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Committee: Assembly <u>County</u>				
Senate State Govt.	, Federal & Int	erstate Rela	tions & Veterans Affairs	
Amended during passage	Yes	×9x		
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Senate	May 1, 1980	military francis dally Milliage of th	(original, Assembly committee statement	
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[OFFICIAL COPY REPRINT] **SENATE**, No. 514

STATE OF NEW JERSEY

PRE-FILED FOR INTRODUCTION IN THE 1980 SESSION

By Senators GREGORIO and A. RUSSO

An Act to amend *and supplement* "An act authorizing counties and municipalities to enter into agreements with employees to provide for currently deferring a portion of the total compensation paid to such employees, supplementing Title 43 of the Revised Statutes," approved February 8, 1978 (P. L. 1977, c. 381).

- 1 Be it enacted by the Senate and General Assembly of the State
- 2 of New Jersey:
- 1. Section 3 of P. L. 1977, c. 381 (C. 43:15B-3) is amended to read
- 2 as follows:
- 3 3. a. The plan shall provide that all money not needed for the
- 4 immediate payment of benefits shall be invested by the employer in
- 5 interest bearing securities in which savings banks of this State are
- 6 authorized to invest their funds, or the employer shall make
- 7 deposits in interest bearing accounts, or in the State of New Jersey
- 8 Cash Management Fund established pursuant to P. L. 1977, c. 281
- 9 (C. 52:18A-90.4) [(S3223)] *[, or in group annuity programs,
- 10 mutual funds, or life insurance contracts.
- 11 b. The employer may contract with one or more private orga-
- 12 nizations for the administration of all or part of the plan, including
- 13 the management and investment, or either thereof, of deferred and
- 14 deducted salary funds.
- 15 c. The employer may establish a plan or plan option which per-
- 16 mits a participating employee to request the employer to invest
- 17 all or a specified percentage of the employee's deferred salary in
- 18 one, or a specified combination of, the following kinds of invest-
- 19 ments: (1) life insurance contracts, (2) annuity contracts, (3)
- 20 mutual fund shares, and (4) interest bearing accounts; but the
- 21 employer shall retain the discretion to reject the request. The in-

EXPLANATION—Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and is intended to be omitted in the law.

22vestor may invest in any investments whatsoever and shall exercise 23care and judgment under the circumstances prevailing at the time 24of investment which persons of ordinary prudence and reasonable 25 discretion exercise in the management of and dealing with the property and affairs of another, considering the probable income 26 27 as well as the probable safety of capital. If the investor has special skills or is contracted for on the basis of representations of special 28 29 skills or expertise, he is under a duty to exercise those skills.]* *, 30 or in individual or group annuity programs whether fixed or vari-31able, mutual funds, or life insurance contracts whether fixed or 32variable.

b. Notwithstanding section 1 of P. L. 1977, c. 381 (C. 43:15B-1), the employer may contract with one or more private organizations for the administration of all or part of the plan, including the management and investment, or either thereof, of deferred and deducted salary funds.

Each contract shall be subject to the prior approval of the 38 39 Director of the Division of Local Government Services on the basis of restrictions, limitations and other conditions established by the 40 director by rule and regulation promulgated pursuant to the 41 **42** "Administrative Procedure Act" (P. L. 1968, c. 410, C. 52:14B-1 43 et seq.); provided, however, that the director shall not approve any contract if it is inconsistent with any standards which the New 44 45 Jersey State Employees Deferred Compensation Board, established pursuant to P. L. 1978, c. 39 (C. 52:18A-163 et seq.), may 46 adopt for municipal and county deferred compensation plans, 47 including, but not limited to, any service cost guidelines. If at the 48 49 time a municipality or county submits a contract to the Director 50 of the Division of Local Government Services for his approval and the New Jersey State Employees Deferred Compensation Board 51 52has not adopted standards for such municipal and county deferred compensation plans, the director may approve such contract if it is 53 consistent with the rules and regulations which he has promul-5455gated for such contracts.

c. The employer may establish a plan or plan option which per-56mits a participating employee to request the employer to invest 57 all or a specified percentage of said employee's deferred salary **5**8 in one, or a specified combination of, the following kinds of invest-59 ments: (1) fixed or variable life insurance contracts, (2) individual 60 or group, fixed or variable annuity contracts, (3) mutual fund 61 shares, (4) interest bearing accounts or securities in which savings 6262A banks of this State are authorized to invest their funds, and (5) the 63 State of New Jersey Cash Management Fund; provided that the em-

ployer retains the discretion to reject such request. Any such 64 investments shall be limited to investments that are authorized for 65fiduciaries of trust estates pursuant to the "Prudent Investment 66 Law" (P. L. 1975, c. 337, C. 3A:15-35 et seq.); provided, however, 67 68 that with the exception of investments made by domestic insurance companies licensed to sell life insurance and annuities in this 69 70 State and subject to review by the Commissioner of the Department 71of Insurance pursuant to chapter 20 of Title 17B of the New Jersey 72 Statutes, the Director of the Division of Local Government Services 73 may review and reject any such investments as inconsistent with 74 the standard applicable to the prudent investor as provided in section 3 of P. L. 1975, c. 337 (C. 3A:15-37). 75

76d. No organization seeking a contract pursuant to section b. of this section, shall through distribution of written material or by 77 any other means, solicit employee participation in any deferred 78 79 compensation plan or solicit employees to support the efforts of the organization to secure the contract. An organization holding a 80 contract approved pursuant to section b. may distribute written 81 material to solicit employee participation in a deferred compensa-82 83 tion program, provided that the organization has received approval of the content and form of the material from the Director of the 84 Division of Local Government Services. No representative of an 85 86 organization under contract pursuant to subsection b. of this 87 section shall initiate verbal communication with any prospective employee participant in a deferred compensation program without 88 the expressed consent of the employer; provided, however, that any 89 communication so authorized shall be consistent with the written 90 material approved by the Director of the Division of Local Govern-91 92 ment Services.*

[b.] *[d.]* *e.* Subject to rules and regulations established by 93 a board or any other body created or designated by the State or 94 public official designated by the State (said board, body or official 95 hereinafter "board"), to administer a deferred payment compen-96 sation plan established by the State (hereinafter "State plan") and 97 subject to the approval of the board, the plan may provide for the 98 employer for the benefit of its participants to participate in any 100 State plan established by the board for State employees. In the 101 event that such participation is approved by the board, rules, regu-102 lations and conditions established by the board or in the State plan 103 shall apply to such participants, or said rules, regulations and 104 conditions shall so apply as amended or supplemented with regard 105 to said participants.

- 106 [c.] * [e.] * *f.* The named fiduciary shall provide in the plan for
- 107 the distribution of any investment earnings, gains or losses, con-
- 108 sistent with the requirements of the U.S. Internal Revenue Service.
- 109 The distribution shall be allocated to each employee when he or she
- 110 withdraws from the plan or receives benefits from the plan in
- 111 accordance with the terms of the plan and the provisions of this act.
- 112 For those employees participating in the State plan pursuant to
- 113 subsection [3b.] *[3d.]* *3e.* herein, the rules and regulations of
- 114 the State board shall apply.
- 115 [d.] *[f.]* *g.* The plan shall provide for a uniform system of
- 116 accounting for each participant and for the investment of deferred
- 117 compensation funds with annual or more frequent reports to the
- 118 participants in the plan.
- 119 [e.] *[g.]* *h.* The named fiduciary shall have authority to
- 120 take any steps reasonably necessary to implement the plan con-
- 121 sistent with this act and the requirements of the U.S. Internal
- 122 Revenue Service.
- 1 *2. (New section) Any contract in conformity with this act which
- 2 has been entered into prior to the effective date of this amendatory
- 3 act shall, subject to review by the Director of Local Government
- 4 Services, be deemed valid.*
- *[2.]* *3.* This act shall take effect immediately.

STATEMENT

The purpose of this bill is to permit any county or municipality which establishes a deferred compensation plan for its employees pursuant to P. L. 1977, c. 381, to invest employee deferred salary in life insurance contracts, annuity programs and mutual funds. It also permits the employer to contract with a private organization for the administration of the deferred compensation plan, including the management and investment of the salary funds.

5514 (1980)

SENATE STATE GOVERNMENT, FEDERAL AND INTERSTATE RELATIONS AND VETERANS AFFAIRS COMMITTEE

STATEMENT TO

SENATE, No. 514

with Senate committee amendments

STATE OF NEW JERSEY

DATED: APRIL 21, 1980

Chapter 381 of the laws of 1977 permits any county or municipality to establish a deferred compensation plan for employees. The purpose of this bill is to permit the investment of such deferred salary in individual or group annuity programs, mutual funds or life insurance programs. The present law restricts the investment of such deferred salary to interest bearing accounts, or to the State of New Jersey Cash Management Fund.

The amendments adopted by the committee were approved by the sponsor and conform the bill to a similar measure presently before the Assembly (Assembly Bill No. 272 OCR).

The bill, with amendments, also satisfies the concerns of the Division of Local Government Services in the Department of Community Affairs.

The amended bill provides that the employer, that is, a county or municipality, may contract with one or more private organizations for the administration of all or part of the deferred compensation plan. Further, the bill provides that each contract shall be subject to the prior approval of the Director of the Division of Local Government Services. The director of this division shall not adopt any plan that is inconsistent with the standards of the New Jersey State Employees Deferred Compensation Board, however, if the deferred compensation board has not adopted standards for such a plan, the Director of the Division of Local Government Services may approve such contracts if it is consistent with his rules and regulations.

The bill specifically designates the kinds of investment plans approved for establishment by the employer. They are:

- 1. Fixed or variable life insurance contracts.
- 2. Individual or group fixed or variable annuity.
- 3. Interest bearing accounts or securities authorized for savings bank investments.
- 4. The State of New Jersey Cash Management Fund.

All such investments are to be limited to those authorized pursuant to the "Prudent Investment Law," (C. 3A:15-35). The Director of the

Division of Local Government Services may review and reject such investments consistent with the "Prudent Investment Law." Investments made by domestic insurance companies licensed by the State will be reviewed by the Commissioner of Insurance.

The bill provides that organizations seeking a deferred compensation contracts may solicit employee participation through written material only if such material has been approved as to content and form by the Director of the Division of Local Government Services. The bill also provides that verbal communication for the same purposes must be consistent with the approved written material.

The bill, as amended, provides that contracts, presently in force prior to the effective date of this act shall, subject to review by the Director of the Division of Local Government Services, be deemed valid.

FOR IMMEDIATE RELEASE

JULY 25, 1980

FOR FURTHER INFORMATION

KATHRYN FORSYTH

Governor Brendan Byrne today signed <u>S-514</u>, sponsored by Senator John T. Gregorio, (D-Union) which permits any county or municipality that has established a deferred compensation plan for employees to invest the deferred salaries in individual or group annuity plans, mutual funds or life insurance programs.

The purpose of the bill is to provide county and municipal employees with the same investment opportunities as State employees.

The 1977 law allowing and establishing guidelines for such plans restricts the investment of the deferred salaries to interest bearing accounts or to the State of New Jersey Cash Management Fund.

Under $\underline{S-514}$, the employer can contract with one or more private organizations to administer all or part of the plan, subject to the prior approval of the Director of the Division of Local Government Services.

The Director can not adopt any plan that is inconsistent with the standards of the New Jersey State Employees Deferred Compensation Board, but if that Board has not adopted standards for such a plan, the Director can approve the contracts if they are consistent with his rules and regulations.

All investments must be limited to those authorized by the state's Prudent Investment Law, and the Director of Local Government Services can review and reject such investments consistent with the law. Investments made by domestic insurance companies licensed by the state will be renewed by the Commissioner of Insurance.

Written material used by organizations seeking a deferred compensation contract to solicit employee participation must have the approval of the Director, and any verbal communication used for the same purpose must be consistent with the written material.

Contracts currently in force must be deemed valid subject to the review of the Director.

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[SECOND OFFICIAL COPY REPRINT]

ASSEMBLY, No. 272

STATE OF NEW JERSEY

PRE-FILED FOR INTRODUCTION IN THE 1980 SESSION

By Assemblyman PELLECCHIA

- An Act ** Concerning deferred compensation plans established by counties and municipalities and amending P. L. 1977, c. 381]**

 to amend and supplement "An act authorizing counties and municipalities to enter into agreements with employees to provide for currently deferring a portion of the total compensation paid to such employees, supplementing Title 43 of the Revised Statutes." approved February 8, 1978 (P. L. 1977, c. 381).
- 1 Be it enacted by the Senate and General Assembly of the State
- 2 of New Jersey:
- 1. Section 3 of P. L. 1977, c. 381 (C. 43:15B-3) is amended to
- 2 read as follows:
- 3. a. The plan shall provide that all money not needed for the
- 4 immediate payment of benefits shall be invested by the employer in
- 5 interest bearing securities in which savings banks of this State are
- 6 authorized to invest their funds, or the employer shall make
- 7 deposits in interest bearing accounts, or in the State of New Jersey
- 8 Cash Management Fund established pursuant to P. L. 1977, c. 281
- 9 (C. 52:18A-90.4), or in *individual or* group annuity pro-
- 10 grams *whether fixed or variable*, mutual funds, or life insurance 10A contracts *whether fixed or variable*.
- 11 b. *[The]* *Notwithstanding section 1 of P. L. 1977, c. 381
- 11A (C. 43:15B-1), the* employer may contract with one or more pri-
- 12 vate organizations for the administration of all or part of the plan,
- 13 including the management and investment, or either thereof, of
- 14 deferred and deducted salary funds*[; provided that any contract
- 15 for the investment of any or all of said funds, whether or not the
- 16 cost or contract price is to be paid with or out of public funds, shall
- 17 be subject to public bidding requirements of the "Local Public
- 18 Contracts Law" (P. L. 1971, c. 198, C. 40A:11-1 et seq.), and such
- 9 contracts shall not be awarded pursuant to a waiver of advertis-

EXPLANATION—Matter enclosed in bold-faced brackets Ithus] in the above bill is not enacted and is intended to be omitted in the law.

ing. Each contract shall be subject to the prior approval of the 20 Director of the Division of Local Government Services on the basis 2122 of restrictions, limitations and other conditions established by the director by rule and regulation promulgated pursuant to the 23 "Administrative Procedure Act" (P. L. 1968, c. 410, C. 52:14B-1 24 25 et seq.); provided, however, that the director shall not approve any contract if it is inconsistent with any standards which the New 26Jersey State Employees Deferred Compensation Board, established 27 pursuant to P. L. 1978, c. 39 (C. 52:18A-163 et seq.), may adopt for 28 29 municipal and county deferred compensation plans, including, but 30 not limited to, any service cost guidelines. If at the time a municipality or county submits a contract to the Director of the Division of 31 32 Local Government Services for his approval and the New Jersey State Employees Deferred Compensation Board has not adopted 33 34 standards for such municipal and county deferred compensation 35 plans, the director may approve such contract if it is consistent with 36 the rules and regulations which he has promulgated for such con-37 tracts. ** The Director of the Division of Local Government Services may, after providing reasonable notice and holding a hearing, 38 terminate for cause any such contract*[; provided, however, that 39 40 said contract shall remain in effect until a new contract is awarded pursuant to the "Local Public Contracts Law" (P. L. 1971, c. 198. 41 42 C. 40A:11-1 et seq.) *** 43 c. The employer may establish a plan or plan option which per-44 mits a participating employee to request the employer to invest 45 all or a specified percentage of said employee's deferred salary 46 in one, or a specified combination of, the following kinds of invest-47 ments: (1) *fixed or variable* life insurance contracts, (2) *indi-48 vidual or group, fixed or variable* annuity contracts, (3) mutual fund shares, *[and]* (4) interest bearing **accounts or** **49** 50 *[accounts] * *securities in which savings banks of this State are authorized to invest their funds, and (5) the State of New Jersey 5152Cash Management Fund*; provided that the employer retains the 53 discretion to reject such request. Any such investments shall be 54limited to investments that are authorized for fiduciaries of trust 55 estates pursuant to the "Prudent Investment Law" (P. L. 1975. 56 c. 337, C. 3A:15-35 et seq.); provided, however, that *with the 57 exception of investments made by domestic insurance companies licensed to sell life insurance and annuities in this State and subject 58A to review by the Commissioner of the Department of Insurance 58B pursuant to chapter 20 of Title 17B of the New Jersey Statutes,* 58c the Director of the Division of Local Government Services may 58D review and reject any such investments as inconsistent with the 58E standard applicable to the prudent investor as provided in section 3 58F of P. L. 1975, c. 337 (C. 3A:15-37)**[, or any applicable standards 58G established by the State Investment Council]**.

59 d. *[A private organization operating under a contract pursuant to subsection b. of this section or seeking or planning to seek such 60 61 a contract may not distribute or make public any written material designed to solicit local employee participation in any deferred 6263 compensation program or benefits authorized under this act with-64 out prior approval by the Director of the Division of Local Gov-65 ernment Services of the form and content of the material. No 66 private organization or its representatives may directly initiate any verbal communication with any prospective employee partici-6768 pant to solicit participation in a deferred compensation program. The Director of the Division of Local Government Services shall 69 70 promulgate regulations concerning such distribution and publication of written material and permissible verbal communication 71 between a private organization or its representatives and any local 72employee considering participation or actually participating in a 73deferred compensation program. **No organization seeking a 74A contract pursuant to section b. of this section, shall through distri-74B bution of written material or by any other means, solicit employee 74c participation in any deferred compensation plan or solicit em-74D ployees to support the efforts of the organization to secure the 74E contract. ** Written material to solicit employee participation in a 74F deferred compensation program shall not be distributed without 74g prior approval of the Director of the Division of Local Government 74 H Services as to the form and content of the material. ** **An 741 organization holding a contract approved pursuant to section b. 74x may distribute written material to solicit employee participation 74k in a deferred compensation program, provided that the organiza-74L tion has received approval of the content and form of the material 74m from the Director of the Division of Local Government Services.** 74n No representative of an organization under contract pursuant to 740 subsection b. of this section shall initiate verbal communication with 74P any prospective employee participant in a deferred compensation 74Q program without the expressed consent of the employer; provided, 74R however, that any communication so authorized shall be consistent 74s with the written material approved by the Director of the Division 74T of Local Government Services.*

75 **[b.]** e. Subject to rules and regulations established by a board 76 or any other body created or designated by the State or public 77 official designated by the State (said board, body or official here-

- 78 inafter "board"), to administer a deferred payment compensation
- 79 plan established by the State (hereinafter "State plan") and sub-
- 80 ject to the approval of the board, the plan may provide for the
- 81 employer for the benefit of its participants to participate in any
- 82 State plan established by the board for State employees. In the
- 83 event that such participation is approved by the board, rules, regu-
- 84 lations and conditions established by the board or in the State plan
- 85 shall apply to such participants, or said rules, regulations and
- 86 conditions shall so apply as amended or supplemented with regard
- 87 to said participants.
- 88 [c.] f. The named fiduciary shall provide in the plan for the
- 89 distribution of any investment earnings, gains or losses, consistent
- 90 with the requirements of the U.S. Internal Revenue Service. The
- 91 distribution shall be allocated to each employee when he or she
- 92 withdraws from the plan or receives benefits from the plan in ac-
- 93 cordance with the terms of the plan and the provisions of this act.
- 94 For those employees participating in the State plan pursuant to
- 95 subsection [3b] 3e. herein, the rules and regulations of the State
- 96 board shall apply.
- 97 [d.] g. The plan shall provide for a uniform system of account-
- 98 ing for each participant and for the investment of deferred com-
- 99 pensation funds with annual or more frequent reports to the par-
- 100 ticipants in the plan.
- 101 [e.] h. The named fiduciary shall have authority to take any
- 102 steps reasonably necessary to implement the plan consistent with
- 103 this act and the requirements of the U.S. Internal Revenue Service.
 - 1 **2. Any contract in conformity with this act which has been
 - 2 entered into prior to the effective date of this amendatory act shall,
- 3 subject to review by the Director of Local Government Services, be
- 4 deemed valid.**
- 1 ** [2.] ** **3.** This act shall take effect immediately.

70 promulgate regulations concerning such distribution and publica-

1 tion of written material and permissible verbal communication

2 between a private organization or its representatives and any local

73 employee considering participation or actually participating in a

74 deferred compensation program.

to said participants.

87

75**[b.]** e. Subject to rules and regulations established by a board or any other body created or designated by the State or public 76 official designated by the State (said board, body or official here-77 inafter "board"), to administer a deferred payment compensation 78 79 plan established by the State (hereinafter "State plan") and subject to the approval of the board, the plan may provide for the 80 employer for the benefit of its participants to participate in any 81 82State plan established by the board for State employees. In the 83 event that such participation is approved by the board, rules, regulations and conditions established by the board or in the State plan 84 shall apply to such participants, or said rules, regulations and 85 86 conditions shall so apply as amended or supplemented with regard

88 [c.] f. The named fiduciary shall provide in the plan for the distribution of any investment earnings, gains or losses, consistent 89 with the requirements of the U.S. Internal Revenue Service. The 90 91 distribution shall be allocated to each employee when he or she 92withdraws from the plan or receives benefits from the plan in ac-93 cordance with the terms of the plan and the provisions of this act. For those employees participating in the State plan pursuant to 94subsection 3b 3e. herein, the rules and regulations of the State 95 board shall apply. 96

97 **[d.]** g. The plan shall provide for a uniform system of account-98 ing for each participant and for the investment of deferred com-99 pensation funds with annual or more frequent reports to the par-100 ticipants in the plan.

101 **[e.]** h. The named fiduciary shall have authority to take any 102 steps reasonably necessary to implement the plan consistent with 103 this act and the requirements of the U. S. Internal Revenue Service.

1 2. This act shall take effect immediately.

STATEMENT

The purpose of this bill is to permit any county or municipality which establishes a deferred compensation plan for its employees pursuant to P. L. 1977, c. 381, to invest employee deferred salary in life insurance contracts, annuity programs and mutual funds.

A272 (1980)

It also permits the employer to contract with a private organization for the administration of the deferred compensation plan, including the management and investment of the salary funds. The Director of the Division of Local Government Services is authorized to approved any contract between a municipality or county and private organization, and to approve of the form and content of written material and verbal communication between a private organization and participating employee.

ASSEMBLY MUNICIPAL GOVERNMENT COMMITTEE

STATEMENT TO

ASSEMBLY, No. 272

with Assembly committee amendments

STATE OF NEW JERSEY

DATED: FEBRUARY 11, 1980

This bill, as amended by the committee, permits any county or municipality which has established a deferred compensation plan for its employees pursuant to P. L. 1977, c. 381 to invest such deferred compensation in life insurance contracts, annuity programs and mutual funds. Currently, the investment of such funds is limited to "interest bearing accounts and the State of New Jersey Cash Management Fund." The bill aims to provide county and municipal employees with investment benefits which are currently available to State employees pursuant to section 40 of P. L. 1978, c. 39 (C. 52:18A-166).

Section 3b permits the employer, i.e., the county or municipality, to contract with a private organization to administer and/or invest the deferred compensation plan funds, prior to the approval of the Director of the Division of Local Government Services on the basis of rules and regulations to be established by the director, and rules established by the New Jersey State Employees Deferred Compensation Board.

Section 3c makes provision for various plan options which may be offered by the employer, subject to review by the director.

Section 3d provides that no private organization which has contracted to administer or invest the deferred compensation funds may distribute literature on investment opportunities to employees without prior approval of the literature by the director. Also, private organizations are explicitly prohibited from verbal communication with prospective employee participants in the deferred compensation program, without explicit approval of the employer.

The committee through its amendments eliminated deferred compensation contracts from the competitive bidding provisions of the "Local Public Contracts Law." The committee holds that such requirements would prove unnecessarily cumbersome and inappropriate for such contracts. The committee holds that the scrutiny of such contracts by the Director of the Division of Local Government Services will ensure that such contracts have been properly let. The committee in

amending section 3(c) relieves Local Government Services of the obligation to scrutinize the investments of insurance companies licensed to sell insurance and annuities in this State; such investments are currently subject to review by the Commissioner of the Department of Insurance. Other amendments are technical or otherwise clarify the original language of the bill.