## 18A:64-6

#### LEGISLATIVE HISTORY CHECKLIST

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**LAWS OF:** 2005 **CHAPTER:** 369

**NJSA:** 18A:64-6 (Raises statutory threshold for public advertisement of bids under "State College Contracts Law")

BILL NO: A2641 (Substituted for S1543)

SPONSOR(S): Greenwald and Manzo

DATE INTRODUCED: May 3, 2004

COMMITTEE: ASSEMBLY: Appropriations

**SENATE**: Education

AMENDED DURING PASSAGE: Yes

**DATE OF PASSAGE:** ASSEMBLY: January 9, 2006

**SENATE:** January 9, 2006

**DATE OF APPROVAL:** January 12, 2006

FOLLOWING ARE ATTACHED IF AVAILABLE:

FINAL TEXT OF BILL (2<sup>nd</sup> reprint enacted)

A2641

**SPONSOR'S STATEMENT**: (Begins on page 12 of original bill) Yes

COMMITTEE STATEMENT: <u>ASSEMBLY</u>: <u>Yes</u>

SENATE: Yes

FLOOR AMENDMENT STATEMENT: No

LEGISLATIVE FISCAL ESTIMATE: No

S1543

**SPONSOR'S STATEMENT**: (Begins on page 12 of original bill) Yes

**COMMITTEE STATEMENT:** ASSEMBLY: No

SENATE: Yes

FLOOR AMENDMENT STATEMENT: No

LEGISLATIVE FISCAL ESTIMATE: No

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# P.L. 2005, CHAPTER 369, approved January 12, 2006 Assembly, No. 2641 (Second Reprint)

- 1 AN ACT concerning the awarding of State college and university
- 2 contracts <sup>1</sup>[and] . <sup>1</sup> amending <sup>1</sup>N.J.S.18A:64-6. <sup>1</sup> P.L.1986, c.43
- and P.L.1992, c.61 <sup>1</sup>and repealing <sup>2</sup>[parts of the statutory law]
- 4 <u>section 20 of P.L.1986, c.43<sup>2</sup></u>.

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6 **BE IT ENACTED** by the Senate and General Assembly of the State 7 of New Jersey:

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- <sup>1</sup>1. N.J.S.18A:64-6 is amended to read as follows:
- 10 18A:64-6. The board of trustees of a State college shall have 11 general supervision over and shall be vested with the conduct of the 12 college. It shall have the power and duty to:
  - a. Adopt and use a corporate seal;
- b. Determine the educational curriculum and program of the
   college consistent with the programmatic mission of the institution or
   approved by the Commission on Higher Education;
- 17 c. Determine policies for the organization, administration and 18 development of the college;
- d. Study the educational and financial needs of the college; annually acquaint the Governor and Legislature with the condition of the college; and prepare and present the annual budget to the Governor, the Division of Budget and Accounting in the Department
- of the Treasury and the Legislature in accordance with law;

  e. Disburse all moneys appropriated to the college by the
  Legislature and all moneys received from tuition, fees, auxiliary
- services and other sources;

  f. Direct and control expenditures and transfers of funds appropriated to the college and tuition received by the college, in
- accordance with the provisions of the State budget and appropriation
   acts of the Legislature, reporting changes and additions thereto and
- 31 transfers thereof to the Director of the Division of Budget and
- 32 Accounting in the State Department of the Treasury and as to funds
- 33 received from other sources, direct and control expenditures and
- 34 transfers in accordance with the terms of any applicable trusts, gifts,
- 35 bequests, or other special provisions. All accounts of the college shall
- 36 be subject to audit by the State at any time;
- g. In accordance with the provisions of the State budget and
- 38 [apropriation] appropriation acts of the Legislature, appoint and fix
- 39 the compensation of a president of the college, who shall be the

EXPLANATION - Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and intended to be omitted in the law.

Matter underlined  $\underline{thus}$  is new matter.

Matter enclosed in superscript numerals has been adopted as follows:

<sup>&</sup>lt;sup>1</sup> Assembly AAP committee amendments adopted June 14, 2004.

<sup>&</sup>lt;sup>2</sup> Senate SED committee amendments adopted June 9, 2005.

- 1 executive officer of the college and an ex officio member of the board 2 of trustees, without vote, and shall serve at the pleasure of the board 3 of trustees;
- 4 h. Notwithstanding the provisions of Title 11, Civil Service, of the 5 Revised Statutes, upon nomination by the president appoint a treasurer and such deans and other professional members of the academic, 6 7 administrative and teaching staffs as defined in section 13 of P.L.1986, 8 c.42 (C.18A:64-21.2) as shall be required and fix their compensation 9 and terms of employment in accordance with salary ranges and policies 10 which shall prescribe qualifications for various classifications and shall 11 limit the percentage of the educational staff that may be in any given
- 13 i. Upon nomination by the president, appoint, remove, promote and 14 transfer such other officers, agents or employees as may be required 15 for carrying out the purposes of the college and assign their duties, determine their salaries and prescribe qualifications for all positions, 16 17 all in accordance with the provisions of Title 11, Civil Service, of the 18 Revised Statutes;
  - j. Grant diplomas, certificates and degrees;

classification;

- 19 k. Pursuant to the provisions of the "State College Contracts Law," 20 21 P.L.1986, c.43 (C.18A:64-52 et seq.) enter into contracts and 22 agreements for the purchase of lands, buildings, equipment, materials, 23 supplies and services; enter into contracts and agreements with the State or any of its political subdivisions or with the United States, or 24 with any public body, department or other agency of the State or the 25 26 United States or with any individual, firm, or corporation, which are 27 deemed necessary or advisable by the board for carrying out the 28 purposes of the college;
- 29 1. If necessary, take and condemn land and other property in the manner provided by the "Eminent Domain Act of 1971," P.L.1971, 30 31 c.361 (C.20:3-1 et seq.), whenever authorized by law to purchase land 32 or other property;
- 33 m. Adopt, after consultation with the president and faculty, bylaws 34 and make and promulgate such rules, regulations and orders, not inconsistent with the provisions of this article, that are necessary and 35 proper for the administration and operation of the college and the 36 37 carrying out of its purposes;
- 38 n. Establish fees for room and board sufficient for the operation, 39 maintenance, and rental of student housing and food service facilities;
- 40 o. Fix and determine tuition rates and other fees to be paid by 41 students;
- p. Accept from any government or governmental department, 42 agency or other public or private body or from any other source grants 43 44 or contributions of money or property, which the board may use for or 45 in aid of any of its purposes;
- 46 q. Acquire by gift, purchase, condemnation or otherwise, own,

- lease, dispose of, use and operate property, whether real, personal or mixed, or any interest therein, which is necessary or desirable for college purposes;
  - r. Employ architects to plan buildings; secure bids for the construction of buildings and for the equipment thereof; make contracts for the construction of buildings and for equipment; and supervise the construction of buildings;
- 8 s. Manage and maintain, and provide for the payment of all charges
  9 and expenses in respect to all properties utilized by the college;
  - t. Borrow money for the needs of the college, as deemed requisite by the board, in such amounts, and for such time and upon such terms as may be determined by the board, provided that this borrowing shall not be deemed or construed to create or constitute a debt, liability, or a loan or pledge of the credit, or be payable out of property or funds, other than moneys appropriated for that purpose, of the State;
- u. Authorize any new program, educational department or school consistent with the institution's programmatic mission or approved by the commission;
  - v. (Deleted by amendment, P.L.1994, c.48); [and]
- w. Pursuant to the "State College Contracts Law," P.L.1986, c.43 20 21 (C.18A:64-52 et seq.), award contracts and agreements for the 22 [performance of any construction work or the furnishing of any materials or supplies to the lowest] purchase of goods and services. 23 24 as distinct from contracts or agreements for the construction of 25 buildings and other improvements, to that responsible bidder whose 26 bid, conforming to the invitation for bids, will be most advantageous 27 to the State [colleges] college, price and other factors considered; and
- x. Pursuant to the "State College Contracts Law," P.L.1986, c.43

  (C.18A:64-52 et seq.), award contracts and agreements for the
  construction of buildings and other improvements <sup>2</sup>[, either]<sup>2</sup> to the
  lowest responsible bidder, whose bid, conforming to the invitation for
  bids, will be the most advantageous to the State college <sup>2</sup>[, or to the
  bidder whose proposal, conforming to the request for proposals, will
  be most advantageous to the State college, depending upon the
- 35 method of contracting <sup>2</sup>. <sup>1</sup>
- 36 (cf: P.L.1994, c.48, s.96)

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<sup>1</sup>[1.] <u>2.</u><sup>1</sup> Section 2 of P.L.1986, c.43 (C.18A:64-53) is amended to read as follows:

- 2. As used in this article, unless the context otherwise indicates:
  - a. "Board of trustees" means the board of a State college;
- b. "Contracting agent" means the business officer of the State college having the power to prepare advertisements, to advertise for and receive bids, and to make awards for the State college in connection with the purchases, contracts or agreements permitted by this article or the officer, committee or employee to whom the power

- 1 has been delegated by the State college;
- 2 c. "Contracts" means contracts or agreements for the performance
- 3 of work or the furnishing or hiring of services, materials or supplies,
- 4 as distinguished from contracts of employment;
- d. "Legal newspaper" means a newspaper circulating in this State
   which has been printed and published in the English language at least
- 7 once a week for at least one year continuously;
- 8 e. "Materials" includes goods and property subject to chapter 2 of
- 9 Title 12A of the New Jersey Statutes, apparatus or any other tangible
- 10 thing, except real property or any interest therein;
- 11 f. "Extraordinary unspecifiable services" means services or
- 12 products which cannot be reasonably described by written
- 13 specifications;
- g. "Professional services" means services rendered or performed by
- 15 a person authorized by law to practice a recognized profession and
- 16 whose practice is regulated by law and the performance of which
- 17 services requires knowledge of an advanced type in a field of learning
- 18 acquired by a prolonged formal course of specialized instruction and
- 19 study as distinguished from general academic instruction or
- 20 apprenticeship and training. Professional services also means services
- 21 rendered in the performance of work that is original and creative in
- 22 character in a recognized field of artistic endeavor;
- 23 h. "Project" means any work, undertaking, construction or
- 24 alteration;
- i. "Purchases" are transactions, for a valuable consideration,
- 26 creating or acquiring an interest in goods, services and property except
- 27 real property or any interest therein;
- j. "State college" means an institution of higher education
- 29 established pursuant to chapter 64 of Title 18A of the New Jersey
- 30 Statutes;
- 31 k. "Work" includes services and any other activity of a tangible or
- 32 intangible nature performed or assumed pursuant to a contract or
- 33 agreement with a State college:
- 34 <u>l. "Information technology" means telecommunication goods and</u>
- 35 <u>services, including, but not limited to, software, hardware and systems</u>
- 36 implementation and support for voice, data and video <sup>2</sup>[1;
- 37 <u>m. "Design-build method" means the use of a single contract to</u>
- 38 accomplish the design and construction of a facility;
- 39 <u>n. "Construction manager-at-risk" means a sole proprietorship.</u>
- 40 partnership, corporation, or other legal entity that assumes the risk for
- 41 <u>construction, rehabilitation, alteration or repair of a facility at the</u>
- 42 <u>contracted price as a general contractor and provides consultation to</u>
- 43 the institution regarding construction during and after the design of the
- 44 <u>facility</u><sup>1</sup>]<sup>2</sup>.
- 45 (cf: P.L.1986, c.43, s.2)

<sup>1</sup>[2.] <u>3.</u> Section 3 of P.L.1986, c.43 (C.18A:64-54) is amended to read as follows:

- 3. a. Any purchase, contract or agreement for the performance of 3 4 any work or the furnishing or hiring of materials or supplies, the cost 5 or price of which, together with any sums expended for the 6 performance of any work or services in connection with the same 7 project or the furnishing of similar materials or supplies during the 8 same fiscal year, paid with or out of college funds, does not exceed the total sum of [\$17,700] <sup>2</sup>[\$25,000] \$26,200<sup>2</sup> or, commencing January 9 10 1, [1997] 2005, the amount determined pursuant to subsection b. of this section, in any fiscal year may be made, negotiated and awarded 11 by a contracting agent, when so authorized by resolution of the board 12 13 of trustees of the State college without public advertising for bids and 14 bidding therefor.
- b. Commencing January 1, [1997] 2005 and every two years 15 16 thereafter, the Governor, in consultation with the Department of the 17 Treasury, shall adjust the threshold amount set forth in subsection a. of this section in direct proportion to the rise or fall of the Consumer 18 Price Index for all urban consumers in the New York and Northeastern 19 20 New Jersey and the Philadelphia areas, as reported by the United 21 States Department of Labor. The adjustment shall become effective 22 on July 1 of the year in which it is reported.
  - c. Any purchase, contract or agreement made pursuant to this section may be awarded for a period of [12] <u>36</u> consecutive months, notwithstanding that the [12] <u>36</u> -month period does not coincide with the fiscal year.
- 27 (cf: P.L.1997, c.292, s.1)

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- <sup>1</sup>[3.] <u>4.</u><sup>1</sup> Section 4 of P.L.1986, c.43 (C.18A:64-55) is amended to read as follows:
- 31 4. Every contract or agreement for the performance of any work 32 or the furnishing or hiring of any materials or supplies, the cost or the 33 contract price of which is to be paid with or out of college funds, not 34 included within the terms of section 3 of this article, shall be made and awarded only by the State college after public advertising for bids and 35 bidding therefor, except as provided otherwise in this article or 36 specifically by any other law. No work, materials or supplies shall be 37 undertaken, acquired or furnished for a sum exceeding in the 38 aggregate [\$17,700] <sup>2</sup> [\$25,000] \$26,200<sup>2</sup> or, commencing January 39 1, [1997] 2005, the amount determined pursuant to subsection b. of 40 41 section 3 of P.L.1986, c.43 (C.18A:64-54), except by written contract 42 or agreement. 43 (cf: P.L.1997, c.292, s.2)
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<sup>1</sup>[4.] <u>5.</u> Section 5 of P.L.1986, c.43 (C.18A:64-56) is amended

1 to read as follows:

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- 5. Any purchase, contract or agreement of the character described in section 4 of P.L.1986, c.43 (C.18A:64-55) may be made, negotiated or awarded by the State college by resolution at a public meeting of its board of trustees without public advertising for bids or bidding therefor if:
  - a. The subject matter thereof consists of:
  - (1) Professional services; or
  - (2) Extraordinary unspecifiable services and products which cannot reasonably be described by written specifications, subject, however, to procedures consistent with open public bidding whenever possible; or
  - (3) Materials or supplies which are not available from more than one potential bidder, including without limitation materials or supplies which are patented or copyrighted; or
    - (4) The doing of any work by employees of the State college; or
  - (5) The printing of all legal notices and legal briefs, records and appendices to be used in any legal proceeding to which the State college may be a party and the use of electronic data or media services, including the internet, for the printing of these legal notices and legal briefs, records and appendices; or
  - (6) Textbooks, copyrighted materials, student produced publications and services incidental thereto, library materials including without limitation books, periodicals, newspapers, documents, pamphlets, photographs, reproductions, microfilms, pictorial or graphic works, musical scores, maps, charts, globes, sound recordings, slides, films, filmstrips, video and magnetic tapes, other printed or published matter and audiovisual and other materials of a similar nature, necessary binding or rebinding of library materials and specialized library services including electronic databases and digital formats; or
  - (7) Food supplies and services, including food supplies and management contracts for student centers, dining rooms and cafeterias; or
  - (8) The supplying of any product or the rendering of any service by the public utility which is subject to the jurisdiction of the Board of Public Utilities, in accordance with tariffs and schedules of charges made, charged and exacted, filed with that board; or
  - (9) Equipment repair service if in the nature of an extraordinary unspecifiable service and necessary parts furnished in connection with the services; or
- 41 (10) Specialized machinery or equipment of a technical nature 42 which will not reasonably permit the drawing of specifications, and the 43 procurement thereof without advertising is in the public interest; or
- 44 (11) Insurance, including the purchase of insurance coverage and 45 consulting services, which exceptions shall be in accordance with the 46 requirements for extraordinary unspecifiable services; or

- 1 (12) Publishing of legal notices in newspapers as required by law 2 and the use of electronic data or media services, including the internet, 3 for the publication of the legal notices; or
- 4 (13) The acquisition of artifacts or other items of unique intrinsic, 5 artistic or historic character; or
- 6 (14) The collection of amounts due on student loans, including
  7 without limitation loans guaranteed by or made with funds of the
  8 United States of America , and amounts due on other financial
  9 obligations to the State college, including but not limited to, the
  10 amounts due on tuition and fees and room and board; or
- 11 (15) [Professional consulting] <sup>1</sup>[Consulting] Professional 12 consulting<sup>1</sup> services; or
- 13 (16) Entertainment, including without limitation theatrical 14 presentations, band and other concerts, movies and other audiovisual 15 productions; or
- 16 (17) Contracts employing funds created by student activities fees 17 charged to students or otherwise raised by students [, not under the 18 direct control of the college] and expended by student organizations; 19 or
- 20 (18) Printing <sup>1</sup>[and production and reproduction in electronic and digital formats, including compact discs] <sup>1</sup>, including without limitation catalogs, yearbooks and course announcements <sup>1</sup> and the production and reproduction of such material in electronic and digital formats, including compact discs <sup>1</sup>; or
- 25 (19) [Data processing software programs, systems and service and 26 the rental or lease of data processing equipment] <u>Information</u> 27 <u>technology</u>; or
- 28 (20) Personnel recruitment and advertising, including without 29 limitation advertising seeking student enrollment; or
- 30 (21) Educational supplies, books, articles of clothing and other 31 miscellaneous articles purchased by a State college [bookstore] for 32 resale to college students and employees; or
- 33 (22) Purchase or rental of graduation caps and gowns and award certificates or plaques <u>: or</u>
- (23) Items available from vendors at costs below State contract
   pricing for the same product or service, which meets or exceeds the
   State contract terms or conditions; or
- 38 (24) Management <sup>1</sup>[and operation of property] contracts for 39 bookstores, performing arts centers, residence halls, parking facilities 40 and building operations; or
- 41 (25) Consulting services involving information technology, 42 curricular or programmatic review, fund raising, transportation, safety 43 or security; or
- (26) Construction management services for construction, alteration
   or repair of any building or improvement; or

- 1 (27) Purchase or rental of equipment of a technical nature when the 2 procurement thereof without advertising is necessary in order to assure 3 standardization of equipment and interchangeability of parts in the 4 public interest<sup>1</sup>.
- b. It is to be made or entered into with the United States of
  America, the State of New Jersey, a county or municipality or any
  board, body, or officer, agency or authority or any other state or
  subdivision thereof.

- c. The State college has advertised for bids pursuant to section 4 of P.L.1986, c.43 (C.18A:64-55) on two occasions and (i) has received no bids on both occasions in response to its advertisement, or (ii) has rejected the bids on two occasions because the State college has determined that they are not reasonable as to price, on the basis of cost estimates prepared for or by the State college prior to the advertising therefor, or have not been independently arrived at in open competition, or (iii) on one occasion no bids were received pursuant to (i) and on one occasion all bids were rejected pursuant to (ii), in whatever sequence; any contract or agreement may then be negotiated by a two-thirds affirmative vote of the authorized membership of the board of trustees authorizing the contract or agreement; provided that:
- (1) A reasonable effort is just made by the contracting agent to determine that the same or equivalent materials or supplies at a cost which is lower than the negotiated price are not available from any agency or authority of the United States, the State of New Jersey or of the county in which the State college is located, or any municipality in close proximity to the State college;
- (2) The terms, conditions, restrictions and specifications set forth in the negotiated contract or agreement are not substantially different from those which were the subject of competitive bidding pursuant to section 4 of this article; and
- (3) Any minor amendment or modification of any of the terms, conditions, restrictions and specifications, which were the subject of competitive bidding pursuant to section 4 of P.L.1986, c.43 (C.18A:64-55), shall be stated in the resolution awarding the contract or agreement; except that if on the second occasion the bids received are rejected as unreasonable as to price, the State college shall notify each responsible bidder submitting bids on the second occasion of its intention to negotiate and afford each bidder a reasonable opportunity to negotiate, but the State college shall not award the contract or agreement unless the negotiated price is lower than the lowest rejected bid price submitted on the second occasion by a responsible bidder, is the lowest negotiated price offered by any reasonable vendor, and is a reasonable price for the work, materials, supplies or services. Whenever a State college shall determine that a bid was not arrived at independently in open competition pursuant to subsection c. (ii) of this section, it shall thereupon notify the Attorney General of the facts

1 upon which its determination is based and, when appropriate, it may

- 2 institute appropriate proceedings in any State or federal court of
- 3 competent jurisdiction for a violation of any State or federal antitrust
- 4 law or laws relating to the unlawful restraint of trade.
- (cf: P.L.1994, c.48, s.111) 5

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- <sup>1</sup>[5.] <u>6.</u> Section 6 of P.L.1986, c.43 (C.18A:64-57) is amended to 7 8 read as follows:
- 9 6. Any purchase, contract, or agreement may be made, negotiated 10 or awarded by a State college without public advertising for bids and bidding therefor, notwithstanding that the cost or contract price will 11
- exceed [\$17,700] <sup>2</sup> [\$25,000] \$26,200<sup>2</sup> or, commencing January 1, 12
- [1997] 2005, the amount determined pursuant to subsection b. of 13
- section 3 of P.L.1986, c.43 (C.18A:64-54), when an emergency 14
- affecting the health, safety or welfare of occupants of college property 15
- 16 requires the immediate delivery of the materials or supplies or the
- 17 performance of the work, if the purchases, contracts or agreements are
- 18 awarded or made in the following manner:
  - a. A written requisition for the performance of the work or the furnishing of materials or supplies, certified by the employee in charge of the building, facility or equipment where the emergency occurred, is filed with the contracting agent or his deputy in charge describing the nature of the emergency, the time of its occurrence, and the need for invoking this section. The contracting agent, or his deputy in
- 24 25 charge, being satisfied that the emergency exists, is authorized to 26 award a contract for the work, materials or supplies.
- 27 b. Upon the furnishing of the work, materials or supplies in 28 accordance with the terms of the contract or agreement, the contractor 29 furnishing the work, materials or supplies is entitled to be paid 30 therefor and the State college is obligated for the payment.
- 31 c. The board of trustees may prescribe rules and procedures to 32 implement the requirements of this section.
- (cf: P.L.1997, c.292, s.3) 33

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- 35 <sup>1</sup>[6.] <u>7.</u> Section 9 of P.L.1986, c.43 (C.18A:64-60) is amended to read as follows: 36
- 9. a. Any State college, without advertising for bids, or after 37
- 39 purchase any materials, supplies, goods, services or equipment

having rejected all bids obtained pursuant to advertising therefor, may

- 40 pursuant to a contract or contracts for those materials, supplies,
- 41 goods, services or equipment entered into on behalf of the State by the
- Division of Purchase and Property or <sup>1</sup>[entered into by some other 42
- 43 governmental agency.] any municipality or county in this State<sup>1</sup>.
- 44 b. A State college may also use, without advertising for bids, or
- 45 having rejected all bids obtained pursuant to advertising, the Federal
- Supply Schedules of the General Services Administration <sup>1</sup>[as 46

1 permitted by the "Federal Acquisition Streamlining Act of 1994,"

2 Pub.L.103-355, and federal regulations adopted thereunder] subject

3 to the following conditions:

- 4 (1) the price of the goods or services being procured is no greater 5 than the price offered to federal agencies;
  - (2) the State college receives the benefit of federally mandated price reductions during the term of the contract and is protected from price increases during that time; and
- 9 (3) the price of the goods or services being procured is no greater
  10 than the price of the same or equivalent goods or services under any
  11 State contract, unless the State college determines that because of
  12 factors other than price, selection of a vendor from the Federal Supply
  13 Schedules would be more advantageous to the State college<sup>1</sup>.
  - c. Whenever a purchase is made <sup>1</sup>pursuant to this section <sup>1</sup>, the State college shall place its order with the vendor offering the lowest price, including delivery charges, that best meets the requirements of the State college. Prior to placing such an order, the State college shall document with specificity that the materials, supplies, goods, services or equipment selected best meet the requirements of the State college.

21 (cf: P.L.1996, c.16, s.5)

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- <sup>1</sup>[7.] <u>8.</u><sup>1</sup> Section 14 of P.L.1986, c.43 (C.18A:64-65) is amended to read as follows:
- 25 14. All advertisements for bids shall be published in a legal 26 newspaper sufficiently in advance of the date fixed for receiving the 27 bids to promote competitive bidding but in no event less than 10 days 28 prior to that date for any construction projects or any other contract 29 or purchase. In addition to being published in a legal newspaper, 30 advertisements may also be posted using electronic data or media 31 services, including the internet. The advertisement shall designate the 32 manner of submitting and of receiving the bids and the time and place 33 at which the bids will be received. If the published specifications 34 provide for receipt of bids by mail, those bids which are mailed to the 35 State college shall be sealed and shall be opened only at such time and 36 place as all bids received are unsealed and announced. At that time and 37 place, the contracting agent of the State college shall publicly receive 38 the bids and thereupon immediately proceed to unseal them and 39 publicly announce the contents, which announcement shall be made in 40 the presence of any parties bidding or their agents who are then and there present. A proper record of the prices and terms shall be made. 41 42 No bids shall be received after the time designated in the
- 44 (cf: P.L.1994, c.48, s.115)

advertisement.

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<sup>1</sup>9. Section 16 of P.L.1986, c.43 (C.18A:64-67) is amended to read

as follows:

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2 16. There may be required from any person bidding on any 3 purchase, contract or agreement, advertised in accordance with law, 4 that the bid be accompanied by a guaranty payable to the State college that, if the purchase, contract or agreement is awarded to him, he will 5 enter into a contract therefor [and will furnish any performance bond 6 7 or other security which may be required pursuant to section 17 of this 8 article]. The guaranty shall be in the amount of 10% of the bid but 9 not in excess of \$20,000.00, except as otherwise provided herein, and 10 may be given, at the option of the bidder, by certified check, cashier's check or bid bond. For a construction contract the guaranty shall be 11 12 in the amount of 10% of the bid. In the event that any law or 13 regulation of the United States imposes any condition upon the 14 awarding of a monetary grant to any State college, which condition requires a guaranty in an amount other than 10% of the bid or in 15 excess of \$20,000.00, the provisions of this section shall not apply and 16 17 the requirements of the law or regulation of the United States shall 18 govern. 19

The college may require a bid guaranty alone without also requiring a performance bond or other security in the contract.<sup>1</sup>

(cf: P.L.1986, c.43, s.16)

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- <sup>1</sup>10. Section 17 of P.L.1986, c.43 (C.18A:64-68) is amended to read as follows:
- 17. a. In addition to or independently of the guaranty which may be required pursuant to this article, the State college may require that the successful bidder provide a surety company bond or other security acceptable to the State college:
- (1) For the faithful performance of all provisions of the advertisement for bids, the specifications and any other documents issued to bidders or a repair or maintenance bond; and
- 32 (2) In a form which may be required in the specifications or other 33 documents issued to bidders.
  - b. In every case in which a performance bond is required, the requirement shall be set forth in the specifications or other documents issued to all bidders [, and every bidder shall be required to submit with the bid a certificate from a surety company stating that it will provide that bidder with a performance bond in the specified amount and form].
  - c. The State college shall require that all performance bonds be issued by a surety which meets the following standards:
  - (1) The surety shall have the minimum surplus and capital stock or net cash assets required by R.S.17:17-6 or R.S.17:17-7, whichever is appropriate, at the time the invitation to bid is issued; and
  - (2) With respect to all payment and performance bonds in the amount of \$850,000 or more, (a) if the amount of the bond is at least

1 \$850,000 but not more than \$3.5 million, the surety shall hold a 2 current certificate of authority, issued by the United States Secretary 3 of the Treasury pursuant to 31 U.S.C.9305, that is valid in the State 4 of New Jersey as listed annually in the United States Treasury Circular 570, except that if the surety has been operational for a period in 5 6 excess of five years, the surety shall be deemed to meet the 7 requirements of this subparagraph if it is rated in one of the three 8 highest categories by an independent, nationally recognized United 9 States rating company that determines the financial stability of 10 insurance companies, which rating company or companies shall be 11 determined pursuant to standards promulgated by the Commissioner 12 of Insurance by regulation adopted pursuant to the "Administrative 13 Procedure Act," P.L.1968, c.410 (C.52:14B-1 et seq.), and (b) if the 14 amount of the bond is more than \$3.5 million, then the surety shall 15 hold a current certificate of authority, issued by the United States Secretary of the Treasury pursuant to 31 U.S.C. 9305, that is valid in 16 17 the State of New Jersey as listed annually in the United States Treasury Circular 570 and, if the surety has been operational for a 18 19 period in excess of five years, shall be rated in one of the three highest 20 categories by an independent, nationally recognized United States 21 rating company that determines the financial stability of insurance 22 companies, which rating company or companies shall be determined 23 pursuant to standards promulgated by the Commissioner of Insurance by regulation adopted pursuant to the "Administrative Procedure Act," 24 25 P.L.1968, c.410 (C.52:14B-1 et seq.). A surety subject to the 26 provisions of subparagraph (b) of this paragraph which does not hold 27 a certificate of authority issued by the United States Secretary of the 28 Treasury shall be exempt from the requirement to hold such a 29 certificate if the surety meets an equivalent set of standards developed 30 by the Commissioner of Insurance through regulation which at least 31 equal, and may exceed, the general criteria required for issuance of a 32 certificate of authority by the United States Secretary of the Treasury pursuant to 31 U.S.C. 9305. A surety company seeking such an 33 34 exemption shall, not later than the 180th day following the effective 35 date of P.L.1995, c.384 (N.J.S.2A:44-143 et al.), certify to the appropriate State college that it meets that equivalent set of standards 36 37 set forth by the commissioner as promulgated. 38

d. A State college shall not accept more than one payment and 39 performance bond to cover a single construction contract. The State 40 college may accept a single bond executed by more than one surety to 41 cover a single construction contract only if the combined underwriting limitations of all the named sureties, as set forth in the most current 42 annual revision of United States Treasury Circular 570, or as 43 44 determined by the Commissioner of Insurance pursuant to 45 R.S.17:18-9, meet or exceed the amount of the contract to be 46 performed.

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1 e. A board, officer or agent contracting on behalf of a State college 2 shall not accept a payment or performance bond unless there is 3 attached thereto a Surety Disclosure Statement and Certification to 4 which each surety executing the bond shall have subscribed. This statement and certification shall be complete in all respects and duly 5 acknowledged according to law, and shall have substantially the 6 7 following form: 8 SURETY DISCLOSURE STATEMENT AND CERTIFICATION 9 10 , surety(ies) on the attached bond, hereby 11 certifies(y) the following: 12 The surety meets the applicable capital and surplus requirements of R.S.17:17-6 or R.S.17:17-7 as of the surety's most 13 14 current annual filing with the New Jersey Department of Insurance. 15 (2) The capital (where applicable) and surplus, as determined in accordance with the applicable laws of this State, of the surety(ies) 16 17 participating in the issuance of the attached bond is (are) in the following amount(s) as of the calendar year ended December 31, 18 19 (most recent calendar year for which capital and surplus amounts are 20 available), which amounts have been certified as indicated by certified 21 public accountants (indicating separately for each surety that surety's 22 capital and surplus amounts, together with the name and address of the 23 firm of certified public accounts that shall have certified those 24 amounts): 25 26 27 28 29 (3) (a) With respect to each surety participating in the issuance of 30 the attached bond that has received from the United States Secretary 31 of the Treasury a certificate of authority pursuant to 31 U.S.C.9305, 32 the underwriting limitation established therein and the date as of which 33 that limitation was effective is as follows (indicating for each such 34 surety that surety's underwriting limitation and the effective date thereof): 35 36 37 38 39 40 41 (b) With respect to each surety participating in the issuance of the attached bond that has not received such a certificate of authority from 42 the United States Secretary of the Treasury, the underwriting 43 44 limitation of that surety as established pursuant to R.S.17:18-9 as of

(date on which such limitation was so established) is as follows (indicating for each such surety that surety's underwriting limitation

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1 2	and the date on which that limitation was established):
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6	(4) The amount of the bond to which this statement and
7	certification is attached is \$ .
8	(5) If, by virtue of one or more contracts of reinsurance, the
9	amount of the bond indicated under item (4) above exceeds the total
10	underwriting limitation of all sureties on the bond as set forth in items
11	(3)(a) or (3)(b) above, or both, then for each such contract of
12	reinsurance:
13	(a) The name and address of each such reinsurer under that
14	contract and the amount of that reinsurer's participation in the contract
15	is as follows:
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19	; and
20	(b) Each surety that is party to any such contract of reinsurance
21	certifies that each reinsurer listed under item (5)(a) satisfies the credit
22	for reinsurance requirement established under P.L.1993, c.243
23	(C.17:51B-1 et seq.) and any applicable regulations in effect as of the
24	date on which the bond to which this statement and certification is
25	attached shall have been filed with the appropriate public agency.
26	CERTIFICATE
27	(to be completed by an authorized certifying agent
28	for each surety on the bond)
29	
30	I (name of agent) , as (title of agent) for (name of
31	surety) , a corporation/mutual insurance company/other (indicating
32	type of business organization) (circle one) domiciled in (state of
33	domicile) , DO HEREBY CERTIFY that, to the best of my
34	knowledge, the foregoing statements made by me are true, and
35	ACKNOWLEDGE that, if any of those statements are false, this bond
36	is VOID.
37	
38	
39	(Signature of certifying agent)
40	
41	(Printed name of certifying agent)
42	(=
43	(Title of certifying agent) <sup>1</sup>
44	(cf: P.L.1995, c.384, s.4)
45	(
46	<sup>1</sup> 11. Section 18 of P.L.1986, c.43 (C.18A:64-69) is amended to

1 read as follows:

2 18. The State college shall award the contract or reject all bids 3 within such time as may be specified in the specifications or other 4 documents issued to all bidders, but in no case more than 60 days, except the bids of any bidders who consent thereto, either before or 5 6 after the 60 day period, may, at the request of the State college, be 7 held for consideration for such longer period of time as may be agreed. 8 [All bid security except the security of the three apparent lowest 9 responsible bidders shall, if requested, be returned within 30 days from 10 the opening of the bids, Sundays and holidays excepted, and the bids 11 of those bidders shall be considered as withdrawn.] Within three days, 12 Sundays and holidays excepted, after the awarding of the contract and the approval of the successful bidder's performance bond, if any, the 13 14 bid guaranty of the remaining bidders shall be returned to them.<sup>1</sup> 15 (cf: P.L.1986, c.43, s.18)

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<sup>1</sup>12. Section 19 of P.L.1986, c.43 (C.18A:64-70) is amended to read as follows:

19. All [purchases,] contracts or agreements for the purchase of goods and services, as distinct from contracts or agreements for the construction of buildings and other improvements, which require public advertisement for bids shall be awarded by the board of trustees to the [lowest] responsible bidder whose bid, conforming to the invitation for bids, will be most advantageous to the State college, price and other factors considered.

Prior to the award of any [other purchase,] contract or agreement which does not require public advertisement, the estimated cost of which is 20% or more of the amount set forth in this act or, commencing January 1, 1985, 20% of the amount determined by the Governor pursuant to subsection b. of section 3 of this act, the contracting agent shall, except in the case of professional services, solicit quotations therefor whenever practicable, and the award thereof shall be made, in accordance with section 3 of this article, on the basis of the [lowest responsible quotation received] quotation, conforming to the request for proposals, which is most advantageous to the State college, price and other factors considered; however, if the contracting agent deems it impractical to solicit competitive quotations or having sought the quotations determines that the award should not be <u>made</u> on [the] that basis [of the lowest quotation received], the contracting agent shall file a statement of explanation of the reason or reasons therefor, which shall be placed on file with the purchase, contract, or agreement.<sup>1</sup>

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(cf: P.L.1986, c.43, s.19)

<sup>1</sup>[8.] <u>13.</u> Section 2 of P.L.1992, c.61 (C.18A:64-76.1) is amended to read as follows:

- 1 2. a. Whenever the entire cost for the construction, alteration or
- 2 repair of any building by a State college will exceed the amount
- 3 determined pursuant to subsection b. of section 3 of P.L.1986, c.43
- 4 (C.18A:64-54), the contracting agent shall <sup>2</sup>[, except as otherwise
- 5 provided pursuant to subsection c. of this section,]<sup>2</sup> advertise for and
- 6 receive in the manner provided by law:
- 7 (1) separate bids for the following categories of work:
- 8 (a) the plumbing and gas fitting work;
- 9 (b) the heating and ventilating systems and equipment;
- 10 (c) the electrical work, including any electrical power plants;
- 11 (d) the structural steel and ornamental iron work;
- 12 (e) all other work and materials required for the completion of the 13 project, or
- 14 (2) bids for all work and materials required to complete the entire 15 project if awarded as a single contract, or
- 16 (3) both (1) and (2) above.
- All bids submitted shall set forth the names and license numbers of 18 <sup>1</sup>[, and evidence of performance security from,] <sup>1</sup> all subcontractors to 19 whom the bidder will subcontract the work described in the foregoing
- 20 categories (a) through (e).
- b. Contracts <sup>2</sup>[awarded under subsection a. of this section] <sup>2</sup> shall
- 22 be awarded to the lowest responsible bidder whose bid, conforming to
- 23 the invitation for bids, will be the most advantageous to the State
- 24 college. <sup>1</sup>Whenever two or more bids of equal amounts are the lowest
- 25 bids submitted by responsible parties, the college may award the
- 26 contract to any of the parties, as, in its discretion, it may determine.<sup>1</sup>
- 27 <sup>2</sup>[c. In cases of bids for construction, alteration or repair of any
- 28 <u>building</u>, if the contracting agent does not advertise for and receive
- 29 bids in the manner provided for in subsection a. of this section, the
- 30 contracting agent shall use one of the following procedures:
- 31 (1) bids for work using the design-build method, when sufficient
- 32 <u>information is available to permit a design-build firm to prepare a</u>
- 33 response to a State college's request for proposal; or
- 34 (2) <sup>1</sup>[bids for work using the construction manager-agent method,
- 35 when the construction manager-agent may represent the State college
- 36 <u>in a fiduciary capacity and may perform general conditions as provided</u>
- 37 <u>in the contract; or</u>
- 38 (3) ] bids for work using construction manager-at-risk method,
- 39 when the construction manager-at-risk assumes the risk for
- 40 construction at the contracted price.
- 41 <u>Contracts awarded under this subsection shall be awarded to the</u>
- 42 <u>bidder whose proposal, conforming to the requests for proposal, will</u>
- 43 be most advantageous to the State college.]<sup>2</sup>
- 44 (cf: P.L.1992, c.61, s.2)

<sup>1</sup>[9.] <u>14.</u><sup>1</sup> Section 26 of P.L.1986, c.43 (C.18A:64-77) is amended to read as follows:

26. All specifications for the doing of any construction work for a 3 4 State college shall fix the date before which the work shall be 5 completed, or the number of working days to be allowed for its completion, and every contract shall contain a provision [for] that if 6 7 the construction work is not completed by the date fixed for 8 completion or in the number of days allowed for completion, as set 9 <u>forth in the specifications, there shall be</u> a deduction from the contract 10 price for any moneys paid by the college [to any inspector necessarily employed by it on the work for any number of days in excess of the 11 number allowed in the specifications] <sup>1</sup>to other contractors <sup>1</sup> for the 12 completion of the project <sup>1</sup>. This requirement shall not preclude the 13 State college from seeking liquidated damages or other remedies<sup>1</sup>. 14

15 (cf: P.L.1986, c.43, s.26)

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- <sup>1</sup>[10.]15.<sup>1</sup> Section 27 of P.L.1986, c.43 (C.18A:64-78) is amended to read as follows:
- 27. Any college may, by resolution of its board of trustees, authorize the sale in the following manner of its personal property not needed for college purposes:
- a. If the estimated fair value of the property to be sold exceeds [\$17,700] <sup>2</sup>[\$25,000] \$26,200<sup>2</sup> or, commencing January 1,[1997] 2005, the amount determined pursuant to subsection b. of section 3 of P.L.1986, c.43 (C.18A:64-54), in any one sale and the property does not consist of perishable goods, it shall be sold at public sale to the highest bidder.
- b. Notice of the date, time and place of the public sale, together with a description of the items to be sold and the conditions of sale, shall be published once in a legal newspaper. Sales shall be held not less than seven nor more than 14 days after the publication of the notice thereof.
- 33 c. Personal property may be sold to the United States, the State of 34 New Jersey, another college or to any body politic by private sale 35 without advertising for bids.
- d. If no bids are received, the property may then be sold at private sale without further publication or notice thereof but in no event at less than the estimated fair value; or the State college may, if it so elects, reoffer the property at public sale. As used herein, "estimated fair value" means the market value of the property if sold by a willing seller to a willing buyer less the cost to the college of continuing to store or maintain the property.
- e. A State college may reject all bids if it determines a rejection to be in the public interest. In any case in which the college has rejected all bids, it may readvertise the personal property for a subsequent public sale. If it elects to reject all bids at a second public sale pursuant

- to this section, it may then sell the personal property without further publication or notice thereof at private sale, but in no event shall the negotiated price at the private sale be less than the amount of the highest bid rejected at the preceding two public sales, nor shall the terms or conditions of sale be changed or amended.
- f. If the estimated fair value of the property to be sold does not exceed [\$17,700] <sup>2</sup>[\$25,000] \$26,200<sup>2</sup> or, commencing January 1, [1997] 2005, the amount determined pursuant to subsection b. of section 3 of P.L.1986, c.43 (C.18A:64-54), in any one sale or the property consists of perishable goods, it may be sold at private sale without advertising for bids.
- 12 (cf: P.L.1997, c.292, s.4)

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- <sup>1</sup>[11.] <u>16.</u><sup>1</sup> Section 28 of P.L.1986, c.43 (C.18A:64-79) is amended to read as follows:
- 28. A State college may only enter a contract exceeding [12] <u>36</u> consecutive months for the:
- a. Supplying of [(1)] <sup>1</sup>[ Fuel] <u>fuel</u> and oil for heating <u>and other</u> purposes <u>and utilities</u> for any term not exceeding in the aggregate [three] <u>five</u> years; or
- [(2) Fuel or oil for use in automobiles, autobuses, motor vehicles or equipment for any term not exceeding in the aggregate three years; or]
- b. Plowing and removal of snow and ice for any term not exceeding in the aggregate [three] five years; or
  - c. Collection and disposal of garbage and refuse for any term not exceeding in the aggregate [three] five years; or
- d. [Data processing programs, systems and services or rental or lease of data processing equipment] <sup>1</sup>[Information] Purchase, lease or servicing of information <sup>1</sup> technology for any term of not more than five years; or
- e. Insurance for any term of not more than [three] five years; or
- f. Leasing or service of automobiles, motor vehicles, [electronic communications equipment] <sup>1</sup>[information technology,] <sup>1</sup> machinery and equipment of every nature and kind for any term not exceeding in the aggregate five years; or
  - g. [Supplying of any product or rendering of any service by a telephone company which is subject to the jurisdiction of the Board of Public Utilities, for a term not exceeding five years; or [Obeleted by amendment, P.L., c.) (now pending before the Legislature as this bill)
- h. Providing of food supplies and services, including food supplies and management contracts for student centers, dining rooms <u>vending</u> operations, and cafeterias, for a term not exceeding [three] five years;
- 45 or

- 1 i. Performance of work or services or the furnishing of materials or 2 supplies for the purpose of conserving energy in buildings owned by, 3 or operations conducted by, the contracting unit, the entire price of 4 which is to be established as a percentage of the resultant savings in energy costs, for a term not exceeding 10 years; provided that a 5 contract is entered into only subject to and in accordance with [rules 6 and regulations adopted 1 rules and regulations adopted and 1 7 8 guidelines promulgated by the [Department of Energy] Board of 9 Public Utilities establishing a methodology for computing energy cost
- savings; or

  j. Any single project for the construction, reconstruction or
  rehabilitation of a public building, structure or facility, or a public
  works project, including the retention of the services of an architect
  [or] \_ engineer \_ construction manager, or other consultant in
  connection with the project, for the length of time necessary for the
- completion of the actual construction; or

  k. The management and operation of bookstores <sup>1</sup>[or other

  auxiliary services], performing arts centers, residence halls, parking

  facilities and building operations <sup>1</sup> for a term not exceeding five years;

20 <u>or</u>

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- 1. The provision of banking, financial services, and e-commerce
   services for a term not exceeding five years; or
  - m. The provision of services for maintenance and repair of building systems, including, but not limited to, fire alarms, fire suppression systems, security systems, and heating, ventilation, and air conditioning systems for a term not exceeding five years <sup>1</sup>; or
  - n. Purchase of alternative energy or the purchase or lease of alternative energy services or equipment for conservation or cost saving purposes for a term not exceeding 10 years<sup>1</sup>.

All multiyear leases and contracts entered into pursuant to this section, except [contracts for the leasing or servicing of equipment supplied by a telephone company which is subject to the jurisdiction of the Board of Public Utilities or] contracts and agreements for the provision of work or the supplying of equipment to promote energy conservation and authorized pursuant to subsection i. of this section, shall contain a clause making them subject to the availability and appropriation annually of sufficient funds to meet the extended obligation or contain an annual cancellation clause.

39 (cf: P.L.1994, c.48, s.117)

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- 41 <sup>1</sup>17. <sup>2</sup>[The following sections are hereby repealed:]<sup>2</sup>
- 42 Section 20 of P.L.1986, c.43 (C.18A:64-71) <sup>2</sup>[;
- 43 <u>Section 24 of P.L.1986, c.43 (C.18A:64-75)</u> is repealed<sup>2</sup>. 1

- <sup>1</sup>[12. Sections 1 through 7, 9,10 and 11 of this] <u>18. This</u> act
- 46 shall take effect <sup>1</sup>[immediately, and section 8 shall take effect 60

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1	days] on the 60th day¹ after enactment and apply to ¹[projects bid]
2	contracts for which bids are solicited on and after that date the
3	effective date <sup>1</sup> .
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8	Raises the statutory threshold for the public advertisement of bids
9	under the "State College Contracts Law" and makes other changes to
10	that law.

# ASSEMBLY, No. 2641

# STATE OF NEW JERSEY 211th LEGISLATURE

**INTRODUCED MAY 3, 2004** 

Sponsored by: Assemblyman LOUIS D. GREENWALD District 6 (Camden) Assemblyman LOUIS MANZO District 31 (Hudson)

Co-Sponsored by: Assemblyman Diegnan

#### **SYNOPSIS**

Raises the statutory threshold for the public advertisement of bids under the "State College Contracts Law" and makes other changes to that law.

#### **CURRENT VERSION OF TEXT**

As introduced.



(Sponsorship Updated As Of: 5/28/2004)

1 **AN ACT** concerning the awarding of State college and university contracts and amending P.L.1986, c.43 and P.L.1992, c.61.

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4 **BE IT ENACTED** by the Senate and General Assembly of the State of New Jersey:

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- 7 1. Section 2 of P.L.1986, c.43 (C.18A:64-53) is amended to read 8 as follows:
  - 2. As used in this article, unless the context otherwise indicates:
- a. "Board of trustees" means the board of a State college;
- b. "Contracting agent" means the business officer of the State college having the power to prepare advertisements, to advertise for and receive bids, and to make awards for the State college in connection with the purchases, contracts or agreements permitted by
- this article or the officer, committee or employee to whom the power
- has been delegated by the State college;
- 17 c. "Contracts" means contracts or agreements for the performance 18 of work or the furnishing or hiring of services, materials or supplies, 19 as distinguished from contracts of employment;
- d. "Legal newspaper" means a newspaper circulating in this State which has been printed and published in the English language at least once a week for at least one year continuously;
- e. "Materials" includes goods and property subject to chapter 2 of Title 12A of the New Jersey Statutes, apparatus or any other tangible thing, except real property or any interest therein;
- f. "Extraordinary unspecifiable services" means services or products which cannot be reasonably described by written specifications;
- 29 g. "Professional services" means services rendered or performed by 30 a person authorized by law to practice a recognized profession and 31 whose practice is regulated by law and the performance of which 32 services requires knowledge of an advanced type in a field of learning acquired by a prolonged formal course of specialized instruction and 33 34 study as distinguished from general academic instruction or 35 apprenticeship and training. Professional services also means services rendered in the performance of work that is original and creative in 36 37 character in a recognized field of artistic endeavor;
- 38 h. "Project" means any work, undertaking, construction or 39 alteration;
- i. "Purchases" are transactions, for a valuable consideration, creating or acquiring an interest in goods, services and property except real property or any interest therein;
- j. "State college" means an institution of higher education

EXPLANATION - Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and intended to be omitted in the law.

established pursuant to chapter 64 of Title 18A of the New Jersey
Statutes:

- k. "Work" includes services and any other activity of a tangible or intangible nature performed or assumed pursuant to a contract or agreement with a State college:
- 6 <u>l. "Information technology" means telecommunication goods and</u>
  7 <u>services, including, but not limited to, software, hardware and systems</u>
  8 <u>implementation and support for voice, data and video.</u>

9 (cf: P.L.1986, c.43, s.2)

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- 11 2. Section 3 of P.L.1986, c.43 (C.18A:64-54) is amended to read 12 as follows:
- 13 3. a. Any purchase, contract or agreement for the performance of 14 any work or the furnishing or hiring of materials or supplies, the cost 15 or price of which, together with any sums expended for the performance of any work or services in connection with the same 16 project or the furnishing of similar materials or supplies during the 17 18 same fiscal year, paid with or out of college funds, does not exceed the total sum of [\$17,700] <u>\$25,000</u> or, commencing January 1, [1997] 19 20 2005, the amount determined pursuant to subsection b. of this section, 21 in any fiscal year may be made, negotiated and awarded by a 22 contracting agent, when so authorized by resolution of the board of 23 trustees of the State college without public advertising for bids and
- 25 b. Commencing January 1, [1997] 2005 and every two years 26 thereafter, the Governor, in consultation with the Department of the 27 Treasury, shall adjust the threshold amount set forth in subsection a. of this section in direct proportion to the rise or fall of the Consumer 28 29 Price Index for all urban consumers in the New York and Northeastern 30 New Jersey and the Philadelphia areas, as reported by the United 31 States Department of Labor. The adjustment shall become effective 32 on July 1 of the year in which it is reported.
- c. Any purchase, contract or agreement made pursuant to this section may be awarded for a period of [12] 36 consecutive months, notwithstanding that the [12] 36 -month period does not coincide with the fiscal year.

37 (cf: P.L.1997, c.292, s.1)

bidding therefor.

- 39 3. Section 4 of P.L.1986, c.43 (C.18A:64-55) is amended to read 40 as follows:
- 4. Every contract or agreement for the performance of any work 42 or the furnishing or hiring of any materials or supplies, the cost or the 43 contract price of which is to be paid with or out of college funds, not 44 included within the terms of section 3 of this article, shall be made and 45 awarded only by the State college after public advertising for bids and 46 bidding therefor, except as provided otherwise in this article or

- specifically by any other law. No work, materials or supplies shall be
- 2 undertaken, acquired or furnished for a sum exceeding in the
- 3 aggregate [\$17,700] <u>\$25,000</u> or, commencing January 1, [1997]
- 4 2005, the amount determined pursuant to subsection b. of section 3
- 5 of P.L.1986, c.43 (C.18A:64-54), except by written contract or
- 6 agreement.
- 7 (cf: P.L.1997, c.292, s.2)

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- 9 4. Section 5 of P.L.1986, c.43 (C.18A:64-56) is amended to read as follows:
- 5. Any purchase, contract or agreement of the character described in section 4 of P.L.1986, c.43 (C.18A:64-55) may be made, negotiated or awarded by the State college by resolution at a public meeting of its board of trustees without public advertising for bids or bidding therefor if:
- a. The subject matter thereof consists of:
- 17 (1) Professional services; or
  - (2) Extraordinary unspecifiable services and products which cannot reasonably be described by written specifications, subject, however, to procedures consistent with open public bidding whenever possible; or
  - (3) Materials or supplies which are not available from more than one potential bidder, including without limitation materials or supplies which are patented or copyrighted; or
    - (4) The doing of any work by employees of the State college; or
  - (5) The printing of all legal notices and legal briefs, records and appendices to be used in any legal proceeding to which the State college may be a party and the use of electronic data or media services, including the internet, for the printing of these legal notices and legal briefs, records and appendices; or
- 30 Textbooks, copyrighted materials, student produced 31 publications and services incidental thereto, library materials including 32 without limitation books, periodicals, newspapers, documents, 33 pamphlets, photographs, reproductions, microfilms, pictorial or graphic works, musical scores, maps, charts, globes, sound recordings, 34 35 slides, films, filmstrips, video and magnetic tapes, other printed or 36 published matter and audiovisual and other materials of a similar 37 nature, necessary binding or rebinding of library materials and 38 specialized library services <u>, including electronic databases and digital</u> 39 formats; or
- 40 (7) Food supplies and services, including food supplies and 41 management contracts for student centers, dining rooms and 42 cafeterias; or
- 43 (8) The supplying of any product or the rendering of any service 44 by the public utility which is subject to the jurisdiction of the Board of 45 Public Utilities, in accordance with tariffs and schedules of charges 46 made, charged and exacted, filed with that board; or

1 (9) Equipment repair service if in the nature of an extraordinary 2 unspecifiable service and necessary parts furnished in connection with 3 the services; or

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- (10) Specialized machinery or equipment of a technical nature which will not reasonably permit the drawing of specifications, and the procurement thereof without advertising is in the public interest; or
- 7 (11) Insurance, including the purchase of insurance coverage and 8 consulting services, which exceptions shall be in accordance with the 9 requirements for extraordinary unspecifiable services; or
- 10 (12) Publishing of legal notices in newspapers as required by law 11 and the use of electronic data or media services, including the internet, 12 for the publication of the legal notices; or
- 13 (13) The acquisition of artifacts or other items of unique intrinsic, 14 artistic or historic character; or
- 15 (14) The collection of amounts due on student loans, including without limitation loans guaranteed by or made with funds of the 16 United States of America, and amounts due on other financial 17 obligations to the State college, including but not limited to, the 18 19 amounts due on tuition and fees and room and board; or
  - (15) [Professional consulting] Consulting services; or
- 21 Entertainment, including without limitation theatrical 22 presentations, band and other concerts, movies and other audiovisual 23 productions; or
- 24 (17) Contracts employing funds created by student activities fees 25 charged to students or otherwise raised by students [, not under the direct control of the college] and expended by student organizations; 26 27
- 28 (18) Printing and production and reproduction in electronic and digital formats, including compact discs, including without limitation catalogs, yearbooks and course announcements; or
- 31 (19) [Data processing software programs, systems and service and the rental or lease of data processing equipment] Information 32 33 technology; or
- 34 (20) Personnel recruitment and advertising, including without 35 limitation advertising seeking student enrollment; or
- 36 (21) Educational supplies, books, articles of clothing and other miscellaneous articles purchased by a State college [bookstore] for 37 38 resale to college students and employees; or
- 39 (22) Purchase or rental of graduation caps and gowns and award 40 certificates or plaques ; or
- (23) Items available from vendors at costs below State contract 41 42 pricing for the same product or service, which meets or exceeds the 43 State contract terms or conditions; or
- 44 (24) Management and operation of property.
- 45 b. It is to be made or entered into with the United States of America, the State of New Jersey, a county or municipality or any 46

board, body, or officer, agency or authority or any other state orsubdivision thereof.

- 3 c. The State college has advertised for bids pursuant to section 4 4 of P.L.1986, c.43 (C.18A:64-55) on two occasions and (i) has 5 received no bids on both occasions in response to its advertisement, or 6 (ii) has rejected the bids on two occasions because the State college has determined that they are not reasonable as to price, on the basis of 7 8 cost estimates prepared for or by the State college prior to the 9 advertising therefor, or have not been independently arrived at in open 10 competition, or (iii) on one occasion no bids were received pursuant 11 to (i) and on one occasion all bids were rejected pursuant to (ii), in 12 whatever sequence; any contract or agreement may then be negotiated 13 by a two-thirds affirmative vote of the authorized membership of the 14 board of trustees authorizing the contract or agreement; provided that:
  - (1) A reasonable effort is just made by the contracting agent to determine that the same or equivalent materials or supplies at a cost which is lower than the negotiated price are not available from any agency or authority of the United States, the State of New Jersey or of the county in which the State college is located, or any municipality in close proximity to the State college;

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(cf: P.L.1994, c.48, s.111)

- (2) The terms, conditions, restrictions and specifications set forth in the negotiated contract or agreement are not substantially different from those which were the subject of competitive bidding pursuant to section 4 of this article; and
- 25 (3) Any minor amendment or modification of any of the terms, 26 conditions, restrictions and specifications, which were the subject of 27 competitive bidding pursuant to section 4 of P.L.1986, c.43 (C.18A:64-55), shall be stated in the resolution awarding the contract 28 29 or agreement; except that if on the second occasion the bids received 30 are rejected as unreasonable as to price, the State college shall notify 31 each responsible bidder submitting bids on the second occasion of its intention to negotiate and afford each bidder a reasonable opportunity 32 33 to negotiate, but the State college shall not award the contract or 34 agreement unless the negotiated price is lower than the lowest rejected 35 bid price submitted on the second occasion by a responsible bidder, is 36 the lowest negotiated price offered by any reasonable vendor, and is 37 a reasonable price for the work, materials, supplies or services. 38 Whenever a State college shall determine that a bid was not arrived at 39 independently in open competition pursuant to subsection c. (ii) of this 40 section, it shall thereupon notify the Attorney General of the facts 41 upon which its determination is based and, when appropriate, it may 42 institute appropriate proceedings in any State or federal court of 43 competent jurisdiction for a violation of any State or federal antitrust 44 law or laws relating to the unlawful restraint of trade.

- 5. Section 6 of P.L.1986, c.43 (C.18A:64-57) is amended to read as follows:
- 6. Any purchase, contract, or agreement may be made, negotiated
   or awarded by a State college without public advertising for bids and
   bidding therefor, notwithstanding that the cost or contract price will
- 6 exceed [\$17,700] <u>\$25,000</u> or, commencing January 1, [1997] <u>2005</u>,
- 7 the amount determined pursuant to subsection b. of section 3 of
- 8 P.L.1986, c.43 (C.18A:64-54), when an emergency affecting the
- 9 health, safety or welfare of occupants of college property requires the
- immediate delivery of the materials or supplies or the performance of
- the work, if the purchases, contracts or agreements are awarded or
- the work, if the purchases, contracts or agreements are awards
- 12 made in the following manner:
- 13 a. A written requisition for the performance of the work or the 14 furnishing of materials or supplies, certified by the employee in charge 15 of the building, facility or equipment where the emergency occurred, is filed with the contracting agent or his deputy in charge describing 16 17 the nature of the emergency, the time of its occurrence, and the need 18 for invoking this section. The contracting agent, or his deputy in 19 charge, being satisfied that the emergency exists, is authorized to 20 award a contract for the work, materials or supplies.
- b. Upon the furnishing of the work, materials or supplies in accordance with the terms of the contract or agreement, the contractor furnishing the work, materials or supplies is entitled to be paid therefor and the State college is obligated for the payment.
- 25 c. The board of trustees may prescribe rules and procedures to 26 implement the requirements of this section.
- 27 (cf: P.L.1997, c.292, s.3)

- 29 6. Section 9 of P.L.1986, c.43 (C.18A:64-60) is amended to read 30 as follows:
- 30 as follows:
  31 9. a. Any State college, without advertising for bids, or after
- 32 having rejected all bids obtained pursuant to advertising therefor, may
- 33 purchase any materials, supplies, goods, services or equipment
- 34 pursuant to a contract or contracts for those materials, supplies,
- goods, services or equipment entered into on behalf of the State by the
- 36 Division of Purchase and Property or entered into by some other
- 37 governmental agency.
- b. A State college may also use, without advertising for bids, or
- 39 having rejected all bids obtained pursuant to advertising, the Federal
- 40 Supply Schedules of the General Services Administration as permitted
- 41 by the "Federal Acquisition Streamlining Act of 1994,"
- 42 Pub.L.103-355, and federal regulations adopted thereunder.
- c. Whenever a purchase is made, the State college shall place its
- 44 order with the vendor offering the lowest price, including delivery
- charges, that best meets the requirements of the State college. Prior
- 46 to placing such an order, the State college shall document with

1 specificity that the materials, supplies, goods, services or equipment 2 selected best meet the requirements of the State college.

(cf: P.L.1996, c.16, s.5) 3

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- 5 7. Section 14 of P.L.1986, c.43 (C.18A:64-65) is amended to read
- 6 as follows: 14. All advertisements for bids shall be published in a legal 7
- 8 newspaper sufficiently in advance of the date fixed for receiving the 9 bids to promote competitive bidding but in no event less than 10 days
- 10 prior to that date for any construction projects or any other contract
- 11 or purchase. In addition to being published in a legal newspaper,
- 12 advertisements may also be posted using electronic data or media
- 13 services, including the internet. The advertisement shall designate the
- 14 manner of submitting and of receiving the bids and the time and place
- 15 at which the bids will be received. If the published specifications
- provide for receipt of bids by mail, those bids which are mailed to the 16
- 17 State college shall be sealed and shall be opened only at such time and
- 18 place as all bids received are unsealed and announced. At that time and
- 19 place, the contracting agent of the State college shall publicly receive
- 20 the bids and thereupon immediately proceed to unseal them and
- 21 publicly announce the contents, which announcement shall be made in
- 22 the presence of any parties bidding or their agents who are then and
- there present. A proper record of the prices and terms shall be made. 23
- No bids shall be received after the time designated in the 24 25 advertisement.
- 26 (cf: P.L.1994, c.48, s.115)

- 28 8. Section 2 of P.L.1992, c.61 (C.18A:64-76.1) is amended to read 29 as follows:
- 30 2. a. Whenever the entire cost for the construction, alteration or
- repair of any building by a State college will exceed the amount 31 32 determined pursuant to subsection b. of section 3 of P.L.1986, c.43
- (C.18A:64-54), the contracting agent shall , except as otherwise 33
- provided pursuant to subsection c. of this section, advertise for and 34
- 35 receive in the manner provided by law:
- 36 (1) separate bids for the following categories of work:
- 37 (a) the plumbing and gas fitting work;
- 38 (b) the heating and ventilating systems and equipment;
- 39 (c) the electrical work, including any electrical power plants;
- 40 (d) the structural steel and ornamental iron work;
- 41 (e) all other work and materials required for the completion of the 42 project, or
- 43 (2) bids for all work and materials required to complete the entire 44 project if awarded as a single contract, or
- 45 (3) both (1) and (2) above.
- All bids submitted shall set forth the names and license numbers of, 46

- and evidence of performance security from, all subcontractors to whom the bidder will subcontract the work described in the foregoing categories (a) through (e).
- b. Contracts <u>awarded under subsection a. of this section</u> shall be
   awarded to the lowest responsible bidder whose bid, conforming to the
   invitation for bids, will be the most advantageous to the State college.
- c. In cases of bids for construction, alteration or repair of any
   building, if the contracting agent does not advertise for and receive
   bids in the manner provided for in subsection a. of this section, the
   contracting agent shall use one of the following procedures:
- 11 (1) bids for work using the design-build method, when sufficient 12 information is available to permit a design-build firm to prepare a 13 response to a State college's request for proposal; or
- (2) bids for work using the construction manager-agent method,
   when the construction manager-agent may represent the State college
   in a fiduciary capacity and may perform general conditions as provided
   in the contract; or
- (3) bids for work using construction manager at-risk method, when
   the construction manager at risk assumes the risk for construction at
   the contracted price.
- Contracts awarded under this subsection shall be awarded to the
   bidder whose proposal, conforming to the requests for proposal, will
   be most advantageous to the State college.
- 24 (cf: P.L.1992, c.61, s.2)

- 9. Section 26 of P.L.1986, c.43 (C.18A:64-77) is amended to readas follows:
- 28 26. All specifications for the doing of any construction work for a 29 State college shall fix the date before which the work shall be
- 30 completed, or the number of working days to be allowed for its
- 31 completion, and every contract shall contain a provision [for] that if
- the construction work is not completed by the date fixed for completion or in the number of days allowed for completion, as set
- 34 <u>forth in the specifications, there shall be</u> a deduction from the contract
- price for any moneys paid by the college [to any inspector necessarily
- 36 employed by it on the work for any number of days in excess of the
- number allowed in the specifications] for the completion of the project.
- 39 (cf: P.L.1986, c.43, s.26)

- 10. Section 27 of P.L.1986, c.43 (C.18A:64-78) is amended to 42 read as follows:
- 43 27. Any college may, by resolution of its board of trustees, 44 authorize the sale in the following manner of its personal property not 45 needed for college purposes:
- a. If the estimated fair value of the property to be sold exceeds

- 1 [\$17,700] <u>\$25,000</u> or, commencing January 1,[1997] <u>2005</u>, the
- 2 amount determined pursuant to subsection b. of section 3 of P.L.1986,
- 3 c.43 (C.18A:64-54), in any one sale and the property does not consist
- 4 of perishable goods, it shall be sold at public sale to the highest bidder.
- 5 b. Notice of the date, time and place of the public sale, together
- 6 with a description of the items to be sold and the conditions of sale,
- 7 shall be published once in a legal newspaper. Sales shall be held not
- 8 less than seven nor more than 14 days after the publication of the
- 9 notice thereof.
- 10 c. Personal property may be sold to the United States, the State of 11 New Jersey, another college or to any body politic by private sale
- without advertising for bids.
- d. If no bids are received, the property may then be sold at private
- sale without further publication or notice thereof but in no event at
- 15 less than the estimated fair value; or the State college may, if it so
- 16 elects, reoffer the property at public sale. As used herein, "estimated
- 17 fair value" means the market value of the property if sold by a willing
- 18 seller to a willing buyer less the cost to the college of continuing to
- 19 store or maintain the property.
- e. A State college may reject all bids if it determines a rejection to
- 21 be in the public interest. In any case in which the college has rejected
- 22 all bids, it may readvertise the personal property for a subsequent
- 23 public sale. If it elects to reject all bids at a second public sale pursuant
- 24 to this section, it may then sell the personal property without further
- 25 publication or notice thereof at private sale, but in no event shall the
- 26 negotiated price at the private sale be less than the amount of the
- 27 highest bid rejected at the preceding two public sales, nor shall the
- 28 terms or conditions of sale be changed or amended.
- 29 f. If the estimated fair value of the property to be sold does not
- 30 exceed [\$17,700] <u>\$25,000</u> or, commencing January 1, [1997] <u>2005</u>,
- 31 the amount determined pursuant to subsection b. of section 3 of
- 32 P.L.1986, c.43 (C.18A:64-54), in any one sale or the property consists
- 33 of perishable goods, it may be sold at private sale without advertising
- 34 for bids.
- 35 (cf: P.L.1997, c.292, s.4)

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- 37 11. Section 28 of P.L.1986, c.43 (C.18A:64-79) is amended to 38 read as follows:
- 39 28. A State college may only enter a contract exceeding [12] <u>36</u>
- a. Supplying of

consecutive months for the:

- 42 [(1)] Fuel <u>and oil</u> for heating <u>and other</u> purposes <u>and utilities</u> for
- any term not exceeding in the aggregate [three] five years; or
- [(2) Fuel or oil for use in automobiles, autobuses, motor vehicles or equipment for any term not exceeding in the aggregate three years;
- 46 or**]**

- b. Plowing and removal of snow and ice for any term not exceeding
  in the aggregate [three] five years; or
- c. Collection and disposal of garbage and refuse for any term not
  exceeding in the aggregate [three] five years; or
- d. [Data processing programs, systems and services or rental or lease of data processing equipment] <u>Information technology</u> for any term of not more than five years; or
- 8 e. Insurance for any term of not more than [three] five years; or
- f. Leasing or service of automobiles, motor vehicles, [electronic communications equipment] information technology, machinery and equipment of every nature and kind for any term not exceeding in the aggregate five years; or

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- g. [Supplying of any product or rendering of any service by a telephone company which is subject to the jurisdiction of the Board of Public Utilities, for a term not exceeding five years; or [Obeleted by amendment, P.L., c.) (Now pending before the Legislature as this bill)
- h. Providing of food supplies and services, including food supplies and management contracts for student centers, dining rooms <u>vending</u> operations, and cafeterias, for a term not exceeding [three] five years; or
- 22 i. Performance of work or services or the furnishing of materials or 23 supplies for the purpose of conserving energy in buildings owned by, 24 or operations conducted by, the contracting unit, the entire price of 25 which is to be established as a percentage of the resultant savings in 26 energy costs, for a term not exceeding 10 years; provided that a 27 contract is entered into only subject to and in accordance with [rules 28 and regulations adopted] guidelines promulgated by the [Department 29 of Energy] Board of Public Utilities establishing a methodology for 30 computing energy cost savings; or
- j. Any single project for the construction, reconstruction or rehabilitation of a public building, structure or facility, or a public works project, including the retention of the services of an architect [or], engineer, construction manager, or other consultant in connection with the project, for the length of time necessary for the completion of the actual construction; or
- k. The management and operation of bookstores <u>or other auxiliary</u>
   services for a term not exceeding five years; <u>or</u>
- 1. The provision of banking, financial services, and e-commerce
   40 services for a term not exceeding five years; or
- m. The provision of services for maintenance and repair of building systems, including, but not limited to, fire alarms, fire suppression systems, security systems, and heating, ventilation, and air conditioning systems for a term no exceeding five years.
- 45 All multiyear leases and contracts entered into pursuant to this

section, except [contracts for the leasing or servicing of equipment 1 supplied by a telephone company which is subject to the jurisdiction 2 3 of the Board of Public Utilities or ] contracts and agreements for the 4 provision of work or the supplying of equipment to promote energy 5 conservation and authorized pursuant to subsection i. of this section, 6 shall contain a clause making them subject to the availability and 7 appropriation annually of sufficient funds to meet the extended 8 obligation or contain an annual cancellation clause.

9 (cf: P.L.1994, c.48, s.117)

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12. Sections 1 through 7, 9,10 and 11 of this act shall take effect immediately, and section 8 shall take effect 60 days after enactment and apply to projects bid after that date.

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#### **STATEMENT**

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This bill amends the "State College Contracts Law," P.L.1986, c.43.

The bill raises to \$25,000 the threshold above which a contract must be publicly advertised and publicly bid. Commencing January 1, 2005, and every two years thereafter, the Governor will adjust this amount in proportion to the rise or fall of the Consumer Price Index.

The bill makes changes to the section of law that enumerates exemptions to the requirement for public advertising and bidding. The bill exempts contracts that concern: the use of electronic data or media services, including the internet, for the printing of legal notices and briefs used in any legal proceeding to which the State college is a party; electronic databases and digital formats in regard to specialized library services; the use of electronic data or media services, including the internet, for the publication of legal notices; the collection of amounts due on certain obligations to the State college, including but not limited to, the amounts due on tuition and fees and room and board; consulting services; the production and reproduction in electronic and digital formats, including compact discs, of such items as catalogs, yearbooks and course announcements; information technology, defined as telecommunications goods and services, including, but not limited to, software, hardware and systems implementation and support for voice, data and video; and items available from vendors at costs below State contract pricing for the same product or service, which meets or exceeds the State contract terms or conditions.

The bill provides that a State college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising, may purchase any materials, supplies, goods, services or equipment pursuant to a contract for those items entered into on behalf of a

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governmental agency. The law currently provides that under these conditions the State college could purchase materials, supplies, goods,

services or equipment pursuant to a contract entered into on behalf of
 the State by the Division of Purchase and Property.

The bill extends the period for which a contract may be awarded 5 6 from 12 to 36 months and adds to the list of types of contracts that 7 may exceed the 36-month period. Contracts concerning the provision 8 of banking, financial services, and e-commerce services and the 9 provision of services for maintenance and repair of building systems, 10 including fire alarms, fire suppression systems, security systems, and 11 heating, ventilation and air conditioning systems may all be bid for a 12 term not exceeding five years.

Under current law, in the case of contracts for the construction, 13 14 alteration or repair of any building by a State college, the contracting 15 agent must advertise for and receive: separate bids for various categories of work; bids for all work and materials required to 16 complete the entire project; or both. These contracts are awarded to 17 the lowest responsible bidder whose bid will be the most advantageous 18 19 to the State college. This bill will permit State colleges to also use 20 one of the following procedures in the case of bids for the 21 construction, alteration or repair of any building: bids for work using 22 the design-build method; bids for work using the construction 23 manager-agent method; or bids for work using the construction manager at-risk method. Contracts awarded pursuant to these 24 25 procedures will be awarded to the bidder whose proposal will be most 26 advantageous to the State college.

#### ASSEMBLY APPROPRIATIONS COMMITTEE

### STATEMENT TO

# ASSEMBLY, No. 2641

with committee amendments

# STATE OF NEW JERSEY

**DATED: JUNE 14, 2004** 

The Assembly Appropriations Committee reports favorably Assembly Bill No. 2641, with committee amendments.

Assembly Bill No. 2641, as amended, makes various changes to the law governing the State colleges and universities.

The bill amends the "State College Contracts Law," P.L.1986, c.43 (C.18A:64-52 et seq.), to raise to \$25,000 the threshold above which a contract must be publicly advertised and publicly bid. Commencing January 1, 2005, and every two years thereafter, the Governor will adjust this amount in proportion to the rise or fall of the Consumer Price Index.

The bill revises the method by which boards of trustees may award contracts or agreements for the purchase of goods and services, as distinct from contracts or agreements for the construction of buildings and other improvements. Under the bill, the board will award the contract to the responsible bidder whose bid, conforming to the invitation for bids, will be most advantageous to the State college, price and other factors considered. Under current law, contracts are awarded to the lowest responsible bidder.

The bill changes the law that enumerates exemptions to the requirement for public advertising and bidding. The bill exempts contracts that concern: the use of electronic data or media services, including the internet, for the printing of legal notices and briefs used in any legal proceeding to which the State college is a party; electronic databases and digital formats in regard to specialized library services; the use of electronic data or media services, including the internet, for the publication of legal notices; the collection of amounts due on certain obligations to the State college, including but not limited to the amounts due on tuition and fees and room and board; the production and reproduction of such items as catalogs, yearbooks and course announcements in electronic and digital formats, including compact discs; information technology, defined as telecommunications goods and services, including but not limited to software, hardware and systems implementation and support for voice, data and video; items available from vendors at costs below State contract pricing for the same product or service, which meets or exceeds the State contract

terms or conditions; management contracts for bookstores, performing arts centers, residence halls, parking facilities and building operations; consulting services involving information technology, curricular or programmatic review, fund raising, transportation, safety or security; construction management services for construction, alteration or repair of any building or improvement; or purchase or rental of equipment of a technical nature, when the procurement thereof without advertising is necessary in order to assure standardization of equipment and interchangeability of parts in the public interest.

The bill provides that a State college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising, may purchase any materials, supplies, goods, services or equipment pursuant to a contract for those items entered into on behalf of any municipality or county in the State. The law currently provides that under these conditions the State college could purchase materials, supplies, goods, services or equipment pursuant to a contract entered into on behalf of the State by the Division of Purchase and Property.

The bill extends the period for which a contract may be awarded from 12 to 36 months and adds to the list of types of contracts that may exceed the 36-month period. A State college will be permitted to enter a contract for a term not exceeding five years for the provision of banking, financial services, and e-commerce services and the provision of services for maintenance and repair of building systems, including fire alarms, fire suppression systems, security systems, and heating, ventilation and air conditioning systems. A State college will be permitted to enter a contract for a term not exceeding ten years for the purchase of alternative energy or the purchase or lease of alternative energy services or equipment for conservation or cost saving purposes.

Under current law, in the case of contracts for the construction, alteration or repair of any building by a State college, the contracting agent must advertise for and receive: separate bids for various categories of work; bids for all work and materials required to complete the entire project; or both. These contracts are awarded to the lowest responsible bidder whose bid will be the most advantageous to the State college. This bill permits State colleges to also use one of the following methods of contracting for the construction, alteration or repair of any building when the college does not advertise: the design-build method; or the construction manager-at-risk method. Contracts awarded pursuant to these procedures will be awarded to the bidder whose proposal will be most advantageous to the State college.

#### **FISCAL IMPACT**:

No fiscal information was made available on the provisions of this bill.

#### **COMMITTEE AMENDMENTS:**

The amendments:

- \* revise the method used by State colleges and universities to evaluate bids in regard to contracts for the purchase of goods and services;
- \* add definitions of "design-build method" and "construction manager-at-risk";
- \* include, in the list of exemptions to the requirement for public advertising and bidding, contracts concerning: management contracts for bookstores, performing arts centers, residence halls, parking facilities and building operations; specific types of consulting services; construction management services for construction, alteration or repair of any building or improvement; and the purchase or rental of technical equipment when it is necessary in the public interest to assure standardization of equipment and interchangeability of parts;
- \* include conditions for purchasing from the Federal Supply Schedules;
- \* eliminate language that refers to a consent of surety being submitted with a bid;
- \* permit State colleges and universities to enter contracts for the purchase of alternative energy or the purchase or lease of alternative energy services or equipment for conservation or cost saving purposes for a term not exceeding 10 years;
- \* repeal a section of law that would undermine the State college or university's ability to enter into a design-build contract;
- \* repeal a section of law concerning bids of equal amounts and insert the repealed language in the section of law concerning the method of evaluation used for bids concerning contracts for the construction of buildings and other improvements; and
- \* provide that all the sections of the bill will take effect 60 days after the date of enactment and will apply to contracts for which bids are solicited on and after the effective date.

#### SENATE EDUCATION COMMITTEE

#### STATEMENT TO

# [First Reprint] **ASSEMBLY, No. 2641**

with committee amendments

### STATE OF NEW JERSEY

**DATED: JUNE 9, 2005** 

The Senate Education Committee reports favorably Assembly Bill No. 2641(1R) with committee amendments.

As amended, this bill makes various changes to the "State College Contracts Law," P.L.1986, c.43 (C.18A:64-52 et seq.). The bill raises to \$26,200 the threshold above which a contract must be publicly advertised and publicly bid. Commencing January 1, 2005, and every two years thereafter, the Governor will adjust this amount in proportion to the rise or fall of the Consumer Price Index. The change in the threshold amount is designed to ensure that the threshold amount for State colleges and universities is the same, and continues to be the same, as the threshold amount applicable to county colleges pursuant to the "County College Contracts Law," P.L.1982, c.189 (C.18A:64A-25.1 et seq.

The bill revises the method by which boards of trustees may award contracts for the purchase of goods and services. For these contracts the board will award the contract to the responsible bidder whose bid, conforming to the invitation for bids, will be most advantageous to the State college, price and other factors considered. The bill does not change the method for awarding contracts for the construction of buildings and other improvements. Under current law, both types of contracts are awarded to the lowest responsible bidder whose bid will be the most advantageous to the State colleges.

The bill changes the law that enumerates exemptions to the requirement for public advertising and bidding. The bill exempts contracts that concern: the use of electronic data or media services, including the internet, for the printing of legal notices and briefs used in any legal proceeding to which the State college is a party; electronic databases and digital formats in regard to specialized library services; the use of electronic data or media services, including the internet, for the publication of legal notices; the collection of amounts due on certain obligations to the State college, including but not limited to the amounts due on tuition and fees and room and board; the production and reproduction of such items as catalogs, yearbooks and course

announcements in electronic and digital formats, including compact discs; information technology, defined as telecommunications goods and services, including but not limited to software, hardware and systems implementation and support for voice, data and video; items available from vendors at costs below State contract pricing for the same product or service, which meets or exceeds the State contract terms or conditions; management contracts for bookstores, performing arts centers, residence halls, parking facilities and building operations; consulting services involving information technology, curricular or programmatic review, fund raising, transportation, safety or security; construction management services for construction, alteration or repair of any building or improvement; or purchase or rental of equipment of a technical nature, when the procurement thereof without advertising is necessary in order to assure standardization of equipment and interchangeability of parts in the public interest.

The bill provides that a State college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising, may purchase any materials, supplies, goods, services or equipment pursuant to a contract for those items entered into on behalf of any municipality or county in the State. The law currently provides that under these conditions the State college could purchase materials, supplies, goods, services or equipment pursuant to a contract entered into on behalf of the State by the Division of Purchase and Property.

The bill extends the period for which a contract may be awarded from 12 to 36 months and adds to the list of types of contracts that may exceed the 36-month period. A State college will be permitted to enter a contract for a term not exceeding five years for the provision of banking, financial services, and e-commerce services and the provision of services for maintenance and repair of building systems, including fire alarms, fire suppression systems, security systems, and heating, ventilation and air conditioning systems. A State college will be permitted to enter a contract for a term not exceeding ten years for the purchase of alternative energy or the purchase or lease of alternative energy services or equipment for conservation or cost saving purposes.

The committee amended the bill to:

- \* delete the option for State colleges and universities to use the design build method or the construction manager-at-risk method for awarding contracts for the construction, alteration or repair of buildings; and
- \* increase the bidding threshold above which a contract must be publicly advertised and publicly bid from \$25,000 to \$26,200, the current threshold for county colleges.

As reported, this bill is identical to Senate Bill No. 1543 with committee amendments.

## SENATE, No. 1543

# STATE OF NEW JERSEY

### 211th LEGISLATURE

INTRODUCED MAY 6, 2004

**Sponsored by:** 

Senator WAYNE R. BRYANT

**District 5 (Camden and Gloucester)** 

Senator BERNARD F. KENNY, JR.

District 33 (Hudson)

#### **SYNOPSIS**

Raises the statutory threshold for the public advertisement of bids under the "State College Contracts Law" and makes other changes to that law.

#### **CURRENT VERSION OF TEXT**

As introduced.



AN ACT concerning the awarding of State college and university 1 2 contracts and amending P.L.1986, c.43 and P.L.1992, c.61.

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4 BE IT ENACTED by the Senate and General Assembly of the State 5 of New Jersey:

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- 7 1. Section 2 of P.L.1986, c.43 (C.18A:64-53) is amended to read 8 as follows:
  - 2. As used in this article, unless the context otherwise indicates:
- 10 a. "Board of trustees" means the board of a State college;
- 11 b. "Contracting agent" means the business officer of the State
- 12 college having the power to prepare advertisements, to advertise for
- and receive bids, and to make awards for the State college in 13
- connection with the purchases, contracts or agreements permitted by 14
- 15 this article or the officer, committee or employee to whom the power
- 16 has been delegated by the State college;
- 17 c. "Contracts" means contracts or agreements for the performance
- 18 of work or the furnishing or hiring of services, materials or supplies,
- as distinguished from contracts of employment; 19
- 20 d. "Legal newspaper" means a newspaper circulating in this State
- which has been printed and published in the English language at least 21
- 22 once a week for at least one year continuously;
  - e. "Materials" includes goods and property subject to chapter 2 of
- 24 Title 12A of the New Jersey Statutes, apparatus or any other tangible
- 25 thing, except real property or any interest therein;
- 26 "Extraordinary unspecifiable services" means services or
- products which cannot be reasonably described by written 27
- 28 specifications;
- 29 g. "Professional services" means services rendered or performed by
- 30 a person authorized by law to practice a recognized profession and
- 31 whose practice is regulated by law and the performance of which
- 32 services requires knowledge of an advanced type in a field of learning acquired by a prolonged formal course of specialized instruction and 33
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- study as distinguished from general academic instruction or

apprenticeship and training. Professional services also means services

- rendered in the performance of work that is original and creative in 36
- 37 character in a recognized field of artistic endeavor;
- "Project" means any work, undertaking, construction or 38
- 39 alteration;
- 40 "Purchases" are transactions, for a valuable consideration,
- 41 creating or acquiring an interest in goods, services and property except
- 42 real property or any interest therein;
- 43 j. "State college" means an institution of higher education

EXPLANATION - Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and intended to be omitted in the law.

established pursuant to chapter 64 of Title 18A of the New Jersey
Statutes:

- k. "Work" includes services and any other activity of a tangible or intangible nature performed or assumed pursuant to a contract or agreement with a State college;
- 6 <u>l. "Information technology" means telecommunication goods and</u>
  7 <u>services, including, but not limited to, software, hardware and systems</u>
  8 <u>implementation and support for voice, data and video.</u>
- 9 (cf: P.L.1986, c.43, s.2)

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- 11 2. Section 3 of P.L.1986, c.43 (C.18A:64-54) is amended to read 12 as follows:
- 13 3. a. Any purchase, contract or agreement for the performance of 14 any work or the furnishing or hiring of materials or supplies, the cost 15 or price of which, together with any sums expended for the performance of any work or services in connection with the same 16 project or the furnishing of similar materials or supplies during the 17 18 same fiscal year, paid with or out of college funds, does not exceed the total sum of [\$17,700] <u>\$25,000</u> or, commencing January 1, [1997] 19 20 2005, the amount determined pursuant to subsection b. of this section, 21 in any fiscal year may be made, negotiated and awarded by a 22 contracting agent, when so authorized by resolution of the board of 23 trustees of the State college without public advertising for bids and
- 25 b. Commencing January 1, [1997] 2005 and every two years 26 thereafter, the Governor, in consultation with the Department of the 27 Treasury, shall adjust the threshold amount set forth in subsection a. of this section in direct proportion to the rise or fall of the Consumer 28 29 Price Index for all urban consumers in the New York and Northeastern 30 New Jersey and the Philadelphia areas, as reported by the United 31 States Department of Labor. The adjustment shall become effective 32 on July 1 of the year in which it is reported.
- c. Any purchase, contract or agreement made pursuant to this section may be awarded for a period of [12] 36 consecutive months, notwithstanding that the [12] 36 -month period does not coincide with the fiscal year.
- 37 (cf: P.L.1997, c.292, s.1)

bidding therefor.

- 39 3. Section 4 of P.L.1986, c.43 (C.18A:64-55) is amended to read 40 as follows:
- 4. Every contract or agreement for the performance of any work 42 or the furnishing or hiring of any materials or supplies, the cost or the 43 contract price of which is to be paid with or out of college funds, not 44 included within the terms of section 3 of this article, shall be made and 45 awarded only by the State college after public advertising for bids and 46 bidding therefor, except as provided otherwise in this article or

- specifically by any other law. No work, materials or supplies shall be
- 2 undertaken, acquired or furnished for a sum exceeding in the
- 3 aggregate [\$17,700] \$25,000 or, commencing January 1, [1997]
- 4 2005, the amount determined pursuant to subsection b. of section 3
- 5 of P.L.1986, c.43 (C.18A:64-54), except by written contract or
- 6 agreement.
- 7 (cf: P.L.1997, c.292, s.2)

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- 9 4. Section 5 of P.L.1986, c.43 (C.18A:64-56) is amended to read as follows:
- 5. Any purchase, contract or agreement of the character described in section 4 of P.L.1986, c.43 (C.18A:64-55) may be made, negotiated or awarded by the State college by resolution at a public meeting of its board of trustees without public advertising for bids or bidding therefor if:
- a. The subject matter thereof consists of:
  - (1) Professional services; or
  - (2) Extraordinary unspecifiable services and products which cannot reasonably be described by written specifications, subject, however, to procedures consistent with open public bidding whenever possible; or
  - (3) Materials or supplies which are not available from more than one potential bidder, including without limitation materials or supplies which are patented or copyrighted; or
    - (4) The doing of any work by employees of the State college; or
  - (5) The printing of all legal notices and legal briefs, records and appendices to be used in any legal proceeding to which the State college may be a party and the use of electronic data or media services, including the internet, for the printing of these legal notices and legal briefs, records and appendices; or
- 30 Textbooks, copyrighted materials, student produced 31 publications and services incidental thereto, library materials including 32 without limitation books, periodicals, newspapers, documents, 33 pamphlets, photographs, reproductions, microfilms, pictorial or graphic works, musical scores, maps, charts, globes, sound recordings, 34 35 slides, films, filmstrips, video and magnetic tapes, other printed or 36 published matter and audiovisual and other materials of a similar 37 nature, necessary binding or rebinding of library materials and 38 specialized library services <u>, including electronic databases and digital</u> 39 formats; or
- 40 (7) Food supplies and services, including food supplies and 41 management contracts for student centers, dining rooms and 42 cafeterias; or
- 43 (8) The supplying of any product or the rendering of any service 44 by the public utility which is subject to the jurisdiction of the Board of 45 Public Utilities, in accordance with tariffs and schedules of charges 46 made, charged and exacted, filed with that board; or

1 (9) Equipment repair service if in the nature of an extraordinary 2 unspecifiable service and necessary parts furnished in connection with 3 the services; or

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- (10) Specialized machinery or equipment of a technical nature which will not reasonably permit the drawing of specifications, and the procurement thereof without advertising is in the public interest; or
- 7 (11) Insurance, including the purchase of insurance coverage and 8 consulting services, which exceptions shall be in accordance with the 9 requirements for extraordinary unspecifiable services; or
- 10 (12) Publishing of legal notices in newspapers as required by law 11 and the use of electronic data or media services, including the internet, 12 for the publication of the legal notices; or
- (13) The acquisition of artifacts or other items of unique intrinsic,
   artistic or historic character; or
- 15 (14) The collection of amounts due on student loans, including 16 without limitation loans guaranteed by or made with funds of the 17 United States of America , and amounts due on other financial 18 obligations to the State college, including but not limited to, the 19 amounts due on tuition and fees and room and board; or
  - (15) [Professional consulting] Consulting services; or
- 21 (16) Entertainment, including without limitation theatrical 22 presentations, band and other concerts, movies and other audiovisual 23 productions; or
- 24 (17) Contracts employing funds created by student activities fees 25 charged to students or otherwise raised by students [, not under the 26 direct control of the college] and expended by student organizations; 27 or
  - (18) Printing and production and reproduction in electronic and digital formats, including compact discs, including without limitation catalogs, yearbooks and course announcements; or
- 31 (19) [Data processing software programs, systems and service and 32 the rental or lease of data processing equipment] <u>Information</u> 33 <u>technology</u>; or
- 34 (20) Personnel recruitment and advertising, including without 35 limitation advertising seeking student enrollment; or
- 36 (21) Educational supplies, books, articles of clothing and other 37 miscellaneous articles purchased by a State college [bookstore] for 38 resale to college students and employees; or
- 39 (22) Purchase or rental of graduation caps and gowns and award 40 certificates or plaques <u>: or</u>
- 41 (23) Items available from vendors at costs below State contract
  42 pricing for the same product or service, which meets or exceeds the
  43 State contract terms or conditions; or
- 44 (24) Management and operation of property.
- b. It is to be made or entered into with the United States of America, the State of New Jersey, a county or municipality or any

board, body, or officer, agency or authority or any other state orsubdivision thereof.

- 3 c. The State college has advertised for bids pursuant to section 4 4 of P.L.1986, c.43 (C.18A:64-55) on two occasions and (i) has 5 received no bids on both occasions in response to its advertisement, or 6 (ii) has rejected the bids on two occasions because the State college 7 has determined that they are not reasonable as to price, on the basis of 8 cost estimates prepared for or by the State college prior to the 9 advertising therefor, or have not been independently arrived at in open 10 competition, or (iii) on one occasion no bids were received pursuant 11 to (i) and on one occasion all bids were rejected pursuant to (ii), in 12 whatever sequence; any contract or agreement may then be negotiated 13 by a two-thirds affirmative vote of the authorized membership of the 14 board of trustees authorizing the contract or agreement; provided that:
  - (1) A reasonable effort is just made by the contracting agent to determine that the same or equivalent materials or supplies at a cost which is lower than the negotiated price are not available from any agency or authority of the United States, the State of New Jersey or of the county in which the State college is located, or any municipality in close proximity to the State college;

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(cf: P.L.1994, c.48, s.111)

- (2) The terms, conditions, restrictions and specifications set forth in the negotiated contract or agreement are not substantially different from those which were the subject of competitive bidding pursuant to section 4 of this article; and
- 25 (3) Any minor amendment or modification of any of the terms, 26 conditions, restrictions and specifications, which were the subject of 27 competitive bidding pursuant to section 4 of P.L.1986, c.43 (C.18A:64-55), shall be stated in the resolution awarding the contract 28 29 or agreement; except that if on the second occasion the bids received 30 are rejected as unreasonable as to price, the State college shall notify each responsible bidder submitting bids on the second occasion of its 31 intention to negotiate and afford each bidder a reasonable opportunity 32 33 to negotiate, but the State college shall not award the contract or 34 agreement unless the negotiated price is lower than the lowest rejected 35 bid price submitted on the second occasion by a responsible bidder, is 36 the lowest negotiated price offered by any reasonable vendor, and is 37 a reasonable price for the work, materials, supplies or services. 38 Whenever a State college shall determine that a bid was not arrived at 39 independently in open competition pursuant to subsection c. (ii) of this 40 section, it shall thereupon notify the Attorney General of the facts 41 upon which its determination is based and, when appropriate, it may 42 institute appropriate proceedings in any State or federal court of 43 competent jurisdiction for a violation of any State or federal antitrust 44 law or laws relating to the unlawful restraint of trade.

- 5. Section 6 of P.L.1986, c.43 (C.18A:64-57) is amended to read as follows:
- 6. Any purchase, contract, or agreement may be made, negotiated or awarded by a State college without public advertising for bids and
- 5 bidding therefor, notwithstanding that the cost or contract price will
- 6 exceed [\$17,700] <u>\$25,000</u> or, commencing January 1, [1997] <u>2005</u>,
  7 the amount determined pursuant to subsection b. of section 3 of
- 8 P.L.1986, c.43 (C.18A:64-54), when an emergency affecting the
- 9 health, safety or welfare of occupants of college property requires the
- nearth, safety of werrare of occupants of conege property requires the
- 10 immediate delivery of the materials or supplies or the performance of
- 11 the work, if the purchases, contracts or agreements are awarded or
- 12 made in the following manner:
- 13 a. A written requisition for the performance of the work or the 14 furnishing of materials or supplies, certified by the employee in charge of the building, facility or equipment where the emergency occurred, 15 is filed with the contracting agent or his deputy in charge describing 16 17 the nature of the emergency, the time of its occurrence, and the need 18 for invoking this section. The contracting agent, or his deputy in 19 charge, being satisfied that the emergency exists, is authorized to 20 award a contract for the work, materials or supplies.
- b. Upon the furnishing of the work, materials or supplies in accordance with the terms of the contract or agreement, the contractor furnishing the work, materials or supplies is entitled to be paid therefor and the State college is obligated for the payment.
- 25 c. The board of trustees may prescribe rules and procedures to 26 implement the requirements of this section.
- 27 (cf: P.L.1997, c.292, s.3)

- 29 6. Section 9 of P.L.1986, c.43 (C.18A:64-60) is amended to read 30 as follows:
- 9. a. Any State college, without advertising for bids, or after
- having rejected all bids obtained pursuant to advertising therefor, may
- 33 purchase any materials, supplies, goods, services or equipment
- 34 pursuant to a contract or contracts for those materials, supplies,
- 35 goods, services or equipment entered into on behalf of the State by the
- 36 Division of Purchase and Property or entered into by some other
- 37 governmental agency.
- b. A State college may also use, without advertising for bids, or
- 39 having rejected all bids obtained pursuant to advertising, the Federal
- 40 Supply Schedules of the General Services Administration as permitted
- 41 by the "Federal Acquisition Streamlining Act of 1994,"
- 42 Pub.L.103-355, and federal regulations adopted thereunder.
- c. Whenever a purchase is made, the State college shall place its
- 44 order with the vendor offering the lowest price, including delivery
- 45 charges, that best meets the requirements of the State college. Prior
- 46 to placing such an order, the State college shall document with

1 specificity that the materials, supplies, goods, services or equipment 2 selected best meet the requirements of the State college.

(cf: P.L.1996, c.16, s.5) 3

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- 5 7. Section 14 of P.L.1986, c.43 (C.18A:64-65) is amended to read
- 6 as follows: 7 14. All advertisements for bids shall be published in a legal
- 8 newspaper sufficiently in advance of the date fixed for receiving the 9 bids to promote competitive bidding but in no event less than 10 days
- 10 prior to that date for any construction projects or any other contract
- 11 or purchase. In addition to being published in a legal newspaper,
- 12 advertisements may also be posted using electronic data or media
- 13 services, including the internet. The advertisement shall designate the
- 14 manner of submitting and of receiving the bids and the time and place
- 15 at which the bids will be received. If the published specifications
- provide for receipt of bids by mail, those bids which are mailed to the 16
- 17 State college shall be sealed and shall be opened only at such time and
- 18 place as all bids received are unsealed and announced. At that time and
- 19 place, the contracting agent of the State college shall publicly receive
- 20 the bids and thereupon immediately proceed to unseal them and
- 21 publicly announce the contents, which announcement shall be made in 22 the presence of any parties bidding or their agents who are then and
- there present. A proper record of the prices and terms shall be made. 23
- No bids shall be received after the time designated in the 24
- 25 advertisement.
- 26 (cf: P.L. 1994, c.48, s.115)

- 28 8. Section 2 of P.L.1992, c.61 (C.18A:64-76.1) is amended to read 29 as follows:
- 30 2. a. Whenever the entire cost for the construction, alteration or
- repair of any building by a State college will exceed the amount 31 32 determined pursuant to subsection b. of section 3 of P.L.1986, c.43
- (C.18A:64-54), the contracting agent shall , except as otherwise 33
- provided pursuant to subsection c. of this section, advertise for and 34
- 35 receive in the manner provided by law:
- 36 (1) separate bids for the following categories of work:
- 37 (a) the plumbing and gas fitting work;
- 38 (b) the heating and ventilating systems and equipment;
- 39 (c) the electrical work, including any electrical power plants;
- 40 (d) the structural steel and ornamental iron work;
- 41 (e) all other work and materials required for the completion of the 42 project, or
- 43 (2) bids for all work and materials required to complete the entire 44 project if awarded as a single contract, or
- 45 (3) both (1) and (2) above.
- All bids submitted shall set forth the names and license numbers of, 46

- and evidence of performance security from, all subcontractors to whom the bidder will subcontract the work described in the foregoing categories (a) through (e).
- b. Contracts <u>awarded under subsection a. of this section</u> shall be
   awarded to the lowest responsible bidder whose bid, conforming to the
   invitation for bids, will be the most advantageous to the State college.
- c. In cases of bids for construction, alteration or repair of any
   building, if the contracting agent does not advertise for and receive
   bids in the manner provided for in subsection a. of this section, the
   contracting agent shall use one of the following procedures:
- 11 (1) bids for work using the design-build method, when sufficient 12 information is available to permit a design-build firm to prepare a 13 response to a State college's request for proposal; or
- (2) bids for work using the construction manager-agent method,
   when the construction manager-agent may represent the State college
   in a fiduciary capacity and may perform general conditions as provided
   in the contract; or
- (3) bids for work using construction manager at-risk method, when
   the construction manager at risk assumes the risk for construction at
   the contracted price.
- Contracts awarded under this subsection shall be awarded to the
   bidder whose proposal, conforming to the requests for proposal, will
   be most advantageous to the State college.
- 24 (cf: P.L.1992, c.61, s.2)

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9. Section 26 of P.L.1986, c.43 (C.18A:64-77) is amended to readas follows:

26. All specifications for the doing of any construction work for a State college shall fix the date before which the work shall be completed, or the number of working days to be allowed for its completion, and every contract shall contain a provision [for] that if the construction work is not completed by the date fixed for completion or in the number of days allowed for completion, as set forth in the specifications, there shall be a deduction from the contract price for any moneys paid by the college [to any inspector necessarily employed by it on the work for any number of days in excess of the number allowed in the specifications] for the completion of the

39 (cf: P.L.1986, c.43, s.26)

project.

- 41 10. Section 27 of P.L.1986, c.43 (C.18A:64-78) is amended to 42 read as follows:
- 43 27. Any college may, by resolution of its board of trustees, 44 authorize the sale in the following manner of its personal property not 45 needed for college purposes:
- a. If the estimated fair value of the property to be sold exceeds

- [\$17,700] <u>\$25,000</u> or, commencing January 1,[1997] <u>2005</u>, the 1
- 2 amount determined pursuant to subsection b. of section 3 of P.L.1986,
- 3 c.43 (C.18A:64-54), in any one sale and the property does not consist
- 4 of perishable goods, it shall be sold at public sale to the highest bidder.
- 5 b. Notice of the date, time and place of the public sale, together
- with a description of the items to be sold and the conditions of sale, 6
- 7 shall be published once in a legal newspaper. Sales shall be held not
- 8 less than seven nor more than 14 days after the publication of the
- 9 notice thereof.
- 10 c. Personal property may be sold to the United States, the State of
- 11 New Jersey, another college or to any body politic by private sale
- 12 without advertising for bids.
- 13 d. If no bids are received, the property may then be sold at private
- 14 sale without further publication or notice thereof but in no event at
- less than the estimated fair value; or the State college may, if it so 15
- elects, reoffer the property at public sale. As used herein, "estimated 16
- 17 fair value" means the market value of the property if sold by a willing
- 18 seller to a willing buyer less the cost to the college of continuing to
- store or maintain the property. 19
- 20 e. A State college may reject all bids if it determines a rejection to
- 21 be in the public interest. In any case in which the college has rejected
- 22 all bids, it may readvertise the personal property for a subsequent
- public sale. If it elects to reject all bids at a second public sale pursuant 23
- 24 to this section, it may then sell the personal property without further
- 25 publication or notice thereof at private sale, but in no event shall the
- 26 negotiated price at the private sale be less than the amount of the
- 27 highest bid rejected at the preceding two public sales, nor shall the
- terms or conditions of sale be changed or amended. 28
- 29 f. If the estimated fair value of the property to be sold does not
- 30 exceed [\$17,700] <u>\$25,000</u> or, commencing January 1, [1997] <u>2005</u>,
- 31 the amount determined pursuant to subsection b. of section 3 of
- 32 P.L.1986, c.43 (C.18A:64-54), in any one sale or the property consists
- 33 of perishable goods, it may be sold at private sale without advertising
- 34 for bids.
- (cf: P.L.1997, c.292, s.4) 35

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- 37 11. Section 28 of P.L.1986, c.43 (C.18A:64-79) is amended to 38 read as follows:
- 39 28. A State college may only enter a contract exceeding [12] <u>36</u>
- consecutive months for the: 41 a. Supplying of
- 42 [(1)] Fuel <u>and oil</u> for heating <u>and other</u> purposes <u>and utilities</u> for
- 43 any term not exceeding in the aggregate [three] five years; or
- 44 [(2) Fuel or oil for use in automobiles, autobuses, motor vehicles
- 45 or equipment for any term not exceeding in the aggregate three years;
- 46 or]

- b. Plowing and removal of snow and ice for any term not exceeding
  in the aggregate [three] five years; or
- c. Collection and disposal of garbage and refuse for any term not
  exceeding in the aggregate [three] five years; or
- d. [Data processing programs, systems and services or rental or lease of data processing equipment] <u>Information technology</u> for any term of not more than five years; or
- 8 e. Insurance for any term of not more than [three] five years; or
- f. Leasing or service of automobiles, motor vehicles, [electronic communications equipment] information technology, machinery and equipment of every nature and kind for any term not exceeding in the aggregate five years; or
- g. [Supplying of any product or rendering of any service by a telephone company which is subject to the jurisdiction of the Board of Public Utilities, for a term not exceeding five years; or [Obeleted by amendment, P.L., c.) (Now pending before the Legislature as this bill)
- h. Providing of food supplies and services, including food supplies and management contracts for student centers, dining rooms <u>vending</u> operations, and cafeterias, for a term not exceeding [three] <u>five</u> years; or
- 22 i. Performance of work or services or the furnishing of materials or 23 supplies for the purpose of conserving energy in buildings owned by, or operations conducted by, the contracting unit, the entire price of 24 25 which is to be established as a percentage of the resultant savings in 26 energy costs, for a term not exceeding 10 years; provided that a 27 contract is entered into only subject to and in accordance with [rules 28 and regulations adopted] guidelines promulgated by the [Department 29 of Energy] Board of Public Utilities establishing a methodology for 30 computing energy cost savings; or
- j. Any single project for the construction, reconstruction or rehabilitation of a public building, structure or facility, or a public works project, including the retention of the services of an architect [or], engineer, construction manager, or other consultant in connection with the project, for the length of time necessary for the completion of the actual construction; or
- 37 k. The management and operation of bookstores <u>or other auxiliary</u>
  38 <u>services</u> for a term not exceeding five years; <u>or</u>
- 1. The provision of banking, financial services, and e-commerce
   40 services for a term not exceeding five years; or
- m. The provision of services for maintenance and repair of building systems, including, but not limited to, fire alarms, fire suppression systems, security systems, and heating, ventilation, and air conditioning systems for a term no exceeding five years.
- 45 All multiyear leases and contracts entered into pursuant to this

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section, except [contracts for the leasing or servicing of equipment 1 supplied by a telephone company which is subject to the jurisdiction 2 3 of the Board of Public Utilities or ] contracts and agreements for the 4 provision of work or the supplying of equipment to promote energy 5 conservation and authorized pursuant to subsection i. of this section, 6 shall contain a clause making them subject to the availability and 7 appropriation annually of sufficient funds to meet the extended 8 obligation or contain an annual cancellation clause. 9 (cf: P.L.1994, c.48, s.117) 10 12. Sections 1 through 7, 9,10 and 11 of this act shall take effect 11 12 immediately, and section 8 shall take effect 60 days after enactment 13 and apply to projects bid after that date. 14

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#### **STATEMENT**

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This bill amends the "State College Contracts Law," P.L.1986, c.43.

The bill raises to \$25,000 the threshold above which a contract must be publicly advertised and publicly bid. Commencing January 1, 2005, and every two years thereafter, the Governor will adjust this amount in proportion to the rise or fall of the Consumer Price Index.

The bill makes changes to the section of law that enumerates exemptions to the requirement for public advertising and bidding. The bill exempts contracts that concern: the use of electronic data or media services, including the internet, for the printing of legal notices and briefs used in any legal proceeding to which the State college is a party; electronic databases and digital formats in regard to specialized library services; the use of electronic data or media services, including the internet, for the publication of legal notices; the collection of amounts due on certain obligations to the State college, including but not limited to, the amounts due on tuition and fees and room and board; consulting services; the production and reproduction in electronic and digital formats, including compact discs, of such items as catalogs, yearbooks and course announcements; information technology, defined as telecommunications goods and services, including, but not limited to, software, hardware and systems implementation and support for voice, data and video; and items available from vendors at costs below State contract pricing for the same product or service, which meets or exceeds the State contract terms or conditions.

The bill provides that a State college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising, may purchase any materials, supplies, goods, services or equipment pursuant to a contract for those items entered into on behalf of a

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1 governmental agency. The law currently provides that under these 2 conditions the State college could purchase materials, supplies, goods, 3

services or equipment pursuant to a contract entered into on behalf of 4 the State by the Division of Purchase and Property.

The bill extends the period for which a contract may be awarded

5 from 12 to 36 months and adds to the list of types of contracts that 6 7 may exceed the 36-month period. Contracts concerning the provision 8 of banking, financial services, and e-commerce services and the 9 provision of services for maintenance and repair of building systems, 10 including fire alarms, fire suppression systems, security systems, and 11 heating, ventilation and air conditioning systems may all be bid for a

12 term not exceeding five years.

Under current law, in the case of contracts for the construction, 13 14 alteration or repair of any building by a State college, the contracting 15 agent must advertise for and receive: separate bids for various categories of work; bids for all work and materials required to 16 complete the entire project; or both. These contracts are awarded to 17 the lowest responsible bidder whose bid will be the most advantageous 18 19 to the State college. This bill will permit State colleges to also use 20 one of the following procedures in the case of bids for the 21 construction, alteration or repair of any building: bids for work using 22 the design-build method; bids for work using the construction 23 manager-agent method; or bids for work using the construction manager at-risk method. Contracts awarded pursuant to these 24 procedures will be awarded to the bidder whose proposal will be most 25 26 advantageous to the State college.

#### SENATE EDUCATION COMMITTEE

#### STATEMENT TO

#### SENATE, No. 1543

with committee amendments

### STATE OF NEW JERSEY

**DATED:** June 9, 2005

The Senate Education Committee reports favorably Senate Bill No.1543 with committee amendments.

As amended, this bill makes various changes to the "State College Contracts Law," P.L.1986, c.43 (C.18A:64-52 et seq.). The bill raises to \$26,200 the threshold above which a contract must be publicly advertised and publicly bid. Commencing January 1, 2005, and every two years thereafter, the Governor will adjust this amount in proportion to the rise or fall of the Consumer Price Index. The change in the threshold amount is designed to ensure that the threshold amount for State colleges and universities is the same, and continues to be the same, as the threshold amount applicable to county colleges pursuant to the "County College Contracts Law," P.L.1982, c.189 (C.18A:64A-25.1 et seq.

The bill revises the method by which boards of trustees may award contracts for the purchase of goods and services. For these contracts the board will award the contract to the responsible bidder whose bid, conforming to the invitation for bids, will be most advantageous to the State college, price and other factors considered. The bill does not change the method for awarding contracts for the construction of buildings and other improvements. Under current law, both types of contracts are awarded to the lowest responsible bidder whose bid will be the most advantageous to the State colleges.

The bill changes the law that enumerates exemptions to the requirement for public advertising and bidding. The bill exempts contracts that concern: the use of electronic data or media services, including the internet, for the printing of legal notices and briefs used in any legal proceeding to which the State college is a party; electronic databases and digital formats in regard to specialized library services; the use of electronic data or media services, including the internet, for the publication of legal notices; the collection of amounts due on certain obligations to the State college, including but not limited to the amounts due on tuition and fees and room and board; the production and reproduction of such items as catalogs, yearbooks and course announcements in electronic and digital formats, including compact discs; information technology, defined as telecommunications goods

and services, including but not limited to software, hardware and systems implementation and support for voice, data and video; items available from vendors at costs below State contract pricing for the same product or service, which meets or exceeds the State contract terms or conditions; management contracts for bookstores, performing arts centers, residence halls, parking facilities and building operations; consulting services involving information technology, curricular or programmatic review, fund raising, transportation, safety or security; construction management services for construction, alteration or repair of any building or improvement; or purchase or rental of equipment of a technical nature, when the procurement thereof without advertising is necessary in order to assure standardization of equipment and interchangeability of parts in the public interest.

The bill provides that a State college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising, may purchase any materials, supplies, goods, services or equipment pursuant to a contract for those items entered into on behalf of any municipality or county in the State. The law currently provides that under these conditions the State college could purchase materials, supplies, goods, services or equipment pursuant to a contract entered into on behalf of the State by the Division of Purchase and Property.

The bill extends the period for which a contract may be awarded from 12 to 36 months and adds to the list of types of contracts that may exceed the 36-month period. A State college will be permitted to enter a contract for a term not exceeding five years for the provision of banking, financial services, and e-commerce services and the provision of services for maintenance and repair of building systems, including fire alarms, fire suppression systems, security systems, and heating, ventilation and air conditioning systems. A State college will be permitted to enter a contract for a term not exceeding ten years for the purchase of alternative energy or the purchase or lease of alternative energy services or equipment for conservation or cost saving purposes.

The committee amended the bill to:

- \* delete the option for State colleges and universities to use the design build method, the construction manager-at-risk method, or the construction manager agent method for awarding contracts for the construction, alteration or repair of buildings;
- \* increase the bidding threshold above which a contract must be publicly advertised and publicly bid from \$25,000 to \$26,200, the current threshold for county colleges;
- \* revise the method used by State colleges and universities to evaluate bids in regard to contracts for the purchase of goods and services;
- \* include, in the list of exemptions to the requirement for public advertising and bidding, contracts concerning: management contracts for bookstores, performing arts centers, residence halls, parking facilities and building operations; specific types of consulting services;

construction management services for construction, alteration or repair of any building or improvement; and the purchase or rental of technical equipment when it is necessary in the public interest to assure standardization of equipment and interchangeability of parts;

- \* include conditions for purchasing from the Federal Supply Schedules:
- \* eliminate language that refers to a consent of surety being submitted with a bid;
- \* permit State colleges and universities to enter contracts for the purchase of alternative energy or the purchase or lease of alternative energy services or equipment for conservation or cost saving purposes for a term not exceeding 10 years;
- \* repeal a section of law concerning bids of equal amounts and insert the repealed language in the section of law concerning the method of evaluation used for bids concerning contracts for the construction of buildings and other improvements;
- \* provide that all the sections of the bill will take effect 60 days after the date of enactment and will apply to contracts for which bids are solicited on and after the effective date; and

As reported, this bill is identical to Assembly Bill No. 2641(1R) with committee amendments.

#### 4:9-15.43

#### LEGISLATIVE HISTORY CHECKLIST

Compiled by the NJ State Law Library

**LAWS OF:** 2005 **CHAPTER:** 37

**NJSA:** 4:9-15.43 (Requires identification and record keeping for sales of certain fertilizers)

BILL NO: A3260 (Substituted for S1898)

SPONSOR(S): Barnes and others

DATE INTRODUCED: September 27, 2004

COMMITTEE: ASSEMBLY: Law and Public Safety

**SENATE:** Law and Public Safety and Veterans' Affairs

AMENDED DURING PASSAGE: Yes

DATE OF PASSAGE: ASSEMBLY: January 24, 2005

SENATE: December 13, 2004

**DATE OF APPROVAL:** February 25, 2005

FOLLOWING ARE ATTACHED IF AVAILABLE:

FINAL TEXT OF BILL 2<sup>nd</sup> reprint enacted

A3260

**SPONSOR'S STATEMENT**: (Begins on page 2 of original bill)

Yes

COMMITTEE STATEMENT: <u>ASSEMBLY</u>: <u>Yes</u>

SENATE: Yes

FLOOR AMENDMENT STATEMENT: No

LEGISLATIVE FISCAL ESTIMATE: No

S1898

**SPONSOR'S STATEMENT**: (Begins on page 5 of original bill)

Yes

**COMMITTEE STATEMENT:** ASSEMBLY: No

**SENATE**: Yes

FLOOR AMENDMENT STATEMENT: No

LEGISLATIVE FISCAL ESTIMATE: No

VETO MESSAGE: No

GOVERNOR'S PRESS RELEASE ON SIGNING: No

**FOLLOWING WERE PRINTED:** 

Publications at the State Library (609) 278-2640 ext. 103 or mailto:refdesk@njstatelib.org REPORTS: No **HEARINGS:** No **NEWSPAPER ARTICLES:** 

No

To check for circulating copies, contact New Jersey State Government

IS 3/14/07

#### P.L. 2005, CHAPTER 37, approved February 25, 2005 Assembly, No. 3260 (Second Reprint)

AN ACT concerning the sale of <sup>2</sup>[ammonium nitrate fertilizer]certain 1 commercial fertilizers<sup>2</sup> and <sup>2</sup>amending and<sup>2</sup> supplementing 2 3 <sup>2</sup>[chapter 9 of Title 4 of the Revised Statutes] P.L.1970, c.66<sup>2</sup>.

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5 BE IT ENACTED by the Senate and General Assembly of the State 6 of New Jersey:

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- 8 <sup>2</sup>1. Section 3 of P.L.1970, c.66 (C.4:9-15.3) is amended to read as 9 follows:
  - 3. As used in this act:
- (a) "Commercial fertilizer" means a fertilizer material, mixed fertilizer or any other substance containing one or more recognized plant nutrients which is used for its plant nutrient content, which is 14 designed for use or claimed to have value in promoting plant growth, and which is sold, offered for sale, or intended for sale; except that it shall not be considered to include unmanipulated animal or vegetable manures, agricultural liming materials, or wood ashes.
  - (b) "Specialty fertilizer" means a commercial fertilizer distributed primarily for nonfarm use, such as home gardens, lawns, shrubbery, flowers, golf courses, parks, cemeteries, greenhouses, and nurseries.
  - (c) "Customer formulated mix" means a commercial fertilizer prepared expressly for, and according to specifications furnished prior to mixing by, the customer.
  - (d) "Soil conditioner" means any substance intended or claimed to improve the chemical, physical or biological characteristics of the soil which is sold, offered for sale, or intended for sale; except that it shall not be considered to include decomposed organic material having an ash content not exceeding 25% by dry weight, unmanipulated animal or vegetable manures, agricultural liming materials, or any other materials that may be exempted by regulation.
- 31 (e) "Brand" means a term, design, or trademark used in connection 32 with a soil conditioner or with one or more grades of commercial 33 fertilizer.
- 34 (f) "Grade" means the percentage of total nitrogen, available 35 phosphoric acid, and soluble potash stated in whole numbers in the 36 same terms, order, and percentages as in the guaranteed analysis; provided, however, that fertilizer materials, bone meal, and similar raw 37

EXPLANATION - Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and intended to be omitted in the law.

Matter underlined thus is new matter.

Matter enclosed in superscript numerals has been adopted as follows:

Assembly ALP committee amendments adopted October 21, 2004.

<sup>&</sup>lt;sup>2</sup> Senate SLP committee amendments adopted November 8, 2004.

1 materials may be guaranteed in fractional units.

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- (g) "Guaranteed analysis" means the minimum percentage of plant nutrients claimed and set forth in the manner prescribed in subsection 10(c) of this act.
- (h) "Index value" means an expression of the actual analysis of a fertilizer compared to the guaranteed analysis determined according to 6 7 the following formula. Multiply the total nitrogen value by 3, the 8 available phosphoric acid value by 2, and the soluble potash value by 9 one, and then add these figures separately for the actual analysis and 10 for the guaranteed analysis to obtain, respectively, the total actual value and the total guaranteed value. The index value is obtained by 12 dividing the total actual value by the total guaranteed value.
  - (i) "Official sample" means any sample of commercial fertilizer or soil conditioner taken by an agent of the Department of Agriculture and designated as "official" by the department.
- (j) "Person" includes any individual, partnership, association, firm, 16 17 or corporation.
  - "Distributor" means any person who imports, consigns, manufactures, produces, compounds, mixes, or blends commercial fertilizer or soil conditioner or who offers for sale, sells, barters, or otherwise supplies such products in this State.
  - (1) "Licensee" means a person who is licensed, or is required to be licensed, to distribute commercial fertilizers or soil conditioners under the provisions of this act.
  - (m) "Manufacturing facility" means any place where a commercial fertilizer or soil conditioner is manufactured, produced, compounded, mixed, blended, or in any way altered chemically or physically.
  - (n) "Label" means the display of all written, printed, or graphic matter on the immediate container or a statement accompanying a commercial fertilizer or soil conditioner.
  - (o) "Labeling" means all written, printed, or graphic matter on or accompanying any commercial fertilizer or soil conditioner, or the contents of any advertisements, brochures, posters, or television or radio announcements used in promoting the sale of such commercial fertilizer or soil conditioner.
    - (p) "Ton" means a net weight of 2,000 pounds avoirdupois.
    - (q) "Per cent" or "percentage" refers to the percentage by weight.
  - (r) "Department" means the New Jersey Department of Agriculture and includes the State Board of Agriculture, the Secretary of Agriculture, the State Chemist, and all employees and agents thereof.
  - (s) "State board" means the State Board of Agriculture of New Jersey.
- 43 (t) "Secretary" means the Secretary of Agriculture of New Jersey.
- 44 (u) "State Chemist" means the person appointed by the State 45 board, subject to the supervision of the secretary, for the purpose of 46 administering this act.

- 1 (v) "Restricted commercial fertilizer" means any commercial
- 2 <u>fertilizer that in the judgment of the State Chemist, in consultation</u>
- 3 with the Domestic Security Preparedness Task Force, has the potential
- 4 to be used as a "destructive device" as defined in subsection c. of
- 5 N.J.S. 2C:39-1 or an "explosive" as defined in subsection e. of N.J.S.
- 6 <u>2C:39-1 or otherwise presents an unreasonable threat to public safety.</u>
- 7 "Restricted commercial fertilizer" shall include, but not be limited to,
- 8 the chemical compound ammonium nitrate.<sup>2</sup>
- 9 (cf: P.L.1983, c.419, s.1)

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- 11 <sup>2</sup>[1.] <u>2.</u><sup>2</sup> a. Every manufacturer or distributor of <sup>2</sup>a restricted<sup>2</sup>
- 12 commercial <sup>2</sup>[fertilizers or soil conditioners licensed pursuant to
- 13 section 5 of P.L.1970, c.66 (C.4:9-15.5)] fertilizer<sup>2</sup> shall record <sup>2</sup>, on
- 14 <u>forms provided by the secretary, <sup>2</sup> <sup>1</sup>the number of <sup>1</sup> a valid State or</u>
- 15 federal driver's license <sup>1</sup>[number] bearing a photograph<sup>1</sup>, or other
- picture identification card number approved for buyer identification by
- 17 the State Board of Agriculture, <sup>1</sup>and make a clear copy of that
- 18 <u>identification.</u> before offering for sale or selling <sup>2</sup> [ammonium nitrate]
- 19 <u>restricted commercial</u><sup>2</sup> fertilizer to that buyer.
- b. Licensed manufacturers or distributors shall maintain for at least
- 21 two years a record of all sales of <sup>2</sup>[ammonium nitrate] restricted
- 22 <u>commercial</u><sup>2</sup> fertilizer including:
  - (1) the date of sale or delivery of the fertilizer;
- 24 (2) the name <sup>1</sup>[and], <sup>1</sup> address <sup>1</sup>and copy of the driver's license or
- 25 <u>picture identification card</u><sup>1</sup> of the person to whom the fertilizer was
   26 sold or delivered;
- 27 (3) the amount of the fertilizer; and
- 28 (4) any other information as may be required by the State Board of
- 29 Agriculture.
- 30 c. Licensed manufacturers or distributors shall annually compile
- 31 and report the information required pursuant to subsection a. of this
- 32 section to the State Board of Agriculture.
- d. The State Board of Agriculture shall refuse to grant or renew a
- 34 license of a manufacturer or distributor who fails to comply with the
- 35 reporting requirements set forth in subsections a. and b. of this section.
- e. A licensed manufacturer or distributor may refuse to offer for
- 37 sale or sell <sup>2</sup>[ammonium nitrate] restricted commercial<sup>2</sup> fertilizer to
- 38 buyers attempting to purchase ammonium nitrate out of season, in
- 39 unusual quantities or under suspect purchase patterns.
- 40 f. The State Board of <sup>1</sup>[Agriculure] Agriculture<sup>1</sup>, after
- 41 consultation with the <sup>2</sup>[Attorney General] <u>Domestic Security</u>
- 42 <u>Preparedness Task Force</u><sup>2</sup>, shall promulgate regulations implementing
- 43 the provisions of this section.

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45 <sup>2</sup>3. (New section) A distributor of restricted commercial fertilizer

# A3260 [2R] 4

1	shall immediately report any suspect purchase pattern, theft or loss of
2	inventory of a restricted commercial fertilizer to the appropriate law
3	enforcement agency. <sup>2</sup>
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5	<sup>2</sup> 4. (New section) Notwithstanding any provision of law to the
6	contrary, any person who refuses to sell a restricted commercial
7	fertilizer to any person, or any person who reports information to a
8	law enforcement official or agency concerning the suspect purchase
9	pattern of any person attempting to purchase a restricted commercial
10	fertilizer shall be immune from any civil liability on account of the
11	report, unless such person has acted in bad faith or with malicious
12	purpose. <sup>2</sup>
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14	<sup>2</sup> [2.] <u>5.</u> This act shall take effect on the first day of the fourth
15	month following enactment.
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20	Requires identification and record keeping for sales of certain
21	fertilizers.

# ASSEMBLY, No. 3260

# STATE OF NEW JERSEY 211th LEGISLATURE

INTRODUCED SEPTEMBER 27, 2004

Sponsored by: Assemblyman PETER J. BARNES, JR. District 18 (Middlesex) Assemblyman GORDON M. JOHNSON District 37 (Bergen)

#### **SYNOPSIS**

Requires identification to purchase ammonium nitrate fertilizer.

#### **CURRENT VERSION OF TEXT**

As introduced.



(Sponsorship Updated As Of: 9/28/2004)

#### A3260 BARNES, JOHNSON

1	AN ACT concerning the sale of ammonium nitrate fertilizer and
2	supplementing chapter 9 of Title 4 of the Revised Statutes.
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4	BE IT ENACTED by the Senate and General Assembly of the State
5	of New Jersey:
6	
7	1. a. Every manufacturer or distributor of commercial fertilizers
8	or soil conditioners licensed pursuant to section 5 of P.L.1970, c.66
9	(C.4:9-15.5) shall record a valid State or federal driver's license
10	number, or other picture identification card number approved for
11	buyer identification by the State Board of Agriculture, before offering
12	for sale or selling ammonium nitrate fertilizer to that buyer.
13	b. Licensed manufacturers or distributors shall maintain for at least
14	two years a record of all sales of ammonium nitrate fertilizer including:
15	(1) the date of sale or delivery of the fertilizer;
16	(2) the name and address of the person to whom the fertilizer was
17	sold or delivered;
18	(3) the amount of the fertilizer; and
19	(4) any other information as may be required by the State Board of
20	Agriculture.
21	c. Licensed manufacturers or distributors shall annually compile
22	and report the information required pursuant to subsection a. of this
23	section to the State Board of Agriculture.
24	d. The State Board of Agriculture shall refuse to grant or renew a
25	license of a manufacturer or distributor who fails to comply with the
26	reporting requirements set forth in subsections a. and b. of this section.
27 28	e. A licensed manufacturer or distributor may refuse to offer for
29	sale or sell ammonium nitrate fertilizer to buyers attempting to purchase ammonium nitrate out of season, in unusual quantities or
30	under suspect purchase patterns.
31	f. The State Board of Agriculure, after consultation with the
32	Attorney General, shall promulgate regulations implementing the
33	provisions of this section.
34	provisions of this section.
35	2. This act shall take effect on the first day of the fourth month
36	following enactment.
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39	STATEMENT
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41	This bill would require persons licensed to manufacture or
42	distribute fertilizer in this State to obtain a photo identification of
43	anyone buying ammonium nitrate fertilizer. The licensee also would
44	be required to keep a record of all sales of ammonium nitrate fertilizer.
45	The record shall include: (1) the date of the sale or delivery; (2) the

#### A3260 BARNES, JOHNSON

- 1 purchaser's name and address; (3) the amount of fertilizer sold; and
- 2 (4) any other information required by the State Board of Agriculture.
- 3 A license will not be granted or renewed if the manufacturer or
- 4 distributor does not comply with the bill's provisions.
- 5 The bill also specifies that licensed manufacturers or distributors
- 6 may refuse sell ammonium nitrate fertilizer to buyers attempting to
- 7 purchase ammonium nitrate out of season, in unusual quantities or
- 8 under suspect purchase patterns.
- 9 This bill is in response to the growing use of ammonium nitrate in
- 10 terrorist bombs. A recent federal Department of Homeland Security
- bulletin warned that terrorists might use ammonium nitrate bombs to
- 12 strike the country's public transportation system this summer.
- 13 Ammonium nitrate bombs were used in a series of deadly bombings in
- 14 Instanbul, Turkey in November 2003, a nightclub bombing in Bali,
- 15 Indonesia in October 2002, the 1995 Oklahoma City bombing, as well
- as in the 1993 World Trade Center attack. While ammonium nitrate
- 17 has legitimate uses in the farming and industrial explosive industries,
- 18 its sale and distribution should be monitored.

#### ASSEMBLY LAW AND PUBLIC SAFETY COMMITTEE

#### STATEMENT TO

#### ASSEMBLY, No. 3260

with committee amendments

### STATE OF NEW JERSEY

DATED: OCTOBER 21, 2004

The Assembly Law and Public Safety Committee reports favorably and with committee amendments Assembly Bill No. 3260.

Assembly Bill No. 3260, as amended and reported by the committee, requires persons licensed to manufacture or distribute fertilizer in this State to obtain a photo identification of anyone buying ammonium nitrate fertilizer. The licensee also would be required to keep a record of all sales of ammonium nitrate fertilizer. The record shall include: (1) the date of the sale or delivery; (2) the purchaser's name and address, as well as a copy of the purchaser's driver's license; (3) the amount of fertilizer sold; and (4) any other information required by the State Board of Agriculture. A license will not be granted or renewed if the manufacturer or distributor does not comply with the bill's provisions.

The amended bill also specifies that licensed manufacturers or distributors may refuse to sell ammonium nitrate fertilizer to buyers attempting to purchase ammonium nitrate out of season, in unusual quantities or under suspect purchase patterns.

According to the sponsor, this bill is in response to the growing use of ammonium nitrate in terrorist bombs. A recent federal Department of Homeland Security bulletin warned that terrorists might use ammonium nitrate bombs to strike the country's public transportation system. Ammonium nitrate bombs were used in a series of deadly bombings in Instanbul, Turkey in November 2003, a nightclub bombing in Bali, Indonesia in October 2002, the 1995 Oklahoma City bombing, as well as in the 1993 World Trade Center attack. While ammonium nitrate has legitimate uses in the farming and industrial explosive industries, its sale and distribution should be monitored.

#### **COMMITTEE AMENDMENTS**

The committee amended the bill to clarify that the driver's license or other identification that a seller is to obtain from the purchaser prior to a sale of ammonium nitrate must have a photograph. The amendments also clarify that the copy of the buyer's photo identification must be included in the information that must be

maintained on record for two years.

A technical correction also was made to the bill.

# SENATE LAW AND PUBLIC SAFETY AND VETERANS' AFFAIRS COMMITTEE

#### STATEMENT TO

# [First Reprint] ASSEMBLY, No. 3260

with committee amendments

### STATE OF NEW JERSEY

DATED: NOVEMBER 8, 2004

The Senate Law and Public Safety and Veterans' Affairs Committee reports favorably Assembly Bill No. 3260 (1R).

As amended and reported by the committee, this bill requires persons licensed to manufacture or distribute fertilizer in this State to obtain a photo identification of anyone buying restricted commercial fertilizer, as defined in the bill. The licensee also would be required to keep a record, on forms to be provided by the Secretary of Agriculture, of all sales of restricted commercial fertilizer. The record shall include: (1) the date of the sale or delivery; (2) the purchaser's name and address, as well as a copy of the purchaser's driver's license; (3) the amount of fertilizer sold; and (4) any other information required by the State Board of Agriculture. A license will not be granted or renewed if the manufacturer or distributor does not comply with the bill's provisions.

The bill also specifies that licensed manufacturers or distributors may refuse to sell restricted commercial fertilizer to buyers attempting to purchase out of season, in unusual quantities or under suspect purchase patterns.

As amended by the committee, the bill also requires a distributor of restricted commercial fertilizer to immediately report any suspect purchase pattern, theft or loss of inventory of a restricted commercial fertilizer to the appropriate law enforcement agency.

The amended bill further provides that any person who refuses to sell a restricted commercial fertilizer to any person, or any person who reports information to a law enforcement official or agency concerning the suspect purchase pattern of any person attempting to purchase a restricted commercial fertilizer would be immune from any civil liability on account of the report, unless the person has acted in bad faith or with malicious purpose.

The committee amended the bill to provide a definition of "restricted commercial fertilizer" which would be regulated under the

bill. As received by the committee, the bill regulated ammonium nitrate fertilizer. The amendments also provide that the information required to be obtained from buyers be recorded on a standard form provided by the Secretary of Agriculture. In addition, the amendments require that manufacturers and distributors report suspect purchase patterns or theft or loss of inventory to law enforcement, and provide immunity for those who comply with reporting requirements, except for bad faith or malicious purpose. Finally, the Secretary of Agriculture is required to consult with the Domestic Security Preparedness Task Force in promulgating regulations to effectuate the bill's provisions. As introduced, the secretary was required to consult with the Attorney General.

As amended and reported by the committee, this bill is identical to the Senate Committee Substitute for Senate Bill No. 1898, which also was reported by the committee on this same date.

# **SENATE, No. 1898**

# STATE OF NEW JERSEY 211th LEGISLATURE

INTRODUCED OCTOBER 4, 2004

Sponsored by: Senator ANDREW R. CIESLA District 10 (Monmouth and Ocean)

Co-Sponsored by: Senators Kyrillos, T.Kean and Lance

#### **SYNOPSIS**

Requires identification and record keeping for sales of certain fertilizers.

#### **CURRENT VERSION OF TEXT**

As introduced.



1 **AN ACT** concerning the sale of certain commercial fertilizers and amending and supplementing P.L.1970, c.66.

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4 **BE IT ENACTED** by the Senate and General Assembly of the State of New Jersey:

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- 7 1. (New section) The Legislature finds and declares:
- a. The panel of scientists and security experts at the National Academy of Sciences recommended in 1998 that the Congress of the United States pass legislation requiring the purchasers of ammonium nitrate and other fertilizers to provide identification to dealers of such products, and that dealers maintain records of such purchases.
  - b. In the absence of national legislation the Legislature determines that it is in the public interest to regulate, document and monitor access to certain fertilizers designated by the Secretary of Agriculture that due to their explosive capabilities pose an unreasonable threat to public safety.

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- 2. Section 2 of P.L.1970, c.66 (C.4:9-15.2) is amended to read as follows:
- 2. This act shall be administered by the New Jersey Department of Agriculture: provided, however, the Secretary of Agriculture shall
- Agriculture; provided, however, the Secretary of Agriculture shall
   consult with the Office of Counter-Terrorism in the Department of
- 24 <u>Law and Public Safety, and the Domestic Security Preparedness Task</u>
- 25 Force created pursuant to section 4 of P.L.2001, c.246 (C.App.A.9-
- 26 <u>67) in preparing rules and regulations implementing the provisions of</u>
- 27 (P.L. c. ) (now pending before the Legislature as this bill).
- 28 (cf: P.L.1970, c.66, s.2)

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- 30 3. Section 3 of P.L.1970, c.66 (C.4:9-15.3) is amended to read as 31 follows:
  - 3. As used in this act:
  - (a) "Commercial fertilizer" means a fertilizer material, mixed fertilizer or any other substance containing one or more recognized plant nutrients which is used for its plant nutrient content, which is designed for use or claimed to have value in promoting plant growth, and which is sold, offered for sale, or intended for sale; except that it shall not be considered to include unmanipulated animal or vegetable manures, agricultural liming materials, or wood ashes.
- 40 (b) "Specialty fertilizer" means a commercial fertilizer distributed 41 primarily for nonfarm use, such as home gardens, lawns, shrubbery, 42 flowers, golf courses, parks, cemeteries, greenhouses, and nurseries.
- 43 (c) "Customer formulated mix" means a commercial fertilizer

EXPLANATION - Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and is intended to be omitted in the law.

prepared expressly for, and according to specifications furnished prior
 to mixing by, the customer.

- (d) "Soil conditioner" means any substance intended or claimed to improve the chemical, physical or biological characteristics of the soil which is sold, offered for sale, or intended for sale; except that it shall not be considered to include decomposed organic material having an ash content not exceeding 25% by dry weight, unmanipulated animal or vegetable manures, agricultural liming materials, or any other materials that may be exempted by regulation.
  - (e) "Brand" means a term, design, or trademark used in connection with a soil conditioner or with one or more grades of commercial fertilizer.

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- (f) "Grade" means the percentage of total nitrogen, available phosphoric acid, and soluble potash stated in whole numbers in the same terms, order, and percentages as in the guaranteed analysis; provided, however, that fertilizer materials, bone meal, and similar raw materials may be guaranteed in fractional units.
- (g) "Guaranteed analysis" means the minimum percentage of plant nutrients claimed and set forth in the manner prescribed in subsection 10(c) of this act.
  - (h) "Index value" means an expression of the actual analysis of a fertilizer compared to the guaranteed analysis determined according to the following formula. Multiply the total nitrogen value by 3, the available phosphoric acid value by 2, and the soluble potash value by one, and then add these figures separately for the actual analysis and for the guaranteed analysis to obtain, respectively, the total actual value and the total guaranteed value. The index value is obtained by dividing the total actual value by the total guaranteed value.
- (i) "Official sample" means any sample of commercial fertilizer or soil conditioner taken by an agent of the Department of Agriculture and designated as "official" by the department.
- (j) "Person" includes any individual, partnership, association, firm,or corporation.
  - (k) "Distributor" means any person who imports, consigns, manufactures, produces, compounds, mixes, or blends commercial fertilizer or soil conditioner or who offers for sale, sells, barters, or otherwise supplies such products in this State.
  - (l) "Licensee" means a person who is licensed, or is required to be licensed, to distribute commercial fertilizers or soil conditioners under the provisions of this act.
- 41 (m) "Manufacturing facility" means any place where a commercial 42 fertilizer or soil conditioner is manufactured, produced, compounded, 43 mixed, blended, or in any way altered chemically or physically.
- 44 (n) "Label" means the display of all written, printed, or graphic 45 matter on the immediate container or a statement accompanying a 46 commercial fertilizer or soil conditioner.

#### S1898 CIESLA

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- 1 (o) "Labeling" means all written, printed, or graphic matter on or 2 accompanying any commercial fertilizer or soil conditioner, or the 3 contents of any advertisements, brochures, posters, or television or 4 radio announcements used in promoting the sale of such commercial 5 fertilizer or soil conditioner.
- 6 (p) "Ton" means a net weight of 2,000 pounds avoirdupois.
- 7 (q) "Per cent" or "percentage" refers to the percentage by weight.
  - (r) "Department" means the New Jersey Department of Agriculture and includes the State Board of Agriculture, the Secretary of Agriculture, the State Chemist, and all employees and agents thereof.
- 11 (s) "State board" means the State Board of Agriculture of New 12 Jersey.
  - (t) "Secretary" means the Secretary of Agriculture of New Jersey.
  - (u) "State Chemist" means the person appointed by the State board, subject to the supervision of the secretary, for the purpose of administering this act.
- administering this act.

  (v) "Restricted commercial fertilizer" means any commercial fertilizer that in the judgment of the State Chemist in consultation with the Domestic Security Preparedness Task Force has the potential to be used as a "destructive device" as defined in subsection c. of N.J.S. 2C:39-1 or an "explosive" as defined in subsection e. of N.J.S. 2C:39-22 1 or otherwise presents an unreasonable threat to public safety. "Restricted commercial fertilizer" shall include, but not be limited to,
- 24 the chemical compound ammonium nitrate and the chemical compound
- 25 anhydrous ammonia, as those terms are defined in Official Publication
- 26 No.57 of the Association of American Plant Food Control Officials.
- 27 (cf: P.L.1983, c.419, s.1)

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- 4. (New section) A distributor of restricted commercial fertilizer may refuse to make a sale to a person attempting to purchase restricted commercial fertilizer if, in the opinion of the distributor, the person attempting to purchase a restricted commercial fertilizer is:
- a. attempting to purchase restricted commercial fertilizers out ofseason;
- b. attempting to purchase restricted commercial fertilizers inunusual quantities; or
- c. attempting to purchase restricted commercial fertilizers under
   suspect purchase patterns.

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5. (New section) A distributor of restricted commercial fertilizer shall immediately report any suspect purchase pattern, theft or loss of inventory of a restricted commercial fertilizer to the appropriate law enforcement agency.

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6. (New section) Notwithstanding any provision of law to the contrary, any person who refuses to sell a restricted commercial

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1 fertilizer to any person, or any person who reports information to a 2 law enforcement official or agency concerning the suspect purchase pattern of any person attempting to purchase a restricted commercial 3 4 fertilizer shall be immune from any civil liability on account of the report, unless such person has acted in bad faith or with malicious 5 6 purpose. 7 8 7. (New section) A distributor of restricted commercial fertilizer 9 shall, prior to the completion of any sale, record on forms provided by 10 the Secretary, the valid drivers' license number, name and address of 11 any person seeking to purchase a restricted commercial fertilizer. In addition, the distributor shall record the amount of restricted 12 13 commercial fertilizer sold. 14 15 8. (New section) A distributor of restricted commercial fertilizer shall maintain records of the information required pursuant to section 16 ) (now pending before the Legislature as this bill) 17 18 for a period of two years following the sale of a restricted commercial 19 fertilizer. 20 21 9. (New section) The Secretary of Agriculture shall, pursuant to 22 the Administrative Procedure Act, P.L.1968, c.410 (C.52:14B-1 et 23 seq.), adopt rules and regulations to effectuate the purposes of this 24 act. 25 26 10. This act shall take effect on the first day of the sixth month 27 after enactment; provided, however, the Secretary of Agriculture and the Domestic Security Preparedness Task Force may take such 28 29 anticipatory actions in advance of that date as may be necessary to 30 provide for the effective implementation of this act on its effective 31 date. 32 33 34 **STATEMENT** 35 This bill would require distributors of ammonium nitrate and other 36 37 fertilizers that can readily be used to create terrorist bombs to require 38 identification from customers of such products, and maintain records 39 of sales of such products. 40 When combined with diesel fuel or kerosene, ammonium nitrate can 41 be used to create explosives like those that destroyed the Alfred P. 42 Murrah Federal Building in Oklahoma City, and those used in the October 2002 nightclub bombings that killed 202 people in Bali. 43 44 Currently, the states of Nevada and South Carolina have laws 45 requiring identification and record keeping of ammonium nitrate and other potentially explosive fertilizers. 46

# SENATE LAW AND PUBLIC SAFETY AND VETERANS' AFFAIRS COMMITTEE

#### STATEMENT TO

# SENATE COMMITTEE SUBSTITUTE FOR SENATE, No. 1898

### STATE OF NEW JERSEY

DATED: NOVEMBER 8, 2004

The Senate Law and Public Safety and Veterans' Affairs Committee reports favorably a Senate Committee Substitute for Senate Bill No. 1898.

This committee substitute requires persons licensed to manufacture or distribute fertilizer in this State to obtain a photo identification of anyone buying restricted commercial fertilizer, as defined in the substitute. The licensee also would be required to keep a record, on forms to be provided by the Secretary of Agriculture, of all sales of restricted commercial fertilizer. The record shall include: (1) the date of the sale or delivery; (2) the purchaser's name and address, as well as a copy of the purchaser's driver's license; (3) the amount of fertilizer sold; and (4) any other information required by the State Board of Agriculture. A license will not be granted or renewed if the manufacturer or distributor does not comply with the substitute's provisions.

The substitute also specifies that licensed manufacturers or distributors may refuse to sell restricted commercial fertilizer to buyers attempting to purchase out of season, in unusual quantities or under suspect purchase patterns.

The substitute also requires a distributor of restricted commercial fertilizer to immediately report any suspect purchase pattern, theft or loss of inventory of a restricted commercial fertilizer to the appropriate law enforcement agency.

The substitute further provides that any person who refuses to sell a restricted commercial fertilizer to any person, or any person who reports information to a law enforcement official or agency concerning the suspect purchase pattern of any person attempting to purchase a restricted commercial fertilizer would be immune from any civil liability on account of the report, unless the person has acted in bad faith or with malicious purpose.

This committee substitute is identical to Assembly Bill No. 3260 (1R), as amended and reported by the committee on this same date.