## 18A: 18A-5 and 18A: 18A-42

#### LEGISLATIVE HISTORY CHECKLIST

NJSA: 18A:18A-5 and 18A:18A-42

(Public School Contracts Law-energy conservation)

LAWS OF: 1984

CHAPTER: 49

Bill No: A316

Sponsor(s): Palaia and others

Date Introduced: Pre-filed

Committee:

Assembly: Education

Senate: Education

A mended during passage:

Yes

A mend ments during passage

**(**....

denoted by asterisks.

Date of Passage:

Assembly: Feb. 27, 1984

Senate: May 21, 1984

Date of Approval: June 14, 1984

Following statements are attached if available:

Sponsor statement:

Yes

Committee statement:

Yes

Senate

Assembly

Yes

Fiscal Note:

No

Veto Message:

No

Message on Signing:

Yes

Following were printed:

Reports:

No

Hearings:

No

Rules and Regulations, referred to in committee statements: N.J.A.C. 14A:12-1.1 et. seg.

#### [OFFICIAL COPY REPRINT]

## ASSEMBLY, No. 316

## STATE OF NEW JERSEY

#### PRE-FILED FOR INTRODUCTION IN THE 1984 SESSION

By Assemblymen PALAIA, VILLANE, FELICE, Assemblywoman GARVIN, Assemblymen SCHUBER, KOSCO, ROONEY, KERN, ROCCO, DORIA, CHARLES and NAPLES

An Act concerning the duration of certain contracts entered into for energy conservation purposes and amending \*N. J. S. 18A:18A-5 and \*N. J. S. 18A:18A-42.

- 1 Be it enacted by the Senate and General Assembly of the State
- 2 of New Jersey:
- 1 1. N. J. S. 18A:18A-42 is amended to read as follows:
- 2 18A:18A-42. Any board of education may enter into a contract
- 3 exceeding the fiscal year for the
- 4 a. Supplying of:
- 5 (1) Fuel for heating purposes, for any term not exceeding in
- 6 the aggregate, three years; \*[or]\*
- 7 (2) Fuel or oil for use of automobiles, autobuses, motor vehicles
- 8 or equipment for any term not exceeding in the aggregate, three
- 9 years; \*[or]\*
- 9A (3) Thermal energy produced by a cogenration facility, for use
- 9B for heating or air conditioning or both, for any term not exceeding
- 9c 20 years, when the contract is approved by the Board of Public
- 9D Utilities. For the purposes of this paragraph, "cogeneration"
- 9E means the simultaneous production in one facility of electric power
- 9<sub>F</sub> and other forms of useful energy such as heating or process steam; 9<sub>G</sub> or\*
- b. [The plowing] Plowing and removal of snow and ice for any
- 11 term not exceeding in the aggregate, three years; or
- 12 c. [The collection] Collection and disposal of garbage and refuse,
- 13 for any term not exceeding in the aggregate, three years; or

EXPLANATION—Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and is intended to be omitted in the law.

Matter printed in italies thus is new matter.

Matter enclosed in asterisks or stars has been adopted as follows:

\*—Assembly committee amendments adopted February 23, 1984.

- d. Data processing service, for any term of not more than five years; or
- 16 e. Insurance, including the purchase of insurance coverages,
- 17 insurance consultant or administrative services, and including par-
- 18 ticipation in a joint self-insurance fund, risk management program
- 19 or related services provided by a school board insurance group, for
- 20 any term of not more than three years; or
- 21 f. Leasing or servicing of automobiles, motor vehicles, electronic
- 22 communications equipment, machinery and equipment of every
- 23 nature and kind, for any term not exceeding in the aggregate five
- 24 years; provided, however, such contracts shall be entered into only
- 25 subject to and in accordance with rules and regulations promul-
- 26 gated by the State Board of Education; or
- 27 g. The supplying Supplying of any product or the rendering
- 28 of any service by a telephone company which is subject to the
- 29 jurisdiction of the Board of Public Utilities for a term not exceed-
- 30 ing five years; or
- 31 h. Materials, supplies or services that are required on a recur-
- 32 ring basis from year to year, for any term not exceeding in the
- 33 aggregate two years; however, such contract may be renewed
- 34 yearly for a period not exceeding three additional years without
- 35 any further solicitation for bids or bidding upon a finding by the
- 36 board that the services are being performed in an effective and
- 37 efficient manner, or that the materials and supplies continue to meet
- 38 the original specifications. If a board of education elects to renew
- 39 an existing contract, the terms and conditions of the existing
- 40 contract shall remain substantially unchanged and any increase in
- 41 the contract cost over the three year period shall be no greater than
- 42 a total of 20% over the initial cost; or
- 43 i. Driver education instruction conducted by private, licensed
- 44 driver education schools, for any term not exceeding in the aggre-
- 45 gate, three years; or
- 46 j. Performance of work or services or the furnishing of materials,
- 47 supplies or equipment for the purpose of conserving energy in
- 48 buildings owned by any local board of education, the entire price
- 49 of which shall be established as a percentage of the resultant sav-
- 50 ings in energy costs, for a term not to exceed 10 years; except that
- 51 these contracts shall be entered into only subject to and in accord-
- 52 ance with rules and regulations promulgated by the Department of
- 53 Energy pursuant to the "Administrative Procedure Act," P. L.
- 54 1968, c. 410 (C. 52:14B-1 et seq.) establishing a methodology for
- 55 computing energy costs.
- 56 All multiyear leases and contracts entered into pursuant to this
- 57 section 18A:18A-42 except contracts for the leasing or servicing of

58 equipment supplied by a telephone company which is subject to the

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- 59 jurisdiction of the Board of Public Utilities [and except] \*,\* con-
- 60 tracts for insurance coverages, insurance consultant or administra-
- 61 tive services, participation or membership in a joint self-insurance
- 62 fund, risk management programs or related services of a school
- 63 board insurance group, \*or contracts for thermal energy authorized
- 64 pursuant to subsection a. above,\*and contracts for the performance
- 65 of work or services or the furnishing of materials, supplies or
- 66 equipment to promote energy conservation authorized pursuant to
- 67 paragraph (j) of this section shall contain a clause making them
- 68 subject to the availability and appropriation annually of sufficient
- 69 funds as may be required to meet the extended obligation, or
- 70 contain an annual cancellation clause.
- 1 \*2. N. J. S. 18A:18A-5 is amended to read as follows:
- 2 18A:18A-5. Exceptions to requirement for advertising. Any
- 3 purchase, contract or agreement of the character described in
- 4 N. J. S. 18A:18A-4 may be made, negotiated or awarded by the
- 5 board of education by resolution at a public meeting without public
- 6 advertising for bids and bidding therefor if
  - a. The subject matter thereof consists of:
  - (1) Professional services;

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- 9 (2) Extraordinary unspecificable services which cannot reason-
- 10 ably be described by written specifications, which exception as to
- 11 extraordinary unspecifiable services shall be construed narrowly in
- 12 favor of open competitive bidding where possible and the State
- 13 Board of Education is authorized to establish rules and regula-
- 14 tions limiting its use in accordance with the intention herein
- 15 expressed; and the board of education shall in each instance state
- 16 supporting reasons for its action in the resolution awarding the
- 17 contract for extraordinary unspecifiable services;
- 18 (3) The doing of any work by employees of the contracting unit;
- 19 (4) The printing of all legal notices; and legal briefs, records
- 20 and appendices to be used in any legal proceeding in which the
- 21 contracting party may be a party;
- 22 (5) Textbooks, copyrighted materials, kindergarten supplies,
- 23 and student produced publications and services incidential thereto;
- 24 (6) Food supplies, including food supplies for home economic
- 25 classes, when purchased pursuant to rules and regulations of the
- 26 State board and in accordance with the provisions of N. J. S.
- 27 18A:18A-6;
- 28 (7) The supplying of any product or the rendering of any service
- 29 by a public utility, which is subject to the jurisdiction of the Board
- 30 of Public Utility Commissioners, in accordance with the tariffs and
- 31 schedules of charges made, charged and exacted, filed with said
- 32 board;

- 33 (8) The printing of bonds and documents necessary to the issu-34 ance and sale thereof by a board of education;
- 35 (9) Equipment repair service if in the nature of an extraordinary 36 unspecifiable service and necessary parts furnished in connection
- 37 with such services;
- 38 (10) Insurance, including the purchase of insurance coverage 39 and consultant services;
- 40 (11) Publishing of legal notices in newspapers as required by 41 law;
- 42 (12) The acquisition of artifacts or other items of unique in-43 trinsic, artistic or historic character;
- 44 (13) Election expenses, including advertising expenses incidental 45 thereto;
- 46 (14) Electronic data processing service obtained from another 47 board of education;
- 48 (15) Driver education courses provided by licensed driver educa-49 tion schools.
- 50 (16) Performance of work or services or the furnishing of 51 materials, supplies or equipment for the purpose of conserving 52 energy in buildings owned by any local board of education, the 53 entire price of which shall be established as a percentage of the 54 resultant savings in energy costs.
- b. It is to be made or entered into with the United States of America, the State of New Jersey, county or municipality or any board, body, officer, agency or authority or any other state or sub-
- 58 division thereof.
  59 c. The board of education has advertised for bids pursuant to
  60 N. J. S. 18A:18A-4 on two occasions and has received no bids in
  61 response to its advertisement and, after reasonable inquiry, it is
  62 determined that no board, body, officer, agency or authority of the
  63 United States, or of the State of New Jersey or of any county or
  64 municipality in which the board of education is located is willing
  65 and able to perform any work or furnish or hire any materials or
- 66 supplies in conformity with the specifications of the board of 67 education. Any such contract or agreement entered into pursuant
- 68 to this subsection c. may be made, negotiated or awarded only upon
- 69 adoption of a resolution by the affirmative vote of two-thirds of
- 70 the full membership of the board of education at a meeting thereof
- 71 authorizing such a contract or agreement. Any amendment or
- 72 modification of the terms, conditions, restrictions and specifications
- 73 which were the subject of the competitive bidding pursuant to
- 74 N. J. S. 18A:18A-4 shall be stated in the resolution awarding the

75 contract.

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76 d. The board of education has advertised for bids pursuant to

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- 77 N. J. S. 18A:18A-4 on two occasions and has rejected such bids on
- 78 each occasion because the board of education has determined that
- 79 they are not reasonable as to price on the basis of cost estimates
- 80 prepared for the board of education prior to the advertising
- 81 therefor or have not been independently arrived at in open compe-
- 82 tition, but no such contract or agreement may be entered into after
- 83 such rejection of bids, unless:
- 84 (1) Notification of the intention to negotiate and a reasonable
- 85 opportunity to negotiate shall have been given by the board of
- 86 education to each responsible bidder;
- 87 (2) The negotiated price is lower than the lowest rejected bid
- 88 price of a responsible bidder who bid thereon and is the lowest
- 89 negotiated price offered by any responsible supplier and is a rea-
- 90 sonable price for such work, materials, supplies or services;
- 91 (3) Any amendment or modification of the terms, conditions,
- 92 restrictions and specifications which were the subject of competitive
- 93 bidding pursuant to N. J. S. 18A:18A-4 shall be stated in the
- 94 resolution awarding the contract; and
- 95 (4) The negotiated price is lower than the price of the same or
- 96 equivalent materials or supplies available from the State, county
- 97 or municipality in which the board of education is located.
- 98 Whenever a board of education shall determine that a bid was
- 99 not arrived at independently in open competition pursuant to this
- 100 subsection d. of N. J. S. 18A:18A-5, it shall thereupon notify the
- 101 county prosecutor of the county in which the board of education is
- 102 located and the Attorney General of the facts upon which its
- 103 determination is based, and when appropriate, it may institute
- 104 appropriate proceedings in any State or federal court of compe-
- 105 tent jurisdiction for a violation of any State or federal antitrust
- 106 law or laws relating to the unlawful restraint of trade.
- 107 e. The board of education has solicited and received at least
- 108 three quotations on materials, supplies or equipment for which a
- 109 State contract has been issued pursuant to N. J. S. 18A:18A-10,
- 110 and the lowest responsible quotation is at least 10% less than the
- 111 price the board would be charged for the identical materials,
- 112 supplies or equipment, in the same quantities, under the State
- 113 contract.
- 114 Any such contract or agreement entered into pursuant to sub-
- 115 section d. of subsection e. may be made, negotiated or awarded only
- 116 upon adoption of a resolution by the affirmative vote of two-thirds
- 117 of the full membership of the board of education at a meeting
- 118 thereof authorizing such a contract or agreement.\*
- \*[2.]\* \*3.\* This act shall take effect immediately.

- 64 services or the furnishing of materials, supplies or equipment to
- 65 promote energy conservation authorized pursuant to paragraph (j)
- 66 of this section shall contain a clause making them subject to the
- 67 availability and appropriation annually of sufficient funds as may
- 68 be required to meet the extended obligation, or contain an annual
- 69 cancellation clause.
  - 1 2. This act shall take effect immediately.

#### STATEMENT

Rising energy costs, combined with capped budgets and limited revenues, are putting local school districts in an ever worsening economic plight. Significant energy conservation efforts, however, require prohibitively high capital investments.

Many firms selling energy efficient equipment or energy consulting services are willing to enter into multiyear contracts or agreements which would establish as the price of their equipment or service a percentage of the savings in energy costs. Attractive as these arrangements may seem, the limitation on school contracts precludes local boards of education from taking advantage of them.

This bill amends the "Public School Contracts Law," N. J. S. 18A:18A-1 et seq. to eliminate the limitation on shared savings arrangements for energy conservation purposes to conform with section 15 of the "Local Public Contracts Law," P. L. 1971, c. 198 (C. 40A:11-15).

This bill also corrects grammatical errors in the text of the law.

A316 (1984)

#### ASSEMBLY EDUCATION COMMITTEE

STATEMENT TO

### ASSEMBLY, No. 316

with Assembly committee amendments

## STATE OF NEW JERSEY

DATED: FEBRUARY 23, 1984

#### Provisions:

This bill as amended authorizes boards of education to enter into multi-year contracts to buy energy conservation equipment, supplies and services. Further, it authorizes the selling price of such equipment to be established in terms of a percentage of the savings in energy costs and that such price and payments shall be determined according to rules and regulations promulgated by the Department of Energy. In addition, as amended, this bill exempts such contracts from the bidding requirement.

#### BACKGROUND:

Many firms selling energy efficient equipment or energy consultant services are willing to enter into multi-year contracts or agreements which would establish the price of their equipment or service as a percentage of the savings in energy costs. Current statutory limitations on school contracts preclude local boards of education from taking advantage of such arrangements. This bill would eliminate the limitation on shared savings arrangements for energy conservation purposes.

By amending the Public School Contracts Law the schools would be able to take advantage of such services that are currently available to municipalities and counties.

#### AMENDMENTS:

Technical amendments are necessary to bring this bill into conformity with recently enacted statutory changes. In addition the committee amended the bill to exempt such contracts from the bidding requirement.

#### SENATE EDUCATION COMMITTEE

STATEMENT TO

## ASSEMBLY, No. 316

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## STATE OF NEW JERSEY

DATED: MAY 14, 1984

#### Provisions:

This bill authorizes boards of education to enter into multi-year contracts to buy energy conservation equipment, supplies and services. Further, it authorizes the selling price of such equipment to be established in terms of a percentage of the savings in energy costs and that such price and payments shall be determined according to rules and regulations promulgated by the Department of Energy. In addition, as amended, this bill exempts such contracts from the bidding requirement.

#### BACKGROUND:

Many firms selling energy efficient equipment or energy consultant services are willing to enter into multi-year contracts or agreements which would establish the price of their equipment or service as a percentage of the savings in energy costs. Current statutory limitations on school contracts preclude local boards of education from taking advantage of such arrangements. This bill would eliminate the limitation on shared savings arrangements for energy conservation purposes.

By amending the Public School Contracts Law the schools would be able to take advantage of such services that are currently available to municipalities and counties.



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TRENTON, N.J. 08625
Release: THURSDAY, JUNE 14, 1984

JUN 18 1804

185 W. State Street Trenton, N. J.

Governor Thomas H. Kean today signed legislation which will allow school districts to enter into long-term contracts for the installation and maintenance of energy saving equipment in buildings owned by the district.

Bill. A-316, · is sponsored by Assemblyman Joseph A. Palaia, R-Monmouth. It exempts energy-saving projects state statutes which normally prohibit school districts from entering into long term contracts.

many cases companies which ďО this kind of work willing to accept part of the savings in energy costs as payment for their services," Kean said. "Naturally, this requires recovery  $\mathbf{of}$ long-term contract to allow the enough savings to contractor and make significant savings to the district pay as well, "

of the Palaia bill, school boards would able to enter into contracts for up to ten years with companies performance of work or. services the furnishing equipment materials, supplies for the purpose  $\mathbf{of}$ energy orconservation.