45:16A-2 and 45:16A-10 LEGISLATIVE HISTORY CHECKLIST

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LAWS OF: 2018 **CHAPTER:** 125

NJSA: 45:16A-2 and 45:16A-10 (Revises ownership standards and exemptions under HVACR license law. *)

BILL NO: A3703 (Substituted for S2549)

SPONSOR(S) DeAngelo and others

DATE INTRODUCED: 3/22/2018

COMMITTEE: ASSEMBLY: Regulated Professions

SENATE: Commerce

AMENDED DURING PASSAGE: Yes

DATE OF PASSAGE: ASSEMBLY: 9/27/2018

SENATE: 9/27/2018

DATE OF APPROVAL: 10/4/2018

FOLLOWING ARE ATTACHED IF AVAILABLE:

FINAL TEXT OF BILL (Second Reprint enacted)

Yes

A3703

SPONSOR'S STATEMENT: (Begins on page 4 of introduced bill) Yes

COMMITTEE STATEMENT: ASSEMBLY: Yes

SENATE: No

(Audio archived recordings of the committee meetings, corresponding to the date of the committee statement, *may possibly* be found at www.njleg.state.nj.us)

FLOOR AMENDMENT STATEMENT: No

LEGISLATIVE FISCAL ESTIMATE: No

S2549

SPONSOR'S STATEMENT: (Begins on page 4 of introduced bill) Yes

COMMITTEE STATEMENT: ASSEMBLY: No.

SENATE: Yes

(Audio archived recordings of the committee meetings, corresponding to the date of the committee statement, *may possibly* be found at www.njleg.state.nj.us)

FLOOR AMENDMENT STATEMENT: No

LEGISLATIVE FISCAL ESTIMATE: No

(continued)

VETO MESSAGE:	Yes
GOVERNOR'S PRESS RELEASE ON SIGNING:	Yes
FOLLOWING WERE PRINTED: To check for circulating copies, contact New Jersey State Govern Publications at the State Library (609) 278-2640 ext.103 or mailton	
REPORTS:	No
HEARINGS:	No
NEWSPAPER ARTICLES:	No

RH/CL

P.L. 2018, CHAPTER 125, approved October 4, 2018

Assembly, No. 3703 (Second Reprint)

AN ACT concerning ¹[bona fide representatives of]¹ heating, 1 ventilating, air conditioning and refrigeration contractors, and 2 3 amending P.L.2007, c.211.

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BE IT ENACTED by the Senate and General Assembly of the State of New Jersey:

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- 1. Section 2 of P.L.2007, c.211 (C.45:16A-2) is amended to read as follows:
- 10 2. As used in this act:

"Board" means the State Board of Examiners of Heating, 11 12 Ventilating, Air Conditioning and Refrigeration Contractors created 13 by section 3 of this act.

"Bona fide representative" means ², except as otherwise provided herein, ² [:in the case of a sole proprietorship, the owner; in the case of a partnership, a partner; in the case of a limited liability company, a manager; or in the case of a corporation, an executive officer a Master HVACR contractor who has not less than one percent ownership of the issued and outstanding shares of stock in a corporation, or not less than one percent ownership of the capital of a partnership, or not less than one percent ownership of any other firm or legal entity engaged in HVACR contracting in this State ²[1, unless the]. A "bona fide representative" means, with respect to a² corporation, partnership, or other firm or legal entity engaged in HVACR contracting in this State ²which² generates more than 65 percent of its gross revenue from sources other than HVACR contracting, ²[in which case the bona fide representative shall be:] or with respect to a publicly-traded corporation, including its wholly-owned subsidiaries, whose principal business in this State is HVACR contracting: in the case of a sole proprietorship, the owner; in the case of a partnership, a partner; in the case of a limited liability company, a manager; or in the case of a corporation, an executive officer¹.

"Director" means the Director of the Division of Consumer Affairs in the Department of Law and Public Safety.

"Heating, ventilating, air conditioning and refrigeration" or "HVACR" means the process of treating and protecting the environment by the responsible handling, dispensing, collecting and cleaning of chlorofluorocarbons and other refrigerants in stationary sources, and controlling the temperature, humidity and cleanliness of air by using the "wet," "dry," "radiant," "conduction," "convection," "direct," or "indirect" method or combination of

EXPLANATION - Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and is intended to be omitted in the law.

Matter underlined thus is new matter.

Matter enclosed in superscript numerals has been adopted as follows:

Assembly ARP committee amendments adopted June 11, 2918.

²Assembly amendments adopted in accordance with Governor's recommendations August 27, 2018.

methods, including those which utilize solar energy, to meet the environmental requirements of a designated area. "HVACR" also means the installation, servicing, connecting, maintenance or repair of the following:

power boiler systems, hydronic heating systems, fire tube and water tube boilers, pressure steam and hot water boilers, furnaces and space heaters, and appurtenances utilizing electric, fossil fuel, wood pellets or solar energy, other than those appurtenances utilized solely for the purpose of heating potable water;

warm air heating or refrigeration and evaporative cooling systems, ventilation and exhaust systems, dust collectors, air handling equipment, heating or cooling coils, air or refrigerant compressors, chillers, cooling towers, evaporators, condensers, plenums, fans, blowers, air cleaners, mechanical ventilation for radon mitigation, humidifiers, filters, louvers, mixing boxes and appurtenances; hydronic heating and chilled water pipe, condensate piping not discharged into a sanitary sewer, valves, fittings, burners and piping, hydronic heating, expansion tanks, pumps, gauges, humidity and thermostatic controls;

natural or manufactured gas piping on the load side of a meter; supply water piping to equipment being served from an existing dedicated source connected downstream from an approved backflow preventer, except in replacement cases, the installation of the required approved backflow device downstream from a preexisting valve; and pneumatic controls and control piping, for the control of air, liquid, or gas temperatures, radiators, convectors, unit cabinet heaters, or fan coil units; and pneumatic controls and control piping, of automatic oil, gas or coal burning equipment, mechanical refrigeration equipment, gasoline or diesel oil dispensing equipment and in replacement cases only, the connection thereof of the wiring from an electrical service disconnect box of adequate size to accommodate the equipment and controls and previously dedicated to that equipment, and the testing and balancing of air and hydronic systems, but does not include the design or preparation of specifications for equipment or systems to be installed that are within the practice of professional engineering as defined in subsection (b) of section 2 of P.L.1938, c.342 (C.45:8-28).

"Heating, ventilating, air conditioning and refrigeration contracting" means undertaking or advertising to undertake, for a fixed price, fee, commission, or gain of whatever nature, the planning, laying out, installation, construction, maintenance, service, repair, alteration or modification to any portion of any system, product or equipment or appurtenances used for the environmental needs or control of any heating, ventilating, air conditioning and refrigeration system.

"Master heating, ventilating, air conditioning and refrigeration contractor" means any person, firm, partnership, corporation or other legal entity licensed according to the provisions of this act

1 which obtains a pressure seal pursuant to sections 24 and 25 of this 2 act and which advertises, undertakes or offers to undertake for 3 another the planning, laying out, supervising, installing, servicing 4 or repairing of HVACR systems, apparatus or equipment. In order 5 to act as a "Master HVACR contractor," an individual shall be a 6 bona fide representative of the legal entity licensed pursuant to the 7 provisions of this act.

"HVACR journeyperson" means any person who installs, alters, repairs, services or renovates HVACR systems in accordance with standards, rules and regulations established by the board and who works under the supervision of a Master HVACR contractor.

"One percent ownership" means that a bona fide representative is entitled to one percent of any net profits from a business, owns one percent equity in a Master HVACR contractor, and is entitled to one percent of the net proceeds from the sale of a business in the event of sale of the business. If the Master HVACR contractor is a corporation, the bona fide representative owns stock equaling one percent equity interest, and, if there is more than one class of stock, the stock owned by the bona fide representative is the highest level stock with full voting rights.

"Retrofit" means a change in design, construction or equipment already in operation in order to incorporate later improvements.

"Replacement" means a change of equipment with the same type or similar equipment.

"Undertake or offer to undertake for another" means a contractor who is listed in a public bid as the proposed subcontractor by the contractor placing the bid for an HVACR contract.

28 (cf: P.L.2014, c.8, s.2)

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¹2. Section 10 of P.L.2007, c.211 (C.45:16A-10) is amended to read as follows:

10. The provisions of [this act] P.L.2007, c.211 (C.45:16A-1 et

- 33 seq.) shall not apply to any public utility company regulated by the 34 Board of Public Utilities pursuant to Title 48 of the Revised 35 Statutes, or any related competitive business segment of that public 36 utility that offers competitive services pursuant to the "Electric 37 Discount and Energy Competition Act," P.L.1999, c.23 (C.48:3-49 et al.). The provisions of P.L.2007, c.211 (C.45:16A-1 et seq.) shall 38 39 not apply to any related competitive business segment of a public 40 utility holding company that offers to provide or provides 41 competitive services pursuant to the "Electric Discount and Energy
- Competition Act," P.L.1999, c.23 (C.48:3-49 et al.). The provisions 42
- 43 of [this act] P.L.2007, c.211 (C.45:16A-1 et seq.) also shall not
- 44 apply to HVACR work performed on buildings, structures or
- 45 premises owned or operated by a public utility holding company or
- its subsidiaries.1 46
- 47 (cf: P.L.2007, c.211, s.10)

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1	¹ [2.] <u>3.</u> This act shall take effect immediately.
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6	Revises ownership standards and exemptions under HVACR
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ASSEMBLY, No. 3703

STATE OF NEW JERSEY

218th LEGISLATURE

INTRODUCED MARCH 22, 2018

Sponsored by: Assemblyman WAYNE P. DEANGELO District 14 (Mercer and Middlesex)

SYNOPSIS

Clarifies ownership standards of certain HVACR contractors.

CURRENT VERSION OF TEXT

As introduced.



AN ACT concerning bona fide representatives of heating, 2 ventilating, air conditioning and refrigeration contractors, and 3 amending P.L.2007, c.211.

BE IT ENACTED by the Senate and General Assembly of the State of New Jersey:

- 1. Section 2 of P.L.2007, c.211 (C.45:16A-2) is amended to read as follows:
- 2. As used in this act:

11 "Board" means the State Board of Examiners of Heating, 12 Ventilating, Air Conditioning and Refrigeration Contractors created 13 by section 3 of this act.

"Bona fide representative" means [: in the case of a sole proprietorship, the owner; in the case of a partnership, a partner; in the case of a limited liability company, a manager; or in the case of a corporation, an executive officer [] a Master HVACR contractor who has not less than one percent ownership of the issued and outstanding shares of stock in a corporation, or not less than one percent ownership of the capital of a partnership, or not less than one percent ownership of any other firm or legal entity engaged in HVACR contracting in this State.

"Director" means the Director of the Division of Consumer Affairs in the Department of Law and Public Safety.

"HVACR" means the process of treating and protecting the environment by the responsible handling, dispensing, collecting and cleaning of chlorofluorocarbons and other refrigerants in stationary sources, and controlling the temperature, humidity and cleanliness of air by using the "wet," "dry," "radiant," "conduction," "convection," "direct," or "indirect" method or combination of methods, including those which utilize solar energy, to meet the environmental requirements of a designated area. "HVACR" also means the installation, servicing, connecting, maintenance or repair of the following:

power boiler systems, hydronic heating systems, fire tube and water tube boilers, pressure steam and hot water boilers, furnaces and space heaters, and appurtenances utilizing electric, fossil fuel, wood pellets or solar energy, other than those appurtenances utilized solely for the purpose of heating potable water;

warm air heating or refrigeration and evaporative cooling systems, ventilation and exhaust systems, dust collectors, air handling equipment, heating or cooling coils, air or refrigerant compressors, chillers, cooling towers, evaporators, condensers, plenums, fans, blowers, air cleaners, mechanical ventilation for radon mitigation, humidifiers, filters, louvers, mixing boxes and appurtenances; hydronic heating and chilled water pipe, condensate

EXPLANATION – Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and is intended to be omitted in the law.

piping not discharged into a sanitary sewer, valves, fittings, burners and piping, hydronic heating, expansion tanks, pumps, gauges, humidity and thermostatic controls;

natural or manufactured gas piping on the load side of a meter; supply water piping to equipment being served from an existing dedicated source connected downstream from an approved backflow preventer, except in replacement cases, the installation of the required approved backflow device downstream from a pre-existing valve; and pneumatic controls and control piping, for the control of air, liquid, or gas temperatures, radiators, convectors, unit cabinet heaters, or fan coil units; and pneumatic controls and control piping, of automatic oil, gas or coal burning equipment, mechanical refrigeration equipment, gasoline or diesel oil dispensing equipment and in replacement cases only, the connection thereof of the wiring from an electrical service disconnect box of adequate size to accommodate the equipment and controls and previously dedicated to that equipment, and the testing and balancing of air and hydronic systems, but does not include the design or preparation of specifications for equipment or systems to be installed that are within the practice of professional engineering as defined in subsection (b) of section 2 of P.L.1938, c.342 (C.45:8-28).

"Heating, ventilating, air conditioning and refrigeration contracting" means undertaking or advertising to undertake, for a fixed price, fee, commission, or gain of whatever nature, the planning, laying out, installation, construction, maintenance, service, repair, alteration or modification to any portion of any system, product or equipment or appurtenances used for the environmental needs or control of any heating, ventilating, air conditioning and refrigeration system.

"Master heating, ventilating, air conditioning and refrigeration contractor" means any person, firm, partnership, corporation or other legal entity licensed according to the provisions of this act which obtains a pressure seal pursuant to sections 24 and 25 of this act and which advertises, undertakes or offers to undertake for another the planning, laying out, supervising, installing, servicing or repairing of HVACR systems, apparatus or equipment. In order to act as a "Master HVACR contractor," an individual shall be a bona fide representative of the legal entity licensed pursuant to the provisions of this act.

"HVACR journeyperson" means any person who installs, alters, repairs, services or renovates HVACR systems in accordance with standards, rules and regulations established by the board and who works under the supervision of a Master HVACR contractor.

"One percent ownership" means that a bona fide representative is entitled to one percent of any net profits from a business, owns one percent equity in a Master HVACR contractor, and is entitled to one percent of the net proceeds from the sale of a business in the event

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of sale of the business. If the Master HVACR contractor is a corporation, the bona fide representative owns stock equaling one percent equity interest, and, if there is more than one class of stock, the stock owned by the bona fide representative is the highest level stock with full voting rights.

"Retrofit" means a change in design, construction or equipment already in operation in order to incorporate later improvements.

"Replacement" means a change of equipment with the same type or similar equipment.

"Undertake or offer to undertake for another" means a contractor who is listed in a public bid as the proposed subcontractor by the contractor placing the bid for an HVACR contract.

13 (cf: P.L.2014, c.8, s.2)

2. This act shall take effect immediately.

STATEMENT

The bill clarifies the ownership standards for certain HVACR contracting businesses under "The State Heating, Ventilating, Air Conditioning and Refrigeration Contracting License Law," P.L.2007, c.211 (C.45:16A-1 et seq.) (hereinafter, the "HVACR license law"). The bill revises the definition of "bona fide representative" in the current HVACR license law to mean a Master HVACR contractor who has not less than one percent ownership of the issued and outstanding shares of stock in a corporation, or not less than one percent ownership of the capital of a partnership, or not less than one percent ownership of any other firm or legal entity engaged in HVACR contracting in this State. Under the current HVACR license law, in order to act as a Master HVACR contracor, an individual must be a bona fide representative of the legal entity licensed pursuant to the provisions of the HVACR license law.

The bill also defines "one percent ownership," a term used in the revised definition of "bona fide representative," to mean that a bona fide representative is entitled to one percent of any net profits from a business, owns one percent equity in a Master HVACR contractor, and is entitled to one percent of the net proceeds from the sale of a business in the event of sale of the business. If the Master HVACR contractor is a corporation, the bona fide representative owns stock equaling one percent equity interest, and, if there is more than one class of stock, the stock owned by the bona fide representative is the highest level stock with full voting rights.

ASSEMBLY REGULATED PROFESSIONS COMMITTEE

STATEMENT TO

ASSEMBLY, No. 3703

with committee amendments

STATE OF NEW JERSEY

DATED: JUNE 11, 2018

The Assembly Regulated Professions Committee reports favorably and with committee amendments Assembly Bill No 3703.

The bill, as amended, clarifies the ownership standards for certain HVACR contracting businesses under "The State Heating, Ventilating, Air Conditioning and Refrigeration Contracting License Law," P.L.2007, c.211 (C.45:16A-1 et seq.) (hereinafter, the "HVACR license law"). The bill revises the definition of "bona fide representative" in the current HVACR license law to mean a Master HVACR contractor who has not less than one percent ownership of the issued and outstanding shares of stock in a corporation, or not less than one percent ownership of the capital of a partnership, or not less than one percent ownership of any other firm or legal entity engaged in HVACR contracting in this State, unless the corporation, partnership, or other firm or legal entity engaged in HVACR contracting in this State generates more than 65% of its gross revenue from sources other than HVACR contracting, in which case the bona fide representative shall be in the case of a sole proprietorship, the owner; in the case of a partnership, a partner; in the case of a limited liability company, a manager; or in the case of a corporation, an executive officer. Under the current HVACR license law, in order to act as a Master HVACR contracor, an individual must be a bona fide representative of the legal entity licensed pursuant to the provisions of the HVACR license law.

The bill also defines "one percent ownership," a term used in the revised definition of "bona fide representative," to mean that a bona fide representative is entitled to one percent of any net profits from a business, owns one percent equity in a Master HVACR contractor, and is entitled to one percent of the net proceeds from the sale of a business in the event of sale of the business. If the Master HVACR contractor is a corporation, the bona fide representative owns stock equaling one percent equity interest, and, if there is more than one class of stock, the stock owned by the bona fide representative is the highest level stock with full voting rights.

Currently, the HVACR license law does not apply to public utility companies regulated by the Board of Public Utilities, or any related competitive business segment of that public utility that offers competitive services pursuant to the "Electric Discount and Energy Competition Act." This bill extends this exemption under the HVACR license law to any related competitive business segment of public utility holding companies that offer to provide or provide competitive services.

COMMITTEE AMENDMENTS:

The amendments provide that, for purposes of the definition of "bona fide representative," if a corporation, partnership, or other firm or legal entity engaged in HVACR contracting in this State generates more than 65 percent of its gross revenue from sources other than HVACR contracting, then the bona fide representative shall be the owner in the case of sole proprietorship, a partner in the case of a partnership, a manager in the case of a limited liability company, or an executive officer in the case of a corporation.

The amendments also provide that "The State Heating, Ventilating, Air Conditioning and Refrigeration Contracting License Law" will not apply to any related competitive business segment of a public utility holding company that offers to provide or provides competitive services pursuant to the "Electric Discount and Energy Competition Act," P.L.1999, c.23 (C.48:3-49 et al.).

These amendments make the bill identical to Senate Bill No. 2549 (1R).

SENATE, No. 2549

STATE OF NEW JERSEY

218th LEGISLATURE

INTRODUCED MAY 14, 2018

Sponsored by:

Senator JOSEPH P. CRYAN

District 20 (Union)

Senator STEPHEN M. SWEENEY

District 3 (Cumberland, Gloucester and Salem)

SYNOPSIS

Clarifies ownership standards of certain HVACR contractors.

CURRENT VERSION OF TEXT

As introduced.



AN ACT concerning bona fide representatives of heating, 2 ventilating, air conditioning and refrigeration contractors, and 3 amending P.L.2007, c.211.

BE IT ENACTED by the Senate and General Assembly of the State of New Jersey:

- 1. Section 2 of P.L.2007, c.211 (C.45:16A-2) is amended to read as follows:
- 2. As used in this act:

11 "Board" means the State Board of Examiners of Heating, 12 Ventilating, Air Conditioning and Refrigeration Contractors created 13 by section 3 of this act.

"Bona fide representative" means [: in the case of a sole proprietorship, the owner; in the case of a partnership, a partner; in the case of a limited liability company, a manager; or in the case of a corporation, an executive officer [] a Master HVACR contractor who has not less than one percent ownership of the issued and outstanding shares of stock in a corporation, or not less than one percent ownership of the capital of a partnership, or not less than one percent ownership of any other firm or legal entity engaged in HVACR contracting in this State.

"Director" means the Director of the Division of Consumer Affairs in the Department of Law and Public Safety.

"Heating, ventilating, air conditioning and refrigeration" or "HVACR" means the process of treating and protecting the environment by the responsible handling, dispensing, collecting and cleaning of chlorofluorocarbons and other refrigerants in stationary sources, and controlling the temperature, humidity and cleanliness of air by using the "wet," "dry," "radiant," "conduction," "convection," "direct," or "indirect" method or combination of methods, including those which utilize solar energy, to meet the environmental requirements of a designated area. "HVACR" also means the installation, servicing, connecting, maintenance or repair of the following:

power boiler systems, hydronic heating systems, fire tube and water tube boilers, pressure steam and hot water boilers, furnaces and space heaters, and appurtenances utilizing electric, fossil fuel, wood pellets or solar energy, other than those appurtenances utilized solely for the purpose of heating potable water;

warm air heating or refrigeration and evaporative cooling systems, ventilation and exhaust systems, dust collectors, air handling equipment, heating or cooling coils, air or refrigerant compressors, chillers, cooling towers, evaporators, condensers, plenums, fans, blowers, air cleaners, mechanical ventilation for

EXPLANATION – Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and is intended to be omitted in the law.

1 radon mitigation, humidifiers, filters, louvers, mixing boxes and 2 appurtenances; hydronic heating and chilled water pipe, condensate 3 piping not discharged into a sanitary sewer, valves, fittings, burners 4 and piping, hydronic heating, expansion tanks, pumps, gauges, humidity and thermostatic controls;

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6 natural or manufactured gas piping on the load side of a meter; 7 supply water piping to equipment being served from an existing 8 dedicated source connected downstream from an approved 9 backflow preventer, except in replacement cases, the installation of 10 the required approved backflow device downstream from a pre-11 existing valve; and pneumatic controls and control piping, for the 12 control of air, liquid, or gas temperatures, radiators, convectors, unit 13 cabinet heaters, or fan coil units; and pneumatic controls and 14 control piping, of automatic oil, gas or coal burning equipment, 15 mechanical refrigeration equipment, gasoline or diesel oil 16 dispensing equipment and in replacement cases only, the connection 17 thereof of the wiring from an electrical service disconnect box of 18 adequate size to accommodate the equipment and controls and 19 previously dedicated to that equipment, and the testing and 20 balancing of air and hydronic systems, but does not include the 21 design or preparation of specifications for equipment or systems to 22 be installed that are within the practice of professional engineering 23 as defined in subsection (b) of section 2 of P.L.1938, c.342 (C.45:8-24 28).

"Heating, ventilating, air conditioning and refrigeration contracting" means undertaking or advertising to undertake, for a fixed price, fee, commission, or gain of whatever nature, the planning, laying out, installation, construction, maintenance, service, repair, alteration or modification to any portion of any system, product or equipment or appurtenances used for the environmental needs or control of any heating, ventilating, air conditioning and refrigeration system.

"Master heating, ventilating, air conditioning and refrigeration contractor" means any person, firm, partnership, corporation or other legal entity licensed according to the provisions of this act which obtains a pressure seal pursuant to sections 24 and 25 of this act and which advertises, undertakes or offers to undertake for another the planning, laying out, supervising, installing, servicing or repairing of HVACR systems, apparatus or equipment. In order to act as a "Master HVACR contractor," an individual shall be a bona fide representative of the legal entity licensed pursuant to the provisions of this act.

"HVACR journeyperson" means any person who installs, alters, repairs, services or renovates HVACR systems in accordance with standards, rules and regulations established by the board and who works under the supervision of a Master HVACR contractor.

"One percent ownership" means that a bona fide representative is entitled to one percent of any net profits from a business, owns one

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percent equity in a Master HVACR contractor, and is entitled to one
percent of the net proceeds from the sale of a business in the event
of sale of the business. If the Master HVACR contractor is a
corporation, the bona fide representative owns stock equaling one
percent equity interest, and, if there is more than one class of stock,
the stock owned by the bona fide representative is the highest level
stock with full voting rights.

"Retrofit" means a change in design, construction or equipment already in operation in order to incorporate later improvements.

"Replacement" means a change of equipment with the same type or similar equipment.

"Undertake or offer to undertake for another" means a contractor who is listed in a public bid as the proposed subcontractor by the contractor placing the bid for an HVACR contract.

(cf: P.L.2014, c.8, s.2)

2. This act shall take effect immediately.

STATEMENT

The bill clarifies the ownership standards for certain HVACR contracting businesses under "The State Heating, Ventilating, Air Conditioning and Refrigeration Contracting License Law," P.L.2007, c.211 (C.45:16A-1 et seq.) (hereinafter, the "HVACR license law"). The bill revises the definition of "bona fide representative" in the current HVACR license law to mean a Master HVACR contractor who has not less than one percent ownership of the issued and outstanding shares of stock in a corporation, or not less than one percent ownership of the capital of a partnership, or not less than one percent ownership of any other firm or legal entity engaged in HVACR contracting in this State. Under the current HVACR license law, in order to act as a Master HVACR contracor, an individual must be a bona fide representative of the legal entity licensed pursuant to the provisions of the HVACR license law.

The bill also defines "one percent ownership," a term used in the revised definition of "bona fide representative," to mean that a bona fide representative is entitled to one percent of any net profits from a business, owns one percent equity in a Master HVACR contractor, and is entitled to one percent of the net proceeds from the sale of a business in the event of sale of the business. If the Master HVACR contractor is a corporation, the bona fide representative owns stock equaling one percent equity interest, and, if there is more than one class of stock, the stock owned by the bona fide representative is the highest level stock with full voting rights.

SENATE COMMERCE COMMITTEE

STATEMENT TO

SENATE, No. 2549

with committee amendments

STATE OF NEW JERSEY

DATED: JUNE 11, 2018

The Senate Commerce Committee reports favorably and with committee amendments Senate Bill No. 2549.

As amended, the bill clarifies the ownership standards for certain HVACR contracting businesses under "The State Heating, Ventilating, Air Conditioning and Refrigeration Contracting License Law," P.L.2007, c.211 (C.45:16A-1 et seq.) (hereinafter, the "HVACR license law"). The bill revises the definition of "bona fide representative" in the current HVACR license law to mean a Master HVACR contractor who has not less than one percent ownership of the issued and outstanding shares of stock in a corporation, or not less than one percent ownership of the capital of a partnership, or not less than one percent ownership of any other firm or legal entity engaged in HVACR contracting in this State, unless the corporation, partnership, or other firm or legal entity engaged in HVACR contracting in this State generates more than 65% of its gross revenue from sources other than HVACR contracting, in which case the bona fide representative shall be in the case of a sole proprietorship, the owner; in the case of a partnership, a partner; in the case of a limited liability company, a manager; or in the case of a corporation, an executive officer. Under the current HVACR license law, in order to act as a Master HVACR contractor, an individual must be a bona fide representative of the legal entity licensed pursuant to the provisions of the HVACR license law.

The bill also defines "one percent ownership," a term used in the revised definition of "bona fide representative," to mean that a bona fide representative is entitled to one percent of any net profits from a business, owns one percent equity in a Master HVACR contractor, and is entitled to one percent of the net proceeds from the sale of a business in the event of sale of the business. If the Master HVACR contractor is a corporation, the bona fide representative owns stock equaling one percent equity interest, and, if there is more than one class of stock, the stock owned by the bona fide representative is the highest level stock with full voting rights.

Currently, the HVACR license law does not apply to public utility companies regulated by the Board of Public Utilities, or any related competitive business segment of that public utility that offers competitive services pursuant to the "Electric Discount and Energy Competition Act." This bill extends this exemption under the HVACR license law to any related competitive business segment of public utility holding companies that offer to provide or provide competitive services.

Committee Amendments:

The committee amendments:

- provide that, for purposes of the definition of "bona fide representative," if a corporation, partnership, or other firm or legal entity engaged in HVACR contracting in this State generates more than 65 percent of its gross revenue from sources other than HVACR contracting, then the bona fide representative shall be the owner in the case of sole proprietorship, a partner in the case of a partnership, a manager in the case of a limited liability company, or an executive officer in the case of a corporation;
- provide that "The State Heating, Ventilating, Air Conditioning and Refrigeration Contracting License Law" will not apply to any related competitive business segment of a public utility holding company that offers to provide or provides competitive services pursuant to the "Electric Discount and Energy Competition Act," P.L.1999, c.23 (C.48:3-49 et al.); and
- make this bill identical to Assembly Bill No. 3703 (1R).

ASSEMBLY BILL NO. 3703 (First Reprint)

To the General Assembly:

Pursuant to Article V, Section I, Paragraph 14 of the New Jersey Constitution, I am returning Assembly Bill No. 3703 (First Reprint) with my recommendations for reconsideration.

This bill requires a Heating, Ventilation, Air Conditioning, and Refrigeration ("HVACR") company operating in the State to employ a bona fide representative who has at least a one percent ownership stake in the company. I strongly support the intent of the bill, which is designed to protect consumers by ensuring that companies performing work in New Jersey have a sufficient nexus with our State and are readily accessible and responsive to the customers they serve here, and I commend the sponsors for taking steps to address this important issue.

I am concerned, however, that the bill in its present form will have the unintended consequence of requiring large, national publicly traded companies currently performing HVACR work in New Jersey to give a single contractor thousands of its shares of stock in order to continue serving New Jersey businesses and families. This requirement would be unworkable for most of the industry's large corporations, which would effectively preclude them from doing business here. This outcome would not advance the legitimate aims this bill seeks to promote, as the magnitude, presence, and resources of these large, publicly-traded corporations ensure that they will be accessible and accountable to New Jersey consumers who procure their services.

In order to avoid jeopardizing the jobs of the hundreds of contractors who work for national HVACR companies presently

doing business in the State, I am recommending a commonsense revision to expand the bill's current exemption from the requirement that bona fide representatives hold an ownership stake in the company to also include publicly traded corporations principally engaged in HVACR contracting. This revision will preserve the bill's consumer protections while also ensuring that the economic vitality of the industry is not inadvertently compromised.

Accordingly, I herewith return Assembly Bill No. 3703 (First Reprint) and recommend that it be amended as follows:

Page 2, Section 1, Line 14:

After "means" insert ", except as otherwise provided herein,"

Page 2, Section 1, Line 22:

Delete ", unless the" and insert ". A "bona fide representative" means, with respect to a"

Page 2, Section 1, Line 24: After "State" insert "which"

Page 2, Section 1, Line 25:
Delete "in which case"

Page 2, Section 1, Line 26:

Delete "the bona fide representative shall be:" and insert "or with respect to a publicly-traded corporation, including its wholly-owned subsidiaries, whose principal business in this State is

HVACR contracting:"

Respectfully,

[seal] /s/ Philip D. Murphy

Governor

Attest:

/s/ Matthew J. Platkin

Chief Counsel to the Governor



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Governor Murphy Takes Action on Legislation

10/4/2018

TRENTON – Today, Governor Phil Murphy signed the following bills into law:

A1053 w/GR (Houghtaling, Taliaferro, Andrzejczak/Van Drew) – Revises and expands laws on trespass and vandalism on agricultural and horticultural lands.

A2762 w/GR (Greenwald, Mukherji, Conaway/Ruiz, Singleton) – Revises law concerning temporary disability leave.

Copy of Statement on A2762 w/GR

A2763 w/GR (Greenwald, Downey, Pintor Marin/Cruz-Perez) – Requires additional data in annual temporary disability and family leave insurance reports.

Copy of Statement on A2763 w/GR

A3683 w/GR (Murphy, McKnight, Jones/Madden, Vitale) – Authorizes parking privileges for certain healthcare workers who render care at patients' home residences.

A3703 w/GR (DeAngelo/Cryan, Sweeney) – Revises ownership standards and exemptions under HVACR license law.

A3754 w/GR (McKnight, Speight, Barclay/Madden) – Exempts persons providing hair braiding services from licensure requirement, requires registration of hair braiding establishments.

A3808 w/GR (Greenwald, Bramnick, Murphy/Singleton, Oroho) – Provides for prompt payment of public contracts for purchase of goods and services.

A4118 w/GR (Swain, Tully, Murphy/Ruiz, Diegnan) – Permits individuals to submit TDI and family temporary disability leave claims to DOLWD prior to commencement of leave under certain circumstances and requires timely payment of benefits for such claims.

Copy of Statement on A4118 w/GR

A4181 w/GR (Jones, Murphy/Cruz-Perez) – Clarifies that employees of renaissance school projects are in State administered retirement systems.

Copy of Statement on A4181 w/GR

A4230 w/GR (Burzichelli, Mukherji, Houghtaling, Downey/Gopal, Sarlo) – Changes use of certain revenue derived from sports wagering at racetracks.

A4495 (Pintor Marin/Sarlo, Singleton) – Amends provisions regarding tax base and operative dates relative to CBT and combined reporting; provides CBT deduction in amount of certain foreign-related income; clarifies tax treatment of certain tax credits awarded by EDA. Copy of Statement on A4495

A4496 (Burzichelli, Moriarty/Singleton) - Provides for collection of sales tax by marketplace facilitators and certain remote sellers, and clarifies collection of taxes related to hotel and transient accommodation occupancies.

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