49: 3-48 et al

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LEGISLATIVE HISTORY CHECKLIST

NJSA:	49:3-48 et al		("Uniform Securities Law" amendments)
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Sponsor(s):	Russo		
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Committee:	Assembly:		
	Senate:	Labor, Industry an	d Professions
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Following sta	atements are atta	ched if available:	
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Fiscal Note:			No
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See clippings file in New Jersey Reference department under "N.J.-Securities-1985".

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CHAPTER 405 LAWS OF N. J. 1985 APPROVED 1-9-86

[OFFICIAL COPY REPRINT] SENATE, No. 2715

STATE OF NEW JERSEY

INTRODUCED FEBRUARY 14, 1985

By Senator RUSSO

Referred to Committee on Labor, Industry and Professions

AN ACT * [to amend and supplement the "Uniform Securities Law," approved June 8, 1967 (P. L. 1967, c. 93] * *concerning securities, to be known as the "Securities Law Reform and Protection Act of 1985," amending and supplementing P. L. 1967, c. 93, creating a study commission and making an appropriation therefor, and repealing P. L. 1963, c. 192*.

1 BE IT ENACTED by the Senate and General Assembly of the State 2 of New Jersey:

1 *1. Section 1 of P. L. 1967, c. 93 (C. 49:3-48) is amended to 2 read as follows:

1. This act shall be construed as a revision of, and shall supersede all provisions of chapter 75 of the laws of 1960, known as the
"Uniform Securities Law," including all amendments thereof
[], but not including chapter 192 of the laws of 1963, known as the
"Real Estate Syndication Offerings Law."].

1 2. Section 2 of P. L. 1967, c. 93 (C. 49:3-49) is amended to read 2 as follows:

3 2. When used in this act, unless the context otherwise requires:

(a) "Bureau" means the agency designated in section 19(a); 4 5 (b) "Agent" means any individual other than a broker-dealer who represents a broker-dealer or issuer in effecting or attempt-6 ing to effect purchases or sales of securities. "Agent" does not 7include an individual who represents an issuer in (1) effecting 8 9 transactions in a security exempted by subdivision (1), (2), (3), or (11) of section 3(a); (2) effecting transactions exempted by 10section 3(b); or (3) effecting transactions with existing employees, 11 EXPLANATION—Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and is intended to be omitted in the law.

Matter printed in italics *thus* is new matter. Matter enclosed in asterisks or stars has been adopted as follows: *—Senate committee amendments adopted December 5, 1985. 12 partners, or directors of the issuer if no commission or other 13 remuneration is paid or given directly or indirectly for soliciting 14 any person in this State. A partner, officer, or director of a broker-15 dealer or issuer, or a person occupying a similar status or per-16 forming similar functions, is an agent only if he otherwise comes 17 within this definition;

18(c) "Broker-dealer" means any person engaged in the business 19 of effecting or attempting to effect transactions in securities for 20the accounts of others or for his own account. "Broker-dealer" 21does not include (1) an agent, (2) an issuer. (3) a person who 22effects transactions in this State execlusively in securities described in subdivisions (1) and (2) of section 3(a), (4) a bank, 2324savings institution, or trust company, or(5) a person who (i) ef-25fects transactions in this State exclusively with or through (A) the 26issuers of the securities involved in the transactions, (B) other broker-dealers or (C) banks, savings institutions, trust companies, 2728insurance companies, investment companies as defined in the 29Investment Company Act of 1940, pension or profit-sharing trusts, 30 or other financial institutions or institutional buyers, whether acting for themselves or as trustees, or (ii) during any period of 12 3132consecutive months does not direct more than 15 offers to sell or 33 to buy into this State in any manner to persons other than those specified in paragraph (c)(5)(i), whether or not the offeror or 3435any of the offerees is then present in this State;

(d) "Capital" shall mean net capital as defined and adjusted
under the formula established by the Securities and Exchange
Commission in Rule 15c3-1, made pursuant to the Securities Exchange Act of 1934, prescribing a minimum permissible ratio of
aggregate indebtedness to net capital as such formula presently
exists or as it may hereafter be amended;

42 (e) "Fraud," in addition to the usual construction placed on 43 it and accepted in courts of law and equity, shall include the fol-44 lowing, provided, however, that any promise, representation, mis-45 representation or omission be made with knowledge and with 46 intent to deceive and results in a detriment to the purchaser:

47 (1) Any mispresentation by word, conduct or in any manner of
48 any material fact, either present or past, and any omission to
49 disclose any such fact;

50 (2) Any promise or representation as to the future which is 51 beyond reasonable expectation or is unwarranted by existing 52 circumstances;

53 (3) The gaining of, or attempt to gain, directly or indirectly,

through a trade in any security, a commission, fee or gross profit
so large and exorbitant as to be unconscionable and unreasonable;
(4) Generally any course of conduct or business which is calculated or put forward with intent to deceive the public or the
purchaser of any security as to the nature of any transaction or
the value of such security;

60 (5)) Any artifice, agreement, device or scheme to obtain money,
61 profit or property by any of the means herein set forth or other62 wise prohibited by this law;

63 (f) "Guaranteed" means guaranteed as to payment of prin-64 cipal, interest or dividends;

(g) "Investment advisor" means any person who, for compen-65 sation, engages in the business of advising others, either directly 66 67 or through publications or writings, as to the value of securities 68 or as to the advisability of investing in, purchasing or selling securities, or who, for compensation and as a part of a regular 69 70business, issues or promulgates analyses or reports concerning securities. "Investment advisor" does not include (1) a bank, 71savings institution, or trust company; (2) a lawyer, accountant, 7273engineer, or teacher whose performance of these services is solely 74incidental to the practice of his profession; (3) a broker-dealer registered under this law; (4) a publisher of any bona fide news-75paper, news magazine, or business or financial publication of 76general, regular, and paid circulation; (5) a person whose advice, 77 78analyses, or reports relate only to securities exempted by section 3, paragraph (a) (1) and (2); (6) a person who has no place of 79business in this State if (a) his only clients in this State are other 80 investment advisors, broker-dealers, banks, savings institutions, 81 trust companies, insurance companies, investment companies as 82 defined in the Investment Company Act of 1940, pension or profit-83 sharing trusts, or other financial institutions or institutional 84 buvers, whether acting for themselves or as trustees, or (b) during 85any period of 12 consecutive months he does not direct business 86 communications into this State in any manner to more than five 87 clients other than those specified in subparagraph (6) (a) of this 88 89 paragraph, whether or not he or any of the persons to whom the communications are directed is then present in this State; or 90 (7) such other persons not otherwise within the intent of this para-91 graph (g) as the bureau chief may by rule or order designate; 92

(h) "Issuer" means any person who issues or proposes to issue
any security, except that (1) with respect to certificates of deposit,
voting-trust certificates, or collateral-trust certificates, or with
respect to certificates of interest or shares in an unincorporated

97 investment trust not having a board of directors (or persons per-98 forming similar functions) or of the fixed, restricted management, 99 or unit type, the term "issuer" means the person or persons per-100 forming the acts and assuming the duties of depositor or manager 101 pursuant to the provisions of the trust or other agreement or in-102 strument under which the security is issued; and (2) with respect 103 to certificates of interest in oil, gas, or mining titles or leases, 104 there is not considered to be any "issuer";

(i) "Person" means an individual, a corporation, a partnership,
an association, a joint-stock company, a trust where the interests
of the beneficiaries are evidenced by a security, an unincorporated
organization, a government, or a political subdivision of a government;

(j) (1) "Sale" or "sell" includes every contract of sale of,
contract to sell, or disposition of, a security or interest in a security for value;

113 (2) "Offer" or "offer to sell" includes every attempt or offer 114 to dispose of, or solicitation of an offer to buy, a security or 115 interest in a security for value;

(3) Any security given or delivered with, or as a bonus on
117 account of, any purchase of securities or any other thing is con118 sidered to constitute part of the subject of the purchase and to
119 have been offered and sold for value;

120 (4) A purported gift of assessable stock is considered to in-121 volve an offer and sale;

122 (5) Every sale or offer of a warrant or right to purchase or 123 subscribe to another security of the same or another issuer, as 124 well as every sale or offer of a security which gives the holder a 125 present or future right or privilege to convert into another se-126 curity of the same or another issuer, is considered to include an 127 offer of the other security;

(6) The terms defined in this paragraph (j) do not include (a) any bona fide pledge or loan; (b) any stock dividend, whether (a) the corporation distributing the dividend is the issuer of the stock (b) or not, if nothing of value is given by stockholders for the dividend (c) other than the surrender of a right to a cash or property dividend (c) other than the surrender of a right to a cash or property dividend (c) other than the surrender may elect to take the dividend in cash or (c) any act incident to a class vote by stock-(c) any act incident to a class vote by stock-(c) holders, pursuant to the certificate of incorporation or the applic-(c) able corporation statute, on a merger, consolidation, reclassifica-(c) any act incident (c) any act incident (c) any act inci-(c) any act incident (c) any act incident (c) any act inci-(c) any act incident (c) any act incident (c) any act inci-(c) any act incident (c) any act incident (c) any act inci139 dent to a judicially approved reorganization in which a security is140 issued in exchange for one or more outstanding securities, claims,141 or property interests, or partly in such exchange and partly for142 cash;

(k) "Savings institutions" shall mean any savings and loan 144 association or building and loan association operating pursuant 145 to the **[**Savings and Loan Act of New Jersey**]** "Savings and 146 Loan Act (1963)." P. L. 1963, c. 144 (C. 17:12B-2 et seq.), and 147 any federal savings and loan association and any association 148 organized under the laws of any state whose accounts are insured 149 by the Federal Savings and Loan Insurance Corporation and who 150 are subject to supervision and examination by the Federal Home 151 Loan Bank Board, and any credit union licensed and supervised 152 under **[**the**]** "The Credit Union Act of **[**New Jersey**]** 1984," 153 P. L. 1984, c. 171 (C. 17:13-79 et al.) or licensed and supervised 154 by the **[**Bureau of Federal Credit Unions**]** National Credit Union 155 Administration;

(1) "Securities Act of 1933," 48 Stat. 74, (15 U. S. C. 77a et
157 seq.); "Securities Exchange Act of 1934," 48 Stat. 881, (15
158 U. S. C. 78a et seq.); "Public Utility Holding Company Act of
159 1935" 49 Stat. 838, (15 U. S. C. 79 et seq.); "Investment Advisors
160 Act of 1940," 54 Stat. 857, (15 U. S. C. 80b-1 et seq.); and "In161 vestment Company Act of 1940" 54 Stat. 847, (15 U. S. C. 80a-1
162 et seq.); mean the federal statutes of those names as amended
163 or supplemented before or after the effective date of this act;

(m) "Security" means any note; stock, treasury stock; bond; 164165 debenture; evidence of indebtedness; certificate of interest or par-166 ticipation in any profit-sharing agreement including but not lim-167 ited to certificates of interest or participation in real or personal 168 property; collateral-trust certificate; preorganization certificate or 169 subscription; transferable share; investment contract; voting-170 trust certificate; certificate of deposit for a security; certificate of 171 interest in an oil, gas or mining title or lease; or, in general, any 172 interest or instrument commonly known as a "security," or any 173 certificate of interest or participation in, temporary or interim 174 certificate for, guarantee of, or warrant or right to subscribe to 175 or purchase, any of the foregoing. "Security" does not include any 176 insurance or endowment policy or annuity contract under which 177 an insurance company promises to pay a fixed or variable number 178 of dollars either in a lump sum or periodically for life or some 179 other specified period;

(n) "State" means any state, territory, or possession of the181 United States, as well as the District of Columbia and Puerto Rico;

(o) "Nonissuer" means secondary trading not involving the
183 issuer of the securities or any person in a control relationship
184 with the insurer;

(p) "Accredited investor" means any person who comes within 186 any of the following categories, or who the issuer reasonably 187 believes comes within any of the following categories, at the time 188 of the sale of the security to that person:

189 (1) Any bank, savings institution, trust company, insurance 190 company, investment company as defined in the Investment 191 Company Act of 1940, pension or profit sharing trust, or other 192 financial institution or institutional buyer, or to a broker-dealer, 193 whether the purchaser is acting for itself or in some fiduciary 194 capacity;

195 (2) Any private business development company as defined in196 section 202(a)(22) of the Investment Advisers Act of 1940;

(3) Any organization described in section 501(c)(3) of the
198 Internal Revenue Code with total assets in excess of \$5,000,000.00;
(4) Any director, executive officer, or general partner of the
200 issuer of the securities being offered or sold, or any director,
201 executive officer, or general partner of a general partner of that
202 issuer;

203 (5) Any person who purchases at least \$150,000.00 of the 204 securities being offered, where the purchaser's total purchase 205 price does not exceed 20% of the purchaser's net worth at the 206 time of sale, or joint net worth with that person's spouse, for 207 one or any combination of the following: (i) cash, (ii) securi-208 ties for which market quotations are readily available, (iii) an 209 unconditional obligation to pay cash or securities for which 210 market quotations are readily available which obligation is to 211 be discharged within five years of the sale of the securities to 212 the purchaser, or (iv) the cancellation of any indebtedness owed 213 by the issuer of the purchaser;

214 (6) Any natural person whose individual net worth, or joint 215 net worth with that person's spouse, at the time of his purchase 216 exceeds \$1,000,000.00; and

217 (7) Any natural person who had an individual income in excess 218 of \$200,000.00 in each of the two most recent years and who 219 reasonably expects an income in excess of \$200,000.00 in the 220 current year.

221 The bureau chief may rule, or order, waive or modify the condi-222 tions in this subsection (p) and shall interpret and apply this sub-223 section (p) so as to effectuate greater uniformity and coordina-224 tion in federal-state securities registration exemptions;

225(q) "Direct participation security" means a security which pro-226 vides for flow-through tax consequences (tax shelter) regardless 227 of the structure of the legal entity or vehicle for distribution, in-228 cluding, but not limited to, a security representing an interest in 229 gas, oil, real estate, agricultural property, cattle, a condominimum, 230 or subchapter s corporate offerings and all other securities of a 231 similar nature, regardless of the industry represented by the 232 security, or any combination thereof. Excluded from this definition 233 are real estate investment trust, tax qualified pension and profit-234 sharing plans pursuant to sections 401 and 403(a) of the Internal 235 Revenue Code and individual retirement plans under section 408 of 236 the Internal Revenue Code, tax sheltered annuities pursuant to the 237 provisions of section 403(b) of the Internal Revenue Code and any 238 company including separate accounts registered pursuant to the 239 Investment Company Act of 1940.

1 3. Section 3 of P. L. 1967, c. 93 (C. 49:3-50) is amended to read 2 as follows:

3 3. (a) The following securities are exempted from the provisions4 of sections 13 and 16 of this act:

5 (1) Any security (including a revenue obligation) issued or 6 guaranteed by the United States, any state, any political subdivi-7 sion of a state, or any agency or corporate or other instrumen-8 tality of one or more of the foregoing; or any certificate of deposit 9 for any of the foregoing;

10 (2) Any security issued or guaranteed by Canada, any Canadian 11 province, any political subdivision of any such province, any agency 12 or corporate or other instrumentality of one or more of the fore-13 going, or any other foreign government with which the United 14 States currently maintains diplomatic relations, if the security is 15 recognized as a valid obligation by the issuer or guarantor;

(3) Any security issued by and representing an interest in or a
debt of, or guaranteed by, any bank, savings institution, or trust
company organized and supervised under the laws of any state or
under the laws of the United States;

(4) Any security issued by and representing an interest in or a
debt of, or guaranteed by, any State or Federal Savings and Loan
Association, or any building and loan or similar association organized under the laws of any state and authorized to do business in
this State;

(5) Any security issued by and representing an interest in or a
debt of, or guaranteed by, any insurance company organized under
the laws of any state and authorized to do business in this State;

28(6) Any security issued or guaranteed by any Federal Credit 29Union or any credit union, industrial loan association, or similar 30 association organized and supervised under the laws of this State; 31 (7) Any security issued or guaranteed by any railroad, other 32common carrier, public utility, or holding company which is (A) 33subject to the jurisdiction of the Interstate Commerce Commission; 34(B) a registered holding company under the Public Utility Holding 35Company Act of 1935 or a subsidiary of such a company within 36 the meaning of that act; (C) regulated in respect to its rates and 37 charges by a governmental authority of the United States or any 38state; or (D) regulated in respect of the issuance or guarantee of 39the security by a governmental authority of the United States, 40 any state, Canada or any Canadian province;

41 (8) Any security listed or approved for listing upon notice of 42issuance on the New York Stock Exchange or the American Stock 43Exchange, and such other exchanges as the bureau chief may from 44time to time designate by rule or order; any security designated or approved for designation upon notice of issuance as a National 4546 Market System security on the National Association of Securities Dealers' Automated Quotation System or any other national quota-47 tion system as the bureau chief from time to time may designate 48 49by rule or order; any other security of the same issuer which is of 50senior or substantially equal rank; any security called for by subscription rights or warrants so listed or approved; or any 5152warrant or right to purchase or subscribe to any of the foregoing; (9) Any security issued by a person organized and operated 53exclusively for religious, educational, benevolent, fraternal, chari-54table or reformatory purposes and not for pecuniary profit, and 55no part of the net earnings of which inures to the benefit of any 5657person, private stockholder, or individual;

(10) Any commercial paper which arises out of a current transaction or the proceeds of which have been or are to be used for
current transactions, and which evidences an obligation to pay cash
within 12 months of the date of issuance, exclusive of days of grace,
or any renewal of such paper which is likewise limited, or any
guarantee of such paper or of any such renewal;

(11) Any investment contract issued in connection with an employees' or professional stock purchase, savings, pension, profitsharing, retirement or similar benefit plan if the bureau chief is notified in writing 30 days before the inception of the plan or, with respect to plans which are in effect on the effective date of this act, within 60 days thereafter (or within 30 days before they are reopened if they are closed on the effective date of this act); (12) Any security issued by an issuer registered as an open-end
management investment company or unit investment trust pursuant to section 8 of the "Investment Company Act of 1940,"
(15 U. S. C. 80a-8), if:

(a) The issuer is advised by an investment advisor that is 75 76a depository institution exempt from registration under the 77 "Investment Advisors Act of 1940" or that is currently regis-78tered as an investment advisor, and has been registered, or is 79affiliated with an advisor that has been registered, as an in-80 vestment advisor under the "Investment Advisors Act of 1940" 81 for at least three years immediately before an offer or sale 82 of the security; and has acted, or is affiliated with an investment advisor that has acted, as investment advisor to one or 8384more registered investment companies or unit investment 85 trusts for at least three years immediately before an offer or sale of the security; or 86

(b) The issuer has a principal sponsor that has at all times
throughout three years before an offer or sale of the security
been the principal sponsor for one or more registered investment companies or unit investment trusts, the aggregate total
assets of which have exceeded \$100,000,000.00.

For the purposes of this paragraph (12), and notwithstanding 92subsection (g) of section 2 of P. L. 1967, c. 93 (C. 49:3-49), "in-93 vestment advisor" shall have the same meaning that it has pur-94 suant to the "Investment Advisors Act of 1940." For the purposes 95of this paragraph (12), an investment advisor is affiliated with 96 another investment advisor if it controls, is controlled by, or is 97 under common control with the other advisor. For the purposes 98 of this paragraph (12), "sponsor" of a unit investment trust 99 100 means the person primarily responsible for the organization of the 101 unit investment trust or who has continuing responsibilities for the 102 administration of the affairs of the unit investment trust other 103 than the trustee or custodian. "Sponsor" includes the depositor 104 of the unit investment trust.

105 (b) The following transactions are exempted from the provi-106 sions of sections 13 and 16 of this act:

107 (1) Any isolated nonissuer transaction, whether effected through108 a broker-dealer or not;

(2) Any nonissuer transaction of an outstanding security if (A)
110 a recognized securities manual contains the names of the issuer's
111 officers and directors, a balance sheet of the issuer as of a date
112 within 18 months, and a profit and loss statement for either the

113 fiscal year preceding that date or the most recent year of opera-114 tion, or (B) the security has a fixed maturity or a fixed interest 115 or dividend provision and there has been no default during the 116 current fiscal year or within the three preceding fiscal years, or 117 during the existence of the issuer and any predecessors if less than 118 three years, in the payment of principal, interest, or dividends on 119 the security;

(3) Any nonissuer transaction effected by or through a regis121 tered broker-dealer pursuant to an unsolicited order or offer to
122 buy; but the customer shall acknowledge upon a form prescribed
123 by the bureau chief that the sale was unsolicited, and a signed
124 copy of such form shall be filed with the Bureau of Securities;

(4) Any transaction between the issuer or other person on whose
126 behalf the offering is made and an underwriter, or among under127 writers;

128 (5) Any transaction on a bond or other evidence of indebtedness 129 secured by a real or chattel mortgage or deed of trust, or by an 130 agreement for the sale of real estate or chattels, if the entire mort-131 gage, deed of trust, or agreement, together with all the bonds or 132 other evidences of indebtedness secured thereby, is offered and 133 sold as a single unit;

(6) Any transaction by an executor, administrator, sheriff, mar-135 shal, receiver, trustee in bankruptcy, guardian, or conservator;

136 (7) Any transaction executed by a bona fide pledgee without137 any purpose of evading this act;

(8) Any offer or sale to a bank, savings institution, trust com139 pany, insurance company, investment company as defined in the
140 Investment Company Act of 1940, pension or profit-sharing trust,
141 or other financial institution or institutional buyer, or to a broker142 dealer, whether the purchaser is acting for itself or in some fiduci143 ary capacity;

(9) Any transaction pursuant to an offer directed by the offeror 145 to not more than 10 persons (other than those designated in para-146 graph (b)(8)) in this State during any period of 12 consecutive 147 months, whether or not the offeror or any of the offerees is then 148 present in this State, if (i) the seller reasonably believes that all 149 buyers are purchasing for investment, and (ii) no commission or 150 other remuneration is paid or given directly or indirectly for 151 soliciting any prospective buyer in this State; but the bureau chief 152 may by rule or order, as to any transaction, withdraw or further 153 condition this exemption, or increase or decrease the number of 154 offerees permitted, or waive the conditions in subdivisions (i) and 155 (ii); 156 (10) Any offer or sale of a preorganization certificate or sub-157 scription if (i) no commission or other remuneration is paid or 158 given directly or indirectly for soliciting any prospective sub-159 scriber, (ii) the number of subscribers does not exceed 10, and 160 (iii) no payment is made by any subscriber;

161 (11) Any transaction pursuant to an offer to existing security 162 holders of the issuer, including persons who at the time of the 163 transaction are holders of convertible securities, nontransferable 164 warrants, or transferable warrants exercisable within not more 165 than 90 days of their issuance, if (i) no commission or other re-166 muneration (other than a standby commission) is paid or given 167 directly or indirectly for soliciting any security holder in this 168 State, or (ii) the issuer first files a notice specifying the terms of 169 the offer and the bureau chief does not by order disallow the ex-170 ception within the next five full business days;

171 (12) Any *nonpublic* transaction by or on behalf of an issuer if 172 (i) the issuer has reasonable grounds to believe and, after making 173 reasonable inquiry, believes, immediately prior to making any sale, 174 that there are no more than 35 purchasers of the issue in this State 175 during any period of 12 consecutive months and that each purchaser 176 either alone or with his representative has the knowledge and 177 experience in financial and business matters that he is or they are 178 capable of evaluating the merits and risks of the prospective 179 investment; (ii) a written offering statement or prospectus is 180 furnished to each offeree which provides the offeree with sub-181 stantially the same information as is required by section 14(b) of 182 P. L. 1967, c. 93 (C. 49:3-61) [or, in the case of securities repre-183 senting an interest in real estate, the same information as is 184 required by section 4 of P. L. 1963, c. 192 (C. 49:3-30)]; and (iii) a 185 report of the offering is filed with the bureau within 30 days of the 186 completion date of the offering setting forth the name and address 187 of the issuer, the total amount of the securities sold under this 188 subsection (12), the price at which the securities were sold, the 189 total number of purchasers of the securities, and the names and 190 addresses of the purchasers of the securities indicating the number 191 and amount of the securities each purchased. The fee for filing the 192 report with the bureau shall be [\$100.00] \$250.00. The information 193 on the report of sale shall be deemed confidential and shall not be 194 disclosed to the public except by order of the court or in court 195 proceedings. In calculating the number of purchasers permitted 196 under this paragraph, accredited investors shall be excluded;

197 (c) The bureau chief may by order deny or revoke any exemp-

198 tion specified in [subdivision] paragraph (9), (10) or (11) of 199 subsection (a) or in subsection (b) with respect to a specific 200 security or transaction. No such order may be entered without 201 appropriate prior notice to all interested parties, opportunity for 202 hearing, and written findings of fact and conclusions of law, except 203 that the bureau chief may by order summarily deny or revoke any 204 of the specified exemptions pending final determination of any 205 proceeding under this subsection. Upon the entry of a summary 206 order, the bureau chief shall promptly notify all interested parties 207 that it has been entered and of the reasons therefor and that 208 within 15 days of the receipt of a written request the matter will 209 be set down for hearing. The order will remain in effect until it is 210 modified or vacated upon notice to all interested parties by the 211 bureau chief. No order under this subsection may operate retro-212 actively;

(d) In any proceeding under this act, the burden of proving anexemption or an exception from a definition is upon the personclaiming it.

1 4. Section 5 of P. L. 1967, c. 93 (C. 49:3-52) is amended to read 2 as follows:

5. It shall be unlawful for any person, in connection with the 4 offer, sale, or purchase of any security, directly or indirectly

5 (a) To employ any device, scheme, or artifice to defraud;

(b) To make any untrue statement of a material fact or to omit
to state a material fact necessary in order to make the statements
made, in the light of the circumstances under which they are made,
not misleading; [or]

(c) To engage in any act, practice, or course of business which
operates or would operate as a fraud or deceit upon any person[.];
(d) To fail to deliver the prospectus filed under the "Securities
Act of 1933" to each purchaser of a security registered under that
act in accordance with the prospectus delivery requirements of that
act.

1 5. Section 10 of P. L. 1967, c. 93 (C. 49:3-57) is amended to read 2 as follows:

10. (a) A broker-dealer, agent, or investment advisor may obtain an initial or renewal registration by filing with the bureau an application together with a consent to service of process pursuant to section 26 (a). The application shall contain whatever information the bureau chief by rule requires concerning such matters as (1) the applicant's form and place of organization; (2) the applicant's proposed method of doing business; (3) the qualifica-

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10tions and business history of the applicant; in the case of a broker-11dealer or investment advisor, the qualifications and business history of any partner, officer, or director, any person occupying a similar 1213status or performing similar functions, or any person directly or indirectly controlling the broker-dealer or investment advisor; and, 1415in the case of an investment advisor or registered broker-dealer 16acting as an investment advisor, the qualifications and business history of any employee who is to give investment advice; (4) any 17injunction or administrative order or conviction of a crime of the 1819fourth degree or its equivalent in any other jurisdiction involving a security or any aspect of the securities business and any con-2021viction of a crime of the first, second or third degree or its equivalent in any other jurisdiction; and (5) the applicant's financial 22condition. If no denial, postponement or suspension order is in 23effect and no proceeding is pending under section 11, registration 2425becomes effective at noon of the thirtieth day after an application 26is filed. The bureau chief may by rule or order specify an earlier effective date, or he may by order defer the effective date until 27the first day of the next calendar month after the thirtieth day 28after the filing of the application. The time limits herein provided 29shall run anew from the filing of any amendment. Registration 30of a broker-dealer automatically constitutes registration of any 31agent who is a partner, officer, or director, or a person occupying 32a similar status or performing similar functions; 33

34(b) Every applicant for initial or renewal registration shall pay a filing fee of \$500.00 in the case of a broker-dealer, plus [\$5.00] 35\$10.00 for each partner, officer, director, or principal doing business 36in this State, [\$30.00] \$60.00 in the case of an agent, [\$50.00] 37\$100.00 in the case of an investment advisor and [\$50.00] \$100.00 38in the case of an issuer. When application is denied or withdrawn, 39the bureau shall retain the fee. Whenever any supplemental filing, 40 for the purpose of keeping current the information furnished to the 41 bureau chief, is made there shall be a supplemental filing fee of 4243\$5.00;

(c) A registered broker-dealer or investment advisor may file
an application for registration of a successor, whether or not the
successor is then in existence, for the unexpired portion of the
registration period. There shall be no filing fee;

(d) The bureau chief may by rule require a minimum capital
for registered broker-dealers; provided that the bureau chief shall
not in any case require a minimum capital in excess of \$10,000.00
in the case of a registered broker-dealer; and provided, further,

52 that the minimum capital requirement of a broker-dealer engaged 53 exclusively in the sale of investment company shares shall not be 54 in excess of \$5,000.00;

(e) The bureau chief may by rule require registered investment 55 advisors who have custody of clients' funds or securities and reg-56istered broker-dealers to post surety bonds in amounts up to 57\$25,000.00, and may determine their conditions; provided that no 58such surety bond shall be required of an investment advisor or a 5960 broker-dealer who has a minimum capital of at least \$25,000.00 or of a broker-dealer engaged exclusively in the sale of investment 61 company shares who has a minimum capital of \$5,000.00; except 6263that, notwithstanding the provisions of this or any other section 64of this law, the bureau chief may by rule require registered broker-65dealers and investment advisors if such registrant or any partner, 66 officer or director, any person occupying a similar status or performing similar functions, or any person directly or indirectly 67 68controlling such registrant has ever been convicted of any crime 69 of the fourth degree or its equivalent in any other jurisdiction involving a security or any aspect of the securities business, or any 7071 crime of the first, second or third degree or its equivalent in any other jurisdiction to post surety bonds in amounts up to \$290,000.00. 7273Any appropriate deposit of cash or securities shall be accepted in 74lieu of any bond so required. Every bond shall provide for suit 75thereon by any person who has a cause of action under section 24. Every bond shall provide that no suit may be maintained to en-76force any liability on the bond unless brought within two years 77 78after the sale or other act upon which it is based, or within two 79vears of the time when the person aggrieved knew or should have 80 known of the existence of his cause of action, whichever is later; (f) (1) The bureau chief may by rule provide for an exam-81 82ination which may be written or oral or both, to be taken by any 83 class of or all applicants, as well as persons who represent or will represent an investment advisor in doing any of the acts which 84 85make him an investment advisor;

86 (2) Each applicant for such examination shall pay examination
87 fees as follows: broker-dealer, \$50.00; partner, officer, or director
88 doing business in this State, \$50.00; agent, \$50.00; and investment
89 advisor, \$50.00. When an application for examination is denied or
90 withdrawn, the bureau shall retain the fee;

(g) Registration as a broker-dealer or agent under this act for
the limited purpose of engaging in the business of effecting or attempting to effect transactions in direct participation securities for

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the accounts of others or for his own account shall be permitted. All the requirements of this act **[**and the "Real Estate Syndication Offerings Law," P. L. 1963, c. 162 (C. 49:3-27 et seq.)**]** shall apply to these limited registrations; except that any examination or other evaluation of proficiency or knowledge required by the bureau for this registration shall be limited to matters relating to direct par-100 ticipation securities and to the requirements of laws and regula-101 tions applicable to this registrant.

102 Any applicant for a limited registration shall acknowledge in 103 writing to the bureau prior to registration that he understands (i) 104 the limitations on the scope of his authority to do business pursuant 105 to this limited registration; and (ii) that any activity which exceeds 106 the limitations of the registration shall violate the provisions of 107 this act and may result in discipilnary action by the bureau, prose-108 cution under this act or other laws, or civil liability to the same 109 extent as if he was not registered under this act.

1 6. Section 13 of P. L. 1967, c. 93 (C. 49:3-50) is amended to read 2 as follows:

3 13. It is unlawful for any security to be offered or sold in this4 State unless:

5 (a) The security or transaction is exempted under section 3 of
6 this act;

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(b) The security or transaction is not subject to, or is exempted 7 from, the registration requirements of the Securities Act of 1933 8 and the rules and regulations thereunder [], other than by reason 9 of section 3(a) or 3(b) of such act and the rules and regulations 10under said section 3(a) or 3(b), and a report of the offering is 11 filed with the bureau within 30 days of the completion date of the 12 offering setting forth the name and address of the issuer, the total 13amount of the securities sold, the price at which the securities were 14 sold, the total number of purchasers of the securities, and the 15 names and addresses of the purchasers of the securities indicating 16the number and amount of the securities each purchased. The fee 17 for filing the report with the bureau shall be \$250.00. The informa-18tion on the report of sale shall be deemed confidential and shall not 19be disclosed to the public except by order of the court or in court 20proceedings; 21

(c) [The security is registered under the Securities Act of
1933] (Deleted by amendment; P. L. 1985, c.);

(d) [The security is registered under the Real Estate Syndication Offerings Law] (Deleted by amendment; P. L. 1985, c.);
or

27 (e) The security is registered under this act.

7. (New section) a. Any security for which a registration state ment has been filed under the "Securities Act of 1933," 48 Stat.
 74 (15 U. S. C. § 77a et seq.) in connection with the same offering
 may be registered by coordination.

b. A registration statement under this section shall contain the
following information and be accompanied by the following documents in addition to the information specified in section 15 of P. L.
1967, c. 93 (C. 49:3-62) and the consent to service of process required by section 26 of P. L. 1967, c. 93 (C. 49:3-73):

10 (1) Three copies of the latest form of prospectus filed under the11 "Securities Act of 1933;"

(2) If the bureau chief by rule or otherwise requires, a copy of
the articles of incorporation and bylaws, or other substantial equivalents, currently in effect, a copy of any agreements with or among
underwriters, a copy of any indenture or other instrument governing the issuance of the security to be registered, and a specimen or
copy of the security;

(3) If the bureau chief requests, any other information, or copiesof any other documents, filed under the "Securities Act of 1933;"and

(4) An undertaking to forward all amendments to the federal prospectus, other than an amendment which merely delays the effective date of the registration statement, promptly, and in any event, not later than the first business day after the day they are forwarded to or filed with the Securities and Exchange Commission, whichever occurs first.

c. A registration statement under this section becomes effective
at the moment the federal registration statement becomes effective
if all the following conditions are satisfied:

30 (1) No stop order is in effect and no proceeding is pending under
31 section 17 of P. L. 1967, c. 93 (C. 48:3-64); and

(2) The registration statement has been on file with the bureau
chief for at least 10 days, but if the registration statement is not
filed with the bureau chief within 10 days after the initial filing
under the "Securities Act of 1933," the registration statement has
been on file with the bureau chief for 30 days or any shorter
period the bureau chief, by rule or order, specifies; and

(3) A statement of the maximum and minimum proposed offering prices and the maximum underwriting discounts and commissions has been on file for two full business days or a shorter period
as the bureau chief permits by rule or otherwise; and

42 (4) The offering is made within the limitations set forth in para-43 graphs (1), (2) and (3) of this subsection.

The registrant shall promptly notify the bureau chief by telephone or telegram of the date and time when the federal registration statement became effective, and the content of a price amendment, if any is made, and shall promptly file a post-effective amendment containing the information and documents in the price amendment.

50 For the purposes of this section, "price amendment" means the 51 final federal amendment which includes a statement of the offering 52 price, underwriting and selling discounts or commissions, amount 53 of proceeds, conversion rates, call prices, and other matters de-54 pendent upon the offering prices.

55d. Upon failure to receive the required notification and post-56effective amendment with respect to the price amendment, the bureau chief may enter a stop order, without notice or hearing, 57retroactively denying effectiveness to the registration statement 5859or suspending its effectiveness until there is compliance with subsection c. of this section, if he promptly notifies the registrant by 60 telephone or telegram, and in the case of a telephone notification, by 61subsequent written notification, of the issuance of the order. If the 62registrant proves compliance with the requirements of this subsec-63 tion as to notice and post-effective amendment, the stop order shall 64be void as of the time of its entry. The bureau chief may by rule or 65otherwise waive any of the conditions specified in paragraphs (1), 66 (2), (3) and (4) of subsection c. of this section. 67

e. If the federal registration statement becomes effective before 68 all the conditions in subsection c. are satisfied and they are not 69 waived, the registration statement shall become effective as soon 70as all the conditions are satisfied. If the registrant advises the 71bureau chief of the date when the federal registration statement is 72expected to become effective, the bureau chief shall promptly ad-73vise the registrant by telephone or telegram, at the registrant's 74 expense, whether all the conditions are satisfied and whether he 75contemplates the institution of a proceeding under section 17 of 76P. L. 1967, c. 93 (C. 49:3-64), but any advice by the bureau chief 77 pursuant to this subsection shall not preclude the institution of 78such a proceeding at any time. 79

8. (New section) The following securities may be registered by notification, whether or not they are also eligible for registration by coordination under section 7 of this 1985 amendatory and supplementary act or by qualification under section 14 of P. L. 1967, 5 c. 93 (C. 49:3-61): a. Any security whose issuer, and any predecessors, have been7 in continuous operation for at least five years, if:

8 (1) There has been no default during the current fiscal year 9 or within the three preceding fiscal years in the payment of princi-10 pal, interest, or dividends on any security of the issuer, or of any 11 predecessor thereof, with a fixed maturity or a fixed interest or 12 dividend provision; and

(2) The issuer, and any predecessors, during the past three fiscal
years, have had an average net earnings, determined in accordance
with generally accepted accounting practices:

16 (a) Which are applicable to all securities without a fixed maturity or a fixed interest or dividend provision, which securities are 1718 outstanding at the date the registration statement is filed, and, which average net earnings equal at least 5% of the amount of 19those outstanding securities, as measured by the maximum offer-2021ing price or the market price on a day, selected by the registrant, within 30 days before the date of filing the registration statement, 2223whichever is higher, or by the book value on a day, selected by the registrant, within 90 days of the date of filing the registration 2425statement, to the extent that there is neither a readily determinable 26market price nor a cash offering price; or

(b) Which average net earnings, if the issuer and any prede-2728cessors have not had any security of the type specified in sub-29paragraph (a) of this paragraph outstanding for three full fiscal years, equal to at least 5% of the amount, as established in sub-30paragraph (a) of this paragraph, of all securities which will be 3132outstanding if all of the securities being offered or proposed to be 33 offered, whether or not they are proposed to be registered or offered in this State, are issued; 34

b. A registration statement under this section shall contain the
following information and shall be accompanied by the following
documents in addition to the information specified in section 15 of
P. L. 1967, c. 93 (C. 49:3-62) and the consent to service of process
required by section 26 of P. L. 1967, c. 93 (C. 49:3-73):

40 (1) A statement demonstrating eligibility for registration by41 notification;

42 (2) With respect to the issuer and any significant subsidiary: its
43 name, adress, and form of organization, the state or foreign juris44 diction and the date of its organization, and the general character
45 and location of its business;

46 (3) With respect to any person on whose behalf any part of the
47 offering is to be made in a nonissuer distribution: his name and
48 address, the amount of securities of the issuer held by him as of the

49 date of the filing of the registration statement, and a statement of50 his reasons for making the offering;

51 (4) A description of the security being registered;

(5) The information and documents specified in paragraphs
(10), (12), and (14) of subsection (b) of section 14 of P. L. 1967,
c. 93 (C. 49:3-61); and

55(6) In the case of any registration under paragraph (2) of sub-56section a. of this section which does not satisfy the conditions of paragraph (1) subsection a. of this section, a balance sheet of the 5758issuer as of a date within four months prior to the filing of the registration statement, and a summary of earnings for each of the 59 60 two fiscal years preceding the date of the balance sheet and for any period between the close of the last fiscal year and the date of the 61 balance sheet, or for the period of the issuer's and any prede-62cessors' existence if less than two years. 63

c. If no stop order is in effect and no proceeding is pending under
section 17 of P. L. 1967, c. 93 (C. 49:3-64), a registration statement
under this section automatically becomes effective at three o'clock
Eastern Standard Time in the afternoon of the second full business
day after the filing of the registration statement or the last amendment, or at such earlier time as the bureau chief determines.

9. Section 15 of P. L. 1967, c. 93 (C. 49:3-62) is amended to read
 as follows:

3 15. (a) A registration statement may be filed by the issuer, any
4 other person on whose behalf the offering is to be made, or a
5 registered broker-dealer.

6 (b) Every person filing a registration statement shall pay a 7 filing fee of $[\frac{1}{10}]$ of 1% of the maximum aggregate offering price 8 at which the securities to be registered are to be offered in this 9 State, but the fee shall in no case be less than \$50.00 or more than] 10 \$1,000.00. This fee shall not be refundable.

11 (c) Every registration statement shall specify (1) the amount 12 of securities to be offered in this State; (2) the States in which a 13 registration statement or similar document in connection with the 14 offering has been or is to be filed; and (3) any adverse order, 15 judgment, or decree entered in connection with the offering by the 16 regulatory authorities in any State or by any court or the Securi-17 ties and Exchange Commission.

(d) Any document filed pursuant to this supplemental act within
three years preceding the filing of a registration statement may be
incorporated by reference in the registration statement to the
extent that the document is currenly accurate.

(e) The bureau chief may by rule or order permit the omission
of any item of information or document from any registration
statement.

(f) The bureau chief may waive the requirements of all or any 25part of sections 14 or 15(h) of this act in the case of a nonissuer 2627transaction of securities which were initially sold prior to the effective date of this supplemental act, where the information is 28not known by the person filing the registration statement or by 29the persons on whose behalf the transaction is to be made, or 3031cannot be furnished by them without unreasonable effort or ex-32pense.

33 (g) Every registration statement is effective for one year from its effective date, or any longer period during which the security 34is being offered or distributed in a nonexempted transaction by or 35 for the account of the issuer or other person on whose behalf the 36 offering is being made or by any underwriter or broker-dealer 3738who is still offering part of an unsold allotment or subscription taken by him as a participant in the distribution, except during 39 the time a stop order is in effect under section 17 of this act. 40All outstanding securities of the same class as a registered security 41 of the issuer are considered to be registered for the purpose of 42any nonissuer transaction (1) so long as the registration statement 43 $\mathbf{44}$ is effective and (2) between the thirtieth day after the entry of any stop order suspending or revoking the effectiveness of the 45registration statement under section 17 of this act (if the registra-46 tion statement did not relate in whole or in part to a nonissuer 47distribution) and one year from the effective date of the registra-4849 tion statement. A registration statement may not be withdrawn 50for one year from its effective date if any securities of the same 51class are outstanding. A registration statement may be withdrawn otherwise only in the discretion of the bureau chief. 52

53 (h) So long as a registration statement is effective, the bureau 54 chief may by rule or order require the person who filed the regis-55 tration statement to file reports, not more often than quarterly, 56 to keep reasonably current the information contained in the regis-57 tration statement and to disclose the progress of the offering.

(i) A registration statement relating to a security issued by a face-amount certificate company or a redeemable security issued by an open-end management company or unit investment trust, as those terms are defined in the Investment Company Act of 1940, may be amended after its effective date so as to increase the securities specified as proposed to be offered. Such an amendment becomes effective when the bureau chief so orders. Every person

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filing such an amendment shall pay a filing fee, calculated in the
manner specified in subsection (b), with respect to the additional
securities proposed to be offered.

1 10. Section 17 of P. L. 1967, c. 93 (C. 49:3-64) is amended to read 2 as follows:

3 17. (a) The bureau chief may issue a stop order denying effec-4 tiveness to, or suspending or revoking the effectiveness of, any 5 registration statement if he finds (1) that the order is in the public 6 interest and (2) that

(i) The registration statement, as of its effective date or as of
any earlier date in the case of an order denying effectiveness, or
any amendment under section 15(i) of this act as of its effective
date, or any report under section 15(h) of this act[;], is incomplete in any material respect or contains any statement which was,
in the light of the circumstances under which it was made, false or
misleading with respect to any material fact; or

(ii) Any provision of the Uniform Securities Law (1967) as 14 amended or supplemented or any rule, order, or condition lawfully 1516 imposed thereunder has been willfully violated, in connection with the offering by (A) the person filing the registration statement, 17 (B) the issuer, any partner, officer, or director of the issuer, any 18person occupying a similar status or performing similar functions, 1920or any person directly or indirectly controlling or controlled by 21the issuer, or (C) any underwriter; or

22(iii) The security registered or sought to be registered is the 23subject of an administrative stop order or similar order or a $\mathbf{24}$ permanent or temporary injunction of any court of competent jurisdiction entered under any other federal, foreign or State act 2526applicable to the offering; but (A) the bureau chief may not insti-27 tute a proceeding against an effective registration statement under 28this subsection more than one year from the date of the order or injunction relied on, and (B) he may not enter an order under this 29subsection on the basis of an order or injunction entered under 30 any other State act unless that order or injunction was based on 3132facts which would currently constitute a ground for a stop order under this section; or 33

34 (iv) The issuer's enterprise or method of business includes or
35 would necessarily include activities which are illegal where per36 formed; or

(v) [the offering has worked or would work a fraud upon purchasers] (Deleted by amendment; P. L. 1985, c.); [or]

(vi) [the offering has been or would be made with unreasonableamounts of underwriters' and sellers' discounts, commissions, or

41 other compensation, or promoters' profits or participation, or un42 reasonable amounts or kinds of options] (Deleted by amendment;
43 P. L. 1985, c.); [or]

(vii) The applicant or registrant has failed to pay the proper
filing fee but he shall vacate any such order when the deficiency
has been corrected [,]; or

(viii) the issuer, any partner, officer or director of the issuer, 47any person occupying a similar status or performing similar 48 functions, or any person directly or indirectly controlling or con-49 trolled by the issuer, or any broker-dealer or other person involved 50directly or indirectly in the offering has been convicted of any 51crime of embezzlement under state, federal or foreign law or 52any crime involving any theft, forgery or fraudulent practices 53in regard to any state, federal or foreign securities, banking, in-54surance, or commodities trading laws or anti-fraud laws. 55

(b) The bureau chief may not institute [a] an administrative stop order proceeding against any effective registration statement on the basis of a fact or transaction known to him when the registration statement became effective unless the [proceedings] *proceeding* is instituted within the next 30 days.

61 (c) The bureau chief may by order summarily postpone or 62suspend the effectiveness of the registration statement pending final determination of any proceeding instituted pursuant to this 63 section. Upon entry of such an order, the bureau chief shall 64 promptly notify each person specified in subsection (d) that it has 65been entered and of the reasons therefor and that within 15 days 66 after the receipt of a written request the matter will be set down 67 68 for hearing. If no hearing is requested, the order will remain in effect until it is modified or vacated by the bureau chief upon 69 70notice to the parties specified in subsection (d).

(d) No stop order may be entered pursuant to this section except
as provided in subsection (c) without (1) appropriate prior notice
to the applicant or registrant, the issuer, and the person on whose
behalf the securties are to be offered, (2) opportunity for hearing,
and (3) written findings of fact and conclusions of law.

(e) The bureau chief may vacate or modify a stop order if hefinds that the conditions which prompted its entry have changed.

1 11. Section 9 of P. L. 1967, c. 93 (C. 49:3-56) is amended to 2 read as follows:

9. (a) It shall be unlawful for any person to act as a broker4 dealer, agent or investment advisor in this State unless he is
5 registered under this act;

6 (b) It shall be unlawful for any broker-dealer or issuer to em-

7 ploy an agent in this State unless the agent is registered. The 8 registration of an agent is not effective during any period when he 9 is not associated with a particular broker-dealer registered under 10 this act or a particular issuer. When an agent begins or terminates 11 a connection with a broker-dealer or issuer, or begins or terminates 12 those activities which make him an agent, the agent as well as 13 the broker-dealer or issuer shall promptly notify the bureau;

(c) It shall be unlawful for any person to transact business in this State as an investment advisor unless (1) he is so registered under this act, (2) he is registered as a broker-dealer without the imposition of a condition under section 11, paragraph (b) (5); or (3) his only clients in this State are investment companies as defined in the Investment Company Act of 1940 or insurace companies;

(d) The bureau chief may bar, after a hearing, any person, $\mathbf{21}$ 22who has been convicted of any crime of embezzlement under 23state, federal or foreign law or any crime involving any theft, $\mathbf{24}$ forgery or fraudulent practices in regard to any state, federal or foreign securities, banking, insurance, or commodities trading 2526laws or anti-fraud laws, from being a partner, officer or director of an issuer or from occupying a similar status or performing a 2728similar function or from directly or indirectly controlling or being 29under common control or being controlled by an issuer, or from acting as a broker-dealer, agent or investment advisor in this 30 31State;

32 **[(d)]** (e) Every registration shall expire 2 years from its 33 effective date unless renewed, except that the bureau chief may 34 by rule provide that registrations shall all expire on the same date.

1 12. Section 22 of P. L. 1967, c. 93 (C. 49:3-69) is amended to 2 read as follows:

3 22. (a) When it shall appear to the bureau chief that a person has engaged in, is engaging in, or is about to engage in, any 4 practices declared to be illegal and prohibited by this law or 5 6 when it shall appear that it will be against the public interest 7 for any person to issue, sell, offer for sale, purchase, offer to 8 purchase, promote, negotiate, advertise or distribute any securities from or within this State, the Attorney General on his behalf 9 10may bring an action in the Superior Court and apply therein for injunctive relief, or the appointment of a receiver, or both. 11 The Attorney General shall notify the potential defendant two 1213 business days before filing the action and the court shall hear 14 the action within three business days of its filing. The court may proceed in the action in a summary manner or otherwise; 15

(b) If it shall appear to the court in the action that such person 16 has engaged in, is engaging in, or is about to engage in any prac-17tice declared to be illegal and prohibited by this law, it may 18enjoin such person, and any agent, employee, broker, partner, 19 20officer, director or stockholder thereof, from continuing such practices or engaging therein or doing any acts in furtherance thereof. 2122The court may also enjoin the issuance, sale, offer for sale, purchase, offer to purchase, promotion, negotiation, advertisement 23or distribution from or within this State of any securities by 24 such persons, and any agent, employee, broker, partner, officer, 25director or stockholder thereof, until the court shall otherwise 2627order;

(c) When the court shall grant injunctive relief as provided for 2829in paragraph (b), it may appoint a receiver with power to sue for, collect, receive and take into his possession all the goods and 30chattels, rights and credits, moneys and effects, lands and tene-31ments, books, records, documents, papers, choses in action, bills, 32notes and property of every description, derived by means of any 33practice declared to be illegal and prohibited by this law, including 34property with which such property has been mingled, if it cannot 35be identified in kind because of such commingling, and to sell, 36convey and assign the same and hold and dispose of the proceeds 37 thereof under the direction of the court for the equal benefit of all 38 who establish an interest therein by reason of the use and employ--39 ment by the defendant of any practices herein declared to be illegal 40 41 and prohibited. The receiver may retain an attorney with the con-42sent of the Attorney General and the court. The court shall have 43jurisdiction of all questions arising in such proceedings and may make such orders and judgments therein as justice shall require; 44 (d) When injunctive relief is granted as provided for in para-45 graph (b) against a corporation, partnership, company, associa-46 47 tion or trust, the court may appoint a receiver and may restrain **4**8 the corporation, its officers, directors, stockholders, and agents, the partnership, company or association, its officers, members and 49 agents, and the trust, its grantors, trustees, officers, cestuis que 50trustent and agents, from exercising any of its privileges or fran-51chises, and in the case of a trust from executing the trust, and in 52all cases from collecting or receiving any debts, or paying out, 53 selling, assigning or transferring any of its estate, moneys, funds, 54lands, tenements or effects except to the receiver appointed by the 5556court until the court shall otherwise order. 57 Upon the appointment of the receiver, all the real and personal

58 property of the corporation, partnership, company, association or 59 trust, and its franchises, rights, privileges and effects shall forth-60 with vest in him and the corporation, partnership, company, asso-61 ciation or trust shall be divested of the title thereto.

The receiver shall settle the estate and distribute the assets, and have all the powers and duties conferred upon receivers by the provisions of Title 14, Corporations, General, so far as the provisions thereof are applicable.*

1 *[1.]* *13.* Section 23 of P. L. 1967, c. 93 (C. 49:3-70) is
2 amended to read as follows:

3 23. (a) Any person who willfully violates any provision of this act, except section 7, or who willfully violates any rule or order 4 under this law, or who willfully violates section 7 knowing the 5 statement made to be false or misleading in any material respect, 6 7 shall be guilty of a [misdemeanor and fined not more than \$5,000.00 8 or imprisoned not more than three years, or both] crime of the third degree; but no person may be imprisoned for the violation 9 10 of any rule or order if he proves that he had no knowledge of the 11 rule or order. No indictment or information may be returned under this law more than five years after the alleged violation. 12

(b) Any person who violates any of the provisions of this law 13 14 or who violates any rule or order under this law, shall be liable for the first violation to a penalty of not more than [\$200.00] 15*[\$2,000.00] * *\$10,000.00*; for a second violation to a penalty of 16 not more than [\$500.00] *[\$5,000.00]* *\$20,000.00* *; and for sub-1718 sequent violation to a penalty of [\$500.00] *[\$5,000.00]* 19 *\$20,000.00*. The penalty shall be sued for and recovered by and in the name of the bureau chief and shall be collected and en-20forced by summary proceeding pursuant to the penalty enforce-2122ment law (N. J. S. [A.] 2A:58-1 et seq.). Process shall issue at the suit of the bureau chief, as plaintiff, and shall be either in 23the nature of a summons or warrant. $\mathbf{24}$

1 *[2.]* *14.* Section 24 of P. L. 1967, c. 93 (C. 49:3-71) is
2 amended to read as follows:

3 24. (a) Any person who

4 (1) Offers or sells a security in violation of sections 8 (b), 9 (a)

5 or 13 of this act, or

6 (2) Offers or sells a security by means of any untrue statement 7 of material fact or any omission to state a material fact necessary 8 in order to make the statements made, in the light of the circum-9 stances under which they are made, not misleading (the buyer not 10 knowing of the untruth or omission), is liable to the person buying

the security from him, who may sue* [, or be represented by the 11 Attorney General who may sue on the behalf of the person,]* to 1213recover the consideration paid for the security, together with interest at [6%] 12% per year from the date of payment and costs, 14 less the amount of any income received on the security, upon the 1516 tender of the security and any income received on it, or for damages 17if he no longer owns the security; provided, however, that the person buying the security must sustain the burden of proof that the 18 seller knew of the untruth or omission and intended to deceive the 19 buyer, and provided further that the buyer has suffered a financial 20detriment. Damages are the amount that would be recoverable 2122upon a tender less the value of the security when the buyer dis-23posed of it and interest at [6%] 12% per year from the date of $\mathbf{24}$ disposition;

(b) Every person who directly or indirectly controls a seller 25liable under paragraph (a), every partner, officer, or director of 26such a seller, every person occupying a similar status or perform-27ing similar functions, every employee of such a seller who 2829materially aids in the sale, and every broker-dealer or agent who materially aids in the sale are also liable jointly and severally with 30 and to the same extent as the seller, unless the nonseller who 31is so liable sustains the burden of proof that he did not know, and 3233 in the exercise of reasonable care could not have known, of the existence of the facts by reason of which the liability is alleged to 34exist. There is contribution as in cases of contract among the 35 several persons so liable; 36

(c) Any tender specified in this section may be made at any time 37 38 before entry of judgment;

(d) Every cause of action under this law survives the death of 39 any person who might have been a plaintiff or defendant; 40

(e) No person may sue under the section more than two years 41 after the contract of sale, or within two years of the time when the 42person aggrieved knew or should have known of the existence of his 43 cause of action, whichever is later. No person may sue under this 44 45section (1) if the buyer received a written offer, before suit and at a time when he owned the security, to refund the consideration paid 46 together with interest at [6%] 12% per year from the date of pay-47 ment, less the amount of any income received on the security, and 48 he failed to accept the offer within 30 days of its receipt, or (2) if 49 the buyer received such an offer before suit and at a time when he 50did not own the security, unless he rejected the offer in writing 5152within 30 days of its receipt; 53

any contract in violation of any provision of this law or any rule
or order hereunder, or who has acquired any purported right under
any such contract with knowledge of the facts by reason of which
its making or performance was in violation, may base any suit on
the contract;

(g) Any condition, stipulation or provision binding any person
acquiring any security to waive compliance with any provision of
this law or any rule or order hereunder is void;

(h) The rights and remedies provided by this act are in addition
to any other rights or remedies that may exist at law or in equity,
but this law does not create any cause of action not specified in
this section or section 10, paragraph (e).

1 *[3.]* *15.* (New section) The "Securities Enforcement Fund" $\mathbf{2}$ is established in the Division of Consumer Affairs of the Department of Law and Public Safety as a nonlapsing, revolving fund. All 3 fees collected pursuant to section 10, 15 and 16 of P. L. 1967, c. 93 4 (C. 49:3-57), (C. 49:3-62) and (C. 49:3-63), and all fines collected 5 6 pursuant to section 23 of P. L. 1967, c. 93 (C. 49:3-70) shall be de-7 posited in the fund. Moneys in the fund shall be used by the Director of the Division of Consumer Affairs *to administer the 8 provisions of the "Uniform Securities Law," P. L. 1967, c. 93 9 (C. 49:3-47 et seq.) and* to investigate violations and to enforce 10the prohibitions of * [the "Uniform Securities Law," P. L. 1967, 11 c. 93 (C. 49:3-47 et seq.)]* *that law to protect the public*. *There 1213 shall be made available from the General Fund such additional amounts as may be required to carry out the provisions of P. L. 14 1967, c. 93 (C. 49:3-47 et seq.).* 15

*An annual accounting of deposits to and withdrawals from
the fund shall be made by the Director of the Division of Consumer Affairs and filed with the Attorney General and bureau
chief and any state agency as required by law.*

[4. (New section) Any sale of an initial public offering may be 1 2 cancelled by the purchaser by sending or delivering written notice of cancellation to the broker-dealer, agent or issuer by midnight 3 of the 10th calendar day following the day on which the purchaser 4 has executed or authorized the sale, or following receipt of the 5 prospectus, whichever is later, if the purchaser has not received a 6 copy of the prospectus prior to executing or authorizing the sale. 7 This cancellation shall be without penalty, and any deposit made by 8 9 the purchaser shall be refunded in its entirety within five days of the cancellation, or receipt of funds from the purchaser's cleared 10check, whichever is later.] 11

1 *[5. (New section) The purchaser's right of cancellation shall

2 not be waived by any purchaser or by any other person on behalf 3 of the purchaser. Any attempt to obtain a waiver of the right of 4 cancellation of the purchaser is unlawful and that waiver is void-5 able at the option of the purchaser throughout the cancellation 6 period.]*

***[**6. (New section) The bureau chief may promulgate rules and regulations which require that a notice of the purchaser's right of cancellation be endorsed upon the face of any prospectus or any sales literature and that broker-dealers disclose to investors and purchasers the bid and asked price of the stock for sale and the amount of compensation they receive on a stock sale.]*

1 *16. (New section) There is created a commission to be known $\mathbf{2}$ as the "Securities Regulation Study Commission," which shall 3 consist of 15 members to be appointed as follows: two members of the Senate to be appointed by the President thereof, not more 4 than one of whom shall be of the same political party, two mem-5 bers of the General Assembly to be appointed by the Speaker 6 7 thereof, not more than one of whom shall be of the same political 8 party; the Attorney General or his designee, the Chief of the 9 Bureau of Securities or his designee, and the Commissioner of the Department of Commerce and Economic Development or his 10 11 designee, who shall be members of the commission ex officio; and 12eight public members who are residents of this State, four of whom to be appointed by the Governor with the advice and con-13 14 sent of the Senate, two to be appointed by the President of the 15Senate and two to be appointed by the Speaker of the General Assembly. All members shall serve without compensation. Va-16 cancies in the membership of the commission shall be filled in the 17 same manner as the original appointments were made. 18

1 17. (New section) It shall be the duty of the commission to in-2 quire into current practices and abuses in the registration, sale, 3 purchase and underwriting of securities in this State; to inquire 4 into ways and means of effectively enforcing the securities law; 5 and to review the "Uniform Securities Act (1985)" that was 6 approved by the National Conference of Commissioners of Uni-7 form State Laws in its August, 1985 meeting.

1 18. (New section) The commission shall organize as soon after 2 the appointment of its members as is practicable. The commission 3 shall elect a chairman from among its members and the chairman 4 shall appoint a secretary who need not be a member of the com-5 mission.

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6 The commission may meet and hold hearings at any place or 7 places within the State as it shall designate.

19. (New section) The commission shall hold public hearings, 1 and shall be entitled to call to its assistance and avail itself of $\mathbf{2}$ the services of such employees of any State, county or municipal 3 department, board, bureau, commission or agency as it may re-4 quire and as may be available to it for said purpose, and to employ 5 counsel and such stenographic and clerical assistants and incur 6 7 such traveling and other miscellaneous expenses as it may deem necessary, in order to perform its duties, and as may be within 8 the limits of funds appropriated or otherwise made available to 9 10 it for such purpose.

1 20. (New section) The commission shall report its findings and 2 recommendations to the Governor and the Legislature not later 3 than May 1, 1987, accompanying the same with any proposed 4 legislation which it may desire to recommend for enactment.

21. (New section) There is appropriated to the commission the
 sum of \$25,000.00 to effectuate the purposes of sections 16 through
 19 of this 1985 amendatory and supplementary act.

1 22. (New section) The "Real Estate Syndication Offerings 2 Law," P. L. 1963, c. 192 (C. 49:3-27 et seq.), is repealed.*

1 *[7.]* *23.* This act shall take effect on the 90th day after 2 enactment *except that sections 16 through 20 of this act shall

3 take effect on January 1, 1986 and expire on December 31, 1987*.

. .

5. (New section) The purchaser's right of cancellation shall not be waived by any purchaser or by any other person on behalf of the purchaser. Any attempt to obtain a waiver of the right of cancellation of the purchaser is unlawful and that waiver is voidable at the option of the purchaser throughout the cancellation period.

6. (New section) The bureau chief may promulgate rules and regulations which require that a notice of the purchaser's right of cancellation be endorsed upon the face of any prospectus or any sales literature and that broker-dealers disclose to investors and purchasers the bid and asked price of the stock for sale and the amount of compensation they receive on a stock sale.

7. This act shall take effect on the 90th day after enactment.

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public offerings:

STATEMENT to original kill This bill responds to recent criticism of the "Uniform Securities Law" which points out several weaknesses in the act. The following changes have been incorporated in this bill to help protect investors from fraudulent or financially unstable business concerns making

(1) Increasing penalties for violations of the act from \$200.00 to \$2,000.00 and \$500.00 to \$5,000.00 respectively for first and subsequent offenses;

(2) Providing that the State may bring suit on the behalf of an aggrieved person;

(3) Extending the statute of limitations to two years from the time when the person aggrieved knew or should have known of the existence of the cause of action;

(4) Providing a purchaser's right of cancellation when a sale is made without the benefit of the information contained in the prospectus for initial public offerings.

This bill also establishes the "Securities Enforcement Fund" which will be credited with the fees and fines collected pursuant to the act and be used for investigation and enforcement of violations.

The bill also modernizes the statutory interest rate applicable to civil penalties and the reference to the criminal penalty is changed to a crime of the third degree, that offense which most closely conforms to the punishment established in the "Uniform Securities Law." These two changes will bring those two enforcement aspects of the law closer in conformity to present civil and criminal practice elsewhere.

SENATE LABOR, INDUSTRY AND PROFESSIONS COMMITTEE

STATEMENT TO

SENATE, No. 2715

with Senate committee amendments

STATE OF NEW JERSEY

DATED: DECEMBER 5, 1985

This bill, as amend, emends and supplements the "Uniform Securities Law," P. L. 1967, c. 93 (C. 49:3-47 et seq.), and does the following: 1. Increases the number of securities which have to be registered with the Bureau of Securities by deleting the present exemptions from State registration for securities registered with the federal Securities and Exchange Commission. Securities not subject to the federal securities law would not have to register but would file a report of the offering with the bureau within 30 days of the completion date of the offering setting forth certain information and pay a filing fee of \$250.00 (section 6 of the bill). Securities currently registered under the "Real Estate Syndication Offerings Law" would also be registered under this act, if appropriate, because that law is repealed by section 22 of this bill. However, the current exemptions from registration under the "Uniform Securities Law" are expanded to include, in addition to those securities traded on the floor of the major stock exchange, those securities designated as a National Market System security on the National Association of Securities Dealers' Automated Quotation System (section 3 of the bill). An additional exemption from registration is also added for certain highly-regulated unit investment trusts or investment companies (closed-end and open-end mutual funds) which are either advised by an S. E. C.-registered investment advisor or are sponsored by a major sponsor;

2. Makes it unlawful under the law to fail to deliver a prospectus filed under the "Securities Act of 1933" to each purchaser of a security registered under that act in accordance with prospectus delivery requirements (section 4 of the bill);

3. Raises the licensing fees of certain securities personnel (section 5 of the bill), increases the report filing fee for certain nonpublic real estate securities transactions from \$100.00 to \$250.00 (section 3 of the bill), and levies a filing fee of \$1,000.00 for any registration filing under the act (section 9 of the bill);

4. Permits the Chief of the Bureau of Securities to deny registration and thereby prevent the sale of securities if he finds that the issuer has been convicted of any crime involving any theft, forgery or fraudulent practices in regard to any State, federal or foreign securities, banking, insurance or commodities trading laws (section 10 of the bill);

5. Provides for alternative forms of registration for certain securities. In the case of securities registered under the "Securities Act of 1933," registration by coordination may be used (section 7 of this bill). This permits offerings to be registered with the bureau by filing copies of the documents which are required for federal registration. Also, a second, simplified alternative means of registering offerings of securities, registration by notification, may be used by issuers whose previous issues have had a stable level of net earnings (section 8 of the bill);

6. Establishes the "Securities Enforcement Fund" which will be credited with the fees and fines collected pursuant to the law and be used in the administration of the law and for investigation and enforcement of violations (section 15 of the bill);

7. Increases penalties for violations of the law from \$200.00 to \$10,000.00 and \$500.00 to \$20,000.00 respectively for first and subsequent offenses (section 13 of the bill);

8. Extends the statute of limitations to two years from the time when the person aggrieved knew or should have known of the existence of the cause of action (section 14 of the bill);

9. Raises the statutory interest rate applicable to recoveries by an aggrieved person under the law (section 14 of the bill); and

10. Establishes the "Securities Regulation Study Commission" which is to report by May 1, 1987 (sections 16 through 21 of the bill).



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OFFICE OF THE GOVERNOR NEWS RELEASE

CN-001 Contact:

PAUL WOLCOTT 609-292-8956 TRENTON, N.J. 08625 Release: THURS., JAN. 9, 1986

Governor Thomas H. Kean has signed legislation which strengthens New Jersey's ability to regulate the securities industry and provide new protection to those who invest in so-called "penny stocks."

The bill, <u>S-2715</u>, was sponsored by State Senator John F. Russo. It makes numerous changes to the securities laws by imposing new registration requirements for stock offerings which were not previously reviewed or regulated, and by increasing penalties for violations of the securities laws.

"This bill gives New Jersey considerably more authority to regulate the sale of securities without unnecessarily stifling the formation of new capital," Kean said.

"By increasing the fees for registration of stocks offerings and the fines for violation of our securities laws, we will generate new funds to help enforce the laws without placing new demands on the State's General Fund," Kean said. "I believe these new laws, combined with the recently authorized expansion of the Bureau of Securities, will substantially enhance the protection of New Jersey investors."