compensation of 29 any kind, for or on account of a home improvement transaction, from or for 30 any person other than the contractor whom he represents with respect to the 31 transaction.
- 9. Section 17 of the act of which this act is amendatory is amended to 2 read as follows:

- 3 17. (a) Application for a license under this act shall be in writing, under 4 oath, and shall be in the form prescribed by the commissioner.
- 5 (b) The application for a home repair contractor or home financing 6 agency license shall state the name and residence and business addresses of 7 the applicant, and if the applicant is a copartnership or association, of every 8 member thereof, and if a corporation, of each officer and director thereof. It 9 shall also state the address where the business is to be conducted, demonstrate the financial responsibility of the applicant and set forth any other in-
- (c) The application for a home repair salesman license shall state the 13 name and residence address of the applicant, the name and business address 14 of his employer, the names and addresses of each and every employer by 15 whom the applicant was previously employed within the past 5 years and 16 shall set forth any other information the commissioner may require.

11 formation the commissioner may require.

- 1 10. Section 18 of the act of which this act is amendatory is amended to 2 read as follows:
- 3 18. Within 60 days after the filing of the application and the payment of 4 the fees herein set forth the commissioner shall:
- 5 (a) issue and deliver to the applicant a license to engage in the busi-6 ness of a home financing agency, for a home repair contractor, or a home 7 repair salesman in accordance with the provisions of this act; or
- 8 (b) refuse to issue the license for any reason for which he may suspend, 9 revoke or refuse to renew any license under this act.
- 1 11. Section 20 of the act of which this act is amendatory is amended to 2 read as follows:
- 3 20. (a) No [licensee] home repair contractor or home financing agency 4 shall transact any business subject to this act under any other name or main-5 tain an office at any other location than that designated in the license.
- 6 (b) No home repair salesman shall transact any business subject to this 7 act for any employer except that designated in the license.
- 8 (c) In case such location or employer be changed, the licensee shall in-9 form the commissioner of such change within 10 days and the commissioner 10 shall indorse the change of location or change of employer on the license 11 without charge.
- 1 12. Section 21 of the act of which this act is amendatory is amended to 2 read as follows:
- 3 21. (a) Every home financing agency and every home repair contractor 4 shall pay to the commissioner at the time of making the application and an 5 nually thereafter upon renewal a license fee of \$25.00.
- 6 (b) The home repair contractor's license and fee therefor shall include 7 one home repair salesman's license therein.

- 8 (c) Every home repair salesman shall pay to the commissioner at the 9 time of making the application and annually thereafter upon renewal a license 10 fee of \$10.00.
- 1 13. Section 27 of the act of which this act is amendatory is amended to 2 read as follows:
- 3 27. (a) No holder shall sell, transfer or assign any obligation in connec-
- 4 tion with a home repair contract or any evidence of indebtedness there-
- 5 under to any person who is not authorized as a home financing agency, except
- 6 that such obligation or evidence of indebtedness may be sold, transferred or
- 7 assigned to a State or national bank outside of this State if the contract
- 8 is retained by the holder and collection of payments thereon is made to the 9 holder.
- 10 (b) No home financing agency shall knowingly purchase, buy, take by
- 11 assignment, discount or otherwise accept any document, security, obligation
- 12 or evidence of indebtedness executed in connection with a home repair con-
- 13 tract from anyone except a home repair contractor licensed under this act 14 or a home financing agency.
- 1 14. This act shall take effect immediately but shall be inoperative for 2 90 days thereafter.

SENATE, No. 182

STATE OF NEW JERSEY

PRE-FILED FOR INTRODUCTION IN THE 1968 SESSION

By Senator FORSYTHE

- An Act to amend the title of "An act to define and regulate installment sales of goods and services used or furnished in the modernization, rehabilitation, repair, alteration or improvement of real property, and to provide for licensing of home improvement contractors and home financing agencies and providing penalties for violations," approved June 9, 1960 (P. L. 1960, c. 41), so that the same shall read "An act to define and regulate installment sales of goods or services used or furnished in the modernization, rehabilitation, repair, alteration or improvement of real property, and to provide for licensing of home repair contractors, home financing agencies and home repair salesmen and providing penalties for violations," and to amend the body of said act.
- Be it enacted by the Senate and General Assembly of the State of New 2 Jersey:
- 1 1. The title of chapter 41 of the laws of 1960 is amended to read as 2 follows:
- 3 An Act to define and regulate installment sales of goods [and] or services
- 4 used or furnished in the modernization, rehabilitation, repair altera-
- 5 tion or improvement of real property, and to provide for licensing of
- 6 home [improvement] repair contractors [and], home financing agencies
- and home repair salesmen and providing for violations.
- 2. Section 1 of the act of which this act is amendatory is amended to read 2 as follows:
- 3 1. Unless the context otherwise indicates,
- 4 (a) "Goods" means all chattels personal which are furnished or used
- 5 in the modernization, rehabilitation, repair, alteration or improvement of
- 6 real property except those furnished or used for a commercial or business
- 7 purpose or for resale, and except stoves, freezers, refrigerators, air condi-

EXPLANATION—Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and is intended to be omitted in the law,

- 8 tioners other than those connected with a central heating system, hot water
- 9 heaters and other appliances furnished for use in a home and designed to be
- 10 removable therefrom without material injury to the structure, and except
- 11 chattels personal under a contract in which the cash price is \$300.00 or less
- 12 and which is subject to the Retail Installment Sales Act of 1960.
- 13 (b) "Services" means labor, equipment and facilities furnished or used
- 14 in connection with the installation or application of goods in the moderniza-
- 15 tion, rehabilitation, repair, alteration or improvement of real property;
- 16 (c) "Home repair contract" means an agreement, whether contained in
- 17 one or more documents, between a home repair contractor and an owner to
- 18 pay the time sales price of goods [and] or [related] services in install-
- 19 ments over a period of time greater than [3 months] 90 days;
- 20 (d) "Home repair contractor" means any person engaged in the busi-
- 21 ness of selling goods [and] or [related] services pursuant to a home repair
- 22 contract;
- 23 (e) "Commissioner" means the Commissioner of Banking and Insur-
- 24 ance of New Jersey and includes any deputies or employees of the depart-
- 25 ment designated by him to administer and enforce this act;
- 26 (f) "Official fees" means the fees to be paid to a public officer for ob-
- 27 taining any permit or filing any lien or mortgage taken or reserved as
- 28 security pursuant to a home repair contract;
- 29 (g) "Cash price" means the cash sales price for which the home repair
- 30 contractor would sell the goods [and] or services which are the subject
- 31 matter of a home repair contract if the sale were a sale for cash rather
- 32 than an installment sale;
- 33 (h) "Down payment" means all payments made in cash to the home
- 34 repair contractor and all allowances given by the home repair contractor
- 35 to the owner prior to or substantially contemporaneous with the execution of
- 36 the home repair contract;
- 37 (i) "Credit service charge" means that amount by which the time sales
- 38 price exceeds the aggregate of the cash price and the amounts specifically in-
- 39 cluded for official fees [;] and, if a separate charge is made therefor, the
- 39\tiny A amount included for insurance and other benefits as provided in section
- 39в 6 (d);
- 40 (j) "Time sales price" means the total amount to be paid pursuant
- 41 to the contract excluding default charges authorized under this act;
- 42 (k) "Owner" means a person, including a tenant, who buys goods or
- 43 services pursuant to a home repair contract;
- 44 (1) "Home financing agency" means [and includes] any person, other
- 45 than a home repair contractor, engaged, directly or indirectly, in the busi-
- 46 ness of purchasing, acquiring, soliciting or arranging for the acquisition of

- 47 home repair contracts or any obligation in connection therewith by purchase, 48 discount, pledge or otherwise;
- 49 (m) "Holder" means any person who is entitled to the rights of a home 50 repair contractor under a home repair contract;
- 51 (n) "Home repair salesman" means any individual who obtains a 52 bona fide home repair contract;
- 53 (o) "Payment-period" means the period of time scheduled by a home 54 repair contract to elapse between the days upon which installment payments
- 55 are scheduled to be made on such contract; except that, where installment
- 56 payments are scheduled by the home repair contract to be omitted,
- 57 [pursuant to section 7,] "paymeent-period" means the period of time
- 58 scheduled by the contract to elapse between the days upon which installment
- 59 payments are scheduled to be made during that portion of the contract period
- 60 in which no installment payment is scheduled to be omitted; and
- 61 (p) "Contract period" means the period beginning on the date of a 62 home repair contract and ending on the date scheduled by the contract for the 63 payment of the final installment.
- 3. Section 2 of the act of which this act is amendatory is amended to 2 read as follows:
- 3 2. Every home repair contract:
- 4 (a) shall be in writing and contain the entire agreement between the 5 owner and the home repair contractor;
- 6 (b) shall state the names and addresses of all parties, the dates when 7 executed by the parties and contain a description of the goods and services;
- 8 (c) shall be completed in full without any blank spaces to be filled in 9 after the contract is signed by the owner, except for serial number or iden10 tifying marks which are not available for the description of the goods at 11 that time;
- 12 (d) shall contain the following notice in 10-point bold type or larger, 13 directly above the space provided for the signature of the owner:

14 "NOTICE TO OWNER

- Do not sign this contract in blank.
- You are entitled to a copy of the contract at the time you sign.
- 17 Keep it to protect your legal rights."; and
- (e) shall state [if] that workmen's compensation and public liability 19 insurance are carried by the home repair contractor and applicable to the 20 work to be performed under the contract [and] or if the home repair 21 contractor is qualified as a self-insurer pursuant to Title 34.
- 22 (f) If the home repair contractor is precluded from purchasing work-23 men's compensation under chapter 15 of Title 34 of the Revised Statutes, he 24 shall state that he does not carry workmen's compensation insurance.

- 4. Section 3 of the act of which this act is amendatory is amended to 2 read as follows:
- 3. No home repair contract shall contain:
- 4 (a) any acceleration clause under which any part or all of the time bal-5 ance not yet matured may be declared due and payable because the holder 6 deems himself to be insecure;
- 7 (b) any agreement to pay any amount other than the time sales price 8 of the goods [and] or services furnished under the contract, provided that 9 a retail installment contract under the Retail Installment Sales Act of 1960 10 may be included in a home repair contract;
- 11 (c) any power of attorney to confess judgment or any other power of 12 attorney;
- 13 (d) any provision relieving the home repair contractor from liability 14 upon any claim which the owner may have under the contract;
- 15 (e) any provisions whereby the owner waives any right of action 16 against the home repair contractor or holder or other person acting in his or 17 their behalf for any act committed in the collection of the payments under 18 the contract or in the repossession of the goods, the subject matter of the 19 home repair contract;
- 20 (f) any assignment of or order for the payment of any salary, wages, 21 commissions or other compensation for services, or any part thereof, earned 22 or to be earned;
- (g) any provision for a payment or credit to any owner for the privilege 24 of placing any sign on the premises where the work is being done or for 25 recommending to the home repair contractor the names of any person or 26 persons, who might be interested in making an installment home repair 27 contract unless such provision has been approved by the commissioner.
- 5. Section 4 of the act of which this act is amendatory is amended to 2 read as follows:
- 4. (a) Every home repair contractor must own, rent or lease a place of 4 business in the State of New Jersey; namely, an office, warehouse or store or 5 any combination of these. The premise or premises, as the case may be, 6 must be identified by a sign, as permitted by the laws of the local munici-7 pality. The sign shall be legible to a visitor entering the main entrance of 8 the place of business and shall contain the words "licensed as a home repair 9 contractor" and the home repair contractor's current license number.
- 10 (b) A home repair contractor, in lieu of the above, may operate from a 11 private residence but in doing so must list such residence in the nearest post 12 office, local telephone directory and with the commissioner as a business 13 address.

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- (c) A home repair contractor may operate as an individual, partner-15 ship, limited partnership or corporation. In the event the business is con-16 ducted under a trade name, such trade name shall be made a matter of record 17 as required by law.
- (d) A home repair contractor must carry workmen's compensation and 19 public liability insurance except if he qualifies as a self-insurer under Title 20 34 or if he is precluded from purchasing workmen's compensation under 21 chapter 15 of Title 34 of the Revised Statutes.
- (e) Every home repair contractor shall furnish without charge a com-23 pletely executed copy of the home repair contract to the owner immediately 24 after the owner signs such contract and [any] the acknowledgment of re-25 ceipt thereof by the owner shall be in 10-point bold type or larger.
- 6. Section 6 of the act of which this act is amendatory is amended to read 2 as follows:
- 3 6. Every home repair contract shall state separately:
- 4 (a) the cash price of the goods [and] or services to be furnished;
- 5 (b) the down payment;
- 6 (c) the unpaid cash balance which is the difference between subsections 7 (a) and (b);
- 8 (d) the amount, if any, if a separate charge is made therefor, included for 9 credit life insurance and other benefits pursuant to chapter 169 of the laws 10 of 1958, specifying the coverages and benefits;
- 11 $\Gamma(d)$ (e) the official fees;
- 12 I(e)I(f) the principal balance, which is the sum of subsections (c)
- 13 [and], (d) and (e);
- 14 (f) (g) the credit service charge;
- 15 [g] (h) the time balance, which is the sum of subsections [e] and
- 16 (f) and (g), the number of installments required, the amount of each install17 ment and the due dates thereof.
 - 7. Section 7 of the act of which this act is amendatory is amended to 2 read as follows:
 - 3 7. Every home repair contract shall provide for the payment of the time 4 balance [at substantially equal intervals of time and] in substantially equal
- 5 [amounts] installments on dates separated by substantially equal payment-
- 6 periods. When appropriate for the purpose of facilitating payment, the
- 7 contract may provide for payments on a schedule which reduces or omits
- 8 payments over a period or periods not in excess of 93 days in any 12-month
- 9 period.
- 8. Section 12 of the act of which this act is amendatory is amended to 2 read as follows:
- 3 12. [Any owner may satisfy in full at any time before maturity the

4 amount of any balance to become due on any home repair contract and in 5 so satisfying such debt shall receive a refund credit thereon for such 6 anticipation of payments. The amount of such refund shall represent at least 7 as great a proportion of the credit service charge, less an acquisition cost 8 of \$15.00, as the sum of the periodical time balances scheduled by the con-9 tract to follow the installment date after the date of prepayment bears to the 10 sum of all the periodical time balances under the scheduled payments in the 11 original contract. Where the amount of the credit for anticipation of pay-12 ments is less than \$1.00, no refund need be made. When the unpaid balance 13 owing on a home repair contract is repaid in full at any time before the end 14 of the contract period, the holder of the contract shall allow a credit on 15 account of the credit service charge, the amount of which shall be determined 16 by the application of the formula $C = AN \div D$, in which "C" represents 17 the amount of the credit to be given; "A" represents the amount of the 18 credit service charge, less an acquisition cost of \$15.00; "D" represents an 19 amount determined as follows: there shall be ascribed to each payment-20 period included in the contract period, beginning with the first payment-21 period scheduled by the contract, the cardinal number descriptive of the 22 number of payment-periods scheduled by the contract to elapse from the 23 beginning of each such payment-period to the end of the contract period, and 24 the sum of all such cardinal numbers shall constitute the quantity "D"; and 25 "N" represents the difference between the quantity "D" and the sum of all 26 the cardinal numbers ascribed to the payment-periods which have elapsed, in 27 whole or in part, from the date of the contract to the date upon which such 28 repayment is made. This section shall not apply when the amount of the 29 credit is less than \$1.00.

- 9. Section 14 of the act of which this act is amendatory is amended to 2 read as follows:
- 3 14. With respect to contracts pursuant to which there is a lien, mortgage 4 or encumbrance upon the goods or real property, upon payment in full by the 5 owner of the time sales price and other amounts lawfully due under a home 6 repair contract, the holder shall:
- 7 (a) return to the owner the original instruments evidencing indebtedness 8 under a home repair contract which were signed by the owner or his sureties 9 or guarantors in connection with such contract, excepting such instruments 10 as are filed with a public official and retained in the files of such official;
- 11 (b) release all security interest in the goods [and] or real property 12 affected by the home repair contract; and
- 13 (c) deliver to the owner such good and sufficient assignments, releases of 14 liens and mortgages on personal and real property and such other instru15 ments of title as may be necessary to vest the owner with complete evidence 16 of title.

- With respect to all other contracts, the holder, upon payment in full 18 by the retail buyer of the time sales price and other amounts lawfully due 19 under a home repair contract, shall furnish the owner with such instruments 20 as the commissioner may by regulation provide.
- 1 10. Section 16 of the act of which this act is amendatory is amended to 2 read as follows:
- 16. (a) No person shall engage in the business of a home financing 4 agency, [or a] home repair contractor, or a home repair salesman in this State 5 without first obtaining a license from the commissioner as provided for in this 6 act.
- 7 (b) The home repair contractor's license and fee therefor shall include 8 one home repair salesman's license therein.
- 9 (c) No home repair contractor shall employ any home repair salesman to 10 procure a home repair contract from an owner on behalf of the contractor, or 11 for himself, if the salesman be also the contractor, until the home repair sales-12 man is licensed under this act.
- (d) Any bank, trust company or national bank or any State or Federally the chartered savings and loan association for credit union authorized to do business in this State and any licensed sales finance company shall be authorized to transact business as a home financing agency and shall be deemed to be a home financing agency for the purpose of this act, subject to all of the pro18 visions of this act, except that it shall not be required to obtain a license or pay a license fee hereunder.
- 20 (e) No license issued under this act shall be transferable or assignable.
- (f) No home repair salesman may concurrently represent more than one 22 contractor in the solicitation or negotiation of any one home repair contract 23 from an owner. The use of a contract form which fails to disclose a named 24 contractor principal, whether for the purpose of offering the contract to vari-25 ous contractors other than the one the salesman purported to represent in 26 negotiation or otherwise, is prohibited. No salesman may be authorized to 27 select a prime contractor on behalf of the owner.
- 28 (g) No home repair salesman shall accept or pay any compensation of 29 any kind, for or on account of a home improvement transaction, from or for 30 any person other than the contractor whom he represents with respect to the 31 transaction.
- 1 11. Section 17 of the act of which this act is amendatory is amended to 2 read as follows:
- 3 17. (a) Application for a license under this act shall be in writing, under 4 oath, and shall be in the form prescribed by the commissioner.
- 5 (b) The application for a home repair contractor or home financing 6 agency license shall state the name and residence and business addresses of

- 7 the applicant, and if the applicant is a copartnership or association, of every
- 8 member thereof, and if a corporation, of each officer and director thereof. It
- 9 shall also state the address where the business is to be conducted, demon-
- 10 strate the financial responsibility of the applicant and set forth any other in-
- 11 formation the commissioner may require.
- (c) The application for a home repair salesman license shall state the
- 13 name and residence address of the applicant, the name and business address
- 14 of his employer, the names and addresses of each and every employer by
- 15 whom the applicant was previously employed within the past 5 years and
- 16 shall set forth any other information the commissioner may require.
- 1 12. Section 18 of the act of which this act is amendatory is amended to 2 read as follows:
- 3 18. Within 60 days after the filing of the application and the payment of
- 4 the fees herein set forth the commissioner shall:
- 5 (a) issue and deliver to the applicant a license to engage in the busi-
- 6 ness of a home financing agency, for all home repair contractor, or a home
- 7 repair salesman in accordance with the provisions of this act; or
- 8 (b) refuse to issue the license for any reason for which he may suspend, 9 revoke or refuse to renew any license under this act.
- 1 13. Section 20 of the act of which this act is amendatory is amended to
- 2 read as follows:
- 3 20. (a) No [licensee] home repair contractor or home financing agency 4 shall transact any business subject to this act under any other name or main-
- 5 tain an office at any other location than that designated in the license.
- 6 (b) No home repair salesman shall transact any business subject to this 7 act for any employer except that designated in the license.
- 8 (c) In case such location or employer be changed, the licensee shall in-
- 9 form the commissioner of such change within 10 days and the commissioner
- 10 shall indorse the change of location or change of employer on the license
- 11 without charge.
- 1 14. Section 21 of the act of which this act is amendatory is amended to 2 read as follows:
- 3 21. (a) Every home financing agency and every home repair contractor
- 4 shall pay to the commissioner at the time of making the application and an-
- 5 nually thereafter upon renewal a license fee of \$25.00.
- 6 (b) The home repair contractor's license and fee therefor shall include 7 one home repair salesman's license therein.
- 8 (c) Every home repair salesman shall pay to the commissioner at the 9 time of making the application and annually thereafter upon renewal a license 10 fee of \$10.00.

- 1 15. Section 27 of the act of which this act is amendatory is amended to 2 read as follows:
- 27. (a) No holder shall sell, transfer or assign any obligation in connect tion with a home repair contract or any evidence of indebtedness there5 under to any person who is not authorized as a home financing agency, except 6 that such obligation or evidence of indebtedness may be sold, transferred or 7 assigned to a State or national bank outside of this State if the contract 8 is retained by the holder and collection of payments thereon is made to the 9 holder.
- 10 (b) No home financing agency shall knowingly purchase, buy, take by
 11 assignment, discount or otherwise accept any document, security, obligation
 12 or evidence of indebtedness executed in connection with a home repair con13 tract from anyone except a home repair contractor licensed under this act
 14 or a home financing agency.
- 1 16. This act shall take effect immediately but shall be inoperative for 2 90 days thereafter.