27:25-35 to 27:15-41 LEGISLATIVE HISTORY CHECKLIST

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LAWS OF: 2020 **CHAPTER:** 114

NJSA: 27:25-35 to 27:15-41 (Establishes program to adopt paratransit best practices, requires greater coordination

among paratransit service providers, and establishes regional paratransit coordinating councils.)

BILL NO: S2517 (Substituted for A4208)

SPONSOR(S) Stephen M. Sweeney and others

DATE INTRODUCED: 5/28/2020

COMMITTEE: ASSEMBLY: Transportation & Independent Authorities

Appropriations

SENATE: Transportation

Budget & Appropriations

AMENDED DURING PASSAGE: Yes

DATE OF PASSAGE: ASSEMBLY: 9/24/2020

SENATE: 9/24/2020

DATE OF APPROVAL: 10/30/2020

FOLLOWING ARE ATTACHED IF AVAILABLE:

FINAL TEXT OF BILL (First Reprint enacted)

Yes

S2517

INTRODUCED BILL (INCLUDES SPONSOR'S STATEMENT): Yes

COMMITTEE STATEMENT: ASSEMBLY: No

SENATE: Yes Transportation

Budget & Appropriations

(Audio archived recordings of the committee meetings, corresponding to the date of the committee statement, *may possibly* be found at www.njleg.state.nj.us)

FLOOR AMENDMENT STATEMENT: Yes

LEGISLATIVE FISCAL ESTIMATE: Yes

A4208

INTRODUCED BILL (INCLUDES SPONSOR'S STATEMENT): Yes

COMMITTEE STATEMENT: ASSEMBLY: Yes Transport. & Indep. Auth.

Appropriations

SENATE: No.

(Audio archived recordings of the committee meetings, corresponding to the date of the committee statement, *may possibly* be found at www.njleg.state.nj.us)

FLOOR AMENDMENT STATEMENT: No

LEGISLATIVE FISCAL ESTIMATE: Yes

VETO MESSAGE: No

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FOLLOWING WERE PRINTED:

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REPORTS: No

HEARINGS: No

NEWSPAPER ARTICLES: No

Also of possible interest:

Committee meeting of Senate Select Committee on New Jersey Transit: the Committee will take testimony from invited guests on best practices of transit agencies for providing service to persons with disabilities [January 16, 2020, Trenton, New Jersey]

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Available online at https://dspace.njstatelib.org//handle/10929/56651

RWH/CL

P.L. 2020, CHAPTER 114, approved October 30, 2020 Senate, No. 2517 (First Reprint)

AN ACT concerning paratransit services, the establishment of regional paratransit coordinating councils, ¹and ¹ supplementing 2 Title 27 ¹ [and Title 30] ¹ of the Revised Statutes ¹ [, and making 3 4 an appropriation **1**¹.

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BE IT ENACTED by the Senate and General Assembly of the State of New Jersey:

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1. This act shall be known and may be cited as the "Paratransit Services Improvement Act."

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2. The Legislature hereby finds and declares:

The current system for paratransit services is fragmented and includes various providers from different levels of government as well as from private enterprise in different regions, counties, and service areas. The ultimate impact of the current system is poor service, including but not limited to long trip times ¹[and], ¹ poor communication of trip status, and high costs.

Access Link, which is a program administered by the New Jersey Transit Corporation that was established to enable the State to meet the minimum standards of the federal "Americans with Disabilities Act of 1990" (42 U.S.C. s.12101 et seq.), provides the majority of paratransit trips in the State. The Access Link Program, which ¹[has] <u>uses contract providers with</u> a very high per trip cost, should ¹restructure the program so that contract providers ¹ serve as a safety net for paratransit within the State, not as the primary provider of paratransit services within the State as is currently the case. Community organizations that provide paratransit services for individuals with developmental disabilities have provided evidence to the Legislature that certain paratransit services may be provided ¹in a way ¹ that ¹[are] is ¹ objectively safer, ¹[have] has ¹ shorter average trip times, and '[cost] costs' less per passenger mile. The average cost per trip for Access Link trips is, in many cases, triple the cost of similar paratransit services. Accordingly, it should be an objective of the State to direct service for regular and recurring paratransit trips away from Access Link ¹contract providers ¹, where possible, and toward other providers, including those funded

EXPLANATION – Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and is intended to be omitted in the law.

¹Assembly floor amendments adopted September 24, 2020.

1 through the Department of Human Services and the Division of

Vocational Rehabilitation Services within the Department of Labor

and Workforce Development, to both improve the quality of service

4 and reduce costs ¹[, effectively using Access Link as a paratransit

provider of last resort]1.

In addition to Access Link, county transit providers provide paratransit services to senior citizens and individuals with disabilities. The level of service available varies widely from county to county and the source of State funding for these services, the Casino Revenue Fund, has experienced reduced revenues in recent years. Furthermore, organizations at the county level have been charged by the New Jersey Transit Corporation with developing local coordination transportation plans within each county but ¹[often lack knowledge of best practices,] these organizations typically ¹ do not coordinate regionally ¹[,] ¹ and many organizations do not have common platforms or systems for requesting, sharing, and completing trips.

Direct administrative connections and coordination between agencies and organizations that provide programs and services for disabled persons, generally, and transit agencies that provide transit trips for those individuals would assist the State in improving the quality of service and reducing State costs.

Building these relationships will help the State, community organizations, and transit agencies develop best practices for providing paratransit services, which will lead to additional improvements in the quality of services and additional reductions in costs.

The current system is insufficient to meet the needs of persons with disabilities in the State, including the use of routing software that has proven to be wholly inadequate to serve the special needs of the disabled community.

It is essential that the State improve coordination, share best practices, advance proven models, and improve the efficiency of the system.

3. For the purposes of P.L. , c. (C.) (pending before the Legislature as this bill):

"Community organization" means an organization that provides programs and services to persons with disabilities.

¹"Corporation" means the New Jersey Transit Corporation.

"Corporation paratransit service" means the paratransit service
that is managed, administered, or provided directly through the New
Jersey Transit Corporation's operating budget, as a part of the
Access Link program or any successor program to meet the
requirements of the "Americans with Disabilities Act of 1990" (42
U.S.C. s.12101 et seq.), and does not include services directly

47 provided by county transit agencies. 1

"County transit agency" means a transportation service organized under or in conjunction with a county government to provide trips to senior citizens and residents with disabilities under the "Senior Citizen and Disabled Resident Transportation Assistance Act," P.L.1983, c.578 (C.27:25-25 et seq.).

¹["Division"] "Department" means, unless another meaning clearly applies, the ¹[Division of Developmental Disabilities in the 1 Department of Human Services.

"Paratransit provider" means any organization or entity that provides paratransit services, including State and local transit agencies, directly or through contract service, and community organizations that provide transportation trips, either directly or through a third party, funded by the Department of Human Services or the Division of Vocational Rehabilitation Services within the Department of Labor and Workforce Development.

"Paratransit service" means and includes any transportation service other than fixed route transportation service, except that [.] "paratransit service" does not include private or charter services provided by taxicabs, limousines, or transportation network companies.

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- 4. The corporation shall ensure that all ¹corporation¹ paratransit service ¹[that it directly manages, administers, or supports financially, including but not limited to Access Link service, \mathbf{J}^1 shall adhere to the following standards:
- a. All 'corporation' paratransit '[providers] service' shall be required by the corporation to 1 implement 1 an open software platform such that the customer's user-interface and the trip planning and utilize routing, scheduling, and dispatch software ¹that ¹ can interact with ¹[the platforms of] <u>comparable software</u> used by most county transit agencies and other paratransit providers, allowing a trip requested by a customer via the ¹Access Link Program's user interface to be fulfilled by [a] any paratransit provider that chooses to utilize a compatible ¹[platform] software package¹ without any additional action on the part of the customer. Specifically, the ¹[open software platform] software package implemented and utilized by corporation paratransit service pursuant to this section¹ shall be interoperable with ¹Access Link trip brokerage software developed pursuant to subsection b. of this section and software developed pursuant to subparagraph paragraph¹ (1) of subsection b. of section 5 of P.L. , c. (C. (pending before the Legislature as this bill).
- b. ¹[The corporation shall structure the Access Link program as a service of last resort. I In structuring the Access Link program ¹ [in this way] ¹, the corporation shall: (1) actively develop a methodology whereby customer trips can be tracked, and identify

1 any trips requested by customers that are regular and recurring in 2 nature; (2) track and document these regular and recurring trips by pickup location, source of the request ¹[such as] <u>including</u> ¹ by 3 4 phone, website, or mobile application, and relevant regular or 5 recurring characteristics, ¹[such as] including¹, but not limited to, 6 daily, weekly, monthly intervals, or several trips from a single 7 source or to a single destination; (3) make information about these 8 regular and recurring trips available to other paratransit providers in 9 the State, including county transit agencies and community 10 organizations that provide transportation service, either directly or 11 through a third party, funded by the Department of Human Services 12 or the Division of Vocational Rehabilitation Services within the 13 Department of Labor and Workforce Development; (4) develop a 14 system that allows county transit agencies and community 15 organizations that provide paratransit service to ¹voluntarily¹ compete to conduct these regular and recurring trips, which would 16 have otherwise been provided by contract providers under the 17 18 Access Link program, by establishing a new Access Link program 19 structure ¹under a brokerage model, which may include but not be limited to the use of a trip scheduling software application, where 20 21 the corporation is able to realize contract or operating cost savings 22 when it shifts requested regular and routine trips from ¹[the primary and Access Link contract provider to a paratransit 23 24 provider that is able to provide these trips at a lower cost; (5) 25 develop a system that provides a payment equal to a portion of the 26 savings from the shifting of trips in paragraph (4) of this subsection 27 to the paratransit provider that provides the trips in place of the 28 Access link provider; and (6) shift trips out of the Access Link 29 program ¹[entirely]¹, and to other State agencies or entities if it is 30 found that a regular and recurring trip requested through the Access 31 Link program is better provided under a different program through 32 the Department of Human Services or the Department of Labor and 33 Workforce Development, especially those trip requests that would 34 not otherwise be eligible to be provided under the Access Link 35 program. c. Following the effective date of P.L. 36

c. Following the effective date of P.L. , c. (C.) (pending before the Legislature as this bill), the corporation shall not enter into any contract, or exercise any option to extend an existing contract, concerning the provision of Access Link service unless the contract or option includes a provision that the fixed costs of the contract or option shall be proportionately reduced to reflect any reduction in the provision of regular and recurring trips provided by the contractor that are subsequently fulfilled by another paratransit provider. The corporation shall establish minimum operating standards for any paratransit provider that may wish to participate in this program to ensure that all applicable federal standards are met by the paratransit provider and that adequate safeguards are provided to customers.

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1 d. The corporation shall utilize the paratransit best practices 2 training module developed pursuant to subsection b. of section 5 of 3) (pending before the Legislature as this bill) 4 ¹and the best practices training package developed pursuant to subsection d. of section 5 of P.L. , c. (C.) (pending before 5 the Legislature as this bill)¹ in meeting the requirements of this 6 section. The corporation, when establishing the ¹[open software 7 8 platform, corporation paratransit service software specifications 9 required pursuant to subsection a. of this section, shall ensure that the ¹[platform] software package ¹ is affordable for the corporation 10 to adopt and ¹[easily implemented by] easy to interface with ¹ the 11 ¹existing software used by ¹ various paratransit providers that ¹[will 12 utilize the software platform] seek to compete for Access Link 13 trips¹. 14

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- 5. a. (1) The ¹ Division of Developmental Disabilities within the Department of Human Services, in consultation with the J¹ New Jersey Transit Corporation, ¹ in consultation with the Department of Human Services, ¹ shall develop and implement a paratransit best practices pilot program.
- (2) The '[division] corporation', in consultation with the '[New Jersey Transit Corporation] department', shall select a qualified community organization to assist it in developing and implementing the pilot program. The qualified community organization shall meet the following criteria:
- (a) the organization shall operate a facility that provides services to persons with intellectual or developmental disabilities;
- (b) the organization shall directly provide paratransit services to persons with disabilities with those services paid, in whole or in part, by funds received from the Department of Human Services and the Division of Vocational Rehabilitation Services within the Department of Labor and Workforce Development;
- (c) within the previous five years, the organization has received a Federal Transit Administration grant awarded by and administered through the New Jersey Transit Corporation for improvement to paratransit services;
- (d) during the previous five-year period, the organization has demonstrated improvement in key performance metrics, including average trip time, vehicle accidents, and cost per passenger mile for paratransit services; and
- (e) the organization provides transportation trips on a sufficient scale, including at least 250 daily trips under normal operating conditions.
 - b. Phase one of the pilot program shall include the following:
- A training module for paratransit best practices shall be developed jointly by the qualified community organization and the New Jersey Transit Corporation ¹[and subject to approval by the

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division in consultation with the department¹. The training module shall include: (1) an integrated paratransit software package that includes trip generation and scheduling, GPS directions for drivers, a mobile application for users that allows for trip requests, confirmation of trip requests, and trip status updates, and a trip accounting system; (2) a driver safety system that includes dashboard cameras, incident monitoring, and driver training; (3) assistance in hiring staff if necessary to fully implement the transportation system and train existing staff in the use of new technologies and business processes; (4) a curriculum that educates agencies about fleet management and specialized driver training for the needs of paratransit users; (5) personalized agency culture training; and (6) agency training on how to develop synergies optimal transportation practices and programmatic needs of paratransit providers who provide transportation trips funded by the Department of Human Services.

c. Phase two of the pilot program shall include the following:

¹[division] corporation, in consultation with the department, 1 shall establish an application process where up to five paratransit providers that provide transportation trips directly funded by the Department of Human Services or the Division of Vocational Rehabilitation Services within the Department of Labor and Workforce Development are selected by the ¹[division] corporation¹, in consultation with the qualified community organization, to receive training in paratransit best practices from the qualified community organization. When selecting service providers to receive training, the ¹[division] corporation ¹ shall consider the cost for the paratransit provider to adopt these best practices, which may include but is not necessarily limited to the acquisition of new software, hiring of staff, and any necessary changes in vehicle fleet composition as well as potential savings that the paratransit provider will be likely to realize from reducing average trip time, vehicle accidents, and cost per passenger mile by adopting these best practices and the likelihood that those savings could self-fund the adoption of the best practices. Any paratransit providers selected to participate in the pilot program shall receive training from the qualified community organization.

- d. Phase three of the pilot program shall include the following:
- (1) If the efficiencies realized by the paratransit providers that received training in phase two are sufficient to justify widespread adoption, then the ¹[division and]¹ corporation, in consultation with ¹the department and ¹ the qualified community organization, shall expand the training program by further developing the module into a best practices training package designed in a manner that allows a paratransit provider to independently adopt the best practices and software on its own, or in conjunction with assistance provided generally through the paratransit coordinating councils established in accordance with section 6 of P.L. , c. (C.)

1 (pending before the Legislature as this bill). It is intended that this 2 phase three training module shall allow for the eventual integration 3 of paratransit services throughout the State. Integration of paratransit services shall mean the widespread adoption of the 4 5 software ¹package ¹ developed pursuant to phase one of the pilot program, or similarly compatible software ¹package¹, so that 6 7 requested trips by customers may be fulfilled, if possible, by any 8 applicable paratransit provider, and that paratransit providers shall 9 meet the minimum operating standards established by the New 10 Jersey Transit Corporation so that those paratransit providers may 11 compete for regular and routine Access Link trips under the revised 12 Access Link program as described in section 4 of P.L. 13 (C.) (pending before the Legislature as this bill).

If the efficiencies realized in phase two do not justify expansion of the training program further, then the ¹[division and]¹ corporation, in consultation with ¹the department and ¹ the qualified community organization, shall determine an alternate method of integrating paratransit services throughout the State in a manner that allows paratransit providers that meet minimum operating standards to compete for regular and routine Access Link trips under the revised Access Link program as described in section 4 of

- P.L., c. (C.) (pending before the Legislature as this bill). (2) The regional paratransit coordinating councils shall be established in accordance with section 6 of P.L. , c.
- (pending before the Legislature as this bill). The New Jersey Transit Corporation shall utilize the complete paratransit best practices training module, including the
- associated software ¹package¹, when making changes to ¹[its] 28 corporation paratransit service I and the Access Link program I to 29
- comply with the requirements of section 4 of P.L. , c. (C. 30
- 31 (pending before the Legislature as this bill). 32

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- (1) The New Jersey Transit Corporation shall enter into a 33 contract with the qualified community organization that 34 compensates the qualified community organization for its costs in 35 developing the paratransit best practices training module as required 36 for phase one of the pilot program as established in subsection b. of 37 this section, and providing the training module as a publicly 38 available resource that can be utilized by other paratransit providers 39 in the State and used by the corporation for its own paratransit 40 services. If phases one and two of the pilot program are determined 41 to be successful, the corporation shall also enter into a contract with 42 the qualified community organization to further develop the training 43 module into a self-administered best practices training package as 44 required for phase three of the pilot program in subsection d. of this 45 section. The self-administered best practices training package shall 46 also be a publicly available resource that can be utilized by other paratransit providers in the State and by the corporation for its own
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- 48 paratransit services.

- (2) The 'division corporation' shall enter into a contract with 1 2 the qualified community organization for the actual training of agencies under the pilot program, which shall include performance 3 standards as the '[division] corporation' shall deem appropriate to 4 ensure that the agencies being trained are adequately prepared to 5 implement safer, more efficient, user friendly, and customer-6 7 focused transportation services.
 - (3) To the extent possible, the '[division] corporation' shall require paratransit providers being trained under the program to first utilize operating savings resulting from adoption of the paratransit best practices training pilot program to fund the costs of software, staff, and equipment that may be required under the program, and limiting the overall costs of the program.

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- There ¹[is] <u>are</u> ¹ hereby established ¹[within the 15 6. a. Department of Human Services 1 six separate regional paratransit 16 coordinating councils ¹in furtherance of the purposes of P.L. , 17
- c. (C.) (pending before the Legislature as this bill)¹. The 18 regional paratransit coordinating councils shall be organized as 19 20 follows:
- 21 (1) one council shall cover the counties of Atlantic, Cape May, 22 Cumberland, Gloucester, and Salem;
- 23 (2) one council shall cover the counties of Burlington, Camden, 24 and Ocean;
 - (3) one council shall cover the counties of Mercer, Middlesex, and Monmouth;
- 27 (4) one council shall cover the counties of Hunterdon, Sussex, 28 and Warren;
- 29 (5) one council shall cover the counties of Essex, Morris, 30 Somerset, and Union; and
- 31 (6) one council shall cover the counties of Bergen, Hudson, and 32 Passaic.
- 33 b. Each regional paratransit coordinating council shall have the 34 following members:
- (1) one designee of the Director of the Division of 35 36 Developmental Disabilities in the Department of Human Services;
- (2) one designee of the New Jersey Transit Corporation who 38 works on the Access Link program or the Senior Citizen and Disabled Resident Transportation Assistance Program;
- 40 (3) one representative of any company or entity that has contracted with the New Jersey Transit Corporation to provide 41 42 Access Link paratransit service within the region;
- 43 (4) one representative of each county ¹office of aging ¹ within the 44 respective region to be chosen by the county executive director or 45 by the board of freeholders, as applicable;
- 46 (5) one representative of each county transportation agency or 47 other comparable entity within the respective region that provides

- paratransit service for a county under the Senior Citizen and Disabled Resident Transportation Assistance Program;
- 3 (6) one representative from each county chapter of the Arc of 4 New Jersey ¹, or a successor organization, ¹ within the respective 5 region;
- 6 (7) one individual that represents one or more members of the
 7 Alliance for the Betterment of Citizens with Disabilities ¹, or a
 8 successor organization, ¹ within the respective region;
 - (8) one representative of Community Access Unlimited ¹, or a successor organization, ¹ within the respective region;

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- 11 (9) one representative of the New Jersey Association of 12 Community Providers ¹, or a successor organization, ¹ within the 13 respective region; ¹[and]¹
 - (10) ¹ [up to three additional appointees of the Director of the Division of Developmental Disabilities to represent paratransit providers within the region that provide the most passenger trips to persons with disabilities] one representative of the New Jersey Council on Special Transportation, or a successor organization, within the respective region;
- 20 (11) one representative of Easterseals New Jersey, or a successor 21 organization, within the respective region; and
 - (12) one representative within the respective region, to be selected by the corporation in consultation with the department, of providers of transportation services to senior citizens or to individuals requiring transportation for health care services ¹.
- 26 c. Each agency with an eligible representative of a regional 27 paratransit coordinating council provided in subsection b. of this section shall submit information 1,1 in a form and manner 28 determined by the ¹Executive ¹ Director of the ¹[Division of 29 Developmental Disabilities New Jersey Transit Corporation, 1 to 30 the ¹executive ¹ director not later than 30 days following the 31 32 enactment of P.L., c. (C.) (pending before the Legislature 33 as this bill) and on or before January 1 of each year thereafter 34 identifying the name and contact information for the person to 35 represent each respective agency. The term for each member on the 36 regional paratransit coordinating council shall be one year provided, 37 however, that any member may be selected to serve on the council 38 for subsequent terms at the discretion of the respective agency. The ¹executive ¹ director may appoint one member of each regional 39 paratransit coordinating council to serve as the chair of that council.
- 40 41 d. Each regional paratransit coordinating council shall meet not 42 less than quarterly, with the first meeting happening not less than 60 days following the enactment of P.L. , c. 43 (C. before the Legislature as this bill). The chair, in consultation with 44 45 the other members of the council, shall set meeting dates and shall 46 lead the coordination effort. The members shall serve without compensation but may be reimbursed by the ¹[division] 47

1 <u>corporation</u>, for reasonable expenses incurred in the execution of their duties.

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e. The purpose of the regional paratransit coordinating councils is to exchange best practices among paratransit providers within the State. Those best practices shall include but are not limited to scheduling and routing, fleet maintenance, driver training, customer communications, safety practices, and improving the customer usability experience. The councils are also to establish a system to exchange information among and between paratransit providers ¹ [and eventually open platform standards] ¹ so that: (1) each paratransit provider may provide basic information to its customers about other paratransit service options within each respective region; (2) paratransit providers may eventually share customer trip requests amongst each other; and (3) a single platform may eventually be developed that enables a paratransit user to visit a single platform or place to request a trip, and that trip may be distributed amongst the paratransit providers in a manner that optimizes State cost and customer experience. The councils shall also exchange budget information and investigate more efficient means of organizing the New Jersey Transit Corporation's expenditures for paratransit services, use of State casino revenue funds, and appropriations for the division ¹and department ¹ related to paratransit services, for the purpose of coordinating these three respective funding pools to eliminate any duplicative funding, and to direct trips and funding to service providers that offer the highest quality service and overall best value.

The county plans required under section 6 of P.L.1983, c.578 (C.27:25-30) and any committees or groups organized to effectuate the purposes of the "Senior Citizen and Disabled Resident Transportation Assistance Act," P.L.1983, c.578 (C.27:25-25 et seq.) shall be consolidated into the regional paratransit coordinating councils. If necessary, county level subcommittees of the regional paratransit coordinating councils may be established to more effectively develop county plans; however, following the effective date of P.L. , c. (C.) (pending before the Legislature as this bill) county plans shall also take into account the larger regional and Statewide goals of integrating paratransit service and creating a more cohesive user experience under the pilot program established in P.L. , c. (C.) (pending before the Legislature as this bill).

g. The New Jersey Transit Corporation shall utilize each regional paratransit coordinating council to disseminate information about the new Access Link program structure developed pursuant to section 4 of P.L. , c. (C.) (pending before the Legislature as this bill) and coordinate with the council in determining the operating standards required for paratransit providers to compete to provide Access Link trips and when developing the system for

paying paratransit providers to provide regular and routine trips requested through the Access Link program.

h. The regional paratransit coordinating councils shall also advise other paratransit providers in each region and develop support materials to assist other paratransit providers in adopting and implementing the best practices training package developed under phase three of the pilot program established pursuant to paragraph (1) of subsection d. of section 5 of P.L. , c. (C.) (pending before the Legislature as this bill).

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7. The ¹[division] corporation¹, in consultation with the ¹[New Jersey Transit Corporation] department¹, shall develop a framework to evaluate the efficacy of the paratransit best practices training materials as well as the training program. Within 180 days of the completion of phase two and within 180 days of completion of phase three of the pilot program, the ¹[division] corporation¹ shall deliver a report to the Governor and the Legislature. Each report shall include feedback from the agencies that received training, a fiscal analysis of each agency with projections on how the implementation of the training will impact each agency's safety performance, average trip times, cost per trip, number of trips provided, and overall impact on each agency's core mission of serving people with disabilities. The '[division] department' and corporation shall conduct a survey of consumers of paratransit services within the pilot program and shall include feedback from these consumers in the report. The report shall include recommendations from the '[division] department' and the '[New Jersey Transit Corporation corporation concerning whether the pilot program should be extended or made permanent, suggested changes to the program, opportunities for improvement, and the potential for future savings. The report shall also identify the extent to which software from the pilot has been integrated into the corporation's paratransit services, the analysis that determined how to execute the integration required under the first part of phase three of the pilot program, and findings from the ¹[division] department ¹ and the corporation about the overall change in coordination between paratransit providers throughout the State at the time of the report.

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¹[8. There is appropriated from the General Fund to The New Jersey Transit Corporation up to \$4,000,000 from a portion of the additional Federal Transit Administration funds granted in FY 2020 under the Section 5307 Urbanized Area Program, pursuant to the provisions of the "Coronavirus Aid, Relief, and Economic Security Act," Pub.L.116-136, exclusively for eligible costs to develop the paratransit best practices training module, including but not limited to, software development and licensing costs as required pursuant to

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1	section 5 of P.L. , c. (C.) (pending before the Legislature
2	as this bill).]¹
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4	¹ [9. There is appropriated \$2,000,000 from the General Fund to
5	the Division of Developmental Disabilities in the Department of
6	Human Services, which shall be used to fund the paratransit training
7	pilot program established pursuant section 5 of
8	P.L., c. (C.) (pending before the Legislature as this bill).] ¹
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10	¹ [10.] <u>8.</u> This act shall take effect immediately.
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15	Establishes program to adopt paratransit best practices, requires
16	greater coordination among paratransit service providers, and
17	establishes regional paratransit coordinating councils.

SENATE, No. 2517

STATE OF NEW JERSEY

219th LEGISLATURE

INTRODUCED MAY 28, 2020

Sponsored by:

Senator STEPHEN M. SWEENEY
District 3 (Cumberland, Gloucester and Salem)
Senator LORETTA WEINBERG

District 37 (Bergen)

Co-Sponsored by:

Senators Addiego, Diegnan, Greenstein and Ruiz

SYNOPSIS

Establishes program to adopt paratransit best practices, requires greater coordination among paratransit service providers, and establishes regional paratransit coordinating councils; appropriates \$6 million.

CURRENT VERSION OF TEXT

As introduced.



(Sponsorship Updated As Of: 8/27/2020)

AN ACT concerning paratransit services, the establishment of regional paratransit coordinating councils, supplementing Title 27 and Title 30 of the Revised Statutes, and making an appropriation.

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BE IT ENACTED by the Senate and General Assembly of the State of New Jersey:

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1. This act shall be known and may be cited as the "Paratransit Services Improvement Act."

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2. The Legislature hereby finds and declares:

The current system for paratransit services is fragmented and includes various providers from different levels of government as well as from private enterprise in different regions, counties, and service areas. The ultimate impact of the current system is poor service, including but not limited to long trip times and poor communication of trip status, and high costs.

Access Link, which is a program administered by the New Jersey Transit Corporation that was established to enable the State to meet the minimum standards of the federal "Americans with Disabilities Act of 1990" (42 U.S.C. s.12101 et seq.), provides the majority of paratransit trips in the State. The Access Link Program, which has a very high per trip cost, should serve as a safety net for paratransit within the State, not as the primary provider of paratransit services within the State as is currently the case. Community organizations that provide paratransit services for individuals with developmental disabilities have provided evidence to the Legislature that certain paratransit services may be provided that are objectively safer, have shorter average trip times, and cost less per passenger mile. The average cost per trip for Access Link trips is, in many cases, triple the cost of similar paratransit services. Accordingly, it should be an objective of the State to direct service for regular and recurring paratransit trips away from Access Link, where possible, and toward other providers, including those funded through the Department of Human Services and the Division of Vocational Rehabilitation Services within the Department of Labor and Workforce Development, to both improve the quality of service and reduce costs, effectively using Access Link as a paratransit provider of last resort.

In addition to Access Link, county transit providers provide paratransit services to senior citizens and individuals with disabilities. The level of service available varies widely from county to county and the source of State funding for these services, the Casino Revenue Fund, has experienced reduced revenues in recent years. Furthermore, organizations at the county level have been charged by the New Jersey Transit Corporation with

developing local coordination transportation plans within each county but often lack knowledge of best practices, do not coordinate regionally, and many organizations do not have common platforms or systems for requesting, sharing, and completing trips.

Direct administrative connections and coordination between agencies and organizations that provide programs and services for disabled persons, generally, and transit agencies that provide transit trips for those individuals would assist the State in improving the quality of service and reducing State costs.

Building these relationships will help the State, community organizations, and transit agencies develop best practices for providing paratransit services, which will lead to additional improvements in the quality of services and additional reductions in costs.

The current system is insufficient to meet the needs of persons with disabilities in the State, including the use of routing software that has proven to be wholly inadequate to serve the special needs of the disabled community.

It is essential that the State improve coordination, share best practices, advance proven models, and improve the efficiency of the system.

3. For the purposes of P.L. , c. (C.) (pending before the Legislature as this bill):

"Community organization" means an organization that provides programs and services to persons with disabilities.

"County transit agency" means a transportation service organized under or in conjunction with a county government to provide trips to senior citizens and residents with disabilities under the "Senior Citizen and Disabled Resident Transportation Assistance Act," P.L.1983, c.578 (C.27:25-25 et seq.).

"Division" means, unless another meaning clearly applies, the Division of Developmental Disabilities in the Department of Human Services.

"Paratransit provider" means any organization or entity that provides paratransit services, including State and local transit agencies, directly or through contract service, and community organizations that provide transportation trips, either directly or through a third party, funded by the Department of Human Services or the Division of Vocational Rehabilitation Services within the Department of Labor and Workforce Development.

"Paratransit service" means and includes any transportation service other than fixed route transportation service, except that. "paratransit service" does not include private or charter services provided by taxicabs, limousines, or transportation network companies.

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4. The corporation shall ensure that all paratransit service that it directly manages, administers, or supports financially, including but not limited to Access Link service, shall adhere to the following standards:

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All paratransit providers shall implement an open software platform such that the customer's user-interface and the trip planning software can interact with the platforms of other paratransit providers, allowing a trip requested by a customer via the user interface to be fulfilled by a paratransit provider that chooses to utilize a compatible platform without any additional action on the part of the customer. Specifically, the open software platform shall be interoperable with software developed pursuant to subparagraph (1) of subsection b. of section P.L., c. (C.) (pending before the Legislature as this bill).

b. The corporation shall structure the Access Link program as a service of last resort. In structuring the program in this way, the corporation shall: (1) actively develop a methodology whereby customer trips can be tracked, and identify any trips requested by customers that are regular and recurring in nature; (2) track and document these regular and recurring trips by pickup location, source of the request such as by phone, website, or mobile application, and relevant regular or recurring characteristics, such as, but not limited to, daily, weekly, monthly intervals, or several trips from a single source or to a single destination; (3) make information about these regular and recurring trips available to other paratransit providers in the State, including county transit agencies and community organizations that provide transportation service, either directly or through a third party, funded by the Department of Human Services or the Division of Vocational Rehabilitation Services within the Department of Labor and Workforce Development; (4) develop a system that allows county transit agencies and community organizations that provide paratransit service to compete to conduct these regular and recurring trips, which would have otherwise been provided under the Access Link program, by establishing a new Access Link program structure where the corporation is able to realize contract or operating cost savings when it shifts requested regular and routine trips from the primary Access Link provider to a paratransit provider that is able to provide these trips at a lower cost; (5) develop a system that provides a payment equal to a portion of the savings from the shifting of trips in paragraph (4) of this subsection to the paratransit provider that provides the trips in place of the Access link provider; and (6) shift trips out of the Access Link program entirely, and to other State agencies or entities if it is found that a regular and recurring trip requested through the Access Link program is better provided under a different program through the Department of Human Services or the Department of Labor and

Workforce Development, especially those trip requests that would not otherwise be eligible to be provided under the Access Link program.

- c. Following the effective date of P.L. , c. (C.) (pending before the Legislature as this bill), the corporation shall not enter into any contract, or exercise any option to extend an existing contract, concerning the provision of Access Link service unless the contract or option includes a provision that the fixed costs of the contract or option shall be proportionately reduced to reflect any reduction in the provision of regular and recurring trips provided by the contractor that are subsequently fulfilled by another paratransit provider. The corporation shall establish minimum operating standards for any paratransit provider that may wish to participate in this program to ensure that all applicable federal standards are met by the paratransit provider and that adequate safeguards are provided to customers.
- d. The corporation shall utilize the paratransit best practices training module developed pursuant to subsection b. of section 5 of P.L., c. (C.) (pending before the Legislature as this bill) in meeting the requirements of this section. The corporation, when establishing the open software platform, required pursuant to subsection a. of this section, shall ensure that the platform is affordable for the corporation to adopt and easily implemented by the various paratransit providers that will utilize the software platform.

- 5. a. (1) The Division of Developmental Disabilities within the Department of Human Services, in consultation with the New Jersey Transit Corporation, shall develop and implement a paratransit best practices pilot program.
- (2) The division, in consultation with the New Jersey Transit Corporation, shall select a qualified community organization to assist it in developing and implementing the pilot program. The qualified community organization shall meet the following criteria:
- (a) the organization shall operate a facility that provides services to persons with intellectual or developmental disabilities;
- (b) the organization shall directly provide paratransit services to persons with disabilities with those services paid, in whole or in part, by funds received from the Department of Human Services and the Division of Vocational Rehabilitation Services within the Department of Labor and Workforce Development;
- (c) within the previous five years, the organization has received a Federal Transit Administration grant awarded by and administered through the New Jersey Transit Corporation for improvement to paratransit services;
- 46 (d) during the previous five-year period, the organization has 47 demonstrated improvement in key performance metrics, including

average trip time, vehicle accidents, and cost per passenger mile for paratransit services; and

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- (e) the organization provides transportation trips on a sufficient scale, including at least 250 daily trips under normal operating conditions.
 - b. Phase one of the pilot program shall include the following:

A training module for paratransit best practices shall be developed jointly by the qualified community organization and the New Jersey Transit Corporation and subject to approval by the The training module shall include: (1) an integrated division. paratransit software package that includes trip generation and scheduling, GPS directions for drivers, a mobile application for users that allows for trip requests, confirmation of trip requests, and trip status updates, and a trip accounting system; (2) a driver safety system that includes dashboard cameras, incident monitoring, and driver training; (3) assistance in hiring staff if necessary to fully implement the transportation system and train existing staff in the use of new technologies and business processes; (4) a curriculum that educates agencies about fleet management and specialized driver training for the needs of paratransit users; (5) personalized agency culture training; and (6) agency training on how to develop synergies between optimal transportation practices and the other programmatic needs of paratransit providers who provide transportation trips funded by the Department of Human Services.

c. Phase two of the pilot program shall include the following:

The division shall establish an application process where up to five paratransit providers that provide transportation trips directly funded by the Department of Human Services or the Division of Vocational Rehabilitation Services within the Department of Labor and Workforce Development are selected by the division, in consultation with the qualified community organization, to receive training in paratransit best practices from the qualified community organization. When selecting service providers to receive training, the division shall consider the cost for the paratransit provider to adopt these best practices, which may include but is not necessarily limited to the acquisition of new software, hiring of staff, and any necessary changes in vehicle fleet composition as well as potential savings that the paratransit provider will be likely to realize from reducing average trip time, vehicle accidents, and cost per passenger mile by adopting these best practices and the likelihood that those savings could self-fund the adoption of the best practices. Any paratransit providers selected to participate in the pilot program shall receive training from the qualified community organization.

- d. Phase three of the pilot program shall include the following:
- (1) If the efficiencies realized by the paratransit providers that received training in phase two are sufficient to justify widespread

adoption, then the division and corporation, in consultation with the qualified community organization, shall expand the training program by further developing the module into a best practices training package designed in a manner that allows a paratransit provider to independently adopt the best practices and software on its own, or in conjunction with assistance provided generally through the paratransit coordinating councils established in accordance with section 6 of P.L., c. (C.) (pending before the Legislature as this bill). It is intended that this phase three training module shall allow for the eventual integration of paratransit services throughout the State. Integration of paratransit services shall mean the widespread adoption of the software developed pursuant to phase one of the pilot program, or similarly compatible software, so that requested trips by customers may be fulfilled, if possible, by any applicable paratransit provider, and that paratransit providers shall meet the minimum operating standards established by the New Jersey Transit Corporation so that those paratransit providers may compete for regular and routine Access Link trips under the revised Access Link program as described in section 4 of P.L., c. (C.) (pending before the Legislature as this bill).

If the efficiencies realized in phase two do not justify expansion of the training program further, then the division and corporation, in consultation with the qualified community organization, shall determine an alternate method of integrating paratransit services throughout the State in a manner that allows paratransit providers that meet minimum operating standards to compete for regular and routine Access Link trips under the revised Access Link program as described in section 4 of P.L. , c. (C.) (pending before the Legislature as this bill).

- (2) The regional paratransit coordinating councils shall be established in accordance with section 6 of P.L. , c. (C.) (pending before the Legislature as this bill).
- e. The New Jersey Transit Corporation shall utilize the complete paratransit best practices training module, including the associated software, when making changes to its paratransit service and the Access Link program to comply with the requirements of section 4 of P.L. , c. (C.) (pending before the Legislature as this bill).
- f. (1) The New Jersey Transit Corporation shall enter into a contract with the qualified community organization that compensates the qualified community organization for its costs in developing the paratransit best practices training module as required for phase one of the pilot program as established in subsection b. of this section, and providing the training module as a publicly available resource that can be utilized by other paratransit providers in the State and used by the corporation for its own paratransit

- 1 services. If phases one and two of the pilot program are determined 2 to be successful, the corporation shall also enter into a contract with 3 the qualified community organization to further develop the training 4 module into a self-administered best practices training package as 5 required for phase three of the pilot program in subsection d. of this section. The self-administered best practices training package shall 6 7 also be a publicly available resource that can be utilized by other 8 paratransit providers in the State and by the corporation for its own 9 paratransit services.
 - (2) The division shall enter into a contract with the qualified community organization for the actual training of agencies under the pilot program, which shall include performance standards as the division shall deem appropriate to ensure that the agencies being trained are adequately prepared to implement safer, more efficient, user friendly, and customer-focused transportation services.
 - (3) To the extent possible, the division shall require paratransit providers being trained under the program to first utilize operating savings resulting from adoption of the paratransit best practices training pilot program to fund the costs of software, staff, and equipment that may be required under the program, and limiting the overall costs of the program.

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- 6. a. There is hereby established within the Department of Human Services six separate regional paratransit coordinating councils. The regional paratransit coordinating councils shall be organized as follows:
- (1) one council shall cover the counties of Atlantic, Cape May, Cumberland, Gloucester, and Salem;
- (2) one council shall cover the counties of Burlington, Camden, and Ocean;
- (3) one council shall cover the counties of Mercer, Middlesex, and Monmouth;
- (4) one council shall cover the counties of Hunterdon, Sussex,and Warren;
- (5) one council shall cover the counties of Essex, Morris,Somerset, and Union; and
- (6) one council shall cover the counties of Bergen, Hudson, andPassaic.
- b. Each regional paratransit coordinating council shall have thefollowing members:
 - (1) one designee of the Director of the Division of Developmental Disabilities in the Department of Human Services;
- 43 (2) one designee of the New Jersey Transit Corporation who 44 works on the Access Link program or the Senior Citizen and 45 Disabled Resident Transportation Assistance Program;

(3) one representative of any company or entity that has contracted with the New Jersey Transit Corporation to provide Access Link paratransit service within the region;

- (4) one representative of each county within the respective region to be chosen by the county executive director or by the board of freeholders, as applicable;
- (5) one representative of each county transportation agency or other comparable entity within the respective region that provides paratransit service for a county under the Senior Citizen and Disabled Resident Transportation Assistance Program;
- (6) one representative from each county chapter of the Arc of New Jersey within the respective region;
- (7) one individual that represents one or more members of the Alliance for the Betterment of Citizens with Disabilities within the respective region;
- (8) one representative of Community Access Unlimited within the respective region;
- (9) one representative of the New Jersey Association of Community Providers within the respective region; and
- (10) up to three additional appointees of the Director of the Division of Developmental Disabilities to represent paratransit providers within the region that provide the most passenger trips to persons with disabilities.
- c. Each agency with an eligible representative of a regional paratransit coordinating council provided in subsection b. of this section shall submit information in a form and manner determined by the Director of the Division of Developmental Disabilities to the director not later than 30 days following the enactment of P.L. , c.
- (C.) (pending before the Legislature as this bill) and on or before January 1 of each year thereafter identifying the name and contact information for the person to represent each respective agency. The term for each member on the regional paratransit coordinating council shall be one year provided, however, that any member may be selected to serve on the council for subsequent terms at the discretion of the respective agency. The director may appoint one member of each regional paratransit coordinating council to serve as the chair of that council.
 - d. Each regional paratransit coordinating council shall meet not less than quarterly, with the first meeting happening not less than 60 days following the enactment of P.L. , c. (C.) (pending before the Legislature as this bill). The chair, in consultation with the other members of the council, shall set meeting dates and shall lead the coordination effort. The members shall serve without compensation but may be reimbursed by the division for reasonable expenses incurred in the execution of their duties.
- e. The purpose of the regional paratransit coordinating councils is to exchange best practices among paratransit providers within the

1 State. Those best practices shall include but are not limited to 2 scheduling and routing, fleet maintenance, driver training, customer 3 communications, safety practices, and improving the customer 4 usability experience. The councils are also to establish a system to 5 exchange information among and between paratransit providers and 6 eventually open platform standards so that: (1) each paratransit 7 provider may provide basic information to its customers about other 8 paratransit service options within each respective region; (2) 9 paratransit providers may eventually share customer trip requests 10 amongst each other; and (3) a single platform may eventually be 11 developed that enables a paratransit user to visit a single platform or 12 place to request a trip, and that trip may be distributed amongst the 13 paratransit providers in a manner that optimizes State cost and 14 customer experience. The councils shall also exchange budget 15 information and investigate more efficient means of organizing the 16 New Jersey Transit Corporation's expenditures for paratransit 17 services, use of State casino revenue funds, and appropriations for 18 the division related to paratransit services, for the purpose of 19 coordinating these three respective funding pools to eliminate any 20 duplicative funding, and to direct trips and funding to service 21 providers that offer the highest quality service and overall best 22 value.

The county plans required under section 6 of P.L.1983, c.578 (C.27:25-30) and any committees or groups organized to effectuate the purposes of the "Senior Citizen and Disabled Resident Transportation Assistance Act," P.L.1983, c.578 (C.27:25-25 et seq.) shall be consolidated into the regional paratransit coordinating councils. If necessary, county level subcommittees of the regional paratransit coordinating councils may be established to more effectively develop county plans; however, following the) (pending before the effective date of P.L. , c. (C. Legislature as this bill) county plans shall also take into account the larger regional and Statewide goals of integrating paratransit service and creating a more cohesive user experience under the pilot program established in P.L. , c. (C.) (pending before the Legislature as this bill).

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- g. The New Jersey Transit Corporation shall utilize each regional paratransit coordinating council to disseminate information about the new Access Link program structure developed pursuant to section 4 of P.L., c. (C.) (pending before the Legislature as this bill) and coordinate with the council in determining the operating standards required for paratransit providers to compete to provide Access Link trips and when developing the system for paying paratransit providers to provide regular and routine trips requested through the Access Link program.
- h. The regional paratransit coordinating councils shall also advise other paratransit providers in each region and develop

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support materials to assist other paratransit providers in adopting and implementing the best practices training package developed under phase three of the pilot program established pursuant to paragraph (1) of subsection d. of section 5 of P.L. , c. (C.) (pending before the Legislature as this bill).

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7. The division, in consultation with the New Jersey Transit Corporation, shall develop a framework to evaluate the efficacy of the paratransit best practices training materials as well as the training program. Within 180 days of the completion of phase two and within 180 days of completion of phase three of the pilot program, the division shall deliver a report to the Governor and the Legislature. Each report shall include feedback from the agencies that received training, a fiscal analysis of each agency with projections on how the implementation of the training will impact each agency's safety performance, average trip times, cost per trip, number of trips provided, and overall impact on each agency's core mission of serving people with disabilities. The division and corporation shall conduct a survey of consumers of paratransit services within the pilot program and shall include feedback from these consumers in the report. The report shall include recommendations from the division and the New Jersey Transit Corporation concerning whether the pilot program should be extended or made permanent, suggested changes to the program, opportunities for improvement, and the potential for future savings. The report shall also identify the extent to which software from the pilot has been integrated into the corporation's paratransit services, the analysis that determined how to execute the integration required under the first part of phase three of the pilot program, and findings from the division and the corporation about the overall change in coordination between paratransit providers throughout the State at the time of the report.

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8. There is appropriated from the General Fund to The New Jersey Transit Corporation up to \$4,000,000 from a portion of the additional Federal Transit Administration funds granted in FY 2020 under the Section 5307 Urbanized Area Program, pursuant to the provisions of the "Coronavirus Aid, Relief, and Economic Security Act," Pub.L.116-136, exclusively for eligible costs to develop the paratransit best practices training module, including but not limited to, software development and licensing costs as required pursuant to section 5 of P.L. , c. (C.) (pending before the Legislature as this bill).

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9. There is appropriated \$2,000,000 from the General Fund to the Division of Developmental Disabilities in the Department of Human Services, which shall be used to fund the paratransit training

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1 pilot program established pursuant section 5 of 2 P.L., c. (C.) (pending before the Legislature as this bill).

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10. This act shall take effect immediately.

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STATEMENT

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This bill reforms the State's system of providing paratransit services. The goal of the reforms is to better integrate the various types of paratransit service currently offered in the State, allow lower cost providers to provide more of the trips, and ensure that best practices are adopted across the State.

The bill requires the New Jersey Transit Corporation (NJ Transit) to better integrate its paratransit services with other paratransit services. Under the bill, this is achieved by requiring NJ Transit to ensure that all paratransit service that it directly manages, administers, or supports financially develops an open software platform that will be compatible with the software used by other The bill requires NJ Transit to begin paratransit providers. identifying regular and recurring trips, and to develop a system where other paratransit providers can complete those trips on behalf of NJ Transit if the provider can meet applicable federal standards, provide the trip at a lower cost, and protect customer safety. The bill also requires NJ Transit to develop an Access Link program structure that allows NJ Transit to realize cost savings when reducing Access Link trip volumes, and to share those savings with paratransit providers that meet minimum federal standards and successfully compete for regular and routine trips under this new system. The bill also encourages NJ Transit to move trips requested under the Access Link program to other State based programs entirely, especially if those trip requests are not eligible under the Access Link program. This is intended to provide greater integration of paratransit service across the State, so that NJ Transit can allow paratransit providers to compete for regular and routine Access Link trips.

The bill requires the establishment of a best practices pilot training program for paratransit providers. The program is to be run by the Division of Developmental Disabilities (division) in consultation with NJ Transit and a qualified community organization to be selected by the division. Under the first phase of the program, the qualified community organization and NJ Transit will develop a paratransit best practices training module, with final approval from the division. Under the second phase, the division is to select five paratransit providers, upon application, to receive training in paratransit best practices under the pilot program. The qualified community organization will then provide the training to

1 each of the five paratransit providers under a training contract with 2 The training will include modern trip making the division. 3 software, trip confirmation, scheduling, a mobile phone application 4 for customers, dashboard camera safety technology, as well as 5 agency-wide and individual employee training and guidance. 6 Depending upon the success of phase two of the pilot, phase three 7 will involve either revising the training module into a training 8 program that other paratransit providers can adopt without direct 9 training from the qualified community organization, or NJ Transit, 10 the division, and the qualified community organization will 11 determine some other method of integrating paratransit service so 12 that paratransit providers meeting certain standards can compete for 13 regular and routine paratransit trips. The second part of phase three 14 involves the establishment of regional paratransit coordinating 15 councils.

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The bill creates new regional paratransit coordinating councils (coordinating councils). The coordinating councils are to be located within the Department of Human Services. There are to be six coordinating councils divided geographically Membership on the coordinating councils include the division, NJ Transit, NJ Transit Access Link contractors from each service region, county government, county paratransit system operators, several listed community organizations, and up to three additional paratransit providers from each region as chosen by the division. The coordinating councils are to meet at least quarterly and share best practices. They are also required to establish a system to exchange information between paratransit providers and eventually develop open platform standards and share budget information. The coordinating councils will replace the county based councils used to develop county plans under the Senior Citizen and Disabled Resident Transportation Assistance Program, but the councils may establish county level subcommittees for this purpose. The county plans also must now account for the efforts of this bill to integrate Statewide paratransit service under a unified platform and improving Statewide coordination across geography and across agency. The coordinating councils are also to be utilized by NJ Transit to develop its revised Access Link program so that the paratransit providers on the council can be used as a resource when allowing paratransit providers to compete for regular and routine Access Link trips. Finally the coordinating councils are to serve as a resource and develop materials to assist other paratransit providers in achieving the integration objectives in the first part of phase three of the pilot program, either through the revised training module or the alternate solution developed.

The bill requires the division to issue a report with NJ Transit to the Governor and the Legislature at the end of the pilot program with information on the pilot program and a recommendation on

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1 whether or not to continue the pilot program, as well as an analysis of the decisions made about how to proceed with the Statewide 2 3 integration required in the first part of the third phase of the pilot 4 program. The division and NJ Transit are also required to survey 5 users about how their user experience is impacted by the pilot program and changes to the Access Link program, and report on 6 7 how each have impacted paratransit users. The bill provides a supplemental appropriation of federal funds 8 9

The bill provides a supplemental appropriation of federal funds to NJ Transit for the cost of developing the training module and related software development, and a general fund appropriation to the division for the cost of the pilot's phase two training program.

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SENATE TRANSPORTATION COMMITTEE

STATEMENT TO

SENATE, No. 2517

STATE OF NEW JERSEY

DATED: JUNE 5, 2020

The Senate Transportation Committee reports favorably Senate Bill No. 2517.

As reported, this bill reforms the State's system of providing paratransit services.

The bill requires the New Jersey Transit Corporation (NJ Transit) to better integrate its paratransit services with other paratransit services. Under the bill, this is achieved by requiring NJ Transit to ensure that all paratransit service that NJ Transit directly manages, administers, or supports financially implements an open software platform that will be compatible with the software used by other paratransit providers. The bill requires NJ Transit to identify regular and recurring trips and develop a system where other paratransit providers can complete those trips, on behalf of NJ Transit, if the provider can meet applicable federal standards, provide the trip at a lower cost, and protect customer safety.

The bill also requires NJ Transit to develop an Access Link program structure that allows NJ Transit to realize cost savings when reducing Access Link trip volumes, and share those savings with paratransit providers that meet minimum federal standards and successfully compete for regular and routine trips. The bill also encourages NJ Transit to move trips requested under the Access Link program to other State based programs entirely, especially if those trip requests are not eligible under the Access Link program.

The bill requires the establishment of a best practices pilot program for paratransit providers. The pilot program is to be run by the Division of Developmental Disabilities (division) in consultation with NJ Transit and a qualified community organization to be selected by the division. Under the first phase of the pilot program, the qualified community organization and NJ Transit will develop a paratransit best practices training module with final approval from the division. Under the second phase of the pilot program, the division is to select five paratransit providers, upon application, to receive training in paratransit best practices. The qualified community organization will then provide the training to each of the five paratransit providers under a training contract with the division. The training will include modern trip making software, trip confirmation and scheduling, a mobile phone application for customers, dashboard camera safety technology, and

agency-wide and individual employee training and guidance. Depending upon the success of phase two of the pilot training program, the first part of phase three will involve: a revision of the training module into a training package that other paratransit providers can adopt without direct training from the qualified community organization; or a determination by NJ Transit, the division, and the qualified community organization of some other method of integrating paratransit service so that paratransit providers meeting certain standards can compete for regular and routine paratransit trips. The second part of phase three involves the establishment of regional paratransit coordinating councils.

The bill creates new regional paratransit coordinating councils (coordinating councils). The coordinating councils are to be located within the Department of Human Services. There are to be six coordinating councils divided geographically by Membership on the coordinating councils include the division, NJ Transit, NJ Transit Access Link contractors from each service region, county government officials, county paratransit system operators, certain community organizations, and up to three additional paratransit providers within the region as chosen by the division. The coordinating councils are to meet at least quarterly and share best practices. The coordinating councils are also required to establish a system to exchange information between paratransit providers and eventually develop open platform standards and share budget information. The coordinating councils will replace the county based councils used to develop county plans under the Senior Citizen and Disabled Resident Transportation Assistance Program, but the councils may establish county level subcommittees for this purpose. The county plans are required to account for the efforts of this bill to integrate Statewide paratransit service under a unified platform, improve Statewide coordination across geography and across agency, and create a more cohesive user experience. The coordinating councils are also to be utilized by NJ Transit to develop its revised Access Link program so that the paratransit providers on the council can be used as a resource when allowing paratransit providers to compete for regular and routine Access Link trips. Finally the coordinating councils are to serve as a resource and develop materials to assist other paratransit providers in achieving the integration objectives in the first part of phase three of the pilot program, either through the revised training module or the alternate solution developed.

The bill requires the division, in consultation with NJ Transit, to issue a report to the Governor and the Legislature at the end of the pilot program. The report is to include information on the pilot program and a recommendation on whether or not to continue the pilot program, as well as an analysis of the decisions made about how to proceed with the Statewide integration required in the first

part of the third phase of the pilot program. The division and NJ Transit are also required to survey consumers of paratransit services within the pilot program and include feedback from those consumers in the report."

The bill provides a supplemental appropriation of federal funds to NJ Transit for the cost of developing the training module and related software development, and a general fund appropriation to the division for the cost of phase two of the pilot program.

SENATE BUDGET AND APPROPRIATIONS COMMITTEE

STATEMENT TO

SENATE, No. 2517

STATE OF NEW JERSEY

DATED: AUGUST 24, 2020

The Senate Budget and Appropriations Committee reports favorably Senate Bill No. 2517.

This bill reforms the State's system of providing paratransit services.

The bill requires the New Jersey Transit Corporation (NJ Transit) to better integrate its paratransit services with other paratransit services. Under the bill, this is achieved by requiring NJ Transit to ensure that all paratransit service that NJ Transit directly manages, administers, or supports financially implements an open software platform that will be compatible with the software used by other paratransit providers. The bill requires NJ Transit to identify regular and recurring trips and develop a system where other paratransit providers can complete those trips, on behalf of NJ Transit, if the provider can meet applicable federal standards, provide the trip at a lower cost, and protect customer safety.

The bill also requires NJ Transit to develop an Access Link program structure that allows NJ Transit to realize cost savings when reducing Access Link trip volumes, and share those savings with paratransit providers that meet minimum federal standards and successfully compete for regular and routine trips. The bill also encourages NJ Transit to move trips requested under the Access Link program to other State based programs entirely, especially if those trip requests are not eligible under the Access Link program.

The bill requires the establishment of a best practices pilot program for paratransit providers. The pilot program is to be run by the Division of Developmental Disabilities (division) in consultation with NJ Transit and a qualified community organization to be selected by the division. Under the first phase of the pilot program, the qualified community organization and NJ Transit will develop a paratransit best practices training module with final approval from the division. Under the second phase of the pilot program, the division is to select five paratransit providers, upon application, to receive training in paratransit best practices. The qualified community organization will then provide the training to each of the five paratransit providers under a training contract with the division. The training will include modern trip making software, trip confirmation and scheduling, a mobile phone application for customers, dashboard camera safety technology, and agency-wide and individual employee training and guidance.

Depending upon the success of phase two of the pilot training program, the first part of phase three will involve: a revision of the training module into a training package that other paratransit providers can adopt without direct training from the qualified community organization; or a determination by NJ Transit, the division, and the qualified community organization of some other method of integrating paratransit service so that paratransit providers meeting certain standards can compete for regular and routine paratransit trips. The second part of phase three involves the establishment of regional paratransit coordinating councils.

The bill creates new regional paratransit coordinating councils (coordinating councils). The coordinating councils are to be located within the Department of Human Services. There are to be six coordinating councils divided geographically by county. Membership on the coordinating councils include the division, NJ Transit, NJ Transit Access Link contractors from each service region, county government officials, county paratransit system operators, certain community organizations, and up to three additional paratransit providers within the region as chosen by the division. coordinating councils are to meet at least quarterly and share best practices. The coordinating councils are also required to establish a system to exchange information between paratransit providers and eventually develop open platform standards and share budget information. The coordinating councils will replace the county based councils used to develop county plans under the Senior Citizen and Disabled Resident Transportation Assistance Program, but the councils may establish county level subcommittees for this purpose. county plans are required to account for the efforts of this bill to integrate Statewide paratransit service under a unified platform, improve Statewide coordination across geography and across agency, and create a more cohesive user experience. The coordinating councils are also to be utilized by NJ Transit to develop its revised Access Link program so that the paratransit providers on the council can be used as a resource when allowing paratransit providers to compete for regular and routine Access Link trips. Finally the coordinating councils are to serve as a resource and develop materials to assist other paratransit providers in achieving the integration objectives in the first part of phase three of the pilot program, either through the revised training module or the alternate solution developed.

The bill requires the division, in consultation with NJ Transit, to issue a report to the Governor and the Legislature at the end of the pilot program. The report is to include information on the pilot program and a recommendation on whether or not to continue the pilot program, as well as an analysis of the decisions made about how to proceed with the Statewide integration required in the first part of the third phase of the pilot program. The division and NJ Transit are also

required to survey consumers of paratransit services within the pilot program and include feedback from those consumers in the report."

The bill provides a supplemental appropriation of federal funds to NJ Transit for the cost of developing the training module and related software development, and a general fund appropriation to the division for the cost of phase two of the pilot program.

FISCAL IMPACT:

The Office of Legislative Services finds that the New Jersey Transit Corporation (NJ Transit) will realize increased costs in order to establish the paratransit best practices pilot program, restructure the Access Link program, and to staff and oversee the coordinating councils. These costs will restructure the provision of paratransit services in the State in a way that will generate savings for NJ Transit by reducing the cost of the Access Link program and for the Department of Human Services (DHS) by reducing the cost of paratransit trips funded by DHS and provided by community organizations. The magnitude of such costs and savings will depend upon the success of the pilot program. The paratransit best practices training program is structured in phases, which will only proceed if prior phases are successful. This mechanism will allow some costs of the pilot program to be averted if they are not successful in driving cost savings as intended.

STATEMENT TO

SENATE, No. 2517

with Assembly Floor Amendments (Proposed by Assemblyman BENSON)

ADOPTED: SEPTEMBER 24, 2020

These floor amendments transfer the lead duties of the pilot program to the New Jersey Transit Corporation (NJ Transit) rather than the Division of Developmental Disabilities. Most references to the division in the bill are removed and replaced with reference to the Department of Human Services. The amendments also remove the appropriations from the bill.

The amendments provide clarification that the Access Link program is not to serve as a provider of last resort but that the restructured program should use contract providers as a safety net rather than as the primary paratransit providers under the program. The amendments clarify that certain provisions apply only to corporation paratransit service, as that term is newly defined in the bill. The amendments remove reference to an "open software platform" and replace it with reference to routing, scheduling, and dispatch software requirements for NJ Transit contract providers.

As amended, the regional paratransit coordinating councils are no longer located within the Department of Human Services. Representatives from the New Jersey Council on Special Transportation, Easterseals New Jersey, and transportation providers for senior citizens or for health care services are added to the councils. The amendments modify one of the county government representatives by requiring that the county representative be from the county office of aging.

The amendments shift the responsibility of issuing the reports required under the bill from the Division of Developmental Disabilities to NJ Transit.

LEGISLATIVE FISCAL ESTIMATE SENATE, No. 2517 STATE OF NEW JERSEY 219th LEGISLATURE

DATED: AUGUST 31, 2020

SUMMARY

Synopsis: Establishes program to adopt paratransit best practices, requires

greater coordination among paratransit service providers, and establishes regional paratransit coordinating councils; appropriates \$6

million

Type of Impact: Multi-year State expenditure increase; potential long-term decrease in

State costs.

Agencies Affected: New Jersey Transit, Department of Human Services.

Office of Legislative Services Estimate

Fiscal Impact	Year 1	Thereafter
State Cost Increase	At least \$6 million	Indeterminate
Potential State Cost Savings		Indeterminate

- The Office of Legislative Services finds that the New Jersey Transit Corporation (NJ Transit) and the Department of Human Services (DHS) will incur multi-year cost increases in order to establish the paratransit best practices pilot program, restructure the Access Link program, and to staff and oversee the coordinating councils. The restructuring of paratransit services will potentially generate savings over time for NJ Transit by reducing the cost of the Access Link program and for the DHS by reducing the cost of paratransit trips funded by DHS and provided by community organizations.
- The magnitude of such costs and savings will depend upon the success of the pilot program and the implementation of a brokerage model for the Access Link program. The expected costs of the pilot program and paratransit coordinating councils are expected to be at least the \$6 million in appropriations but likely less than \$8 million. The cost of creating a brokerage model for Access Link will involve notable additional IT costs and depend upon how the model is developed.



- The paratransit best practices training program is structured in phases, which will only proceed if prior phases are successful. This mechanism will allow some costs of the pilot program to be averted if it is not successful in driving cost savings as intended.
- Whether the pilot program and redesign of the Access Link program will result in a net increase
 or decrease in costs cannot be determined at this time and will depend upon various decisions
 made by NJ Transit about how to implement the provisions of the bill, and the success of the
 agency that administers the best practices training.

BILL DESCRIPTION

The bill requires NJ Transit to better integrate its paratransit services with other paratransit service providers. Under the bill, this is achieved by requiring NJ Transit to ensure that all paratransit service that it directly manages, administers, or supports financially develops an open software platform that will be compatible with the software used by other paratransit providers. The bill requires NJ Transit to begin identifying regular and recurring trips, and to develop a system where other paratransit providers can complete those trips on behalf of NJ Transit if the provider can meet applicable federal standards, provide the trip at a lower cost, and protect customer safety. The bill also requires NJ Transit to develop an Access Link program structure that allows NJ Transit to realize cost savings when reducing Access Link trip volumes, and to share those savings with paratransit providers that meet minimum federal standards and successfully compete for regular and routine trips under this new system.

The bill requires the establishment of a best practices pilot training program for paratransit providers. The program is to be run by the Division of Developmental Disabilities in consultation with NJ Transit and a qualified community organization to be selected by the division. Under the first phase of the program, the qualified community organization and NJ Transit will develop a paratransit best practices training module, with final approval from the division. Under the second phase, the division is to select five paratransit providers, upon application, to receive training in paratransit best practices under the pilot program. The qualified community organization will then provide the training to each of the five paratransit providers under a training contract with the division. The training will include modern trip making software, trip confirmation, scheduling, a mobile phone application for customers, dashboard camera safety technology, as well as agencywide and individual employee training and guidance. Depending upon the success of phase two of the pilot, phase three will involve either revising the training module into a training program that other paratransit providers can adopt without direct training from the qualified community organization; or NJ Transit, the division, and the qualified community organization will determine some other method of integrating paratransit service so that paratransit providers meeting certain standards can compete for regular and routine paratransit trips. The second part of phase three involves the establishment of regional paratransit coordinating councils.

The bill creates new regional paratransit coordinating councils. The coordinating councils are to be located within the DHS. There are to be six coordinating councils divided geographically by county. Membership on the coordinating councils include the division, NJ Transit, NJ Transit Access Link contractors from each service region, county government, county paratransit system operators, several listed community organizations, and up to three additional paratransit providers from each region as chosen by the division. The coordinating councils are to meet at least quarterly and share best practices. They are also required to establish a system to exchange information between paratransit providers and eventually develop open platform standards and share budget information. The coordinating councils will replace the county based councils used to develop

county plans under the Senior Citizen and Disabled Resident Transportation Assistance Program, but the councils may establish county-level subcommittees for this purpose. The county plans also must account for the efforts of this bill to integrate Statewide paratransit service under a unified platform and improve Statewide coordination across geography and across agency. The coordinating councils are also to be utilized by NJ Transit to develop its revised Access Link program so that the paratransit providers on the council can be used as a resource when allowing paratransit providers to compete for regular and routine Access Link trips. Finally the coordinating councils are to serve as a resource and develop materials to assist other paratransit providers in achieving the integration objectives in the first part of phase three of the pilot program, either through the revised training module or the alternate solution developed.

The bill requires the division to issue a report with NJ Transit to the Governor and the Legislature at the end of the pilot program with information on the pilot program and a recommendation on whether or not to continue the pilot program, as well as an analysis of the decisions made about how to proceed with the Statewide integration required in the first part of the third phase of the pilot program. The division and NJ Transit are also required to survey users about how their user experience is impacted by the pilot program and changes to the Access Link program, and report on how each have impacted paratransit users.

The bill provides a supplemental appropriation of federal funds to NJ Transit for the cost of developing the training module and related software development, and a general fund appropriation to the division for the cost of the pilot's phase two training program.

FISCAL ANALYSIS

EXECUTIVE BRANCH

None received.

OFFICE OF LEGISLATIVE SERVICES

The OLS finds that NJ Transit and the DHS will realize increased costs to implement the provisions of this bill. The main cost components of the bill involve the development of the pilot program to provide paratransit best practices training, the establishment of regional coordinating councils, and the redesign of the Access Link program under a brokerage model.

The best practices pilot program has multiple phases. In the first phase, a community organization is to be identified by NJ Transit, based on a series of performance and transportation expertise factors, to develop best practices training materials. The organization is also to work with NJ Transit to develop routing, scheduling, and dispatch software for the agencies that is customized to the needs of DHS and is also designed to integrate with the NJ Transit software used to implement the Access Link brokerage model. The bill directs NJ Transit to utilize \$4 million in federal CARES act money that was allocated to NJ Transit to develop the paratransit best practices training module.

One of the DHS-funded community organizations that meets the criteria in the bill recently developed similar software and best practices approaches internally through an NJ Transit matching grant at a total cost of less than \$500,000, which could serve as a good baseline for the cost of developing the materials needed for the first phase. Once subject to the additional requirements to integrate with the NJ Transit brokerage model and to develop the software in a way that provides NJ Transit with ownership of the software rather than a licensing structure, so that it can be freely distributed to other DHS agencies, the cost would likely be higher than the

baseline. The magnitude of that increase in not clear, but \$4 million does not seem unreasonable, and NJ Transit will have some control over this by limiting the size of the grant that they offer to a community agency to develop the best practices module.

Phase two will have the same community organization from phase one administer best practices training to five other DHS-funded community organizations that apply for the training. This agency is to work one-on-one with the other five agencies to provide training to these organizations on how to modernize their paratransit operations and acquire the software and technology needed to professionalize their transportation departments. The agency that provides the one-on-one training would likely need funding to hire staff in order to provide this one-on-one training, funding to support the acquisition of new software, and staff time and resources to administer the program for both NJ Transit, DHS, and for the training agency. The potential salary of such training and administrative staff may vary, but could generally be expected to cost approximately \$100,000 per year for salary, fringe benefits, and basic office setup. Assuming two staff members to train each agency would result in a \$1 million in staffing costs for the training pilot. Senior staff from the training agency could represent additional labor costs that would have to dedicate a portion of their time to the training program. NJ Transit and DHS will likely need at least one or two similar program administration staff to oversee the program. Total staffing costs will likely be greater than \$1 million but less than \$2 million. The bill provides a General Fund appropriation of \$2 million for this purpose, which seems reasonable.

There will then be notable costs to procure software for the training agencies. Those costs are unclear and the bill does not specify the distribution of costs for software and technology to modernize these five agencies. It may be reasonably expected that NJ Transit and DHS will base the design of the training program to establish expectations about how much of the software and technology modernization burden will fall upon NJ Transit to be administered as training grants, and how much will have to be borne by the applicants who will need to make investments into their transportation departments in order to modernize and drive efficiency. It is not unreasonable to expect that NJ Transit may dedicate an additional \$1 million per agency in software and technology grants or \$5 million, but could be less if the training program allows these agencies to realize significant savings. This would leave phase two at a potential cost of \$6-7 million, with only \$2 million being covered through appropriations in the bill.

Phase three is only to take place if phase two is successful, and involves the conversion of the one-on-one training into a self-training module so that some of the more than 200 DHS-funded transit agencies can benefit from these best practices without costly one-on-one training or significant technology grants. The training agency would need additional funding to convert this training module to a self-training structure, and additional IT costs may be required to ensure that the scheduling, routing, and dispatch software is owned by NJ Transit and can be distributed to community organizations at minimal cost. The cost of this phase is not clear, but is expected to be significantly less on a per agency basis than the phase two training.

In both phases the bill directs NJ Transit to require training agencies to direct cost efficiencies they realize from this training back into their transportation operations, which is expected to mitigate the costs faced by the State in providing software and technology, because they may largely be paid for through operating efficiencies.

The cost of the coordinating councils is expected to be limited to the staff cost for DHS and NJ Transit to oversee the councils and coordinate best practices sharing. There are six regional councils loosely based on Access Link service regions that are required to meet at least quarterly, which would mean up to 24 meetings per year. It is unclear how much staff time such an effort will involve and the degree to which DHS and NJ Transit have existing staff which can manage this effort through some of their existing paratransit coordination efforts.

The bill has reporting requirements to evaluate the effectiveness of the pilot program. The cost of these reporting requirements will depend upon how the report is structured, but it is likely that the program administration staff envisioned in the cost of phase two of the pilot program will also be able to complete this requirement.

The bill also requires NJ Transit to redesign the Access Link program to be administered under a brokerage model. This is a process that NJ Transit had already been moving towards prior to this bill, and the company from which NJ Transit licenses its scheduling software from, The Trapeze Group, has software modules that can be customized specifically to facilitate the transition to a brokerage model for paratransit scheduling and dispatch. Despite this, the conversion from the current contract carrier model to a brokerage model will entail significant cost that cannot be quantified based on the provisions of the bill. The primary drivers of that cost will depend upon implementation decisions that NJ Transit will make based upon its understanding of its own program needs and how to best meet demand for paratransit service.

Each of these areas of cost are generally intended to be investments to improve paratransit service and increase cost efficiency. It is not possible at this time to quantify those savings, but the per passenger cost of trips on the Access Link program can be up to \$70 per passenger trip based on NJ Transit board meeting reports, and federal requirements do not allow the agency to charge any more for these trips than the agency charges for a standard bus fare, resulting in only modest passenger revenue from Access Link trips. As a result, even limited increases in the cost efficiency of the Access Link program can generate significant annual and per-trip savings. It is important to note though that the realization of those savings will require changes to the contracts NJ Transit has with its Access Link carriers. NJ Transit needs the brokerage model to reduce reliance on high per trip costs fulfilled by contract carriers and replace those with lower per trip costs fulfilled by counties and community agencies.

Section: Authorities, Utilities, Transportation and Communications

Analyst: Patrick Brennan

Principal Fiscal Analyst

Approved: Frank W. Haines III

Legislative Budget and Finance Officer

This legislative fiscal estimate has been produced by the Office of Legislative Services due to the failure of the Executive Branch to respond to our request for a fiscal note.

This fiscal estimate has been prepared pursuant to P.L.1980, c.67 (C.52:13B-6 et seq.).

ASSEMBLY, No. 4208

STATE OF NEW JERSEY

219th LEGISLATURE

INTRODUCED JUNE 1, 2020

Sponsored by:
Assemblyman DANIEL R. BENSON
District 14 (Mercer and Middlesex)
Assemblywoman CAROL A. MURPHY
District 7 (Burlington)

SYNOPSIS

Establishes program to adopt paratransit best practices, requires greater coordination among paratransit service providers, and establishes regional paratransit coordinating councils; appropriates \$6 million.

CURRENT VERSION OF TEXT

As introduced.



(Sponsorship Updated As Of: 6/4/2020)

AN ACT concerning paratransit services, the establishment of regional paratransit coordinating councils, supplementing Title 27 and Title 30 of the Revised Statutes, and making an appropriation.

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BE IT ENACTED by the Senate and General Assembly of the State of New Jersey:

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1. This act shall be known and may be cited as the "Paratransit Services Improvement Act."

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2. The Legislature hereby finds and declares:

The current system for paratransit services is fragmented and includes various providers from different levels of government as well as from private enterprise in different regions, counties, and service areas. The ultimate impact of the current system is poor service, including but not limited to long trip times and poor communication of trip status, and high costs.

Access Link, which is a program administered by the New Jersey Transit Corporation that was established to enable the State to meet the minimum standards of the federal "Americans with Disabilities Act of 1990" (42 U.S.C. s.12101 et seq.), provides the majority of paratransit trips in the State. The Access Link Program, which has a very high per trip cost, should serve as a safety net for paratransit within the State, not as the primary provider of paratransit services within the State as is currently the case. Community organizations that provide paratransit services for individuals with developmental disabilities have provided evidence to the Legislature that certain paratransit services may be provided that are objectively safer, have shorter average trip times, and cost less per passenger mile. The average cost per trip for Access Link trips is, in many cases, triple the cost of similar paratransit services. Accordingly, it should be an objective of the State to direct service for regular and recurring paratransit trips away from Access Link, where possible, and toward other providers, including those funded through the Department of Human Services and the Division of Vocational Rehabilitation Services within the Department of Labor and Workforce Development, to both improve the quality of service and reduce costs, effectively using Access Link as a paratransit provider of last resort.

In addition to Access Link, county transit providers provide paratransit services to senior citizens and individuals with disabilities. The level of service available varies widely from county to county and the source of State funding for these services, the Casino Revenue Fund, has experienced reduced revenues in recent years. Furthermore, organizations at the county level have been charged by the New Jersey Transit Corporation with developing local coordination transportation plans within each

county but often lack knowledge of best practices, do not coordinate regionally, and many organizations do not have common platforms or systems for requesting, sharing, and completing trips.

Direct administrative connections and coordination between agencies and organizations that provide programs and services for disabled persons, generally, and transit agencies that provide transit trips for those individuals would assist the State in improving the quality of service and reducing State costs.

Building these relationships will help the State, community organizations, and transit agencies develop best practices for providing paratransit services, which will lead to additional improvements in the quality of services and additional reductions in costs.

The current system is insufficient to meet the needs of persons with disabilities in the State, including the use of routing software that has proven to be wholly inadequate to serve the special needs of the disabled community.

It is essential that the State improve coordination, share best practices, advance proven models, and improve the efficiency of the system.

3. For the purposes of P.L. , c. (C.) (pending before the Legislature as this bill):

"Community organization" means an organization that provides programs and services to persons with disabilities.

"County transit agency" means a transportation service organized under or in conjunction with a county government to provide trips to senior citizens and residents with disabilities under the "Senior Citizen and Disabled Resident Transportation Assistance Act," P.L.1983, c.578 (C.27:25-25 et seq.).

"Division" means, unless another meaning clearly applies, the Division of Developmental Disabilities in the Department of Human Services.

"Paratransit provider" means any organization or entity that provides paratransit services, including State and local transit agencies, directly or through contract service, and community organizations that provide transportation trips, either directly or through a third party, funded by the Department of Human Services or the Division of Vocational Rehabilitation Services within the Department of Labor and Workforce Development.

"Paratransit service" means and includes any transportation service other than fixed route transportation service, except that. "paratransit service" does not include private or charter services provided by taxicabs, limousines, or transportation network companies.

4. The corporation shall ensure that all paratransit service that it directly manages, administers, or supports financially, including

A4208 BENSON, MURPHY

1 but not limited to Access Link service, shall adhere to the following 2 standards:

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All paratransit providers shall implement an open software platform such that the customer's user-interface and the trip planning software can interact with the platforms of other paratransit providers, allowing a trip requested by a customer via the user interface to be fulfilled by a paratransit provider that chooses to utilize a compatible platform without any additional action on the part of the customer. Specifically, the open software platform shall be interoperable with software developed pursuant to subparagraph (1) of subsection b. of section 5 of P.L.

c. (C.) (pending before the Legislature as this bill).

b. The corporation shall structure the Access Link program as a service of last resort. In structuring the program in this way, the corporation shall: (1) actively develop a methodology whereby customer trips can be tracked, and identify any trips requested by customers that are regular and recurring in nature; (2) track and document these regular and recurring trips by pickup location, source of the request such as by phone, website, or mobile application, and relevant regular or recurring characteristics, such as, but not limited to, daily, weekly, monthly intervals, or several trips from a single source or to a single destination; (3) make information about these regular and recurring trips available to other paratransit providers in the State, including county transit agencies and community organizations that provide transportation service, either directly or through a third party, funded by the Department of Human Services or the Division of Vocational Rehabilitation Services within the Department of Labor and Workforce Development; (4) develop a system that allows county transit agencies and community organizations that provide paratransit service to compete to conduct these regular and recurring trips, which would have otherwise been provided under the Access Link program, by establishing a new Access Link program structure where the corporation is able to realize contract or operating cost savings when it shifts requested regular and routine trips from the primary Access Link provider to a paratransit provider that is able to provide these trips at a lower cost; (5) develop a system that provides a payment equal to a portion of the savings from the shifting of trips in paragraph (4) of this subsection to the paratransit provider that provides the trips in place of the Access link provider; and (6) shift trips out of the Access Link program entirely, and to other State agencies or entities if it is found that a regular and recurring trip requested through the Access Link program is better provided under a different program through the Department of Human Services or the Department of Labor and Workforce Development, especially those trip requests that would not otherwise be eligible to be provided under the Access Link program.

- Following the effective date of P.L. , c. (C.) (pending before the Legislature as this bill), the corporation shall not enter into any contract, or exercise any option to extend an existing contract, concerning the provision of Access Link service unless the contract or option includes a provision that the fixed costs of the contract or option shall be proportionately reduced to reflect any reduction in the provision of regular and recurring trips provided by the contractor that are subsequently fulfilled by another paratransit provider. The corporation shall establish minimum operating standards for any paratransit provider that may wish to participate in this program to ensure that all applicable federal standards are met by the paratransit provider and that adequate safeguards are provided to customers.
 - d. The corporation shall utilize the paratransit best practices training module developed pursuant to subsection b. of section 5 of P.L., c. (C.) (pending before the Legislature as this bill) in meeting the requirements of this section. The corporation, when establishing the open software platform, required pursuant to subsection a. of this section, shall ensure that the platform is affordable for the corporation to adopt and easily implemented by the various paratransit providers that will utilize the software platform.

- 5. a. (1) The Division of Developmental Disabilities within the Department of Human Services, in consultation with the New Jersey Transit Corporation, shall develop and implement a paratransit best practices pilot program.
- (2) The division, in consultation with the New Jersey Transit Corporation, shall select a qualified community organization to assist it in developing and implementing the pilot program. The qualified community organization shall meet the following criteria:
- (a) the organization shall operate a facility that provides services to persons with intellectual or developmental disabilities;
- (b) the organization shall directly provide paratransit services to persons with disabilities with those services paid, in whole or in part, by funds received from the Department of Human Services and the Division of Vocational Rehabilitation Services within the Department of Labor and Workforce Development;
- (c) within the previous five years, the organization has received a Federal Transit Administration grant awarded by and administered through the New Jersey Transit Corporation for improvement to paratransit services;
- (d) during the previous five-year period, the organization has demonstrated improvement in key performance metrics, including average trip time, vehicle accidents, and cost per passenger mile for paratransit services; and

(e) the organization provides transportation trips on a sufficient scale, including at least 250 daily trips under normal operating conditions.

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b. Phase one of the pilot program shall include the following:

A training module for paratransit best practices shall be developed jointly by the qualified community organization and the New Jersey Transit Corporation and subject to approval by the The training module shall include: (1) an integrated paratransit software package that includes trip generation and scheduling, GPS directions for drivers, a mobile application for users that allows for trip requests, confirmation of trip requests, and trip status updates, and a trip accounting system; (2) a driver safety system that includes dashboard cameras, incident monitoring, and driver training; (3) assistance in hiring staff if necessary to fully implement the transportation system and train existing staff in the use of new technologies and business processes; (4) a curriculum that educates agencies about fleet management and specialized driver training for the needs of paratransit users; (5) personalized agency culture training; and (6) agency training on how to develop synergies between optimal transportation practices and the other programmatic needs of paratransit providers who provide transportation trips funded by the Department of Human Services.

c. Phase two of the pilot program shall include the following:

The division shall establish an application process where up to five paratransit providers that provide transportation trips directly funded by the Department of Human Services or the Division of Vocational Rehabilitation Services within the Department of Labor and Workforce Development are selected by the division, in consultation with the qualified community organization, to receive training in paratransit best practices from the qualified community organization. When selecting service providers to receive training, the division shall consider the cost for the paratransit provider to adopt these best practices, which may include but is not necessarily limited to the acquisition of new software, hiring of staff, and any necessary changes in vehicle fleet composition as well as potential savings that the paratransit provider will be likely to realize from reducing average trip time, vehicle accidents, and cost per passenger mile by adopting these best practices and the likelihood that those savings could self-fund the adoption of the best practices. Any paratransit providers selected to participate in the pilot program shall receive training from the qualified community organization.

- d. Phase three of the pilot program shall include the following:
- (1) If the efficiencies realized by the paratransit providers that received training in phase two are sufficient to justify widespread adoption, then the division and corporation, in consultation with the qualified community organization, shall expand the training program by further developing the module into a best practices

training package designed in a manner that allows a paratransit provider to independently adopt the best practices and software on its own, or in conjunction with assistance provided generally through the paratransit coordinating councils established in accordance with section 6 of P.L. , c. (C.) (pending before the Legislature as this bill). It is intended that this phase three training module shall allow for the eventual integration of paratransit services throughout the State. Integration of paratransit services shall mean the widespread adoption of the software developed pursuant to phase one of the pilot program, or similarly compatible software, so that requested trips by customers may be fulfilled, if possible, by any applicable paratransit provider, and that paratransit providers shall meet the minimum operating standards established by the New Jersey Transit Corporation so that those paratransit providers may compete for regular and routine Access Link trips under the revised Access Link program as described in section 4 of P.L., c. (C.) (pending before the Legislature as this bill).

If the efficiencies realized in phase two do not justify expansion of the training program further, then the division and corporation, in consultation with the qualified community organization, shall determine an alternate method of integrating paratransit services throughout the State in a manner that allows paratransit providers that meet minimum operating standards to compete for regular and routine Access Link trips under the revised Access Link program as described in section 4 of P.L. , c. (C.) (pending before the Legislature as this bill).

- (2) The regional paratransit coordinating councils shall be established in accordance with section 6 of P.L. , c. (C.) (pending before the Legislature as this bill).
- e. The New Jersey Transit Corporation shall utilize the complete paratransit best practices training module, including the associated software, when making changes to its paratransit service and the Access Link program to comply with the requirements of section 4 of P.L. , c. (C.) (pending before the Legislature as this bill).
- f. (1) The New Jersey Transit Corporation shall enter into a contract with the qualified community organization that compensates the qualified community organization for its costs in developing the paratransit best practices training module as required for phase one of the pilot program as established in subsection b. of this section, and providing the training module as a publicly available resource that can be utilized by other paratransit providers in the State and used by the corporation for its own paratransit services. If phases one and two of the pilot program are determined to be successful, the corporation shall also enter into a contract with the qualified community organization to further develop the training module into a self-administered best practices training package as

- required for phase three of the pilot program in subsection d. of this section. The self-administered best practices training package shall also be a publicly available resource that can be utilized by other paratransit providers in the State and by the corporation for its own paratransit services.
 - (2) The division shall enter into a contract with the qualified community organization for the actual training of agencies under the pilot program, which shall include performance standards as the division shall deem appropriate to ensure that the agencies being trained are adequately prepared to implement safer, more efficient, user friendly, and customer-focused transportation services.
 - (3) To the extent possible, the division shall require paratransit providers being trained under the program to first utilize operating savings resulting from adoption of the paratransit best practices training pilot program to fund the costs of software, staff, and equipment that may be required under the program, and limiting the overall costs of the program.

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- 6. a. There is hereby established within the Department of Human Services six separate regional paratransit coordinating councils. The regional paratransit coordinating councils shall be organized as follows:
- (1) one council shall cover the counties of Atlantic, Cape May, Cumberland, Gloucester, and Salem;
- (2) one council shall cover the counties of Burlington, Camden, and Ocean;
- (3) one council shall cover the counties of Mercer, Middlesex, and Monmouth:
- 29 (4) one council shall cover the counties of Hunterdon, Sussex, 30 and Warren;
 - (5) one council shall cover the counties of Essex, Morris, Somerset, and Union; and
 - (6) one council shall cover the counties of Bergen, Hudson, and Passaic.
 - b. Each regional paratransit coordinating council shall have the following members:
- (1) one designee of the Director of the Division of
 Developmental Disabilities in the Department of Human Services;
- (2) one designee of the New Jersey Transit Corporation who
 works on the Access Link program or the Senior Citizen and
 Disabled Resident Transportation Assistance Program;
 - (3) one representative of any company or entity that has contracted with the New Jersey Transit Corporation to provide Access Link paratransit service within the region;
- 45 (4) one representative of each county within the respective 46 region to be chosen by the county executive director or by the board 47 of freeholders, as applicable;

(5) one representative of each county transportation agency or other comparable entity within the respective region that provides paratransit service for a county under the Senior Citizen and Disabled Resident Transportation Assistance Program;

- (6) one representative from each county chapter of the Arc of New Jersey within the respective region;
- (7) one individual that represents one or more members of the Alliance for the Betterment of Citizens with Disabilities within the respective region;
- (8) one representative of Community Access Unlimited within the respective region;
- (9) one representative of the New Jersey Association of Community Providers within the respective region; and
- (10) up to three additional appointees of the Director of the Division of Developmental Disabilities to represent paratransit providers within the region that provide the most passenger trips to persons with disabilities.
- c. Each agency with an eligible representative of a regional paratransit coordinating council provided in subsection b. of this section shall submit information in a form and manner determined by the Director of the Division of Developmental Disabilities to the director not later than 30 days following the enactment of P.L. ,
- c. (C.) (pending before the Legislature as this bill) and on or before January 1 of each year thereafter identifying the name and contact information for the person to represent each respective agency. The term for each member on the regional paratransit coordinating council shall be one year provided, however, that any member may be selected to serve on the council for subsequent terms at the discretion of the respective agency. The director may appoint one member of each regional paratransit coordinating council to serve as the chair of that council.
- d. Each regional paratransit coordinating council shall meet not less than quarterly, with the first meeting happening not less than 60 days following the enactment of P.L. , c. (C.) (pending before the Legislature as this bill). The chair, in consultation with the other members of the council, shall set meeting dates and shall lead the coordination effort. The members shall serve without compensation but may be reimbursed by the division for reasonable expenses incurred in the execution of their duties.
- e. The purpose of the regional paratransit coordinating councils is to exchange best practices among paratransit providers within the State. Those best practices shall include but are not limited to scheduling and routing, fleet maintenance, driver training, customer communications, safety practices, and improving the customer usability experience. The councils are also to establish a system to exchange information among and between paratransit providers and eventually open platform standards so that: (1) each paratransit provider may provide basic information to its customers about other

1 paratransit service options within each respective region; (2) 2 paratransit providers may eventually share customer trip requests 3 amongst each other; and (3) a single platform may eventually be 4 developed that enables a paratransit user to visit a single platform or 5 place to request a trip, and that trip may be distributed amongst the 6 paratransit providers in a manner that optimizes State cost and 7 customer experience. The councils shall also exchange budget 8 information and investigate more efficient means of organizing the 9 New Jersey Transit Corporation's expenditures for paratransit 10 services, use of State casino revenue funds, and appropriations for 11 the division related to paratransit services, for the purpose of 12 coordinating these three respective funding pools to eliminate any 13 duplicative funding, and to direct trips and funding to service 14 providers that offer the highest quality service and overall best 15 value.

- The county plans required under section 6 of P.L.1983, c.578 (C.27:25-30) and any committees or groups organized to effectuate the purposes of the "Senior Citizen and Disabled Resident Transportation Assistance Act." P.L.1983, c.578 (C.27:25-25 et seq.) shall be consolidated into the regional paratransit coordinating councils. If necessary, county level subcommittees of the regional paratransit coordinating councils may be established to more effectively develop county plans; however, following the effective date of P.L. , c. (C.) (pending before the Legislature as this bill) county plans shall also take into account the larger regional and Statewide goals of integrating paratransit service and creating a more cohesive user experience under the pilot program established in P.L. , c. (C.) (pending before the Legislature as this bill).
 - g. The New Jersey Transit Corporation shall utilize each regional paratransit coordinating council to disseminate information about the new Access Link program structure developed pursuant to section 4 of P.L. , c. (C.) (pending before the Legislature as this bill) and coordinate with the council in determining the operating standards required for paratransit providers to compete to provide Access Link trips and when developing the system for paying paratransit providers to provide regular and routine trips requested through the Access Link program.
 - h. The regional paratransit coordinating councils shall also advise other paratransit providers in each region and develop support materials to assist other paratransit providers in adopting and implementing the best practices training package developed under phase three of the pilot program established pursuant to paragraph (1) of subsection d. of section 5 of P.L. , c. (C.) (pending before the Legislature as this bill).

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7. The division, in consultation with the New Jersey Transit Corporation, shall develop a framework to evaluate the efficacy of

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1 the paratransit best practices training materials as well as the 2 training program. Within 180 days of the completion of phase two 3 and within 180 days of completion of phase three of the pilot 4 program, the division shall deliver a report to the Governor and the 5 Legislature. Each report shall include feedback from the agencies that received training, a fiscal analysis of each agency with 6 7 projections on how the implementation of the training will impact each agency's safety performance, average trip times, cost per trip, 8 9 number of trips provided, and overall impact on each agency's core 10 mission of serving people with disabilities. The division and 11 corporation shall conduct a survey of consumers of paratransit 12 services within the pilot program and shall include feedback from these consumers in the report. The report shall include 13 14 recommendations from the division and the New Jersey Transit 15 Corporation concerning whether the pilot program should be 16 extended or made permanent, suggested changes to the program, 17 opportunities for improvement, and the potential for future savings. 18 The report shall also identify the extent to which software from the 19 pilot has been integrated into the corporation's paratransit services, 20 the analysis that determined how to execute the integration required 21 under the first part of phase three of the pilot program, and findings 22 from the division and the corporation about the overall change in 23 coordination between paratransit providers throughout the State at 24 the time of the report.

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8. There is appropriated from the General Fund to The New Jersey Transit Corporation up to \$4,000,000 from a portion of the additional Federal Transit Administration funds granted in FY 2020 under the Section 5307 Urbanized Area Program, pursuant to the provisions of the "Coronavirus Aid, Relief, and Economic Security Act," Pub.L.116-136, exclusively for eligible costs to develop the paratransit best practices training module, including but not limited to, software development and licensing costs as required pursuant to section 5 of P.L. , c. (C.) (pending before the Legislature as this bill).

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9. There is appropriated \$2,000,000 from the General Fund to the Division of Developmental Disabilities in the Department of Human Services, which shall be used to fund the paratransit training pilot program established pursuant section 5 of P.L., c. (C.) (pending before the Legislature as this bill)

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10. This act shall take effect immediately.

STATEMENT

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This bill reforms the State's system of providing paratransit services. The goal of the reforms is to better integrate the various types of paratransit service currently offered in the State, allow lower cost providers to provide more of the trips, and ensure that best practices are adopted across the State.

The bill requires the New Jersey Transit Corporation (NJ Transit) to better integrate its paratransit services with other paratransit services. Under the bill, this is achieved by requiring NJ Transit to ensure that all paratransit service that it directly manages, administers, or supports financially develops an open software platform that will be compatible with the software used by other The bill requires NJ Transit to begin paratransit providers. identifying regular and recurring trips, and to develop a system where other paratransit providers can complete those trips on behalf of NJ Transit if the provider can meet applicable federal standards, provide the trip at a lower cost, and protect customer safety. The bill also requires NJ Transit to develop an Access Link program structure that allows NJ Transit to realize cost savings when reducing Access Link trip volumes, and to share those savings with paratransit providers that meet minimum federal standards and successfully compete for regular and routine trips under this new system. The bill also encourages NJ Transit to move trips requested under the Access Link program to other State based programs entirely, especially if those trip requests are not eligible under the Access Link program. This is intended to provide greater integration of paratransit service across the State, so that NJ Transit can allow paratransit providers to compete for regular and routine Access Link trips.

The bill requires the establishment of a best practices pilot training program for paratransit providers. The program is to be run by the Division of Developmental Disabilities (division) in consultation with NJ Transit and a qualified community organization to be selected by the division. Under the first phase of the program, the qualified community organization and NJ Transit will develop a paratransit best practices training module, with final approval from the division. Under the second phase, the division is to select five paratransit providers, upon application, to receive training in paratransit best practices under the pilot program. The qualified community organization will then provide the training to each of the five paratransit providers under a training contract with the division. The training will include modern trip making software, trip confirmation, scheduling, a mobile phone application for customers, dashboard camera safety technology, as well as agency-wide and individual employee training and guidance. Depending upon the success of phase two of the pilot, phase three will involve either revising the training module into a training

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1 program that other paratransit providers can adopt without direct 2 training from the qualified community organization, or NJ Transit, 3 the division, and the qualified community organization will 4 determine some other method of integrating paratransit service so 5 that paratransit providers meeting certain standards can compete for 6 regular and routine paratransit trips. The second part of phase three 7 involves the establishment of regional paratransit coordinating 8 councils.

9 The bill creates new regional paratransit coordinating councils 10 (coordinating councils). The coordinating councils are to be located 11 within the Department of Human Services. There are to be six 12 divided geographically coordinating councils by Membership on the coordinating councils include the division, NJ 13 14 Transit, NJ Transit Access Link contractors from each service 15 region, county government, county paratransit system operators, 16 several listed community organizations, and up to three additional 17 paratransit providers from each region as chosen by the division. 18 The coordinating councils are to meet at least quarterly and share 19 best practices. They are also required to establish a system to 20 exchange information between paratransit providers and eventually 21 develop open platform standards and share budget information. The 22 coordinating councils will replace the county based councils used to 23 develop county plans under the Senior Citizen and Disabled 24 Resident Transportation Assistance Program, but the councils may 25 establish county level subcommittees for this purpose. The county 26 plans also must now account for the efforts of this bill to integrate 27 Statewide paratransit service under a unified platform and 28 improving Statewide coordination across geography and across 29 agency. The coordinating councils are also to be utilized by NJ 30 Transit to develop its revised Access Link program so that the 31 paratransit providers on the council can be used as a resource when allowing paratransit providers to compete for regular and routine 32 33 Access Link trips. Finally the coordinating councils are to serve as 34 a resource and develop materials to assist other paratransit 35 providers in achieving the integration objectives in the first part of 36 phase three of the pilot program, either through the revised training 37 module or the alternate solution developed.

The bill requires the division to issue a report with NJ Transit to the Governor and the Legislature at the end of the pilot program with information on the pilot program and a recommendation on whether or not to continue the pilot program, as well as an analysis of the decisions made about how to proceed with the Statewide integration required in the first part of the third phase of the pilot program. The division and NJ Transit are also required to survey users about how their user experience is impacted by the pilot program and changes to the Access Link program, and report on how each have impacted paratransit users.

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- 1 The bill provides a supplemental appropriation of federal funds
- 2 to NJ Transit for the cost of developing the training module and
- 3 related software development, and a general fund appropriation to
- 4 the division for the cost of the pilot's phase two training program.

ASSEMBLY TRANSPORTATION AND INDEPENDENT AUTHORITIES COMMITTEE

STATEMENT TO

ASSEMBLY, No. 4208

with committee amendments

STATE OF NEW JERSEY

DATED: AUGUST 24, 2020

The Assembly Transportation and Independent Authorities Committee reports favorably and with committee amendments Assembly Bill No. 4208.

As amended and reported, this bill reforms the State's system of providing paratransit services. The goal of the reforms is to better integrate the various types of paratransit service currently offered in the State, allow lower cost providers to provide more of the trips, and ensure that best practices are adopted across the State.

The bill requires the New Jersey Transit Corporation (NJ Transit) to better integrate its paratransit services with other paratransit services. Under the bill, this is achieved by requiring NJ Transit to ensure that all paratransit service that it directly manages, administers, or supports financially, utilizes a software package that will be compatible with the software used by other paratransit providers. The bill requires NJ Transit to begin identifying regular and recurring trips, and to develop a system where other paratransit providers can complete those trips on behalf of NJ Transit if the provider can meet applicable federal standards, provide the trip at a lower cost, and protect customer safety. The bill also requires NJ Transit to redesign the Access Link program under a brokerage model that allows NJ Transit to realize cost savings when reducing the number of Access Link trips fulfilled by contract providers, and to share those savings with paratransit providers that meet minimum federal standards and successfully compete for regular and routine trips under this new system. The bill also encourages NJ Transit to shift some trips requested under the Access Link program to other State based programs, especially if those trip requests are not eligible under the Access Link program. This is intended to provide greater integration of paratransit service across the State, so that NJ Transit can allow paratransit providers to compete for regular and routine Access Link trips.

The bill requires the establishment of a best practices pilot training program for paratransit providers. The program is to be run by NJ Transit and a qualified community organization to be selected by NJ

Transit. Under the first phase of the program, the qualified community organization and NJ Transit will develop a paratransit best practices training module. Under the second phase, NJ Transit is to select five paratransit providers, upon application, to receive training in paratransit best practices under the pilot program. The qualified community organization will then provide the training to each of the five paratransit providers under a training contract with NJ Transit. The training will include modern trip making software, trip confirmation, scheduling, a mobile phone application for customers, dashboard camera safety technology, as well as agency-wide and individual employee training and guidance. Depending upon the success of phase two of the pilot, phase three will involve either revising the training module into a training program that other paratransit providers can adopt without direct training from the qualified community organization, or NJ Transit and the qualified community organization will determine some other method of integrating paratransit service so that paratransit providers meeting certain standards can compete for regular and routine paratransit trips. The second part of phase three involves the establishment of regional paratransit coordinating councils.

The bill creates new regional paratransit coordinating councils (coordinating councils). There are to be six coordinating councils divided geographically by county. Membership on the coordinating councils include the Division of Developmental Disabilities, NJ Transit, NJ Transit Access Link contractors from each service region, county government, county paratransit system operators, and several listed community organizations. The coordinating councils are to meet at least quarterly and share best practices. They are also required to establish a system to exchange information between paratransit providers and share budget information. The coordinating councils will replace the county based councils used to develop county plans under the Senior Citizen and Disabled Resident Transportation Assistance Program, but the councils may establish county level subcommittees for this purpose. The county plans also must now account for the efforts of this bill to integrate Statewide paratransit service under a unified platform and improve Statewide coordination across geography and across agency. The coordinating councils are also to be utilized by NJ Transit to develop its revised Access Link program so that the paratransit providers on the council can be used as a resource when allowing paratransit providers to compete for regular and routine Access Link trips. Finally the coordinating councils are to serve as a resource and develop materials to assist other paratransit providers in achieving the integration objectives in the first part of phase three of the pilot program, either through the revised training module or the alternate solution developed.

The bill requires NJ Transit to issue a report to the Governor and the Legislature at the end of the pilot program with information on the pilot program and a recommendation on whether or not to continue the pilot program, as well as an analysis of the decisions made about how to proceed with the Statewide integration required in the first part of the third phase of the pilot program. The division and NJ Transit are also required to survey users about how their user experience is impacted by the pilot program and changes to the Access Link program, and report on how each have impacted paratransit users.

COMMITTEE AMENDMENTS

The committee amended the bill to transfer the lead duties of the pilot program to NJ Transit rather than the Division of Developmental Disabilities. Most references to the division in the bill are removed and replaced with reference to the Department of Human Services. The amendments also remove the appropriations from the bill.

The amendments provide clarification that the Access Link program is not to serve as a provider of last resort but that the restructured program should use contract providers as a safety net rather than as the primary paratransit providers under the program. The amendments clarify that certain provisions apply only to corporation paratransit service, as that term is newly defined in the bill. The amendments remove reference to an "open software platform" and replace it with reference to routing, scheduling, and dispatch software requirements for NJ Transit contract providers.

As amended, the regional paratransit coordinating councils are no longer located within the Department of Human Services. Representatives from the New Jersey Council on Special Transportation, Easterseals New Jersey, and transportation providers for senior citizens or for health care services are added to the council. The amendments modify one of the county government representatives by requiring that the county representative be from the county office of aging.

The amendments shift the responsibility of issuing the reports required under the bill from the Division of Developmental Disabilities to NJ Transit.

ASSEMBLY APPROPRIATIONS COMMITTEE

STATEMENT TO

[First Reprint] ASSEMBLY, No. 4208

STATE OF NEW JERSEY

DATED: AUGUST 24, 2020

The Assembly Appropriations Committee reports favorably Assembly Bill No. 4208 (1R).

This bill reforms the State's system of providing paratransit services. The goal of the reforms is to better integrate the various types of paratransit service currently offered in the State, allow lower cost providers to provide more of the trips, and ensure that best practices are adopted across the State.

The bill requires the New Jersey Transit Corporation (NJ Transit) to better integrate its paratransit services with other paratransit services. Under the bill, this is achieved by requiring NJ Transit to ensure that all paratransit service that it directly manages, administers, or supports financially, utilizes a software package that will be compatible with the software used by other paratransit providers. The bill requires NJ Transit to begin identifying regular and recurring trips, and to develop a system where other paratransit providers can complete those trips on behalf of NJ Transit if the provider can meet applicable federal standards, provide the trip at a lower cost, and protect customer safety. The bill also requires NJ Transit to redesign the Access Link program under a brokerage model that allows NJ Transit to realize cost savings when reducing the number of Access Link trips fulfilled by contract providers, and to share those savings with paratransit providers that meet minimum federal standards and successfully compete for regular and routine trips under this new The bill also encourages NJ Transit to shift some trips requested under the Access Link program to other State based programs, especially if those trip requests are not eligible under the Access Link program. This is intended to provide greater integration of paratransit service across the State, so that NJ Transit can allow paratransit providers to compete for regular and routine Access Link trips.

The bill requires the establishment of a best practices pilot training program for paratransit providers. The program is to be run by NJ Transit and a qualified community organization to be selected by NJ Transit. Under the first phase of the program, the qualified community organization and NJ Transit will develop a paratransit best practices training module. Under the second phase, NJ Transit is to select five

paratransit providers, upon application, to receive training in paratransit best practices under the pilot program. The qualified community organization will then provide the training to each of the five paratransit providers under a training contract with NJ Transit. The training will include modern trip making software, trip confirmation, scheduling, a mobile phone application for customers, dashboard camera safety technology, as well as agency-wide and individual employee training and guidance. Depending upon the success of phase two of the pilot, phase three will involve either revising the training module into a training program that other paratransit providers can adopt without direct training from the qualified community organization, or NJ Transit and the qualified community organization will determine some other method of integrating paratransit service so that paratransit providers meeting certain standards can compete for regular and routine paratransit trips. The second part of phase three involves the establishment of regional paratransit coordinating councils.

The bill creates new regional paratransit coordinating councils (coordinating councils). There are to be six coordinating councils divided geographically by county. Membership on the coordinating councils include the Division of Developmental Disabilities, NJ Transit, NJ Transit Access Link contractors from each service region, county government, county paratransit system operators, and several listed community organizations. The coordinating councils are to meet at least quarterly and share best practices. They are also required to establish a system to exchange information between paratransit providers and share budget information. The coordinating councils will replace the county based councils used to develop county plans under the Senior Citizen and Disabled Resident Transportation Assistance Program, but the councils may establish county level subcommittees for this purpose. The county plans also must now account for the efforts of this bill to integrate Statewide paratransit service under a unified platform and improve Statewide coordination across geography and across agency. The coordinating councils are also to be utilized by NJ Transit to develop its revised Access Link program so that the paratransit providers on the council can be used as a resource when allowing paratransit providers to compete for regular and routine Access Link trips. Finally the coordinating councils are to serve as a resource and develop materials to assist other paratransit providers in achieving the integration objectives in the first part of phase three of the pilot program, either through the revised training module or the alternate solution developed.

The bill requires NJ Transit to issue a report to the Governor and the Legislature at the end of the pilot program with information on the pilot program and a recommendation on whether or not to continue the pilot program, as well as an analysis of the decisions made about how to proceed with the Statewide integration required in the first part of the third phase of the pilot program. The division and NJ Transit are also required to survey users about how their user experience is impacted by the pilot program and changes to the Access Link program, and report on how each have impacted paratransit users.

FISCAL IMPACT:

The Office of Legislative Services finds that the New Jersey Transit Corporation (NJ Transit) will realize increased costs in order to establish the paratransit best practices pilot program, restructure the Access Link program, and to staff and oversee the coordinating councils. These costs will restructure the provision of paratransit services in the State in a way that will generate savings for NJ Transit by reducing the cost of the Access Link program and for the Department of Human Services (DHS) by reducing the cost of paratransit trips funded by DHS and provided by community organizations. The magnitude of such costs and savings will depend upon the success of the pilot program and the implementation of a brokerage model for the Access Link program. The expected costs of the pilot program and paratransit coordinating councils are expected to be less than \$8 million. The cost of creating a brokerage model for Access Link will involve notable IT costs and depend upon how the model is developed. The paratransit best practices training program is structured in phases, which will only proceed if prior phases are successful. This mechanism will allow some costs of the pilot program to be averted if they are not successful in driving cost savings as intended.

LEGISLATIVE FISCAL ESTIMATE

[First Reprint]

ASSEMBLY, No. 4208 STATE OF NEW JERSEY 219th LEGISLATURE

DATED: AUGUST 31, 2020

SUMMARY

Synopsis: Establishes program to adopt paratransit best practices, requires

greater coordination among paratransit service providers, and

establishes regional paratransit coordinating councils.

Type of Impact: Multi-year State expenditure increase; potential long-term decrease in

State costs.

Agencies Affected: New Jersey Transit, Department of Human Services.

Office of Legislative Services Estimate

Fiscal Impact	
Multi-Year State Cost Increase	Indeterminate
Potential Long-Term Cost Savings	Indeterminate

- The Office of Legislative Services finds that the New Jersey Transit Corporation (NJ Transit) will incur multi-year cost increases in order to establish the paratransit best practices pilot program, restructure the Access Link program, and to staff and oversee the coordinating councils. The restructuring of paratransit services will potentially generate savings over time for NJ Transit by reducing the cost of the Access Link program and for the Department of Human Services (DHS) by reducing the cost of paratransit trips funded by DHS and provided by community organizations.
- The magnitude of such costs and savings will depend upon the success of the pilot program and the implementation of a brokerage model for the Access Link program. The expected costs of the pilot program and paratransit coordinating councils are expected to be less than \$8 million. The cost of creating a brokerage model for Access Link will involve notable additional IT costs and depend upon how the model is developed.
- The paratransit best practices training program is structured in phases, which will only proceed if prior phases are successful. This mechanism will allow some costs of the pilot program to be averted if they are not successful in driving cost savings as intended.



Whether the pilot program and redesign of the Access Link program will result in a net increase
or decrease in costs cannot be determined at this time and will depend upon various decisions
made by NJ Transit about how to implement the provisions of the bill, and the success of the
agency that administers the best practices training.

BILL DESCRIPTION

The bill requires the New Jersey Transit Corporation to better integrate its paratransit services with those of other paratransit services. Under the bill, this is achieved by requiring NJ Transit to ensure that all paratransit services that it directly manages, administers, or supports financially, utilize a software package that will be compatible with the software used by other paratransit providers. The bill requires NJ Transit to begin identifying regular and recurring trips, and to develop a system where other paratransit providers can complete those trips on behalf of NJ Transit if the provider can meet applicable federal standards, provide the trip at a lower cost, and protect customer safety. The bill also requires NJ Transit to redesign the Access Link program under a brokerage model that allows NJ Transit to realize cost savings when reducing the number of Access Link trips fulfilled by contract providers, and to share those savings with paratransit providers that meet minimum federal standards and successfully compete for regular and routine trips under this new system. The bill also encourages NJ Transit to shift some trips requested under the Access Link program to other State based programs, especially if those trip requests are not eligible under the Access Link program. This is intended to provide greater integration of paratransit service across the State, so that NJ Transit can allow paratransit providers to compete for regular and routine Access Link trips.

The bill requires the establishment of a best practices pilot training program for paratransit providers. The program is to be run by NJ Transit and a qualified community organization to be selected by NJ Transit. Under the first phase of the program, the qualified community organization and NJ Transit will develop a paratransit best practices training module. Under the second phase, NJ Transit is to select five paratransit providers, upon application, to receive training in paratransit best practices under the pilot program. The qualified community organization will then provide the training to each of the five paratransit providers under a training contract with NJ Transit. The training will include modern trip making software, trip confirmation, scheduling, a mobile phone application for customers, dashboard camera safety technology, as well as agency-wide and individual employee training and guidance. Depending upon the success of phase two of the pilot, phase three will involve either revising the training module into a training program that other paratransit providers can adopt without direct training from the qualified community organization, or NJ Transit and the qualified community organization will determine some other method of integrating paratransit service so that paratransit providers meeting certain standards can compete for regular and routine paratransit trips. The second part of phase three involves the establishment of regional paratransit coordinating councils.

The bill creates new regional paratransit coordinating councils. There are to be six coordinating councils divided geographically by county. Membership on the coordinating councils include the Division of Developmental Disabilities, NJ Transit, NJ Transit Access Link contractors from each service region, county government, county paratransit system operators, and several listed community organizations. The coordinating councils are to meet at least quarterly and share best practices. They are also required to establish a system to exchange information between paratransit providers and eventually develop open platform standards and share budget information. The coordinating councils will replace the county based councils used to develop county plans under the Senior Citizen and Disabled Resident Transportation Assistance Program,

but the councils may establish county level subcommittees for this purpose. The county plans also must now account for the efforts of this bill to integrate Statewide paratransit service under a unified platform and improve Statewide coordination across geography and across agency. The coordinating councils are also to be utilized by NJ Transit to develop its revised Access Link program so that the paratransit providers on the council can be used as a resource when allowing paratransit providers to compete for regular and routine Access Link trips. Finally, the coordinating councils are to serve as a resource and develop materials to assist other paratransit providers in achieving the integration objectives in the first part of phase three of the pilot program, either through the revised training module or the alternate solution developed.

The bill requires NJ Transit to issue a report to the Governor and the Legislature at the end of the pilot program with a recommendation on whether or not to continue the pilot program, as well as an analysis of the decisions made about how to proceed with the Statewide integration required in the first part of the third phase of the pilot program. The division and NJ Transit are also required to survey users about how their user experience is impacted by the pilot program and changes to the Access Link program, and report on how each have impacted paratransit users.

FISCAL ANALYSIS

EXECUTIVE BRANCH

None received.

OFFICE OF LEGISLATIVE SERVICES

The OLS finds that NJ Transit will realize increased costs to implement the provisions of this bill. The main cost components of the bill involve the development of the pilot program to provide paratransit best practices training, the establishment of regional coordinating councils, and the redesign of the Access Link program under a brokerage model.

The best practices pilot program has multiple phases. In the first phase, a community organization is to be identified by NJ Transit, based on a series of performance and transportation expertise factors, to develop best practices training materials. The organization is also to work with NJ Transit to develop routing, scheduling, and dispatch software for the agencies that is customized to the needs of DHS and is also designed to integrate with the NJ Transit software used to implement the Access Link brokerage model.

One of the DHS-funded community organizations that meets the criteria in the bill recently developed similar software and best practices approaches internally through an NJ Transit matching grant at a total cost of less than \$500,000, which could serve as a good baseline for the cost of developing the materials needed for the first phase. Once subject to the additional requirements to integrate with the NJ Transit brokerage model and to develop the software in a way that provides NJ Transit with ownership of the software rather than a licensing structure, so that it can be freely distributed to other DHS agencies, the cost would likely be higher than the baseline. The magnitude of that increase in not clear.

Phase two will have the same community organization from phase one administer best practices training to five other DHS-funded community organizations that apply for the training. This agency is to work one-on-one with the other five agencies to provide training to these organizations on how to modernize their paratransit operations and acquire the software and technology needed to professionalize their transportation departments. The agency that provides

the one-on-one training would likely need funding to hire staff in order to provide this one-on-one training, funding to support the acquisition of new software, and staff time and resources to administer the program for both NJ Transit, DHS, and for the training agency. The potential salary of such training and administrative staff may vary, but could generally be expected to cost approximately \$100,000 per year for salary, fringe benefits, and basic office setup. Assuming two staff members to train each agency would result in a \$1 million in staffing costs for the training pilot. Senior staff from the training agency could represent additional labor costs that would have to dedicate a portion of their time to the training program. NJ Transit and DHS will likely need at least one or two similar program administration staff to oversee the program. Total staffing costs will likely be greater than \$1 million but less than \$2 million. The bill provides a General Fund appropriation of \$2 million for this purpose, which seems reasonable.

There will then be notable costs to procure software for the training agencies. Those costs are unclear and the bill does not specify the distribution of costs for software and technology to modernize these five agencies. It may be reasonably expected that NJ Transit and DHS will base the design of the training program to establish expectations about how much of the software and technology modernization burden will fall upon NJ Transit to be administered as training grants, and how much will have to be borne by the applicants who will need to make investments into their transportation departments in order to modernize and drive efficiency. It is not unreasonable to expect that NJ Transit may dedicate an additional \$1 million per agency in software and technology grants or \$5 million, but could be less if the training program allows these agencies to realize significant savings. This would leave phase two at a cost of \$6-7 million.

Phase three is only to take place if phase two is successful, and involves the conversion of the one-on-one training into a self-training module so that some of the more than 200 DHS-funded transit agencies can benefit from these best practices without costly one-on-one training or significant technology grants. The training agency would need additional funding to convert this training module to a self-training structure, and additional IT costs may be required to ensure that the scheduling, routing, and dispatch software is owned by NJ Transit and can be distributed to community organizations at minimal cost. The cost of this phase is not clear, but is expected to be significantly less on a per agency basis than the phase two training.

In both phases the bill directs NJ Transit to require training agencies to direct cost efficiencies they realize from this training back into their transportation operations, which is expected to mitigate the costs faced by the State in providing software and technology, because they may largely be paid for through operating efficiencies.

The cost of the coordinating councils is expected to be limited to the staff cost for DHS and NJ Transit to oversee the councils and coordinate best practices sharing. There are six regional councils loosely based on Access Link service regions that are required to meet at least quarterly, which would mean up to 24 meetings per year. It is unclear how much staff time such an effort will involve and the degree to which DHS and NJ Transit have existing staff which can manage this effort through some of their existing paratransit coordination efforts.

The bill has reporting requirements to evaluate the effectiveness of the pilot program. The cost of these reporting requirements will depend upon how the report is structured, but it is likely that the program administration staff envisioned in the cost of phase two of the pilot program will also be able to complete this requirement.

The bill also requires NJ Transit to redesign the Access Link program to be administered under a brokerage model. This is a process that NJ Transit had already been moving towards prior to this bill, and the company from which NJ Transit licenses its scheduling software from, The Trapeze Group, has software modules that can be customized specifically to facilitate the transition to a brokerage model for paratransit scheduling and dispatch. Despite this, the conversion from the current contract carrier model to a brokerage model will entail significant cost that cannot be

quantified based on the provisions of the bill. The primary drivers of that cost will depend upon implementation decisions that NJ Transit will make based upon its understanding of its own program needs and how to best meet demand for paratransit service.

Each of these areas of cost are generally intended to be investments to improve paratransit service and increase cost efficiency. It is not possible at this time to quantify those savings, but the per passenger cost of trips on the Access Link program can be up to \$70 per passenger trip based on NJ Transit board meeting reports, and federal requirements do not allow the agency to charge any more for these trips than the agency charges for a standard bus fare, resulting in only modest passenger revenue from Access Link trips. As a result, even limited increases in the cost efficiency of the Access Link program can generate significant annual and per-trip savings. It is important to note though that the realization of those savings will require changes to the contracts NJ Transit has with its Access Link carriers. NJ Transit needs the brokerage model to reduce reliance on high per trip costs fulfilled by contract carriers and replace those with lower per trip costs fulfilled by counties and community agencies.

Section: Authorities, Utilities, Transportation and Communications

Analyst: Patrick Brennan

Principal Fiscal Analyst

Approved: Frank W. Haines III

Legislative Budget and Finance Officer

This legislative fiscal estimate has been produced by the Office of Legislative Services due to the failure of the Executive Branch to respond to our request for a fiscal note.

This fiscal estimate has been prepared pursuant to P.L.1980, c.67 (C.52:13B-6 et seq.).

Governor Murphy Signs Legislation Overhauling Paratransit Practices

10/30/2020

TRENTON – Governor Phil Murphy today signed legislation (S2517) establishing a program to adopt paratransit best practices, requiring greater coordination among paratransit service providers, and establishing regional paratransit coordinating councils.

"Streamlining our paratransit services will finally guarantee our seniors and those with disabilities the safety, ease, reliability, and affordability they have long expected from NJ TRANSIT," **said Governor Murphy.** "Seniors, and those living with disabilities deserve transportation services that accommodate their needs, and this program will be committed to doing exactly that."

"Since 2018, NJ TRANSIT has been working aggressively to improve service to customers with disabilities through our indispensable Access Link service," **said NJ TRANSIT President & CEO Kevin Corbett.** "These efforts include the introduction last year of Access Link Online, which now allows customers to schedule rides, pre-pay fares electronically with EZ-Wallet, and check trip status and the estimated time of arrival of pick-up vehicles. This important legislation will help NJ TRANSIT build on our many efforts to improve mobility and modernize service for our paratransit service, and we're grateful for Governor Murphy's commitment to our Access Link customers."

"Access to transportation is key to the ability of individuals with disabilities to live as independently as possible in the community," **said Department of Human Services Commissioner Carole Johnson.** "This is about access to jobs, health care and everything that comes with being able to travel around our state. Learning from best practices and improving coordination will help make paratransit a better option for the individuals who rely on it."

"The importance of transportation to people with disabilities – many of whom do not drive themselves -- cannot be overstated," said Paul S. Aronsohn, State Ombudsman for Individuals with Intellectual or Developmental Disabilities and Their Families. "For them, the shortage of accessible and affordable transportation options makes their involvement in the community – particularly through employment or day programs -- difficult, if not impossible. For them, planning even basic trips to doctors and grocery stores can often be an ordeal. That is why this common-sense piece of legislation is so important."

Primary sponsors for S2517 include Senators Stephen M. Sweeney and Loretta Weinberg, and Assemblymembers Daniel R. Benson, Carol A. Murphy, and Valerie Vainieri Huttle.

"This will help update and improve New Jersey's paratransit services for physically and developmentally disabled people who cannot use regular bus and rail services," **said Senate President Steve Sweeney**. "We need to bring 'best practices' to our paratransit network to meet the needs of the most vulnerable. These reforms are especially important in the wake of the coronavirus crisis, which will put new demands on all mass transit services."

"We were gratified that NJ Transit from the start showed strong support for reforms that will deliver paratransit services more efficiently for our most vulnerable riders," **said Senate Majority Leader Loretta Weinberg**. "This law will bring together NJ Transit, the county transportation departments and service providers to develop a coordinated, responsive and cost-effective paratransit network."

"A person who is elderly or disabled shouldn't receive lower quality service than others who use public transportation. There needs to be equity in our transit system for all riders," **said Assemblymembers Daniel Benson, Carol Murphy, and Valerie Vainieri Huttle in a joint statement.** "This new law will improve the reliability of paratransit service by increasing coordination between state paratransit providers, county agencies, and the developmental disability community to improve efficiency, as well as reducing costs and creating best practices for providers to follow. With these investments, we can ensure riders have a safer and smoother trip."

The bill requires NJ TRANSIT to ensure that all paratransit services managed, administered, or provided directly through NJ TRANSIT's operating budget utilize routing, scheduling, and dispatch software that will be compatible with the software used by other paratransit providers. The bill also requires NJ TRANSIT to begin identifying

regular and recurring trips under the Access Link program, and to develop a system where other paratransit providers can complete those trips on behalf of NJ TRANSIT if the provider can meet applicable federal standards, provide the trip at a lower cost, and protect customer safety. The bill additionally requires NJ TRANSIT to develop an Access Link program structure that allows NJ TRANSIT to realize cost savings by reducing Access Link trip volumes, and to share those savings with paratransit providers that meet minimum federal standards and successfully compete for regular and routine trips under this new system.

The bill further requires the establishment of a three-phase, best practices pilot training program for paratransit providers. Under the first phase of the program, a qualified community organization and NJ TRANSIT will develop a paratransit best practices training module. Under the second phase, NJ TRANSIT will select five paratransit providers, upon application, to receive training in paratransit best practices under the pilot program. Depending upon the success of Phase Two of the pilot, Phase Three will commence and involve revising the training module into a training program that other paratransit providers can adopt without direct training from the qualified community organization.

Phase Three also involves the establishment of regional paratransit coordinating councils. The coordinating councils are to meet at least quarterly and share best practices among paratransit providers within the State. They are also required to establish a system to exchange information between paratransit providers and share budget information, and may eventually develop a single platform or place for paratransit users to request a trip to optimize consumer experience. Finally, the coordinating councils are to serve as a resource and develop materials to assist other paratransit providers in achieving the integration objectives in the first part of Phase Three of the pilot program, either through the revised training module or the alternate solution developed.

"To be a fully integrated member of any community, transportation is absolutely essential and that is why we are so pleased to see S2517/A4208 signed into law," said Thomas Baffuto, Executive Director for the Arc of New Jersey. "It is imperative that we reduce transportation hurdles for people with intellectual and developmental disabilities (I/DD) so they can fully participate in employment, access social opportunities and engage with peers. It is challenging for people with I/DD to navigate and utilize the current methods of transportation, and we believe this law will enable best practices and get people where they need to go with more direct routes, reduced travel times and fewer roadblocks when scheduling rides. We are immensely proud of The Arc Mercer for their role in thinking outside the box when it comes to transportation best practices and we thank the Senate and Assembly sponsors and the Governor for their support of this critical legislation."